# Interest Rate Risk Exposure Report 

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552
Area: PA
December 2002
All Reporting CMR
Reporting Dockets: 52

| Change in Rates | Net Portfolio Value (Dollars are in Millions) |  |  | NPV as \% of PV of Assets |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| $\begin{array}{r} +300 \mathrm{bp} \\ +200 \mathrm{bp} \\ +100 \mathrm{bp} \\ 0 \mathrm{bp} \\ -100 \mathrm{bp} \end{array}$ | $\begin{aligned} & 5,011 \\ & 5,623 \\ & 6,291 \\ & 6,621 \\ & 6,504 \end{aligned}$ | $\begin{array}{r} -1,610 \\ -998 \\ -330 \\ -117 \end{array}$ | $\begin{gathered} -24 \% \\ -15 \% \\ -5 \% \\ -2 \% \end{gathered}$ | $\begin{aligned} & 7.87 \% \\ & 8.69 \% \\ & 9.55 \% \\ & 9.93 \% \\ & 9.69 \% \end{aligned}$ | $\begin{aligned} & -206 \mathrm{bp} \\ & -125 \mathrm{bp} \\ & -38 \mathrm{bp} \\ & -24 \mathrm{bp} \end{aligned}$ |

Risk Measure for a Given Rate Shock

|  | $12 / 31 / 2002$ | $9 / 30 / 2002$ | $12 / 31 / 2001$ |
| ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $9.93 \%$ | $9.85 \%$ | $11.16 \%$ |
| Post-shock NPV Ratio | $8.69 \%$ | $8.44 \%$ | $8.98 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 125 bp | 141 bp | 219 bp <br> TB 13a Level of Risk |
|  | Minimal | Minimal | Moderate |

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a - 100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report

Area: PA
Present Value Estimates by Interest Rate Scenario

All Reporting CMR
Report Prepared: 4/1/2003 7:57:07 AM


|  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Month Reset Frequency | 23 | 23 | 23 | 23 | 22 | 22 | 23 | 102.12 | 0.9 |
| 2 Month to 5 Year Reset Frequency | 1,391 | 1,368 | 1,345 | 1,321 | 1,296 | 1,351 | 1,368 | 101.27 | 1.7 |
| Multifamily and Nonresidential Mortgage Loans and Securities |  |  |  |  |  |  |  |  |  |
| Adjustable-Rate, Balloons | 489 | 486 | 484 | 481 | 478 | 484 | 486 | 100.56 | 0.6 |
| Adjustable-Rate, Fully Amortizing | 2,514 | 2,488 | 2,462 | 2,437 | 2,413 | 2,475 | 2,488 | 100.50 | 1.0 |
| Fixed-Rate, Balloon | 292 | 281 | 270 | 259 | 250 | 254 | 281 | 110.24 | 4.0 |
| Fixed-Rate, Fully Amortizing | 1,670 | 1,597 | 1,530 | 1,467 | 1,408 | 1,495 | 1,597 | 106.89 | 4.4 |
| Construction and Land Loans |  |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 1,239 | 1,237 | 1,235 | 1,233 | 1,232 | 1,269 | 1,237 | 97.48 | 0.2 |
| Fixed-Rate | 298 | 282 | 266 | 252 | 240 | 325 | 282 | 86.54 | 5.7 |
| Second-Mortgage Loans and Securities |  |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 1,972 | 1,961 | 1,950 | 1,940 | 1,929 | 1,979 | 1,961 | 99.09 | 0.6 |
| Fixed-Rate | 4,850 | 4,741 | 4,637 | 4,537 | 4,442 | 4,533 | 4,741 | 104.58 | 2.2 |
| Other Assets Related to Mortgage Loans and Securities |  |  |  |  |  |  |  |  |  |
| Net Nonperforming Mortgage Loans | -12 | -12 | -12 | -11 | -11 | -12 | -12 | 0.00 | 2.6 |
| Accrued Interest Receivable | 173 | 173 | 173 | 173 | 173 | 173 | 173 | 100.00 | 0.0 |
| Advance for Taxes/Insurance | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 100.00 | 0.0 |
| Float on Escrows on Owned Mortgages | 4 | 9 | 17 | 24 | 29 |  | 9 |  | -71.8 |
| LESS: Value of Servicing on Mortgages Serviced by Others | 10 | 13 | 25 | 33 | 35 |  | 13 |  | -58.5 |
| TOTAL MORTGAGE LOANS AND SECURITIES | 38,863 | 38,158 | 37,086 | 35,827 | 34,586 | 37,120 | 38,158 | 102.79 | 2.3 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: PA
All Reporting CMR
Report Prepared: 4/1/2003 7:57:08 AM

