

# Third Quarter 2009 Thrift Industry Report 

 Graphs and TablesNovember 24, 2009


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## SUMMARY

- The thrift industry reported a profit of $\$ 1.3$ billion for the third quarter.
- However, $\$ 1.1$ billion of that amount was due to one thrift's large nonoperating gain. Absent that nonoperating gain, net income would have been at breakeven - about $\$ 200$ million - marking the second consecutive quarter of near-breakeven results.
- Second quarter 2009 earnings were revised downward from a $\$ 4$ million profit to a loss of $\$ 94$ million. But that amount included the $\$ 325$ million after-tax FDIC special assessment expense. Absent that nonoperating charge, net income would have been approximately $\$ 230$ million.
- Elevated levels of loan loss provisions continue to dominate industry's earnings story.
- The industry added $\$ 4.9$ billion (1.85\% of average assets) to loan loss provisions in the third quarter - the sixth highest on record.
- Higher than average loss provisioning due to climbing unemployment and continued declines in home prices.
- Thrift fundamentals - capital, "core" earnings, and reserves, remain solid.
- 95.8\% of all thrifts - holding 95.9\% of industry assets - exceed "well-capitalized" regulatory standards.


## CAPITAL RATIOS



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## LOAN LOSS PROVISIONS AND NET CHARGE-OFFS



## RESERVE AND LOSS COVERAGE RATIOS




19901991199219931994199519961997199819992000200120022003200420052006200720082009

Loss Coverage Ratio = ALLL plus capital to total loans and leases.
Reserve Ratio = ALLL to total loans and leases.
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| (Percent of Average Assets) | Sep '09 | Quarter Jun '09 | Sep '08 | ROA Sep '09 Jun '09 | Sep '09 <br> Sep '08 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income (Margin) | 3.11 | 3.04 | 2.93 | 0.07 | 0.18 |
| Loan Loss Provisions | 1.85 | 1.74 | 2.80 | -0.11 | 0.95 |
| Total Fee Income | 1.22 | 1.28 | 1.18 | -0.06 | 0.04 |
| Mortgage Loan Servicing Fees \& Amort. | 0.12 | 0.18 | 0.09 | -0.06 | 0.03 |
| Mortgage Loan Servicing Fees | 0.21 | 0.20 | 0.18 | 0.01 | 0.03 |
| Servicing Amortization \& Adjustments | -0.09 | -0.02 | -0.09 | -0.07 | 0.00 |
| Other Fees and Charges | 1.10 | 1.10 | 1.09 | 0.00 | 0.01 |
| Other Noninterest Income | 0.44 | 0.27 | -0.17 | 0.17 | 0.61 |
| Sale of Assets Held For Sale | 0.34 | 0.32 | -0.13 | 0.02 | 0.47 |
| LOCOM Adjustments to AHFS | -0.02 | -0.01 | -0.02 | -0.01 | 0.00 |
| Trading Assets (Realized \& Unrealized) | 0.23 | 0.05 | -0.14 | 0.18 | 0.37 |
| Other | -0.11 | -0.09 | 0.12 | -0.02 | -0.23 |
| Noninterest Expense | 2.09 | 2.72 | 2.94 | 0.63 | 0.85 |
| Goodwill Amortization \& Charges | 0.05 | 0.06 | 0.18 | 0.01 | 0.13 |
| Taxes | 0.34 | 0.16 | -0.32 | -0.18 | -0.66 |
| Net Income (ROA) | 0.49 | -0.03 | -1.48 | 0.52 | 1.97 |

Sale of Assets Held for Sale consists of Sale of Available-for-Sale Securities, Sale of Loans and Leases Held for Sale, and Sale of Other Assets Held for Sale
${ }^{1}$ Negative values reduced ROA.
Data are annualized. Numbers may not sum due to rounding.

