

OFFICE OF THRIFT SUPERVISION Third Quarter 2000 Index of Charts

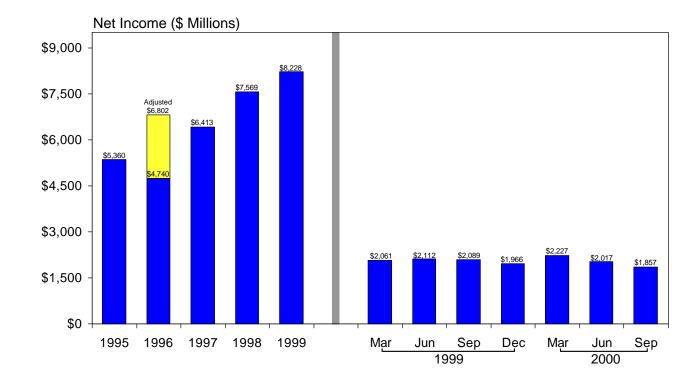
TITLE

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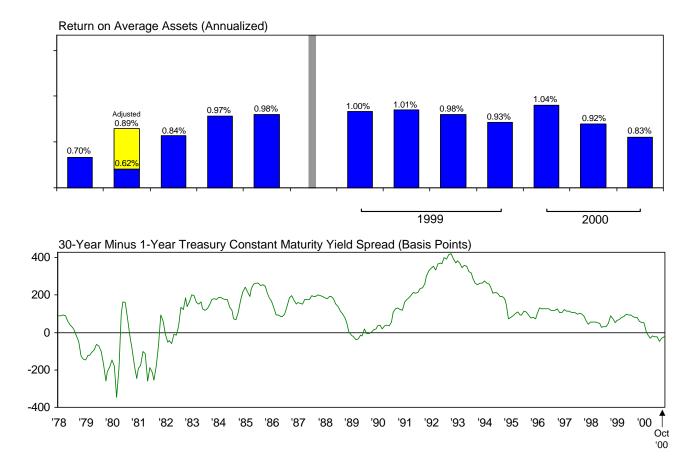


INDUSTRY EARNINGS



Adjusted data exclude the net SAIF special assessment of \$2.1 billion incurred in the third quarter of 1996. Office of Thrift Supervision / December 2000

PROFITABILITY



Adjusted data exclude the net SAIF special assessment of \$2.1 billion incurred in the third quarter of 1996. Office of Thrift Supervision / December 2000

ANALYSIS OF ROA

| | Annual | | | | | Quarter | ROA Impact ¹ Sep '99 Jun '00 | | | |
|---------------------------------------|--------|------|------|------|------|---------|--|---------|---------|---------|
| (Percent of Average Assets) | 1995 | 1996 | 1997 | 1998 | 1999 | Sep '99 | Jun '00 | Sep '00 | Sep '00 | Sep '00 |
| Net Income (ROA) | 0.70 | 0.62 | 0.84 | 0.97 | 0.98 | 0.98 | 0.92 | 0.83 | -0.15 | -0.09 |
| Net Interest Income (Margin) | 2.66 | 2.85 | 2.87 | 2.74 | 2.73 | 2.71 | 2.65 | 2.59 | -0.12 | -0.06 |
| Loss Prov Int. Bear. Assets | 0.23 | 0.28 | 0.26 | 0.20 | 0.16 | 0.14 | 0.20 | 0.18 | -0.04 | 0.02 |
| Fee Income | 0.38 | 0.48 | 0.57 | 0.57 | 0.66 | 0.65 | 0.78 | 0.83 | 0.18 | 0.05 |
| Mortgage Loan Servicing Fees | 0.10 | 0.12 | 0.11 | 0.06 | 0.11 | 0.09 | 0.12 | 0.12 | 0.03 | 0.00 |
| Other Fees and Charges | 0.28 | 0.36 | 0.46 | 0.51 | 0.55 | 0.56 | 0.66 | 0.71 | 0.15 | 0.05 |
| Other Noninterest Income ² | 0.40 | 0.43 | 0.35 | 0.68 | 0.41 | 0.39 | 0.35 | 0.30 | -0.09 | -0.05 |
| Noninterest Expense | 2.09 | 2.59 | 2.21 | 2.32 | 2.11 | 2.07 | 2.13 | 2.21 | -0.14 | -0.08 |
| G & A Expense | 1.98 | 2.50 | 2.11 | 2.23 | 2.03 | 1.99 | 2.06 | 2.13 | -0.14 | -0.07 |
| Loss Prov Nonint. Bear. Assets | 0.03 | 0.02 | 0.03 | 0.02 | 0.01 | 0.01 | 0.01 | 0.01 | 0.00 | 0.00 |
| Other Noninterest Expense | 0.08 | 0.07 | 0.07 | 0.07 | 0.07 | 0.07 | 0.06 | 0.07 | 0.00 | -0.01 |
| Taxes | 0.38 | 0.23 | 0.48 | 0.50 | 0.56 | 0.56 | 0.53 | 0.50 | 0.06 | 0.03 |

