Office of Thrift Supervision

Economic Analysis Division Washington, DC 20552

Area: Southeast

All Reporting CMR Interest Rate Sensit	ivity of Net I		Reporting Do Ilue (NPV)	ckets: 305		September 2003
		Net Portfolio Valu ollars are in Millio		NPV a of PV of		
Change in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change	
+300 bp +200 bp +100 bp 0 bp	15,984 17,828 19,411 20,260	-4,276 -2,432 -849	-21 % -12 % -4 %	8.63 % 9.46 % 10.13 % 10.43 %	-180 bp -97 bp -30 bp	
-100 bp	20,348	88	0 %	10.39 %	-3 bp	

Risk Measure for a Given Rate Shock

	9/30/2003	6/30/2003	9/30/2002
Pre-shock NPV Ratio: NPV as % of PV Assets	10.43 %	10.50 %	11.09 %
Post-shock NPV Ratio	9.46 %	9.84 %	10.58 %
Sensitivity Measure: Decline in NPV Ratio	97 bp	66 bp	51 bp
TB 13a Level of Risk	Minimal	Minimal	Minimal

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Present Value Estimates by Interest Rate Scenario

Area: Southeast All Reporting CMR

Report Prepared: 1/22/2004 10:27:37 AM		Amounts	in Millions				Data as o	ember 200 f: 1/22/200
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur
ASSETS								
MORTGAGE LOANS AND SECURITIES								
Fixed-Rate Single-Family First-Mortgage Loans a	and MBS							
30-Year Mortgage Loans	16,870	16,499	15,644	14,755	13,934	15,929	103.58	3.72
30-Year Mortgage Securities	7,096	6,865	6,370	5,926	5,543	6,731	101.98	5.29
15-Year Mortgages and MBS	17,418	17,029	16,394	15,689	14,990	16,397	103.86	3.01
Balloon Mortgages and MBS	8,023	7,887	7,695	7,450	7,164	7,707	102.34	2.08
Adjustable-Rate Single-Family First-Mortgage Lo	ans and MBS	: Current Mar	ket Index AR	Ms				
6 Month or Less Reset Frequency	5,852	5,843	5,823	5,782	5,716	5,658	103.27	0.25
7 Month to 2 Year Reset Frequency	8,674	8,596	8,507	8,394	8,238	8,361	102.81	0.97
2+ to 5 Year Reset Frequency	20,659	20,134	19,506	18,799	18,037	19,753	101.93	2.87
Adjustable-Rate Single-Family First-Mortgage Lo	ans and MBS	: Lagging Ma	rket Index AF	RMs				
1 Month Reset Frequency	389	386	383	379	376	379	101.74	0.7
2 Month to 5 Year Reset Frequency	962	947	931	914	895	944	100.29	1.6
Multifamily and Nonresidential Mortgage Loans	and Securities	;						
Adjustable-Rate, Balloons	1,971	1,951	1,934	1,917	1,899	1,935	100.83	0.9
Adjustable-Rate, Fully Amortizing	4,705	4,671	4,637	4,605	4,572	4,670	100.01	0.72
Fixed-Rate, Balloon	3,365	3,246	3,133	3,026	2,923	3,058	106.17	3.50
Fixed-Rate, Fully Amortizing	3,868	3,708	3,559	3,421	3,291	3,507	105.74	4.10
Construction and Land Loans								
Adjustable-Rate	4,779	4,769	4,759	4,750	4,741	4,766	100.08	0.2
Fixed-Rate	1,872	1,833	1,796	1,760	1,726	1,869	98.10	2.08
Second-Mortgage Loans and Securities								
Adjustable-Rate	9,341	9,329	9,316	9,306	9,295	9,300	100.31	0.13
Fixed-Rate	2,549	2,492	2,437	2,385	2,335	2,428	102.62	2.24
Other Assets Related to Mortgage Loans and Se	curities							
Net Nonperforming Mortgage Loans	338	332	324	315	306	332	100.00	2.2
Accrued Interest Receivable	474	474	474	474	474	474	100.00	0.00
Advance for Taxes/Insurance	37	37	37	37	37	37	100.00	0.00
Float on Escrows on Owned Mortgages	20	42	72	97	116			-61.16
LESS: Value of Servicing on Mortgages Serviced by Others	-83	-102	-125	-131	-131			-20.84
TOTAL MORTGAGE LOANS AND SECURITIES	119,345	117,170	113,856	110,312	106,741	114,234	102.57	2.34

