## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: Assets > \$1 Bill

All Reporting CMR
Reporting Dockets: 103
December 2003
Interest Rate Sensitivity of Net Portfolio Value (NPV)

| Change in Rates | Net Portfolio Value (Dollars are in Millions) |  |  | NPV as \% of PV of Assets |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 69,837 | -30,320 | -30\% | 7.70 \% | -285 bp |
| +200 bp | 81,941 | -18,216 | -18\% | 8.88 \% | -168 bp |
| +100 bp | 92,567 | -7,590 | -8\% | 9.87\% | -68 bp |
| 0 bp | 100,157 |  |  | 10.55 \% |  |
| -100 bp | 103,005 | 2,848 | +3 \% | 10.77 \% | +22 bp |

Risk Measure for a Given Rate Shock

|  | $12 / 31 / 2003$ | $9 / 30 / 2003$ | $12 / 31 / 2002$ |
| ---: | ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $10.55 \%$ | $9.83 \%$ | $9.77 \%$ |
| Post-shock NPV Ratio | $8.88 \%$ | $8.68 \%$ | $9.32 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 168 bp | 115 bp | 46 bp |
| TB 13a Level of Risk | Minimal | Minimal | Minimal | point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: Assets > \$1 Bill
All Reporting CMR
Reporting Dockets: 103

| Report Prepared: 3/10/2004 9:32:58 AM | Amounts in Millions |  |  |  |  |  | Data as of: 3/10/2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Cas |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS |  |  |  |  |  |  |  |  |
| MORTGAGE LOANS AND SECURITIES |  |  |  |  |  |  |  |  |
| Fixed-Rate Single-Family First-Mortgage Loans and MBS |  |  |  |  |  |  |  |  |
| 30-Year Mortgage Loans | 80,004 | 78,099 | 74,406 | 70,789 | 67,166 | 75,377 | 103.61 | 3.58 |
| 30-Year Mortgage Securities | 22,109 | 21,396 | 20,214 | 19,105 | 18,051 | 20,799 | 102.87 | 4.43 |
| 15-Year Mortgages and MBS | 60,807 | 59,048 | 56,561 | 53,928 | 51,351 | 57,491 | 102.71 | 3.60 |
| Balloon Mortgages and MBS | 19,899 | 19,466 | 18,838 | 18,052 | 17,161 | 19,141 | 101.69 | 2.73 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Current Market Index ARMs |  |  |  |  |  |  |  |  |
| 6 Month or Less Reset Frequency | 16,146 | 16,100 | 16,023 | 15,884 | 15,670 | 15,703 | 102.53 | 0.38 |
| 7 Month to 2 Year Reset Frequency | 32,077 | 31,790 | 31,449 | 30,973 | 30,319 | 30,835 | 103.10 | 0.99 |
| 2+ to 5 Year Reset Frequency | 104,464 | 101,433 | 97,855 | 93,929 | 89,841 | 100,462 | 100.97 | 3.26 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Lagging Market Index ARMs |  |  |  |  |  |  |  |  |
| 1 Month Reset Frequency | 134,056 | 133,338 | 132,205 | 130,634 | 128,602 | 127,399 | 104.66 | 0.70 |
| 2 Month to 5 Year Reset Frequency | 34,297 | 33,632 | 32,875 | 32,036 | 31,120 | 32,967 | 102.02 | 2.11 |
| Multifamily and Nonresidential Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate, Balloons | 20,826 | 20,593 | 20,360 | 20,129 | 19,900 | 20,408 | 100.91 | 1.13 |
| Adjustable-Rate, Fully Amortizing | 40,100 | 39,730 | 39,370 | 39,016 | 38,664 | 39,727 | 100.01 | 0.92 |
| Fixed-Rate, Balloon | 8,904 | 8,497 | 8,117 | 7,762 | 7,430 | 8,050 | 105.55 | 4.63 |
| Fixed-Rate, Fully Amortizing | 11,594 | 11,050 | 10,548 | 10,083 | 9,653 | 10,672 | 103.54 | 4.73 |
| Construction and Land Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 16,361 | 16,335 | 16,311 | 16,286 | 16,262 | 16,334 | 100.00 | 0.15 |
| Fixed-Rate | 3,815 | 3,712 | 3,618 | 3,532 | 3,453 | 3,982 | 93.22 | 2.66 |
| Second-Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 43,660 | 43,594 | 43,538 | 43,475 | 43,415 | 44,079 | 98.90 | 0.14 |
| Fixed-Rate | 18,399 | 17,979 | 17,578 | 17,196 | 16,830 | 17,617 | 102.06 | 2.28 |
| Other Assets Related to Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Mortgage Loans | 4,784 | 4,716 | 4,625 | 4,523 | 4,411 | 4,716 | 100.00 | 1.69 |
| Accrued Interest Receivable | 2,538 | 2,538 | 2,538 | 2,538 | 2,538 | 2,538 | 100.00 | 0.00 |
| Advance for Taxes/Insurance | 345 | 345 | 345 | 345 | 345 | 345 | 100.00 | 0.00 |
| Float on Escrows on Owned Mortgages | 92 | 182 | 285 | 368 | 438 |  |  | -52.91 |
| LESS: Value of Servicing on Mortgages Serviced by Others | -481 | -582 | -658 | -671 | -667 |  |  | -15.19 |
| TOTAL MORTGAGE LOANS AND SECURITIES | 675,760 | 664,154 | 648,318 | 631,254 | 613,289 | 648,644 | 102.39 | 2.07 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: Assets > \$1 Bill
All Reporting CMR


NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 21,306 | 21,273 | 21,243 | 21,213 | 21,185 | 21,307 | 99.84 | 0.15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 11,939 | 11,502 | 11,090 | 10,702 | 10,335 | 10,993 | 104.63 | 3.69 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 13,761 | 13,744 | 13,728 | 13,710 | 13,693 | 13,458 | 102.12 | 0.12 |
| Fixed-Rate | 43,146 | 42,550 | 41,970 | 41,408 | 40,864 | 41,475 | 102.59 | 1.38 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -1,912 | -1,890 | -1,870 | -1,850 | -1,830 | -1,890 | 0.00 | 1.12 |
| Accrued Interest Receivable | 496 | 496 | 496 | 496 | 496 | 496 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 88,735 | 87,674 | 86,657 | 85,680 | 84,742 | 85,840 | 102.14 | 1.19 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 24,201 | 24,201 | 24,201 | 24,201 | 24,201 | 24,201 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 2,324 | 2,222 | 2,114 | 2,012 | 1,911 | 2,222 | 100.00 | 4.74 |
| Zero-Coupon Securities | 950 | 937 | 925 | 913 | 902 | 929 | 100.83 | 1.34 |
| Government and Agency Securities | 34,310 | 32,628 | 31,054 | 29,579 | 28,197 | 31,867 | 102.39 | 4.99 |
| Term Fed Funds, Term Repos | 4,511 | 4,508 | 4,504 | 4,500 | 4,497 | 4,508 | 100.01 | 0.07 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 2,557 | 2,428 | 2,313 | 2,208 | 2,113 | 2,349 | 103.38 | 5.03 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 41,674 | 40,984 | 39,727 | 38,403 | 37,096 | 41,036 | 99.87 | 2.38 |
| Structured Securities (Complex) | 18,250 | 17,905 | 17,445 | 16,944 | 16,417 | 17,796 | 100.62 | 2.25 |
| LESS: Valuation Allowances for Investment Securities | 2 | 2 | 2 | 2 | 2 | 2 | 100.00 | 2.13 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 128,776 | 125,812 | 122,280 | 118,759 | 115,332 | 124,906 | 100.73 | 2.58 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Reporting Dockets: 103
December 2003
Assets > \$1 Bi
All Reporting CMR
Report Prepared: 3/10/2004 9:32:59 AM Amounts in Millions Data as of: 3/10/2004

| Base Case |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS (cont.) |  |  |  |  |  |  |  |  |

REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 708 | 708 | 708 | 708 | 708 | 708 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 210 | 210 | 210 | 210 | 210 | 210 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 520 | 512 | 484 | 441 | 391 | 512 | 100.00 | 3.53 |
| Office Premises and Equipment | 7,370 | 7,370 | 7,370 | 7,370 | 7,370 | 7,370 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 8,807 | 8,799 | 8,771 | 8,728 | 8,678 | 8,799 | 100.00 | 0.21 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 2,793 | 4,172 | 5,610 | 6,103 | 6,143 |  |  | -33.76 |
| Adjustable-Rate Servicing | 1,590 | 1,681 | 1,721 | 1,732 | 1,727 |  |  | -3.87 |
| Float on Mortgages Serviced for Others | 2,186 | 3,021 | 3,859 | 4,369 | 4,720 |  |  | -27.70 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 6,569 | 8,874 | 11,190 | 12,204 | 12,590 |  |  | -26.04 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 8,929 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 30,580 | 30,580 | 30,580 | 30,580 | 30,580 | 30,580 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 16,289 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 349 | 398 | 434 | 469 | 500 |  |  | -10.68 |
| Transaction Account Intangible | 6,236 | 8,494 | 10,748 | 12,975 | 15,390 |  |  | -26.56 |
| MMDA Intangible | 5,792 | 7,647 | 9,769 | 11,477 | 13,153 |  |  | -26.01 |
| Passbook Account Intangible | 3,402 | 4,587 | 5,782 | 6,942 | 7,998 |  |  | -25.95 |
| Non-Interest-Bearing Account Intangible | 1,263 | 2,285 | 3,258 | 4,186 | 5,070 |  |  | -43.65 |
| TOTAL OTHER ASSETS | 47,621 | 53,990 | 60,571 | 66,629 | 72,691 | 55,798 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 5,602 |  |  |
| TOTAL ASSETS | 956,269 | 949,302 | 937,787 | 923,253 | 907,322 | 929,588 | 102/100*** | 1.70*** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: Assets > \$1 Bill
All Reporting CMR


## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Reporting Dockets: 103 December 2003
All Reporting CMR Data as of: 3/10/2004


| 1,090 |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Pay Fixed, Receive Floating | $-1,782$ | $-1,126$ | -350 | 389 | $-4,926$ |
| Pay Floating, Receive Fixed | 2,754 | 709 | $-1,339$ | $-3,212$ | 0 |
| Basis Swaps | 0 | 0 | 0 | 0 | 3,574 |
| Swaptions | 1,497 | 2,065 | 2,607 | 3,117 |  |

## OTHER DERIVATIVES

|  | 1 | 21 | 47 | 71 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Options on Mortgages and MBS | 2 | 8 | 13 | 21 |  |
| Interest-Rate Caps | 2 | 4 | 0 | 0 |  |
| Interest-Rate Floors | 14 | 2 | 0 | 0 |  |
| Futures | -31 | 0 | 31 | 62 | 1 |
| Options on Futures | 3 | 0 | 0 | 2 |  |
| Construction LIP | -52 | -119 | -185 | -250 | -313 |
| Self-Valued | 282 | 143 | 102 | 115 | 152 |
| TOTAL OFF-BALANCE-SHEET POSITIONS | $\mathbf{3 , 2 7 9}$ | $\mathbf{1 , 5 5 6}$ | $\mathbf{- 1 5}$ | $\mathbf{- 1 , 2 9 0}$ | $\mathbf{- 2 , 4 8 7}$ |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

| Area: Assets > \$1 Bill <br> All Reporting CMR <br> Report Prepared: 3/10/2004 9:33:00 AM |
| :--- |
| \begin{tabular}{\|lrrrrrrr}
\hline
\end{tabular} |

* Excl./Incl. deposit intangible values listed on asset side of report.
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value


## AGGREGATE SCHEDULE CMR REPORT

ASSETS
Area: Assets > \$1 Bill
Reporting Dockets: 103
December 2003
All Reporting CMR
Amounts in Millions
Data as of: 3/10/2004
FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$1,236 | \$22,096 | \$27,027 | \$12,827 | \$12,191 |
| WARM | 336 mo | 347 mo | 343 mo | 321 mo | 267 mo |
| WAC | 4.36\% | 5.64\% | 6.37\% | 7.39\% | 9.07\% |
| Amount of these that is FHA or VA Guaranteed | \$57 | \$792 | \$2,552 | \$1,571 | \$3,518 |
| Securities Backed by Conventional Mortgages | \$548 | \$7,845 | \$3,121 | \$606 | \$212 |
| WARM | 329 mo | 333 mo | 324 mo | 271 mo | 225 mo |
| Weighted Average Pass-Through Rate | 4.33\% | 5.20\% | 6.43\% | 7.21\% | 8.70\% |
| Securities Backed by FHA or VA Mortgages | \$194 | \$3,546 | \$1,820 | \$988 | \$1,918 |
| WARM | 355 mo | 347 mo | 327 mo | 295 mo | 206 mo |
| Weighted Average Pass-Through Rate | 4.24\% | 5.33\% | 6.24\% | 7.32\% | 9.01\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$4,738 | \$17,578 | \$9,738 | \$3,960 | \$3,203 |
| WAC | 4.69\% | 5.46\% | 6.42\% | 7.40\% | 9.29\% |
| Mortgage Securities | \$9,159 | \$7,350 | \$1,465 | \$237 | \$64 |
| Weighted Average Pass-Through Rate | 4.35\% | 5.10\% | 6.16\% | 7.17\% | 8.60\% |
| WARM (of 15-Year Loans and Securities) | 162 mo | 174 mo | 168 mo | 156 mo | 163 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$4,404 | \$6,971 | \$1,338 | \$444 | \$1,043 |
| WAC | 4.57\% | 5.37\% | 6.39\% | 7.37\% | 9.77\% |
| Mortgage Securities | \$3,474 | \$1,252 | \$199 | \$17 | \$0 |
| Weighted Average Pass-Through Rate | 4.20\% | 5.38\% | 6.22\% | 7.19\% | 8.60\% |
| WARM (of Balloon Loans and Securities) | 131 mo | 134 mo | 115 mo | 106 mo | 182 mo |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: Assets > \$1 Bill
All Reporting CMR
Report Prepared: 3/10/2004 9:33:00 AM

