## **Office of Thrift Supervision**

Economic Analysis Division Washington, DC 20552

## Area: Northeast

All Reporting CMR Interest Rate Sensit	ivity of Net I		Reporting Do Ilue (NPV)	ckets: 259		September 2004
		Net Portfolio Valu ollars are in Millio		NPV a of PV of		
Change in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change	
+300 bp +200 bp +100 bp 0 bp -100 bp	23,822 28,248 32,377 35,921 36,865	-12,099 -7,673 -3,544 944	-34 % -21 % -10 % +3 %	8.67 % 10.05 % 11.26 % 12.25 % 12.44 %	-358 bp -220 bp -99 bp +19 bp	

### **Risk Measure for a Given Rate Shock**

	09/30/2004	06/30/2004	09/30/2003
Pre-shock NPV Ratio: NPV as % of PV Assets	12.25 %	11.92 %	10.43 %
Post-shock NPV Ratio	10.05 %	9.41 %	9.47 %
Sensitivity Measure: Decline in NPV Ratio	220 bp	250 bp	97 bp
TB 13a Level of Risk	Minimal	Moderate	Minimal

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

### Present Value Estimates by Interest Rate Scenario

Area:	Northeast
All Re	porting CMR

Reporting Dockets: 259 September 2004

Report Prepared: 12/09/2004 12:14:31 PM		Amounts	in Millions				Data as of:	12/09/2004
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS								
MORTGAGE LOANS AND SECURITIES								
Fixed-Rate Single-Family First-Mortgage Loans a	and MBS							
30-Year Mortgage Loans	34,017	33,205	31,632	29,917	28,272	32,586	101.90	3.59
30-Year Mortgage Securities	4,612	4,464	4,219	3,973	3,746	4,431	100.73	4.40
15-Year Mortgages and MBS	38,591	37,330	35,708	34,038	32,424	36,853	101.29	3.86
Balloon Mortgages and MBS	8,234	8,058	7,811	7,501	7,148	7,946	101.40	2.63
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Current Mai	ket Index AR	Ms				
6 Month or Less Reset Frequency	3,905	3,902	3,889	3,859	3,807	3,776	103.35	0.21
7 Month to 2 Year Reset Frequency	15,588	15,446	15,226	14,904	14,496	14,978	103.12	1.17
2+ to 5 Year Reset Frequency	34,188	33,283	32,197	30,967	29,662	33,119	100.50	2.99
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Lagging Ma	rket Index AF	RMs				
1 Month Reset Frequency	200	199	197	195	192	189	105.22	0.77
2 Month to 5 Year Reset Frequency	1,232	1,216	1,198	1,176	1,148	1,205	100.95	1.37
Multifamily and Nonresidential Mortgage Loans	and Securities	5						
Adjustable-Rate, Balloons	7,661	7,532	7,407	7,286	7,168	7,301	103.16	1.69
Adjustable-Rate, Fully Amortizing	9,318	9,221	9,126	9,034	8,944	9,141	100.88	1.03
Fixed-Rate, Balloon	3,686	3,500	3,326	3,165	3,013	3,440	101.75	5.14
Fixed-Rate, Fully Amortizing	6,147	5,864	5,601	5,357	5,131	5,620	104.34	4.65
Construction and Land Loans								
Adjustable-Rate	4,930	4,920	4,910	4,900	4,891	4,932	99.75	0.21
Fixed-Rate	1,285	1,259	1,234	1,210	1,188	1,288	97.74	2.03
Second-Mortgage Loans and Securities								
Adjustable-Rate	11,045	11,035	11,028	11,022	11,016	11,107	99.36	0.08
Fixed-Rate	7,517	7,341	7,174	7,014	6,862	7,164	102.47	2.33
Other Assets Related to Mortgage Loans and Se	curities							
Net Nonperforming Mortgage Loans	-66	-64	-62	-60	-58	-64	0.00	3.55
Accrued Interest Receivable	749	749	749	749	749	749	100.00	0.00
Advance for Taxes/Insurance	28	28	28	28	28	28	100.00	0.00
Float on Escrows on Owned Mortgages	54	109	156	193	225			-46.75
LESS: Value of Servicing on Mortgages Serviced by Others	19	46	64	69	69			-49.13
TOTAL MORTGAGE LOANS AND SECURITIES	192,903	188,550	182,690	176,361	169,982	185,790	101.49	2.71
								5

