# Office of Thrift Supervision

Economic Analysis Division Washington, DC 20552

Area: Assets \$100 Mil - \$1 Bill

All Reporting CMR Reporting Dockets: 452 September 2003

# **Interest Rate Sensitivity of Net Portfolio Value (NPV)**

		Net Portfolio Valu ollars are in Millic		NPV as % of PV of Assets		
Change in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change	
+300 bp +200 bp +100 bp 0 bp	13,712 15,308 16,716 17,770	-4,058 -2,463 -1,054	-23 % -14 % -6 %	10.04 % 11.01 % 11.82 % 12.38 %	-234 bp -137 bp -56 bp	
-100 bp	17,884	113	+1 %	12.35 %	-3 bp	

# **Risk Measure for a Given Rate Shock**

	9/30/2003	6/30/2003	9/30/2002
Pre-shock NPV Ratio: NPV as % of PV Assets Post-shock NPV Ratio	12.38 %	12.19 %	12.24 %
	11.01 %	11.52 %	11.47 %
Sensitivity Measure: Decline in NPV Ratio	137 bp	67 bp	77 bp
TB 13a Level of Risk	Minimal	Minimal	Minimal

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

## **Present Value Estimates by Interest Rate Scenario**

Area: Assets \$100 Mil - \$1 Bill

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#### **Amounts in Millions**

		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS								
MORTGAGE LOANS AND SECURITIES								
Fixed-Rate Single-Family First-Mortgage Loans a	and MBS							
30-Year Mortgage Loans	11,436	11,206	10,705	10,166	9,647	10,796	103.80	3.26
30-Year Mortgage Securities	3,236	3,155	3,011	2,869	2,731	3,041	103.77	3.55
15-Year Mortgages and MBS	21,200	20,752	20,020	19,197	18,376	19,992	103.80	2.84
Balloon Mortgages and MBS	5,722	5,632	5,507	5,349	5,164	5,485	102.67	1.91
Adjustable-Rate Single-Family First-Mortgage Lo	ans and MBS	Current Mai	ket Index AR	Ms				
6 Month or Less Reset Frequency	1,602	1,597	1,592	1,585	1,575	1,577	101.30	0.30
7 Month to 2 Year Reset Frequency	9,798	9,701	9,597	9,466	9,285	9,470	102.44	1.04
2+ to 5 Year Reset Frequency	9,355	9,158	8,925	8,655	8,355	8,895	102.96	2.35
Adjustable-Rate Single-Family First-Mortgage Lo	ans and MBS	: Lagging Ma	rket Index AF	RMs				
1 Month Reset Frequency	368	366	362	359	355	357	102.38	0.79
2 Month to 5 Year Reset Frequency	2,252	2,216	2,181	2,144	2,102	2,195	100.98	1.61
<b>Multifamily and Nonresidential Mortgage Loans a</b>	and Securities							
Adjustable-Rate, Balloons	3,351	3,317	3,285	3,255	3,224	3,307	100.29	0.98
Adjustable-Rate, Fully Amortizing	8,139	8,060	7,983	7,906	7,831	8,075	99.82	0.97
Fixed-Rate, Balloon	3,545	3,412	3,286	3,167	3,054	3,195	106.78	3.80
Fixed-Rate, Fully Amortizing	4,622	4,427	4,247	4,079	3,923	4,206	105.27	4.23
<b>Construction and Land Loans</b>								
Adjustable-Rate	3,763	3,753	3,743	3,734	3,725	3,760	99.82	0.26
Fixed-Rate	2,491	2,439	2,390	2,343	2,299	2,488	98.03	2.07
Second-Mortgage Loans and Securities								
Adjustable-Rate	4,666	4,658	4,650	4,643	4,636	4,669	99.78	0.17
Fixed-Rate	2,370	2,324	2,280	2,237	2,196	2,297	101.19	1.95
Other Assets Related to Mortgage Loans and Se	curities							
Net Nonperforming Mortgage Loans	227	224	220	216	211	224	100.00	1.65
Accrued Interest Receivable	402	402	402	402	402	402	100.00	0.00
Advance for Taxes/Insurance	15	15	15	15	15	15	100.00	0.00
Float on Escrows on Owned Mortgages	14	35	64	87	105			-71.18
LESS: Value of Servicing on Mortgages Serviced by Others	-6	-7	-6	-5	-4			1.91
TOTAL MORTGAGE LOANS AND SECURITIES	98,581	96,857	94,471	91,881	89,217	94,444	102.56	2.12

## **Present Value Estimates by Interest Rate Scenario**

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#### **Amounts in Millions**