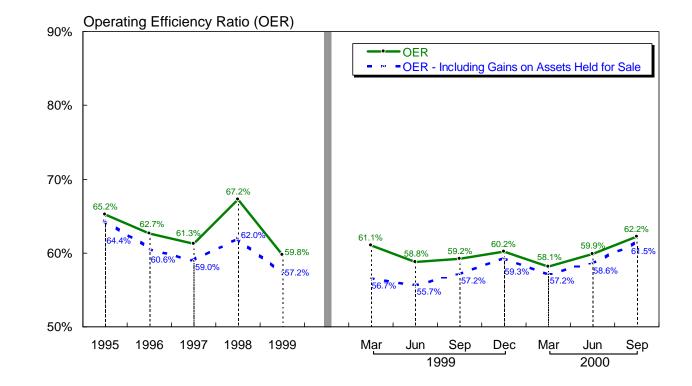
¹ Shaded values reduced ROA.

² Other Non-Interest Income primarily includes sale of assets held for sale and held for investment,

dividends on FHLB stock, and income from leasing office space.

Data are annualized. Numbers may not sum due to rounding.

OPERATING EFFICIENCY RATIO



Operating Efficiency Ratio = General and Administrative Expense / Net Interest Income plus Fee Income. 1996 General and Administrative Expense excludes net SAIF special assessment. Office of Thrift Supervision / December 2000

