## Office of Thrift Supervision

**Economic Analysis Division Washington, DC 20552** 

**Area: Northeast** 

All Reporting CMR Reporting Dockets: 250 December 2004

## **Interest Rate Sensitivity of Net Portfolio Value (NPV)**

		Net Portfolio Valu ollars are in Millic	NPV as % of PV of Assets		
Change in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change
+300 bp +200 bp +100 bp 0 bp	25,429 29,793 33,792 37,063	-11,634 -7,270 -3,271	-31 % -20 % -9 %	9.20 % 10.54 % 11.71 % 12.61 %	-341 bp -207 bp -90 bp
-100 bp	37,964	901	+2 %	12.79 %	+18 bp

## Risk Measure for a Given Rate Shock

	12/31/2004	09/30/2004	12/31/2003
Pre-shock NPV Ratio: NPV as % of PV Assets Post-shock NPV Ratio Sensitivity Measure: Decline in NPV Ratio TB 13a Level of Risk	12.61 %	12.25 %	11.28 %
	10.54 %	10.04 %	9.39 %
	207 bp	221 bp	189 bp
	Minimal	Minimal	Minimal

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

#### **Present Value Estimates by Interest Rate Scenario**

Area: Northeast All Reporting CMR

Report Prepared: 03/08/2005 1:18:32 PM Amounts in Millions

Reporting Dockets: 250 December 2004

Data as of: 03/08/2005

Neport i repared. 05/00/2005 1.10.52 1 W		, iiii Gainta					Data as Oi.	03/03/200
	-100 bp	Base Case 0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
	-100 bp	da b	+100 bp	+200 bp	+300 pp	racevalue	BC/FV	EII.Dur.
ASSETS								
MORTGAGE LOANS AND SECURITIES								
Fixed-Rate Single-Family First-Mortgage Loans a	and MBS							
30-Year Mortgage Loans	37,463	36,691	35,225	33,502	31,762	35,830	102.41	3.05
30-Year Mortgage Securities	4,666	4,540	4,321	4,091	3,873	4,501	100.86	3.81
15-Year Mortgages and MBS	34,952	33,877	32,473	30,999	29,557	33,450	101.28	3.66
Balloon Mortgages and MBS	8,938	8,750	8,495	8,177	7,812	8,665	100.98	2.53
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Current Mai	rket Index AF	2Ms				
6 Month or Less Reset Frequency	4,450	4,445	4,431	4,401	4,346	4,318	102.94	0.21
7 Month to 2 Year Reset Frequency	15,533	15,372	15,138	14,811	14,406	15,166	101.36	1.28
2+ to 5 Year Reset Frequency	36,910	35,962	34,826	33,537	32,158	35,912	100.14	2.90
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Lagging Ma	rket Index Al	RMs				
Month Reset Frequency	343	341	338	334	328	328	104.02	0.81
2 Month to 5 Year Reset Frequency	1,126	1,112	1,096	1,075	1,049	1,098	101.34	1.32
Multifamily and Nonresidential Mortgage Loans	and Securities	3						
Adjustable-Rate, Balloons	7,436	7,311	7,190	7,073	6,959	7,224	101.20	1.68
Adjustable-Rate, Fully Amortizing	9,535	9,439	9,344	9,252	9,162	9,424	100.15	1.01
Fixed-Rate, Balloon	3,065	2,918	2,781	2,653	2,533	2,836	102.90	4.87
Fixed-Rate, Fully Amortizing	6,289	6,002	5,738	5,492	5,264	5,819	103.15	4.59
Construction and Land Loans								
Adjustable-Rate	5,281	5,270	5,259	5,248	5,238	5,281	99.78	0.21
Fixed-Rate	1,366	1,338	1,310	1,284	1,260	1,372	97.50	2.08
Second-Mortgage Loans and Securities								
Adjustable-Rate	10,845	10,836	10,827	10,820	10,814	10,778	100.54	0.08
Fixed-Rate	5,528	5,401	5,279	5,163	5,053	5,280	102.27	2.30
Other Assets Related to Mortgage Loans and Se	curities							
Net Nonperforming Mortgage Loans	-96	-93	-89	-86	-83	-93	0.00	3.62
Accrued Interest Receivable	749	749	749	749	749	749	100.00	0.00
Advance for Taxes/Insurance	27	27	27	27	27	27	100.00	0.00
Float on Escrows on Owned Mortgages	65	115	161	198	230			-41.78
LESS: Value of Servicing on Mortgages Serviced by Others	14	37	54	61	62			-53.61
TOTAL MORTGAGE LOANS AND SECURITIES	194,456	190,365	184,865	178,740	172,436	187,965	101.28	2.52

