## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: Southeast

December 2003
All Reporting CMR
Reporting Dockets: 300
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  |  | NPV as \% <br> of PV of Assets |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 16,094 | $-5,458$ | $-25 \%$ | $8.52 \%$ | -230 bp |
| +200 bp | 18,313 | $-3,239$ | $-15 \%$ | $9.50 \%$ | -131 bp |
| +100 bp | 20,269 | $-1,283$ | $-6 \%$ | $10.33 \%$ | -49 bp |
| 0 bp | 21,552 |  |  | $10.81 \%$ | +1 bp |
| -100 bp | 21,788 | 235 | $+1 \%$ | $10.83 \%$ | +10 |

Risk Measure for a Given Rate Shock

|  | $12 / 31 / 2003$ | $9 / 30 / 2003$ | $12 / 31 / 2002$ |  |
| ---: | ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $10.81 \%$ | $10.43 \%$ | $10.54 \%$ |  |
| Post-shock NPV Ratio | $9.50 \%$ | $9.47 \%$ | $9.99 \%$ |  |
| Sensitivity Measure: Decline in NPV Ratio | 131 bp | 97 bp | 56 bp <br> TB 13a Level of Risk | Minimal | point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

## Interest Rate Risk Exposure Report

Reporting Dockets: $\mathbf{3 0 0}$
December 2003
All Reporting CMR

| Report Prepared: 3/10/2004 9:13:55 AM | Amounts in Millions |  |  |  |  |  | Data as of: 3/10/2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base Case |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS |  |  |  |  |  |  |  |  |
| MORTGAGE LOANS AND SECURITIES |  |  |  |  |  |  |  |  |
| Fixed-Rate Single-Family First-Mortgage Loans and MBS |  |  |  |  |  |  |  |  |
| 30-Year Mortgage Loans | 14,886 | 14,501 | 13,725 | 12,965 | 12,251 | 14,084 | 102.96 | 4.00 |
| 30-Year Mortgage Securities | 7,265 | 6,967 | 6,441 | 5,998 | 5,612 | 6,913 | 100.78 | 5.92 |
| 15-Year Mortgages and MBS | 17,022 | 16,579 | 15,927 | 15,229 | 14,544 | 16,106 | 102.94 | 3.30 |
| Balloon Mortgages and MBS | 8,268 | 8,111 | 7,884 | 7,600 | 7,275 | 7,964 | 101.84 | 2.37 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Current Market Index ARMs |  |  |  |  |  |  |  |  |
| 6 Month or Less Reset Frequency | 6,706 | 6,692 | 6,661 | 6,597 | 6,494 | 6,564 | 101.94 | 0.34 |
| 7 Month to 2 Year Reset Frequency | 8,728 | 8,647 | 8,545 | 8,403 | 8,215 | 8,467 | 102.13 | 1.06 |
| 2+ to 5 Year Reset Frequency | 28,425 | 27,633 | 26,686 | 25,637 | 24,540 | 27,350 | 101.03 | 3.15 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Lagging Market Index ARMs |  |  |  |  |  |  |  |  |
| 1 Month Reset Frequency | 324 | 321 | 319 | 316 | 313 | 314 | 102.26 | 0.74 |
| 2 Month to 5 Year Reset Frequency | 962 | 947 | 931 | 913 | 892 | 949 | 99.83 | 1.64 |
| Multifamily and Nonresidential Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate, Balloons | 2,152 | 2,131 | 2,111 | 2,091 | 2,070 | 2,108 | 101.06 | 0.97 |
| Adjustable-Rate, Fully Amortizing | 5,126 | 5,088 | 5,052 | 5,016 | 4,980 | 5,084 | 100.08 | 0.73 |
| Fixed-Rate, Balloon | 2,026 | 1,960 | 1,898 | 1,838 | 1,781 | 1,834 | 106.90 | 3.27 |
| Fixed-Rate, Fully Amortizing | 5,250 | 4,985 | 4,744 | 4,523 | 4,321 | 4,899 | 101.76 | 5.08 |
| Construction and Land Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 4,855 | 4,845 | 4,836 | 4,826 | 4,817 | 4,843 | 100.05 | 0.20 |
| Fixed-Rate | 1,917 | 1,872 | 1,829 | 1,789 | 1,752 | 1,966 | 95.22 | 2.34 |
| Second-Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 11,180 | 11,164 | 11,151 | 11,136 | 11,122 | 11,103 | 100.55 | 0.13 |
| Fixed-Rate | 2,698 | 2,638 | 2,581 | 2,527 | 2,474 | 2,592 | 101.79 | 2.21 |
| Other Assets Related to Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Mortgage Loans | 394 | 386 | 376 | 365 | 354 | 386 | 100.00 | 2.41 |
| Accrued Interest Receivable | 494 | 494 | 494 | 494 | 494 | 494 | 100.00 | 0.00 |
| Advance for Taxes/Insurance | 52 | 52 | 52 | 52 | 52 | 52 | 100.00 | 0.00 |
| Float on Escrows on Owned Mortgages | 24 | 47 | 75 | 97 | 115 |  |  | -54.78 |
| LESS: Value of Servicing on Mortgages Serviced by Others | -138 | -169 | -193 | -197 | -196 |  |  | -16.21 |
| TOTAL MORTGAGE LOANS AND SECURITIES | 128,892 | 126,229 | 122,509 | 118,607 | 114,663 | 124,072 | 101.74 | 2.53 |