### Present Value Estimates by Interest Rate Scenario

Area: Northeast
All Reporting CMR

**Reporting Dockets: 259** September 2004

Report Prepared: 12/09/2004 12:14:32 PM		Amounts	in Millions				Data as of:	12/09/2004
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
NONMORTGAGE LOANS								
Commercial Loans								
Adjustable-Rate	8,456	8,432	8,417	8,403	8,389	8,479	99.44	0.23
Fixed-Rate	3,589	3,447	3,312	3,185	3,064	3,225	106.90	4.01
Consumer Loans								
Adjustable-Rate	2,395	2,392	2,390	2,387	2,385	2,362	101.27	0.12
Fixed-Rate	13,866	13,693	13,525	13,361	13,202	13,519	101.29	1.25
Other Assets Related to Nonmortgage Loans and	Securities							
Net Nonperforming Nonmortgage Loans	-665	-658	-651	-645	-639	-658	0.00	1.03
Accrued Interest Receivable	215	215	215	215	215	215	100.00	0.00
TOTAL NONMORTGAGE LOANS	27,856	27,522	27,208	26,906	26,616	27,143	101.40	1.18
CASH, DEPOSITS, AND SECURITIES								
Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos	5,266	5,266	5,266	5,266	5,266	5,266	100.00	0.00
Equities and All Mutual Funds	2,199	2,125	2,052	1,974	1,894	2,124	100.04	3.47
Zero-Coupon Securities	150	148	145	143	141	144	102.58	1.80
Government and Agency Securities	3,643	3,562	3,484	3,409	3,338	3,476	102.47	2.23
Term Fed Funds, Term Repos	4,439	4,425	4,411	4,397	4,383	4,415	100.23	0.32
Munis, Mtg-Backed Bonds, Corporates, Commercial Paper	1,923	1,845	1,774	1,708	1,647	1,804	102.27	4.05
Mortgage-Derivative and Structured Securities								
Valued by OTS	0	0	0	0	0	0	0.00	0.00
Valued by Institution	30,424	30,007	28,977	27,941	26,947	30,093	99.71	2.41
Structured Securities (Complex)	9,331	9,126	8,667	8,189	7,720	9,109	100.19	3.64
LESS: Valuation Allowances for Investment Securities	0	0	0	0	0	0	0.00	0.69
TOTAL CASH, DEPOSITS, AND SECURITIES	57,375	56,504	54,775	53,027	51,335	56,431	100.13	2.30

### Present Value Estimates by Interest Rate Scenario

#### Area: Northeast All Reporting CMR

Reporting Dockets: 259 September 2004 Data as of: 12/09/2004

Report Prepared: 12/09/2004 12:14:32 PM		Amounts	in Millions					f: 12/09/200
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
<b>REAL ASSETS, INVESTMENTS IN UNCO</b>	ONSOLIDATI	ED SUBSID	IARIES, ET	Г <b>С.</b>				
Repossessed Assets	101	101	101	101	101	101	100.00	0.00
Real Estate Held for Investment	78	78	78	78	78	78	100.00	0.00
Investment in Unconsolidated Subsidiaries	167	163	152	137	120	163	100.00	4.81
Office Premises and Equipment	2,003	2,003	2,003	2,003	2,003	2,003	100.00	0.00
TOTAL REAL ASSETS, ETC.	2,349	2,345	2,333	2,319	2,302	2,345	100.00	0.34
MORTGAGE LOANS SERVICED FOR O	THERS							
Fixed-Rate Servicing	200	293	362	394	398			-27.68
Adjustable-Rate Servicing	160	166	168	169	170			-2.60
Float on Mortgages Serviced for Others	351	441	512	561	597			-18.26
TOTAL MORTGAGE LOANS SERVICED FOR OTHERS	711	899	1,042	1,124	1,165			-18.44
OTHER ASSETS								
Purchased and Excess Servicing						510		
Margin Account	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	8,838	8,838	8,838	8,838	8,838	8,838	100.00	0.00
Miscellaneous II						3,915		
Deposit Intangibles								
Retail CD Intangible	10	28	47	64	82			-65.54
Transaction Account Intangible	1,651	2,256	2,845	3,453	3,940			-26.46
MMDA Intangible	2,090	2,754	3,284	3,805	4,352			-21.68
Passbook Account Intangible	2,020	2,683	3,305	3,896	4,448			-23.95
Non-Interest-Bearing Account Intangible	487	785	1,068	1,337	1,594			-37.00
TOTAL OTHER ASSETS	15,096	17,345	19,387	21,395	23,254	13,263		
Miscellaneous Assets								
Unrealized Gains Less Unamortized Yield Adjustments						621		
TOTAL ASSETS	296,291	293,164	287,436	281,133	274,654	285,592	103/100***	1.51/2.31***