Present Value Estimates by Interest Rate Scenario

Area: Southeast
All Reporting CMR

Report Prepared: 1/22/2004 10:27:37 AM		Amounts	in Millions				•	f: 1/22/2004
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
NONMORTGAGE LOANS								
Commercial Loans								
Adjustable-Rate	3,954	3,948	3,942	3,937	3,932	3,956	99.79	0.15
Fixed-Rate	3,909	3,779	3,656	3,539	3,427	3,311	114.15	3.34
Consumer Loans								
Adjustable-Rate	2,153	2,150	2,146	2,142	2,139	2,077	103.48	0.18
Fixed-Rate	15,742	15,503	15,272	15,050	14,836	15,655	99.03	1.51
Other Assets Related to Nonmortgage Loans and	Securities							
Net Nonperforming Nonmortgage Loans	-662	-654	-645	-637	-629	-654	0.00	1.33
Accrued Interest Receivable	144	144	144	144	144	144	100.00	0.00
TOTAL NONMORTGAGE LOANS	25,239	24,870	24,515	24,175	23,849	24,489	101.55	1.46
CASH, DEPOSITS, AND SECURITIES								
Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos	7,184	7,184	7,184	7,184	7,184	7,184	100.00	0.00
Equities and All Mutual Funds	1,510	1,445	1,372	1,307	1,243	1,445	100.00	4.78
Zero-Coupon Securities	75	71	68	66	63	68	105.21	4.65
Government and Agency Securities	3,331	3,238	3,150	3,066	2,987	3,101	104.40	2.81
Term Fed Funds, Term Repos	10,053	10,033	10,012	9,992	9,971	10,032	100.01	0.20
Munis, Mtg-Backed Bonds, Corporates, Commercial Paper	1,586	1,524	1,467	1,415	1,366	1,401	108.73	3.90
Mortgage-Derivative and Structured Securities								
Valued by OTS	0	0	0	0	0	0	0.00	0.00
Valued by Institution	7,920	7,834	7,604	7,347	7,086	7,824	100.13	2.02
Structured Securities (Complex)	7,601	7,513	7,375	7,183	7,010	7,501	100.16	1.51
LESS: Valuation Allowances for Investment Securities	3	3	3	3	3	3	100.00	1.42
TOTAL CASH, DEPOSITS, AND SECURITIES	39,257	38,840	38,228	37,556	36,908	38,555	100.74	1.32

Present Value Estimates by Interest Rate Scenario

Area: Southeast All Reporting CMR

Report Prepared: 1/22/2004 10:27:37 AM		Amounts	in Millions				•	of: 1/22/200
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
REAL ASSETS, INVESTMENTS IN UNCO	ONSOLIDATI	ED SUBSID	IARIES, ET	С.				
Repossessed Assets	264	264	264	264	264	264	100.00	0.00
Real Estate Held for Investment	43	43	43	43	43	43	100.00	0.00
Investment in Unconsolidated Subsidiaries	108	108	103	97	88	108	100.00	2.28
Office Premises and Equipment	2,166	2,166	2,166	2,166	2,166	2,166	100.00	0.00
TOTAL REAL ASSETS, ETC.	2,581	2,580	2,576	2,569	2,560	2,580	100.00	0.10
MORTGAGE LOANS SERVICED FOR OT	THERS							
Fixed-Rate Servicing	316	461	664	755	771			-37.73
Adjustable-Rate Servicing	43	45	45	45	45			-2.73
Float on Mortgages Serviced for Others	186	271	370	434	471			-33.94
TOTAL MORTGAGE LOANS SERVICED FOR OTHERS	545	776	1,079	1,234	1,287			-34.39
OTHER ASSETS								
Purchased and Excess Servicing						1,174		
Margin Account	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	5,894	5,894	5,894	5,894	5,894	5,894	100.00	0.00
Miscellaneous II						865		
Deposit Intangibles								
Retail CD Intangible	75	92	104	117	129			-16.24
Transaction Account Intangible	666	930	1,212	1,487	1,784			-29.31
MMDA Intangible	1,253	1,682	2,230	2,665	3,079			-29.06
Passbook Account Intangible	728	1,034	1,338	1,639	1,909			-29.51
Non-Interest-Bearing Account Intangible	195	425	644	853	1,051			-52.78
TOTAL OTHER ASSETS	8,811	10,057	11,423	12,655	13,846	7,933		
Miscellaneous Assets								
Unrealized Gains Less Unamortized Yield Adjustments						740		
TOTAL ASSETS	195,778	194,294	191,677	188,502	185,191	188,531	103/101***	1.06/1.76***

