

Fourth Quarter 2004 Thrift Industry Report Graphs and Tables

February 16, 2005


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## PERFORMANCE

|  | Dec '04 Sep '04 Dec '03 | 2004 | 2003 | 2002 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net Income (\$ Billions) | 3.76 | 3.50 | 3.44 | 13.96 | 13.74 |
| Return on Average Assets (\%) | 11.84 |  |  |  |  |
| Return on Average Equity (\%) | 12.95 | 12.58 | 14.07 | 12.79 | 14.29 |
| Net Interest Margin (\%) | 13.61 |  |  |  |  |
| Total Mortgage Originations (\$ Billions) | 176.63 | 167.07 | 163.94 | 689.07 | 805.65 |
| Equity Capital (\% Total Assets) | 9.08 | 9.27 | 9.09 | 9.08 | 9.09 |
| Troubled Assets (\% Total Assets) | 0.49 | 0.49 | 0.67 | 0.49 | 0.67 |
| Th | 2.88 | 2.84 | 2.89 | 2.90 | 3.06 |

## EARNINGS AND PROFITABILITY



Return on Average Assets (Annualized)


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## ROA ANALYSIS

| (Percent of Average Assets) | Quarter <br> Dec '04 Sep '04 Dec '03 |  |  | 2004 | 2003 | 2002 | ROA Impact ${ }^{1}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Dec '04 Sep '04 |  |  | Dec '04 Dec '03 | $\begin{aligned} & 2004 \\ & 2003 \end{aligned}$ |
| Net Interest Income (Margin) | 2.90 | 2.88 | 2.84 |  | 2.89 | 2.90 | 3.06 | 0.02 | 0.06 | -0.01 |
| Loss Prov. - Int. Bear. Assets | 0.26 | 0.21 | 0.12 | 0.22 | 0.21 | 0.29 | -0.05 | -0.14 | -0.01 |
| Total Fee Income | 1.18 | 1.22 | 1.25 | 1.03 | 0.87 | 0.47 | -0.04 | -0.07 | 0.16 |
| Mortgage Loan Servicing Fees | 0.13 | 0.10 | 0.29 | -0.01 | -0.07 | -0.39 | 0.03 | -0.16 | 0.06 |
| Other Fees and Charges | 1.05 | 1.12 | 0.96 | 1.04 | 0.94 | 0.86 | -0.07 | 0.09 | 0.10 |
| Other Noninterest Income ${ }^{2}$ | 0.54 | 0.50 | 0.46 | 0.65 | 0.87 | 0.98 | 0.04 | 0.08 | -0.22 |
| Noninterest Expense | 2.55 | 2.63 | 2.47 | 2.55 | 2.43 | 2.35 | 0.08 | -0.08 | -0.12 |
| Taxes | 0.63 | 0.62 | 0.70 | 0.64 | 0.72 | 0.66 | -0.01 | 0.07 | 0.08 |
| Net Income (ROA) | 1.17 | 1.15 | 1.26 | 1.17 | 1.29 | 1.21 | 0.02 | -0.09 | -0.12 |

1 Negative values reduced ROA.
${ }^{2}$ Other Noninterest Income primarily includes sales of assets and income from leasing office space.
Data are annualized. Numbers may not sum due to rounding.
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## TREASURY YIELD CURVES



Source: Bloomberg.

