## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: Northeast

December 2003
All Reporting CMR
Reporting Dockets: 266
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  |  | NPV as \% <br> of PV of Assets |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 21,526 | $-9,914$ | $-32 \%$ | $8.20 \%$ | -307 bp |
| +200 bp | 25,189 | $-6,251$ | $-20 \%$ | $9.39 \%$ | -188 bp |
| +100 bp | 28,569 | $-2,870$ | $-9 \%$ | $10.43 \%$ | -84 bp |
| 0 bp | 31,440 |  | 1,007 | $+3 \%$ | $11.2 \% \%$ |

Risk Measure for a Given Rate Shock

|  | $12 / 31 / 2003$ | $9 / 30 / 2003$ | $12 / 31 / 2002$ |
| ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $11.27 \%$ | $10.43 \%$ | $10.25 \%$ |
| Post-shock NPV Ratio | $9.39 \%$ | $9.47 \%$ | $9.75 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 188 bp | 97 bp | 50 bp |
| TB 13a Level of Risk |  |  |  | point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report

| Area: Northeast <br> All Reporting CMR <br> Report Prepared: 3/10/2004 9:10:00 AM | Amounts in Millions |  |  |  |  | Reporting Dockets: 266 December 2003 Data as of: 3/10/2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base Case |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS |  |  |  |  |  |  |  |  |
| MORTGAGE LOANS AND SECURITIES |  |  |  |  |  |  |  |  |
| Fixed-Rate Single-Family First-Mortgage Loans and MBS |  |  |  |  |  |  |  |  |
| 30-Year Mortgage Loans | 33,828 | 33,096 | 31,715 | 30,328 | 28,881 | 31,852 | 103.91 | 3.19 |
| 30-Year Mortgage Securities | 6,301 | 6,063 | 5,678 | 5,335 | 5,026 | 5,978 | 101.43 | 5.13 |
| 15-Year Mortgages and MBS | 39,793 | 38,646 | 37,064 | 35,381 | 33,724 | 37,642 | 102.67 | 3.53 |
| Balloon Mortgages and MBS | 7,654 | 7,497 | 7,275 | 6,995 | 6,675 | 7,334 | 102.23 | 2.53 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Current Market Index ARMs |  |  |  |  |  |  |  |  |
| 6 Month or Less Reset Frequency | 3,702 | 3,688 | 3,666 | 3,631 | 3,584 | 3,641 | 101.30 | 0.49 |
| 7 Month to 2 Year Reset Frequency | 12,849 | 12,735 | 12,593 | 12,391 | 12,122 | 12,390 | 102.78 | 1.01 |
| 2+ to 5 Year Reset Frequency | 26,912 | 26,168 | 25,292 | 24,324 | 23,304 | 25,771 | 101.54 | 3.09 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Lagging Market Index ARMs |  |  |  |  |  |  |  |  |
| 1 Month Reset Frequency | 74 | 74 | 73 | 72 | 71 | 72 | 101.74 | 0.79 |
| 2 Month to 5 Year Reset Frequency | 1,287 | 1,268 | 1,249 | 1,227 | 1,201 | 1,266 | 100.18 | 1.53 |
| Multifamily and Nonresidential Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate, Balloons | 6,635 | 6,527 | 6,423 | 6,322 | 6,224 | 6,284 | 103.87 | 1.62 |
| Adjustable-Rate, Fully Amortizing | 9,157 | 9,043 | 8,932 | 8,822 | 8,710 | 8,918 | 101.40 | 1.25 |
| Fixed-Rate, Balloon | 3,169 | 2,990 | 2,827 | 2,677 | 2,539 | 2,931 | 102.03 | 5.73 |
| Fixed-Rate, Fully Amortizing | 6,115 | 5,841 | 5,586 | 5,348 | 5,127 | 5,590 | 104.49 | 4.53 |
| Construction and Land Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 4,562 | 4,551 | 4,541 | 4,530 | 4,520 | 4,556 | 99.89 | 0.24 |
| Fixed-Rate | 1,148 | 1,122 | 1,098 | 1,076 | 1,054 | 1,189 | 94.38 | 2.20 |
| Second-Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 10,634 | 10,619 | 10,606 | 10,592 | 10,579 | 10,738 | 98.89 | 0.13 |
| Fixed-Rate | 8,675 | 8,478 | 8,291 | 8,111 | 7,940 | 8,370 | 101.29 | 2.26 |
| Other Assets Related to Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Mortgage Loans | 254 | 250 | 243 | 236 | 227 | 250 | 100.00 | 2.12 |
| Accrued Interest Receivable | 679 | 679 | 679 | 679 | 679 | 679 | 100.00 | 0.00 |
| Advance for Taxes/Insurance | 31 | 31 | 31 | 31 | 31 | 31 | 100.00 | 0.00 |
| Float on Escrows on Owned Mortgages | 38 | 82 | 132 | 169 | 199 |  |  | -57.31 |
| LESS: Value of Servicing on Mortgages Serviced by Others | 8 | 18 | 35 | 40 | 41 |  |  | -75.44 |
| TOTAL MORTGAGE LOANS AND SECURITIES | 183,488 | 179,431 | 173,958 | 168,237 | 162,375 | 175,481 | 102.25 | 2.65 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario
Area: Northeast
All Reporting CMR
Report Prepared: 3/10/2004 9:10:01 AM