### Present Value Estimates by Interest Rate Scenario

#### Area: Northeast All Reporting CMR

Reporting Dockets: 259 September 2004 Data as of: 12/09/2004

Report Prepared: 12/09/2004 12:14:32 PM		Amounts	in Millions				Data as o	f: 12/09/200
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
LIABILITIES								
DEPOSITS								
Fixed-Maturity								
Fixed-Rate Maturing in 12 Months or Less	40,335	40,162	39,991	39,822	39,654	40,079	100.21	0.43
Fixed-Rate Maturing in 13 Months or More	33,416	32,370	31,379	30,439	29,547	32,047	101.01	3.15
Variable-Rate	1,494	1,494	1,494	1,494	1,494	1,494	100.01	0.01
Demand								
Transaction Accounts	25,307	25,307	25,307	25,307	25,307	25,307	100/91*	0.00/2.59*
MMDAs	45,316	45,316	45,316	45,316	45,316	45,316	100/94*	0.00/1.40*
Passbook Accounts	29,125	29,125	29,125	29,125	29,125	29,125	100/91*	0.00/2.43*
Non-Interest-Bearing Accounts	13,087	13,087	13,087	13,087	13,087	13,087	100/94*	0.00/2.36*
TOTAL DEPOSITS	188,081	186,861	185,699	184,590	183,530	186,454	100/96*	0.64/1.87*
BORROWINGS								
Fixed-Maturity								
Fixed-Rate Maturing in 36 Months or Less	34,141	33,934	33,731	33,532	33,337	33,920	100.04	0.61
Fixed-Rate Maturing in 37 Months or More	5,151	4,895	4,654	4,429	4,216	4,842	101.08	5.07
Variable-Rate	2,835	2,831	2,827	2,824	2,820	2,822	100.31	0.13
TOTAL BORROWINGS	42,127	41,660	41,212	40,784	40,373	41,585	100.18	1.10
OTHER LIABILITIES								
Escrow Accounts								
For Mortgages	1,119	1,119	1,119	1,119	1,119	1,119	100.00	0.00
Other Escrow Accounts	144	140	136	132	128	154	90.55	3.00
Miscellaneous Other Liabilities								
Collateralized Mortgage Securities Issued	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	5,938	5,938	5,938	5,938	5,938	5,938	100.00	0.00
Miscellaneous II	0	0	0	0	0	315		
TOTAL OTHER LIABILITIES	7,201	7,197	7,193	7,189	7,186	7,526	95.63	0.06
Other Liabilities not Included Above								
Self-Valued	21,764	21,065	20,566	20,172	19,881	20,207	104.24	2.84
Unamortized Yield Adjustments						89		
TOTAL LIABILITIES	259,173	256,782	254,670	252,735	250,969	255,861	100/97**	0.88/1.77**
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### Present Value Estimates by Interest Rate Scenario

Area:	Northea	ast
All Re	porting	CMR

Reporting Dockets: 259 September 2004

Report Prepared: 12/09/2004 12:14:33 PM		Amounts	in Millions				Data as of:	12/09/200
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
FINANCIAL DERIVATIVES AND O	FF-BALANC	E-SHEE	T POSITIO	ONS				
<b>OPTIONAL COMMITMENTS TO ORIGIN</b>	IATE							
FRMs and Balloon/2-Step Mortgages	117	36	-126	-285	-433			
ARMs	78	66	44	7	-45			
Other Mortgages	43	0	-56	-120	-186			
FIRM COMMITMENTS								
Purchase/Originate Mortgages and MBS	203	63	-192	-454	-712			
Sell Mortgages and MBS	-1,023	-624	193	1,165	2,154			
Purchase Non-Mortgage Items	-11	0	11	21	31			
Sell Non-Mortgage Items	-3	0	3	6	8			
<b>INTEREST-RATE SWAPS, SWAPTIONS</b>	5							
Pay Fixed, Receive Floating Swaps	-54	-15	20	52	82			
Pay Floating, Receive Fixed Swaps	383	70	-216	-476	-714			
Basis Swaps	0	0	0	0	0			
Swaptions	0	0	0	0	0			
OTHER								
Options on Mortgages and MBS	0	1	7	13	18			
Interest-Rate Caps	0	0	0	0	1			
Interest-Rate Floors	0	0	0	0	0			
Futures	-7	0	5	9	14			
Options on Futures	0	0	1	1	1			
Construction LIP	-12	-45	-77	-108	-138			
Self-Valued	32	-14	-4	21	57			
TOTAL OFF-BALANCE-SHEET POSITIONS	-253	-461	-388	-150	137			