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| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Nonperforming Nonmortgage Loans | -98 | -97 | -96 | -95 | -94 | -97 | -97 | 0.00 | 1.1 |
| Accrued Interest Receivable | 82 | 82 | 82 | 82 | 82 | 82 | 82 | 100.00 | 0.0 |
| TOTAL NONMORTGAGE LOANS | 12,091 | 11,941 | 11,797 | 11,658 | 11,525 | 11,676 | 11,941 | 102.27 | 1.2 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 1,230 | 1,230 | 1,230 | 1,230 | 1,230 | 1,230 | 1,230 | 100.00 | 0.0 |
| Equities and All Mutual Funds | 1,226 | 1,179 | 1,131 | 1,083 | 1,035 | 1,179 | 1,179 | 100.00 | 4.0 |
| Zero-Coupon Securities | 136 | 133 | 131 | 129 | 127 | 129 | 133 | 103.20 | 2.0 |
| Government and Agency Securities | 679 | 652 | 627 | 603 | 581 | 598 | 652 | 109.08 | 4.0 |
| Term Fed Funds, Term Repos | 1,099 | 1,098 | 1,096 | 1,095 | 1,094 | 1,097 | 1,098 | 100.02 | 0.1 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 871 | 829 | 791 | 756 | 724 | 934 | 829 | 88.80 | 4.9 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.0 |
| Valued by Institution | 4,046 | 4,047 | 4,019 | 3,938 | 3,836 | 4,034 | 4,047 | 100.32 | 0.3 |
| Structured Securities (Complex) | 2,041 | 1,973 | 1,881 | 1,792 | 1,706 | 1,968 | 1,973 | 100.25 | 4.1 |
| LESS: Valuation Allowances for Investment Securities | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 1.4 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 11,329 | 11,142 | 10,906 | 10,625 | 10,333 | 11,169 | 11,142 | 99.75 | 1.9 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

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REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 39 | 39 | 39 | 39 | 39 | 39 | 39 | 100.00 | 0.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 100.00 | 0.0 |
| Investment in Unconsolidated Subsidiaries | 81 | 82 | 83 | 80 | 74 | 82 | 82 | 100.00 | -0.7 |
| Office Premises and Equipment | 547 | 547 | 547 | 547 | 547 | 547 | 547 | 100.00 | 0.0 |
| TOTAL REAL ASSETS, ETC. | 684 | 685 | 685 | 682 | 676 | 685 | 685 | 100.00 | -0.1 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 24 | 29 | 50 | 62 | 66 |  | 29 |  | -43.8 |
| Adjustable-Rate Servicing | 9 | 9 | 10 | 10 | 10 |  | 9 |  | -5.6 |
| Float on Mortgages Serviced for Others | 11 | 14 | 17 | 20 | 22 |  | 14 |  | -21.6 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 44 | 53 | 77 | 92 | 98 |  | 53 |  | -31.1 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 142 |  |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.0 |
| Miscellaneous I | 2,905 | 2,905 | 2,905 | 2,905 | 2,905 | 2,905 | 2,905 | 100.00 | 0.0 |
| Miscellaneous II |  |  |  |  |  | 1,578 |  |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 13 | 17 | 21 | 25 | 28 |  | 17 |  | -24.0 |
| Transaction Account Intangible | 428 | 624 | 820 | 1,013 | 1,233 |  | 624 |  | -31.4 |
| MMDA Intangible | 267 | 363 | 484 | 576 | 663 |  | 363 |  | -29.9 |
| Passbook Account Intangible | 383 | 559 | 727 | 893 | 1,044 |  | 559 |  | -30.8 |
| Non-Interest-Bearing Account Intangible | 99 | 220 | 334 | 444 | 548 |  | 220 |  | -53.6 |
| TOTAL OTHER ASSETS | 4,094 | 4,688 | 5,292 | 5,856 | 6,422 | 4,625 | 4,688 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 334 |  |  |  |
| TOTAL ASSETS | 67,104 | 66,665 | 65,842 | 64,741 | 63,641 | 65,609 | 66,665 | 102/99*** | 1.9*** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

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All Reporting CMR
Report Prepared: 4/1/2003 7:57:08 AM

