## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: Northeast

December 2004
All Reporting CMR
Reporting Dockets: 250
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  |  | NPV as \% <br> of PV of Assets |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 25,429 | $-11,634$ | $-31 \%$ | $9.20 \%$ | -341 bp |
| +200 bp | 29,793 | $-7,270$ | $-20 \%$ | $10.54 \%$ | -207 bp |
| +100 bp | 33,792 | $-3,271$ | $-9 \%$ | $11.71 \%$ | -90 bp |
| 0 bp | 37.063 |  |  |  | $12.611 \%$ |

Risk Measure for a Given Rate Shock

|  | $12 / 31 / 2004$ | $09 / 30 / 2004$ | $12 / 31 / 2003$ |
| ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $12.61 \%$ | $12.25 \%$ | $11.28 \%$ |
| Post-shock NPV Ratio | $10.54 \%$ | $10.04 \%$ | $9.39 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 207 bp | 221 bp | 189 bp |
| TB 13a Level of Risk | Minimal | Minimal | Minimal |

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report

Area: Northeast

All Reporting CMR
Report Prepared: 03/08/2005 1:18:32 PM

Present Value Estimates by Interest Rate Scenario


## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: Northeast All Reporting CMR
Report Prepared: 03/08/2005 1:18:33 PM

Amounts in Millions
$-100 \mathrm{bp}$

Base Case
0 bp +100 bp +200 bp +300 bp

FaceValue

Reporting Dockets: 250
December 2004 Data as of: 03/08/2005

ASSETS (cont.)
NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 8,800 | 8,782 | 8,766 | 8,750 | 8,736 | 8,817 | 99.60 | 0.19 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 3,269 | 3,132 | 3,002 | 2,878 | 2,762 | 3,001 | 104.36 | 4.27 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 2,296 | 2,294 | 2,292 | 2,290 | 2,288 | 2,289 | 100.20 | 0.10 |
| Fixed-Rate | 13,903 | 13,742 | 13,584 | 13,431 | 13,281 | 13,605 | 101.00 | 1.16 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -667 | -660 | -654 | -647 | -641 | -660 | 0.00 | 1.01 |
| Accrued Interest Receivable | 197 | 197 | 197 | 197 | 197 | 197 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 27,798 | 27,486 | 27,187 | 26,899 | 26,622 | 27,249 | 100.87 | 1.11 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 4,944 | 4,944 | 4,944 | 4,944 | 4,944 | 4,944 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 2,086 | 2,018 | 1,947 | 1,873 | 1,797 | 2,018 | 99.99 | 3.46 |
| Zero-Coupon Securities | 78 | 76 | 74 | 73 | 72 | 73 | 103.74 | 2.29 |
| Government and Agency Securities | 3,427 | 3,354 | 3,284 | 3,217 | 3,151 | 3,302 | 101.59 | 2.13 |
| Term Fed Funds, Term Repos | 4,051 | 4,039 | 4,027 | 4,015 | 4,004 | 4,034 | 100.13 | 0.30 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 1,740 | 1,674 | 1,613 | 1,557 | 1,504 | 1,633 | 102.54 | 3.77 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 31,251 | 30,867 | 29,904 | 28,930 | 27,987 | 30,926 | 99.81 | 2.18 |
| Structured Securities (Complex) | 8,785 | 8,582 | 8,099 | 7,626 | 7,182 | 8,575 | 100.09 | 3.99 |
| LESS: Valuation Allowances for Investment Securities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 1.47 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 56,362 | 55,554 | 53,893 | 52,234 | 50,640 | 55,505 | 100.09 | 2.22 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: Northeast All Reporting CMR
Report Prepared: 03/08/2005 1:18:33 PM