### Present Value Estimates by Interest Rate Scenario

#### Area: Northeast All Reporting CMR

**Reporting Dockets: 259** September 2004

Report Prepared: 12/09/2004 12:14:33 PM	Amounts in Millions							Data as of: 12/09/2004		
		Base Case								
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.		
NET PORTFOLIO VALUE										
TOTAL ASSETS	296,291	293,164	287,436	281,133	274,654	285,592	103/100***	1.51/2.31***		
MINUS TOTAL LIABILITIES	259,173	256,782	254,670	252,735	250,969	255,861	100/97**	0.88/1.77**		
PLUS OFF-BALANCE-SHEET POSITIONS	-253	-461	-388	-150	137					
TOTAL NET PORTFOLIO VALUE #	36,865	35,921	32,377	28,248	23,822	29,731	120.82	6.25		

\* Excl./Incl. deposit intangible values listed on asset side of report.
\*\* Excl./Incl. deposit intangible values.
\*\*\* Incl./Excl. deposit intangible values.
# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries Note: Base Case Value is expressed as a Percent of Face Value

Area: Northeast All Reporting CMR Report Prepared: 12/09/2004 12:14:33 PM

**Amounts in Millions** 

#### Reporting Dockets: 259 September 2004 Data as of: 12/08/2004

### FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

			Coupon		
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
30-YEAR MORTGAGES AND MBS	LL		L		
Mortgage Loans	\$1,035	\$15,931	\$11,247	\$3,132	\$1,242
WARM	316 mo	332 mo	337 mo	308 mo	267 mo
WAC	4.62%	5.61%	6.34%	7.37%	8.85%
Amount of these that is FHA or VA Guaranteed	\$5	\$34	\$234	\$241	\$95
Securities Backed by Conventional Mortgages	\$689	\$1,947	\$353	\$128	\$34
WARM	281 mo	328 mo	288 mo	291 mo	204 mo
Weighted Average Pass-Through Rate	4.50%	5.29%	6.27%	7.18%	8.54%
Securities Backed by FHA or VA Mortgages	\$148	\$917	\$108	\$75	\$32
WARM	350 mo	355 mo	287 mo	282 mo	185 mo
Weighted Average Pass-Through Rate	4.43%	5.01%	6.32%	7.21%	8.45%
15-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$4,795	\$10,076	\$3,688	\$1,346	\$489
WAC	4.70%	5.40%	6.41%	7.35%	8.67%
Mortgage Securities	\$9,528	\$6,259	\$536	\$117	\$20
Weighted Average Pass-Through Rate	4.30%	5.14%	6.16%	7.15%	8.54%
WARM (of 15-Year Loans and Securities)	159 mo	178 mo	145 mo	121 mo	113 mo
BALLOON MORTGAGES AND MBS					
Mortgage Loans	\$1,574	\$3,324	\$596	\$151	\$80
WAC	4.64%	5.42%	6.32%	7.32%	8.71%
Mortgage Securities	\$1,920	\$253	\$41	\$7	\$0
Weighted Average Pass-Through Rate	4.34%	5.28%	6.19%	7.28%	0.00%
WARM (of Balloon Loans and Securities)	81 mo	89 mo	95 mo	88 mo	98 mo

