## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: Southeast

September 2003
All Reporting CMR
Reporting Dockets: 305
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  |  | NPV as \% <br> of PV of Assets |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 15,984 | $-4,276$ | $-21 \%$ | $8.63 \%$ | -180 bp |
| +200 bp | 17,828 | $-2,432$ | $-12 \%$ | $9.46 \%$ | -97 bp |
| +100 bp | 19,411 | -849 | $-4 \%$ | $10.13 \%$ | -30 bp |
| 0 bp | 20,260 |  |  | $10.43 \%$ | -3 bp |
| -100 bp | 20,348 | 88 | $0 \%$ | $10.39 \%$ |  |

Risk Measure for a Given Rate Shock

|  | $9 / 30 / 2003$ | $6 / 30 / 2003$ | $9 / 30 / 2002$ |
| ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $10.43 \%$ | $10.50 \%$ | $11.09 \%$ |
| Post-shock NPV Ratio | $9.46 \%$ | $9.84 \%$ | $10.58 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 97 bp | 66 bp | 51 bp |
| TB 13a Level of Risk | Minimal | Minimal | Minimal |

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report

Area: Southeast
Present Value Estimates by Interest Rate Scenario

All Reporting CMR
Report Prepared: 1/22/2004 10:27:37 AM

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| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Lagging Market Index ARMs |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Month Reset Frequency | 389 | 386 | 383 | 379 | 376 | 379 | 101.74 | 0.78 |
| 2 Month to 5 Year Reset Frequency | 962 | 947 | 931 | 914 | 895 | 944 | 100.29 | 1.62 |
| Multifamily and Nonresidential Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate, Balloons | 1,971 | 1,951 | 1,934 | 1,917 | 1,899 | 1,935 | 100.83 | 0.94 |
| Adjustable-Rate, Fully Amortizing | 4,705 | 4,671 | 4,637 | 4,605 | 4,572 | 4,670 | 100.01 | 0.72 |
| Fixed-Rate, Balloon | 3,365 | 3,246 | 3,133 | 3,026 | 2,923 | 3,058 | 106.17 | 3.56 |
| Fixed-Rate, Fully Amortizing | 3,868 | 3,708 | 3,559 | 3,421 | 3,291 | 3,507 | 105.74 | 4.16 |
| Construction and Land Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 4,779 | 4,769 | 4,759 | 4,750 | 4,741 | 4,766 | 100.08 | 0.21 |
| Fixed-Rate | 1,872 | 1,833 | 1,796 | 1,760 | 1,726 | 1,869 | 98.10 | 2.08 |
| Second-Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 9,341 | 9,329 | 9,316 | 9,306 | 9,295 | 9,300 | 100.31 | 0.13 |
| Fixed-Rate | 2,549 | 2,492 | 2,437 | 2,385 | 2,335 | 2,428 | 102.62 | 2.24 |
| Other Assets Related to Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Mortgage Loans | 338 | 332 | 324 | 315 | 306 | 332 | 100.00 | 2.21 |
| Accrued Interest Receivable | 474 | 474 | 474 | 474 | 474 | 474 | 100.00 | 0.00 |
| Advance for Taxes/Insurance | 37 | 37 | 37 | 37 | 37 | 37 | 100.00 | 0.00 |
| Float on Escrows on Owned Mortgages | 20 | 42 | 72 | 97 | 116 |  |  | -61.16 |
| LESS: Value of Servicing on Mortgages Serviced by Others | -83 | -102 | -125 | -131 | -131 |  |  | -20.84 |
| TOTAL MORTGAGE LOANS AND SECURITIES | 119,345 | 117,170 | 113,856 | 110,312 | 106,741 | 114,234 | 102.57 | 2.34 |

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All Reporting CMR
Report Prepared: 1/22/2004 10:27:37 AM

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|  |  |  |  |  |  | Data as of: 1/22/2004 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100 bp | Base Case |  |  |  |  |  |
| ASSETS (cont.) |  | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |

NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 3,954 | 3,948 | 3,942 | 3,937 | 3,932 | 3,956 | 99.79 | 0.15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 3,909 | 3,779 | 3,656 | 3,539 | 3,427 | 3,311 | 114.15 | 3.34 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 2,153 | 2,150 | 2,146 | 2,142 | 2,139 | 2,077 | 103.48 | 0.18 |
| Fixed-Rate | 15,742 | 15,503 | 15,272 | 15,050 | 14,836 | 15,655 | 99.03 | 1.51 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -662 | -654 | -645 | -637 | -629 | -654 | 0.00 | 1.33 |
| Accrued Interest Receivable | 144 | 144 | 144 | 144 | 144 | 144 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 25,239 | 24,870 | 24,515 | 24,175 | 23,849 | 24,489 | 101.55 | 1.46 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 7,184 | 7,184 | 7,184 | 7,184 | 7,184 | 7,184 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 1,510 | 1,445 | 1,372 | 1,307 | 1,243 | 1,445 | 100.00 | 4.78 |
| Zero-Coupon Securities | 75 | 71 | 68 | 66 | 63 | 68 | 105.21 | 4.65 |
| Government and Agency Securities | 3,331 | 3,238 | 3,150 | 3,066 | 2,987 | 3,101 | 104.40 | 2.81 |
| Term Fed Funds, Term Repos | 10,053 | 10,033 | 10,012 | 9,992 | 9,971 | 10,032 | 100.01 | 0.20 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 1,586 | 1,524 | 1,467 | 1,415 | 1,366 | 1,401 | 108.73 | 3.90 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 7,920 | 7,834 | 7,604 | 7,347 | 7,086 | 7,824 | 100.13 | 2.02 |
| Structured Securities (Complex) | 7,601 | 7,513 | 7,375 | 7,183 | 7,010 | 7,501 | 100.16 | 1.51 |
| LESS: Valuation Allowances for Investment Securities | 3 | 3 | 3 | 3 | 3 | 3 | 100.00 | 1.42 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 39,257 | 38,840 | 38,228 | 37,556 | 36,908 | 38,555 | 100.74 | 1.32 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: Southeast
All Reporting CMR
Reporting Dockets: 305
Report Prepared: 1/22/2004 10:27:37 AM


REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 264 | 264 | 264 | 264 | 264 | 264 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 43 | 43 | 43 | 43 | 43 | 43 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 108 | 108 | 103 | 97 | 88 | 108 | 100.00 | 2.28 |
| Office Premises and Equipment | 2,166 | 2,166 | 2,166 | 2,166 | 2,166 | 2,166 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 2,581 | 2,580 | 2,576 | 2,569 | 2,560 | 2,580 | 100.00 | 0.10 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 316 | 461 | 664 | 755 | 771 |  |  | -37.73 |
| Adjustable-Rate Servicing | 43 | 45 | 45 | 45 | 45 |  |  | -2.73 |
| Float on Mortgages Serviced for Others | 186 | 271 | 370 | 434 | 471 |  |  | -33.94 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 545 | 776 | 1,079 | 1,234 | 1,287 |  |  | -34.39 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 1,174 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 5,894 | 5,894 | 5,894 | 5,894 | 5,894 | 5,894 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 865 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 75 | 92 | 104 | 117 | 129 |  |  | -16.24 |
| Transaction Account Intangible | 666 | 930 | 1,212 | 1,487 | 1,784 |  |  | -29.31 |
| MMDA Intangible | 1,253 | 1,682 | 2,230 | 2,665 | 3,079 |  |  | -29.06 |
| Passbook Account Intangible | 728 | 1,034 | 1,338 | 1,639 | 1,909 |  |  | -29.51 |
| Non-Interest-Bearing Account Intangible | 195 | 425 | 644 | 853 | 1,051 |  |  | -52.78 |
| TOTAL OTHER ASSETS | 8,811 | 10,057 | 11,423 | 12,655 | 13,846 | 7,933 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 740 |  |  |
| TOTAL ASSETS | 195,778 | 194,294 | 191,677 | 188,502 | 185,191 | 188,531 | 103/101*** | 1.76*** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: Southeast

All Reporting CMR
Report Prepared: 1/22/2004 10:27:37 AM

Reporting Dockets: 305
September 2003 Data as of: $1 / 22 / 2004$


## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

| Area: Southeast |
| :--- |
| All Reporting CMR |
| Report Prepared: $1 / \mathbf{2 2 / 2 0 0 4 ~ 1 0 : 2 7 : 3 8 ~ A M ~}$ |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

* Excl./Incl. deposit intangible values listed on asset side of report.
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value