Amounts in Millions
-100 bp
ase Case
0 bp

Reporting Dockets: 250
December 2004 Data as of: 03/08/2005

## ASSETS (cont.)

REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 85 | 85 | 85 | 85 | 85 | 85 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 33 | 33 | 33 | 33 | 33 | 33 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 179 | 178 | 170 | 158 | 142 | 178 | 100.00 | 2.34 |
| Office Premises and Equipment | 1,998 | 1,998 | 1,998 | 1,998 | 1,998 | 1,998 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 2,294 | 2,294 | 2,286 | 2,273 | 2,257 | 2,294 | 100.00 | 0.18 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 210 | 302 | 374 | 412 | 419 |  |  | -27.23 |
| Adjustable-Rate Servicing | 151 | 154 | 156 | 158 | 159 |  |  | -1.85 |
| Float on Mortgages Serviced for Others | 393 | 483 | 556 | 610 | 651 |  |  | -16.86 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 754 | 939 | 1,087 | 1,180 | 1,229 |  |  | -17.73 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 509 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 8,197 | 8,197 | 8,197 | 8,197 | 8,197 | 8,197 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 4,115 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 61 | 79 | 96 | 112 | 128 |  |  | -22.31 |
| Transaction Account Intangible | 1,755 | 2,345 | 2,953 | 3,486 | 3,945 |  |  | -25.55 |
| MMDA Intangible | 2,362 | 2,930 | 3,440 | 4,000 | 4,558 |  |  | -18.40 |
| Passbook Account Intangible | 2,247 | 2,902 | 3,535 | 4,116 | 4,670 |  |  | -22.18 |
| Non-Interest-Bearing Account Intangible | 550 | 831 | 1,099 | 1,353 | 1,596 |  |  | -33.01 |
| TOTAL OTHER ASSETS | 15,171 | 17,284 | 19,319 | 21,264 | 23,094 | 12,821 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 417 |  |  |
| TOTAL ASSETS | 296,836 | 293,923 | 288,637 | 282,591 | 276,278 | 286,251 | 103/100*** | 2.17*** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: Northeast
All Reporting CMR

| Report Prepared: 03/08/2005 1:18:33 PM | Amounts in Millions |  |  |  | Data as of: 03/08/2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Cas |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| L\|ABILIT|ES |  |  |  |  |  |  |  |  |
| DEPOSITS |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 12 Months or Less | 39,993 | 39,819 | 39,646 | 39,476 | 39,307 | 39,838 | 99.95 | 0.44 |
| Fixed-Rate Maturing in 13 Months or More | 31,981 | 30,988 | 30,049 | 29,158 | 28,312 | 30,945 | 100.14 | 3.12 |
| Variable-Rate | 1,442 | 1,441 | 1,440 | 1,440 | 1,439 | 1,440 | 100.09 | 0.04 |
| Demand |  |  |  |  |  |  |  |  |
| Transaction Accounts | 24,647 | 24,647 | 24,647 | 24,647 | 24,647 | 24,647 | 100/90* | 0.00/2.69* |
| MMDAs | 46,193 | 46,193 | 46,193 | 46,193 | 46,193 | 46,193 | 100/94* | 0.00/1.24* |
| Passbook Accounts | 29,650 | 29,650 | 29,650 | 29,650 | 29,650 | 29,650 | 100/90* | 0.00/2.41* |
| Non-Interest-Bearing Accounts | 12,498 | 12,498 | 12,498 | 12,498 | 12,498 | 12,498 | 100/93* | 0.00/2.35* |
| TOTAL DEPOSITS | 186,403 | 185,235 | 184,123 | 183,061 | 182,046 | 185,209 | 100/95* | 0.62/1.82* |
| BORROWINGS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 35,140 | 34,942 | 34,748 | 34,558 | 34,371 | 35,016 | 99.79 | 0.56 |
| Fixed-Rate Maturing in 37 Months or More | 4,934 | 4,691 | 4,462 | 4,248 | 4,046 | 4,667 | 100.51 | 5.03 |
| Variable-Rate | 2,182 | 2,181 | 2,179 | 2,177 | 2,176 | 2,158 | 101.04 | 0.08 |
| TOTAL BORROWINGS | 42,256 | 41,814 | 41,389 | 40,983 | 40,593 | 41,841 | 99.93 | 1.04 |
| OTHER LIABILITIES |  |  |  |  |  |  |  |  |
| Escrow Accounts |  |  |  |  |  |  |  |  |
| For Mortgages | 1,112 | 1,112 | 1,112 | 1,112 | 1,112 | 1,112 | 100.00 | 0.00 |
| Other Escrow Accounts | 136 | 132 | 128 | 125 | 121 | 148 | 89.40 | 2.97 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 7,041 | 7,041 | 7,041 | 7,041 | 7,041 | 7,041 | 100.00 | 0.00 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 533 |  |  |
| TOTAL OTHER LIABILITIES | 8,289 | 8,285 | 8,282 | 8,278 | 8,275 | 8,834 | 93.79 | 0.05 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |
| Self-Valued | 21,575 | 20,908 | 20,431 | 20,075 | 19,824 | 20,390 | 102.54 | 2.73 |
| Unamortized Yield Adjustments |  |  |  |  |  | 27 |  |  |
| TOTAL LIABILITIES | 258,524 | 256,242 | 254,225 | 252,397 | 250,737 | 256,302 | 100/96** | 0.84/1.71** |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario
Reporting Dockets: 250 December 2004 All Reporting CMR Data as of: 03/08/2005

## FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

OPTIONAL COMMITMENTS TO ORIGINATE

| FRMs and Balloon/2-Step Mortgages | 125 | 37 | -127 | -295 | -453 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ARMs | 36 | 27 | 12 | -11 | -42 |
| Other Mortgages | 20 | 0 | -29 | -64 | -105 |
| FIRM COMMITMENTS |  |  |  |  |  |
| Purchase/Originate Mortgages and MBS | 147 | 41 | -152 | -359 | -569 |
| Sell Mortgages and MBS | -1,017 | -638 | 88 | 1,019 | 2,000 |
| Purchase Non-Mortgage Items | 1 | 0 | -1 | -3 | -4 |
| Sell Non-Mortgage Items | -1 | 0 | 1 | 2 | 3 |
| INTEREST-RATE SWAPS, SWAPTIONS |  |  |  |  |  |
| Pay Fixed, Receive Floating Swaps | -29 | -4 | 19 | 39 | 58 |
| Pay Floating, Receive Fixed Swaps | 263 | -42 | -319 | -573 | -805 |
| Basis Swaps | 0 | 0 | 0 | 0 | 0 |
| Swaptions | 0 | 0 | 0 | 0 | 0 |
| OTHER |  |  |  |  |  |
| Options on Mortgages and MBS | 0 | 1 | 4 | 9 | 13 |
| Interest-Rate Caps | 0 | 0 | 0 | 0 | 0 |
| Interest-Rate Floors | 0 | 0 | 0 | 0 | 0 |
| Futures | -3 | 0 | 3 | 7 | 10 |
| Options on Futures | 0 | 0 | 2 | 5 | 9 |
| Construction LIP | -12 | -48 | -83 | -117 | -150 |
| Self-Valued | 121 | 7 | -38 | -61 | -77 |
| TOTAL OFF-BALANCE-SHEET POSITIONS | -348 | -617 | -620 | -401 | -111 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: Northeast
All Reporting CMR

| Report Prepared: 03/08/2005 1:18:33 PM | Amounts in Millions |  |  |  |  | Data as of: 03/08/2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base Case |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| NET PORTFOLIO VALUE |  |  |  |  |  |  |  |  |
| TOTAL ASSETS | 296,836 | 293,923 | 288,637 | 282,591 | 276,278 | 286,251 | 103/100*** | 1.40/2.17*** |
| minus total liabilities | 258,524 | 256,242 | 254,225 | 252,397 | 250,737 | 256,302 | 100/96** | 0.84/1.71** |
| PLUS OFF-BALANCE-SHEET POSITIONS | -348 | -617 | -620 | -401 | -111 |  |  |  |
| TOTAL NET PORTFOLIO VALUE \# | 37,964 | 37,063 | 33,792 | 29,793 | 25,429 | 29,950 | 123.75 | 5.63 |

* Excl./Incl. deposit intangible values listed on asset side of report.
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value