## Interest Rate Risk Exposure Report

Area: Southeast
All Reporting CMR

- December 2003

| Report Prepared: 3/10/2004 9:13:56 AM | Amounts in Millions |  |  |  |  |  | Data as of: 3/10/2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Cas |  |  |  |  |  |  |
|  | $-100 \mathrm{bp}$ | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS (cont.) |  |  |  |  |  |  |  |  |

NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 4,208 | 4,202 | 4,196 | 4,190 | 4,185 | 4,210 | 99.80 | 0.14 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 3,773 | 3,654 | 3,540 | 3,432 | 3,328 | 3,174 | 115.12 | 3.18 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 2,332 | 2,328 | 2,323 | 2,319 | 2,314 | 2,194 | 106.10 | 0.19 |
| Fixed-Rate | 15,491 | 15,261 | 15,038 | 14,824 | 14,617 | 15,575 | 97.98 | 1.49 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -662 | -654 | -645 | -637 | -629 | -654 | 0.00 | 1.32 |
| Accrued Interest Receivable | 153 | 153 | 153 | 153 | 153 | 153 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 25,295 | 24,943 | 24,605 | 24,280 | 23,968 | 24,653 | 101.18 | 1.38 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 7,610 | 7,610 | 7,610 | 7,610 | 7,610 | 7,610 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 1,492 | 1,428 | 1,356 | 1,293 | 1,230 | 1,428 | 100.00 | 4.75 |
| Zero-Coupon Securities | 36 | 34 | 32 | 30 | 29 | 31 | 108.25 | 6.46 |
| Government and Agency Securities | 3,610 | 3,509 | 3,412 | 3,321 | 3,235 | 3,397 | 103.30 | 2.82 |
| Term Fed Funds, Term Repos | 3,224 | 3,218 | 3,212 | 3,206 | 3,200 | 3,214 | 100.11 | 0.18 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 1,481 | 1,419 | 1,363 | 1,311 | 1,263 | 1,334 | 106.37 | 4.15 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 8,656 | 8,490 | 8,186 | 7,876 | 7,554 | 8,493 | 99.97 | 2.77 |
| Structured Securities (Complex) | 8,084 | 7,972 | 7,803 | 7,617 | 7,427 | 7,945 | 100.34 | 1.76 |
| LESS: Valuation Allowances for Investment Securities | 3 | 3 | 3 | 3 | 3 | 3 | 100.00 | 2.13 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 34,190 | 33,677 | 32,971 | 32,262 | 31,545 | 33,451 | 100.68 | 1.81 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario
Area: Southeast
All Reporting CMR
Report Prepared: 3/10/2004 9:13:56 AM Amounts in Millions Data as of: 3/10/2004

| Base Case |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS (cont.) |  |  |  |  |  |  |  |  |

REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 245 | 245 | 245 | 245 | 245 | 245 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 74 | 74 | 74 | 74 | 74 | 74 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 108 | 106 | 100 | 91 | 81 | 106 | 100.00 | 3.53 |
| Office Premises and Equipment | 2,219 | 2,219 | 2,219 | 2,219 | 2,219 | 2,219 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 2,646 | 2,644 | 2,639 | 2,630 | 2,619 | 2,644 | 100.00 | 0.14 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 337 | 530 | 740 | 806 | 812 |  |  | -38.06 |
| Adjustable-Rate Servicing | 200 | 211 | 215 | 217 | 216 |  |  | -3.69 |
| Float on Mortgages Serviced for Others | 250 | 358 | 465 | 522 | 558 |  |  | -29.98 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 786 | 1,099 | 1,420 | 1,545 | 1,587 |  |  | -28.84 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 1,259 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 5,830 | 5,830 | 5,830 | 5,830 | 5,830 | 5,830 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 989 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 125 | 141 | 154 | 166 | 177 |  |  | -10.21 |
| Transaction Account Intangible | 831 | 1,123 | 1,422 | 1,716 | 2,022 |  |  | -26.33 |
| MMDA Intangible | 1,527 | 1,988 | 2,541 | 2,988 | 3,429 |  |  | -25.50 |
| Passbook Account Intangible | 853 | 1,156 | 1,459 | 1,753 | 2,020 |  |  | -26.17 |
| Non-Interest-Bearing Account Intangible | 286 | 517 | 737 | 947 | 1,147 |  |  | -43.65 |
| TOTAL OTHER ASSETS | 9,452 | 10,756 | 12,143 | 13,400 | 14,626 | 8,078 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 726 |  |  |
| TOTAL ASSETS | 201,261 | 199,349 | 196,288 | 192,723 | 189,007 | 193,624 | 103/100*** | /1.97*** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: Southeast
All Reporting CMR