FINANCIAL FUNDAMENTALS

| (Percent of Average Assets Unless Noted) | $\begin{aligned} & \text { YTD } \\ & 2009 \end{aligned}$ | Avg. 20002008 | 2008 | 2007 | 2006 | 2005 | $\begin{aligned} & \text { Year } \\ & 2004 \end{aligned}$ | 2003 | 2002 | 2001 | 2000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Income Components: |  |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income (Margin) | 3.02 | 2.82 | 2.82 | 2.69 | 2.73 | 2.81 | 2.89 | 2.90 | 3.06 | 2.89 | 2.63 |
| Total Fee Income | 1.18 | 0.96 | 1.23 | 1.22 | 1.15 | 1.22 | 1.03 | 0.87 | 0.47 | 0.64 | 0.81 |
| Total Operating Income | 4.20 | 3.78 | 4.05 | 3.91 | 3.88 | 4.03 | 3.92 | 3.77 | 3.53 | 3.53 | 3.44 |
| Total Operating Expense | 2.47 | 2.44 | 2.76 | 2.54 | 2.54 | 2.45 | 2.52 | 2.40 | 2.32 | 2.30 | 2.10 |
| Net Operating Income before Taxes and Provisions |  |  |  |  |  |  |  |  |  |  |  |
|  | 1.73 | 1.35 | 1.29 | 1.37 | 1.34 | 1.58 | 1.40 | 1.37 | 1.21 | 1.23 | 1.34 |
| Loan Loss Provision Expense | 1.83 | 0.59 | 2.92 | 0.77 | 0.25 | 0.21 | 0.22 | 0.21 | 0.29 | 0.27 | 0.19 |
| Capital Measures: |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 Core Capital Ratio | 9.47 | 7.96 | 8.35 | 8.36 | 8.52 | 8.15 | 7.80 | 7.82 | 7.80 | 7.46 | 7.36 |
| Tier 1 Risk Based Capital Ratio | 15.23 | 12.46 | 12.75 | 12.36 | 12.52 | 12.43 | 12.28 | 12.80 | 12.70 | 12.19 | 12.15 |
| Total Risk Based Capital Ratio | 16.52 | 13.96 | 14.05 | 14.39 | 14.33 | 13.98 | 13.85 | 14.23 | 13.96 | 13.51 | 13.30 |
| Equity Capital (Percent to Total Assets) | 10.71 | 9.09 | 8.93 | 9.26 | 10.72 | 9.45 | 9.08 | 9.09 | 9.18 | 8.13 | 7.99 |
| Tangible Common Equity Capital Ratios (Percent of Tangible Assets) (Percent of Risk-Weighted Assets) |  |  |  |  |  |  |  |  |  |  |  |
|  | 9.20 | 7.05 | 7.16 | 7.16 | 7.56 | 7.34 | 7.16 | 7.10 | 7.16 | 6.33 | 6.47 |
|  | 14.94 | 11.07 | 10.88 | 10.72 | 11.32 | 11.35 | 11.32 | 11.54 | 11.61 | 10.25 | 10.60 |
| Loss Reserves:ALLL Balance (Percent to Total Assets) |  |  |  |  |  |  |  |  |  |  |  |
|  | 1.29 | 0.64 | 1.22 | 0.78 | 0.48 | 0.47 | 0.51 | 0.57 | 0.60 | 0.58 | 0.58 |

Total Operating Expense is Noninterest Expense excluding Goodwill Expense and nonoperating gains/charges.
Tangible Common Equity Capital is Common Stock, Retained Earnings, and Accumulated Other Comprehensive Income (Losses) less all Intangible Assets.
Numbers may not sum due to rounding.
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## EARNINGS AND PROFITABILITY



## ASSETS AND LIABILITIES COMPOSITION

|  |  |  |  |  |  |  | Growth | Rates |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | $\begin{gathered} \text { Sep '09 } \\ \text { Jun '09 } \end{gathered}$ | $\begin{array}{\|l\|} \hline \text { Sep '09 } \\ \text { Sep '08 } \end{array}$ |
|  | \$ Bil | \% TA | \$ Bil | \% TA | \$ Bil | \% TA | \% Ann. | \% |