Present Value Estimates by Interest Rate Scenario

Area: Southeast All Reporting CMR

All Reporting CMR Report Prepared: 1/22/2004 10:27:37 AM		Amounts	in Millions				•	of: 1/22/2004
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
LIABILITIES								
DEPOSITS								
Fixed-Maturity								
Fixed-Rate Maturing in 12 Months or Less	34,772	34,610	34,450	34,291	34,134	34,326	100.83	0.47
Fixed-Rate Maturing in 13 Months or More	27,067	26,380	25,716	25,076	24,458	25,068	105.23	2.56
Variable-Rate	524	524	523	523	523	523	100.09	0.07
Demand								
Transaction Accounts	12,465	12,465	12,465	12,465	12,465	12,465	100/93*	0.00/2.36*
MMDAs	34,951	34,951	34,951	34,951	34,951	34,951	100/95*	0.00/1.47*
Passbook Accounts	13,548	13,548	13,548	13,548	13,548	13,548	100/92*	0.00/2.44*
Non-Interest-Bearing Accounts	9,863	9,863	9,863	9,863	9,863	9,863	100/96*	0.00/2.38*
TOTAL DEPOSITS	133,191	132,341	131,517	130,717	129,942	130,744	101/98*	0.63/1.67*
BORROWINGS								
Fixed-Maturity								
Fixed-Rate Maturing in 36 Months or Less	12,607	12,516	12,427	12,340	12,254	12,285	101.88	0.72
Fixed-Rate Maturing in 37 Months or More	4,588	4,389	4,202	4,024	3,856	4,119	106.56	4.40
Variable-Rate	10,011	10,001	9,990	9,980	9,969	9,920	100.82	0.10
TOTAL BORROWINGS	27,206	26,907	26,619	26,344	26,079	26,324	102.21	1.09
OTHER LIABILITIES								
Escrow Accounts								
For Mortgages	1,046	1,046	1,046	1,046	1,046	1,046	100.00	0.00
Other Escrow Accounts	270	262	254	247	240	281	93.15	3.07
Miscellaneous Other Liabilities								
Collateralized Mortgage Securities Issued	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	3,866	3,866	3,866	3,866	3,866	3,866	100.00	0.00
Miscellaneous II	0	0	0	0	0	345		
TOTAL OTHER LIABILITIES	5,183	5,175	5,167	5,160	5,153	5,539	93.43	0.15
Other Liabilities not Included Above								
Self-Valued	9,619	9,552	9,328	9,138	8,982	8,856	107.87	1.52
Unamortized Yield Adjustments						9		
TOTAL LIABILITIES	175,199	173,975	172,631	171,358	170,156	171,472	101/99**	0.74/1.52**
		** PI IF	BLIC **					Page :

Present Value Estimates by Interest Rate Scenario

Area: Southeast
All Reporting CMR

Reporting Dockets: 305 September 2003

Report Prepared: 1/22/2004 10:27:38 AM		Amounts	in Millions				Data as o	f: 1/22/2004
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
FINANCIAL DERIVATIVES AND C	OFF-BALANC	E-SHEE	T POSITIO	ONS				
OPTIONAL COMMITMENTS TO ORIGIN	NATE							
FRMs and Balloon/2-Step Mortgages	214	92	-243	-550	-816			
ARMs	36	24	7	-18	-53			
Other Mortgages	59	0	-71	-144	-208			
FIRM COMMITMENTS								
Purchase/Originate Mortgages and MBS	331	88	-294	-636	-944			
Sell Mortgages and MBS	-722	-164	949	1,881	2,679			
Purchase Non-Mortgage Items	4	0	-4	-8	-11			
Sell Non-Mortgage Items	0	0	0	0	0			
INTEREST-RATE SWAPS								
Pay Fixed, Receive Floating	-234	-118	26	165	296			
Pay Floating, Receive Fixed	26	1	-24	-48	-69			
Basis Swaps	-1	0	0	0	0			
Swaptions	0	0	0	0	0			
OTHER DERIVATIVES								
Options on Mortgages and MBS	0	0	-3	-6	-10			
Interest-Rate Caps	1	3	6	11	18			
Interest-Rate Floors	2	1	1	0	0			
Futures	1	0	-1	-1	-1			
Options on Futures	1	0	-1	0	0			
Construction LIP	-15	-29	-42	-55	-67			
Self-Valued	64	42	59	93	133			
TOTAL OFF-BALANCE-SHEET POSITIONS	-230	-60	365	684	948			