#### **Present Value Estimates by Interest Rate Scenario**

Area: Northeast All Reporting CMR

Report Prepared: 03/08/2005 1:18:33 PM

Amounts in Millions

Reporting Dockets: 250 December 2004

Data as of: 03/08/2005

		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
NONMORTGAGE LOANS								
Commercial Loans								
Adjustable-Rate	8,800	8,782	8,766	8,750	8,736	8,817	99.60	0.19
Fixed-Rate	3,269	3,132	3,002	2,878	2,762	3,001	104.36	4.27
Consumer Loans								
Adjustable-Rate	2,296	2,294	2,292	2,290	2,288	2,289	100.20	0.10
Fixed-Rate	13,903	13,742	13,584	13,431	13,281	13,605	101.00	1.16
Other Assets Related to Nonmortgage Loans and	Securities							
Net Nonperforming Nonmortgage Loans	-667	-660	-654	-647	-641	-660	0.00	1.01
Accrued Interest Receivable	197	197	197	197	197	197	100.00	0.00
TOTAL NONMORTGAGE LOANS	27,798	27,486	27,187	26,899	26,622	27,249	100.87	1.11
CASH, DEPOSITS, AND SECURITIES								
Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos	4,944	4,944	4,944	4,944	4,944	4,944	100.00	0.00
Equities and All Mutual Funds	2,086	2,018	1,947	1,873	1,797	2,018	99.99	3.46
Zero-Coupon Securities	78	76	74	73	72	73	103.74	2.29
Government and Agency Securities	3,427	3,354	3,284	3,217	3,151	3,302	101.59	2.13
Term Fed Funds, Term Repos	4,051	4,039	4,027	4,015	4,004	4,034	100.13	0.30
Munis, Mtg-Backed Bonds, Corporates, Commercial Paper	1,740	1,674	1,613	1,557	1,504	1,633	102.54	3.77
Mortgage-Derivative and Structured Securities								
Valued by OTS	0	0	0	0	0	0	0.00	0.00
Valued by Institution	31,251	30,867	29,904	28,930	27,987	30,926	99.81	2.18
Structured Securities (Complex)	8,785	8,582	8,099	7,626	7,182	8,575	100.09	3.99
LESS: Valuation Allowances for Investment Securities	0	0	0	0	0	0	0.00	1.47
TOTAL CASH, DEPOSITS, AND SECURITIES	56,362	55,554	53,893	52,234	50,640	55,505	100.09	2.22

#### **Present Value Estimates by Interest Rate Scenario**

Area: Northeast All Reporting CMR

Toolin value Estimates by interest rate seems

Reporting Dockets: 250 December 2004 Data as of: 03/08/2005

Report Prepared: 03/08/2005 1:18:33 PM

#### **Amounts in Millions**

	400.1	Base Case	400.1	2221	2001		D0/E)/	<b>5</b> (( <b>b</b>
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
<b>REAL ASSETS, INVESTMENTS IN UNCO</b>	ONSOLIDATI	ED SUBSID	IARIES, ET	C.				
Repossessed Assets	85	85	85	85	85	85	100.00	0.00
Real Estate Held for Investment	33	33	33	33	33	33	100.00	0.00
Investment in Unconsolidated Subsidiaries	179	178	170	158	142	178	100.00	2.34
Office Premises and Equipment	1,998	1,998	1,998	1,998	1,998	1,998	100.00	0.00
TOTAL REAL ASSETS, ETC.	2,294	2,294	2,286	2,273	2,257	2,294	100.00	0.18
MORTGAGE LOANS SERVICED FOR O	THERS							
Fixed-Rate Servicing	210	302	374	412	419			-27.23
Adjustable-Rate Servicing	151	154	156	158	159			-1.85
Float on Mortgages Serviced for Others	393	483	556	610	651			-16.86
TOTAL MORTGAGE LOANS SERVICED FOR OTHERS	754	939	1,087	1,180	1,229			-17.73
OTHER ASSETS								
Purchased and Excess Servicing						509		
Margin Account	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	8,197	8,197	8,197	8,197	8,197	8,197	100.00	0.00
Miscellaneous II						4,115		
Deposit Intangibles								
Retail CD Intangible	61	79	96	112	128			-22.31
Transaction Account Intangible	1,755	2,345	2,953	3,486	3,945			-25.55
MMDA Intangible	2,362	2,930	3,440	4,000	4,558			-18.40
Passbook Account Intangible	2,247	2,902	3,535	4,116	4,670			-22.18
Non-Interest-Bearing Account Intangible	550	831	1,099	1,353	1,596			-33.01
TOTAL OTHER ASSETS	15,171	17,284	19,319	21,264	23,094	12,821		
Miscellaneous Assets								
Unrealized Gains Less Unamortized Yield Adjustments						417		
TOTAL ASSETS	296,836	293,923	288,637	282,591	276,278	286,251	103/100***	1.40/2.17***