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December 2002 Data as of: 4/1/2003

|  | -100 bp | 0bp | +100 bp | +200 bp | +300 bp | Facevalue | Pres.Value | PVFV | Et.Dur. |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| LIABILITIES |  |  |  |  |  |  |  |  |  |

DEPOSITS
Fixed-Maturity

| Fixed-Rate Maturing in 12 Months or Less | 9,724 | 9,683 | 9,642 | 9,602 | 9,562 | 9,597 | 9,683 | 100.89 | 0.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate Maturing in 13 Months or More | 5,650 | 5,516 | 5,387 | 5,262 | 5,141 | 5,230 | 5,516 | 105.47 | 2.4 |
| Variable-Rate | 249 | 249 | 248 | 248 | 248 | 249 | 249 | 99.99 | 0.0 |
| Demand |  |  |  |  |  |  |  |  |  |
| Transaction Accounts | 8,521 | 8,521 | 8,521 | 8,521 | 8,521 | 8,521 | 8,521 | 100/93* | 0.0/2.5* |
| MMDAs | 7,510 | 7,510 | 7,510 | 7,510 | 7,510 | 7,510 | 7,510 | 100/95* | 0.0/1.5* |
| Passbook Accounts | 7,425 | 7,425 | 7,425 | 7,425 | 7,425 | 7,425 | 7,425 | 100/92* | 0.0/2.5* |
| Non-Interest-Bearing Accounts | 5,154 | 5,154 | 5,154 | 5,154 | 5,154 | 5,154 | 5,154 | 100/96* | 0.0/2.4* |
| TOTAL DEPOSITS | 44,233 | 44,058 | 43,888 | 43,723 | 43,562 | 43,686 | 44,058 | 101/97* | 0.4/1.8* |
| BORROWINGS |  |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 5,586 | 5,564 | 5,542 | 5,520 | 5,499 | 5,500 | 5,564 | 101.15 | 0.4 |
| Fixed-Rate Maturing in 37 Months or More | 1,555 | 1,474 | 1,398 | 1,327 | 1,260 | 1,388 | 1,474 | 106.22 | 5.3 |
| Variable-Rate | 1,121 | 1,121 | 1,121 | 1,121 | 1,121 | 1,121 | 1,121 | 100.00 | 0.0 |
| TOTAL BORROWINGS | 8,263 | 8,159 | 8,061 | 7,968 | 7,880 | 8,009 | 8,159 | 101.87 | 1.2 |
| OTHER LIABILITIES |  |  |  |  |  |  |  |  |  |
| Escrow Accounts |  |  |  |  |  |  |  |  |  |
| For Mortgages | 106 | 106 | 106 | 106 | 106 | 106 | 106 | 100.00 | 0.0 |
| Other Escrow Accounts | 18 | 17 | 17 | 16 | 16 | 19 | 17 | 92.80 | 3.1 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.0 |
| Miscellaneous I | 588 | 588 | 588 | 588 | 588 | 588 | 588 | 100.00 | 0.0 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 299 |  |  |  |
| TOTAL OTHER LIABILITIES | 712 | 711 | 711 | 710 | 710 | 1,012 | 711 | 70.32 | 0.1 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |  |
| Self-Valued | 7,203 | 6,964 | 6,775 | 6,628 | 6,413 | 6,278 | 6,964 | 110.93 | 3.1 |
| Unamortized Yield Adjustments |  |  |  |  |  | -7 |  |  |  |
| TOTAL LIABILITIES | 60,411 | 59,893 | 59,435 | 59,030 | 58,566 | 58,978 | 59,893 | 102/99** | 0.8/1.9** |