Present Value Estimates by Interest Rate Scenario

Area: Southeast All Reporting CMR

Reporting Dockets: 305 September 2003

Report Prepared: 1/22/2004 10:27:38 AM	Amounts in Millions						Data as of: 1/22/2004		
		Base Case							
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.	
NET PORTFOLIO VALUE									
+ ASSETS	195,778	194,294	191,677	188,502	185,191	188,531	103/101***	1.06/1.76***	
- LIABILITIES	175,199	173,975	172,631	171,358	170,156	171,472	101/99**	0.74/1.52**	
+ OFF-BALANCE-SHEET POSITIONS	-230	-60	365	684	948				
TOTAL NET PORTFOLIO VALUE #	20,348	20,260	19,411	17,828	15,984	17,059	118.76	2.31	

* Excl./Incl. deposit intangible values listed on asset side of report.
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values.
NPV includes the reported amount of Minority Interest in Consolidated Subsidaries Note: Base Case Value is expressed as a Percent of Face Value

Area: Southeast All Reporting CMR

Report Prepared: 1/22/2004 10:27:38 AM

Amounts in Millions

FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

			Coupon		
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
30-YEAR MORTGAGES AND MBS	LL		Ĺ	·	
Mortgage Loans	\$349	\$5,122	\$6,620	\$2,745	\$1,094
WĂRM	264 mo	337 mo	343 mo	317 mo	270 mo
WAC	4.37%	5.59%	6.40%	7.35%	8.98%
Amount of these that is FHA or VA Guaranteed	\$6	\$238	\$613	\$151	\$102
Securities Backed by Conventional Mortgages	\$547	\$2,510	\$526	\$120	\$43
WARM	269 mo	343 mo	292 mo	273 mo	212 mo
Weighted Average Pass-Through Rate	4.00%	5.14%	6.24%	7.11%	8.62%
Securities Backed by FHA or VA Mortgages	\$10	\$2,544	\$336	\$66	\$28
WARM	330 mo	356 mo	335 mo	281 mo	227 mo
Weighted Average Pass-Through Rate	4.44%	5.42%	6.32%	7.21%	8.34%
15-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$2,008	\$5,674	\$3,037	\$1,529	\$850
WAC	4.69%	5.45%	6.43%	7.34%	8.99%
Mortgage Securities	\$968	\$1,638	\$582	\$79	\$32
Weighted Average Pass-Through Rate	4.34%	5.16%	6.15%	7.27%	8.41%
WARM (of 15-Year Loans and Securities)	154 mo	167 mo	153 mo	136 mo	121 mo
BALLOON MORTGAGES AND MBS					
Mortgage Loans	\$1,026	\$1,757	\$1,127	\$520	\$623
WAC	4.48%	5.47%	6.41%	7.34%	10.66%
Mortgage Securities	\$1,667	\$815	\$163	\$7	\$0
Weighted Average Pass-Through Rate	4.17%	5.33%	6.19%	7.14%	8.00%
WARM (of Balloon Loans and Securities)	87 mo	99 mo	92 mo	67 mo	70 mo

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities	\$46,764

ASSETS (continued)

rea: Southeast Il Reporting CMR eport Prepared: 1/22/2004 10:27:38 AM	Amounts	s in Millions			porting Dockets: 30 September 200 Data as of: 1/22/200
DJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE	-	urrent Market Index ARI / Coupon Reset Frequer			ket Index ARMs leset Frequency
OANS AND MORTGAGE-BACKED SECURITIES	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
Teaser ARMs					
Balances Currently Subject to Introductory Rates	\$689	\$168	\$31	\$0	\$5
WAC	3.30%	4.31%	5.42%	0.00%	4.21%
Non-Teaser ARMs					
Balances of All Non-Teaser ARMs	\$4,968	\$8,193	\$19,722	\$379	\$939
Weighted Average Margin	253 bp	269 bp	277 bp	206 bp	236 bp
WAČ	4.35%	5.21%	5.10%	3.64%	5.30%
WARM	314 mo	298 mo	342 mo	304 mo	267 mo
Weighted Average Time Until Next Payment Reset	6 mo	12 mo	47 mo	1 mo	11 mo

Total Adjustable-Rate, Single-Family, First Mortgage Loans & Mortgage-Backed Securities