## AGGREGATE SCHEDULE CMR REPORT

ASSETS
Area: Northeast
Reporting Dockets: 250
December 2004
All Reporting CMR
Amounts in Millions
Data as of: 03/07/2005
FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$1,107 | \$17,069 | \$10,789 | \$5,288 | \$1,576 |
| WARM | 316 mo | 331 mo | 334 mo | 286 mo | 227 mo |
| WAC | 4.66\% | 5.63\% | 6.32\% | 7.64\% | 9.18\% |
| Amount of these that is FHA or VA Guaranteed | \$4 | \$82 | \$203 | \$192 | \$92 |
| Securities Backed by Conventional Mortgages | \$1,179 | \$1,943 | \$341 | \$116 | \$31 |
| WARM | 225 mo | 326 mo | 284 mo | 289 mo | 207 mo |
| Weighted Average Pass-Through Rate | 4.68\% | 5.27\% | 6.24\% | 7.14\% | 8.51\% |
| Securities Backed by FHA or VA Mortgages | \$137 | \$555 | \$102 | \$65 | \$30 |
| WARM | 347 mo | 352 mo | 285 mo | 280 mo | 182 mo |
| Weighted Average Pass-Through Rate | 4.43\% | 5.02\% | 6.31\% | 7.21\% | 8.45\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$4,660 | \$10,200 | \$3,469 | \$1,264 | \$450 |
| WAC | 4.70\% | 5.40\% | 6.41\% | 7.35\% | 8.66\% |
| Mortgage Securities | \$7,136 | \$5,656 | \$491 | \$106 | \$18 |
| Weighted Average Pass-Through Rate | 4.26\% | 5.13\% | 6.16\% | 7.16\% | 8.54\% |
| WARM (of 15-Year Loans and Securities) | 155 mo | 177 mo | 144 mo | 120 mo | 111 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$1,615 | \$3,690 | \$579 | \$151 | \$72 |
| WAC | 4.64\% | 5.38\% | 6.32\% | 7.33\% | 8.60\% |
| Mortgage Securities | \$2,264 | \$249 | \$40 | \$4 | \$0 |
| Weighted Average Pass-Through Rate | 4.40\% | 5.28\% | 6.19\% | 7.37\% | 0.00\% |
| WARM (of Balloon Loans and Securities) | 78 mo | 89 mo | 91 mo | 87 mo | 99 mo |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Reporting Dockets: 250
December 2004

## Area: Northeast

All Reporting CMR
Report Prepared: 03/08/2005 1:18:33 PM
ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES

## Amounts in Millions

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :---: | :---: |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |

## Data as of: 03/07/2005

| Lagging Market Index ARMs <br> by Coupon Reset Frequency |  |
| :---: | :---: |
| 1 Month | 2 Months to 5 Years |

Teaser ARMs
Balances Currently Subject to Introductory Rates
WAC

| $\$ 89$ | $\$ 718$ | $\$ 815$ | $\$ 0$ | $\$ 31$ |
| ---: | ---: | ---: | ---: | ---: |
| $3.83 \%$ | $4.13 \%$ | $5.83 \%$ | $6.75 \%$ | $5.05 \%$ |
|  |  |  |  |  |
| $\$ 4,229$ | $\$ 14,448$ | $\$ 35,098$ | $\$ 328$ | $\$ 1,067$ |
| 271 bp | 334 bp | 261 bp | 236 bp | 189 bp |
| $5.50 \%$ | $5.20 \%$ | $4.92 \%$ | $3.71 \%$ | $4.92 \%$ |
| 307 mo | 316 mo | 345 mo | 363 mo | 284 mo |
| 1 mo | 15 mo | 45 mo | 2 mo | 13 mo |
|  |  |  |  | $\$ 56,822$ |


| MEMO ITEMS FOR ALL ARMS (Reported at CMR 185) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | 2+ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$49 | \$56 | \$31 | \$0 | \$3 |
| Weighted Average Distance from Lifetime Cap | 113 bp | 164 bp | 152 bp | 0 bp | 178 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$15 | \$446 | \$120 | \$0 | \$18 |
| Weighted Average Distance from Lifetime Cap | 275 bp | 347 bp | 343 bp | 325 bp | 367 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$3,816 | \$14,531 | \$34,957 | \$322 | \$1,032 |
| Weighted Average Distance from Lifetime Cap | 578 bp | 664 bp | 571 bp | 730 bp | 613 bp |
| Balances Without Lifetime Cap | \$437 | \$133 | \$804 | \$5 | \$45 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$470 | \$12,093 | \$30,806 | \$137 | \$1,007 |
| Weighted Average Periodic Rate Cap | 158 bp | 196 bp | 293 bp | 197 bp | 186 bp |
| Balances Subject to Periodic Rate Floors | \$387 | \$11,134 | \$26,886 | \$142 | \$380 |
| MBS Included in ARM Balances | \$372 | \$3,211 | \$6,448 | \$270 | \$607 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: Northeast
All Reporting CMR
Report Prepared: 03/08/2005 1:18:33 PM MORTGAGE LOANS AND SECURITIES

| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 7,224$ | $\$ 9,424$ |
| WARM | 108 mo | 163 mo |
| Remaining Term to Full Amortization | 300 mo | 0 |
| Rate Index Code | 0 | 0 |
| Margin | 222 bp | 231 bp |
| Reset Frequency | 50 mo | 28 mo |
| MEMO: ARMs within 300 bp of Lifetime Cap | $\$ 56$ | $\$ 132$ |
| Balances |  | 55 bp |
| Wghted Average Distance to Lifetime Cap | 15 bp |  |
| Fixed-Rate: |  |  |
| Balances | $\$ 2,836$ | $\$ 5,819$ |
| WARM | 80 mo | 129 mo |
| Remaining Term to Full Amortization | 282 mo |  |
| WAC | $6.39 \%$ | $6.68 \%$ |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 5,281$ | $\$ 1,372$ |
| WARM | 21 mo | 31 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 113 bp | $6.14 \%$ |
| Reset Frequency | 4 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |
| Balances | $\$ 10,778$ | $\$ 5,280$ |
| WARM | 136 mo | 164 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 33 bp | $7.48 \%$ |
| Reset Frequency | 2 mo |  |

Reporting Dockets: 250
December 2004

## Amounts in Millions

Data as of: 03/07/2005

| COMMERCIAL LOANS | Adjustable Rate | Fixed Rate |
| :---: | :---: | :---: |
| Balances | \$8,817 | \$3,001 |
| WARM | 30 mo | 62 mo |
| Margin in Column 1; WAC in Column 2 | 108 bp | 6.80\% |
| Reset Frequency | 4 mo |  |
| Rate Index Code | 0 |  |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances | \$2,289 | \$13,605 |
| WARM | 18 mo | 31 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 758 bp | 11.83\% |
| Reset Frequency | 2 mo |  |
| MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE | High Risk | Low Risk |
| Collateralized Mortgage Obligations: |  |  |
| Floating Rate | \$341 | \$4,225 |
| Fixed Rate |  |  |
| Remaining WAL <= 5 Years | \$2,562 | \$21,609 |
| Remaining WAL 5-10 Years | \$976 | \$962 |
| Remaining WAL Over 10 Years | \$87 |  |
| Superfloaters | \$0 |  |
| Inverse Floaters \& Super POs | \$0 |  |
| Other | \$0 | \$35 |
| CMO Residuals: |  |  |
| Fixed Rate | \$0 | \$0 |
| Floating Rate | \$0 | \$0 |
| Stripped Mortgage-Backed Securities: |  |  |
| Interest-Only MBS | \$30 | \$97 |
| WAC | 2.71\% | 8.12\% |
| Principal-Only MBS | \$0 | \$3 |
| WAC | 0.00\% | 5.57\% |
| Total Mortgage-Derivative |  |  |
| Securities - Book Value | \$3,995 | \$26,931 |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
Reporting Dockets: 250
December 2004
Area: Northeast
All Reporting CMR
Amounts in Millions
Data as of: 03/07/2005

