## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: Southeast

December 2004
All Reporting CMR
Reporting Dockets: 289
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  |  | NPV as \% <br> of PV of Assets |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 21,500 | $-6,931$ | $-24 \%$ | $8.88 \%$ | -227 bp |
| +200 bp | 24,553 | $-3,878$ | $-14 \%$ | $9.93 \%$ | -121 bp |
| +100 bp | 26,994 | $-1,437$ | $-5 \%$ | $10.73 \%$ | -42 bp |
| 0 bp | 28,431 |  |  | $11.15 \%$ | -8 bp |
| -100 bp | 28,460 | 29 | $0 \%$ | $11.07 \%$ |  |

Risk Measure for a Given Rate Shock

|  | $12 / 31 / 2004$ | $09 / 30 / 2004$ | $12 / 31 / 2003$ |
| ---: | ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $11.15 \%$ | $11.09 \%$ | $10.83 \%$ |
| Post-shock NPV Ratio | $9.93 \%$ | $10.01 \%$ | $9.55 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 121 bp | 108 bp | 128 bp |
| TB 13a Level of Risk | Minimal | Minimal | Minimal | point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report

Area: Southeast

All Reporting CMR
Report Prepared: 03/08/2005 1:30:26 PM

Present Value Estimates by Interest Rate Scenario

| Report Prepared: 03/08/2005 1:30:26 PM | Amounts in Millions |  |  |  |  | Data as of: 03/08/2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base Case |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS |  |  |  |  |  |  |  |  |
| MORTGAGE LOANS AND SECURITIES |  |  |  |  |  |  |  |  |
| Fixed-Rate Single-Family First-Mortgage Loans and MBS |  |  |  |  |  |  |  |  |
| 30-Year Mortgage Loans | 30,598 | 30,164 | 29,455 | 28,511 | 27,393 | 29,076 | 103.74 | 1.89 |
| 30-Year Mortgage Securities | 8,942 | 8,687 | 8,184 | 7,671 | 7,197 | 8,664 | 100.27 | 4.36 |
| 15-Year Mortgages and MBS | 23,625 | 23,069 | 22,284 | 21,390 | 20,468 | 22,360 | 103.17 | 2.91 |
| Balloon Mortgages and MBS | 9,289 | 9,114 | 8,879 | 8,591 | 8,261 | 9,014 | 101.11 | 2.25 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Current Market Index ARMs |  |  |  |  |  |  |  |  |
| 6 Month or Less Reset Frequency | 7,522 | 7,509 | 7,473 | 7,397 | 7,285 | 7,362 | 101.99 | 0.33 |
| 7 Month to 2 Year Reset Frequency | 14,979 | 14,797 | 14,515 | 14,131 | 13,678 | 14,671 | 100.86 | 1.57 |
| 2+ to 5 Year Reset Frequency | 32,742 | 31,888 | 30,841 | 29,650 | 28,389 | 31,958 | 99.78 | 2.98 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Lagging Market Index ARMs |  |  |  |  |  |  |  |  |
| 1 Month Reset Frequency | 2,538 | 2,512 | 2,469 | 2,405 | 2,326 | 2,415 | 104.00 | 1.38 |
| 2 Month to 5 Year Reset Frequency | 1,491 | 1,467 | 1,436 | 1,400 | 1,357 | 1,442 | 101.70 | 1.88 |
| Multifamily and Nonresidential Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate, Balloons | 2,396 | 2,380 | 2,366 | 2,350 | 2,334 | 2,378 | 100.10 | 0.63 |
| Adjustable-Rate, Fully Amortizing | 7,120 | 7,069 | 7,019 | 6,969 | 6,920 | 7,112 | 99.40 | 0.72 |
| Fixed-Rate, Balloon | 3,516 | 3,394 | 3,278 | 3,167 | 3,060 | 3,293 | 103.06 | 3.51 |
| Fixed-Rate, Fully Amortizing | 3,771 | 3,616 | 3,472 | 3,338 | 3,214 | 3,518 | 102.79 | 4.13 |
| Construction and Land Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 6,290 | 6,279 | 6,269 | 6,259 | 6,250 | 6,287 | 99.88 | 0.17 |
| Fixed-Rate | 2,664 | 2,617 | 2,571 | 2,528 | 2,485 | 2,636 | 99.28 | 1.76 |
| Second-Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 17,988 | 17,975 | 17,962 | 17,952 | 17,944 | 17,889 | 100.48 | 0.07 |
| Fixed-Rate | 4,373 | 4,272 | 4,175 | 4,083 | 3,995 | 4,168 | 102.50 | 2.32 |
| Other Assets Related to Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Mortgage Loans | 337 | 331 | 324 | 316 | 308 | 331 | 100.00 | 1.91 |
| Accrued Interest Receivable | 715 | 715 | 715 | 715 | 715 | 715 | 100.00 | 0.00 |
| Advance for Taxes/Insurance | 107 | 107 | 107 | 107 | 107 | 107 | 100.00 | 0.00 |
| Float on Escrows on Owned Mortgages | 50 | 81 | 112 | 140 | 165 |  |  | -38.47 |
| LESS: Value of Servicing on Mortgages Serviced by Others | -130 | -158 | -171 | -174 | -173 |  |  | -12.68 |
| TOTAL MORTGAGE LOANS AND SECURITIES | 181,184 | 178,202 | 174,078 | 169,245 | 164,024 | 175,396 | 101.60 | 1.99 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: Southeast
All Reporting CMR
Report Prepared: 03/08/2005 1:30:27 PI