Reporting Dockets: 103 December 2003
ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES

Amounts in Millions

| $\begin{array}{l}\text { Current Market Index ARMs } \\ \text { by Coupon Reset Frequency }\end{array}$ |  |  |
| :---: | :---: | :---: |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |

## Data as of: $3 / 10 / 2004$

| Lagging Market Index ARMs <br> by Coupon Ret Frequency |  |
| :---: | :---: |
| 1 Month |  |
| 2 2 Months to 5 Years |  |

Teaser ARMs
Balances Currently Subject to Introductory Rates WAC

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset

| $\$ 1,310$ | $\$ 888$ | $\$ 429$ |
| ---: | ---: | ---: |
| $3.37 \%$ | $4.27 \%$ | $5.48 \%$ |
|  |  |  |
| $\$ 14,392$ | $\$ 29,947$ | $\$ 100,033$ |
| 295 bp | 339 bp | 258 bp |
| $4.98 \%$ | $5.50 \%$ | $4.81 \%$ |
| 310 mo | 313 mo | 347 mo |
| 5 mo | 13 mo | 49 mo |


| $\$ 9,948$ | $\$ 100$ |
| ---: | ---: |
| $2.16 \%$ | $4.69 \%$ |
|  |  |
| $\$ 117,451$ | $\$ 32,868$ |
| 289 bp | 270 bp |
| $4.46 \%$ | $5.44 \%$ |
| 335 mo | 330 mo |
| 5 mo | 35 mo |

Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities
\$307,366

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$46 | \$103 | \$191 | \$12 | \$4 |
| Weighted Average Distance from Lifetime Cap | 72 bp | 123 bp | 132 bp | 131 bp | 119 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$366 | \$713 | \$259 | \$379 | \$587 |
| Weighted Average Distance from Lifetime Cap | 319 bp | 353 bp | 322 bp | 358 bp | 367 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$12,932 | \$27,743 | \$93,675 | \$126,194 | \$31,658 |
| Weighted Average Distance from Lifetime Cap | 852 bp | 677 bp | 562 bp | 709 bp | 663 bp |
| Balances Without Lifetime Cap | \$2,359 | \$2,276 | \$6,337 | \$813 | \$719 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$10,118 | \$26,578 | \$90,442 | \$1,189 | \$7,015 |
| Weighted Average Periodic Rate Cap | 112 bp | 181 bp | 239 bp | 183 bp | 183 bp |
| Balances Subject to Periodic Rate Floors | \$5,360 | \$22,357 | \$75,995 | \$944 | \$6,125 |
| MBS Included in ARM Balances | \$1,661 | \$4,720 | \$12,690 | \$7,304 | \$1,067 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: Assets > \$1 Bill
All Reporting CMR
Report Prepared: 3/10/2004 9:33:00 AM MORTGAGE LOANS AND SECURITIES

| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 20,408$ | $\$ 39,727$ |
| WARM | 101 mo | 242 mo |
| Remaining Term to Full Amortization | 297 mo |  |
| Rate Index Code | 0 | 0 |
| Margin | 202 bp | 230 bp |
| Resen Frequency | 26 mo | 11 mo |
| MEMO: ARMs within 300 bp of Lifetime Cap |  |  |
| Balances | $\$ 829$ | $\$ 704$ |
| Wghted Average Distance to Lifetime Cap | 95 bp | 162 bp |
| Fixed-Rate: |  |  |
| Balances | $\$ 8,050$ | $\$ 10,672$ |
| WARM | 80 mo | 138 mo |
| Remaining Term to Full Amortization | 283 mo |  |
| WAC | $6.85 \%$ | $6.93 \%$ |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 16,334$ | $\$ 3,982$ |
| WARM | 18 mo | 62 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 145 bp | $6.32 \%$ |
| Reset Frequency | 3 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES | $\$ 44,079$ | $\$ 17,617$ |
| Balances | 165 mo | 160 mo |
| WARM | 0 |  |
| Rate Index Code | 91 bp | $7.59 \%$ |
| Margin in Column 1; WAC in Column 2 | 3 mo |  |
| Reset Frequency |  |  |
|  |  |  |