| Total Assets | $1,069.7$ | 100.0 | $1,098.0$ | 100.0 | $1,181.6$ | 100.0 | $(10.3)$ | $(9.5)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total Loans | 679.2 | 63.5 | 711.3 | 64.8 | 822.5 | 69.6 | $(18.1)$ | $(17.4)$ |
| 1-4 Family Mortgage Loans | 419.2 | 39.2 | 437.6 | 39.9 | 541.8 | 45.9 | $(16.8)$ | $(22.6)$ |
| Home Equity Lines of Credit | 53.0 | 5.0 | 54.2 | 4.9 | 63.0 | 5.3 | $(8.8)$ | $(15.8)$ |
| Construction \& Land Loans | 30.2 | 2.8 | 36.4 | 3.3 | 44.3 | 3.8 | $(68.4)$ | $(31.9)$ |
| Multifamily Loans | 33.8 | 3.2 | 34.8 | 3.2 | 33.7 | 2.8 | $(11.2)$ | 0.4 |
| Nonresidential Loans | 70.3 | 6.6 | 71.4 | 6.5 | 69.8 | 5.9 | $(6.4)$ | 0.7 |
| Commercial Loans / Small Business | 51.9 | 4.8 | 59.9 | 5.5 | 56.8 | 4.8 | $(53.9)$ | $(8.8)$ |
| Consumer Loans | 73.9 | 6.9 | 71.2 | 6.5 | 76.1 | 6.4 | 15.0 | $(2.9)$ |
| Allowance for Loan and Lease Losses | $(13.8)$ | $(1.3)$ | $(13.6)$ | $(1.2)$ | $(16.0)$ | $(1.4)$ | 5.9 | $(13.8)$ |
| Repossessed Assets | 5.1 | 0.5 | 4.5 | 0.4 | 3.9 | 0.3 | 52.2 | 31.4 |
| Mortgage Backed Securities | 137.0 | 12.8 | 142.7 | 13.0 | 167.2 | 14.1 | $(15.8)$ | $(18.0)$ |
| Cash and Liquid Investments | 115.6 | 10.8 | 100.3 | 9.1 | 78.6 | 6.7 | 61.0 | 47.1 |
| Other Investment Securities | 68.4 | 6.4 | 70.1 | 6.4 | 39.0 | 3.3 | $(9.7)$ | 75.4 |


| Total Liabilities and Capital | $1,069.7$ | 100.0 | $1,098.0$ | 100.0 | $1,181.6$ | 100.0 | $(10.3)$ | $(9.5) \mid$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total Liabilities | 955.1 | 89.3 | 984.3 | 89.6 | $1,072.8$ | 90.8 | $(11.9)$ | $(11.0)$ |
| Total Deposits and Escrows | 698.4 | 65.3 | 721.8 | 65.7 | 726.9 | 61.5 | $(13.0)$ | $(3.9)$ |
| FHLBank Advances | 130.4 | 12.2 | 140.7 | 12.8 | 242.0 | 20.5 | $(29.5)$ | $(46.1)$ |
| Other Borrowings | 109.5 | 10.2 | 105.2 | 9.6 | 85.6 | 7.2 | 16.0 | 27.9 |
| Other Liabilities | 17.4 | 1.6 | 17.4 | 1.6 | 18.3 | 1.5 | 2.1 | $(4.6)$ |
| Equity Capital | 114.6 | 10.7 | 113.7 | 10.4 | 108.8 | 9.2 | 3.1 | 5.3 |

## 1-4 FAMILY ORIGINATIONS, PURCHASES, AND SALES



## TROUBLED ASSETS



Troubled Assets include noncurrent (90 days or more past due or in nonaccrual status) loans and repossessed assets.

## COMPARISON OF TROUBLED ASSETS

December 1990 vs. September 2009

December 1990


30\%
Reserves-to-Troubled Assets
35\%
166\%
Reserves plus Equity-to-Troubled Assets
329\%

Commercial Real Estate Loans consist of construction, land, multifamily, and other nonresidential mortgage loans.
Nonmortgage loans consist of commercial \& consumer loans and other repossessed assets.

## NONCURRENT LOANS - FIVE QUARTERS

## Percent of Loan Type



## NET CHARGE-OFFS

Percent of Loan Type


## NUMBER OF PROBLEM THRIFTS

(Thrifts with Composite CAMELS Ratings of 4 or 5 at End of Period)