** PUBLIC **

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

| Area: PA <br> All Reporting CMR <br> Report Prepared: 4/1/2003 7:57:09 AM |  | mou | in Mil |  |  |  |  | orting Dec Data as |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | Pres.Value | PV/FV | Eff.Dur. |
| FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS |  |  |  |  |  |  |  |  |  |
| OPTIONAL COMMITMENTS TO ORIGINATE |  |  |  |  |  |  |  |  |  |
| FRMs and Balloon/2-Step Mortgages | 31 | 15 | -18 | -53 | -83 |  | 15 |  |  |
| ARMs | 0 | -1 | -3 | -5 | -8 |  | -1 |  |  |
| Other Mortgages | 1 | 0 | -1 | -2 | -3 |  | 0 |  |  |
| FIRM COMMITMENTS |  |  |  |  |  |  |  |  |  |
| Purchase/Originate Mortgages and MBS | 10 | 4 | -7 | -18 | -29 |  | 4 |  |  |
| Sell Mortgages and MBS | -44 | -13 | 41 | 91 | 136 |  | -13 |  |  |
| Purchase Non-Mortgage Items | 14 | 0 | -14 | -26 | -38 |  | 0 |  |  |
| Sell Non-Mortgage Items | -13 | 0 | 12 | 23 | 34 |  | 0 |  |  |
| INTEREST-RATE SWAPS |  |  |  |  |  |  |  |  |  |
| Pay Fixed, Receive Floating | 0 | 0 | 0 | 0 | 0 |  | 0 |  |  |
| Pay Floating, Receive Fixed | 17 | 13 | 8 | 4 | 0 |  | 13 |  |  |
| Basis Swaps | 0 | 0 | 0 | 0 | 0 |  | 0 |  |  |
| Swaptions | 0 | 0 | 0 | 0 | 0 |  | 0 |  |  |
| OTHER DERIVATIVES |  |  |  |  |  |  |  |  |  |
| Options on Mortgages and MBS | 0 | 0 | 0 | 0 | 0 |  | 0 |  |  |
| Interest-Rate Caps | 0 | 0 | 0 | 0 | 0 |  | 0 |  |  |
| Interest-Rate Floors | 0 | 0 | 0 | 0 | 0 |  | 0 |  |  |
| Futures | -1 | 0 | 1 | 2 | 2 |  | 0 |  |  |
| Options on Futures | 0 | 0 | 0 | 0 | 0 |  | 0 |  |  |
| Construction LIP | -23 | -32 | -40 | -48 | -55 |  | -32 |  |  |
| Self-Valued | -182 | -137 | -96 | -57 | -22 |  | -137 |  |  |
| TOTAL OFF-BALANCE-SHEET POSITIONS | -189 | -151 | -116 | -88 | -65 |  | -151 |  |  |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: PA
All Reporting CMR
Report Prepared: 4/1/2003 7:57:09 AM

| Report Prepared: 4/1/2003 7:57:09 AM | Amounts in Millions |  |  |  | Data as of: 4/1/2003 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | Pres.Value | PV/FV | Eff.Dur. |
| NET PORTFOLIO VALUE |  |  |  |  |  |  |  |  |  |
| + ASSETS | 67,104 | 66,665 | 65,842 | 64,741 | 63,641 | 65,609 | 66,665 | 102/99*** | 0.9/1.9*** |
| - LIABILITIES | 60,411 | 59,893 | 59,435 | 59,030 | 58,566 | 58,978 | 59,893 | 102/99** | 0.8/1.9** |
| + OFF-BALANCE-SHEET POSITIONS | -189 | -151 | -116 | -88 | -65 |  | -151 |  |  |
| TOTAL NET PORTFOLIO VALUE | 6,504 | 6,621 | 6,291 | 5,623 | 5,011 | 6,631 | 6,621 | 99.85 | 1.6 |

* Excl./Incl. deposit intangible values listed on asset side of report.
${ }^{* *}$ Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values.


## AGGREGATE SCHEDULE CMR REPORT

ASSETS

All Reporting CMR
Report Prepared: 4/1/2003 7:57:09 AM

Amounts in Millions
Data as of: 4/1/2003

FIXED-RATE, SINGLE-FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$2,899 | \$1,935 | \$528 | \$137 | \$48 |
| WARM | 328 mo | 310 mo | 285 mo | 259 mo | 179 mo |
| WAC | 6.42\% | 7.34\% | 8.36\% | 9.34\% | 10.84\% |
| Amount of these that is FHA or VA Guaranteed | \$16 | \$13 | \$12 | \$4 | \$2 |
| Securities Backed by Conventional Mortgages | \$1,487 | \$314 | \$54 | \$2 | \$2 |
| WARM | 315 mo | 308 mo | 278 mo | 209 mo | 122 mo |
| Weighted Average Pass-Through Rate | 6.25\% | 7.19\% | 8.09\% | 9.18\% | 10.77\% |
| Securities Backed by FHA or VA Mortgages | \$2,024 | \$195 | \$14 | \$2 | \$0 |
| WARM | 348 mo | 313 mo | 277 mo | 165 mo | 130 mo |
| Weighted Average Pass-Through Rate | 6.19\% | 7.17\% | 8.11\% | 9.03\% | 10.42\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$2,287 | \$554 | \$137 | \$36 | \$11 |
| WAC | 6.13\% | 7.33\% | 8.31\% | 9.34\% | 10.89\% |
| Mortgage Securities | \$4,933 | \$148 | \$16 | \$3 | \$1 |
| Weighted Average Pass-Through Rate | 5.43\% | 7.16\% | 8.06\% | 9.33\% | 10.34\% |
| WARM (of 15 -Year Loans and Securities) | 168 mo | 139 mo | 133 mo | 125 mo | 87 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$203 | \$84 | \$20 | \$5 | \$2 |
| WAC | 6.39\% | 7.39\% | 8.25\% | 9.26\% | 11.12\% |
| Mortgage Securities | \$303 | \$1 | \$0 | \$0 | \$0 |
| Weighted Average Pass-Through Rate | 5.55\% | 7.03\% | 0.00\% | 0.00\% | 0.00\% |
| WARM (of Balloon Loans and Securities) | 82 mo | 91 mo | 113 mo | 67 mo | 84 mo |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