Amounts in Millions
$-100 \mathrm{bp}$

Base Case
0 bp +100 bp +200 bp +300 bp

FaceValue

Reporting Dockets: 289
December 2004 Data as of: 03/08/2005

## ASSETS (cont.)

NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 5,200 | 5,197 | 5,193 | 5,191 | 5,190 | 5,214 | 99.66 | 0.06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 3,508 | 3,400 | 3,297 | 3,198 | 3,103 | 3,056 | 111.24 | 3.11 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 2,578 | 2,575 | 2,572 | 2,569 | 2,566 | 2,496 | 103.18 | 0.13 |
| Fixed-Rate | 18,536 | 18,274 | 18,022 | 17,778 | 17,543 | 18,717 | 97.64 | 1.41 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -565 | -559 | -553 | -548 | -542 | -559 | 0.00 | 1.07 |
| Accrued Interest Receivable | 196 | 196 | 196 | 196 | 196 | 196 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 29,453 | 29,083 | 28,727 | 28,385 | 28,056 | 29,120 | 99.87 | 1.25 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 5,321 | 5,321 | 5,321 | 5,321 | 5,321 | 5,321 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 1,430 | 1,384 | 1,335 | 1,284 | 1,231 | 1,384 | 100.00 | 3.42 |
| Zero-Coupon Securities | 168 | 148 | 131 | 117 | 104 | 146 | 101.72 | 12.32 |
| Government and Agency Securities | 3,328 | 3,233 | 3,143 | 3,057 | 2,976 | 3,229 | 100.13 | 2.86 |
| Term Fed Funds, Term Repos | 2,541 | 2,535 | 2,529 | 2,523 | 2,517 | 2,535 | 99.97 | 0.24 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 1,436 | 1,367 | 1,305 | 1,248 | 1,197 | 1,292 | 105.82 | 4.81 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 11,233 | 10,994 | 10,713 | 10,394 | 10,050 | 11,021 | 99.76 | 2.37 |
| Structured Securities (Complex) | 6,331 | 6,213 | 6,038 | 5,861 | 5,698 | 6,211 | 100.02 | 2.36 |
| LESS: Valuation Allowances for Investment Securities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 1.19 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 31,787 | 31,194 | 30,514 | 29,804 | 29,093 | 31,139 | 100.18 | 2.04 |

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Present Value Estimates by Interest Rate Scenario

Area: Southeast
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Amounts in Millions
-100 bp
0 bp +100 bp
+200 bp +300 bp

Reporting Dockets: 289
December 2004 Data as of: 03/08/2005

## ASSETS (cont.)

REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 228 | 228 | 228 | 228 | 228 | 228 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 81 | 81 | 81 | 81 | 81 | 81 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 132 | 132 | 126 | 116 | 104 | 132 | 100.00 | 2.34 |
| Office Premises and Equipment | 2,363 | 2,363 | 2,363 | 2,363 | 2,363 | 2,363 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 2,804 | 2,804 | 2,798 | 2,789 | 2,777 | 2,804 | 100.00 | 0.11 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 430 | 613 | 781 | 862 | 877 |  |  | -28.57 |
| Adjustable-Rate Servicing | 341 | 349 | 355 | 359 | 362 |  |  | -2.01 |
| Float on Mortgages Serviced for Others | 346 | 434 | 514 | 568 | 606 |  |  | -19.38 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 1,117 | 1,396 | 1,650 | 1,790 | 1,845 |  |  | -19.07 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 1,480 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 5,964 | 5,964 | 5,964 | 5,964 | 5,964 | 5,964 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 1,435 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 52 | 68 | 83 | 98 | 112 |  |  | -23.26 |
| Transaction Account Intangible | 1,076 | 1,434 | 1,794 | 2,119 | 2,412 |  |  | -25.04 |
| MMDA Intangible | 2,022 | 2,537 | 3,008 | 3,481 | 3,942 |  |  | -19.44 |
| Passbook Account Intangible | 1,197 | 1,548 | 1,887 | 2,197 | 2,491 |  |  | -22.30 |
| Non-Interest-Bearing Account Intangible | 520 | 786 | 1,039 | 1,280 | 1,509 |  |  | -33.01 |
| TOTAL OTHER ASSETS | 10,830 | 12,337 | 13,776 | 15,139 | 16,430 | 8,880 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 712 |  |  |
| TOTAL ASSETS | 257,176 | 255,017 | 251,542 | 247,153 | 242,226 | 248,051 | 103/100*** | $1.733^{* * *}$ |

