Office of Thrift Supervision

Economic Analysis Division Washington, DC 20552

Area: Southeast

All Reporting CMR Reporting Dockets: 300 December 2003

Interest Rate Sensitivity of Net Portfolio Value (NPV)

		Net Portfolio Valu ollars are in Millio	NPV as % of PV of Assets		
Change in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change
+300 bp +200 bp +100 bp 0 bp	16,094 18,313 20,269 21,552	-5,458 -3,239 -1,283	-25 % -15 % -6 %	8.52 % 9.50 % 10.33 % 10.81 %	-230 bp -131 bp -49 bp
-100 bp	21,788	235	+1 %	10.83 %	+1 bp

Risk Measure for a Given Rate Shock

	12/31/2003	9/30/2003	12/31/2002
Pre-shock NPV Ratio: NPV as % of PV Assets Post-shock NPV Ratio Sensitivity Measure: Decline in NPV Ratio TB 13a Level of Risk	10.81 %	10.43 %	10.54 %
	9.50 %	9.47 %	9.99 %
	131 bp	97 bp	56 bp
	Minimal	Minimal	Minimal

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Present Value Estimates by Interest Rate Scenario

Area: Southeast All Reporting CMR

Amounts in Millions

Reporting Dockets: 300 December 2003 Data as of: 3/10/2004

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	-100 bp	Base Case 0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS			1100 34	1200 100	. сос пр			
MORTGAGE LOANS AND SECURITIES								
Fixed-Rate Single-Family First-Mortgage Loans a	and MBS							
30-Year Mortgage Loans	14,886	14,501	13,725	12,965	12,251	14,084	102.96	4.00
30-Year Mortgage Securities	7,265	6,967	6,441	5,998	5,612	6,913	100.78	5.92
15-Year Mortgages and MBS	17,022	16,579	15,927	15,229	14,544	16,106	102.94	3.30
Balloon Mortgages and MBS	8,268	8,111	7,884	7,600	7,275	7,964	101.84	2.37
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Current Ma	rket Index AF	2Ms				
6 Month or Less Reset Frequency	6,706	6,692	6,661	6,597	6,494	6,564	101.94	0.34
7 Month to 2 Year Reset Frequency	8,728	8,647	8,545	8,403	8,215	8,467	102.13	1.06
2+ to 5 Year Reset Frequency	28,425	27,633	26,686	25,637	24,540	27,350	101.03	3.15
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Lagging Ma	rket Index Al	RMs				
1 Month Reset Frequency	324	321	319	316	313	314	102.26	0.74
2 Month to 5 Year Reset Frequency	962	947	931	913	892	949	99.83	1.64
Multifamily and Nonresidential Mortgage Loans	and Securities	;						
Adjustable-Rate, Balloons	2,152	2,131	2,111	2,091	2,070	2,108	101.06	0.97
Adjustable-Rate, Fully Amortizing	5,126	5,088	5,052	5,016	4,980	5,084	100.08	0.73
Fixed-Rate, Balloon	2,026	1,960	1,898	1,838	1,781	1,834	106.90	3.27
Fixed-Rate, Fully Amortizing	5,250	4,985	4,744	4,523	4,321	4,899	101.76	5.08
Construction and Land Loans								
Adjustable-Rate	4,855	4,845	4,836	4,826	4,817	4,843	100.05	0.20
Fixed-Rate	1,917	1,872	1,829	1,789	1,752	1,966	95.22	2.34
Second-Mortgage Loans and Securities								
Adjustable-Rate	11,180	11,164	11,151	11,136	11,122	11,103	100.55	0.13
Fixed-Rate	2,698	2,638	2,581	2,527	2,474	2,592	101.79	2.21
Other Assets Related to Mortgage Loans and Se	curities							
Net Nonperforming Mortgage Loans	394	386	376	365	354	386	100.00	2.41
Accrued Interest Receivable	494	494	494	494	494	494	100.00	0.00
Advance for Taxes/Insurance	52	52	52	52	52	52	100.00	0.00
Float on Escrows on Owned Mortgages	24	47	75	97	115			-54.78
LESS: Value of Servicing on Mortgages Serviced by Others	-138	-169	-193	-197	-196			-16.21
TOTAL MORTGAGE LOANS AND SECURITIES	128,892	126,229	122,509	118,607	114,663	124,072	101.74	2.53