## MORTGAGE LOANS SERVICED FOR OTHERS



## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

| Area: Northeast |  |
| :---: | :---: |
| All Reporting CMR |  |
| Report Prepared: 03/08/2005 1:18:33 PM | Amounts |
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$793 |
| Accrued Interest Receivable | \$749 |
| Advances for Taxes and Insurance | \$27 |
| Less: Unamortized Yield Adjustments | \$-573 |
| Valuation Allowances | \$885 |
| Unrealized Gains (Losses) | \$-61 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$93 |
| Accrued Interest Receivable | \$197 |
| Less: Unamortized Yield Adjustments | \$77 |
| Valuation Allowances | \$753 |
| Unrealized Gains (Losses) | \$0 |
| OTHER ITEMS |  |
| Real Estate Held for Investment | \$33 |
| Repossessed Assets | \$85 |
| Equity Assets Not Subject to SFAS No. 115 (Excluding FHLB Stock) | \$178 |
| Office Premises and Equipment | \$1,998 |
| Items Related to Certain Investment Securities |  |
| Unrealized Gains (Losses) | \$-60 |
| Less: Unamortized Yield Adjustments | \$-43 |
| Valuation Allowances | \$0 |
| Other Assets |  |
| Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments | \$509 |
| Miscellaneous I | \$8,197 |
| Miscellaneous II | \$4,115 |
| TOTAL ASSETS | \$286,251 |

Reporting Dockets: 250
December 2004
Data as of: 03/07/2005

## MEMORANDUM ITEMS

Mortgage "Warehouse" Loans Reported as Mortgage \$569
Loans at SC26
Loans Secured by Real Estate Reported as NonMortgage \$37
Loans at SC31
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:
Equity Securities and Non-Mortgage-Related Mutual Funds $\quad \$ 1,423$
Mortgage-Related Mututal Funds
Mortgage Loans Serviced by Others:
Fixed-Rate Mortgage Loans Serviced \$14,586
Weighted Average Servicing Fee
31 bp
Adjustable-Rate Mortgage Loans Serviced \$3,283
Weighted Average Servicing Fee 25 bp
Credit-Card Balances Expected to Pay Off in Grace Period$\$ 12$

AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: Northeast
All Reporting CMR
Report Prepared: 03/08/2005 1:18:33 PM

## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less WAC
WARM
Balances Maturing in 4 to 12 Months WAC
WARM
Balances Maturing in 13 to 36 Months WAC
WARM
Balances Maturing in 37 or More Months WAC
WARM
Total Fixed-Rate, Fixed Maturity Deposits

Reporting Dockets: 250
December 2004
Amounts in Millions
Data as of: 03/07/2005

| Balances by Remaining Maturity: | Original Maturity in Months |  |  | Early Withdrawals During Quarter (Optional) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 or Less | 13 to 36 | 37 or More |  |  |
| Balances Maturing in 3 Months or Less | \$9,335 | \$3,829 | \$1,427 | \$96 |  |
| WAC | 1.70\% | 2.65\% | 6.84\% |  |  |
| WARM | 2 mo | 2 mo | 2 mo |  |  |
| Balances Maturing in 4 to 12 Months | \$12,217 | \$10,895 | \$2,135 | \$154 |  |
| WAC | 2.07\% | 2.47\% | 5.99\% |  |  |
| WARM | 7 mo | 8 mo | 7 mo |  |  |
| Balances Maturing in 13 to 36 Months |  | \$13,684 | \$7,143 | \$109 |  |
| WAC |  | 2.90\% | 4.73\% |  |  |
| WARM |  | 20 mo | 26 mo |  |  |
| Balances Maturing in 37 or More Months |  |  | \$10,118 | \$102 |  |
| WAC |  |  | 4.20\% |  |  |
| WARM |  |  | 75 mo |  |  |
| Total Fixed-Rate, Fixed Maturity Deposits: |  |  | \$70,783 |  |  |
| MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL |  |  |  |  |  |
|  | Original Maturity in Months |  |  |  |  |
|  | 12 or Less | 13 to 36 | 37 or More |  |  |
| Balances in Brokered Deposits | \$2,359 | \$2,054 | \$5,877 |  |  |
| Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest: |  |  |  |  |  |
| Balances Subject to Penalty | \$17,402 | \$23,326 | \$17,255 |  |  |
| Penalty in Months of Forgone Interest | 3.16 mo | 5.97 mo | 8.57 mo |  |  |
| Balances in New Accounts | \$3,036 | \$2,227 | \$1,093 |  |  |