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|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NET PORTFOLOVALUE |  |  |  |  |  |  |  |  |
| + ASSETS | 195,778 | 194,294 | 191,677 | 188,502 | 185,191 | 188,531 | 103/101*** | 1.06/1.76*** |
| - LIABILITIES | 175,199 | 173,975 | 172,631 | 171,358 | 170,156 | 171,472 | 101/99** | 0.74/1.52** |
| + OFF-BALANCE-SHEET POSITIONS | -230 | -60 | 365 | 684 | 948 |  |  |  |
| TOTAL NET PORTFOLIO VALUE \# | 20,348 | 20,260 | 19,411 | 17,828 | 15,984 | 17,059 | 118.76 | 2.31 |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS
Area: Southeast

FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$349 | \$5,122 | \$6,620 | \$2,745 | \$1,094 |
| WARM | 264 mo | 337 mo | 343 mo | 317 mo | 270 mo |
| WAC | 4.37\% | 5.59\% | 6.40\% | 7.35\% | 8.98\% |
| Amount of these that is FHA or VA Guaranteed | \$6 | \$238 | \$613 | \$151 | \$102 |
| Securities Backed by Conventional Mortgages | \$547 | \$2,510 | \$526 | \$120 | \$43 |
| WARM | 269 mo | 343 mo | 292 mo | 273 mo | 212 mo |
| Weighted Average Pass-Through Rate | 4.00\% | 5.14\% | 6.24\% | 7.11\% | 8.62\% |
| Securities Backed by FHA or VA Mortgages | \$10 | \$2,544 | \$336 | \$66 | \$28 |
| WARM | 330 mo | 356 mo | 335 mo | 281 mo | 227 mo |
| Weighted Average Pass-Through Rate | 4.44\% | 5.42\% | 6.32\% | 7.21\% | 8.34\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$2,008 | \$5,674 | \$3,037 | \$1,529 | \$850 |
| WAC | 4.69\% | 5.45\% | 6.43\% | 7.34\% | 8.99\% |
| Mortgage Securities | \$968 | \$1,638 | \$582 | \$79 | \$32 |
| Weighted Average Pass-Through Rate | 4.34\% | 5.16\% | 6.15\% | 7.27\% | 8.41\% |
| WARM (of 15-Year Loans and Securities) | 154 mo | 167 mo | 153 mo | 136 mo | 121 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$1,026 | \$1,757 | \$1,127 | \$520 | \$623 |
| WAC | 4.48\% | 5.47\% | 6.41\% | 7.34\% | 10.66\% |
| Mortgage Securities | \$1,667 | \$815 | \$163 | \$7 | \$0 |
| Weighted Average Pass-Through Rate | 4.17\% | 5.33\% | 6.19\% | 7.14\% | 8.00\% |
| WARM (of Balloon Loans and Securities) | 87 mo | 99 mo | 92 mo | 67 mo | 70 mo |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

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## Data as of: $1 / 22 / 2004$

| Lagging Market Index ARMs <br> by Coupon Reset Frequency |  |
| :---: | :--- |
| 1 Month | 2 Months to 5 Years |

Teaser ARMs
Balances Currently Subject to Introductory Rates WAC

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset

Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | 2+ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$15 | \$21 | \$95 | \$1 | \$3 |
| Weighted Average Distance from Lifetime Cap | 145 bp | 133 bp | 140 bp | 62 bp | 112 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$43 | \$339 | \$171 | \$0 | \$28 |
| Weighted Average Distance from Lifetime Cap | 322 bp | 367 bp | 357 bp | 378 bp | 372 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$4,878 | \$7,486 | \$18,975 | \$374 | \$842 |
| Weighted Average Distance from Lifetime Cap | 984 bp | 665 bp | 577 bp | 912 bp | 647 bp |
| Balances Without Lifetime Cap | \$722 | \$515 | \$513 | \$4 | \$71 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$4,272 | \$7,551 | \$18,849 | \$325 | \$656 |
| Weighted Average Periodic Rate Cap | 103 bp | 176 bp | 195 bp | 57 bp | 161 bp |
| Balances Subject to Periodic Rate Floors | \$1,450 | \$5,702 | \$13,242 | \$23 | \$592 |
| MBS Included in ARM Balances | \$209 | \$1,790 | \$1,162 | \$22 | \$32 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