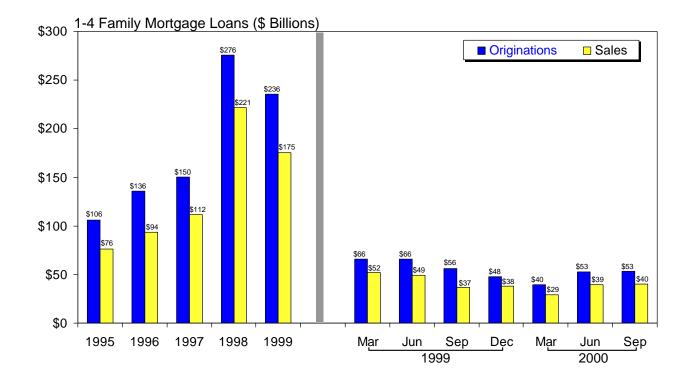
ASSETS COMPOSITION

| | | | | | | | Growth Rates | | |
|-----------------------------------|-------------|--------|-------------|--------|-------------|--------|--------------------|--------------------|--|
| Assets (\$Billions) | Sep 1995 | | Sep 1999 | | Sep 2000 | | Sep '95 Sep '00 | Sep '99 Sep '00 | |
| | \$ | % TA | \$ | % TA | \$ | % TA | | | |
| Total Assets | \$775.0 | 100.0% | \$862.7 | 100.0% | \$908.3 | 100.0% | 3.4% | 5.3% | |
| Total Loans | 517.7 | 66.8 | 590.0 | 68.4 | 636.6 | 70.1 | 4.6 | 7.9 | |
| 1-4 Family Mortgage Loans | 371.4 | 47.9 | 421.0 | 48.8 | 446.0 | 49.1 | 4.0 | 5.9 | |
| Construction Loans | 14.4 | 1.9 | 17.0 | 2.0 | 20.6 | 2.3 | 8.6 | 21.3 | |
| Other Mortgages | 87.3 | 11.3 | 78.7 | 9.1 | 85.4 | 9.4 | -0.4 | 8.6 | |
| Commercial Loans / Small Business | 7.1 | 0.9 | 18.5 | 2.1 | 26.7 | 2.9 | 55.6 | 43.9 | |
| Consumer Loans | 37.5 | 4.8 | 54.8 | 6.3 | 57.8 | 6.4 | 10.9 | 5.6 | |
| Mortgage Pool Securities | 123.6 | 15.9 | 96.6 | 11.2 | 89.3 | 9.8 | -5.6 | -7.6 | |
| Investment Securities | 98.0 | 12.6 | 117.3 | 13.6 | 118.1 | 13.0 | 4.1 | 0.7 | |
| Mortgage Derivatives | 44.2 | 5.7 | 70.1 | 8.1 | 73.4 | 8.1 | 13.2 | 4.8 | |

Numbers may not sum due to rounding.

Beginning in 1997, detailed asset categories are reported net of specific valuation allowances, loans-in-process, and unamortized yield adjustments. This reporting change significantly reduced the construction loan balance. Office of Thrift Supervision / December 2000

1-4 FAMILY ORIGINATIONS AND SALES

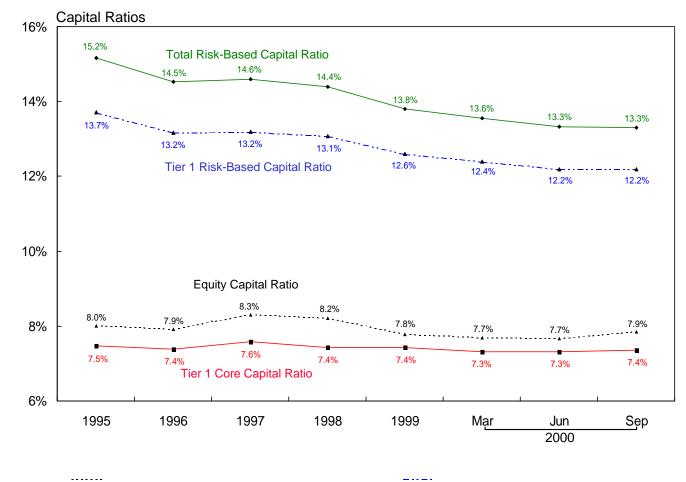


LIABILITIES COMPOSITION

| | | | | | | | Average Annual Growth Rates | | |
|---|------------------------|---------------------|------------------------|----------------------|-------------------------|----------------------|--------------------------------|----------------------|--|
| | Sep 1995 | | Sep 1999 | | Sep 2000 | | Sep '95 Sep '00 | Sep '99 Sep '00 | |
| | \$ | % TA | \$ | % TA | \$ | % TA | | | |
| Total Liabilities and Capital | \$775.0 | 100.0% | \$862.7 | 100.0% | \$908.3 | 100.0% | 3.4% | 5.3% | |
| Total Liabilities | 713.9 | 92.1 | 793.8 | 92.0 | 837.0 | 92.2 | 3.4 | 5.5 | |
| Total Deposits Deposits Less Than \$100,000 Deposits Greater Than \$100,000 | 537.6 472.0 65.6 | 69.4 60.9 8.5 | 493.7 396.3 97.4 | 57.2 45.9 11.3 | 518.1 400.9 117.2 | 57.0 44.1 12.9 | -0.7 -3.0 15.7 | 4.9 1.2 20.3 | |
| FHLBank Advances Other Borrowings Other Liabilities | 80.4 80.0 9.5 | 10.4 10.3 1.2 | 174.6 103.5 12.9 | 20.2 12.0 1.5 | 204.5 91.3 13.4 | 22.5 10.0 1.5 | 30.9 2.8 8.1 | 17.1 -11.8 4.2 | |
| Equity Capital | 61.1 | 7.9 | 69.0 | 8.0 | 71.3 | 7.9 | 3.3 | 3.3 | |

