

## Third Quarter 2001 Index of Charts

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Third Quarter 2001 Thrift Industry Report Graphs and Tables

December 6, 2001

## THIRD QUARTER 2001 HIGHLIGHTS

- Industry reported record quarterly profits; on pace to report record earnings for the year
- Return on average assets was higher
$\square$ Assets and loans grew at a moderate pace; deposit growth was stronger
$\square$ Mortgage origination volume remained very strong
- Some further deterioration in asset quality indicators, although asset quality remains good


## PERFORMANCE

|  | Quarter <br> Jun '01 |  |  |
| :--- | ---: | ---: | ---: |
| Sep '01 |  |  |  |
|  | Sep '00 |  |  |
| Net Income (\$ Billions) | 1.84 | 2.51 | 2.61 |
| ROAA (\%) | 0.82 | 1.05 | 1.08 |
| ROAE (\%) | 10.58 | 12.97 | 13.11 |
| Net Interest Margin (\%) | 2.59 | 2.82 | 2.94 |
| Asset Growth (\%, Quarterly) | 2.23 | 1.24 | 0.97 |
| Loan Growth (\%, Quarterly) | 3.54 | 1.16 | 1.18 |
| Deposit Growth (\%, Quarterly) | 1.84 | 0.28 | 1.59 |
| IRR Sensitivity (Median Basis Points) | 213 | 199 | 177 |
| Troubled Assets (\% Total Assets) | 0.58 | 0.64 | 0.68 |

## EARNINGS



Adjusted data exclude the net SAIF special assessment of $\$ 2.1$ billion incurred in the third quarter of 1996 .
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PROFITABILITY



Adjusted data exclude the net SAIF special assessment of $\$ 2.1$ billion incurred in the third quarter of 1996 .
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ROA ANALYSIS

| (Percent of Average Assets) | Sep '00 | Quarter Jun '01 | Sep '01 | ROA Impact ${ }^{1}$ <br> Sep '00 Jun '01 <br> Sep '01 Sep '01 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Income (ROA) | 0.82 | 1.05 | 1.08 | 0.26 | 0.03 |
| Net Interest Income (Margin) | 2.59 | 2.82 | 2.94 | 0.35 | 0.12 |
| Loss Prov. - Int. Bear. Assets | 0.18 | 0.26 | 0.32 | -0.14 | -0.06 |
| Total Fee Income | 0.83 | 0.76 | 0.59 | -0.24 | -0.17 |
| Mortgage Loan Servicing Fees | 0.12 | -0.04 | -0.21 | -0.33 | -0.17 |
| Other Fees and Charges | 0.71 | 0.80 | 0.80 | 0.09 | 0.00 |
| Other Noninterest Income ${ }^{2}$ | 0.30 | 0.70 | 0.81 | 0.51 | 0.11 |
| Noninterest Expense | 2.21 | 2.37 | 2.35 | -0.14 | 0.02 |
| Taxes | 0.49 | 0.61 | 0.62 | -0.13 | -0.01 |
| Extraordinary Items | -0.01 | 0.00 | 0.03 | 0.04 | 0.03 |

${ }^{1}$ Negative values reduced ROA.
${ }^{2}$ Other Noninterest Income primarily includes sale of assets held for investment or sale,
dividends on FHLB stock, and income from leasing office space.
Data are annualized. Numbers may not sum due to rounding.
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TREASURY YIELD CURVES


Source: Bloomberg.
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1-4 FAMILY ORIGINATIONS AND SALES