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities	\$81,816

### **ASSETS (continued)**

Area: Northeast All Reporting CMR Report Prepared: 12/09/2004 12:14:33 PM	Amounts	in Millions			porting Dockets: 25 September 200 Data as of: 12/08/200	
ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE		Current Market Index ARMs by Coupon Reset Frequency			Lagging Market Index ARMs by Coupon Reset Frequency	
LOANS AND MORTGAGE-BACKED SECURITIES	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years	
Teaser ARMs						
Balances Currently Subject to Introductory Rates	\$60	\$638	\$741	\$0	\$28	
WAC	2.95%	4.24%	5.76%	0.00%	5.23%	
Non-Teaser ARMs						
Balances of All Non-Teaser ARMs	\$3,716	\$14,341	\$32,378	\$189	\$1,177	
Weighted Average Margin	253 bp	332 bp	263 bp	232 bp	185 bp	
WAČ	5.28%	5.13%	4.92%	3.00%	4.87%	
WARM	311 mo	315 mo	345 mo	379 mo	287 mo	
Weighted Average Time Until Next Payment Reset	2 mo	14 mo	47 mo	1 mo	12 mo	
					<b>*50000</b>	

Total Adjustable-Rate, Single-Family, First Mortgage Loans & Mortgage-Backed Securities

\$53,268

MEMO ITEMS FOR ALL ARMS (Reported at CMR 185)	Current Market Index ARMs by Coupon Reset Frequency			Lagging Market Index ARMs by Coupon Reset Frequency	
	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
ARM Balances by Distance from Lifetime Cap					
Balances With Coupon Within 200 bp of Lifetime Cap	\$40	\$75	\$45	\$0	\$4
Weighted Average Distance from Lifetime Cap	121 bp	169 bp	145 bp	0 bp	167 bp
Balances With Coupon 201-400 bp from Lifetime Cap	\$65	\$738	\$206	\$0	\$18
Weighted Average Distance from Lifetime Cap	303 bp	332 bp	326 bp	0 bp	350 bp
Balances With Coupon Over 400 bp from Lifetime Cap	\$3,31 <sup>2</sup>	\$14,00 <sup>7</sup>	\$32,202	\$18 <sup>3</sup>	\$1,138
Weighted Average Distance from Lifetime Cap	550 bp	676 bp	568 bp	770 bp	622 bp
Balances Without Lifetime Cap	\$359	\$158	\$666	\$6	\$45
ARM Cap and Floor Detail					
Balances Subject to Periodic Rate Caps	\$468	\$11,551	\$28,038	\$40	\$1,129
Weighted Average Periodic Rate Cap	170 bp	183 bp	287 bp	183 bp	187 bp
Balances Subject to Periodic Rate Floors	\$318	\$10,452	\$25,103	\$153	\$416
MBS Included in ARM Balances	\$328	\$3,140	\$5,645	\$184	\$700

### **ASSETS (continued)**

#### Reporting Dockets: 259 September 2004

Report Prepared: 12/09/2004 12:14:33 PM MULTIFAMILY AND NONRESIDENTIAL Fully Amortizing Balloons MORTGAGE LOANS AND SECURITIES Adjustable-Rate: Balances \$7,301 \$9,141 WARM 109 mo 149 mo Remaining Term to Full Amortization 292 mo Rate Index Code 0 0 Margin 215 bp 223 bp Reset Frequency 49 mo 30 mo MEMO: ARMs within 300 bp of Lifetime Cap \$61 \$142 **Balances** Wghted Average Distance to Lifetime Cap 32 bp 59 bp Fixed-Rate: Balances \$3,440 \$5,620 84 mo 129 mo WARM Remaining Term to Full Amortization 298 mo WAC 6.77% 6.18%

Area: Northeast

All Reporting CMR

Reset Frequency

CONSTRUCTION AND LAND LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2 Reset Frequency	\$4,932 21 mo 0 114 bp 4 mo	\$1,288 30 mo 6.15%
SECOND MORTGAGE LOANS AND SECURITIES	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2	\$11,107 138 mo 0 32 bp	\$7,164 167 mo 7.59%

#### **Amounts in Millions**

## Data as of: 12/08/2004

COMMERCIAL LOANS	Adjustable Rate	Fixed Rate
Balances WARM Margin in Column 1; WAC in Column 2 Reset Frequency Rate Index Code	\$8,479 32 mo 112 bp 5 mo 0	\$3,225 57 mo 6.62%
CONSUMER LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2 Reset Frequency	\$2,362 21 mo 0 1,049 bp 2 mo	\$13,519 35 mo 11.43%
MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE	High Risk	Low Risk
Collateralized Mortgage Obligations: Floating Rate Fixed Rate Remaining WAL <= 5 Years Remaining WAL 5-10 Years Remaining WAL Over 10 Years Superfloaters Inverse Floaters & Super POs	\$4 \$3,078 \$590 \$146 \$0 \$0	\$3,972 \$21,097 \$1,050
Other CMO Residuals:	\$0 \$0	\$38
Fixed Rate Floating Rate Stripped Mortgage-Backed Securities:	\$0 \$0	\$0 \$0
Interest-Only MBS WAC Principal-Only MBS WAC Total Mortgage-Derivative Securities - Book Value	\$0 0.00% \$0 0.00% \$3,818	\$117 6.91% \$0 0.00% \$26,275