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: Northeast All Reporting CMR
Amounts in Millions

| Report Prepared: 3/10/2004 9:10:01 AM | Amounts in Millions |  |  |  | Data as of: 3/10/2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Base Case |  |  |  |  |  |  |  |
|  | $-100 \mathrm{bp}$ | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
|  |  |  |  |  |  |  |  |  |

REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 136 | 136 | 136 | 136 | 136 | 136 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 70 | 70 | 70 | 70 | 70 | 70 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 140 | 137 | 130 | 118 | 105 | 137 | 100.00 | 3.53 |
| Office Premises and Equipment | 1,988 | 1,988 | 1,988 | 1,988 | 1,988 | 1,988 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 2,334 | 2,332 | 2,325 | 2,313 | 2,299 | 2,332 | 100.00 | 0.21 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 190 | 268 | 374 | 428 | 439 |  |  | -34.28 |
| Adjustable-Rate Servicing | 251 | 264 | 269 | 271 | 270 |  |  | -3.52 |
| Float on Mortgages Serviced for Others | 209 | 287 | 372 | 425 | 459 |  |  | -28.43 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 650 | 819 | 1,016 | 1,124 | 1,168 |  |  | -22.33 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 546 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 9,912 | 9,912 | 9,912 | 9,912 | 9,912 | 9,912 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 2,645 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 148 | 168 | 183 | 197 | 211 |  |  | -10.53 |
| Transaction Account Intangible | 1,297 | 1,761 | 2,230 | 2,691 | 3,181 |  |  | -26.49 |
| MMDA Intangible | 1,467 | 1,955 | 2,498 | 2,931 | 3,354 |  |  | -26.36 |
| Passbook Account Intangible | 1,792 | 2,423 | 3,055 | 3,671 | 4,225 |  |  | -26.05 |
| Non-Interest-Bearing Account Intangible | 357 | 646 | 921 | 1,183 | 1,433 |  |  | -43.65 |
| TOTAL OTHER ASSETS | 14,973 | 16,864 | 18,798 | 20,586 | 22,316 | 13,104 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 870 |  |  |
| TOTAL ASSETS | 282,221 | 278,989 | 273,907 | 268,309 | 262,472 | 270,491 | 103/101*** | /2.24*** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