| COMMERCIAL LOANS | Adjustable Rate | Fixed Rate |
| :---: | :---: | :---: |
| Balances | \$21,307 | \$10,993 |
| WARM | 34 mo | 55 mo |
| Margin in Column 1; WAC in Column 2 | 199 bp | 6.33\% |
| Reset Frequency | 3 mo |  |
| Rate Index Code | 0 |  |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances | \$13,458 | \$41,475 |
| WARM | 47 mo | 54 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 969 bp | 10.27\% |
| Reset Frequency | 1 mo |  |
| MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE | High Risk | Low Risk |
| Collateralized Mortgage Obligations: |  |  |
| Floating Rate | \$2,840 | \$6,901 |
| Fixed Rate |  |  |
| Remaining WAL <= 5 Years | \$4,450 | \$23,283 |
| Remaining WAL 5-10 Years | \$559 | \$1,772 |
| Remaining WAL Over 10 Years | \$224 |  |
| Superfloaters | \$0 |  |
| Inverse Floaters \& Super POs | \$1 |  |
| Other | \$0 | \$0 |
| CMO Residuals: |  |  |
| Fixed Rate | \$54 | \$4 |
| Floating Rate | \$10 | \$30 |
| Stripped Mortgage-Backed Securities: |  |  |
| Interest-Only MBS | \$246 | \$180 |
| WAC | 5.69\% | 7.57\% |
| Principal-Only MBS | \$481 | \$0 |
| WAC | 5.71\% | 0.00\% |
| Total Mortgage-Derivative |  |  |
| Securities - Book Value | \$8,865 | \$32,171 |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

Reporting Dockets: 103
December 2003
All Reporting CMR
Report Prepared: 3/10/2004 9:33:01 AM

## MORTGAGE LOANS SERVICED FOR OTHERS

Fixed-Rate Mortgage Loan Servicing
Balances Serviced
WARM
Weighted Average Servicing Fee

Total Number of Fixed Rate Loans Serviced that are:

Conventional
FHA/VA
Subserviced by Others

Adjustable-Rate Mortgage Loan Servicing Balances Serviced WARM (in months) Weighted Average Servicing Fee

Coupon of Fixed-Rate Mortgages Serviced for Others

| Coupon of Fixed-Rate Mortgages Serviced for Others |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| Less Than $5.00 \%$ | 5.00 to $5.99 \%$ | 6.00 to $6.99 \%$ | 7.00 to $7.99 \%$ | $8.00 \% ~ \& ~ A b o v e ~$ |
| $\$ 41,589$ | $\$ 247,827$ | $\$ 232,719$ | $\$ 110,337$ |  |
| 187 mo | 281 mo | 302 mo | 287 mo | $\$ 47,046$ |
| 26 bp | 27 bp | 31 bp | 36 bp | 42 bp |

## Total Balances of Mortgage Loans Serviced for Others $\quad \$ 799,192$

## CASH, DEPOSITS, AND SECURITIES

Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos
Equity Securities (including Mutual Funds) Subject to SFAs No. 115
Zero-Coupon Securities
4,654 loans
1,295 loans
121 loans

| Index on Serviced Loan |  |
| :---: | :---: |
| Current Market | Lagging Market |

Government \& Agency Securities
\$23,485

| $\$ 96,189$ | $\$ 23,485$ |
| ---: | ---: |
| 331 mo | 285 mo |

Total \# of Adjustable-Rate Loans Serviced 741 loans 80 mo Number of These Subserviced by Others 20 loans

Term Fed Funds, Term Repos, and Interest-Earning Deposits
Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.)
Memo: Complex Securities (from supplemental reporting)

| Balances | WAC | WARM |
| ---: | ---: | ---: |
| $\$ 24,201$ |  |  |
| $\$ 2,222$ | $2.16 \%$ | 16 mo |
| $\$ 929$ | $3.97 \%$ | 69 mo |
| $\$ 31,867$ | $1.09 \%$ | 1 mo |
| $\$ 4,508$ | $4.36 \%$ | 87 mo |
| $\$ 2,349$ |  |  |
| $\$ 17,796$ |  |  |