| All Reporting CMR <br> Report Prepared: 3/10/2004 9:13:56 AM | Amounts in Millions |  |  |  |  | December 2003 <br> Data as of: 3/10/2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base Case |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| L\|ABILIT|ES |  |  |  |  |  |  |  |  |
| DEPOSITS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 12 Months or Less | 34,547 | 34,384 | 34,223 | 34,063 | 33,906 | 34,117 | 100.78 | 0.47 |
| Fixed-Rate Maturing in 13 Months or More | 26,479 | 25,811 | 25,167 | 24,546 | 23,946 | 24,814 | 104.02 | 2.54 |
| Variable-Rate | 683 | 683 | 682 | 682 | 682 | 682 | 100.08 | 0.05 |
| Demand |  |  |  |  |  |  |  |  |
| Transaction Accounts | 13,497 | 13,497 | 13,497 | 13,497 | 13,497 | 13,497 | 100/92* | 0.00/2.39* |
| MmDAs | 37,186 | 37,186 | 37,186 | 37,186 | 37,186 | 37,186 | 100/95* | 0.00/1.44* |
| Passbook Accounts | 13,683 | 13,683 | 13,683 | 13,683 | 13,683 | 13,683 | 100/92* | 0.00/2.42* |
| Non-Interest-Bearing Accounts | 10,096 | 10,096 | 10,096 | 10,096 | 10,096 | 10,096 | 100/95* | 0.00/2.36* |
| TOTAL DEPOSITS | 136,171 | 135,341 | 134,535 | 133,753 | 132,995 | 134,075 | 101/97* | 0.60/1.66* |
| BORROWINGS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 13,408 | 13,317 | 13,227 | 13,138 | 13,051 | 13,123 | 101.47 | 0.68 |
| Fixed-Rate Maturing in 37 Months or More | 4,316 | 4,134 | 3,961 | 3,797 | 3,641 | 3,963 | 104.31 | 4.30 |
| Variable-Rate | 10,919 | 10,909 | 10,899 | 10,889 | 10,879 | 10,843 | 100.61 | 0.09 |
| TOTAL BORROWINGS | 28,644 | 28,360 | 28,086 | 27,824 | 27,571 | 27,929 | 101.54 | 0.98 |
| OTHER LIABILITIES |  |  |  |  |  |  |  |  |
| Escrow Accounts |  |  |  |  |  |  |  |  |
| For Mortgages | 686 | 686 | 686 | 686 | 686 | 686 | 100.00 | 0.00 |
| Other Escrow Accounts | 264 | 256 | 248 | 241 | 235 | 275 | 92.95 | 3.03 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 3,514 | 3,514 | 3,514 | 3,514 | 3,514 | 3,514 | 100.00 | 0.00 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 308 |  |  |
| TOTAL OTHER LIABILITIES | 4,464 | 4,456 | 4,449 | 4,442 | 4,435 | 4,784 | 93.15 | 0.17 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |
| Self-Valued | 9,904 | 9,638 | 9,422 | 9,248 | 9,096 | 9,040 | 106.62 | 2.50 |
| Unamortized Yield Adjustments |  |  |  |  |  | 30 |  |  |
| TOTAL LIABILITIES | 179,184 | 177,795 | 176,492 | 175,266 | 174,097 | 175,858 | 101/98** | 0.76/1.56** |

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## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario
Reporting Dockets: $\mathbf{3 0 0}$
December 2003
All Reporting CMR

| Report Prepared: 3/10/2004 9:13:57 AM | Amounts in Millions |  |  |  |  |  | Data as of: 3/10/2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base Case |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |

FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS
OPTIONAL COMMITMENTS TO ORIGINATE

| FRMs and Balloon/2-Step Mortgages | 126 | 9 | -228 | -425 | -599 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ARMs | 36 | 22 | 0 | -32 | -73 |
| Other Mortgages | 50 | 0 | -58 | -114 | -162 |
| FIRM COMMITMENTS |  |  |  |  |  |
| Purchase/Originate Mortgages and MBS | 219 | 9 | -266 | -502 | -716 |
| Sell Mortgages and MBS | -497 | -2 | 830 | 1,496 | 2,073 |
| Purchase Non-Mortgage Items | 3 | 0 | -3 | -6 | -9 |
| Sell Non-Mortgage Items | 0 | 0 | 0 | 0 | 0 |
| INTEREST-RATE SWAPS |  |  |  |  |  |
| Pay Fixed, Receive Floating | -310 | -76 | 166 | 392 | 600 |
| Pay Floating, Receive Fixed | 16 | -5 | -25 | -43 | -59 |
| Basis Swaps | 0 | 0 | 0 | 0 | 0 |
| Swaptions | 12 | 15 | 17 | 19 | 20 |
| OTHER DERIVATIVES |  |  |  |  |  |
| Options on Mortgages and MBS | 0 | 0 | 1 | 8 | 14 |
| Interest-Rate Caps | 1 | 4 | 7 | 12 | 20 |
| Interest-Rate Floors | 0 | 0 | 0 | 0 | 0 |
| Futures | 0 | 0 | 0 | 0 | 0 |
| Options on Futures | 0 | 0 | 0 | 1 | 2 |
| Construction LIP | -13 | -28 | -41 | -54 | -67 |
| Self-Valued | 67 | 51 | 72 | 105 | 141 |
| TOTAL OFF-BALANCE-SHEET POSITIONS | -290 | -2 | 473 | 856 | 1,184 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: Southeast
All Reporting CMR

| Report Prepared: 3/10/2004 9:13:57 AM | Amounts in Millions |  |  |  |  |  | Data as of: 3/10/2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Cas |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| NET PORTFOLIO VALUE |  |  |  |  |  |  |  |  |
| + ASSETS | 201,261 | 199,349 | 196,288 | 192,723 | 189,007 | 193,624 | 103/100*** | 1.25/1.97*** |
| - LiAbilities | 179,184 | 177,795 | 176,492 | 175,266 | 174,097 | 175,858 | 101/98** | 0.76/1.56** |
| + OFF-BALANCE-SHEET POSITIONS | -290 | -2 | 473 | 856 | 1,184 |  |  |  |
| TOTAL NET PORTFOLIO VALUE \# | 21,788 | 21,552 | 20,269 | 18,313 | 16,094 | 17,766 | 121.31 | 3.52 |

* Excl./Incl. deposit intangible values listed on asset side of report
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value


## AGGREGATE SCHEDULE CMR REPORT

ASSETS
Area: Southeast
Reporting Dockets: 300
December 2003
All Reporting CMR
Amounts in Millions
Data as of: 3/10/2004
FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$232 | \$4,789 | \$5,761 | \$2,270 | \$1,032 |
| WARM | 306 mo | 335 mo | 341 mo | 314 mo | 264 mo |
| WAC | 4.46\% | 5.62\% | 6.37\% | 7.33\% | 9.07\% |
| Amount of these that is FHA or VA Guaranteed | \$6 | \$95 | \$389 | \$141 | \$96 |
| Securities Backed by Conventional Mortgages | \$308 | \$3,305 | \$628 | \$91 | \$41 |
| WARM | 276 mo | 347 mo | 309 mo | 285 mo | 233 mo |
| Weighted Average Pass-Through Rate | 4.22\% | 5.14\% | 6.28\% | 7.14\% | 8.76\% |
| Securities Backed by FHA or VA Mortgages | \$21 | \$2,303 | \$140 | \$52 | \$24 |
| WARM | 276 mo | 353 mo | 311 mo | 273 mo | 214 mo |
| Weighted Average Pass-Through Rate | 4.32\% | 5.43\% | 6.15\% | 7.19\% | 8.38\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$1,849 | \$5,791 | \$2,854 | \$1,421 | \$774 |
| WAC | 4.69\% | 5.43\% | 6.42\% | 7.34\% | 8.97\% |
| Mortgage Securities | \$1,127 | \$1,709 | \$494 | \$60 | \$27 |
| Weighted Average Pass-Through Rate | 4.34\% | 5.16\% | 6.19\% | 7.28\% | 8.42\% |
| WARM (of 15-Year Loans and Securities) | 149 mo | 165 mo | 152 mo | 136 mo | 121 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$1,046 | \$1,886 | \$1,024 | \$503 | \$619 |
| WAC | 4.54\% | 5.44\% | 6.39\% | 7.34\% | 10.69\% |
| Mortgage Securities | \$2,044 | \$714 | \$124 | \$4 | \$0 |
| Weighted Average Pass-Through Rate | 4.16\% | 5.30\% | 6.19\% | 7.12\% | 8.00\% |
| WARM (of Balloon Loans and Securities) | 100 mo | 108 mo | 91 mo | 69 mo | 70 mo |