Interest Rate Risk Exposure Report

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All Reporting CMR
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Present Value Estimates by Interest Rate Scenario

Reporting Dockets: 289
December 2004

## Data as of: 03/08/2005

## LIABILITIES

DEPOSITS
Fixed-Maturity

| Fixed-Rate Maturing in 12 Months or Less | 35,293 | 35,144 | 34,997 | 34,852 | 34,708 | 35,117 | 100.08 | 0.42 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate Maturing in 13 Months or More | 27,507 | 26,823 | 26,163 | 25,526 | 24,910 | 26,611 | 100.80 | 2.50 |
| Variable-Rate | 380 | 380 | 379 | 379 | 379 | 379 | 100.06 | 0.08 |
| Demand |  |  |  |  |  |  |  |  |
| Transaction Accounts | 15,117 | 15,117 | 15,117 | 15,117 | 15,117 | 15,117 | 100/91* | 0.00/2.62* |
| MMDAs | 39,169 | 39,169 | 39,169 | 39,169 | 39,169 | 39,169 | 100/94* | 0.00/1.35* |
| Passbook Accounts | 15,795 | 15,795 | 15,795 | 15,795 | 15,795 | 15,795 | 100/90* | 0.00/2.42* |
| Non-Interest-Bearing Accounts | 11,819 | 11,819 | 11,819 | 11,819 | 11,819 | 11,819 | 100/93* | 0.00/2.35* |
| TOTAL DEPOSITS | 145,080 | 144,247 | 143,440 | 142,657 | 141,897 | 144,007 | 100/96* | 0.57/1.66* |
| BORROWINGS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 43,078 | 42,668 | 42,266 | 41,872 | 41,485 | 42,675 | 99.98 | 0.95 |
| Fixed-Rate Maturing in 37 Months or More | 9,279 | 8,938 | 8,613 | 8,301 | 8,004 | 8,917 | 100.23 | 3.73 |
| Variable-Rate | 12,683 | 12,661 | 12,639 | 12,617 | 12,596 | 12,281 | 103.10 | 0.17 |
| TOTAL BORROWINGS | 65,041 | 64,267 | 63,518 | 62,790 | 62,085 | 63,873 | 100.62 | 1.19 |
| OTHER LIABILITIES |  |  |  |  |  |  |  |  |
| Escrow Accounts |  |  |  |  |  |  |  |  |
| For Mortgages | 934 | 934 | 934 | 934 | 934 | 934 | 100.00 | 0.00 |
| Other Escrow Accounts | 259 | 251 | 244 | 237 | 231 | 281 | 89.49 | 2.97 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 4,525 | 4,525 | 4,525 | 4,525 | 4,525 | 4,525 | 100.00 | 0.00 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 337 |  |  |
| TOTAL OTHER LIABILITIES | 5,718 | 5,710 | 5,703 | 5,696 | 5,690 | 6,076 | 93.97 | 0.13 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |
| Self-Valued | 12,760 | 12,509 | 12,347 | 12,215 | 12,100 | 12,235 | 102.24 | 1.65 |
| Unamortized Yield Adjustments |  |  |  |  |  | 25 |  |  |
| TOTAL LIABILITIES | 228,599 | 226,734 | 225,007 | 223,359 | 221,771 | 226,217 | 100/97** | 0.79/1.48** |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