Dollars in billions. Numbers may not sum due to rounding. Office of Thrift Supervision / December 2000

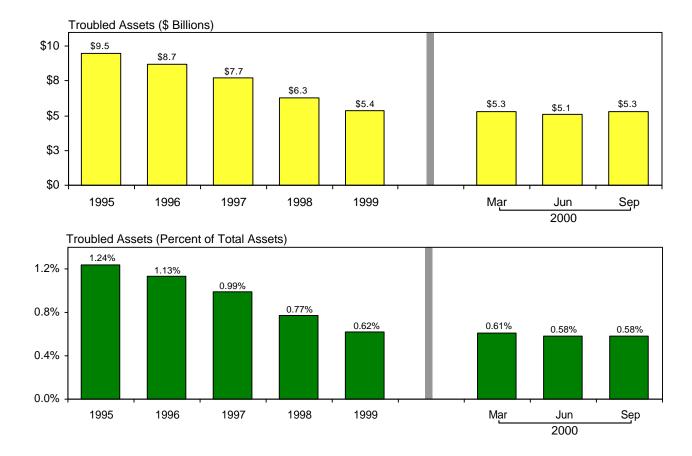
CAPITAL RATIOS





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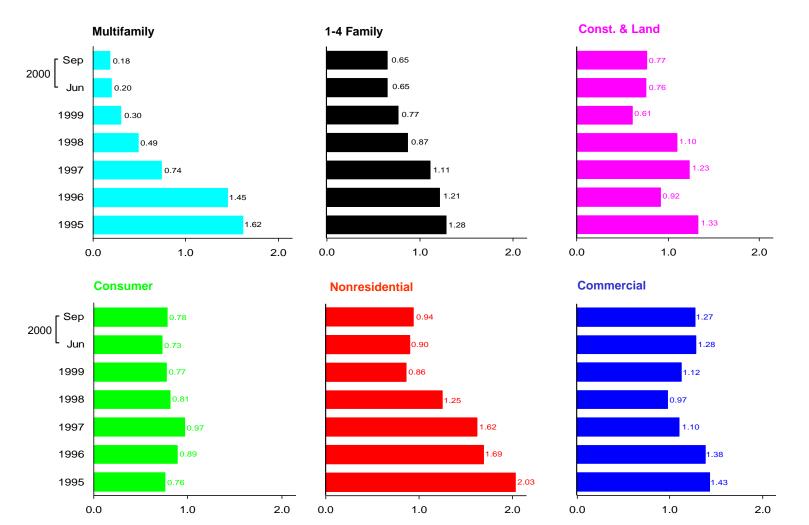
TROUBLED ASSETS



Troubled Assets include noncurrent loans and repossessed assets. Data after 1995 are net of specific valuation allowances. Office of Thrift Supervision / December 2000