## AGGREGATE SCHEDULE CMR REPORT

Area: Southeast
All Reporting CMR
Report Prepared: 3/10/2004 9:13:57 AM

ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES

## ASSETS (continued) <br> ASSETS (continued)

Reporting Dockets: $\mathbf{3 0 0}$
December 2003
Amounts in Millions

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :---: | :---: |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |

Data as of: 3/10/2004
Data as of:
Lagging Market Index ARMs
by Coupon Reset Frequency

| by Coupon Reset Frequency |
| :--- |
| 1 Month |

Teaser ARMs
Balances Currently Subject to Introductory Rates WAC

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset

| $\$ 1,052$ | $\$ 230$ | $\$ 134$ |
| ---: | ---: | ---: |
| $3.24 \%$ | $4.10 \%$ | $4.67 \%$ |
|  |  |  |
| $\$ 5,512$ | $\$ 8,237$ | $\$ 27,217$ |
| 254 bp | 267 bp | 273 bp |
| $4.17 \%$ | $5.02 \%$ | $4.84 \%$ |
| 317 mo | 297 mo | 340 mo |
| 7 mo | 12 mo | 47 mo |

\$0

Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$11 | \$24 | \$107 | \$1 | \$2 |
| Weighted Average Distance from Lifetime Cap | 115 bp | 147 bp | 151 bp | 148 bp | 108 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$228 | \$308 | \$160 | \$5 | \$20 |
| Weighted Average Distance from Lifetime Cap | 338 bp | 365 bp | 351 bp | 319 bp | 368 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$5,456 | \$7,616 | \$26,707 | \$306 | \$858 |
| Weighted Average Distance from Lifetime Cap | 1,054 bp | 667 bp | 575 bp | 911 bp | 645 bp |
| Balances Without Lifetime Cap | \$869 | \$518 | \$375 | \$2 | \$69 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$4,884 | \$7,584 | \$26,303 | \$275 | \$642 |
| Weighted Average Periodic Rate Cap | 87 bp | 174 bp | 194 bp | 64 bp | 205 bp |
| Balances Subject to Periodic Rate Floors | \$1,113 | \$5,602 | \$17,621 | \$9 | \$559 |
| MBS Included in ARM Balances | \$525 | \$1,977 | \$1,505 | \$23 | \$39 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: Southeast
All Reporting CMR
Report Prepared: 3/10/2004 9:13:57 AM MORTGAGE LOANS AND SECURITIES

| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 2,108$ | $\$ 5,084$ |
| WARM | 69 mo | 153 mo |
| Remaining Term to Full Amortization | 273 mo | 0 |
| Rate Index Code | 0 | 0 |
| Margin | 221 bp | 226 bp |
| Reset Frequency | 25 mo | 21 mo |
| MEMO: ARMs within 300 bp of Lifetime Cap |  |  |
| Balances | $\$ 78$ | $\$ 112$ |
| $\quad$ Wghted Average Distance to Lifetime Cap | 119 bp | 77 bp |
|  |  |  |
| Fixed-Rate: |  |  |
| Balances | $\$ 1,834$ | $\$ 4,899$ |
| WARM | 49 mo | 156 mo |
| Remaining Term to Full Amortization | 244 mo |  |
| WAC | $6.99 \%$ | $6.83 \%$ |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 4,843$ | $\$ 1,966$ |
| WARM | 24 mo | 44 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 134 bp | $6.52 \%$ |
| Reset Frequency | 4 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |
| Balances | $\$ 11,103$ | $\$ 2,592$ |
| WARM | 136 mo | 145 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 151 bp | $7.46 \%$ |
| Reset Frequency | 1 mo |  |
|  |  |  |

Reporting Dockets: 300
December 2003

## Amounts in Millions <br> Data as of: 3/10/2004

| COMMERCIAL LOANS | Adjustable Rate | Fixed Rate |
| :---: | :---: | :---: |
| Balances | \$4,210 | \$3,174 |
| WARM | 54 mo | 46 mo |
| Margin in Column 1; WAC in Column 2 | 297 bp | 9.38\% |
| Reset Frequency | 3 mo |  |
| Rate Index Code | 0 |  |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances | \$2,194 | \$15,575 |
| WARM | 68 mo | 69 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 828 bp | 8.94\% |
| Reset Frequency | 2 mo |  |
| MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE | High Risk | Low Risk |

Collateralized Mortgage Obligations:
Floating Rate \$85 \$1,966

Fixed Rate

| Remaining WAL $<=5$ | Years | $\$ 376$ |
| :--- | :--- | :--- |
| Remaing WAL | $\$ 5,079$ |  |