## Area: Southeast

## All Reporting CMR

Report Prepared: 1/22/2004 10:27:38 AM
MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES

| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 1,935$ | $\$ 4,670$ |
| WARM | 66 mo | 150 mo |
| Remaining Term to Full Amortization | 252 mo | 0 |
| Rate Index Code | 0 | 0 |
| Margin | 205 bp | 222 bp |
| Reset Frequency | 24 mo | 20 mo |
| MEMO: ARMs within 300 bp of Lifetime Cap |  |  |
| Balances | $\$ 74$ | $\$ 125$ |
| Wghted Average Distance to Lifetime Cap | 98 bp | 70 bp |
|  |  |  |
| Fixed-Rate: |  |  |
| Balances | $\$ 3,058$ | $\$ 3,507$ |
| WARM | 53 mo | 118 mo |
| Remaining Term to Full Amortization | 250 mo |  |
| WAC | $6.70 \%$ | $7.28 \%$ |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 4,766$ | $\$ 1,869$ |
| WARM | 23 mo | 33 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 134 bp | $6.63 \%$ |
| Reset Frequency | 4 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |
| Balances | $\$ 9,300$ | $\$ 2,428$ |
| WARM | 135 mo | 150 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 152 bp | $7.73 \%$ |
| Reset Frequency | 1 mo |  |
|  |  |  |



## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
Area: Southeast
All Reporting CMR
Reporting Dockets: 305
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Amounts in Millions
Data as of: $\mathbf{1 / 2 2 / 2 0 0 4}$

## MORTGAGE LOANS SERVICED FOR OTHERS

Fixed-Rate Mortgage Loan Servicing
Balances Serviced
WARM
Weighted Average Servicing Fee
Coupon of Fixed-Rate Mortgages Serviced for Others

Total Number of Fixed Rate Loans Serviced that are:
Conventional
FHA/VA
Subserviced by Others

Adjustable-Rate Mortgage Loan Servicing Balances Serviced

WARM (in months)
Weighted Average Servicing Fee

| Coupon of Fixed-Rate Mortgages Serviced for Others |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| Less Than $5.00 \%$ | 5.00 to $5.99 \%$ | 6.00 to $6.99 \%$ | 7.00 to $7.99 \%$ | $8.00 \% ~ \& ~ A b o v e ~$ |
|  |  |  |  |  |
| 23,321 | $\$ 27,956$ | $\$ 28,720$ | $\$ 10,415$ | $\$ 4,452$ |
| 29 bp | 276 mo | 305 mo | 286 mo | 220 mo |
| 30 bp | 33 bp | 34 bp | 40 bp |  |

## Total Balances of Mortgage Loans Serviced for Others \$84,723

## CASH, DEPOSITS, AND SECURITIES

Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos

| Balances | WAC | WARM |
| ---: | ---: | ---: |
| $\$ 7,184$ |  |  |
| $\$ 1,445$ | $2.90 \%$ | 50 mo |
| $\$ 68$ | $3.62 \%$ | 38 mo |
| $\$ 3,101$ | $1.02 \%$ | 3 mo |
| $\$ 1,032$ | $5.01 \%$ | 65 mo |
| $\$ 7,501$ |  |  |

Zero-Coupon Securities
562 loans
81 loans
106 loans

| Index on Serviced Loan |  |
| :---: | :---: |
| Current Market | Lagging Market |

Government \& Agency Securities
Term Fed Funds, Term Repos, and Interest-Earning Deposits
Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.)
$\$ 185$
155 mo
27 bp $\begin{array}{rrrr}\$ 9,674 & \$ 185 & \text { Total \# of Adjustable-Rate Loans Serviced } & 44 \text { loans } \\ 296 \mathrm{mo} & 155 \mathrm{mo} & \text { Number of These Subserviced by Others } & 11 \text { loans } \\ 17 \mathrm{bp} & 27 \mathrm{bp} & & \end{array}$

Memo: Complex Securities (from supplemental reporting)
\$7,501

## Total Cash, Deposits, and Securities

\$30,733

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

| Area: Southeast <br> All Reporting CMR <br> Report Prepared: 1/22/2004 10:27:39 AM | Amounts |
| :---: | :---: |
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$820 |
| Accrued Interest Receivable | \$474 |
| Advances for Taxes and Insurance | \$37 |
| Less: Unamortized Yield Adjustments | \$-529 |
| Valuation Allowances | \$488 |
| Unrealized Gains (Losses) | \$-42 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$275 |
| Accrued Interest Receivable | \$144 |
| Less: Unamortized Yield Adjustments | \$-163 |
| Valuation Allowances | \$929 |
| Unrealized Gains (Losses) | \$1 |
| OTHER ITEMS |  |
| Real Estate Held for Investment | \$43 |
| Repossessed Assets | \$264 |
| Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock) | \$108 |
| Office Premises and Equipment | \$2,166 |
| Items Related to Certain Investment Securities |  |
| Unrealized Gains (Losses) | \$29 |
| Less: Unamortized Yield Adjustments | \$-60 |
| Valuation Allowances | \$3 |
| Other Assets |  |
| Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments | \$1,174 |
| Miscellaneous I | \$5,894 |
| Miscellaneous II | \$865 |
| TOTAL ASSETS | \$188,531 |