## Total Cash, Deposits, and Securities

\$83,872

## AGGREGATE SCHEDULE CMR REPORT

| Area: Assets > \$1 Bill <br> All Reporting CMR <br> Report Prepared: 3/10/2004 9:33:01 AM | Amounts |
| :---: | :---: |
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$7,663 |
| Accrued Interest Receivable | \$2,538 |
| Advances for Taxes and Insurance | \$345 |
| Less: Unamortized Yield Adjustments | \$-4,179 |
| Valuation Allowances | \$2,947 |
| Unrealized Gains (Losses) | \$396 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$580 |
| Accrued Interest Receivable | \$496 |
| Less: Unamortized Yield Adjustments | \$-111 |
| Valuation Allowances | \$2,470 |
| Unrealized Gains (Losses) | \$0 |
| OTHER ITEMS |  |
| Real Estate Held for Investment | \$210 |
| Repossessed Assets | \$708 |
| Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock) | \$512 |
| Office Premises and Equipment | \$7,370 |
| Items Related to Certain Investment Securities |  |
| Unrealized Gains (Losses) | \$-259 |
| Less: Unamortized Yield Adjustments | \$-1,175 |
| Valuation Allowances | \$2 |
| Other Assets |  |
| Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments | \$8,929 |
| Miscellaneous I | \$30,580 |
| Miscellaneous II | \$16,289 |
| TOTAL ASSETS | \$929,588 |

## MEMORANDUM ITEMS

| Mortgage "Warehouse" Loans Reported as Mortgage <br> Loans at SC23 | $\$ 5,514$ |
| :--- | :--- |
| Loans Secured by Real Estate Reported as Consumer <br> Loans at SC34 | $\$ 6,486$ |

Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:
Equity Securities and Non-Mortgage-Related Mutual Funds $\quad \$ 1,887$

Mortgage-Related Mututal Funds
Mortgage Loans Serviced by Others:
Fixed-Rate Mortgage Loans Serviced \$47,713
Weighted Average Servicing Fee $\quad 15 \mathrm{bp}$
Adjustable-Rate Mortgage Loans Serviced $\$ 71,893$
Weighted Average Servicing Fee
14 bp
Credit-Card Balances Expected to Pay Off in Grace Period

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: Assets > \$1 Bill
Reporting Dockets: 103
December 2003
All Reporting CMR
Amounts in Millions
Data as of: $3 / 10 / 2004$

## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less WAC
WARM
Balances Maturing in 4 to 12 Months WAC
WARM

| Original Maturity in Months |  |  | Early Withdrawals During Quarter (Optional) |
| :---: | :---: | :---: | :---: |
| 12 or Less | 13 to 36 | 37 or More |  |
| \$32,616 | \$9,796 | \$1,102 | \$391 |
| 1.44\% | 3.24\% | 5.83\% |  |
| 2 mo | 2 mo | 2 mo |  |
| \$30,925 | \$25,776 | \$4,141 | \$712 |
| 1.44\% | 2.99\% | 6.24\% |  |
| 7 mo | 8 mo | 8 mo |  |
|  | \$27,378 | \$15,302 | \$325 |
|  | 2.81\% | 5.51\% |  |
|  | 20 mo | 25 mo |  |
|  |  | \$22,590 | \$130 |
|  |  | 4.53\% |  |
|  |  | 57 mo |  |

Balances Maturing in 13 to 36 Months
WAC WAC
WARM
Balances Maturing in 37 or More Months WAC
WARM

$$
\text { Total Fixed-Rate, Fixed Maturity Deposits: } \quad \$ 169,626
$$

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

## Balances in Brokered Deposits

Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest:
Balances Subject to Penalty
Penalty in Months of Forgone Interest
Balances in New Accounts

| Original Maturity in Months |  |  |
| ---: | ---: | ---: |
| 12 or Less | 13 to 36 | 37 or More |
| $\$ 4,671$ | $\$ 4,467$ | $\$ 10,795$ |


| $\$ 53,005$ | $\$ 53,454$ | $\$ 31,841$ |
| ---: | ---: | ---: |
| 3.13 mo | 5.74 mo | 7.97 mo |
|  |  |  |
| $\$ 5,742$ | $\$ 3,769$ | $\$ 2,487$ |

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

Reporting Dockets: 103
December 2003
Amounts in Millions
Data as of: 3/10/2004

Area: Assets > \$1 Bill
All Reporting CMR
Report Prepared: 3/10/2004 9:33:01 AM

Remaining Maturity
FHLB ADVANCES, OTHER BORROWINGS, REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT

| Remaining Maturity |  |  |  |
| :---: | :---: | :---: | :---: |
| 0 to 3 Months | 4 to 36 Months | Over 36 Months | WAC |