\$35,095

MEMO ITEMS FOR ALL ARMS (Reported at CMR 815)	-	urrent Market Index ARM / Coupon Reset Frequer	-		ket Index ARMs eset Frequency
	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
ARM Balances by Distance from Lifetime Cap					
Balances With Coupon Within 200 bp of Lifetime Cap	\$15	\$21	\$95	\$1	\$3
Weighted Average Distance from Lifetime Cap	145 bp	133 bp	140 bp	62 bp	112 bp
Balances With Coupon 201-400 bp from Lifetime Cap	\$43	\$339	\$17 ¹	\$0	\$28
Weighted Average Distance from Lifetime Cap	322 bp	367 bp	357 bp	378 bp	372 bp
Balances With Coupon Over 400 bp from Lifetime Cap	\$4,878	\$7,486	\$18,975	\$374	\$842
Weighted Average Distance from Lifetime Cap	984 bp	665 bp	577 bp	912 bp	647 bp
Balances Without Lifetime Cap	\$722	\$515	\$513	\$4	\$71
ARM Cap and Floor Detail					
Balances Subject to Periodic Rate Caps	\$4,272	\$7,551	\$18,849	\$325	\$656
Weighted Average Periodic Rate Cap	103 bp	176 bp	195 bp	57 bp	161 bp
Balances Subject to Periodic Rate Floors	\$1,450	\$5,702	\$13,242	\$23	\$592
MBS Included in ARM Balances	\$209	\$1,790	\$1,162	\$22	\$32

ASSETS (continued)

Reporting Dockets: 305 Sentember 2003

Report Prepared: 1/22/2004 10:27:38 AM MULTIFAMILY AND NONRESIDENTIAL Balloons Fully Amortizing MORTGAGE LOANS AND SECURITIES Adjustable-Rate: Balances \$1,935 \$4,670 WARM 66 mo 150 mo Remaining Term to Full Amortization 252 mo Rate Index Code 0 0 Margin 205 bp 222 bp Reset Frequency 24 mo 20 mo MEMO: ARMs within 300 bp of Lifetime Cap \$74 \$125 **Balances** Wghted Average Distance to Lifetime Cap 98 bp 70 bp Fixed-Rate: **Balances** \$3,058 \$3,507 WARM 53 mo 118 mo Remaining Term to Full Amortization 250 mo 7.28% WAC 6.70%

Area: Southeast

All Reporting CMR

CONSTRUCTION AND LAND LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2 Reset Frequency	\$4,766 23 mo 0 134 bp 4 mo	\$1,869 33 mo 6.63%
SECOND MORTGAGE LOANS AND SECURITIES	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2 Reset Frequency	\$9,300 135 mo 0 152 bp 1 mo	\$2,428 150 mo 7.73%

Amounts in Milli

Millions		eptember 2003 as of: 1/22/2004
COMMERCIAL LOANS	Adjustable Rate	Fixed Rate
Balances WARM Margin in Column 1; WAC in Column 2 Reset Frequency Rate Index Code	\$3,956 54 mo 238 bp 3 mo 0	\$3,311 49 mo 9.13%
CONSUMER LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2 Reset Frequency	\$2,077 64 mo 0 701 bp 2 mo	\$15,655 68 mo 9.12%
MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE	High Risk	Low Risk
Collateralized Mortgage Obligations: Floating Rate Fixed Rate	\$578	\$893
Remaining WAL <= 5 Years Remaining WAL 5-10 Years Remaining WAL Over 10 Years Superfloaters Inverse Floaters & Super POs	\$590 \$258 \$138 \$1 \$6	\$5,065 \$173
Other CMO Residuals:	\$3	\$0
Fixed Rate	\$0	\$0

Floating Rate

WAC

WAC

Interest-Only MBS

Principal-Only MBS

Total Mortgage-Derivative Securities - Book Value

Stripped Mortgage-Backed Securities:

\$14

\$36

\$4

3.88%

5.51%

\$6,185

\$1

\$64

\$0

6.40%

0.00%

\$1,639

ASSETS (continued)