Reporting Dockets: 305
September 2003
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## MEMORANDUM ITEMS

Mortgage "Warehouse" Loans Reported as Mortgage ..... \$1
Loans at SC23
Loans Secured by Real Estate Reported as Consumer ..... \$2,359 Loans at SC34

Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:
Equity Securities and Non-Mortgage-Related Mutual Funds ..... $\$ 839$
Mortgage-Related Mututal Funds ..... \$606
Mortgage Loans Serviced by Others:
Fixed-Rate Mortgage Loans Serviced ..... \$9,482
Weighted Average Servicing Fee ..... 12 bp
Adjustable-Rate Mortgage Loans Serviced ..... \$13,585
Weighted Average Servicing Fee ..... 12 bpCredit-Card Balances Expected to Pay Off inGrace Period$\$ 233$

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: Southeast
Reporting Dockets: 305
September 2003
All Reporting CMR
Amounts in Millions
Data as of: 1/22/2004

## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less

| Original Maturity in Months |  |  | Early Withdrawals During Quarter (Optional) |
| :---: | :---: | :---: | :---: |
| 12 or Less | 13 to 36 | 37 or More |  |
| \$9,846 | \$2,991 | \$368 | \$70 |
| 1.75\% | 3.89\% | 5.56\% |  |
| 2 mo | 2 mo | 2 mo |  |
| \$11,177 | \$8,845 | \$1,099 | \$159 |
| 1.77\% | 3.40\% | 5.94\% |  |
| 7 mo | 8 mo | 8 mo |  |
|  | \$11,025 | \$5,368 | \$69 |
|  | 3.11\% | 5.76\% |  |
|  | 20 mo | 25 mo |  |
|  |  | \$8,675 | \$42 |
|  |  | 4.53\% |  |
|  |  | 49 mo |  | WAC

4.53\%

WAC
49 mo

## Total Fixed-Rate, Fixed Maturity Deposits:

\$59,394

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

## Balances in Brokered Deposits

| Original Maturity in Months |  |  |
| ---: | ---: | ---: |
| 12 or Less | 13 to 36 | 37 or More |
| $\$ 1,498$ | $\$ 2,182$ | $\$ 4,389$ |

Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest:
Balances Subject to Penalty
Penalty in Months of Forgone Interest
\$18,547
\$18,145
\$11,430
3.36 mo
6.19 mo
8.29 mo

Balances in New Accounts
\$3,321
\$1,320
\$1,009

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)
Reporting Dockets: 305
Area: Southeast

## September 2003 <br> Data as of: 1/22/2004

Report Prepared: 1/22/2004 10:27:39 AM
Amounts in Millions

## FIXED-RATE, FIXED-MATURITY BORROWINGS

| FHLB ADVANCES, OTHER BORROWINGS, REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | Remaining Maturity |  |  | WAC |
| :---: | :---: | :---: | :---: | :---: |
|  | 0 to 3 Months | 4 to 36 Months | Over 36 Months |  |
| Balances by Coupon Class: |  |  |  |  |
| Under 3.00\% | \$4,816 | \$2,414 | \$191 | 1.48\% |
| 3.00 to 3.99\% | \$46 | \$542 | \$1,353 | 3.56\% |
| 4.00 to 4.99\% | \$16 | \$655 | \$942 | 4.55\% |
| 5.00 to $5.99 \%$ | \$97 | \$1,750 | \$1,121 | 5.43\% |
| 6.00 to 6.99\% | \$271 | \$947 | \$182 | 6.49\% |
| 7.00 to 7.99\% | \$1 | \$726 | \$71 | 7.21\% |
| 8.00 to $8.99 \%$ | \$0 | \$4 | \$9 | 8.43\% |
| 9.00 and Above | \$0 | \$0 | \$251 | 9.25\% |
| WARM | 1 mo | 15 mo | 60 mo |  |