		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
NONMORTGAGE LOANS								
Commercial Loans								
Adjustable-Rate	2,656	2,649	2,642	2,636	2,630	2,659	99.63	0.25
Fixed-Rate	2,008	1,948	1,891	1,836	1,783	1,809	107.69	3.02
Consumer Loans								
Adjustable-Rate	1,032	1,030	1,028	1,027	1,025	1,026	100.38	0.18
Fixed-Rate	4,360	4,293	4,228	4,165	4,104	4,287	100.13	1.54
Other Assets Related to Nonmortgage Loans and	Securities							
Net Nonperforming Nonmortgage Loans	-115	-114	-113	-111	-110	-114	0.00	1.31
Accrued Interest Receivable	87	87	87	87	87	87	100.00	0.00
TOTAL NONMORTGAGE LOANS	10,028	9,893	9,764	9,640	9,520	9,755	101.42	1.33
CASH, DEPOSITS, AND SECURITIES								
Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos	4,637	4,637	4,637	4,637	4,637	4,637	100.00	0.00
Equities and All Mutual Funds	2,398	2,303	2,190	2,093	1,997	2,303	100.00	4.51
Zero-Coupon Securities	202	194	187	181	176	186	104.47	3.78
Government and Agency Securities	3,061	2,976	2,896	2,821	2,750	2,868	103.76	2.77
Term Fed Funds, Term Repos	6,091	6,083	6,074	6,065	6,057	6,078	100.08	0.14
Munis, Mtg-Backed Bonds, Corporates, Commercial Paper	1,962	1,891	1,826	1,766	1,709	1,803	104.92	3.57
Mortgage-Derivative and Structured Securities								
Valued by OTS	0	0	0	0	0	0	0.00	0.00
Valued by Institution	3,789	3,749	3,613	3,473	3,340	3,733	100.42	2.35
Structured Securities (Complex)	6,249	6,139	5,910	5,666	5,421	6,147	99.88	2.76
LESS: Valuation Allowances for Investment Securities	1	1	1	1	1	1	100.00	2.15
TOTAL CASH, DEPOSITS, AND SECURITIES	28,387	27,971	27,332	26,701	26,085	27,754	100.78	1.89

## **Present Value Estimates by Interest Rate Scenario**

Area: Assets \$100 Mil - \$1 Bill

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#### **Amounts in Millions**

		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
<b>REAL ASSETS, INVESTMENTS IN UNC</b>	ONSOLIDATI	ED SUBSID	IARIES, ET	C.				
Repossessed Assets	190	190	190	190	190	190	100.00	0.00
Real Estate Held for Investment	57	57	57	57	57	57	100.00	0.00
Investment in Unconsolidated Subsidiaries	44	44	42	39	36	44	100.00	2.28
Office Premises and Equipment	1,925	1,925	1,925	1,925	1,925	1,925	100.00	0.00
TOTAL REAL ASSETS, ETC.	2,215	2,215	2,213	2,211	2,207	2,215	100.00	0.05
MORTGAGE LOANS SERVICED FOR O	THERS							
Fixed-Rate Servicing	85	119	155	171	174			-29.59
Adjustable-Rate Servicing	32	34	34	34	34			-3.26
Float on Mortgages Serviced for Others	87	130	176	205	224			-34.37
TOTAL MORTGAGE LOANS SERVICED FOR OTHERS	203	283	365	411	432			-28.66
OTHER ASSETS								
Purchased and Excess Servicing						219		
Margin Account	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	3,180	3,180	3,180	3,180	3,180	3,180	100.00	0.00
Miscellaneous II						444		
Deposit Intangibles								
Retail CD Intangible	74	91	104	116	128			-16.47
Transaction Account Intangible	639	893	1,162	1,427	1,712			-29.31
MMDA Intangible	497	669	889	1,062	1,224			-29.29
Passbook Account Intangible	848	1,211	1,567	1,922	2,235			-29.72
Non-Interest-Bearing Account Intangible	107	232	352	466	574			-52.78
TOTAL OTHER ASSETS	5,345	6,276	7,255	8,173	9,055	3,843		
Miscellaneous Assets								
Unrealized Gains Less Unamortized Yield Adjustments						204		
TOTAL ASSETS	144,759	143,496	141,401	139,015	136,515	138,215	104/102***	1.17/1.88***