## 1-4 FAMILY ORIGINATIONS AND SALES



## ASSETS AND LIABILITIES COMPOSITION

|  | $\begin{aligned} & \text { Dec } \\ & 2004 \\ & \hline \end{aligned}$ |  | $\begin{gathered} \text { Sep } \\ 2004 \end{gathered}$ |  | $\begin{gathered} \text { Dec } \\ 2003 \end{gathered}$ |  | Growth Rates |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Dec '04 Sep '04 | Dec '04 <br> Dec '03 |  |  |
|  | \$ Bil | \% TA |  |  | \$ Bil | \% TA | \$ Bil | \% TA | \%* | \% |
| Total Assets | 1,306.8 | 100.0 | 1,228.0 | 100.0 | 1,092.6 | 100.0 | 25.7 | 19.6 |
| Total Loans | 997.7 | 76.3 | 928.1 | 75.6 | 780.9 | 71.5 | 30.0 | 27.8 |
| 1-4 Family Mortgage Loans | 729.4 | 55.8 | 670.5 | 54.6 | 547.4 | 50.1 | 35.1 | 33.2 |
| Construction \& Land Loans | 35.9 | 2.7 | 34.0 | 2.8 | 30.0 | 2.7 | 21.9 | 19.5 |
| Multifamily Loans | 61.1 | 4.7 | 58.5 | 4.8 | 53.7 | 4.9 | 17.4 | 13.7 |
| Nonresidential Loans | 52.5 | 4.0 | 50.2 | 4.1 | 46.8 | 4.3 | 18.0 | 12.1 |
| Commercial Loans / Small Business | 40.7 | 3.1 | 38.8 | 3.2 | 39.1 | 3.6 | 19.5 | 3.9 |
| Consumer Loans | 78.2 | 6.0 | 76.0 | 6.2 | 63.8 | 5.8 | 11.3 | 22.6 |
| Mortgage Backed Securities | 97.5 | 7.5 | 91.9 | 7.5 | 91.3 | 8.4 | 24.5 | 6.8 |
| Mortgage Derivatives | 58.9 | 4.5 | 55.1 | 4.5 | 45.5 | 4.2 | 28.2 | 29.5 |
| Investment Securities | 57.2 | 4.4 | 60.1 | 4.9 | 85.0 | 7.8 | (19.3) | (32.7) |


| Total Liabilities and Capital | $1,306.8$ | 100.0 | $1,228.0$ | 100.0 | $1,092.6$ | 100.0 | 25.7 | 19.6 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total Liabilities | $1,188.1$ | 90.9 | $1,114.1$ | 90.7 | 993.3 | 90.9 | 26.6 | 19.6 |
| Total Deposits and Escrows | 757.8 | 58.0 | 720.4 | 58.7 | 687.5 | 62.9 | 20.7 | 10.2 |
| **Deposits Less than $\$ 100,000$ | 459.4 | 35.2 | 442.8 | 36.1 | 444.5 | 40.7 | 15.0 | 3.3 |
| **Deposits Greater than $\$ 100,000$ | 298.4 | 22.8 | 277.7 | 22.6 | 217.5 | 19.9 | 29.9 | 37.2 |
| Escrows | 27.9 | 2.1 | 28.5 | 2.3 | 25.4 | 2.3 | $(8.4)$ | 9.7 |
| FHLBank Advances | 244.9 | 18.7 | 224.5 | 18.3 | 189.7 | 17.4 | 36.2 | 29.1 |
| Other Borrowings | 161.4 | 12.3 | 147.6 | 12.0 | 113.6 | 10.4 | 37.3 | 42.0 |
| Other Liabilities | 24.1 | 1.8 | 21.5 | 1.8 | 17.8 | 1.6 | 47.5 | 35.1 |
| Equity Capital | 118.7 | 9.1 | 113.8 | 9.3 | 99.4 | 9.1 | 17.1 | 19.5 |

[^0]Numbers may not sum due to rounding.

## CAPITAL RATIOS



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## TROUBLED ASSETS



Troubled Assets include noncurrent (90 days or more past due or in nonaccrual status) loans and repossessed assets.

## NONCURRENT LOANS




## NONCURRENT LOANS - FIVE QUARTERS

## Percent of Loan Type



## LOANS 30-89 DAYS PAST DUE



## LOANS 30-89 DAYS PAST DUE - FIVE QUARTERS

Percent of Loan Type


## LOSS PROVISIONS, NET CHARGE-OFFS, AND LOSS ALLOWANCES




## COVERAGE AND RESERVE RATIOS



Coverage Ratio = ALLL to noncurrent loans and leases.
Reserve Ratio = ALLL to total loans and leases.
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## NUMBER AND ASSETS OF PROBLEM THRIFTS

(Thrifts with CAMELS Ratings of 4 or 5 )


## NUMBER AND ASSETS OF 3-RATED THRIFTS



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## INDUSTRY ASSETS



OTS regulated 886 thrifts as of December 31, 2004.
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HOLDING COMPANY ENTERPRISES

| Business Classes | Number |
| :--- | ---: |
| Agriculture, Forestry, Fishing, |  |
| Hunting, Mining, and Utilities |  |
| Finance and Insurance | 2 |
| Manufacturing | 464 |
| Real Estate | 5 |
| Retail Trade | 13 |
| Services and Other Commercial | 3 |
| Total Enterprises | 491 |
| Total Assets (\$Bil) |  |


[^0]:    * Annualized. **Includes escrows after 2003.