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

Reporting Dockets: 250
December 2004

## All Reporting CMR

Report Prepared: 03/08/2005 1:18:34 PM

Data as of: 03/07/2005

## FIXED-RATE, FIXED-MATURITY BORROWINGS

 SUBORDINATED DEBT

| Remaining Maturity |  |  |  |
| :---: | :---: | :---: | :---: |
| 0 to 3 Months | 4 to 36 Months | Over 36 Months | WAC |


| Balances by Coupon Class: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Under $3.00 \%$ | $\$ 23,277$ | $\$ 7,661$ | $\$ 433$ | $2.27 \%$ |
| 3.00 to $3.99 \%$ | $\$ 18$ | $\$ 2,230$ | $\$ 1,540$ | $3.38 \%$ |
| 4.00 to $4.99 \%$ | $\$ 45$ | $\$ 757$ | $\$ 1,331$ | $4.47 \%$ |
| 5.00 to $5.99 \%$ | $\$ 57$ | $\$ 472$ | $\$ 922$ | $5.34 \%$ |
| 6.00 to $6.99 \%$ |  |  |  |  |
| 7.00 to $7.99 \%$ | $\$ 3$ | $\$ 131$ | $\$ 282$ | $6.39 \%$ |
| 8.00 to $899 \%$ | $\$ 139$ | $\$ 0$ | $\$ 1$ | $\$ 142$ |
| 9.00 and Above | $\$ 0$ | $\$ 0$ | $\$ 17$ | $7.45 \%$ |
| WARM |  | $\$ 0$ | $\$ 0$ | $9.29 \%$ |

## MEMOS

Variable-Rate Borrowings and Structured Advances $\$ 23,988$
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock \$0

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

Area: Northeast
All Reporting CMR
Report Prepared: 03/08/2005 1:18:34 PM

Reporting Dockets: 250

## Amounts in Millions

## NON-MATURITY DEPOSITS AND OTHER LIABILITIES

| NON-MATURITY DEPOSITS |  |
| :--- | ---: |
| Transaction Accounts | $\$ 24,647$ |
| Money Market Deposit Accounts (MMDAs) | $\$ 46,193$ |
| Passbook Accounts | $\$ 29,650$ |
| Non-Interest-Bearing Non-Maturity Deposits | $\$ 12,498$ |
| ESCROW ACCOUNTS |  |
| Escrow for Mortgages Held in Portfolio | $\$ 595$ |
| Escrow for Mortgages Serviced for Others | $\$ 517$ |
| Other Escrows | $\$ 148$ |
| TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS | $\$ 114,247$ |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS | $\$ 28$ |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS | $\$-1$ |
| OTHER LIABILITIES |  |
| Collateralized Mortgage Securities Issued | $\$ 0$ |
| Miscellaneous I | $\$ 7,041$ |


| TOTAL LIABILITIES |
| :--- |
| MINORITY INTEREST AND CAPITAL |
| MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES |
| EQUITY CAPITAL |
| TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Northeast

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs |  | \$11 |
| 1004 | Opt commitment to orig 6-mo or 1-yr COFI ARMs |  | \$2 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs | 36 | \$480 |
| 1008 | Opt commitment to orig 3- or 5-yr Treasury ARMs | 57 | \$784 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 29 | \$131 |
| 1012 | Opt commitment to orig 10-, 15-, or 20 -year FRMs | 111 | \$1,391 |
| 1014 | Opt commitment to orig 25- or 30 -year FRMs | 98 | \$2,288 |
| 1016 | Opt commitment to orig "other" Mortgages | 63 | \$1,110 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained |  | \$11 |
| 2008 | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained |  | \$852 |
| 2010 | Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained |  | \$13 |
| 2012 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained |  | \$99 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained |  | \$539 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained |  | \$9 |
| 2026 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained |  | \$0 |
| 2028 | Commit/sell 3- or 5-yr Treasury ARM loans, svc retained |  | \$103 |
| 2030 | Commit/sell 5 - or 7-yr Balloon/2-step mtg Ins, svc retained | 6 | \$19 |
| 2032 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained | 22 | \$102 |
| 2034 | Commit/sell 25- to 30-yr FRM loans, svc retained | 31 | \$257 |
| 2036 | Commit/sell "other" Mortgage loans, svc retained |  | \$9 |
| 2046 | Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$184 |
| 2048 | Commit/purchase 3-yr or 5-yr Treasury ARM MBS |  | \$130 |
| 2050 | Commit/purchase 5-yr or 7-yr Balloon or 2-step MBS |  | \$1 |
| 2054 | Commit/purchase 25- to 30-year FRM MBS |  | \$15 |
| 2072 | Commit/sell 10-, 15-, or $20-\mathrm{yr}$ FRM MBS |  | \$334 |
| 2074 | Commit/sell $25-$ or 30-yr FRM MBS |  | \$2,716 |
| 2084 | Commit/sell low-risk fixed-rate mtg derivative product Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$2 |
| 2106 |  |  | \$96 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Northeast