2 mo

### ASSETS (continued)

Area: Northeast All Reporting CMR Report Prepared: 12/09/2004 12:14:33 PM	Amounts	, in Millions			orting Dockets: 259 September 2004 ta as of: 12/08/2004
MORTGAGE LOANS SERVICED FOR OTHERS					
	Со	upon of Fixed-R	ate Mortgages S	Serviced for Othe	ers
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
Fixed-Rate Mortgage Loan Servicing Balances Serviced WARM Weighted Average Servicing Fee Total Number of Fixed Rate Loans Serviced that are: Conventional FHA/VA	\$4,824 140 mo 23 bp 590 loans 102 loans	\$21,125 226 mo 23 bp	\$19,949 221 mo 21 bp	\$9,418 205 mo 23 bp	\$13,082 159 mo 28 bp
Subserviced by Others	9 loans				
	Index on Se	erviced Loan			
	Current Market	Lagging Market			
Adjustable-Rate Mortgage Loan Servicing Balances Serviced WARM (in months) Weighted Average Servicing Fee	\$49,416 173 mo 16 bp	\$31 188 mo 48 bp		le-Rate Loans Servie e Subserviced by Ot	
Total Balances of Mortgage Loans Serviced for O	thers		\$117,845		
CASH, DEPOSITS, AND SECURITIES					
			Balances	WAC	WARM
Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos Equity Securities (including Mutual Funds) Subject to SFAS No. 115 Zero-Coupon Securities Government & Agency Securities Term Fed Funds, Term Repos, and Interest-Earning Deposits Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) Memo: Complex Securities (from supplemental reporting)		\$5,266 \$2,125 \$144 \$3,476 \$4,415 \$1,804 \$9,109	2.67% 3.82% 2.07% 4.14%	20 mo 29 mo 4 mo 63 mo	
Total Cash, Deposits, and Securities			\$26,339		
	** DI IF	3I IC **			Page 11

### ASSETS (continued)

Area: Northeast All Reporting CMR Report Prepared: 12/09/2004 12:14:34 PM	Amounts in I
ITEMS RELATED TO MORTAGE LOANS AND SECURITIES	
Nonperforming Loans Accrued Interest Receivable Advances for Taxes and Insurance Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$843 \$749 \$28 \$-674 \$907 \$-16
ITEMS RELATED TO NONMORTAGE LOANS AND SECURIT	TIES
Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$110 \$215 \$62 \$768 \$-1
OTHER ITEMS	
Real Estate Held for Investment	\$78
Repossessed Assets	\$101
Equity Assets Not Subject to SFAS No. 115 (Excluding FHLB Stock)	\$163
Office Premises and Equipment	\$2,003
Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances	\$-32 \$-57 \$0
Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I Miscellaneous II	\$510 \$8,838 \$3,915
TOTAL ASSETS	\$285,593

n Millions	September 2004 Data as of: 12/08/2004
MEMORANDUM ITEMS	
Mortgage "Warehouse" Loans Reported as Mortga Loans at SC26	age \$401
Loans Secured by Real Estate Reported as NonM Loans at SC31	lortgage \$39
Market Vaue of Equity Securities and Mutual Fund	ds Reported
at CMR464: Equity Securities and Non-Mortgage-Related M Mortgage-Related Mututal Funds	utual Funds \$1,470 \$656
Mortgage Loans Serviced by Others: Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee Adjustable-Rate Mortgage Loans Serviced Weighted Average Servicing Fee	\$12,587 32 bp \$1,687 30 bp
Credit-Card Balances Expected to Pay Off in Grace Period	\$12