#### **Present Value Estimates by Interest Rate Scenario**

**Area: Northeast** All Reporting CMR

**Amounts in Millions** 

Reporting Dockets: 250 December 2004

Page 5

Report Prepared: 03/08/2005 1:18:33 PM Data as of: 03/08/2005 Base Case -100 bp ad 0 +100 bp +200 bp +300 bp **FaceValue** BC/FV Eff.Dur. LIABILITIES **DEPOSITS Fixed-Maturity** Fixed-Rate Maturing in 12 Months or Less 39.993 39.819 39,646 39,476 39,307 39.838 99.95 0.44 Fixed-Rate Maturing in 13 Months or More 31.981 30.988 30.049 29.158 28.312 30.945 100.14 3.12 Variable-Rate 1.442 1.441 1,440 1,440 1,439 1,440 100.09 0.04 **Demand Transaction Accounts** 24,647 24,647 24,647 24,647 24,647 24,647 100/90\* 0.00/2.69\* MMDAs 46,193 46,193 46,193 46,193 46,193 46,193 100/94\* 0.00/1.24\* Passbook Accounts 29,650 29,650 29,650 29,650 100/90\* 0.00/2.41\* 29,650 29,650 Non-Interest-Bearing Accounts 12.498 12.498 12.498 12.498 12.498 12.498 100/93\* 0.00/2.35\* **TOTAL DEPOSITS** 186,403 185,235 184,123 183.061 182.046 185.209 100/95\* 0.62/1.82\* **BORROWINGS Fixed-Maturity** Fixed-Rate Maturing in 36 Months or Less 35.140 34.942 34.748 34.558 34,371 35.016 99.79 0.56 Fixed-Rate Maturing in 37 Months or More 4,934 4,691 4,462 4,248 4,046 4,667 100.51 5.03 Variable-Rate 2,182 2,181 2,179 2,177 2,176 2,158 101.04 0.08 **TOTAL BORROWINGS** 42.256 40.593 1.04 41.814 41.389 40.983 41.841 99.93 OTHER LIABILITIES **Escrow Accounts** 1,112 1,112 1,112 1,112 1,112 100.00 0.00 For Mortgages 1,112 Other Escrow Accounts 136 132 128 125 121 148 89.40 2.97 **Miscellaneous Other Liabilities** Collateralized Mortgage Securities Issued 0 0 0 0 0 0 0.00 0.00 Miscellaneous I 7,041 7,041 7,041 7,041 7,041 7,041 100.00 0.00 Miscellaneous II 533 **TOTAL OTHER LIABILITIES** 0.05 8,289 8,285 8,282 8,278 8,275 8,834 93.79 Other Liabilities not Included Above Self-Valued 20,390 102.54 21,575 20,908 20,431 20,075 19,824 2.73 **Unamortized Yield Adjustments** 27 0.84/1.71\*\* **TOTAL LIABILITIES** 258,524 256,242 254,225 252,397 250,737 256,302 100/96\*\*