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 2108 | Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released |  | \$577 |
| 2110 | Commit/purch 5- or 7 -yr Balloon/2-step mtg Ins, svc released |  | \$24 |
| 2112 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released |  | \$252 |
| 2114 | Commit/purchase 25- or 30-yr FRM loans, svc released |  | \$1,574 |
| 2126 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released | 6 | \$8,106 |
| 2128 | Commit/sell 3- or 5-yr Treasury ARM loans, svc released |  | \$1,410 |
| 2130 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$559 |
| 2132 | Commit/sell $10-15-$, or $20-\mathrm{yr}$ FRM loans, svc released | 11 | \$840 |
| 2134 | Commit/sell 25- or 30-yr FRM loans, svc released | 20 | \$7,639 |
| 2136 | Commit/sell "other" Mortgage loans, svc released |  | \$2,091 |
| 2204 | Firm commit/originate 6-month or 1 -yr COFI ARM loans |  | \$0 |
| 2206 | Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins | 17 | \$75 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans | 14 | \$68 |
| 2210 | Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins | 10 | \$92 |
| 2212 | Firm commit/originate 10-, 15-, or 20-year FRM loans | 42 | \$144 |
| 2214 | Firm commit/originate 25 - or 30-year FRM loans | 36 | \$131 |
| 2216 | Firm commit/originate "other" Mortgage loans | 27 | \$107 |
| 3008 | Option to purchase 3- or 5-yr Treasury ARMs |  | \$2 |
| 3010 | Option to purchase 5- or 7-yr Balloon or 2-step mtgs |  | \$1 |
| 3012 | Option to purchase $10-15-$, or $20-\mathrm{yr}$ FRMs |  | \$1 |
| 3016 | Option to purchase "other" Mortgages |  | \$2 |
| 3032 | Option to sell 10-, 15-, or 20 -year FRMs |  | \$6 |
| 3034 | Option to sell 25 - or 30-year FRMs |  | \$82 |
| 3036 | Option to sell "other" Mortgages |  | \$2 |
| 3072 | Short option to sell $10-15$-, or $20-\mathrm{yr}$ FRMs |  | \$2 |
| 3074 | Short option to sell 25 - or $30-\mathrm{yr}$ FRMs |  | \$10 |
| 3076 | Short option to sell "other" Mortgages |  | \$3 |
| 4002 | Commit/purchase non-Mortgage financial assets | 21 | \$241 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

## Area: Northeast

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 4022 | Commit/sell non-Mortgage financial assets |  | \$180 |
| 5004 | IR swap: pay fixed, receive 3-month LIBOR |  | \$347 |
| 5010 | IR swap: pay fixed, receive 3-month Treasury |  | \$5 |
| 5024 | IR swap: pay 1-month LIBOR, receive fixed |  | \$9,673 |
| 5026 | IR swap: pay 3-month LIBOR, receive fixed |  | \$40 |
| 8008 | Long futures contract on 5 -year Treasury note |  | \$10 |
| 8010 | Long futures contract on 10-year Treasury note |  | \$4 |
| 8038 | Short futures contract on 5-year Treasury note |  | \$31 |
| 8040 | Short futures contract on 10-year Treasury note |  | \$33 |
| 8042 | Short futures contract on Treasury bond |  | \$3 |
| 8046 | Short futures contract on 3-month Eurodollar |  | \$11 |
| 9034 | Long put option on 10-year T-note futures contract |  | \$50 |
| 9502 | Fixed-rate construction loans in process | 105 | \$804 |
| 9512 | Adjustable-rate construction loans in process | 72 | \$2,386 |