Area: PA
All Reporting CMR
Report Prepared: 4/1/2003 7:57:09 AM
ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES

Reporting Dockets: 52
December 2002
Amounts in Millions

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :---: | :---: |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |

Data as of: 4/1/2003

| Lagging Market Index ARMs <br> by Coupon Reset Frequency |  |
| :---: | :--- |
| 1 Month | 2 Months to 5 Years |

Teaser ARMs

Balances Currently Subject to Introductory Rates WAC

| $\$ 26$ | $\$ 27$ | $\$ 0$ |
| ---: | ---: | ---: |
| $4.82 \%$ | $4.56 \%$ | $8.83 \%$ |
|  |  |  |
| $\$ 309$ | $\$ 1,589$ | $\$ 2,432$ |
| 171 bp | 254 bp | 260 bp |
| $4.97 \%$ | $5.51 \%$ | $5.74 \%$ |
| 285 mo | 268 mo | 326 mo |
| 2 mo | 11 mo | 48 mo |

\$0

0.00\%
$\qquad$
6.16\%

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset
2 mo
11 mo
Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities
\$5,756

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | 2+ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$16 | \$13 | \$1 | \$0 | \$0 |
| Weighted Average Distance from Lifetime Cap | 66 bp | 111 bp | 124 bp | 0 bp | 132 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$15 | \$85 | \$40 | \$0 | \$17 |
| Weighted Average Distance from Lifetime Cap | 335 bp | 319 bp | 386 bp | 350 bp | 349 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$290 | \$1,426 | \$2,365 | \$22 | \$1,321 |
| Weighted Average Distance from Lifetime Cap | 679 bp | 669 bp | 563 bp | 806 bp | 641 bp |
| Balances Without Lifetime Cap | \$14 | \$92 | \$26 | \$1 | \$13 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$95 | \$1,346 | \$2,298 | \$6 | \$1,328 |
| Weighted Average Periodic Rate Cap | 143 bp | 181 bp | 202 bp | 145 bp | 194 bp |
| Balances Subject to Periodic Rate Floors | \$76 | \$1,183 | \$2,150 | \$2 | \$1,310 |
| MBS Included in ARM Balances | \$237 | \$455 | \$366 | \$19 | \$1,058 |

AGGREGATE SCHEDULE CMR REPORT
ASSETS (continued)
Reporting Dockets: 52
December 2002

Area: PA
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Balloons $\quad$ Fully Amortizing $\quad$|  |
| :--- |

Adjustable-Rate:

## WARM

Remaining Term to Full Amortization Rate Index Code
Margin
Reset Frequency
MEMO: ARMs within 300 bp of Lifetime Cap Balances
Wghted Average Distance to Lifetime Cap
Fixed-Rate:
Balances
WARM
Remaining Term to Full Amortization WAC

| $\$ 484$ | $\$ 2,475$ |
| ---: | ---: |
| 87 mo | 102 mo |
| 230 mo |  |
| 0 | 0 |
| 153 bp | 199 bp |
| 17 mo | 20 mo |
| $\$ 1$ | $\$ 4$ |
| 18 bp | 3 bp |
|  |  |
| $\$ 254$ | $\$ 1,495$ |
| 66 mo | 11 mo |
| 236 mo |  |
| $7.76 \%$ | $7.58 \%$ |


| CONSTRUCTION AND LAND | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 1,269$ | $\$ 325$ |
| WARM | 41 mo | 112 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 156 bp | $6.58 \%$ |
| Reset Frequency | 5 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |
| Balances | $\$ 1,979$ | $\$ 4,533$ |
| WARM | 97 mo | 136 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 37 bp | $8.58 \%$ |
| Reset Frequency | 3 mo |  |
|  |  |  |