Present Value Estimates by Interest Rate Scenario

Area: Southeast All Reporting CMR

Report Prepared: 3/10/2004 9:13:56 AM Amounts in Millions

Reporting Dockets: 300 December 2003 Data as of: 3/10/2004

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		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
NONMORTGAGE LOANS								
Commercial Loans								
Adjustable-Rate	4,208	4,202	4,196	4,190	4,185	4,210	99.80	0.14
Fixed-Rate	3,773	3,654	3,540	3,432	3,328	3,174	115.12	3.18
Consumer Loans								
Adjustable-Rate	2,332	2,328	2,323	2,319	2,314	2,194	106.10	0.19
Fixed-Rate	15,491	15,261	15,038	14,824	14,617	15,575	97.98	1.49
Other Assets Related to Nonmortgage Loans and	Securities							
Net Nonperforming Nonmortgage Loans	-662	-654	-645	-637	-629	-654	0.00	1.32
Accrued Interest Receivable	153	153	153	153	153	153	100.00	0.00
TOTAL NONMORTGAGE LOANS	25,295	24,943	24,605	24,280	23,968	24,653	101.18	1.38
CASH, DEPOSITS, AND SECURITIES								
Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos	7,610	7,610	7,610	7,610	7,610	7,610	100.00	0.00
Equities and All Mutual Funds	1,492	1,428	1,356	1,293	1,230	1,428	100.00	4.75
Zero-Coupon Securities	36	34	32	30	29	31	108.25	6.46
Government and Agency Securities	3,610	3,509	3,412	3,321	3,235	3,397	103.30	2.82
Term Fed Funds, Term Repos	3,224	3,218	3,212	3,206	3,200	3,214	100.11	0.18
Munis, Mtg-Backed Bonds, Corporates, Commercial Paper	1,481	1,419	1,363	1,311	1,263	1,334	106.37	4.15
Mortgage-Derivative and Structured Securities								
Valued by OTS	0	0	0	0	0	0	0.00	0.00
Valued by Institution	8,656	8,490	8,186	7,876	7,554	8,493	99.97	2.77
Structured Securities (Complex)	8,084	7,972	7,803	7,617	7,427	7,945	100.34	1.76
LESS: Valuation Allowances for Investment Securities	3	3	3	3	3	3	100.00	2.13
TOTAL CASH, DEPOSITS, AND SECURITIES	34,190	33,677	32,971	32,262	31,545	33,451	100.68	1.81

Present Value Estimates by Interest Rate Scenario

Area: Southeast All Reporting CMR

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Amounts in Millions

Reporting Dockets: 300 December 2003 Data as of: 3/10/2004

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		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
REAL ASSETS, INVESTMENTS IN UNCO	ONSOLIDATI	ED SUBSID	IARIES, ET	C.				
Repossessed Assets	245	245	245	245	245	245	100.00	0.00
Real Estate Held for Investment	74	74	74	74	74	74	100.00	0.00
Investment in Unconsolidated Subsidiaries	108	106	100	91	81	106	100.00	3.53
Office Premises and Equipment	2,219	2,219	2,219	2,219	2,219	2,219	100.00	0.00
TOTAL REAL ASSETS, ETC.	2,646	2,644	2,639	2,630	2,619	2,644	100.00	0.14
MORTGAGE LOANS SERVICED FOR O	THERS							
Fixed-Rate Servicing	337	530	740	806	812			-38.06
Adjustable-Rate Servicing	200	211	215	217	216			-3.69
Float on Mortgages Serviced for Others	250	358	465	522	558			-29.98
TOTAL MORTGAGE LOANS SERVICED FOR OTHERS	786	1,099	1,420	1,545	1,587			-28.84
OTHER ASSETS								
Purchased and Excess Servicing						1,259		
Margin Account	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	5,830	5,830	5,830	5,830	5,830	5,830	100.00	0.00
Miscellaneous II						989		
Deposit Intangibles								
Retail CD Intangible	125	141	154	166	177			-10.21
Transaction Account Intangible	831	1,123	1,422	1,716	2,022			-26.33
MMDA Intangible	1,527	1,988	2,541	2,988	3,429			-25.50
Passbook Account Intangible	853	1,156	1,459	1,753	2,020			-26.17
Non-Interest-Bearing Account Intangible	286	517	737	947	1,147			-43.65
TOTAL OTHER ASSETS	9,452	10,756	12,143	13,400	14,626	8,078		
Miscellaneous Assets								
Unrealized Gains Less Unamortized Yield Adjustments						726		
TOTAL ASSETS	201,261	199,349	196,288	192,723	189,007	193,624	103/100***	1.25/1.97***