| Area: Northeast <br> All Reporting CMR <br> Report Prepared: 3/10/2004 9:10:01 AM | Amounts in Millions |  |  |  |  |  | Reporting Dockets: 266 December 2003 Data as of: 3/10/2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Cas |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| L\|ABILIT|ES |  |  |  |  |  |  |  |  |
| DEPOSITS |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 12 Months or Less | 42,521 | 42,337 | 42,155 | 41,975 | 41,797 | 42,021 | 100.75 | 0.43 |
| Fixed-Rate Maturing in 13 Months or More | 29,520 | 28,628 | 27,781 | 26,977 | 26,212 | 27,704 | 103.34 | 3.04 |
| Variable-Rate | 1,121 | 1,121 | 1,120 | 1,120 | 1,120 | 1,120 | 100.04 | 0.02 |
| Demand |  |  |  |  |  |  |  |  |
| Transaction Accounts | 21,147 | 21,147 | 21,147 | 21,147 | 21,147 | 21,147 | 100/92* | 0.00/2.41* |
| MMDAs | 36,480 | 36,480 | 36,480 | 36,480 | 36,480 | 36,480 | 100/95* | 0.00/1.49* |
| Passbook Accounts | 28,657 | 28,657 | 28,657 | 28,657 | 28,657 | 28,657 | 100/92* | 0.00/2.41* |
| Non-Interest-Bearing Accounts | 12,614 | 12,614 | 12,614 | 12,614 | 12,614 | 12,614 | 100/95* | 0.00/2.36* |
| TOTAL DEPOSITS | 172,061 | 170,984 | 169,955 | 168,971 | 168,028 | 169,743 | 101/97* | 0.62/1.81* |
| BORROWINGS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 39,102 | 38,792 | 38,489 | 38,191 | 37,900 | 38,321 | 101.23 | 0.79 |
| Fixed-Rate Maturing in 37 Months or More | 10,355 | 9,914 | 9,497 | 9,101 | 8,726 | 9,836 | 100.79 | 4.32 |
| Variable-Rate | 3,713 | 3,712 | 3,711 | 3,710 | 3,709 | 3,707 | 100.14 | 0.03 |
| TOTAL BORROWINGS | 53,170 | 52,419 | 51,697 | 51,003 | 50,335 | 51,864 | 101.07 | 1.40 |
| OTHER LIABILITIES |  |  |  |  |  |  |  |  |
| Escrow Accounts |  |  |  |  |  |  |  |  |
| For Mortgages | 983 | 983 | 983 | 983 | 983 | 983 | 100.00 | 0.00 |
| Other Escrow Accounts | 253 | 245 | 238 | 231 | 225 | 266 | 92.26 | 3.03 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 4,320 | 4,320 | 4,320 | 4,320 | 4,320 | 4,320 | 100.00 | 0.00 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 243 |  |  |
| TOTAL OTHER LIABILITIES | 5,556 | 5,548 | 5,541 | 5,534 | 5,528 | 5,811 | 95.47 | 0.13 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |
| Self-Valued | 18,704 | 18,174 | 17,755 | 17,395 | 17,032 | 17,014 | 106.82 | 2.61 |
| Unamortized Yield Adjustments |  |  |  |  |  | 226 |  |  |
| TOTAL LIABILITIES | 249,490 | 247,125 | 244,947 | 242,902 | 240,923 | 244,659 | 101/98** | 0.92/1.74** |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario
Reporting Dockets: 266
December 2003
All Reporting CMR
Data as of: 3/10/2004

|  | Base Case |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100 bp | 0 bp |  | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |

FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS
OPTIONAL COMMITMENTS TO ORIGINATE

| FRMs and Balloon/2-Step Mortgages | 124 | 15 | -199 | -380 | -538 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ARMs | 48 | 38 | 20 | -5 | -41 |
| Other Mortgages | 30 | 0 | -42 | -90 | -141 |
| FIRM COMMITMENTS |  |  |  |  |  |
| Purchase/Originate Mortgages and MBS | 118 | 33 | -112 | -240 | -360 |
| Sell Mortgages and MBS | -966 | -519 | 247 | 1,083 | 1,892 |
| Purchase Non-Mortgage Items | -8 | 0 | 8 | 16 | 24 |
| Sell Non-Mortgage Items | -5 | 0 | 4 | 8 | 12 |
| INTEREST-RATE SWAPS |  |  |  |  |  |
| Pay Fixed, Receive Floating | -24 | -1 | 22 | 43 | 62 |
| Pay Floating, Receive Fixed | 343 | 80 | -177 | -415 | -633 |
| Basis Swaps | 0 | 0 | 0 | 0 | 0 |
| Swaptions | 0 | 0 | 0 | 0 | 0 |
| OTHER DERIVATIVES |  |  |  |  |  |
| Options on Mortgages and MBS | 0 | 2 | 13 | 25 | 37 |
| Interest-Rate Caps | 0 | 1 | 1 | 2 | 3 |
| Interest-Rate Floors | 0 | 0 | 0 | 0 | 0 |
| Futures | -1 | 0 | 1 | 3 | 4 |
| Options on Futures | 0 | 0 | 0 | 0 | 0 |
| Construction LIP | -47 | -77 | -106 | -134 | -162 |
| Self-Valued | 103 | 4 | -73 | -134 | -182 |
| TOTAL OFF-BALANCE-SHEET POSITIONS | -284 | -424 | -390 | -218 | -22 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: Northeast
All Reporting CMR