Area: Southeast All Reporting CMR Report Prepared: 1/22/2004 10:27:38 AM	Amounts	, in Millions		-	orting Dockets: 305 September 2003 ata as of: 1/22/2004
MORTGAGE LOANS SERVICED FOR OTHER	S				
	Со	upon of Fixed-R	ate Mortgages S	Serviced for Othe	ers
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
Fixed-Rate Mortgage Loan Servicing Balances Serviced WARM Weighted Average Servicing Fee Total Number of Fixed Rate Loans Serviced that are: Conventional FHA/VA	\$3,321 201 mo 29 bp 562 loans 81 loans	\$27,956 276 mo 30 bp	\$28,720 305 mo 33 bp	\$10,415 286 mo 34 bp	\$4,452 220 mo 40 bp
Subserviced by Others	106 loans		_		
	Index on Se	rviced Loan			
	Current Market	Lagging Market			
Adjustable-Rate Mortgage Loan Servicing Balances Serviced WARM (in months) Weighted Average Servicing Fee	\$9,674 296 mo 17 bp	\$185 155 mo 27 bp		le-Rate Loans Servic e Subserviced by Otl	
Total Balances of Mortgage Loans Serviced for C	Others		\$84,723		
CASH, DEPOSITS, AND SECURITIES					
			Balances	WAC	WARM
Cash, Non-Interest-Earning Demand Deposits, Overnigh Equity Securities (including Mutual Funds) Subject to SF Zero-Coupon Securities Government & Agency Securities Term Fed Funds, Term Repos, and Interest-Earning Dep Other (Munis, Mortgage-Backed Bonds, Corporate Secu Memo: Complex Securities (from supplemental reporting	As No. 115 posits irities, Commercial Pa		\$7,184 \$1,445 \$68 \$3,101 \$10,032 \$1,401 \$7,501	2.90% 3.62% 1.02% 5.01%	50 mo 38 mo 3 mo 65 mo
Total Cash, Deposits, and Securities			\$30,733		
	** PUE				Page 11

ASSETS (continued)

Area: Southeast All Reporting CMR	Amounts in	
Report Prepared: 1/22/2004 10:27:39 AM		IV
ITEMS RELATED TO MORTAGE LOANS AND SECURITIES		N
Nonperforming Loans	\$820	Γ
Accrued Interest Receivable	\$474	
Advances for Taxes and Insurance	\$37	
Less: Unamortized Yield Adjustments	\$-529	L
Valuation Allowances	\$488	
Unrealized Gains (Losses)	\$-42	
ITEMS RELATED TO NONMORTAGE LOANS AND SECURI	TIES	r
Nonperforming Loans	\$275	Ľ
Accrued Interest Receivable	\$144	
Less: Unamortized Yield Adjustments	\$-163	
Valuation Allowances	\$929	ľ
Unrealized Gains (Losses)	\$1	
OTHER ITEMS		
Real Estate Held for Investment	\$43	
	• • •	
Repossessed Assets	\$264	(
Equity Assets Not Subject to	\$108	
SFAs No. 115 (Excluding FHLB Stock)	ψ100	
Office Premises and Equipment	\$2,166	
Items Related to Certain Investment Securities	¢oo	
Unrealized Gains (Losses) Less: Unamortized Yield Adjustments	\$29 \$-60	
Valuation Allowances	\$-60 \$3	
Valuation Allowances	φο	
Other Assets		
Servicing Assets, Interest-Only Strip Receivables,	\$1,174	
and Certain Other Instruments		
Miscellaneous I	\$5,894	
Miscellaneous II	\$865	
	¢400 504	
TOTAL ASSETS	\$188,531	

Millions	Reporting Dockets: 305 September 2003 Data as of: 1/22/2004
MEMORANDUM ITEMS	
Mortgage "Warehouse" Loans Reported as Mortgag Loans at SC23	ge \$1
Loans Secured by Real Estate Reported as Consur Loans at SC34	ner \$2,359
Market Vaue of Equity Securities and Mutual Funds at CMR464:	Reported
Equity Securities and Non-Mortgage-Related Mu Mortgage-Related Mututal Funds	tual Funds \$839 \$606
Mortgage Loans Serviced by Others: Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee Adjustable-Rate Mortgage Loans Serviced	\$9,482 12 bp \$13,585
Weighted Average Servicing Fee Credit-Card Balances Expected to Pay Off in	12 bp
Grace Period	\$233

AGGREGATE SCHEDULE CMR REPORT LIABILITIES

rea: Southeast II Reporting CMR eport Prepared: 1/22/2004 10:27:39 AM	Amounts i	n Millions		Reporting Dockets: September 2 Data as of: 1/22/2
FIXED-RATE, FIXED-MATURITY DEPOSITS				
	Origir	nal Maturity in Mo	onths	Early Withdrawals During
Balances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter (Optional)
Balances Maturing in 3 Months or Less WAC WARM	\$9,846 1.75% 2 mo	\$2,991 3.89% 2 mo	\$368 5.56% 2 mo	\$70
Balances Maturing in 4 to 12 Months WAC WARM	\$11,177 1.77% 7 mo	\$8,845 3.40% 8 mo	\$1,099 5.94% 8 mo	\$159
Balances Maturing in 13 to 36 Months WAC WARM		\$11,025 3.11% 20 mo	\$5,368 5.76% 25 mo	\$69
Balances Maturing in 37 or More Months WAC WARM			\$8,675 4.53% 49 mo	\$42

\$59,394

MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

Total Fixed-Rate, Fixed Maturity Deposits:

	Origi	inal Maturity in I	Months
	12 or Less	13 to 36	37 or More
Balances in Brokered Deposits	\$1,498	\$2,182	\$4,389
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest: Balances Subject to Penalty Penalty in Months of Forgone Interest	\$18,547 3.36 mo	\$18,145 6,19 mo	\$11,430 8,29 mo
Balances in New Accounts	\$3,321	\$1,320	\$1,009

LIABILITIES (continued)

Area: Southeast All Reporting CMR Reporting Dockets: 305 September 2003 Data as of: 1/22/2004

Report Prepared: 1/22/2004 10:27:39 AM

Amounts in Millions

FIXED-RATE, FIXED-MATURITY BORROWINGS

FHLB ADVANCES, OTHER BORROWINGS,	Re	maining Maturit	у	
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT	0 to 3 Months	4 to 36 Months	Over 36 Months	WAC
Balances by Coupon Class:				
Under 3.00%	\$4,816	\$2,414	\$191	1.48%
3.00 to 3.99%	\$46	\$542	\$1,353	3.56%
4.00 to 4.99%	\$16	\$655	\$942	4.55%
5.00 to 5.99%	\$97	\$1,750	\$1,121	5.43%
6.00 to 6.99%	\$271	\$947	\$182	6.49%
7.00 to 7.99%	\$1	\$726	\$71	7.21%
8.00 to 8.99%	\$0	\$4	\$9	8.43%
9.00 and Above	\$0	\$0	\$251	9.25%
WARM	1 mo	15 mo	60 mo	

Total Fixed-Rate, Fixed-Maturity Borrowings	\$16,404
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MEMOS	
Variable-Rate Borrowings and Structured Advances (from Supplemental Reporting)	\$19,299
Book Value of Redeemable Preferred Stock	\$0

LIABILITIES (continued)

LIAI	BILITIES (continued)			
Area: Southeast All Reporting CMR				Reporting Dockets: 305 September 2003
	mounts in Millions			Data as of: 1/22/2004
NON-MATURITY DEPOSITS AND OTHER LIABILITIES	5			
	Total Balances	WAC	Balances in New Accounts	
NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits	\$12,465 \$34,951 \$13,548 \$9,863	0.69% 1.19% 0.95%	\$860 \$5,056 \$656 \$332	I
ESCROW ACCOUNTS Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows	\$381 \$665 \$281	0.04% 0.03% 0.07%		
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS	\$72,155			
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$1			
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$8			
OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II	\$0 \$3,866 \$345			
TOTAL LIABILITIES	\$171,472			
MINORITY INTEREST AND CAPITAL				
MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES	\$184			
EQUITY CAPITAL	\$16,874			
TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL	\$188,530			

SUPPLEMENTAL REPORTING

Amounts in Millions

Area: Southeast All Reporting CMR

Report Prepared: 1/22/2004 10:27:39 AM

Reporting Dockets: 305 September 2003 Data as of: 1/22/2004

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
1002 1004 1006 1008	Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs	s 55 41	\$4 \$4 \$790 \$747
1010 1012 1014 1016	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs Opt commitment to orig 10-, 15-, or 20-year FRMs Opt commitment to orig 25- or 30-year FRMs Opt commitment to orig "other" Mortgages	46 129 103 87	\$301 \$1,424 \$4,220 \$1,552
2002 2006 2008 2010	Commit/purchase 1-mo COFI ARM loans, svc retained Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc reta Commit/purchase 3- or 5-yr Treas ARM loans, svc retained Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained	ined	\$0 \$3 \$388 \$8
2012 2014 2016 2022	Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained Commit/purchase 25- or 30-yr FRM loans, svc retained Commit/purchase "other" Mortgage loans, svc retained Commit/sell 1-mo COFI ARM loans, svc retained	1 9 6	\$161 \$1,004 \$62 \$2
2026 2028 2030 2032	Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained Commit/sell 3- or 5-yr Treasury ARM loans, svc retained Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained	d 22	\$24 \$24 \$81 \$613
2034 2046 2050 2052	Commit/sell 25- to 30-yr FRM loans, svc retained Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MB Commit/purchase 5-yr or 7-yr Balloon or 2-step MBS Commit/purchase 10-, 15-, or 20-yr FRM MBS	30 S	\$3,206 \$18 \$1 \$135
2054 2056 2072 2074	Commit/purchase 25- to 30-year FRM MBS Commit/purchase "other" MBS Commit/sell 10-, 15-, or 20-yr FRM MBS Commit/sell 25- or 30-yr FRM MBS	8 9	\$1,563 \$22 \$1,324 \$6,996