NONCURRENT LOANS

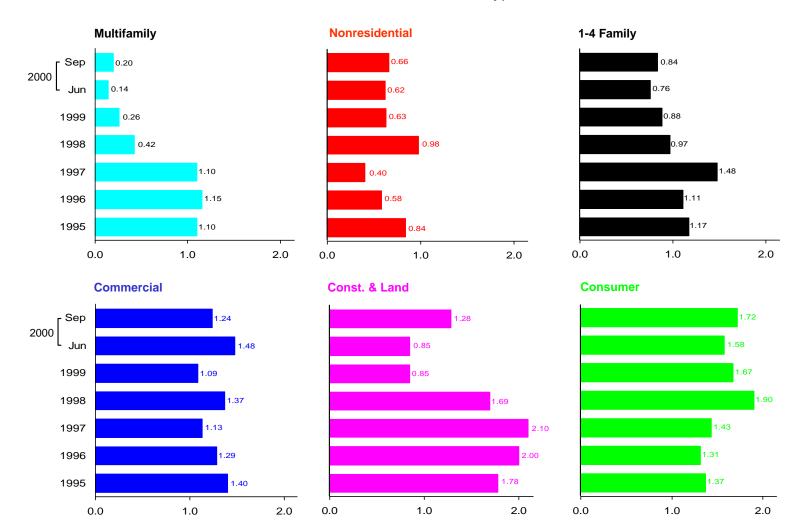
Percent of Loan Type



Data after 1995 are net of specific valuation allowances. Office of Thrift Supervision / December 2000

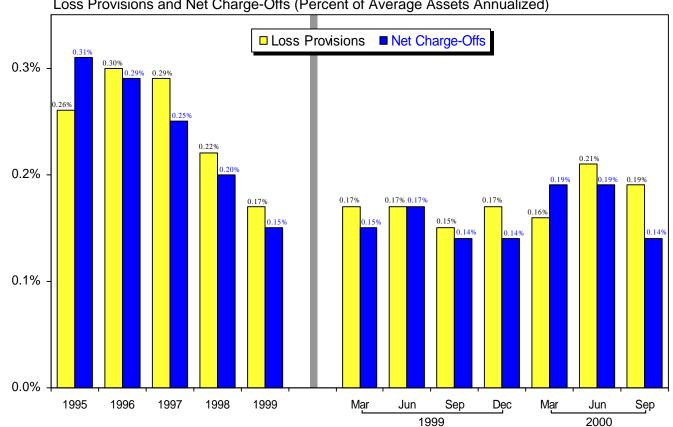
LOANS 30 - 89 DAYS PAST DUE

Percent of Loan Type



Data after 1995 are net of specific valuation allowances. Office of Thrift Supervision / December 2000

TOTAL LOSS PROVISIONS AND NET CHARGE-OFFS

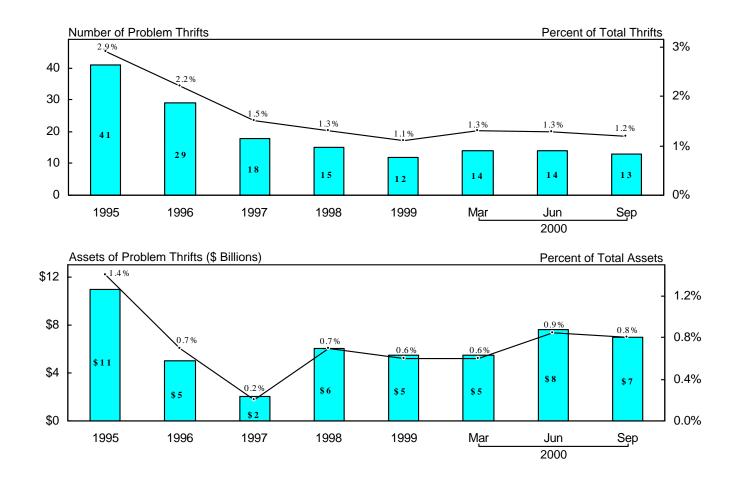


Loss Provisions and Net Charge-Offs (Percent of Average Assets Annualized)

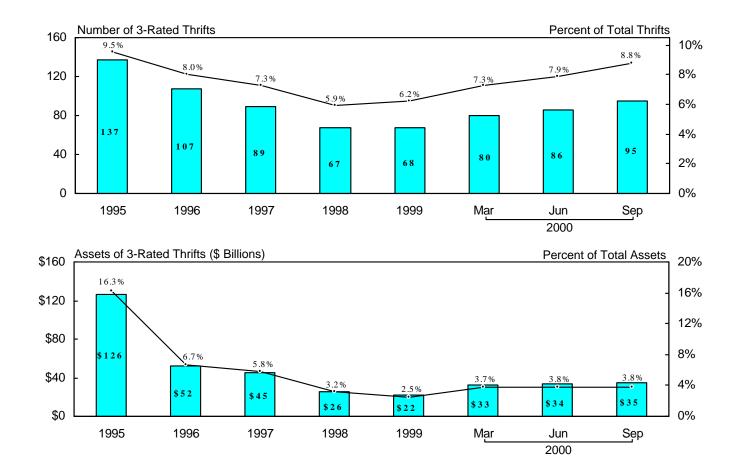
Total Loss Provisions include loss provisions on interest-bearing and noninterest-bearing assets. Net charge-offs are charge-offs less recoveries. Office of Thrift Supervision / December 2000