## MEMOS

Variable-Rate Borrowings and Structured Advances
\$19,299
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock \$0

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES (continued)



## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: Southeast

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs |  | \$4 |
| 1004 | Opt commitment to orig 6-mo or 1 -yr COFI ARMs |  | \$4 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs 55 |  | \$790 |
| 1008 | Opt commitment to orig 3- or 5 -yr Treasury ARMs | 41 | \$747 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 46 | \$301 |
| 1012 | Opt commitment to orig 10-, 15-, or 20-year FRMs | 129 | \$1,424 |
| 1014 | Opt commitment to orig 25 - or 30 -year FRMs | 103 | \$4,220 |
| 1016 | Opt commitment to orig "other" Mortgages | 87 | \$1,552 |
| 2002 | Commit/purchase 1-mo COFI ARM loans, svc retained |  | \$0 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained |  | \$3 |
| 2008 | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained |  | \$388 |
| 2010 | Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained |  | \$8 |
| 2012 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc retained | 9 | \$161 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained | 6 | \$1,004 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained |  | \$62 |
| 2022 | Commit/sell 1-mo COFI ARM loans, svc retained |  | \$2 |
| 2026 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained |  | \$24 |
| 2028 | Commit/sell 3- or 5-yr Treasury ARM loans, svc retained |  | \$24 |
| 2030 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained |  | \$81 |
| 2032 | Commit/sell 10 -, 15-, or $20-\mathrm{yr}$ FRM loans, svc retained | 22 | \$613 |
| 2034 | Commit/sell 25- to 30-yr FRM loans, svc retained | 30 | \$3,206 |
| 2046 | Commit/purchase 6-mo or $1-\mathrm{yr}$ Treasury or LIBOR ARM MBS |  | \$18 |
| 2050 | Commit/purchase 5 -yr or 7-yr Balloon or 2-step MBS |  | \$1 |
| 2052 | Commit/purchase 10-, 15-, or 20-yr FRM MBS |  | \$135 |
| 2054 | Commit/purchase 25- to 30-year FRM MBS |  | \$1,563 |
| 2056 |  |  | \$22 |
| 2072 | Commit/purchase "other" MBS Commit/sell 10-, 15-, or $20-\mathrm{yr}$ FRM MBS | 8 | \$1,324 |
| 2074 | Commit/sell $10-$ - $15-$ - or $20-\mathrm{yr}$ FRM MBS Commit/sell $25-$ or $30-\mathrm{yr}$ FRM MBS | 9 | \$6,996 |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

| Area: Southeast All Reporting CM Report Prepared: | 22/2004 10:27:40 AM <br> Amounts in | Millions |  |
| :---: | :---: | :---: | :---: |
| SUPPLEM | L REPORTING FOR FINANCIAL DERIVAT | ND OFF- | NCE-SHEET |
| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| $\begin{aligned} & 2081 \\ & 2082 \\ & 2086 \\ & 2088 \end{aligned}$ | Commit/purch low-risk floating-rate mtg derivative product Commit/purchase low-risk fixed-rate mtg derivative product Commit/purchase high-risk Mortgage derivative product Commit/sell high-risk Mortgage derivative product |  | $\begin{array}{r} \$ 5 \\ \$ 140 \\ \$ 60 \\ \$ 29 \end{array}$ |
| $\begin{aligned} & 2108 \\ & 2110 \\ & 2112 \\ & 2114 \end{aligned}$ | Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released Commit/purch 5- or 7 -yr Balloon/2-step mtg Ins, svc released Commit/purchase 10-, 15-, or $20-$ yr FRM loans, svc released Commit/purchase 25- or 30-yr FRM loans, svc released |  | $\$ 34$ $\$ 6$ $\$ 5$ $\$ 67$ |
| $\begin{aligned} & 2116 \\ & 2126 \\ & 2128 \\ & 2130 \end{aligned}$ | Commit/purchase "other" Mortgage loans, svc released Commit/sell 6-mo or 1 -yr Treas/LIBOR ARM Ins, svc released Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 5- or 7 -yr Balloon/2-step mtg Ins, svc released | 13 10 7 | $\$ 0$ $\$ 123$ $\$ 274$ $\$ 68$ |
| 2132 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc released | 23 | \$356 |
| 2134 | Commit/sell 25- or 30-yr FRM loans, svc released | 32 | \$1,015 |
| 2136 | Commit/sell "other" Mortgage loans, svc released | 9 | \$96 |
| 2204 | Firm commit/originate 6-month or 1-yr COFI ARM loans |  | \$0 |
| 2206 | Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins | 20 | \$78 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans | 16 | \$59 |
| 2210 | Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins | 11 | \$21 |
| 2212 | Firm commit/originate 10-, 15-, or 20-year FRM loans | 41 | \$191 |
| 2214 | Firm commit/originate 25- or 30-year FRM loans | 32 | \$1,113 |
| 2216 | Firm commit/originate "other" Mortgage loans | 32 | \$668 |
| 3014 | Option to purchase 25- or 30-yr FRMs |  | \$2 |
| 3016 | Option to purchase "other" Mortgages |  | \$72 |
| 3026 | Option to sell 6-mo or $1-\mathrm{yr}$ Treasury or LIBOR ARMs |  | \$0 |
| 3028 | Option to sell 3- or 5-year Treasury ARMs |  | \$8 |
| 3030 | Option to sell 5- or 7-yr Balloon or 2-step mtgs |  | \$71 |
| 3032 | Option to sell 10-, 15-, or 20 -year FRMs |  | \$71 |