**Reporting Dockets: 259** 

### AGGREGATE SCHEDULE CMR REPORT LIABILITIES

Area: Northeast All Reporting CMR Report Prepared: 12/09/2004 12:14:34 PM	Amounts in	Millions		Reporting Dockets: 259 September 2004 Data as of: 12/08/2004
FIXED-RATE, FIXED-MATURITY DEPOSITS	3			
	Original	Maturity in Mo	onths	Early Withdrawals During
Balances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter (Optional)
Balances Maturing in 3 Months or Less WAC WARM	\$9,574 1.50% 2 mo	\$3,909 2.79% 2 mo	\$1,085 6.47% 1 mo	\$95
Balances Maturing in 4 to 12 Months WAC WARM	\$11,326 1.75% 7 mo	\$11,182 2.55% 8 mo	\$3,003 6.52% 7 mo	\$283
Balances Maturing in 13 to 36 Months WAC WARM		\$13,929 2.75% 20 mo	\$7,222 4.82% 26 mo	\$217
Balances Maturing in 37 or More Months WAC WARM			\$10,896 4.19% 75 mo	\$116
Total Fixed-Rate, Fixed Maturity Deposits:			\$72,126	

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

	Original Maturity in Months		
	12 or Less	13 to 36	37 or More
Balances in Brokered Deposits	\$2,029	\$2,092	\$6,701
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest:			
Balances Subject to Penalty	\$17,386	\$23,387	\$17,977
Penalty in Months of Forgone Interest	3.17 mo	5.98 mo	8.80 mo
Balances in New Accounts	\$2,366	\$2,632	\$1,220

### LIABILITIES (continued)

**Amounts in Millions** 

Area: Northeast All Reporting CMR Reporting Dockets: 259 September 2004 Data as of: 12/08/2004

### FIXED-RATE, FIXED-MATURITY BORROWINGS

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FHLB ADVANCES, OTHER BORROWINGS,	Re	Remaining Maturity		
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT	0 to 3 Months	4 to 36 Months	Over 36 Months	WAC
Balances by Coupon Class:				
Under 3.00%	\$21,723	\$7,953	\$641	2.01%
3.00 to 3.99%	\$56	\$1,906	\$1,716	3.40%
4.00 to 4.99%	\$103	\$990	\$1,028	4.50%
5.00 to 5.99%	\$34	\$470	\$1,025	5.32%
6.00 to 6.99%	\$118	\$175	\$270	6.36%
7.00 to 7.99%	\$2	\$389	\$143	7.43%
8.00 to 8.99%	\$0	\$1	\$19	8.29%
9.00 and Above	\$0	\$0	\$0	9.01%
WARM	1 mo	19 mo	71 mo	

Total Fixed-Rate, Fixed-Maturity Borrowings	\$38,762
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MEMOS	
Variable-Rate Borrowings and Structured Advances (from Supplemental Reporting)	\$24,523
Book Value of Redeemable Preferred Stock	\$0

LIABILITIES (continued)

LIA	BILITIES (continued)			
Area: Northeast All Reporting CMR Report Prepared: 12/09/2004 12:14:34 PM A	mounts in Millions			Reporting Dockets: 259 September 2004 Data as of: 12/08/2004
NON-MATURITY DEPOSITS AND OTHER LIABILITIES	S			
	Total Balances	WAC	Balances in New Accounts	
NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits	\$25,307 \$45,316 \$29,125 \$13,087	1.24% 1.73% 0.89%	\$1,604 \$5,200 \$1,042 \$1,091	
ESCROW ACCOUNTS Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows	\$579 \$540 \$154	0.18% 0.25% 0.05%		
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS	\$\$114,108			
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$87			
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$2			
OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II	\$0 \$5,938 \$315			
TOTAL LIABILITIES	\$255,861			
MINORITY INTEREST AND CAPITAL				
MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES	\$169			
EQUITY CAPITAL	\$29,564			
TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL	\$285,593			
				<b>_</b>

### SUPPLEMENTAL REPORTING

Area: Northeast All Reporting CMR

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Reporting Dockets: 259 September 2004 Data as of: 12/08/2004