NUMBER AND ASSETS OF PROBLEM THRIFTS

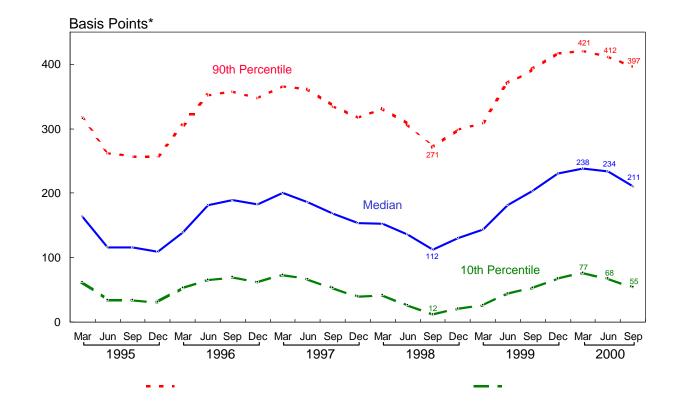
(Thrifts with CAMELS Ratings of 4 or 5)



NUMBER AND ASSETS OF 3-RATED THRIFTS

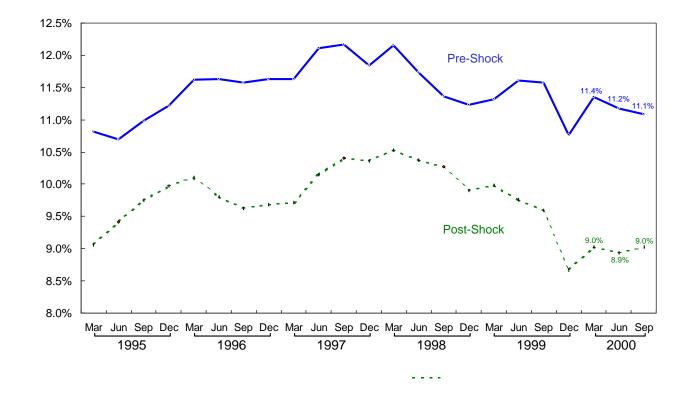


INTEREST RATE SENSITIVITY



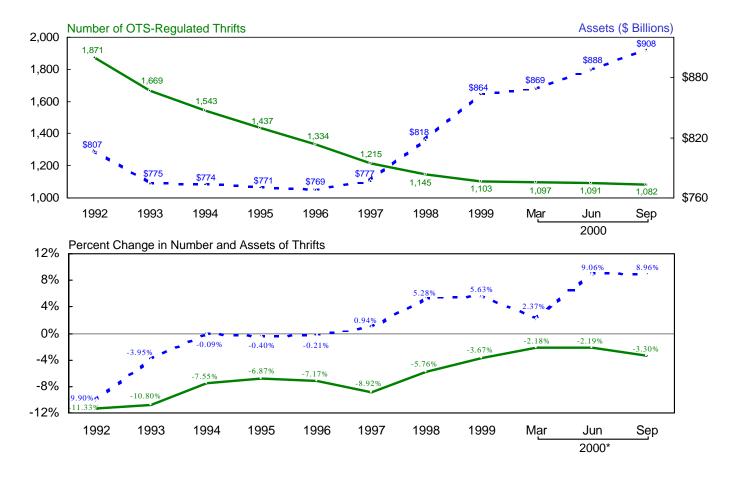
* Preliminary third quarter data for 957 thrifts with \$894 billion in assets. Office of Thrift Supervision / December 2000