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## ASSETS COMPOSITION

|  | $\begin{aligned} & \text { Sep } \\ & 2000 \end{aligned}$ |  | $\begin{aligned} & \text { Jun } \\ & 2001 \end{aligned}$ |  | $\begin{aligned} & \text { Sep } \\ & 2001 \end{aligned}$ |  | Growth Rates |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Sep '00 <br> Sep '01 | $\begin{array}{\|l} \text { Jun '01 } \\ \text { Sep '01 } \end{array}$ |  |  |
|  | \$ Bil | \% TA |  |  | \$ Bil | \% TA | \$ Bil | \% TA | \% | \% |
| Total Assets | 908.2 | 100.0 | 964.7 | 100.0 | 974.1 | 100.0 | 7.3 | 1.0 |
| Total Loans | 636.6 | 70.1 | 666.3 | 69.1 | 674.2 | 69.2 | 5.9 | 1.2 |
| 1-4 Family Mortgage Loans | 446.1 | 49.1 | 463.2 | 48.0 | 464.6 | 47.7 | 4.2 | 0.3 |
| Construction \& Land Loans | 26.3 | 2.9 | 28.7 | 3.0 | 29.4 | 3.0 | 11.6 | 2.5 |
| Multifamily Loans | 43.4 | 4.8 | 44.7 | 4.6 | 45.3 | 4.7 | 4.4 | 1.4 |
| Nonresidential Loans | 36.3 | 4.0 | 38.9 | 4.0 | 39.9 | 4.1 | 9.7 | 2.5 |
| Commercial Loans / Small Business | 26.7 | 2.9 | 30.8 | 3.2 | 30.6 | 3.1 | 14.7 | -0.6 |
| Consumer Loans | 57.8 | 6.4 | 60.1 | 6.2 | 64.4 | 6.6 | 11.5 | 7.1 |
| Mortgage Pool Securities | 89.3 | 9.8 | 98.3 | 10.2 | 97.9 | 10.1 | 9.7 | -0.4 |
| Investment Securities | 118.1 | 13.0 | 122.9 | 12.7 | 123.2 | 12.6 | 4.3 | 0.2 |
| Mortgage Derivatives | 73.4 | 8.1 | 61.7 | 6.4 | 59.0 | 6.1 | -19.7 | -4.4 |

## LIABILITIES AND CAPITAL COMPOSITION

|  | $\begin{aligned} & \text { Sep } \\ & 2000 \end{aligned}$ |  | $\begin{aligned} & \text { Jun } \\ & 2001 \end{aligned}$ |  | $\begin{aligned} & \text { Sep } \\ & 2001 \end{aligned}$ |  | Growth Rates |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Sep '00 <br> Sep '01 | $\begin{aligned} & \text { Jun '01 } \\ & \text { Sep '01 } \end{aligned}$ |  |  |
|  | \$ Bil | \% TA |  |  | \$ Bil | \% TA | \$ Bil | \% TA | \% | \% |
| Total Liabilities and Capital | 908.2 | 100.0 | 964.7 | 100.0 | 974.1 | 100.0 | 7.3 | 1.0 |
| Total Liabilities | 836.7 | 92.1 | 886.1 | 91.9 | 892.7 | 91.6 | 6.7 | 0.7 |
| Total Deposits | 518.1 | 57.0 | 544.8 | 56.5 | 553.5 | 56.8 | 6.8 | 1.6 |
| Deposits Less Than \$100,000 | 400.9 | 44.1 | 411.9 | 42.7 | 410.9 | 42.2 | 2.5 | -0.3 |
| Deposits Greater Than \$100,000 | 117.2 | 12.9 | 132.9 | 13.8 | 142.6 | 14.6 | 21.7 | 7.3 |
| Escrows | 9.7 | 1.1 | 20.2 | 2.1 | 20.2 | 2.1 | 108.3 | 0.0 |
| FHLBank Advances | 204.3 | 22.5 | 212.4 | 22.0 | 213.2 | 21.9 | 4.4 | 0.4 |
| Other Borrowings | 91.3 | 10.0 | 90.6 | 9.4 | 85.4 | 8.8 | -6.4 | -5.8 |
| Other Liabilities | 13.4 | 1.5 | 18.1 | 1.9 | 20.5 | 2.1 | 52.4 | 12.9 |
| Equity Capital | 71.5 | 7.9 | 78.6 | 8.1 | 81.4 | 8.4 | 13.9 | 3.6 |

Numbers may not sum due to rounding.