| COMMERCIAL LOANS | Adjustable Rate | Fixed Rate |
| :---: | :---: | :---: |
| Balances | \$5,076 | \$2,188 |
| WARM | 30 mo | 53 mo |
| Margin in Column 1; WAC in Column 2 | 120 bp | 7.44\% |
| Reset Frequency | 5 mo |  |
| Rate Index Code | 0 |  |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances | \$398 | \$4,029 |
| WARM | 58 mo | 35 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 252 bp | 8.59\% |
| Reset Frequency | 3 mo |  |
| MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE | High Risk | Low Risk |
| Collateralized Mortgage Obligations: |  |  |
| Floating Rate | \$1 | \$1,354 |
| Fixed Rate |  |  |
| Remaining WAL <= 5 Years | \$604 | \$1,842 |
| Remaining WAL 5-10 Years | \$170 | \$57 |
| Remaining WAL Over 10 Years | \$6 |  |
| Superfloaters | \$0 |  |
| Inverse Floaters \& Super POs | \$0 |  |
| Other | \$0 | \$0 |
| CMO Residuals: |  |  |
| Fixed Rate | \$0 | \$0 |
| Floating Rate | \$0 | \$0 |
| Stripped Mortgage-Backed Securities: |  |  |
| Interest-Only MBS | \$0 | \$0 |
| WAC | 0.00\% | 0.00\% |
| Principal-Only MBS | \$0 | \$0 |
| WAC | 0.00\% | 0.00\% |
| Total Mortgage-Derivative |  |  |
| Securities - Book Value | \$781 | \$3,254 |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
Reporting Dockets: 52
December 2002
Area: PA
Data as of: 4/1/2003
Report Prepared: 4/1/2003 7:57:10 AM
Amounts in Millions

## MORTGAGE LOANS SERVICED FOR OTHERS

Fixed-Rate Mortgage Loan Servicing
Balances Serviced
WARM
Weighted Average Servicing Fee
Total Number of Fixed Rate Loans Serviced that are:
Conventional
FHA/VA
Subserviced by Others

Adjustable-Rate Mortgage Loan Servicing Balances Serviced WARM (in months) Weighted Average Servicing Fee

Coupon of Fixed-Rate Mortgages Serviced for Others

| Less Than $7 \%$ | 7.00 to $7.99 \%$ | 8.00 to $8.99 \%$ | 9.00 to $9.99 \%$ | $10.00 \%$ \& Above |
| :--- | :--- | :--- | :--- | :--- |


| $\$ 4,172$ | $\$ 2,059$ | $\$ 429$ | $\$ 121$ | $\$ 103$ |
| ---: | ---: | ---: | ---: | ---: |
| 255 mo | 272 mo | 247 mo | 234 mo | 228 mo |
| 28 bp | 31 bp | 31 bp | 40 bp | 29 bp |

74 loans
1 loans
17 loans

| Index on Serviced Loan |  |
| :---: | :---: |
| Current Market | Lagging Market |


| $\$ 1,021$ | $\$ 49$ | Total \# of Adjustable-Rate Loans Serviced | 9 loans |
| ---: | ---: | ---: | ---: |
| 284 mo | 215 mo | Number of These Subserviced by Others | 1 loans |
| 35 bp | 46 bp |  |  |

9 loans
\$7,954

## CASH, DEPOSITS, AND SECURITIES

Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos

| Balances | WAC | WARM |
| ---: | ---: | ---: |
| $\$ 1,230$ |  |  |
| $\$ 1,179$ |  |  |
| $\$ 129$ | $2.08 \%$ | 20 mo |
| $\$ 598$ | $1.64 \%$ | 55 mo |
| $\$ 1,097$ | $5.22 \%$ | 1 mo |
| $\$ 934$ |  | 92 mo |

Zero-Coupon Securities
2.08\% $\quad 20 \mathrm{mo}$

Government \& Agency Securities
Term Fed Funds, Term Repos, and Interest-Earning Deposits
Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.)
Memo: Complex Securities (from supplemental reporting)
\$1,968

## Total Cash, Deposits, and Securities

\$7,135

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
Area: PA
Reporting Dockets: 52