\*\* PUBLIC \*\* -

#### **Present Value Estimates by Interest Rate Scenario**

**Area: Northeast** All Reporting CMR

**Reporting Dockets: 250** December 2004 Data as of: 03/08/2005

Report Prepared: 03/08/2005 1:18:33 PM

**Amounts in Millions** 

		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Du
FINANCIAL DERIVATIVES ANI	O OFF-BALANC	E-SHEE	T POSITION	ONS				
OPTIONAL COMMITMENTS TO OR	GINATE							
FRMs and Balloon/2-Step Mortgages	125	37	-127	-295	-453			
ARMs	36	27	12	-11	-42			
Other Mortgages	20	0	-29	-64	-105			
FIRM COMMITMENTS								
Purchase/Originate Mortgages and MBS	147	41	-152	-359	-569			
Sell Mortgages and MBS	-1,017	-638	88	1,019	2,000			
Purchase Non-Mortgage Items	1	0	-1	-3	-4			
Sell Non-Mortgage Items	-1	0	1	2	3			
<b>INTEREST-RATE SWAPS, SWAPTIO</b>	ONS							
Pay Fixed, Receive Floating Swaps	-29	-4	19	39	58			
Pay Floating, Receive Fixed Swaps	263	-42	-319	-573	-805			
Basis Swaps	0	0	0	0	0			
Swaptions	0	0	0	0	0			
OTHER								
Options on Mortgages and MBS	0	1	4	9	13			
Interest-Rate Caps	0	0	0	0	0			
Interest-Rate Floors	0	0	0	0	0			
Futures	-3	0	3	7	10			
Options on Futures	0	0	2	5	9			
Construction LIP	-12	-48	-83	-117	-150			
Self-Valued	121	7	-38	-61	-77			
TOTAL OFF-BALANCE-SHEET POSITIONS	-348	-617	-620	-401	-111	_		

#### **Present Value Estimates by Interest Rate Scenario**

**Area: Northeast** 

**Reporting Dockets: 250** December 2004

**All Reporting CMR** Report Prepared: 03/08/2005 1:18:33 PM **Amounts in Millions** Data as of: 03/08/2005

		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
NET PORTFOLIO VALUE								
TOTAL ASSETS	296,836	293,923	288,637	282,591	276,278	286,251	103/100***	1.40/2.17***
MINUS TOTAL LIABILITIES	258,524	256,242	254,225	252,397	250,737	256,302	100/96**	0.84/1.71**
PLUS OFF-BALANCE-SHEET POSITIONS	-348	-617	-620	-401	-111			
TOTAL NET PORTFOLIO VALUE #	37,964	37,063	33,792	29,793	25,429	29,950	123.75	5.63

<sup>\*</sup> Excl./Incl. deposit intangible values listed on asset side of report.

<sup>\*\*\*</sup> Excl./Incl. deposit intangible values inset on asset side of report.

\*\*\* Excl./Incl. deposit intangible values.

\*\*\* Incl./Excl. deposit intangible values.

# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries

Note: Base Case Value is expressed as a Percent of Face Value

Area: Northeast
All Reporting CMR

Report Prepared: 03/08/2005 1:18:33 PM

**Amounts in Millions** 

Reporting Dockets: 250 December 2004 Data as of: 03/07/2005

#### FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

			Coupon		
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
30-YEAR MORTGAGES AND MBS		,	1	,	
Mortgage Loans	\$1,107	\$17,069	\$10,789	\$5,288	\$1,576
WARM	316 mo	331 mo	334 mo	286 mo	227 mo
WAC	4.66%	5.63%	6.32%	7.64%	9.18%
Amount of these that is FHA or VA Guaranteed	\$4	\$82	\$203	\$192	\$92
Securities Backed by Conventional Mortgages	\$1,179	\$1,943	\$341	\$116	\$31
WARM	225 mo	326 mo	284 mo	289 mo	207 mo
Weighted Average Pass-Through Rate	4.68%	5.27%	6.24%	7.14%	8.51%
Securities Backed by FHA or VA Mortgages	\$137	\$555	\$102	\$65	\$30
WARM	347 mo	352 mo	285 mo	280 mo	182 mo
Weighted Average Pass-Through Rate	4.43%	5.02%	6.31%	7.21%	8.45%
15-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$4,660	\$10,200	\$3,469	\$1,264	\$450
WAC	4.70%	5.40%	6.41%	7.35%	8.66%
Mortgage Securities	\$7,136	\$5,656	\$491	\$106	\$18
Weighted Average Pass-Through Rate	4.26%	5.13%	6.16%	7.16%	8.54%
WARM (of 15-Year Loans and Securities)	155 mo	177 mo	144 mo	120 mo	111 mo
BALLOON MORTGAGES AND MBS					
Mortgage Loans	\$1,615	\$3,690	\$579	\$151	\$72
WAC	4.64%	5.38%	6.32%	7.33%	8.60%
Mortgage Securities	\$2,264	\$249	\$40	\$4	\$0
Weighted Average Pass-Through Rate	4.40%	5.28%	6.19%	7.37%	0.00%
WARM (of Balloon Loans and Securities)	78 mo	89 mo	91 mo	87 mo	99 mo