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Data as of: 03/08/2005

|  | Base Case |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |

## FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

OPTIONAL COMMITMENTS TO ORIGINATE

| FRMs and Balloon/2-Step Mortgages | 83 | 16 | -153 | -333 | -503 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ARMs | 30 | 17 | -4 | -36 | -76 |
| Other Mortgages | 41 | 0 | -47 | -94 | -137 |
| FIRM COMMITMENTS |  |  |  |  |  |
| Purchase/Originate Mortgages and MBS | 96 | 35 | -62 | -171 | -284 |
| Sell Mortgages and MBS | -180 | -8 | 320 | 655 | 972 |
| Purchase Non-Mortgage Items | 11 | 0 | -11 | -21 | -31 |
| Sell Non-Mortgage Items | 0 | 0 | 0 | 0 | 0 |
| INTEREST-RATE SWAPS, SWAPTIONS |  |  |  |  |  |
| Pay Fixed, Receive Floating Swaps | -381 | -63 | 226 | 490 | 730 |
| Pay Floating, Receive Fixed Swaps | 8 | -22 | -50 | -76 | -101 |
| Basis Swaps | 0 | 0 | 0 | 0 | 0 |
| Swaptions | 0 | 0 | 0 | 0 | 0 |
| OTHER |  |  |  |  |  |
| Options on Mortgages and MBS | 18 | 12 | 6 | 0 | -3 |
| Interest-Rate Caps | 0 | 0 | 0 | 0 | 0 |
| Interest-Rate Floors | 0 | 0 | 0 | 0 | 0 |
| Futures | -1 | 0 | 1 | 1 | 1 |
| Options on Futures | 2 | 1 | 1 | 2 | 3 |
| Construction LIP | 1 | -24 | -48 | -71 | -94 |
| Self-Valued | 155 | 184 | 280 | 414 | 570 |
| TOTAL OFF-BALANCE-SHEET POSITIONS | -117 | 148 | 459 | 759 | 1,045 |

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Present Value Estimates by Interest Rate Scenario

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All Reporting CMR
Report Prepared: 03/08/2005 1:30:27 PM

* Excl./Incl. deposit intangible values listed on asset side of report
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value


## AGGREGATE SCHEDULE CMR REPORT

ASSETS
Area: Southeast
Reporting Dockets: 289
December 2004
All Reporting CMR
Amounts in Millions
Data as of: 03/07/2005
FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$372 | \$6,832 | \$9,202 | \$6,145 | \$6,525 |
| WARM | 314 mo | 339 mo | 339 mo | 334 mo | 324 mo |
| WAC | 4.60\% | 5.63\% | 6.46\% | 7.46\% | 9.13\% |
| Amount of these that is FHA or VA Guaranteed | \$10 | \$111 | \$201 | \$50 | \$62 |
| Securities Backed by Conventional Mortgages | \$484 | \$4,722 | \$317 | \$46 | \$21 |
| WARM | 299 mo | 351 mo | 292 mo | 262 mo | 221 mo |
| Weighted Average Pass-Through Rate | 4.35\% | 5.19\% | 6.30\% | 7.15\% | 8.73\% |
| Securities Backed by FHA or VA Mortgages | \$364 | \$2,588 | \$91 | \$19 | \$12 |
| WARM | 343 mo | 346 mo | 301 mo | 248 mo | 192 mo |
| Weighted Average Pass-Through Rate | 3.76\% | 5.29\% | 6.14\% | 7.19\% | 8.47\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$2,179 | \$5,865 | \$4,142 | \$2,682 | \$2,880 |
| WAC | 4.70\% | 5.42\% | 6.49\% | 7.44\% | 9.41\% |
| Mortgage Securities | \$2,508 | \$1,747 | \$303 | \$37 | \$17 |
| Weighted Average Pass-Through Rate | 4.40\% | 5.12\% | 6.11\% | 7.28\% | 8.35\% |
| WARM (of 15-Year Loans and Securities) | 152 mo | 162 mo | 161 mo | 158 mo | 153 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$1,497 | \$2,563 | \$927 | \$394 | \$601 |
| WAC | 4.54\% | 5.42\% | 6.34\% | 7.34\% | 11.06\% |
| Mortgage Securities | \$2,567 | \$419 | \$45 | \$1 | \$0 |
| Weighted Average Pass-Through Rate | 4.09\% | 5.24\% | 6.25\% | 7.19\% | 8.00\% |
| WARM (of Balloon Loans and Securities) | 69 mo | 76 mo | 83 mo | 58 mo | 84 mo |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: Southeast
All Reporting CMR
Report Prepared: 03/08/2005 1:30:27 PM
ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES

Reporting Dockets: 289
December 2004
Data as of: 03/07/2005

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :--- | :--- |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |

arket Index ARMs
Lagging Market Index ARMs
by Coupon Reset Frequency
1 Month 2 Months to 5 Years