All Reporting CMR
Report Prepared: 4/1/2003 7:57:10 AM
ITEMS RELATED TO MORTAGE LOANS AND SECURITIES

| Nonperforming Loans | $\$ 165$ |
| :--- | ---: |
| Accrued Interest Receivable | $\$ 173$ |
| Advances for Taxes and Insurance | $\$ 5$ |
| Less: Unamortized Yield Adjustments | $\$-143$ |
| Valuation Allowances | $\$ 177$ |
| Unrealized Gains (Losses) | $\$ 269$ |

ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES

| Nonperforming Loans | $\$ 133$ |
| :--- | ---: |
| Accrued Interest Receivable | $\$ 82$ |
| Less: Unamortized Yield Adjustments | $\$ 118$ |
| Valuation Allowances | $\$ 230$ |
| Unrealized Gains (Losses) | $\$ 4$ |

## OTHER ITEMS

Real Estate Held for Investment \$16
Repossessed Assets \$39
Equity Assets Not Subject to
SFAs No. 115 (Excluding FHLB Stock) \$82
SFAs No. 115 (Excluding FHLB Stock)
Office Premises and Equipment \$547
$\begin{array}{ll}\text { Items Related to Certain Investment Securities } & \\ \text { Unrealized Gains (Losses) } & \$ 28 \\ \text { Less: Unamortized Yield Adjustments } & \$-8\end{array}$
$\begin{array}{lr}\text { Less: Unamortized Yield Adjustments } & \$-8 \\ \text { Valuation Allowances } & \$ 0\end{array}$

| Other Assets |  |
| :--- | ---: |
| $\quad$ Servicing Assets, Interest-Only Strip Receivables, | $\$ 142$ |
| and Certain Other Instruments | $\$ 2,905$ |
| Miscellaneous I | $\$ 1,578$ |
| Miscellaneous II |  |

TOTAL ASSETS \$65,609

## MEMORANDUM ITEMS

Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC23 ..... \$169
Loans Secured by Real Estate Reported as Consumer Loans at SC34 ..... \$651
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464: Mortgage-Related Mututal Funds ..... $\$ 939$Mortgage Loans Serviced by Others:Fixed-Rate Mortgage Loans ServicedWeighted Average Servicing Fee\$4,181
Adjustable-Rate Mortgage Loans Serviced ..... 40 bp
Weighted Average Servicing Fee ..... $\$ 1,246$
Credit-Card Balances Expected to Pay Off in
Grace Period\$1
$\qquad$

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: PA

All Reporting CMR
Report Prepared: 4/1/2003 7:57:10 AM

## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less WAC WARM

Balances Maturing in 4 to 12 Months WAC WARM

Balances Maturing in 13 to 36 Months WAC
WARM
Balances Maturing in 37 or More Months WAC
WARM

## Amounts in Millions

## Total Fixed-Rate, Fixed Maturity Deposits:

\$14,827

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

## Balances in Brokered Deposits

Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest: Balances Subject to Penalty
Penalty in Months of Forgone Interest
\$4,597
3.24 mo
\$271
\$5,889
5.90 mo
\$343
\$2,286
6.61 mo

Balances in New Accounts
$\qquad$

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES (continued)

Area: PA
All Reporting CMR
Report Prepared: 4/1/2003 7:57:10 AM

## FIXED-RATE, FIXED-MATURITY BORROWINGS

| FHLB ADVANCES, OTHER BORROWINGS, REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | Remaining Maturity |  |  | WAC |
| :---: | :---: | :---: | :---: | :---: |
|  | 0 to 3 Months | 4 to 36 Months | Over 36 Months |  |
| Balances by Coupon Class: |  |  |  |  |
| Under 5.00\% | \$4,235 | \$439 | \$815 | 1.69\% |
| 5.00 to 5.99\% | \$49 | \$176 | \$437 | 5.49\% |
| 6.00 to 6.99\% | \$23 | \$442 | \$110 | 6.47\% |
| 7.00 to $7.99 \%$ | \$1 | \$134 | \$23 | 7.22\% |
| 8.00 to $8.99 \%$ | \$0 | \$0 | \$3 | 8.10\% |
| 9.00 to 9.99\% | \$0 | \$1 | \$0 | 9.63\% |
| 10.00 to 10.99\% | \$0 | \$0 | \$0 | 0.00\% |
| 11.00 and Above | \$0 | \$0 | \$0 | 0.00\% |
| WARM | 1 mo | 19 mo | 75 mo |  |