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities

\$82,445

#### **ASSETS (continued)**

Area: Northeast All Reporting CMR

Report Prepared: 03/08/2005 1:18:33 PM

#### **Amounts in Millions**

Reporting Dockets: 250 December 2004

Data as of: 03/07/2005

ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE	~	urrent Market Index ARI y Coupon Reset Frequei		Lagging Market Index ARMs by Coupon Reset Frequency		
LOANS AND MORTGAGE-BACKED SECURITIES	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years	
Teaser ARMs						
Balances Currently Subject to Introductory Rates	\$89	\$718	\$815	\$0	\$31	
WAC	3.83%	4.13%	5.83%	6.75%	5.05%	
Non-Teaser ARMs						
Balances of All Non-Teaser ARMs	\$4,229	\$14,448	\$35,098	\$328	\$1,067	
Weighted Average Margin	271 bp	334 bp	261 bp	236 bp	189 bp	
WAČ	5.50%	5.20 <sup>°</sup>	4.92%	3.71%	4.92%	
WARM	307 mo	316 mo	345 mo	363 mo	284 mo	
Weighted Average Time Until Next Payment Reset	1 mo	15 mo	45 mo	2 mo	13 mo	
Total Adjustable-Rate, Single-Family, First Mortga	age Loans & Mortg	age-Backed Securi	ties		\$56,822	

MEMO ITEMS FOR ALL ARMS (Reported at CMR 185)	~	urrent Market Index ARN  Coupon Reset Frequen	Lagging Market Index ARMs by Coupon Reset Frequency		
(15)	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
ARM Balances by Distance from Lifetime Cap					
Balances With Coupon Within 200 bp of Lifetime Cap	\$49	\$56	\$31	\$0	\$3
Weighted Average Distance from Lifetime Cap	113 bp	164 bp	152 bp	0 bp	178 bp
Balances With Coupon 201-400 bp from Lifetime Cap	\$15	\$446	\$120	\$0	\$1 <sup>8</sup>
Weighted Average Distance from Lifetime Cap	275 bp	347 bp	343 bp	325 bp	367 bp
Balances With Coupon Over 400 bp from Lifetime Cap	\$3,816	\$14,531	\$34,957	\$322	\$1,032
Weighted Average Distance from Lifetime Cap	578 bp	664 bp	571 bp	730 bp	613 bp
Balances Without Lifetime Cap	\$437	\$133	\$804	\$5	\$45
ARM Cap and Floor Detail					
Balances Subject to Periodic Rate Caps	\$470	\$12,093	\$30,806	\$137	\$1,007
Weighted Average Periodic Rate Cap	158 bp	196 bp	293 bp	197 bp	186 bp
Balances Subject to Periodic Rate Floors	\$387	\$11,134	\$26,886	\$142	\$380
MBS Included in ARM Balances	\$372	\$3,211	\$6,448	\$270	\$607

## **ASSETS (continued)**

Area: Northeast All Reporting CMR

Report Prepared: 03/08/2005 1:18:33 PM

#### **Amounts in Millions**

Reporting Dockets: 250 December 2004

Data as of: 03/07/2005

MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES	Balloons	Fully Amortizing
Adjustable-Rate:		
Balances	\$7,224	\$9,424
WARM	108 mo	163 mo
Remaining Term to Full Amortization	300 mo	
Rate Index Code	0	0
Margin	222 bp	231 bp
Reset Frequency	50 mo	28 mo
MEMO: ARMs within 300 bp of Lifetime Cap		
Balances	\$56	\$132
Wghted Average Distance to Lifetime Cap	15 bp	55 bp
Fixed-Rate:		
Balances	\$2,836	\$5,819
WARM	80 mo	129 mo
Remaining Term to Full Amortization	282 mo	
WAC	6.39%	6.68%

CONSTRUCTION AND LAND LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2 Reset Frequency	\$5,281 21 mo 0 113 bp 4 mo	\$1,372 31 mo 6.14%