Teaser ARMs
Balances Currently Subject to Introductory Rates WAC

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset

| $\$ 1,070$ | $\$ 387$ | $\$ 459$ |
| ---: | ---: | ---: |
| $3.80 \%$ | $3.51 \%$ | $5.06 \%$ |
|  |  |  |
| $\$ 6,292$ | $\$ 14,284$ | $\$ 31,499$ |
| 258 bp | 317 bp | 275 bp |
| $5.08 \%$ | $5.16 \%$ | $4.86 \%$ |
| 309 mo | 320 mo | 343 mo |
| 2 mo | 15 mo | 43 mo |

\$0
$1.45 \%$ $\$ 15$ 4.16\% \$1,427
269 bp 5.56\% 297 mo 29 mo

Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities
\$57,848

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 185) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$35 | \$30 | \$96 | \$2 | \$3 |
| Weighted Average Distance from Lifetime Cap | 100 bp | 96 bp | 95 bp | 26 bp | 60 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$108 | \$431 | \$235 | \$404 | \$35 |
| Weighted Average Distance from Lifetime Cap | 359 bp | 356 bp | 357 bp | 371 bp | 370 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$5,996 | \$13,907 | \$31,214 | \$2,001 | \$1,333 |
| Weighted Average Distance from Lifetime Cap | 1,013 bp | 634 bp | 556 bp | 537 bp | 616 bp |
| Balances Without Lifetime Cap | \$1,224 | \$303 | \$414 | \$8 | \$71 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$5,534 | \$13,853 | \$30,370 | \$160 | \$1,251 |
| Weighted Average Periodic Rate Cap | 125 bp | 167 bp | 213 bp | 56 bp | 209 bp |
| Balances Subject to Periodic Rate Floors | \$1,292 | \$7,958 | \$19,902 | \$4 | \$1,189 |
| MBS Included in ARM Balances | \$512 | \$1,596 | \$1,586 | \$12 | \$19 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: Southeast
All Reporting CMR
Report Prepared: 03/08/2005 1:30:27 PM MORTGAGE LOANS AND SECURITIES

| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 2,378$ | $\$ 7,112$ |
| WARM | 81 mo | 163 mo |
| Remaining Term to Full Amortization | 272 mo | 0 |
| Rate Index Code | 0 | 0 |
| Margin | 202 bp | 229 bp |
| Reset Frequency | 17 mo | 21 mo |
| MEMO: ARMs within 300 bp of Lifetime Cap |  |  |
| Balances | $\$ 115$ | $\$ 188$ |
| $\quad$ Wghted Average Distance to Lifetime Cap | 60 bp | 40 bp |
| Fixed-Rate: |  |  |
| Balances | $\$ 3,293$ | $\$ 3,518$ |
| WARM | 51 mo | 116 mo |
| Remaining Term to Full Amortization | 259 mo |  |
| WAC | $6.24 \%$ | $6.79 \%$ |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 6,287$ | $\$ 2,636$ |
| WARM | 21 mo | 24 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 130 bp | $6.56 \%$ |
| Reset Frequency | 4 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES | $\$ 17,889$ | $\$ 4,168$ |
| Balances | 216 mo | 168 mo |
| WARM | 0 |  |
| Rate Index Code | 53 bp | $7.63 \%$ |
| Margin in Column 1; WAC in Column 2 | 1 mo |  |
| Reset Frequency |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

Reporting Dockets: 289
December 2004

## Amounts in Millions

Data as of: 03/07/2005

| COMMERCIAL LOANS | Adjustable Rate | Fixed Rate |
| :---: | :---: | :---: |
| Balances | \$5,214 | \$3,056 |
| WARM | 50 mo | 45 mo |
| Margin in Column 1; WAC in Column 2 | 276 bp | 9.46\% |
| Reset Frequency | 2 mo |  |
| Rate Index Code | 0 |  |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances | \$2,496 | \$18,717 |
| WARM | 72 mo | 65 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 704 bp | 8.71\% |
| Reset Frequency | 4 mo |  |
| MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE | High Risk | Low Risk |
| Collateralized Mortgage Obligations: |  |  |
| Floating Rate | \$95 | \$3,798 |
| Fixed Rate |  |  |
| Remaining WAL <= 5 Years | \$319 | \$5,945 |
| Remaining WAL 5-10 Years | \$187 | \$151 |
| Remaining WAL Over 10 Years | \$51 |  |
| Superfloaters | \$0 |  |
| Inverse Floaters \& Super POs | \$3 |  |
| Other | \$3 | \$0 |
| CMO Residuals: |  |  |
| Fixed Rate | \$0 | \$0 |
| Floating Rate | \$0 | \$0 |
| Stripped Mortgage-Backed Securities: |  |  |
| Interest-Only MBS | \$228 | \$240 |
| WAC | 2.92\% | 4.58\% |
| Principal-Only MBS | \$0 | \$0 |
| WAC | 0.00\% | 11.50\% |
| Total Mortgage-Derivative |  |  |
| Securities - Book Value | \$886 | \$10,134 |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
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December 2004
All Reporting CMR
Amounts in Millions
Data as of: 03/07/2005