MEDIAN NPV CAPITAL RATIOS



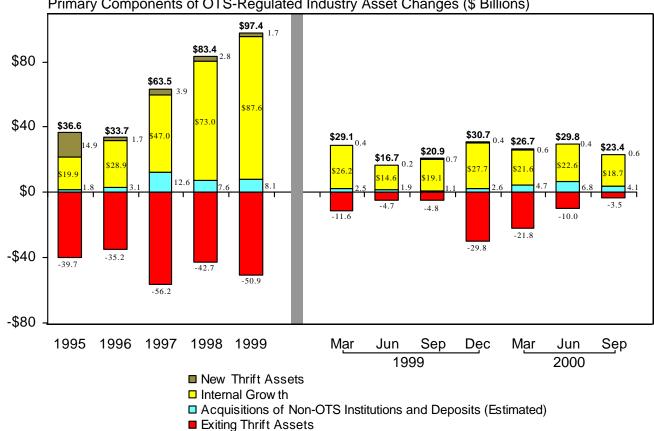
Preliminary third quarter data for 957 thrifts with \$894 billion in assets. Office of Thrift Supervision / December 2000

NUMBER AND ASSETS





ASSET GROWTH RECONCILIATION



Primary Components of OTS-Regulated Industry Asset Changes (\$ Billions)

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STRUCTURAL CHANGES

| OTS-REGULATED THRIFTS | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 YTD | Mar | 2000 Jun | Sep |
|----------------------------------|------------------------|------------------------|------------------------|------------------------|----------------|----------------|---------------|---------------|---------------|
| TOTAL EXITS | 129 | 119 | 141 | 109 | 80 | 51 | 16 | 18 | 17 |
| Failures | 2 | 1 | 0 | 0 | 1 | 1 | 1 | 0 | 0 |
| Conversions | | | | | | | | | |
| To Commercial Banks | 13 | 10 | 32 | 5 | 17 | 7 | 2 | 3 | 2 |
| To State-Chartered Savings Banks | 16 | 20 | 17 | 13 | 7 | <u>5</u> 12 | <u>3</u> 5 | <u>1</u> 4 | 1 |
| Total Conversions | <u>16</u> 29 | <u>20</u> 30 | <u>17</u> 49 | <u>13</u> 18 | <u>7</u> 24 | 12 | 5 | 4 | <u>1</u> 3 |
| Acquisitions | | | | | | | | | |
| By Commercial Banks | 49 | 46 | 56 | 42 | 30 | 24 | 6 | 10 | 8 |
| By State-Chartered Savings Banks | <u>1</u> | <u>3</u> | <u>5</u> | <u>7</u> | <u>5</u> | <u>3</u> | 2 | <u>0</u> | <u>1</u> |
| Total Acquisitions by Non-OTS | | | | | | | | | |
| Regulated Institutions | 50 | 49 | 61 | 49 | 35 | 27 | 8 | 10 | 9 |
| OTS Thrift-to-Thrift Mergers | <u>43</u> | <u>36</u> | <u>28</u> | <u>38</u> | <u>18</u> | <u>10</u> | 2 | <u>3</u> | <u>5</u> |
| Total Acquisitions | 93 | 85 | 89 | 87 | 53 | 37 | 10 | 13 | 14 |
| Voluntary Dissolutions | 5 | 3 | 3 | 4 | 2 | 1 | 0 | 1 | 0 |
| TOTAL ENTRANTS | 23 | 18 | 21 | 39 | 38 | 30 | 10 | 12 | 8 |
| De Novo | 3 | 6 | 11 | 25 | 27 | 22 | 5 | 10 | 7 |
| Charter Conversions | 20 | 12 | 10 | 14 | 11 | 8 | 5 | 2 | 1 |
| NET DECLINE | 106 | 101 | 120 | 70 | 42 | 21 | 6 | 6 | 9 |