SECOND MORTGAGE LOANS AND SECURITIES	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$10,778 136 mo 0	\$5,280 164 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	33 bp 2 mo	7.48%

n Millions	Data as	of: 03/07/2005
COMMERCIAL LOANS	Adjustable Rate	Fixed Rate
Balances WARM Margin in Column 1; WAC in Column 2 Reset Frequency Rate Index Code	\$8,817 30 mo 108 bp 4 mo 0	\$3,001 62 mo 6.80%
CONSUMER LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$2,289 18 mo 0	\$13,605 31 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	758 bp 2 mo	11.83%
MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE	High Risk	Low Risk
Collateralized Mortgage Obligations: Floating Rate Fixed Rate	\$341	\$4,225
Remaining WAL <= 5 Years Remaining WAL 5-10 Years Remaining WAL Over 10 Years Superfloaters Inverse Floaters & Super POs	\$2,562 \$976 \$87 \$0 \$0	\$21,609 \$962
Other CMO Residuals:	\$0	\$35
Fixed Rate Floating Rate Stripped Mortgage-Backed Securities:	\$0 \$0	\$0 \$0
Interest-Only MBS WAC Principal-Only MBS	\$30 2.71% \$0	\$97 8.12% \$3
WAC Total Mortgage-Derivative Securities - Book Value	0.00% \$3,995	5.57% \$26,931

#### **ASSETS (continued)**

**Area: Northeast All Reporting CMR** 

**Amounts in Millions** Report Prepared: 03/08/2005 1:18:33 PM

**Reporting Dockets: 250** December 2004

Data as of: 03/07/2005

	Co	upon of Fixed-R	Rate Mortgages S	erviced for Othe	rs
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
Fixed-Rate Mortgage Loan Servicing				-	
Balances Serviced	\$4,836	\$24,795	\$23,034	\$9,007	\$12,28
WARM	140 mo	226 mo	223 mo	206 mo	159 mg
Weighted Average Servicing Fee	23 bp	23 bp	20 bp	23 bp	27 bր
Total Number of Fixed Rate Loans Serviced that are:					
Conventional	618 loans				
FHA/VA	94 loans				
Subserviced by Others	8 loans				
	Index on Se	rviced Loan			
	Current Market	Lagging Market			
Adjustable-Rate Mortgage Loan Servicing			_		
Balances Serviced	\$55,163	\$17	Total # of Adjustabl	e-Rate Loans Service	ed 277 loa
WARM (in months)	165 mo	199 mo		Subserviced by Othe	
Weighted Average Servicing Fee	14 bp	38 bp		•	

CASH.	DEPOSITS,	AND SE	<b>ECURITIES</b>	

	Balances	WAC	WARM
Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos Equity Securities (including Mutual Funds) Subject to SFAS No. 115 Zero-Coupon Securities Government & Agency Securities Term Fed Funds, Term Repos, and Interest-Earning Deposits Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) Memo: Complex Securities (from supplemental reporting)	\$4,944 \$2,018 \$73 \$3,302 \$4,034 \$1,633 \$8,575	2.81% 3.73% 2.56% 4.49%	24 mo 28 mo 4 mo 55 mo
Total Cash, Deposits, and Securities	\$24,578		

#### **ASSETS** (continued)

Area: Northeast

All Reporting CMR

December 2004

Report Prepared: 03/08/2005 1:18:33 PM Amounts in Millions Data as of: 03/07/2005

Report Frepared. 03/06/2005 1.16.55 FM	Amounts
ITEMS RELATED TO MORTAGE LOANS AND SECURITIES	
Nonperforming Loans Accrued Interest Receivable Advances for Taxes and Insurance Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$793 \$749 \$27 \$-573 \$885 \$-61
ITEMS RELATED TO NONMORTAGE LOANS AND SECURITI	ES
Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$93 \$197 \$77 \$753 \$0
OTHER ITEMS	
Real Estate Held for Investment	\$33
Repossessed Assets	\$85
Equity Assets Not Subject to SFAS No. 115 (Excluding FHLB Stock)	\$178
Office Premises and Equipment	\$1,998
Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances	\$-60 \$-43 \$0
Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments	\$509
Miscellaneous I Miscellaneous II	\$8,197 \$4,115
TOTAL ASSETS	\$286,251

MEMORANDUM ITEMS	
Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC26	\$569
Loans Secured by Real Estate Reported as NonMortgage Loans at SC31	\$37
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:	
Equity Securities and Non-Mortgage-Related Mutual Funds Mortgage-Related Mututal Funds	\$1,423 \$595
Mortgage Loans Serviced by Others:	
Fixed-Rate Mortgage Loans Serviced	\$14,586
Weighted Average Servicing Fee	31 bp
Adjustable-Rate Mortgage Loans Serviced	\$3,283
Weighted Average Servicing Fee	25 bp
Credit-Card Balances Expected to Pay Off in	
Grace Period	\$12