| Report Prepared: 3/10/2004 9:10:02 AM | Amounts in Millions |  |  |  |  |  | Data as of: 3/10/2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Cas |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| NET PORTFOLIO VALUE |  |  |  |  |  |  |  |  |
| + ASSETS | 282,221 | 278,989 | 273,907 | 268,309 | 262,472 | 270,491 | 103/101 ${ }^{* * *}$ | 1.49/2.24*** |
| - LIABILITIES | 249,490 | 247,125 | 244,947 | 242,902 | 240,923 | 244,659 | 101/98** | 0.92/1.74** |
| + OFF-BALANCE-SHEET POSITIONS | -284 | -424 | -390 | -218 | -22 |  |  |  |
| TOTAL NET PORTFOLIO VALUE \# | 32,447 | 31,440 | 28,569 | 25,189 | 21,526 | 25,832 | 121.71 | 6.17 |

* Excl./Incl. deposit intangible values listed on asset side of report.
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value


## AGGREGATE SCHEDULE CMR REPORT

ASSETS
Area: Northeast
Reporting Dockets: 266
December 2003
All Reporting CMR
Amounts in Millions
Data as of: 3/10/2004
FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$610 | \$8,460 | \$10,348 | \$6,233 | \$6,201 |
| WARM | 334 mo | 343 mo | 338 mo | 324 mo | 320 mo |
| WAC | 4.53\% | 5.64\% | 6.42\% | 7.41\% | 9.17\% |
| Amount of these that is FHA or VA Guaranteed | \$5 | \$38 | \$361 | \$577 | \$205 |
| Securities Backed by Conventional Mortgages | \$231 | \$3,096 | \$842 | \$217 | \$54 |
| WARM | 279 mo | 306 mo | 290 mo | 279 mo | 212 mo |
| Weighted Average Pass-Through Rate | 4.49\% | 5.27\% | 6.26\% | 7.14\% | 8.43\% |
| Securities Backed by FHA or VA Mortgages | \$173 | \$831 | \$351 | \$132 | \$50 |
| WARM | 356 mo | 360 mo | 317 mo | 288 mo | 199 mo |
| Weighted Average Pass-Through Rate | 4.20\% | 5.08\% | 6.24\% | 7.24\% | 8.44\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$3,569 | \$9,309 | \$5,855 | \$2,955 | \$2,595 |
| WAC | 4.69\% | 5.42\% | 6.44\% | 7.41\% | 9.30\% |
| Mortgage Securities | \$7,705 | \$4,478 | \$956 | \$194 | \$26 |
| Weighted Average Pass-Through Rate | 4.35\% | 5.09\% | 6.16\% | 7.11\% | 8.38\% |
| WARM (of 15-Year Loans and Securities) | 163 mo | 171 mo | 159 mo | 155 mo | 165 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$1,472 | \$2,407 | \$683 | \$259 | \$850 |
| WAC | 4.60\% | 5.39\% | 6.40\% | 7.37\% | 9.73\% |
| Mortgage Securities | \$1,074 | \$487 | \$91 | \$10 | \$0 |
| Weighted Average Pass-Through Rate | 4.12\% | 5.43\% | 6.27\% | 7.23\% | 0.00\% |
| WARM (of Balloon Loans and Securities) | 80 mo | 88 mo | 89 mo | 87 mo | 201 mo |

## AGGREGATE SCHEDULE CMR REPORT

## Area: Northeast

All Reporting CMR
Report Prepared: 3/10/2004 9:10:02 AM
ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES

## ASSETS (continued) <br> ASSETS (continued)

Reporting Dockets: 266
December 2003
Amounts in Millions

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :---: | :---: |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |

Data as of: 3/10/2004
Data as Of:
Lagging Market Index ARMs
by Coupon Reset Frequency
by Coupon Reset Frequency

| 1 Month | 2 Months to 5 Years |
| :---: | :---: |

Teaser ARMs
Balances Currently Subject to Introductory Rates WAC

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset

| $\$ 13$ | $\$ 636$ | $\$ 399$ |
| ---: | ---: | ---: |
| $4.09 \%$ | $4.43 \%$ | $5.59 \%$ |
|  |  |  |
| $\$ 3,627$ | $\$ 11,754$ | $\$ 25,372$ |
| 224 bp | 299 bp | 262 bp |
| $4.79 \%$ | $5.17 \%$ | $4.95 \%$ |
| 287 mo | 306 mo | 347 mo |
| 5 mo | 13 mo | 48 mo |


| $\$ 0$ | $\$ 26$ |
| ---: | ---: |
| $0.00 \%$ | $5.61 \%$ |
|  |  |
| $\$ 72$ | $\$ 1,240$ |
| 141 bp | 187 bp |
| $4.08 \%$ | $4.99 \%$ |
| 250 mo | 260 mo |
| 2 mo | 13 mo |

Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities
\$43,140

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | 2+ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$28 | \$50 | \$53 | \$0 | \$1 |
| Weighted Average Distance from Lifetime Cap | 118 bp | 144 bp | 164 bp | 11 bp | 63 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$145 | \$499 | \$179 | \$0 | \$43 |
| Weighted Average Distance from Lifetime Cap | 283 bp | 357 bp | 317 bp | 0 bp | 355 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$3,231 | \$11,665 | \$25,012 | \$64 | \$1,160 |
| Weighted Average Distance from Lifetime Cap | 725 bp | 691 bp | 583 bp | 788 bp | 698 bp |
| Balances Without Lifetime Cap | \$237 | \$177 | \$527 | \$8 | \$62 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$550 | \$10,420 | \$22,431 | \$32 | \$1,106 |
| Weighted Average Periodic Rate Cap | 147 bp | 192 bp | 231 bp | 144 bp | 180 bp |
| Balances Subject to Periodic Rate Floors | \$268 | \$8,931 | \$18,659 | \$28 | \$510 |
| MBS Included in ARM Balances | \$472 | \$2,584 | \$4,718 | \$66 | \$612 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

## Area: Northeast

## All Reporting CMR

Report Prepared: 3/10/2004 9:10:03 AM MORTGAGE LOANS AND SECURITIES

| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 6,284$ | $\$ 8,918$ |
| WARM | 113 mo | 146 mo |
| Remaining Term to Full Amortization | 292 mo | 0 |
| Rate Index Code | 0 | 0 |
| Margin | 214 bp | 224 bp |
| Reset Frequency | 48 mo | 32 mo |
| MEMO: ARMs within 300 bp of Lifetime Cap | $\$ 41$ | $\$ 315$ |
| Balances | 13 bp | 85 bp |
| Wghted Average Distance to Lifetime Cap |  |  |
|  |  |  |
| Fixed-Rate: | $\$ 2,931$ | $\$ 5,590$ |
| Balances | 113 mo | 127 mo |
| WARM | 290 mo |  |
| Remaining Term to Full Amortization | $6.52 \%$ | $7.01 \%$ |
| WAC |  |  |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 4,556$ | $\$ 1,189$ |
| WARM | 25 mo | 41 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 115 bp | $6.14 \%$ |
| Reset Frequency | 4 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |

Reporting Dockets: 266
December 2003

## Amounts in Millions <br> Data as of: 3/10/2004

| COMMERCIAL LOANS | Adjustable Rate | Fixed Rate |
| :---: | :---: | :---: |
| Balances | \$8,662 | \$4,778 |
| WARM | 39 mo | 35 mo |
| Margin in Column 1; WAC in Column 2 | 130 bp | 5.44\% |
| Reset Frequency | 5 mo |  |
| Rate Index Code | 0 |  |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances | \$4,699 | \$12,181 |
| WARM | 13 mo | 38 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 1,619 bp | 10.99\% |
| Reset Frequency | 1 mo |  |
| MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE | High Risk | Low Risk |
| Collateralized Mortgage Obligations: |  |  |
| Floating Rate | \$8 | \$2,564 |
| Fixed Rate |  |  |
| Remaining WAL <= 5 Years | \$4,245 | \$15,285 |
| Remaining WAL 5-10 Years | \$346 | \$866 |
| Remaining WAL Over 10 Years | \$45 |  |
| Superfloaters | \$0 |  |
| Inverse Floaters \& Super POs | \$0 |  |
| Other | \$0 | \$0 |
| CMO Residuals: |  |  |
| Fixed Rate | \$0 | \$0 |
| Floating Rate | \$0 | \$0 |
| Stripped Mortgage-Backed Securities: |  |  |
| Interest-Only MBS | \$0 | \$113 |
| WAC | 0.00\% | 10.44\% |
| Principal-Only MBS | \$0 | \$0 |
| WAC | 0.00\% | 0.00\% |
| Total Mortgage-Derivative |  |  |
| Securities - Book Value | \$4,643 | \$18,828 |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
Reporting Dockets: 266
December 2003
Area: Northeast
Data as of: $3 / 10 / 2004$
Report Prepared: 3/10/2004 9:10:03 AM
Amounts in Millions

## MORTGAGE LOANS SERVICED FOR OTHERS



## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

| Area: Northeast |  |
| :---: | :---: |
| All Reporting CMR |  |
| Report Prepared: 3/10/2004 9:10:03 AM | Amounts |
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$1,091 |
| Accrued Interest Receivable | \$679 |
| Advances for Taxes and Insurance | \$31 |
| Less: Unamortized Yield Adjustments | \$-672 |
| Valuation Allowances | \$841 |
| Unrealized Gains (Losses) | \$135 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$172 |
| Accrued Interest Receivable | \$225 |
| Less: Unamortized Yield Adjustments | \$68 |
| Valuation Allowances | \$908 |
| Unrealized Gains (Losses) | \$-1 |
| OTHER ITEMS |  |
| Real Estate Held for Investment | \$70 |
| Repossessed Assets | \$136 |
| Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock) | \$137 |
| Office Premises and Equipment | \$1,988 |
| Items Related to Certain Investment Securities |  |
| Unrealized Gains (Losses) | \$58 |
| Less: Unamortized Yield Adjustments | \$-75 |
| Valuation Allowances | \$0 |
| Other Assets |  |
| Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments | \$546 |
| Miscellaneous I | \$9,912 |
| Miscellaneous II | \$2,645 |
| TOTAL ASSETS | \$270,491 |

Reporting Dockets: 266
December 2003
Data as of: $\mathbf{3 / 1 0 / 2 0 0 4}$

## MEMORANDUM ITEMS

| Mortgage "Warehouse" Loans Reported as Mortgage <br> Loans at SC23 | $\$ 1,612$ |
| :--- | :--- |
| Loans Secured by Real Estate Reported as Consumer <br> Loans at SC34 | $\$ 2,760$ |

Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:
Equity Securities and Non-Mortgage-Related Mutual Funds $\quad \$ 1,402$
$\begin{array}{ll}\text { Mortgage-Related Mututal Funds } & \$ 764\end{array}$
Mortgage Loans Serviced by Others:
Fixed-Rate Mortgage Loans Serviced \$6,427
Weighted Average Servicing Fee $\quad 35 \mathrm{bp}$
Adjustable-Rate Mortgage Loans Serviced $\$ 1,977$
Weighted Average Servicing Fee
29 bp
Credit-Card Balances Expected to Pay Off in Grace Period

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: Northeast
All Reporting CMR
Report Prepared: 3/10/2004 9:10:03 AM
FIXED-RATE, FIXED-MATURITY DEPOSITS

Reporting Dockets: 266
December 2003
Amounts in Millions
Data as of: 3/10/2004
Balances by Remaining Maturity:
Balances Maturing in 3 Months or Less