Present Value Estimates by Interest Rate Scenario

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Amounts in Millions

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		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
LIABILITIES								
DEPOSITS								
Fixed-Maturity								
Fixed-Rate Maturing in 12 Months or Less	34,547	34,384	34,223	34,063	33,906	34,117	100.78	0.47
Fixed-Rate Maturing in 13 Months or More	26,479	25,811	25,167	24,546	23,946	24,814	104.02	2.54
Variable-Rate	683	683	682	682	682	682	100.08	0.05
Demand								
Transaction Accounts	13,497	13,497	13,497	13,497	13,497	13,497	100/92*	0.00/2.39*
MMDAs	37,186	37,186	37,186	37,186	37,186	37,186	100/95*	0.00/1.44*
Passbook Accounts	13,683	13,683	13,683	13,683	13,683	13,683	100/92*	0.00/2.42*
Non-Interest-Bearing Accounts	10,096	10,096	10,096	10,096	10,096	10,096	100/95*	0.00/2.36*
TOTAL DEPOSITS	136,171	135,341	134,535	133,753	132,995	134,075	101/97*	0.60/1.66*
BORROWINGS								
Fixed-Maturity								
Fixed-Rate Maturing in 36 Months or Less	13,408	13,317	13,227	13,138	13,051	13,123	101.47	0.68
Fixed-Rate Maturing in 37 Months or More	4,316	4,134	3,961	3,797	3,641	3,963	104.31	4.30
Variable-Rate	10,919	10,909	10,899	10,889	10,879	10,843	100.61	0.09
TOTAL BORROWINGS	28,644	28,360	28,086	27,824	27,571	27,929	101.54	0.98
OTHER LIABILITIES								
Escrow Accounts								
For Mortgages	686	686	686	686	686	686	100.00	0.00
Other Escrow Accounts	264	256	248	241	235	275	92.95	3.03
Miscellaneous Other Liabilities								
Collateralized Mortgage Securities Issued	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	3,514	3,514	3,514	3,514	3,514	3,514	100.00	0.00
Miscellaneous II	0	0	0	0	0	308		
TOTAL OTHER LIABILITIES	4,464	4,456	4,449	4,442	4,435	4,784	93.15	0.17
Other Liabilities not Included Above								
Self-Valued	9,904	9,638	9,422	9,248	9,096	9,040	106.62	2.50
Unamortized Yield Adjustments						30		
TOTAL LIABILITIES	179,184	177,795	176,492	175,266	174,097	175,858	101/98**	0.76/1.56**

