

First Quarter 2009 Thrift Industry Report Graphs and Tables

June 2, 2009

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## SUMMARY

- The industry's first quarter profitability improved substantially from the prior quarter.
-The industry posted near breakeven results for the first quarter - a loss of $\$ 47$ million or (0.02)\% on an annualized basis relative to average assets.
-This compares to a loss of $\$ 5.4$ billion or (1.82)\% in the fourth quarter of 2008.
- The profitability improvement was primarily due to lower provisions for loan losses that declined $38 \%$ to $\$ 5.8$ billion (1.88\%) from $\$ 9.3$ billion (3.18\%) in the fourth quarter.
- Although down from 2008 levels, loan loss provisions remained elevated in the first quarter and continued to dampen earnings.
- We believe loss provisioning will remain at elevated levels until home prices firm, the inventory of unsold homes appreciably declines, and the employment outlook begins to brighten.
- Thrift fundamentals remain solid.
- Capital is solid.
- $96.5 \%$ of all thrifts - holding 95.8\% of industry assets - exceed "well-capitalized" regulatory standards.
- Industry "core" or "operating" earnings remain solid and stable.
- Reserves for potential loan losses were again bolstered in the first quarter and remain at solid and at record high levels.


## CAPITAL RATIOS



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## LOAN LOSS PROVISIONS AND NET CHARGE-OFFS



## RESERVE AND LOSS COVERAGE RATIOS




19901991199219931994199519961997199819992000200120022003200420052006200720082009
Loss Coverage Ratio = ALLL plus capital to total loans and leases.
Reserve Ratio = ALLL to total loans and leases.
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## ROA ANALYSIS

| (Percent of Average Assets) | Mar '09 | Quarter <br> Dec '08 | Mar '08 | ROA <br> Mar '09 <br> Dec '08 | act ${ }^{1}$ <br> Mar '09 <br> Mar '08 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income (Margin) | 2.94 | 2.68 | 2.77 | 0.26 | 0.17 |
| Loan Loss Provisions | 1.88 | 3.18 | 2.02 | 1.30 | 0.14 |
| Total Fee Income | 1.06 | 1.01 | 1.11 | 0.05 | -0.05 |
| Mortgage Loan Servicing Fees \& Amort. | 0.09 | -0.01 | -0.04 | 0.10 | 0.13 |
| Mortgage Loan Servicing Fees | 0.16 | 0.12 | 0.25 | 0.04 | -0.09 |
| Servicing Amortization \& Adjustments | -0.08 | -0.13 | -0.29 | 0.05 | 0.21 |
| Other Fees and Charges | 0.97 | 1.02 | 1.15 | -0.05 | -0.18 |
| Other Noninterest Income | 0.62 | 0.34 | 0.60 | 0.28 | 0.02 |
| Sale of Assets Held For Sale | 0.73 | 0.14 | 0.13 | 0.59 | 0.60 |
| LOCOM Adjustments to AHFS | -0.03 | -0.03 | -0.05 | 0.00 | 0.02 |
| Trading Assets (Realized \& Unrealized) | -0.04 | 0.12 | 0.41 | -0.16 | -0.45 |
| Other | -0.05 | 0.11 | 0.11 | -0.16 | -0.16 |
| Noninterest Expense | 2.52 | 3.04 | 2.77 | 0.52 | 0.25 |
| Goodwill Amortization \& Charges | 0.04 | 0.18 | 0.06 | 0.14 | 0.02 |
| Taxes | 0.22 | -0.37 | -0.14 | -0.59 | -0.36 |
| Net Income (ROA) | -0.02 | -1.82 | -0.17 | 1.80 | 0.15 |