## MORTGAGE LOANS SERVICED FOR OTHERS



## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

| Area: Southeast <br> All Reporting CMR <br> Report Prepared: 03/08/2005 1:30:27 PM | Amounts |
| :---: | :---: |
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$910 |
| Accrued Interest Receivable | \$715 |
| Advances for Taxes and Insurance | \$107 |
| Less: Unamortized Yield Adjustments | \$-823 |
| Valuation Allowances | \$579 |
| Unrealized Gains (Losses) | \$-181 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$283 |
| Accrued Interest Receivable | \$196 |
| Less: Unamortized Yield Adjustments | \$-123 |
| Valuation Allowances | \$842 |
| Unrealized Gains (Losses) | \$0 |
| OTHER ITEMS |  |
| Real Estate Held for Investment | \$81 |
| Repossessed Assets | \$228 |
| Equity Assets Not Subject to SFAS No. 115 (Excluding FHLB Stock) | \$132 |
| Office Premises and Equipment | \$2,363 |
| Items Related to Certain Investment Securities |  |
| Unrealized Gains (Losses) | \$0 |
| Less: Unamortized Yield Adjustments | \$52 |
| Valuation Allowances | \$0 |
| Other Assets |  |
| Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments | \$1,480 |
| Miscellaneous I | \$5,964 |
| Miscellaneous II | \$1,435 |
| TOTAL ASSETS | \$248,051 |

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## MEMORANDUM ITEMS

Mortgage "Warehouse" Loans Reported as Mortgage \$55 Loans at SC26
Loans Secured by Real Estate Reported as NonMortgage \$60

Loans at SC31
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:
Equity Securities and Non-Mortgage-Related Mutual Funds \$899
Mortgage-Related Mututal Funds \$485
$\begin{aligned} & \text { Mortgage Loans Serviced by Others: } \\ & \text { Fixed-Rate Mortgage Loans Serviced }\end{aligned} \$ 9,546$
$\begin{array}{lr}\text { Fixed-Rate Mortgage Loans Serviced } & \$ 9,546 \\ \text { Weighted Average Servicing Fee } & 12 \mathrm{bp}\end{array}$
Adjustable-Rate Mortgage Loans Serviced $\quad \$ 19,500$
Weighted Average Servicing Fee
Credit-Card Balances Expected to Pay Off in Grace Period\$291

AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: Southeast
Reporting Dockets: 289
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## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less WAC
WARM
Balances Maturing in 4 to 12 Months WAC
WARM

| Original Maturity in Months |  |  | Early Withdrawals During Quarter (Optional) |
| :---: | :---: | :---: | :---: |
| 12 or Less | 13 to 36 | 37 or More |  |
| \$9,353 | \$3,791 | \$768 | \$203 |
| 1.82\% | 3.05\% | 6.11\% |  |
| 2 mo | 2 mo | 2 mo |  |
| \$10,286 | \$8,285 | \$2,634 | \$256 |
| 2.18\% | 2.65\% | 5.95\% |  |
| 7 mo | 8 mo | 8 mo |  |
|  |  | \$8,879 | \$82 |
|  | 2.90\% | 4.63\% |  |
|  | 20 mo | 26 mo |  |
|  |  | \$7,277 | \$32 |
|  |  | 4.07\% |  |
|  |  | 52 mo |  |

Balances Maturing in 13 to 36 Months
WAC
WARM
Balances Maturing in 37 or More Months WAC
4.07\%

WARM

$$
\text { Total Fixed-Rate, Fixed Maturity Deposits: } \quad \$ 61,728
$$

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

## Balances in Brokered Deposits

Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest:
Balances Subject to Penalty
Penalty in Months of Forgone Interest
Balances in New Accounts

| Original Maturity in Months |  |  |
| ---: | ---: | ---: |
| 12 or Less | 13 to 36 | 37 or More |
| $\$ 1,444$ | $\$ 2,680$ | $\$ 4,399$ |