Balances by Coupon Class: Under 3.00\%
3.00 to $3.99 \%$

| $\$ 71,237$ | $\$ 39,969$ |
| ---: | ---: |
| $\$ 1,767$ | $\$ 6,561$ |
| $\$ 659$ | $\$ 8,992$ |
| $\$ 4,512$ | $\$ 4,409$ |
| $\$ 317$ | $\$ 3,245$ |
| $\$ 275$ | $\$ 2,099$ |
| $\$ 0$ | $\$ 24$ |
| $\$ 11$ | $\$ 250$ |
| 1 mo | 14 mo |


| $\$ 2,760$ | $1.27 \%$ |
| ---: | ---: |
| $\$ 9,318$ | $3.53 \%$ |
| $\$ 2,850$ | $4.55 \%$ |
| $\$ 4,551$ | $5.37 \%$ |
|  |  |
| $\$ 2,940$ | $6.55 \%$ |
| $\$ 305$ | $7.29 \%$ |
| $\$ 333$ | $8.34 \%$ |
| $\$ 536$ | $9.48 \%$ |
|  |  |
| 60 mo |  |

## MEMOS

Variable-Rate Borrowings and Structured Advances
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

Area: Assets > \$1 Bill
All Reporting CMR
Report Prepared: 3/10/2004 9:33:01 AM

Reporting Dockets: 103
December 2003
Amounts in Millions Data as of: 3/10/2004

## NON-MATURITY DEPOSITS AND OTHER LIABILITIES

| NON-MATURITY DEPOSITS |  |  |  |
| :---: | :---: | :---: | :---: |
| Transaction Accounts | \$101,862 | 1.05\% | \$7,024 |
| Money Market Deposit Accounts (MMDAs) | \$142,654 | 1.26\% | \$9,965 |
| Passbook Accounts | \$54,292 | 0.77\% | \$1,791 |
| Non-Interest-Bearing Non-Maturity Deposits | \$44,626 |  | \$1,772 |
| ESCROW ACCOUNTS |  |  |  |
| Escrow for Mortgages Held in Portfolio | \$1,078 | 0.50\% |  |
| Escrow for Mortgages Serviced for Others | \$5,945 | 2.49\% |  |
| Other Escrows | \$5,053 | 0.03\% |  |
| TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS | \$355,511 |  |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS | \$219 |  |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS | \$-45 |  |  |
| OTHER LIABILITIES |  |  |  |
| Collateralized Mortgage Securities Issued | \$0 |  |  |
| Miscellaneous I | \$25,183 |  |  |
| Miscellaneous II | \$2,746 |  |  |

## TOTAL LIABILITIES

\$846,932

## MINORITY INTEREST AND CAPITAL

## AGGREGATE SCHEDULE CMR REPORT <br> SUPPLEMENTAL REPORTING

Area: Assets > \$1 Bill
Reporting Dockets: 103
All Reporting CMR
Report Prepared: 3/10/2004 9:33:01 AM
Amounts in Millions
Data as of: 3/10/2004

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs 8 |  | \$7,241 |
| 1004 | Opt commitment to orig 6-mo or 1-yr COFI ARMs |  | \$7 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs | 50 | \$2,245 |
| 1008 | Opt commitment to orig 3- or 5-yr Treasury ARMs | 38 | \$8,969 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 34 | \$382 |
| 1012 | Opt commitment to orig 10-, 15-, or 20 -year FRMs | 70 | \$4,278 |
| 1014 | Opt commitment to orig 25- or 30-year FRMs | 69 | \$19,493 |
| 1016 | Opt commitment to orig "other" Mortgages | 49 | \$4,363 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained |  | \$72 |
| 2008 | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained |  | \$213 |
| 2010 | Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained |  | \$1 |
| 2012 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained |  | \$735 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained | 7 | \$4,164 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained | 6 | \$1,724 |
| 2026 | Commit/sell 6 -mo or 1-yr Treas/LIBOR ARM Ins, svc retained |  | \$20 |
| 2028 | Commit/sell 3- or 5-yr Treasury ARM loans, svc retained | 6 | \$158 |
| 2030 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained | 7 | \$47 |
| 2032 | Commit/sell 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc retained | 32 | \$2,283 |
| 2034 | Commit/sell 25- to 30-yr FRM loans, svc retained | 40 | \$8,553 |
| 2036 | Commit/sell "other" Mortgage loans, svc retained |  | \$67 |
| 2046 | Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$25 |
| 2048 | Commit/purchase 3 -yr or 5 -yr Treasury ARM MBS |  | \$20 |
| 2052 | Commit/purchase 10-, 15 -, or $20-\mathrm{yr}$ FRM MBS |  | \$9,374 |
| 2054 | Commit/purchase 25- to 30-year FRM MBS | 6 | \$18,388 |
| 2056 | Commit/purchase "other" MBS |  | \$40 |
| 2066 | Commit/sell 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$32 |
| 2068 | Commit/sell 3 - or 5 -yr Treasury ARM MBS |  | \$185 |
| 2070 | Commit/sell 5- or 7-yr Balloon or 2-step MBS |  | \$28 |