SUPPLEMENTAL REPORTING

Area: Southeast All Reporting CMR

Report Prepared: 1/22/2004 10:27:40 AM

Reporting Dockets: 305 September 2003 Data as of: 1/22/2004

Amounts in Millions

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
2081	Commit/purch low-risk floating-rate mtg derivative product		\$5
2082	Commit/purchase low-risk fixed-rate mtg derivative product		\$140
2086	Commit/purchase high-risk Mortgage derivative product		\$60
2088	Commit/sell high-risk Mortgage derivative product		\$29
2108	Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released	k	\$34
2110	Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released		\$6
2112	Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released		\$5
2114	Commit/purchase 25- or 30-yr FRM loans, svc released		\$67
2116 2126 2128 2130	Commit/purchase "other" Mortgage loans, svc released Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released	ed 13 10 7	\$0 \$123 \$274 \$68
2132 2134 2136 2204	Commit/sell 10-, 15-, or 20-yr FRM loans, svc released Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released Firm commit/originate 6-month or 1-yr COFI ARM loans	23 32 9	\$356 \$1,015 \$96 \$0
2206	Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins	20	\$78
2208	Firm commit/originate 3- or 5-yr Treasury ARM loans	16	\$59
2210	Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins	11	\$21
2212	Firm commit/originate 10-, 15-, or 20-year FRM loans	41	\$191
2214 2216 3014 3016	Firm commit/originate 25- or 30-year FRM loans Firm commit/originate "other" Mortgage loans Option to purchase 25- or 30-yr FRMs Option to purchase "other" Mortgages	32 32	\$1,113 \$668 \$2 \$72
3026	Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs		\$0
3028	Option to sell 3- or 5-year Treasury ARMs		\$8
3030	Option to sell 5- or 7-yr Balloon or 2-step mtgs		\$71
3032	Option to sell 10-, 15-, or 20-year FRMs		\$71

SUPPLEMENTAL REPORTING

Amounts in Millions

Area: Southeast All Reporting CMR

Report Prepared: 1/22/2004 10:27:40 AM

Reporting Dockets: 305 September 2003 Data as of: 1/22/2004

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
3034	Option to sell 25- or 30-year FRMs		\$89
3036	Option to sell "other" Mortgages		\$8
3068	Short option to sell 3- or 5-yr Treasury ARMs		\$219
3070	Short opt/sell 5- or 7-yr Balloon or 2-step mtg loans		\$42
3072	Short option to sell 10-, 15-, or 20-yr FRMs	26	\$42
3074	Short option to sell 25- or 30-yr FRMs		\$134
3076	Short option to sell "other" Mortgages		\$5
4002	Commit/purchase non-Mortgage financial assets		\$723
4022	Commit/sell non-Mortgage financial assets	6	\$3
5002	IR swap: pay fixed, receive 1-month LIBOR		\$108
5004	IR swap: pay fixed, receive 3-month LIBOR		\$4,396
5006	IR swap: pay fixed, receive 6-month LIBOR		\$60
5026	IR swap: pay 3-month LIBOR, receive fixed		\$400
5502	IR swap, amortizing: pay fixed, receive 1-month LIBOR		\$179
5582	IR swap, amortizing: pay MBS coupon, receive 1-mo LIBOR		\$25
6002	Interest rate Cap based on 1-month LIBOR		\$811
6004	Interest rate Cap based on 3-month LIBOR		\$387
6022	Interest rate Cap based on the prime rate		\$50
6034	Short interest rate Cap based on 3-month LIBOR		\$38
6040	Short interest rate Cap based on 1-year Treasury		\$3
7002	Interest rate floor based on 1-month LIBOR		\$25
7010	Interest rate floor based on 1-year Treasury		\$3
7018	Interest rate floor based on 10-year Treasury		\$205
7048	Short interest rate floor based on 10-year Treasury		\$150
8010	Long futures contract on 10-year Treasury note		\$9
9010	Long call option on 10-year T-note futures contract		\$8
9034	Long put option on 10-year T-note futures contract		\$80
9036	Long put option on T-bond futures contract		\$4

SUPPLEMENTAL REPORTING

Amounts in Millions

Area: Southeast All Reporting CMR

Report Prepared: 1/22/2004 10:27:40 AM

Reporting Dockets: 305 September 2003 Data as of: 1/22/2004

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
9082	Short put option on 10-year T-note futures contract		\$10
9502	Fixed-rate construction loans in process	123	\$1,044
9512	Adjustable-rate construction loans in process	76	\$1,088