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

All Reporting CMR

Report Prepared: 1/22/2004 10:27:40 AM

Amounts in Millions
Amounts in Minons

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 3034 | Option to sell 25 - or 30-year FRMs |  | \$89 |
| 3036 | Option to sell "other" Mortgages |  | \$8 |
| 3068 | Short option to sell 3- or 5-yr Treasury ARMs |  | \$219 |
| 3070 | Short opt/sell 5- or 7-yr Balloon or 2-step mtg loans |  | \$42 |
| 3072 | Short option to sell $10-$, $15-$, or $20-\mathrm{yr}$ FRMs |  | \$42 |
| 3074 | Short option to sell 25 - or $30-\mathrm{yr}$ FRMs |  | \$134 |
| 3076 | Short option to sell "other" Mortgages |  | \$5 |
| 4002 | Commit/purchase non-Mortgage financial assets | 26 | \$723 |
| 4022 | Commit/sell non-Mortgage financial assets |  | \$3 |
| 5002 | IR swap: pay fixed, receive 1-month LIBOR |  | \$108 |
| 5004 | IR swap: pay fixed, receive 3-month LIBOR | 6 | \$4,396 |
| 5006 | IR swap: pay fixed, receive 6 -month LIBOR |  | \$60 |
| 5026 | IR swap: pay 3-month LIBOR, receive fixed |  | \$400 |
| 5502 | IR swap, amortizing: pay fixed, receive 1-month LIBOR |  | \$179 |
| 5582 | IR swap, amortizing: pay MBS coupon, receive 1-mo LIBOR |  | \$25 |
| 6002 | Interest rate Cap based on 1-month LIBOR |  | \$811 |
| 6004 | Interest rate Cap based on 3-month LIBOR |  | \$387 |
| 6022 | Interest rate Cap based on the prime rate |  | \$50 |
| 6034 | Short interest rate Cap based on 3-month LIBOR |  | \$38 |
| 6040 | Short interest rate Cap based on 1-year Treasury |  | \$3 |
| 7002 | Interest rate floor based on 1-month LIBOR |  | \$25 |
| 7010 | Interest rate floor based on 1-year Treasury |  | \$3 |
| 7018 | Interest rate floor based on 10-year Treasury |  | \$205 |
| 7048 | Short interest rate floor based on 10-year Treasury |  | \$150 |
| 8010 | Long futures contract on 10-year Treasury note |  | \$9 |
| 9010 | Long call option on 10-year T-note futures contract |  | \$8 |
| 9034 | Long put option on 10-year T-note futures contract |  | \$80 |
| 9036 | Long put option on T-bond futures contract |  | \$4 |

## AGGREGATE SCHEDULE CMR REPORT

SUPPLEMENTAL REPORTING

Area: Southeast
All Reporting CMR
Report Prepared: 1/22/2004 10:27:40 AM

Reporting Dockets: 305
September 2003
Data as of: 1/22/2004

SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :--- | ---: | ---: |
| 9082 | Short put option on 10-year T-note futures contract |  | $\$ 10$ |
| 9502 | Fixed-rate construction loans in process | 123 | $\$ 1,044$ |
| 9512 | Adjustable-rate construction loans in process | 76 | $\$ 1,088$ |