## Amounts in Millions

### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
1002 1004 1006 1008	Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs	40 59	\$12 \$1 \$1,174 \$949
1010	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs	27	\$124
1012	Opt commitment to orig 10-, 15-, or 20-year FRMs	120	\$684
1014	Opt commitment to orig 25- or 30-year FRMs	101	\$2,674
1016	Opt commitment to orig "other" Mortgages	71	\$1,561
2006	Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc reta		\$10
2008	Commit/purchase 3- or 5-yr Treas ARM loans, svc retained		\$730
2010	Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained		\$132
2012	Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained		\$5
2014	Commit/purchase 25- or 30-yr FRM loans, svc retained		\$565
2016	Commit/purchase "other" Mortgage loans, svc retained		\$10
2028	Commit/sell 3- or 5-yr Treasury ARM loans, svc retained		\$93
2030	Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained		\$30
2032 2034 2036 2046	Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained Commit/sell 25- to 30-yr FRM loans, svc retained Commit/sell "other" Mortgage loans, svc retained Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MB	22 30 S	\$137 \$406 \$19 \$251
2048	Commit/purchase 3-yr or 5-yr Treasury ARM MBS		\$115
2052	Commit/purchase 10-, 15-, or 20-yr FRM MBS		\$6
2054	Commit/purchase 25- to 30-year FRM MBS		\$47
2072	Commit/sell 10-, 15-, or 20-yr FRM MBS		\$321
2074	Commit/sell 25- or 30-yr FRM MBS	ised	\$2,715
2076	Commit/sell "other" MBS		\$3
2082	Commit/purchase low-risk fixed-rate mtg derivative product		\$1
2106	Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc relea		\$68

### SUPPLEMENTAL REPORTING

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Amounts in Millions

Reporting Dockets: 259 September 2004 Data as of: 12/08/2004

### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
2108	Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released	b	\$586
2110	Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released		\$57
2112	Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released		\$407
2114	Commit/purchase 25- or 30-yr FRM loans, svc released		\$2,089
2116 2126 2128 2130	Commit/purchase "other" Mortgage loans, svc released Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released	ed 6 6	\$1 \$7,416 \$1,350 \$265
2132 2134 2136 2204	Commit/sell 10-, 15-, or 20-yr FRM loans, svc released Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released Firm commit/originate 6-month or 1-yr COFI ARM loans	11 20	\$919 \$7,675 \$1,947 \$2
2206	Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins	5 14	\$98
2208	Firm commit/originate 3- or 5-yr Treasury ARM loans	18	\$100
2210	Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins	13	\$112
2212	Firm commit/originate 10-, 15-, or 20-year FRM loans	47	\$117
2214 2216 3008 3010	Firm commit/originate 25- or 30-year FRM loans Firm commit/originate "other" Mortgage loans Option to purchase 3- or 5-yr Treasury ARMs Option to purchase 5- or 7-yr Balloon or 2-step mtgs	39 28	\$242 \$142 \$1 \$1
3012	Option to purchase 10-, 15-, or 20-yr FRMs	6	\$1
3016	Option to purchase "other" Mortgages		\$2
3032	Option to sell 10-, 15-, or 20-year FRMs		\$6
3034	Option to sell 25- or 30-year FRMs		\$110
3036	Option to sell "other" Mortgages		\$2
3068	Short option to sell 3- or 5-yr Treasury ARMs		\$0
3072	Short option to sell 10-, 15-, or 20-yr FRMs		\$3
3074	Short option to sell 25- or 30-yr FRMs		\$11

### SUPPLEMENTAL REPORTING

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**Amounts in Millions** 

Reporting Dockets: 259 September 2004 Data as of: 12/08/2004

### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
3076	Short option to sell "other" Mortgages	25	\$2
4002	Commit/purchase non-Mortgage financial assets		\$486
4006	Commit/purchase "other" liabilities		\$550
4022	Commit/sell non-Mortgage financial assets		\$286
5002	IR swap: pay fixed, receive 1-month LIBOR		\$20
5004	IR swap: pay fixed, receive 3-month LIBOR		\$478
5010	IR swap: pay fixed, receive 3-month Treasury		\$5
5024	IR swap: pay 1-month LIBOR, receive fixed		\$8,077
5026	IR swap: pay 3-month LIBOR, receive fixed		\$40
6004	Interest rate Cap based on 3-month LIBOR		\$215
6008	Interest rate Cap based on 3-month Treasury		\$20
7002	Interest rate floor based on 1-month LIBOR		\$20
8010	Long futures contract on 10-year Treasury note		\$13
8036	Short futures contract on 2-year Treasury note		\$2
8038	Short futures contract on 5-year Treasury note		\$29
8040	Short futures contract on 10-year Treasury note		\$63
8042	Short futures contract on Treasury bond		\$2
8046	Short futures contract on 3-month Eurodollar		\$15
9034	Long put option on 10-year T-note futures contract		\$50
9082	Short put option on 10-year T-note futures contract		\$50
9502	Fixed-rate construction loans in process	114	\$841
9512	Adjustable-rate construction loans in process	77	\$2,060