$\$ 17,073 \quad \$ 19,173 \quad \$ 14,609$
$\$ 4,120$
6.15 mo
7.61 mo

路
\$1,648
\$1,007

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)
Reporting Dockets: 289
December 2004
All Reporting CMR
Report Prepared: 03/08/2005 1:30:27 PM

## FIXED-RATE, FIXED-MATURITY BORROWINGS

| FHLB ADVANCES, OTHER BORROWINGS, REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | Remaining Maturity |  |  | WAC |
| :---: | :---: | :---: | :---: | :---: |
|  | 0 to 3 Months | 4 to 36 Months | Over 36 Months |  |
| Balances by Coupon Class: |  |  |  |  |
| Under 3.00\% | \$16,671 | \$9,757 | \$352 | 2.29\% |
| 3.00 to 3.99\% | \$100 | \$11,127 | \$5,403 | 3.48\% |
| 4.00 to 4.99\% | \$51 | \$2,259 | \$1,759 | 4.44\% |
| 5.00 to 5.99\% | \$92 | \$1,082 | \$1,066 | 5.50\% |
| 6.00 to 6.99\% | \$405 | \$570 | \$278 | 6.48\% |
| 7.00 to 7.99\% | \$37 | \$519 | \$50 | 7.23\% |
| 8.00 to $8.99 \%$ | \$0 | \$4 | \$9 | 8.31\% |
| 9.00 and Above | \$0 | \$0 | \$0 | 0.00\% |
| WARM | 1 mo | 19 mo | 50 mo |  |

## MEMOS

Variable-Rate Borrowings and Structured Advances $\$ 24,895$
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock \$0

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

Area: Southeast
All Reporting CMR
Report Prepared: 03/08/2005 1:30:27 PM
Amounts in Millions

## NON-MATURITY DEPOSITS AND OTHER LIABILITIES

| NON-MATURITY DEPOSITS |  |
| :--- | ---: |
| Transaction Accounts | $\$ 15,117$ |
| Money Market Deposit Accounts (MMDAs) | $\$ 39,169$ |
| Passbook Accounts | $\$ 15,795$ |
| Non-Interest-Bearing Non-Maturity Deposits | $\$ 11,819$ |
| ESCROW ACCOUNTS |  |
| Escrow for Mortgages Held in Portfolio | $\$ 449$ |
| Escrow for Mortgages Serviced for Others | $\$ 484$ |
| Other Escrows | $\$ 281$ |
| TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS | $\$ 83,115$ |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS | $\$ 0$ |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS | $\$ 25$ |
| OTHER LIABILITIES | $\$ 0$ |
| Collateralized Mortgage Securities Issued | $\$ 4,525$ |

Miscellaneous II ..... \$337
TOTAL LIABILITIES

## \$226,217

## MINORITY INTEREST AND CAPITAL

## MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES

## \$204

## EQUITY CAPITAL

\$21,632

TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL
\$248,052

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Southeast

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs |  | \$6 |
| 1004 | Opt commitment to orig 6-mo or 1-yr COFI ARMs | 7 | \$3 |
| 1006 |  | 50 | \$818 |
| 1008 | Opt commitment to orig 3- or 5-yr Treasury ARMs | 43 | \$753 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 43 | \$206 |
| 1012 | Opt commitment to orig 10-, 15-, or 20 -year FRMs | 109 | \$645 |
| 1014 | Opt commitment to orig 25- or 30-year FRMs | 90 | \$3,088 |
| 1016 | Opt commitment to orig "other" Mortgages | 75 | \$1,206 |
| 2004 | Commit/purchase 6-mo or 1-yr COFI ARM loans, svc retained |  | \$0 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained |  | \$3 |
| 2008 | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained |  | \$2 |
| 2010 | Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained |  | \$1 |
| 2012 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained |  | \$8 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained |  | \$36 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained |  | \$62 |
| 2026 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained |  | \$205 |
| 2028 | Commit/sell 3- or 5-yr Treasury ARM loans, svc retained |  | \$3 |
| 2030 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained |  | \$4 |
| 2032 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained | 15 | \$85 |
| 2034 | Commit/sell 25 - to 30-yr FRM loans, svc retained | 21 | \$1,418 |
| 2036 | Commit/sell "other" Mortgage loans, svc retained |  | \$2 |
| 2048 | Commit/purchase 3-yr or 5-yr Treasury ARM MBS |  | \$1 |
| 2050 | Commit/purchase 5-yr or 7-yr Balloon or 2-step MBS |  | \$2 |
| 2052 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM MBS |  | \$9 |
| 2054 | Commit/purchase 25- to 30-year FRM MBS 6 |  | \$715 |
| 2056 | Commit/purchase "other" MBS |  | \$4 |
| 2066 | Commit/sell 6-mo or $1-\mathrm{yr}$ Treasury or LIBOR ARM MBS |  | \$116 |
| 2072 | Commit/sell $10-$, $15-$, or $20-\mathrm{yr}$ FRM MBS | 6 | \$379 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Southeast