## MEMOS

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)
Area: PA
All Reporting CMR
Report Prepared: 4/1/2003 7:57:10 AM
Amounts in Millions
Data as of: 4/1/2003
MINORITY INTEREST AND CAPITAL

| NON-MATURITY DEPOSITS |  |
| :--- | ---: |
| Transaction Accounts | $\$ 8,521$ |
| Money Market Deposit Accounts (MMDAs) | $\$ 7,510$ |
| Passbook Accounts | $\$ 7,425$ |
| Non-Interest-Bearing Non-Maturity Deposits | $\$ 5,154$ |
| ESCROW ACCOUNTS | $\$ 91$ |
| Escrow for Mortgages Held in Portfolio | $\$ 16$ |
| Escrow for Mortgages Serviced for Others | $\$ 19$ |
| Other Escrows | $\$ 28,735$ |
| TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS | $\$-7$ |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS | $\$-1$ |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS |  |
| OTHER LIABILITIES | $\$ 0$ |
| Collateralized Mortgage Securities Issued | $\$ 588$ |
| Miscellaneous I |  |

TOTAL LIABILITIES $\$ \mathbf{5 8 , 9 7 8}$

MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES \$137
EQUITY CAPITAL \$6,495

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: PA

## Amounts in Millions

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Firms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs |  | \$0 |
| 1004 | Opt commitment to orig 6-mo or 1-yr COFI ARMs |  | \$0 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs | 8 | \$46 |
| 1008 | Opt commitment to orig 3- or 5-yr Treasury ARMs | 6 | \$149 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 7 | \$10 |
| 1012 | Opt commitment to orig 10-, 15-, or 20-year FRMs | 22 | \$224 |
| 1014 | Opt commitment to orig 25- or 30-year FRMs | 16 | \$467 |
| 1016 | Opt commitment to orig "other" Mortgages | 10 | \$35 |
| 2002 | Commit/purchase 1-mo COFI ARM loans, svc retained |  | \$0 |
| 2012 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained |  | \$7 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained |  | \$6 |
| 2030 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained |  | \$1 |
| 2032 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained |  | \$4 |
| 2034 | Commit/sell 25- to 30-yr FRM loans, svc retained |  | \$54 |
| 2046 | Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$6 |
| 2054 | Commit/purchase 25- to 30-year FRM MBS |  | \$49 |
| 2072 | Commit/sell 10-, 15-, or $20-\mathrm{yr}$ FRM MBS |  | \$178 |
| 2074 | Commit/sell 25 - or 30-yr FRM MBS |  | \$423 |
| 2082 | Commit/purchase low-risk fixed-rate mtg derivative product Commit/purch 6-mo or $1-\mathrm{yr}$ Treas/LIBOR ARM Ins, svc released |  | \$2 |
| 2106 |  |  | \$61 |
| 2132 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc released |  | \$11 |
| 2134 | Commit/sell 25- or 30-yr FRM loans, svc released |  | \$106 |
| 2206 | Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins |  | \$1 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans |  | \$8 |
| 2210 | Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins |  | \$6 |
| 2212 | Firm commit/originate 10 -, 15 -, or 20 -year FRM loans Firm commit/originate 25 - or 30 -year FRM loans | 11 | \$36 |
| 2214 |  | 12 | \$24 |
| 2216 | Firm commit/originate "other" Mortgage loans | 6 | \$70 |

## AGGREGATE SCHEDULE CMR REPORT

SUPPLEMENTAL REPORTING

Area: PA
All Reporting CMR
Report Prepared: 4/1/2003 7:57:11 AM

Reporting Dockets: 52
December 2002
Data as of: 4/1/2003

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Firms if \# > 5 | Notional Amount |
| :---: | :--- | ---: | ---: |
| 4002 | Commit/purchase non-Mortgage financial assets | 10 | $\$ 322$ |
| 4022 | Commit/sell non-Mortgage financial assets |  | $\$ 258$ |
| 5024 | IR swap: pay 1-month LIBOR, receive fixed |  | $\$ 300$ |
| 6004 | Interest rate Cap based on 3-month LIBOR |  | $\$ 10$ |
| 8036 | Short futures contract on 2-year Treasury note |  | $\$ 9$ |
| 8038 | Short futures contract on 5-year Treasury note |  | $\$ 4$ |
| 8040 | Short futures contract on 10-year Treasury note |  | $\$ 6$ |
| 8046 | Short futures contract on 3-month Eurodollar |  | $\$ 40$ |
| 9502 | Fixed-rate construction loans in process | 26 | $\$ 154$ |
| 9512 | Adjustable-rate construction loans in process | 16 | $\$ 432$ |