Present Value Estimates by Interest Rate Scenario

Area: Southeast All Reporting CMR

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Amounts in Millions

Reporting Dockets: 300 December 2003

Data as of: 3/10/2004

		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
FINANCIAL DERIVATIVES AND	OFF-BALANC	E-SHEE	T POSITIO	ONS				
OPTIONAL COMMITMENTS TO ORIG	INATE							
FRMs and Balloon/2-Step Mortgages	126	9	-228	-425	-599			
ARMs	36	22	0	-32	-73			
Other Mortgages	50	0	-58	-114	-162			
FIRM COMMITMENTS								
Purchase/Originate Mortgages and MBS	219	9	-266	-502	-716			
Sell Mortgages and MBS	-497	-2	830	1,496	2,073			
Purchase Non-Mortgage Items	3	0	-3	-6	-9			
Sell Non-Mortgage Items	0	0	0	0	0			
INTEREST-RATE SWAPS								
Pay Fixed, Receive Floating	-310	-76	166	392	600			
Pay Floating, Receive Fixed	16	-5	-25	-43	-59			
Basis Swaps	0	0	0	0	0			
Swaptions	12	15	17	19	20			
OTHER DERIVATIVES								
Options on Mortgages and MBS	0	0	1	8	14			
Interest-Rate Caps	1	4	7	12	20			
Interest-Rate Floors	0	0	0	0	0			
Futures	0	0	0	0	0			
Options on Futures	0	0	0	1	2			
Construction LIP	-13	-28	-41	-54	-67			
Self-Valued	67	51	72	105	141			
TOTAL OFF-BALANCE-SHEET POSITIONS	-290	-2	473	856	1,184			

Present Value Estimates by Interest Rate Scenario

Area: Southeast

Reporting Dockets: 300 December 2003 Data as of: 3/10/2004

Report Prepared: 3/10/2004 9:13:57 AM **Amounts in Millions**

		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
NET PORTFOLIO VALUE								
+ ASSETS	201,261	199,349	196,288	192,723	189,007	193,624	103/100***	1.25/1.97***
- LIABILITIES	179,184	177,795	176,492	175,266	174,097	175,858	101/98**	0.76/1.56**
+ OFF-BALANCE-SHEET POSITIONS	-290	-2	473	856	1,184			
TOTAL NET PORTFOLIO VALUE #	21,788	21,552	20,269	18,313	16,094	17,766	121.31	3.52

^{*} Excl./Incl. deposit intangible values listed on asset side of report.

All Reporting CMR

^{***} Excl./Incl. deposit intangible values inset on asset side of report.

*** Excl./Incl. deposit intangible values.

*** Incl./Excl. deposit intangible values.

NPV includes the reported amount of Minority Interest in Consolidated Subsidaries

Note: Base Case Value is expressed as a Percent of Face Value

Area: Southeast
All Reporting CMR

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FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

			Coupon		
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
30-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$232	\$4,789	\$5,761	\$2,270	\$1,032
WĂRM	306 mo	335 mo	341 mo	314 mo	264 mo
WAC	4.46%	5.62%	6.37%	7.33%	9.07%
Amount of these that is FHA or VA Guaranteed	\$6	\$95	\$389	\$141	\$96
Securities Backed by Conventional Mortgages	\$308	\$3,305	\$628	\$91	\$41
WARM	276 mo	347 mo	309 mo	285 mo	233 mo
Weighted Average Pass-Through Rate	4.22%	5.14%	6.28%	7.14%	8.76%
Securities Backed by FHA or VA Mortgages	\$21	\$2,303	\$140	\$52	\$24
WARM	276 mo	353 mo	311 mo	273 mo	214 mo
Weighted Average Pass-Through Rate	4.32%	5.43%	6.15%	7.19%	8.38%
15-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$1,849	\$5,791	\$2,854	\$1,421	\$774
WAC	4.69%	5.43%	6.42%	7.34%	8.97%
Mortgage Securities	\$1,127	\$1,709	\$494	\$60	\$27
Weighted Average Pass-Through Rate	4.34%	5.16%	6.19%	7.28%	8.42%
WARM (of 15-Year Loans and Securities)	149 mo	165 mo	152 mo	136 mo	121 mo
BALLOON MORTGAGES AND MBS					
Mortgage Loans	\$1,046	\$1,886	\$1,024	\$503	\$619
WAC	4.54%	5.44%	6.39%	7.34%	10.69%
Mortgage Securities	\$2,044	\$714	\$124	\$4	\$0
Weighted Average Pass-Through Rate	4.16%	5.30%	6.19%	7.12%	8.00%
WARM (of Balloon Loans and Securities)	100 mo	108 mo	91 mo	69 mo	70 mo

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities

\$45,067

ASSETS (continued)