## FINANCIAL FUNDAMENTALS

| (Percent of Average Assets Unless Noted) | $\begin{aligned} & \text { YTD } \\ & 2009 \end{aligned}$ | 2008 | 2007 | 2006 | 2005 | $\begin{aligned} & \text { Year } \\ & 2004 \end{aligned}$ | 2003 | 2002 | 2001 | 2000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Income Components: |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income (Margin) | 2.94 | 2.82 | 2.69 | 2.73 | 2.81 | 2.89 | 2.90 | 3.06 | 2.89 | 2.63 |
| Total Fee Income | 1.06 | 1.23 | 1.22 | 1.15 | 1.22 | 1.03 | 0.87 | 0.47 | 0.64 | 0.81 |
| Total Operating Income | 4.00 | 4.05 | 3.91 | 3.88 | 4.03 | 3.92 | 3.77 | 3.53 | 3.53 | 3.44 |
| Total Operating Expense | 2.48 | 2.67 | 2.54 | 2.54 | 2.45 | 2.52 | 2.40 | 2.32 | 2.30 | 2.10 |
| Net Operating Income before          <br> Taxes and Provisions 1.52 1.38 1.37 1.34 1.58 1.40 1.37 1.21 1.23 |  |  |  |  |  |  |  |  |  |  |
| Loan Loss Provision Expense | 1.88 | 2.92 | 0.77 | 0.25 | 0.21 | 0.22 | 0.21 | 0.29 | 0.27 | 0.19 |
| Capital Measures: |  |  |  |  |  |  |  |  |  |  |
| Tier 1 Core Capital Ratio | 8.81 | 8.35 | 8.36 | 8.52 | 8.15 | 7.80 | 7.82 | 7.80 | 7.46 | 7.36 |
| Tier 1 Risk Based Capital Ratio | 13.70 | 12.75 | 12.36 | 12.52 | 12.43 | 12.28 | 12.80 | 12.70 | 12.19 | 12.15 |
| Total Risk Based Capital Ratio | 14.96 | 14.05 | 14.39 | 14.33 | 13.98 | 13.85 | 14.23 | 13.96 | 13.51 | 13.30 |
| Equity Capital (Percent to Total Assets) | 9.88 | 8.93 | 9.26 | 10.72 | 9.45 | 9.08 | 9.09 | 9.18 | 8.13 | 7.99 |
| Tangible Common Equity Capital Ratios <br> (Percent of Tangible Assets) | 8.01 | 7.16 | 7.16 | 7.56 | 7.34 | 7.16 | 7.10 | 7.16 | 6.33 | 6.47 |
| (Percent of Risk-Weighted Assets) | 12.54 | 10.88 | 10.72 | 11.32 | 11.35 | 11.32 | 11.54 | 11.61 | 10.25 | 10.60 |
| Loss Reserves: |  |  |  |  |  |  |  |  |  |  |
| ALLL Balance (Percent to Total Assets) | 1.30 | 1.24 | 0.78 | 0.48 | 0.47 | 0.51 | 0.57 | 0.60 | 0.58 | 0.58 |

Total Operating Expense is General and Administrative Expense excluding Goodwill Expense.
Tangible Common Equity Capital is Common Stock, Retained Earnings, and Accumulated Other Comprehensive Income (Losses) less all Intangible Assets.
Numbers may not sum due to rounding.
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## EARNINGS AND PROFITABILITY



Restatements of 2008 results by several large thrifts increased fourth quarter and yearly 2008 losses by $\$ 2.4$ billion and lowered fourth quarter and yearly ROA by 34 basis points and 17 basis points, respectively.