## AGGREGATE SCHEDULE CMR REPORT <br> SUPPLEMENTAL REPORTING

All Reporting CMR
Report Prepared: 3/10/2004 9:33:02 AM

Amounts in Millions

Data as of: 3/10/2004

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 |
| :---: | :--- | ---: | Notional Amount

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 3028 | Option to sell 3- or 5-year Treasury ARMs |  | \$24 |
| 3030 | Option to sell 5- or 7-yr Balloon or 2-step mtgs |  | \$10 |
| 3032 | Option to sell 10 -, 15-, or 20 -year FRMs | 7 | \$36 |
| 3034 | Option to sell 25 - or 30-year FRMs | 13 | \$457 |
| 3036 | Option to sell "other" Mortgages |  | \$5 |
| 3068 | Short option to sell 3- or 5-yr Treasury ARMs |  | \$89 |
| 3070 | Short opt/sell 5- or 7-yr Balloon or 2-step mtg loans |  | \$7 |
| 3072 | Short option to sell $10-$, 15-, or $20-\mathrm{yr}$ FRMs |  | \$10 |
| 3074 | Short option to sell 25 - or $30-\mathrm{yr}$ FRMs |  | \$66 |
| 3076 | Short option to sell "other" Mortgages |  | \$5 |
| 4002 | Commit/purchase non-Mortgage financial assets | 26 | \$1,263 |
| 4006 | Commit/purchase "other" liabilities |  | \$505 |
| 4022 | Commit/sell non-Mortgage financial assets |  | \$187 |
| 5002 | IR swap: pay fixed, receive 1-month LIBOR |  | \$5,196 |
| 5004 | IR swap: pay fixed, receive 3-month LIBOR | 12 | \$27,168 |
| 5006 | IR swap: pay fixed, receive 6-month LIBOR |  | \$60 |
| 5010 | IR swap: pay fixed, receive 3-month Treasury |  | \$300 |
| 5024 | IR swap: pay 1-month LIBOR, receive fixed |  | \$9,173 |
| 5026 | IR swap: pay 3-month LIBOR, receive fixed | 7 | \$35,740 |
| 5104 | IR swaption: pay fixed, receive 3-month LIBOR |  | \$17,718 |
| 5126 | IR swaption: pay 3-month LIBOR, receive fixed |  | \$300 |
| 5226 | Short IR swaption: pay 3-mo LIBOR, receive fixed |  | \$10 |
| 5502 | IR swap, amortizing: pay fixed, receive 1-month LIBOR |  | \$66 |
| 5524 | IR swap, amortizing: pay 1-month LIBOR, receive fixed |  | \$66 |
| 6002 | Interest rate Cap based on 1-month LIBOR |  | \$692 |
| 6004 | Interest rate Cap based on 3-month LIBOR |  | \$693 |
| 6020 | Interest rate Cap based on cost-of-funds index (COFI) |  | \$191 |
| 6022 | Interest rate Cap based on the prime rate |  | \$50 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

| Area: Assets > \$1 All Reporting CM Report Prepared: | 10/2004 9:33:03 AM <br> Amo | Millions |  |
| :---: | :---: | :---: | :---: |
| SUPPLEM | AL REPORTING FOR FINANCIAL DERIV | AND OFF- | NCE-SHEET P |
| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| 6032 | Short interest rate Cap based on 1-month LIBOR |  | \$7 |
| 6034 | Short interest rate Cap based on 3-month LIBOR |  | \$5 |
| 6050 | Short interest rate Cap based on cost-of-funds index |  | \$191 |
| 7004 | Interest rate floor based on 3-month LIBOR |  | \$250 |
| 7018 | Interest rate floor based on 10-year Treasury |  | \$1,350 |
| 8008 | Long futures contract on 5-year Treasury note |  | \$5 |
| 8010 | Long futures contract on 10-year Treasury note |  | \$32 |
| 8016 | Long futures contract on 3-month Eurodollar |  | \$60,186 |
| 8036 | Short futures contract on 2-year Treasury note |  | \$0 |
| 8038 | Short futures contract on 5-year Treasury note |  | \$16 |
| 8040 | Short futures contract on 10-year Treasury note |  | \$9 |
| 8046 | Short futures contract on 3-month Eurodollar |  | \$73,050 |
| 9010 | Long call option on 10-year T-note futures contract |  | \$14 |
| 9012 | Long call option on Treasury bond futures contract |  | \$62 |
| 9036 | Long put option on T -bond futures contract |  | \$6 |
| 9058 | Short call option on 10-year T-note futures contract |  | \$17 |
| 9502 | Fixed-rate construction loans in process | 44 | \$2,736 |
| 9512 | Adjustable-rate construction loans in process | 40 | \$6,390 |