Area: Southeast All Reporting CMR

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Amounts in Millions

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ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE	~	urrent Market Index ARM Coupon Reset Frequen	Lagging Market Index ARMs by Coupon Reset Frequency		
LOANS AND MORTGAGE-BACKED SECURITIES	6 Months or Less	onths or Less 7 Months to 2 Years 2+ Years to 5 Years		1 Month	2 Months to 5 Years
Teaser ARMs					
Balances Currently Subject to Introductory Rates	\$1,052	\$230	\$134	\$0	\$5
WAC	3.24%	4.10%	4.67%	0.00%	4.07%
Non-Teaser ARMs					
Balances of All Non-Teaser ARMs	\$5,512	\$8,237	\$27,217	\$314	\$944
Weighted Average Margin	254 bp	267 bp	273 bp	209 bp	229 bp
WAC	4.17%	5.02 [°]	4.84%	3.68%	5.16%
WARM	317 mo	297 mo	340 mo	288 mo	271 mo
Weighted Average Time Until Next Payment Reset	7 mo	12 mo	47 mo	1 mo	11 mo
Total Adjustable-Rate, Single-Family, First Mortga	age Loans & Mortg	age-Backed Securit	ies		\$43,644

MEMO ITEMS FOR ALL ARMS (Reported at CMR 815)		urrent Market Index ARM / Coupon Reset Frequen		Lagging Market Index ARMs by Coupon Reset Frequency		
	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years	
ARM Balances by Distance from Lifetime Cap						
Balances With Coupon Within 200 bp of Lifetime Cap	\$11	\$24	\$107	\$1	\$2	
Weighted Average Distance from Lifetime Cap	115 bp	147 bp	151 bp	148 bp	108 bp	
Balances With Coupon 201-400 bp from Lifetime Cap	\$228	\$308	\$160	\$ 5	\$20	
Weighted Average Distance from Lifetime Cap	338 bp	365 bp	351 bp	319 bp	368 bp	
Balances With Coupon Over 400 bp from Lifetime Cap	\$5,456	\$7,616	\$26,707	\$306	\$858	
Weighted Average Distance from Lifetime Cap	1,054 bp	667 bp	575 bp	911 bp	645 bp	
Balances Without Lifetime Cap	\$869	\$518	\$375	\$2	\$69	
ARM Cap and Floor Detail						
Balances Subject to Periodic Rate Caps	\$4,884	\$7,584	\$26,303	\$275	\$642	
Weighted Average Periodic Rate Cap	87 bp	174 bp	194 bp	64 bp	205 bp	
Balances Subject to Periodic Rate Floors	\$1,113	\$5,602	\$17,62 ¹	\$9	\$559	
MBS Included in ARM Balances	\$525	\$1,977	\$1,505	\$23	\$39	

ASSETS (continued)

Area: Southeast All Reporting CMR

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OMMERCIAL LOANS	Adjustable Rate	Fixed Rate
Balances	\$4.210	\$3,174

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WARM	54 mo	46 mo
Margin in Column 1; WAC in Column 2	297 bp	9.38%
Reset Frequency	3 mo	
Rate Index Code	0	

CONSUMER LOANS	Adjustable Rate	Fixed Rate
Balances	\$2,194	\$15,575
WARM	68 mo	69 mo
Rate Index Code	0	
Margin in Column 1; WAC in Column 2	828 bp	8.94%
Reset Frequency	2 mo	

MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE	High Risk	Low Risk
Collateralized Mortgage Obligations: Floating Rate Fixed Rate	\$85	\$1,966
Remaining WAL <= 5 Years	\$376	\$5,079
Remaining WAL 5-10 Years	\$231	\$410
Remaining WAL Over 10 Years	\$165	
Superfloaters	\$0	
Inverse Floaters & Super POs	\$6	
Other	\$4	\$0
CMO Residuals:		
Fixed Rate	\$21	\$4
Floating Rate	\$0	\$30
Stripped Mortgage-Backed Securities:		
Interest-Only MBS	\$53	\$57
WAC	6.49%	3.68%
Principal-Only MBS	\$0	\$4
WAC	0.00%	5.51%
Total Mortgage-Derivative		
Securities - Book Value	\$941	\$7,552

MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES	Balloons	Fully Amortizing
Adjustable-Rate: Balances WARM	\$2,108 69 mo	\$5,084 153 mo
Remaining Term to Full Amortization Rate Index Code	273 mo 0	0
Margin Reset Frequency MEMO: ARMs within 300 bp of Lifetime Cap	221 bp 25 mo	226 bp 21 mo
Balances Wghted Average Distance to Lifetime Cap	\$78	\$112 77 bp
Fixed-Rate: Balances	¢1 024	¢4 900
WARM Remaining Term to Full Amortization	\$1,834 49 mo 244 mo	\$4,899 156 mo
WAC	6.99%	6.83%

CONSTRUCTION AND LAND LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$4,843 24 mo 0	\$1,966 44 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	134 bp 4 mo	6.52%

SECOND MORTGAGE LOANS AND SECURITIES	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$11,103 136 mo 0	\$2,592 145 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	151 bp 1 mo	7.46%

ASSETS (continued)

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MORTGAGE LOANS SERVICED FOR OTHERS						
	Co	upon of Fixed-R	ate Mortgages S	erviced for Othe	ers	
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above	
Fixed-Rate Mortgage Loan Servicing		L		l l		
Balances Serviced	\$3,728	\$31,510	\$30,475	\$10,218	\$4,285	
WARM	194 mo	279 mo	309 mo	287 mo	214 mo	
Weighted Average Servicing Fee	28 bp	31 bp	34 bp	34 bp	39 bp	
Total Number of Fixed Rate Loans Serviced that are:						
Conventional	595 loans					
FHA/VA	78 loans					
Subserviced by Others	5 loans					
	Index on Serviced Loan					
	Current Market	Lagging Market				
Adjustable-Rate Mortgage Loan Servicing						
Balances Serviced	\$10,341	\$161	Total # of Adjustab	le-Rate Loans Servic	ed 48 loar	
WARM (in months)	314 mo	148 mo		e Subserviced by Oth		
Weighted Average Servicing Fee	67 bp	29 bp		·		
Total Balances of Mortgage Loans Serviced for O)thers		\$90,717			

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	Balances	WAC	WARM
Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos	\$7,610		
Equity Securities (including Mutual Funds) Subject to SFAs No. 115	\$1,428		
Zero-Coupon Securities	\$31	2.90%	71 mo
Government & Agency Securities	\$3,397	3.56%	38 mo
Term Fed Funds, Term Repos, and Interest-Earning Deposits	\$3,214	1.23%	2 mo
Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.)	\$1,334	5.01%	71 mo
Memo: Complex Securities (from supplemental reporting)	\$7,945		
Total Cash, Deposits, and Securities	\$24,960		

ASSETS (continued)

Area: Southeast

All Reporting CMR

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Amounts in Millions

Reporting Dockets: 300

December 2003

Data as of: 3/10/2004

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ITEMS RELATED TO MORTAGE LOANS AND SECURITIES	
Nonperforming Loans Accrued Interest Receivable Advances for Taxes and Insurance Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$874 \$494 \$52 \$-605 \$488 \$-115
ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIE	ES
Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$256 \$153 \$-156 \$910 \$0
OTHER ITEMS	
Real Estate Held for Investment	\$74
Repossessed Assets	\$245
Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock)	\$106
Office Premises and Equipment	\$2,219
Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances	\$19 \$-61 \$3
Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I Miscellaneous II	\$1,259 \$5,830 \$989
TOTAL ASSETS	\$193,624

MEMORANDUM ITEMS	
Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC23	\$3
Loans Secured by Real Estate Reported as Consumer Loans at SC34	\$2,941
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:	
Equity Securities and Non-Mortgage-Related Mutual Funds Mortgage-Related Mututal Funds	\$885 \$544
Mortgage Loans Serviced by Others: Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee Adjustable-Rate Mortgage Loans Serviced Weighted Average Servicing Fee	\$11,119 14 bp \$19,983 12 bp
Credit-Card Balances Expected to Pay Off in Grace Period	\$272
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LIABILITIES

Area: Southeast All Reporting CMR

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FIXED-RATE, FIXED-MATURITY DEPOSITS