Remaining WAL 5-10 Years \$231 \$410

Remaining WAL Over 10 Years \$165
Superfloaters \$0
Inverse Floaters \& Super POs
Other \$4
Fixed Rate
Fixals: $\$ 21$
Floating Rate \$0 \$30
Stripped Mortgage-Backed Securities:
Interest-Only MBS
$\begin{array}{lrr}\text { Interest-Only MBS } & \$ 53 & \$ 57 \\ \text { WAC } & 6.49 \% & 3.68 \%\end{array}$
Principal-Only MBS \$0 \$4
WAC $\quad 0.00 \% \quad 5.51 \%$
$\begin{array}{lll}\text { Total Mortgage-Derivative } \\ \text { Securities - Book Value }\end{array} \$ 941 \quad \$ 7,552$

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

Reporting Dockets: $\mathbf{3 0 0}$
December 2003
All Reporting CMR
Report Prepared: 3/10/2004 9:13:58 AM
Amounts in Millions
Data as of: 3/10/2004

## MORTGAGE LOANS SERVICED FOR OTHERS

Fixed-Rate Mortgage Loan Servicing
Balances Serviced
WARM
Weighted Average Servicing Fee

Total Number of Fixed Rate Loans Serviced that are: Conventional
FHA/VA
Subserviced by Others

Adjustable-Rate Mortgage Loan Servicing Balances Serviced

| $\$ 10,341$ | $\$ 161$ |
| ---: | ---: |
| 314 mo | 148 mo |
| 67 bp | 29 bp |


| Total \# of Adjustable-Rate Loans Serviced | 48 loans |
| :---: | ---: |
| Number of These Subserviced by Others | 6 loans | Weighted Average Servicing Fee

## CASH, DEPOSITS, AND SECURITIES

Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos Equity Securities (including Mutual Funds) Subject to SFAs No. 115
Zero-Coupon Securities
Government \& Agency Securities
Term Fed Funds, Term Repos, and Interest-Earning Deposits
Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.)
Memo: Complex Securities (from supplemental reporting)

| Balances | WAC | WARM |
| ---: | ---: | ---: |
| $\$ 7,610$ |  |  |
| $\$ 1,428$ | $2.90 \%$ | 71 mo |
| $\$ 31$ | $3.56 \%$ | 38 mo |
| $\$ 3,397$ | $1.23 \%$ | 2 mo |
| $\$ 3,214$ | $5.01 \%$ | 71 mo |
| $\$ 1,334$ |  |  |
| $\$ 7,945$ |  |  |
| $\mathbf{\$ 2 4 , 9 6 0}$ |  |  |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

| Area: Southeast |  |
| :---: | :---: |
| All Reporting CMR |  |
| Report Prepared: 3/10/2004 9:13:58 AM | Amounts |
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$874 |
| Accrued Interest Receivable | \$494 |
| Advances for Taxes and Insurance | \$52 |
| Less: Unamortized Yield Adjustments | \$-605 |
| Valuation Allowances | \$488 |
| Unrealized Gains (Losses) | \$-115 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$256 |
| Accrued Interest Receivable | \$153 |
| Less: Unamortized Yield Adjustments | \$-156 |
| Valuation Allowances | \$910 |
| Unrealized Gains (Losses) | \$0 |
| OTHER ITEMS |  |
| Real Estate Held for Investment | \$74 |
| Repossessed Assets | \$245 |
| Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock) | \$106 |
| Office Premises and Equipment | \$2,219 |
| Items Related to Certain Investment Securities |  |
| Unrealized Gains (Losses) | \$19 |
| Less: Unamortized Yield Adjustments | \$-61 |
| Valuation Allowances | \$3 |
| Other Assets |  |
| Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments | \$1,259 |
| Miscellaneous I | \$5,830 |
| Miscellaneous II | \$989 |
| TOTAL ASSETS | \$193,624 |

Reporting Dockets: $\mathbf{3 0 0}$
December 2003
Data as of: $\mathbf{3 / 1 0 / 2 0 0 4}$

## MEMORANDUM ITEMS

Mortgage "Warehouse" Loans Reported as Mortgage \$3
Loans at SC23
Loans Secured by Real Estate Reported as Consumer
Loans at SC34

Loans at SC34
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:
Equity Securities and Non-Mortgage-Related Mutual Funds \$885
Mortgage-Related Mututal Funds \$544
Mortgage Loans Serviced by Others:
Fixed-Rate Mortgage Loans Serviced $\quad \$ 11,119$
Weighted Average Servicing Fee $\quad 14 \mathrm{bp}$
Adjustable-Rate Mortgage Loans Serviced \$19,983
Weighted Average Servicing Fee
12 bp
Credit-Card Balances Expected to Pay Off in Grace Period$\$ 272$