Balances Maturing in 4 to 12 Months WAC WARM

| Original Maturity in Months |  |  | Early Withdrawals During Quarter (Optional) |
| :---: | :---: | :---: | :---: |
| 12 or Less | 13 to 36 | 37 or More |  |
| \$11,520 | \$4,493 | \$849 | \$155 |
| 1.19\% | 3.46\% | 6.12\% |  |
| 1 mo | 1 mo | 2 mo |  |
| \$11,630 | \$10,739 | \$2,790 | \$260 |
| 1.55\% | 3.09\% | 6.35\% |  |
| 7 mo | 8 mo | 8 mo |  |
|  | \$11,074 | \$6,928 | \$147 |
|  | 2.77\% | 5.55\% |  |
|  | 20 mo | 24 mo |  |
|  |  | \$9,702 | \$62 |
|  |  | 4.50\% |  |
|  |  | 69 mo |  |

WAC

WARM
Balances Maturing in 37 or More Months WAC
WARM
4.50\%

Total Fixed-Rate, Fixed Maturity Deposits: \$69,725

Balances in Brokered Deposits
Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest:
Balances Subject to Penalty
Penalty in Months of Forgone Interest
Balances in New Accounts

| Original Maturity in Months |  |  |
| ---: | ---: | ---: |
| 12 or Less | 13 to 36 | 37 or More |
| $\$ 1,261$ | $\$ 2,124$ | $\$ 6,240$ |


| $\$ 15,722$ | $\$ 19,660$ | $\$ 11,777$ |
| ---: | ---: | ---: |
| 3.08 mo | 5.87 mo | 6.80 mo |
| $\$ 1,674$ | $\$ 1,499$ | $\$ 1,116$ |

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)
Reporting Dockets: 266
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All Reporting CMR
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## FIXED-RATE, FIXED-MATURITY BORROWINGS

| FHLB ADVANCES, OTHER BORROWINGS, REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | Remaining Maturity |  |  | WAC |
| :---: | :---: | :---: | :---: | :---: |
|  | 0 to 3 Months | 4 to 36 Months | Over 36 Months |  |
| Balances by Coupon Class: |  |  |  |  |
| Under 3.00\% | \$15,447 | \$8,831 | \$1,565 | 1.45\% |
| 3.00 to 3.99\% | \$441 | \$2,532 | \$5,381 | 3.52\% |
| 4.00 to 4.99\% | \$394 | \$3,538 | \$1,254 | 4.57\% |
| 5.00 to 5.99\% | \$2,833 | \$1,984 | \$1,223 | 5.31\% |
| 6.00 to $6.99 \%$ | \$107 | \$1,173 | \$249 | 6.52\% |
| 7.00 to 7.99\% | \$63 | \$962 | \$118 | 7.26\% |
| 8.00 to $8.99 \%$ | \$0 | \$5 | \$46 | 8.25\% |
| 9.00 and Above | \$10 | \$0 | \$0 | 10.27\% |
| WARM | 1 mo | 18 mo | 58 mo |  |

## MEMOS

Variable-Rate Borrowings and Structured Advances
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock
\$0

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)