## CAPITAL RATIOS



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TROUBLED ASSETS


Troubled Assets include noncurrent loans and repossessed assets.
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## NONCURRENT LOANS



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NONCURRENT LOANS - FIVE QUARTERS
Percent of Loan Type


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## LOANS 30-89 DAYS PAST DUE



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## LOANS 30 - 89 DAYS PAST DUE - FIVE QUARTERS

Percent of Loan Type


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## LOSS PROVISIONS, NET CHARGE-OFFS, AND LOSS ALLOWANCES



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## COVERAGE AND RESERVE RATIOS



Coverage Ratio = ALLL to noncurrent loans and leases
Reserve Ratio = ALLL to total loans and leases
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## NUMBER AND ASSETS OF PROBLEM THRIFTS

(Thrifts with CAMELS Ratings of 4 or 5 )


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## NUMBER AND ASSETS OF 3-RATED THRIFTS



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## INDUSTRY CLASSIFIED BY INTEREST RATE RISK



* Preliminary third quarter data as of December 4, 2001, for 924 thrifts with $\$ 908.4$ billion in assets. Office of Thrift Supervision / December 2001


## NET PORTFOLIO VALUE RATIO*



* Preliminary third quarter data as of December 4, 2001, for 924 thrifts with $\$ 908.4$ billion in assets.


## INTEREST RATE SENSITIVITY*



* Preliminary third quarter data as of December 4, 2001, for 924 thrifts with $\$ 908.4$ billion in assets.

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## NUMBER AND ASSETS



## ASSET GROWTH RECONCILIATION



Third quarter 2001 data for new thrift assets exclude Superior Federal Bank, FSB, operating in conservatorship.

## STRUCTURAL CHANGES

| OTS-REGULATED THRIFTS | 1996 | 1997 | 1998 | 1999 | 2000 | $\begin{aligned} & 2001 \\ & \text { YTD } \end{aligned}$ | Mar | $\begin{array}{r} 2001 \\ \text { Jun } \end{array}$ | Sep |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TOTAL EXITS | 119 | 141 | 109 | 80 | 76 | 49 | 16 | 15 | 18 |
| Failures | 1 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 1 |
| Conversions |  |  |  |  |  |  |  |  |  |
| To Commercial Banks | 10 | 32 | 5 | 17 | 9 | 8 | 4 | 2 | 2 |
| To State-Chartered Savings Banks | $\underline{20}$ | 17 | 13 | $\underline{7}$ | $\underline{5}$ | 4 | $\underline{3}$ | 1 | $\underline{0}$ |
| Total Conversions | 30 | 49 | 18 | 24 | 14 | 12 | 7 | 3 | 2 |
| Acquisitions |  |  |  |  |  |  |  |  |  |
| By Commercial Banks | 46 | 56 | 42 | 30 | 37 | 17 | 5 | 5 | 7 |
| By State-Chartered Savings Banks Total Acquisitions by Non-OTS | $\underline{3}$ | $\underline{5}$ | $\underline{7}$ | $\underline{5}$ | $\underline{5}$ | 4 | $\underline{0}$ | $\underline{2}$ | $\underline{2}$ |
| Regulated Institutions | 49 | 61 | 49 | 35 | 42 | 21 | 5 | 7 | 9 |
| OTS Thrift-to-Thrift Mergers | 36 | $\underline{28}$ | 38 | 18 | 17 | 13 | $\underline{3}$ | $\underline{5}$ | $\underline{5}$ |
| Total Acquisitions | 85 | 89 | 87 | 53 | 59 | 34 | 8 | 12 | 14 |
| Voluntary Dissolutions | 3 | 3 | 4 | 2 | 2 | 2 | 1 | 0 | 1 |
| TOTAL ENTRANTS | 18 | 21 | 39 | 38 | 41 | 18 | 8 | 4 | 6 |
| De Novo* | 6 | 11 | 25 | 27 | 29 | 10 | 5 | 3 | 2 |
| Charter Conversions | 12 | 10 | 14 | 11 | 12 | 8 | 3 | 1 | 4 |
| NET DECLINE | 101 | 120 | 70 | 42 | 35 | 31 | 8 | 11 | 12 |

* Third quarter 2001 data for de novo thrifts exclude Superior Federal Bank, FSB, operating in conservatorship. Office of Thrift Supervision / December 2001