#### LIABILITIES

Area: Northeast All Reporting CMR

Report Prepared: 03/08/2005 1:18:33 PM Amounts in Millions

Reporting Dockets: 250 December 2004

Data as of: 03/07/2005

#### **FIXED-RATE, FIXED-MATURITY DEPOSITS**

	Origi	inal Maturity in I	Months	Early Withdrawals During	
Balances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter (Optional)	
Balances Maturing in 3 Months or Less WAC WARM	\$9,335 1.70% 2 mo	\$3,829 2.65% 2 mo	\$1,427 6.84% 2 mo	\$96	ı
Balances Maturing in 4 to 12 Months WAC WARM	\$12,217 2.07% 7 mo	\$10,895 2.47% 8 mo	\$2,135 5.99% 7 mo	\$154	
Balances Maturing in 13 to 36 Months WAC WARM		\$13,684 2.90% 20 mo	\$7,143 4.73% 26 mo	\$109	
Balances Maturing in 37 or More Months WAC WARM			\$10,118 4.20% 75 mo	\$102	

**Total Fixed-Rate, Fixed Maturity Deposits:** 

\$70,783

#### MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

	Origi	nal Maturity in N	onths
	12 or Less	13 to 36	37 or More
Balances in Brokered Deposits	\$2,359	\$2,054	\$5,877
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest:			
Balances Subject to Penalty Penalty in Months of Forgone Interest	\$17,402 3.16 mo	\$23,326 5.97 mo	\$17,255 8.57 mo
Balances in New Accounts	\$3,036	\$2,227	\$1,093

#### **LIABILITIES (continued)**

Area: Northeast
All Reporting CMR

Report Prepared: 03/08/2005 1:18:34 PM

Amounts in Millions

Reporting Dockets: 250 December 2004

Data as of: 03/07/2005

#### **FIXED-RATE, FIXED-MATURITY BORROWINGS**

FHLB ADVANCES, OTHER BORROWINGS,	Re	maining Maturit	у	
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT	0 to 3 Months	4 to 36 Months	Over 36 Months	WAC
Balances by Coupon Class:				
Under 3.00%	\$23,277	\$7,661	\$433	2.27%
3.00 to 3.99%	\$18	\$2,230	\$1,540	3.38%
4.00 to 4.99%	\$45	\$757	\$1,331	4.47%
5.00 to 5.99%	\$57	\$472	\$922	5.34%
6.00 to 6.99%	\$3	\$131	\$282	6.39%
7.00 to 7.99%	\$139	\$224	\$142	7.45%
8.00 to 8.99%	\$0	\$1	\$17	8.29%
9.00 and Above	\$0	\$0	\$0	9.01%
WARM	1 mo	19 mo	70 mo	

Total Fixed-Rate, Fixed-Maturity Borrowings	\$39,683
---	----------

#### **MEMOS**

Variable-Rate Borrowings and Structured Advances (from Supplemental Reporting)

Book Value of Redeemable Preferred Stock \$0

#### **LIABILITIES (continued)**

Area: Northeast
All Reporting CMR

LIABILITIES (CONtinued)

Reporting Dockets: 250 December 2004

Report Prepared: 03/08/2005 1:18:34 PM

**Amounts in Millions** 

Data as of: 03/07/2005

#### **NON-MATURITY DEPOSITS AND OTHER LIABILITIES**

	Total Balances	WAC	Balances in New Accounts
NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits	\$24,647 \$46,193 \$29,650 \$12,498	1.29% 1.91% 0.98%	\$983 \$2,902 \$1,144 \$358
ESCROW ACCOUNTS Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows	\$595 \$517 \$148	0.23% 0.22% 0.03%	
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS	\$114,247		
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$28		
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$-1		
OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II	\$0 \$7,041 \$533		

TOTAL LIABILITIES	\$256,302
MINORITY INTEREST AND CAPITAL	
MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES	\$172

EQUITY CAPITAL \$29,777

TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL	\$286,250
TOTAL LIABILITIES, MINORITT INTEREST, AND CALITAL	Ψ200,230