## AGGREGATE SCHEDULE CMR REPORT <br> SUPPLEMENTAL REPORTING

Area: Northeast

All Reporting CMR
Report Prepared: 3/10/2004 9:10:04 AM

Amounts in Millions

Data as of: 3/10/2004

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions \# | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs |  | \$10 |
| 1004 | Opt commitment to orig 6-mo or 1 -yr COFI ARMs |  | \$1 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs | 49 | \$969 |
| 1008 | Opt commitment to orig 3- or 5-yr Treasury ARMs | 59 | \$584 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 25 | \$161 |
| 1012 | Opt commitment to orig 10-, 15-, or 20-year FRMs | 115 | \$664 |
| 1014 | Opt commitment to orig 25- or 30-year FRMs | 103 | \$2,821 |
| 1016 | Opt commitment to orig "other" Mortgages | 71 | \$1,171 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained | d | \$18 |
| 2008 | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained |  | \$2 |
| 2010 | Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained |  | \$0 |
| 2012 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc retained | 8 | \$6 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained |  | \$8 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained |  | \$9 |
| 2026 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained |  | \$0 |
| 2028 | Commit/sell 3- or 5-yr Treasury ARM loans, svc retained |  | \$11 |
| 2030 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained |  | \$36 |
| 2032 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained | 22 | \$90 |
| 2034 | Commit/sell 25 - to $30-\mathrm{yr}$ FRM loans, svc retained | 32 | \$272 |
| 2036 | Commit/sell "other" Mortgage loans, svc retained |  | \$1 |
| 2044 | Commit/purchase 6-mo or 1-yr COFI ARM MBS |  | \$0 |
| 2046 | Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$30 |
| 2048 | Commit/purchase 3-yr or 5-yr Treasury ARM MBS |  | \$20 |
| 2052 | Commit/purchase 10 -, 15-, or $20-\mathrm{yr}$ FRM MBS |  | \$5 |
| 2054 | Commit/purchase 25- to 30-year FRM MBS |  | \$44 |
| 2056 | Commit/purchase "other" MBS |  | \$32 |
| 2072 | Commit/sell 10-, 15-, or $20-\mathrm{yr}$ FRM MBS |  | \$668 |
| 2074 | Commit/sell 25 - or 30-yr FRM MBS | 6 | \$2,523 |

## AGGREGATE SCHEDULE CMR REPORT <br> SUPPLEMENTAL REPORTING

Area: Northeast
All Reporting CMR
Report Prepared: 3/10/2004 9:10:04 AM

Reporting Dockets: 266
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Amounts in Millions

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 2076 | Commit/sell "other" MBS |  | \$33 |
| 2082 | Commit/purchase low-risk fixed-rate mtg derivative product |  | \$100 |
| 2106 | Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$29 |
| 2108 | Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released |  | \$205 |
| 2110 | Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$38 |
| 2112 | Commit/purchase 10-, $15-$ or $20-\mathrm{yr}$ FRM loans, svc released |  | \$317 |
| 2114 | Commit/purchase 25- or 30-yr FRM loans, svc released |  | \$961 |
| 2126 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released | 6 | \$4,912 |
| 2128 | Commit/sell 3- or 5-yr Treasury ARM loans, svc released |  | \$347 |
| 2130 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$821 |
| 2132 | Commit/sell 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc released | 13 | \$812 |
| 2134 | Commit/sell 25- or 30-yr FRM loans, svc released | 21 | \$6,068 |
| 2136 | Commit/sell "other" Mortgage loans, svc released |  | \$1,227 |
| 2204 | Firm commit/originate 6-month or 1 -yr COFI ARM loans |  | \$1 |
| 2206 | Firm commit/originate 6-mo or 1 -yr Treas or LIBOR ARM Ins | 13 | \$83 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans | 14 | \$86 |
| 2210 | Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins | 14 | \$131 |
| 2212 | Firm commit/originate 10-, 15-, or 20-year FRM loans | 50 | \$137 |
| 2214 | Firm commit/originate 25 - or 30-year FRM loans | 44 | \$143 |
| 2216 | Firm commit/originate "other" Mortgage loans | 27 | \$151 |
| 3006 | Option to purchase 6-mo or 1-yr Treasury or LIBOR ARMs |  | \$0 |
| 3008 | Option to purchase 3- or 5-yr Treasury ARMs |  | \$2 |
| 3010 | Option to purchase 5- or 7-yr Balloon or 2-step mtgs |  | \$1 |
| 3012 | Option to purchase $10-15-$, or $20-\mathrm{yr}$ FRMs |  | \$0 |
| 3016 | Option to purchase "other" Mortgages |  | \$2 |
| 3026 | Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs |  | \$48 |
| 3028 | Option to sell 3- or 5-year Treasury ARMs |  | \$18 |
| 3032 | Option to sell 10 -, 15-, or 20-year FRMs |  | \$10 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

All Reporting CMR
Report Prepared: 3/10/2004 9:10:05 AM

Amounts in Millions

Data as of: 3/10/2004

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 |
| :---: | ---: | ---: | Notional Amount