	Origi	Early Withdrawals During			
Balances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter (Optional)	
Balances Maturing in 3 Months or Less WAC WARM	\$9,465 2.15% 2 mo	\$2,944 3.63% 2 mo	\$335 5.37% 2 mo	\$74	
Balances Maturing in 4 to 12 Months WAC WARM	\$10,702 1.69% 7 mo	\$9,371 3.22% 8 mo	\$1,300 6.13% 8 mo	\$155	
Balances Maturing in 13 to 36 Months WAC WARM		\$10,410 2.92% 19 mo	\$5,949 5.52% 25 mo	\$76	
Balances Maturing in 37 or More Months WAC WARM			\$8,455 4.45% 49 mo	\$42	

Total Fixed-Rate, Fixed Maturity Deposits:

\$58,931

MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

	Original Maturity in Months		
	12 or Less	13 to 36	37 or More
Balances in Brokered Deposits	\$1,279	\$1,821	\$4,382
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest: Balances Subject to Penalty Penalty in Months of Forgone Interest	\$17,986 3.31 mo	\$18,601 6.12 mo	\$12,165 8.10 mo
Balances in New Accounts	\$3,253	\$1,563	\$945

LIABILITIES (continued)

Area: Southeast All Reporting CMR

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FIXED-RATE, FIXED-MATURITY BORROWINGS

FHLB ADVANCES, OTHER BORROWINGS,	Remaining Maturity				
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT	0 to 3 Months	4 to 36 Months	Over 36 Months	WAC	
Balances by Coupon Class:					
Under 3.00%	\$5,009	\$3,073	\$147	1.46%	
3.00 to 3.99%	\$16	\$539	\$1,410	3.55%	
4.00 to 4.99%	\$139	\$571	\$933	4.55%	
5.00 to 5.99%	\$1,312	\$414	\$1,140	5.42%	
6.00 to 6.99%	\$92	\$1,097	\$161	6.52%	
7.00 to 7.99%	\$42	\$665	\$60	7.22%	
8.00 to 8.99%	\$0	\$4	\$10	8.37%	
9.00 and Above	\$0	\$150	\$100	9.25%	
WARM	1 mo	15 mo	59 mo		

Total Fixed-Rate, Fixed-Maturity Borrowings	\$17,086
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MEMOS

Variable-Rate Borrowings and Structured Advances
(from Supplemental Reporting)

Book Value of Redeemable Preferred Stock

\$15

LIABILITIES (continued)

Area: Southeast
All Reporting CMR

LIABILITIES (CONtinued)

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Amounts in Millions

NON-MATURITY DEPOSITS AND OTHER LIABILITIES

	Total Balances	WAC	Balances in New
			Accounts
NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits	\$13,497 \$37,186 \$13,683 \$10,096	0.65% 1.03% 0.94%	\$833 \$3,331 \$638 \$389
ESCROW ACCOUNTS Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows	\$229 \$457 \$275	0.11% 0.03% 0.27%	
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS	\$75,424		
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$7		
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$22		
OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II	\$0 \$3,514 \$308		

TOTAL LIABILITIES	\$175,858

MINORITY INTEREST AND CAPITAL

MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES \$200 EQUITY CAPITAL \$17,567

TOTAL LIABILITIES MINODITY INTEREST AND CARITAL	¢402 C24
TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL	\$193,624