## ASSETS AND LIABILITIES COMPOSITION

|  | $\begin{gathered} \text { Mar } \\ 2009 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Dec } \\ 2008 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Mar } \\ 2008 \\ \hline \end{gathered}$ |  | Growth Rates |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Mar '09 <br> Dec '08 | Mar '09 <br> Mar '08 |  |  |
|  | \$ Bil | \% TA |  |  | \$ Bil | \% TA | \$ Bil | \% TA | \% Ann. | \% |
| Total Assets | 1,225.1 | 100.0 | 1,197.3 | 100.0 | 1,515.3 | 100.0 | 9.3 | (19.1) |
| Total Loans | 812.5 | 66.3 | 812.4 | 67.9 | 1,084.3 | 71.6 | 0.1 | (25.1) |
| 1-4 Family Mortgage Loans | 528.4 | 43.1 | 521.9 | 43.6 | 748.2 | 49.4 | 5.0 | (29.4) |
| Home Equity Lines of Credit | 65.7 | 5.4 | 64.5 | 5.4 | 118.1 | 7.8 | 7.3 | (44.4) |
| Construction \& Land Loans | 39.4 | 3.2 | 42.1 | 3.5 | 52.7 | 3.5 | (25.0) | (25.2) |
| Multifamily Loans | 34.6 | 2.8 | 33.6 | 2.8 | 63.3 | 4.2 | 12.0 | (45.4) |
| Nonresidential Loans | 71.4 | 5.8 | 71.1 | 5.9 | 75.1 | 5.0 | 1.3 | (5.0) |
| Commercial Loans / Small Business | 63.6 | 5.2 | 62.7 | 5.2 | 60.3 | 4.0 | 6.1 | 5.5 |
| Consumer Loans | 75.1 | 6.1 | 81.0 | 6.8 | 84.7 | 5.6 | (29.4) | (11.4) |
| Allowance for Loan and Lease Losses | (15.9) | (1.3) | (15.1) | (1.3) | (16.3) | (1.1) | 20.7 | (2.3) |
| Repossessed Assets | 4.2 | 0.3 | 4.1 | 0.3 | 4.1 | 0.3 | 6.1 | 2.2 |
| Mortgage Backed Securities | 152.4 | 12.4 | 166.3 | 13.9 | 202.3 | 13.3 | (33.5) | (24.7) |
| Cash and Liquid Investments | 82.5 | 6.7 | 81.8 | 6.8 | 64.1 | 4.2 | 3.3 | 28.8 |
| Other Investment Securities | 96.0 | 7.8 | 59.5 | 5.0 | 63.2 | 4.2 | 244.8 | 51.9 |
| Total Liabilities and Capital | 1,225.1 | 100.0 | 1,197.3 | 100.0 | 1,515.3 | 100.0 | 9.3 | (19.1) |
| Total Liabilities | 1,104.1 | 90.1 | 1,090.3 | 91.1 | 1,378.2 | 91.0 | 5.1 | (19.9) |
| Total Deposits and Escrows | 752.2 | 61.4 | 732.2 | 61.2 | 913.4 | 60.3 | 10.9 | (17.6) |
| FHLBank Advances | 195.3 | 15.9 | 209.8 | 17.5 | 308.8 | 20.4 | (27.7) | (36.8) |
| Other Borrowings | 134.7 | 11.0 | 127.2 | 10.6 | 119.1 | 7.9 | 23.6 | 13.1 |
| Other Liabilities | 22.8 | 1.9 | 21.2 | 1.8 | 37.0 | 2.4 | 30.9 | (38.2) |
| Equity Capital | 121.0 | 9.9 | 106.9 | 8.9 | 137.1 | 9.0 | 52.6 | (11.7) |

## 1-4 FAMILY ORIGINATIONS, PURCHASES, AND SALES



## TROUBLED ASSETS




Troubled Assets include noncurrent (90 days or more past due or in nonaccrual status) loans and repossessed assets.

## COMPARISON OF TROUBLED ASSETS

December 1990 vs. March 2009

December 1990


March 2009


## NONCURRENT LOANS - FIVE QUARTERS

## Percent of Loan Type







## NET CHARGE-OFFS

Percent of Loan Type


Nonresidential (5.8\% of Thrift Assets)





## NUMBER OF PROBLEM THRIFTS

(Thrifts with Composite CAMELS Ratings of 4 or 5 at End of Period)


## CAPITAL PURCHASE PROGRAM



Data reflect submissions from publicly traded, privately held, Subchapter $S$ corporations, and mutual institutions.