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: Southeast
Reporting Dockets: $\mathbf{3 0 0}$
December 2003
All Reporting CMR
Amounts in Millions
Data as of: $\mathbf{3 / 1 0 / 2 0 0 4}$

## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less

| Original Maturity in Months |  |  | Early Withdrawals During Quarter (Optional) |
| :---: | :---: | :---: | :---: |
| 12 or Less | 13 to 36 | 37 or More |  |
| \$9,465 | \$2,944 | \$335 | \$74 |
| 2.15\% | 3.63\% | 5.37\% |  |
| 2 mo | 2 mo | 2 mo |  |
| \$10,702 | \$9,371 | \$1,300 | \$155 |
| 1.69\% | 3.22\% | 6.13\% |  |
| 7 mo | 8 mo | 8 mo |  |
|  | \$10,410 | \$5,949 | \$76 |
|  | 2.92\% | 5.52\% |  |
|  | 19 mo | 25 mo |  |
|  |  | \$8,455 | \$42 |
|  |  | 4.45\% |  |
|  |  | 49 mo |  |

Balances Maturing in 4 to 12 Months WAC WARM
4.45

Balances Maturing in 13 to 36 Months WAC
WARM
Balances Maturing in 37 or More Months WAC

49 mo
\$58,931

Total Fixed-Rate, Fixed Maturity Deposits:

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

## Balances in Brokered Deposits

Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest:

Balances Subject to Penalty
Penalty in Months of Forgone Interest
Balances in New Accounts

| Original Maturity in Months |  |  |
| ---: | ---: | ---: |
| 12 or Less | 13 to 36 | 37 or More |
| $\$ 1,279$ | $\$ 1,821$ | $\$ 4,382$ |


| $\$ 17,986$ | $\$ 18,601$ | $\$ 12,165$ |
| ---: | ---: | ---: |
| 3.31 mo | 6.12 mo | 8.10 mo |
| $\$ 3,253$ | $\$ 1,563$ | $\$ 945$ |

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

Reporting Dockets: 300
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Amounts in Millions

## FIXED-RATE, FIXED-MATURITY BORROWINGS

| FHLB ADVANCES, OTHER BORROWINGS, REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | Remaining Maturity |  |  | WAC |
| :---: | :---: | :---: | :---: | :---: |
|  | 0 to 3 Months | 4 to 36 Months | Over 36 Months |  |
| Balances by Coupon Class: |  |  |  |  |
| Under 3.00\% | \$5,009 | \$3,073 | \$147 | 1.46\% |
| 3.00 to 3.99\% | \$16 | \$539 | \$1,410 | 3.55\% |
| 4.00 to 4.99\% | \$139 | \$571 | \$933 | 4.55\% |
| 5.00 to $5.99 \%$ | \$1,312 | \$414 | \$1,140 | 5.42\% |
| 6.00 to $6.99 \%$ | \$92 | \$1,097 | \$161 | 6.52\% |
| 7.00 to 7.99\% | \$42 | \$665 | \$60 | 7.22\% |
| 8.00 to $8.99 \%$ | \$0 | \$4 | \$10 | 8.37\% |
| 9.00 and Above | \$0 | \$150 | \$100 | 9.25\% |
| WARM | 1 mo | 15 mo | 59 mo |  |

## MEMOS

Variable-Rate Borrowings and Structured Advances
$\$ 20,565$
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock
$\$ 15$

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

Area: Southeast
All Reporting CMR
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December 2003
Amounts in Millions Data as of: 3/10/2004

## NON-MATURITY DEPOSITS AND OTHER LIABILITIES

|  |  |  | 兂 |
| :---: | :---: | :---: | :---: |
| NON-MATURITY DEPOSITS |  |  |  |
| Transaction Accounts | \$13,497 | 0.65\% | \$833 |
| Money Market Deposit Accounts (MMDAs) | \$37,186 | 1.03\% | \$3,331 |
| Passbook Accounts | \$13,683 | 0.94\% | \$638 |
| Non-Interest-Bearing Non-Maturity Deposits | \$10,096 |  | \$389 |
| ESCROW ACCOUNTS |  |  |  |
| Escrow for Mortgages Held in Portfolio | \$229 | 0.11\% |  |
| Escrow for Mortgages Serviced for Others | \$457 | 0.03\% |  |
| Other Escrows | \$275 | 0.27\% |  |
| TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS | \$75,424 |  |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS | \$7 |  |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS | \$22 |  |  |
| OTHER LIABILITIES |  |  |  |
| Collateralized Mortgage Securities Issued | \$0 |  |  |
| Miscellaneous I | \$3,514 |  |  |
| Miscellaneous II | \$308 |  |  |