SUPPLEMENTAL REPORTING

Area: Southeast
All Reporting CMR

Report Prepared: 3/10/2004 9:13:59 AM

Amounts in Millions

Reporting Dockets: 300 December 2003 Data as of: 3/10/2004

SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
1002 1004 1006 1008	Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs	8 57 44	\$4 \$6 \$749 \$846
1010 1012 1014 1016	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs Opt commitment to orig 10-, 15-, or 20-year FRMs Opt commitment to orig 25- or 30-year FRMs Opt commitment to orig "other" Mortgages	47 114 96 77	\$133 \$894 \$2,943 \$1,239
2002 2006 2008 2012	Commit/purchase 1-mo COFI ARM loans, svc retained Commit/purchase 6-mo/1-yr Treas/LIBOR ARM lns, svc retained Commit/purchase 3- or 5-yr Treas ARM loans, svc retained Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained		\$0 \$5 \$20 \$9
2014 2016 2026 2030	Commit/purchase 25- or 30-yr FRM loans, svc retained Commit/purchase "other" Mortgage loans, svc retained Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained	d	\$120 \$38 \$1 \$11
2032 2034 2036 2046	Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained Commit/sell 25- to 30-yr FRM loans, svc retained Commit/sell "other" Mortgage loans, svc retained Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MB	15 24 S	\$194 \$1,704 \$7 \$9
2052 2054 2056 2066	Commit/purchase 10-, 15-, or 20-yr FRM MBS Commit/purchase 25- to 30-year FRM MBS Commit/purchase "other" MBS Commit/sell 6-mo or 1-yr Treasury or LIBOR ARM MBS		\$66 \$1,921 \$11 \$22
2070 2072 2074 2106	Commit/sell 5- or 7-yr Balloon or 2-step MBS Commit/sell 10-, 15-, or 20-yr FRM MBS Commit/sell 25- or 30-yr FRM MBS Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc relea	8 10 ased	\$0 \$971 \$6,088 \$0

SUPPLEMENTAL REPORTING

Area: Southeast
All Reporting CMR

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Amounts in Millions

Reporting Dockets: 300 December 2003 Data as of: 3/10/2004

SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
2108 2110 2112 2114	Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released Commit/purchase 25- or 30-yr FRM loans, svc released		\$42 \$4 \$4 \$46
2116 2126 2128 2130	Commit/purchase "other" Mortgage loans, svc released Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released	d 11 10 6	\$1 \$51 \$169 \$59
2132 2134 2136 2202	Commit/sell 10-, 15-, or 20-yr FRM loans, svc released Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released Firm commitment to originate 1-month COFI ARM loans	22 29 7	\$270 \$817 \$38 \$6
2206 2208 2210 2212	Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins Firm commit/originate 3- or 5-yr Treasury ARM loans Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins Firm commit/originate 10-, 15-, or 20-year FRM loans	15 15 11 37	\$288 \$76 \$15 \$114
2214 2216 3014 3016	Firm commit/originate 25- or 30-year FRM loans Firm commit/originate "other" Mortgage loans Option to purchase 25- or 30-yr FRMs Option to purchase "other" Mortgages	29 29	\$613 \$572 \$0 \$113
3026 3028 3030 3032	Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs Option to sell 3- or 5-year Treasury ARMs Option to sell 5- or 7-yr Balloon or 2-step mtgs Option to sell 10-, 15-, or 20-year FRMs		\$0 \$4 \$9 \$22
3034 3036 3068 3070	Option to sell 25- or 30-year FRMs Option to sell "other" Mortgages Short option to sell 3- or 5-yr Treasury ARMs Short opt/sell 5- or 7-yr Balloon or 2-step mtg loans		\$165 \$0 \$89 \$7

SUPPLEMENTAL REPORTING

Area: Southeast
All Reporting CMR

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Amounts in Millions

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SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
3072 3074 3076 4002	Short option to sell 10-, 15-, or 20-yr FRMs Short option to sell 25- or 30-yr FRMs Short option to sell "other" Mortgages Commit/purchase non-Mortgage financial assets	22	\$9 \$37 \$4 \$706
4022 5002 5004 5006	Commit/sell non-Mortgage financial assets IR swap: pay fixed, receive 1-month LIBOR IR swap: pay fixed, receive 3-month LIBOR IR swap: pay fixed, receive 6-month LIBOR	6	\$1 \$1,158 \$3,950 \$60
5026 5104 5582 6002	IR swap: pay 3-month LIBOR, receive fixed IR swaption: pay fixed, receive 3-month LIBOR IR swap, amortizing: pay MBS coupon, receive 1-mo LIBOR Interest rate Cap based on 1-month LIBOR		\$312 \$82 \$21 \$786
6004 6022 6034 6040	Interest rate Cap based on 3-month LIBOR Interest rate Cap based on the prime rate Short interest rate Cap based on 3-month LIBOR Short interest rate Cap based on 1-year Treasury		\$387 \$50 \$38 \$3
7010 9036 9502 9512	Interest rate floor based on 1-year Treasury Long put option on T-bond futures contract Fixed-rate construction loans in process Adjustable-rate construction loans in process	117 81	\$3 \$6 \$928 \$968