#### SUPPLEMENTAL REPORTING

Area: Northeast
All Reporting CMR

Report Prepared: 03/08/2005 1:18:34 PM

**Amounts in Millions** 

Reporting Dockets: 250 December 2004 Data as of: 03/07/2005

Dunts in Millions Data as of: C

#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
1002 1004 1006 1008	Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs	36 57	\$11 \$2 \$480 \$784
1010 1012 1014 1016	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs Opt commitment to orig 10-, 15-, or 20-year FRMs Opt commitment to orig 25- or 30-year FRMs Opt commitment to orig "other" Mortgages	29 111 98 63	\$131 \$1,391 \$2,288 \$1,110
2006 2008 2010 2012	Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained Commit/purchase 3- or 5-yr Treas ARM loans, svc retained Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained		\$11 \$852 \$13 \$99
2014 2016 2026 2028	Commit/purchase 25- or 30-yr FRM loans, svc retained Commit/purchase "other" Mortgage loans, svc retained Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained Commit/sell 3- or 5-yr Treasury ARM loans, svc retained	t	\$539 \$9 \$0 \$103
2030 2032 2034 2036	Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained Commit/sell 25- to 30-yr FRM loans, svc retained Commit/sell "other" Mortgage loans, svc retained	6 22 31	\$19 \$102 \$257 \$9
2046 2048 2050 2054	Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS Commit/purchase 3-yr or 5-yr Treasury ARM MBS Commit/purchase 5-yr or 7-yr Balloon or 2-step MBS Commit/purchase 25- to 30-year FRM MBS	3	\$184 \$130 \$1 \$15
2072 2074 2084 2106	Commit/sell 10-, 15-, or 20-yr FRM MBS Commit/sell 25- or 30-yr FRM MBS Commit/sell low-risk fixed-rate mtg derivative product Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc relea	sed	\$334 \$2,716 \$2 \$96

#### SUPPLEMENTAL REPORTING

Area: Northeast All Reporting CMR Report Prepared: 03/08/2005 1:18:34 PM

**Amounts in Millions** 

Reporting Dockets: 250 December 2004

n Millions Data as of: 03/07/2005

#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
2108 2110 2112 2114	Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released Commit/purchase 25- or 30-yr FRM loans, svc released	d	\$577 \$24 \$252 \$1,574
2126 2128 2130 2132	Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc release Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released Commit/sell 10-, 15-, or 20-yr FRM loans, svc released	d 6 11	\$8,106 \$1,410 \$559 \$840
2134 2136 2204 2206	Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released Firm commit/originate 6-month or 1-yr COFI ARM loans Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins	20 17	\$7,639 \$2,091 \$0 \$75
2208 2210 2212 2214	Firm commit/originate 3- or 5-yr Treasury ARM loans Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins Firm commit/originate 10-, 15-, or 20-year FRM loans Firm commit/originate 25- or 30-year FRM loans	14 10 42 36	\$68 \$92 \$144 \$131
2216 3008 3010 3012	Firm commit/originate "other" Mortgage loans Option to purchase 3- or 5-yr Treasury ARMs Option to purchase 5- or 7-yr Balloon or 2-step mtgs Option to purchase 10-, 15-, or 20-yr FRMs	27	\$107 \$2 \$1 \$1
3016 3032 3034 3036	Option to purchase "other" Mortgages Option to sell 10-, 15-, or 20-year FRMs Option to sell 25- or 30-year FRMs Option to sell "other" Mortgages		\$2 \$6 \$82 \$2
3072 3074 3076 4002	Short option to sell 10-, 15-, or 20-yr FRMs Short option to sell 25- or 30-yr FRMs Short option to sell "other" Mortgages Commit/purchase non-Mortgage financial assets	21	\$2 \$10 \$3 \$241

#### SUPPLEMENTAL REPORTING

Area: Northeast
All Reporting CMR

Report Prepared: 03/08/2005 1:18:34 PM

**Amounts in Millions** 

Reporting Dockets: 250 December 2004

Data as of: 03/07/2005

#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
4022 5004 5010 5024	Commit/sell non-Mortgage financial assets IR swap: pay fixed, receive 3-month LIBOR IR swap: pay fixed, receive 3-month Treasury IR swap: pay 1-month LIBOR, receive fixed		\$180 \$347 \$5 \$9,673
5026 8008 8010 8038	IR swap: pay 3-month LIBOR, receive fixed Long futures contract on 5-year Treasury note Long futures contract on 10-year Treasury note Short futures contract on 5-year Treasury note		\$40 \$10 \$4 \$31
8040 8042 8046 9034	Short futures contract on 10-year Treasury note Short futures contract on Treasury bond Short futures contract on 3-month Eurodollar Long put option on 10-year T-note futures contract		\$33 \$3 \$11 \$50
9502 9512	Fixed-rate construction loans in process Adjustable-rate construction loans in process	105 72	\$804 \$2,386