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 2074 | Commit/sell 25 - or 30-yr FRM MBS | 9 | \$2,742 |
| 2082 | Commit/purchase low-risk fixed-rate mtg derivative product |  | \$6 |
| 2108 | Commit/purchase 3- or 5 -yr Treasury ARM Ins, svc released |  | \$23 |
| 2110 | Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$14 |
| 2114 | Commit/purchase 25- or 30-yr FRM loans, svc released |  | \$16 |
| 2116 | Commit/purchase "other" Mortgage loans, svc released |  | \$40 |
| 2126 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released | 9 | \$399 |
| 2128 | Commit/sell 3- or 5-yr Treasury ARM loans, svc released | 9 | \$142 |
| 2130 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$42 |
| 2132 | Commit/sell 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc released | 22 | \$138 |
| 2134 | Commit/sell 25- or 30-yr FRM loans, svc released | 36 | \$467 |
| 2136 | Commit/sell "other" Mortgage loans, svc released | 7 | \$38 |
| 2202 | Firm commitment to originate 1-month COFI ARM loans |  | \$123 |
| 2204 | Firm commit/originate 6-month or 1-yr COFI ARM loans |  | \$4 |
| 2206 | Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins | 20 | \$82 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans | 15 | \$380 |
| 2210 | Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins | 10 | \$25 |
| 2212 | Firm commit/originate 10-, 15-, or 20-year FRM loans | 38 | \$85 |
| 2214 | Firm commit/originate 25- or 30-year FRM loans | 30 | \$267 |
| 2216 | Firm commit/originate "other" Mortgage loans | 29 | \$598 |
| 3012 | Option to purchase 10-, 15-, or $20-\mathrm{yr}$ FRMs |  | \$0 |
| 3016 | Option to purchase "other" Mortgages |  | \$331 |
| 3026 | Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs |  | \$2 |
| 3028 | Option to sell 3 - or 5-year Treasury ARMs |  | \$18 |
| 3030 | Option to sell 5- or 7-yr Balloon or 2-step mtgs |  | \$27 |
| 3032 | Option to sell 10-, 15-, or 20 -year FRMs |  | \$9 |
| 3034 | Option to sell 25 - or 30-year FRMs | 8 | \$86 |
| 3036 | Option to sell "other" Mortgages |  | \$4 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Southeast

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 3068 | Short option to sell 3- or 5-yr Treasury ARMs |  | \$26 |
| 3070 | Short opt/sell 5- or 7-yr Balloon or 2-step mtg loans |  | \$59 |
| 3072 | Short option to sell $10-$, $15-$, or $20-\mathrm{yr}$ FRMs |  | \$13 |
| 3074 | Short option to sell 25 - or $30-\mathrm{yr}$ FRMs |  | \$72 |
| 3076 | Short option to sell "other" Mortgages |  | \$8 |
| 4002 | Commit/purchase non-Mortgage financial assets | 20 | \$824 |
| 5002 | IR swap: pay fixed, receive 1-month LIBOR |  | \$1,304 |
| 5004 | IR swap: pay fixed, receive 3-month LIBOR | 7 | \$3,380 |
| 5006 | IR swap: pay fixed, receive 6-month LIBOR |  | \$20 |
| 5024 | IR swap: pay 1-month LIBOR, receive fixed |  | \$325 |
| 5026 | IR swap: pay 3-month LIBOR, receive fixed |  | \$451 |
| 5502 | IR swap, amortizing: pay fixed, receive 1-month LIBOR |  | \$35 |
| 6040 | Short interest rate Cap based on 1-year Treasury |  | \$3 |
| 7010 | Interest rate floor based on 1-year Treasury |  | \$3 |
| 8038 | Short futures contract on 5 -year Treasury note |  | \$15 |
| 9016 | Long call option on 3-mo Eurodollar futures contract |  | \$260 |
| 9040 | Long put option on 3-month Eurodollar futures contract |  | \$94 |
| 9064 | Short call option on 3-month Eurodollar futures contract |  | \$75 |
| 9502 | Fixed-rate construction loans in process | 110 | \$1,353 |
| 9512 | Adjustable-rate construction loans in process | 75 | \$1,670 |