TOTAL LIABILITIES
\$175,858

## MINORITY INTEREST AND CAPITAL

## AGGREGATE SCHEDULE CMR REPORT <br> SUPPLEMENTAL REPORTING

Area: Southeast
Reporting Dockets: $\mathbf{3 0 0}$
All Reporting CMR
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Amounts in Millions
Data as of: 3/10/2004

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs |  | \$4 |
| 1004 | Opt commitment to orig 6-mo or 1-yr COFI ARMs | 8 | \$6 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs | 57 | \$749 |
| 1008 | Opt commitment to orig 3- or 5-yr Treasury ARMs | 44 | \$846 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 47 | \$133 |
| 1012 | Opt commitment to orig 10-, 15-, or 20 -year FRMs | 114 | \$894 |
| 1014 | Opt commitment to orig 25- or 30-year FRMs | 96 | \$2,943 |
| 1016 | Opt commitment to orig "other" Mortgages | 77 | \$1,239 |
| 2002 | Commit/purchase 1-mo COFI ARM loans, svc retained |  | \$0 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained |  | \$5 |
| 2008 | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained |  | \$20 |
| 2012 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained 6 |  | \$9 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained |  | \$120 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained |  | \$38 |
| 2026 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained |  | \$1 |
| 2030 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained |  | \$11 |
| 2032 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained | 15 | \$194 |
| 2034 | Commit/sell $25-$ to $30-\mathrm{yr}$ FRM loans, svc retained | 24 | \$1,704 |
| 2036 | Commit/sell "other" Mortgage loans, svc retained |  | \$7 |
| 2046 | Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$9 |
| 2052 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM MBS |  | \$66 |
| 2054 |  |  | \$1,921 |
| 2056 | Commit/purchase "other" MBS |  | \$11 |
| 2066 | Commit/sell 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$22 |
| 2070 | Commit/sell 5- or 7-yr Balloon or 2-step MBS |  | \$0 |
| 2072 | Commit/sell 10 -, 15 -, or $20-$ yr FRM MBS | 8 | \$971 |
| 2074 | Commit/sell 25- or 30-yr FRM MBS Commit/purch 6-mo or $1-\mathrm{yr}$ Treas/LIBOR ARM Ins, svc released | 10 | \$6,088 |
| 2106 |  |  | \$0 |

## AGGREGATE SCHEDULE CMR REPORT <br> SUPPLEMENTAL REPORTING

Area: Southeast
Reporting Dockets: $\mathbf{3 0 0}$
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## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 |
| :---: | :--- | ---: | Notional Amount

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Southeast
Reporting Dockets: 300
December 2003
All Reporting CMR
Amounts in Millions
Data as of: 3/10/2004

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 3072 | Short option to sell $10-15-$, or $20-\mathrm{yr}$ FRMs |  | \$9 |
| 3074 | Short option to sell 25 - or $30-\mathrm{yr}$ FRMs |  | \$37 |
| 3076 | Short option to sell "other" Mortgages |  | \$4 |
| 4002 | Commit/purchase non-Mortgage financial assets | 22 | \$706 |
| 4022 | Commit/sell non-Mortgage financial assets |  | \$1 |
| 5002 | IR swap: pay fixed, receive 1-month LIBOR |  | \$1,158 |
| 5004 | IR swap: pay fixed, receive 3-month LIBOR | 6 | \$3,950 |
| 5006 | IR swap: pay fixed, receive 6-month LIBOR |  | \$60 |
| 5026 | IR swap: pay 3-month LIBOR, receive fixed |  | \$312 |
| 5104 | IR swaption: pay fixed, receive 3-month LIBOR |  | \$82 |
| 5582 | IR swap, amortizing: pay MBS coupon, receive 1-mo LIBOR |  | \$21 |
| 6002 | Interest rate Cap based on 1-month LIBOR |  | \$786 |
| 6004 | Interest rate Cap based on 3-month LIBOR |  | \$387 |
| 6022 | Interest rate Cap based on the prime rate |  | \$50 |
| 6034 | Short interest rate Cap based on 3-month LIBOR |  | \$38 |
| 6040 | Short interest rate Cap based on 1-year Treasury |  | \$3 |
| 7010 | Interest rate floor based on 1-year Treasury |  | \$3 |
| 9036 | Long put option on T-bond futures contract |  | \$6 |
| 9502 | Fixed-rate construction loans in process | 117 | \$928 |
| 9512 | Adjustable-rate construction loans in process | 81 | \$968 |