## **Present Value Estimates by Interest Rate Scenario**

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**All Reporting CMR** 

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#### **Amounts in Millions**

oort Prepared: 1/22/2004 10:40:23 AM Amounts in Millions					Data as of: 1/22/200			
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
LIABILITIES								
DEPOSITS								
Fixed-Maturity								
Fixed-Rate Maturing in 12 Months or Less	34,362	34,199	34,038	33,879	33,722	33,941	100.76	0.47
Fixed-Rate Maturing in 13 Months or More	21,465	20,928	20,409	19,908	19,425	20,015	104.56	2.52
Variable-Rate	1,074	1,073	1,072	1,071	1,069	1,071	100.21	0.11
Demand								
Transaction Accounts	11,952	11,952	11,952	11,952	11,952	11,952	100/93*	0.00/2.36*
MMDAs	13,859	13,859	13,859	13,859	13,859	13,859	100/95*	0.00/1.49*
Passbook Accounts	15,862	15,862	15,862	15,862	15,862	15,862	100/92*	0.00/2.45*
Non-Interest-Bearing Accounts	5,388	5,388	5,388	5,388	5,388	5,388	100/96*	0.00/2.38*
TOTAL DEPOSITS	103,962	103,260	102,580	101,919	101,278	102,087	101/98*	0.67/1.64*
BORROWINGS								
Fixed-Maturity								
Fixed-Rate Maturing in 36 Months or Less	7,786	7,721	7,658	7,596	7,535	7,581	101.85	0.83
Fixed-Rate Maturing in 37 Months or More	3,755	3,569	3,394	3,231	3,078	3,382	105.52	5.06
Variable-Rate	1,562	1,561	1,561	1,561	1,560	1,561	99.99	0.02
TOTAL BORROWINGS	13,102	12,851	12,613	12,387	12,173	12,524	102.61	1.90
OTHER LIABILITIES								
<b>Escrow Accounts</b>								
For Mortgages	666	666	666	666	666	666	100.00	0.00
Other Escrow Accounts	175	170	165	160	156	182	93.38	3.07
Miscellaneous Other Liabilities								
Collateralized Mortgage Securities Issued	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	1,627	1,627	1,627	1,627	1,627	1,627	100.00	0.00
Miscellaneous II	0	0	0	0	0	209		
TOTAL OTHER LIABILITIES	2,468	2,463	2,458	2,453	2,449	2,684	91.76	0.21
Other Liabilities not Included Above								
Self-Valued	7,380	7,141	6,958	6,802	6,679	6,555	108.93	2.95
Unamortized Yield Adjustments						5		
TOTAL LIABILITIES	126,912	125,715	124,609	123,561	122,579	123,856	102/99**	0.92/1.72**

# **Present Value Estimates by Interest Rate Scenario**

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Data as of: 1/22/2004

		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur
FINANCIAL DERIVATIVES AND	OFF-BALANC	E-SHEE	T POSITION	ONS				
OPTIONAL COMMITMENTS TO ORIG	GINATE							
FRMs and Balloon/2-Step Mortgages	72	31	-50	-125	-193			
ARMs	18	13	7	-3	-16			
Other Mortgages	9	0	-14	-31	-51			
FIRM COMMITMENTS								
Purchase/Originate Mortgages and MBS	85	34	-52	-138	-220			
Sell Mortgages and MBS	-78	-23	85	183	271			
Purchase Non-Mortgage Items	1	0	-1	-3	-4			
Sell Non-Mortgage Items	0	0	0	0	0			
INTEREST-RATE SWAPS								
Pay Fixed, Receive Floating	-45	-18	11	38	63			
Pay Floating, Receive Fixed	0	0	0	0	0			
Basis Swaps	-1	0	0	0	0			
Swaptions	0	0	0	0	0			
OTHER DERIVATIVES								
Options on Mortgages and MBS	0	1	9	16	23			
Interest-Rate Caps	0	0	1	1	2			
Interest-Rate Floors	0	0	0	0	0			
Futures	-1	0	1	1	2			
Options on Futures	0	0	1	5	11			
Construction LIP	-49	-75	-98	-120	-141			
Self-Valued	24	25	26	28	29			
TOTAL OFF-BALANCE-SHEET POSITIONS	36	-10	-75	-146	-224			

### **Present Value Estimates by Interest Rate Scenario**

Area: Assets \$100 Mil - \$1 Bill

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#### **Amounts in Millions**

,								
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
NET PORTFOLIO VALUE								
+ ASSETS	144,759	143,496	141,401	139,015	136,515	138,215	104/102***	1.17/1.88***
- LIABILITIES	126,912	125,715	124,609	123,561	122,579	123,856	102/99**	0.92/1.72**
+ OFF-BALANCE-SHEET POSITIONS	36	-10	-75	-146	-224			
TOTAL NET PORTFOLIO VALUE #	17,884	17,770	16,716	15,308	13,712	14,360	123.75	3.28

Note: Base Case Value is expressed as a Percent of Face Value

<sup>\*</sup> Excl./Incl. deposit intangible values listed on asset side of report.

\*\* Excl./Incl. deposit intangible values.

\*\*\* Incl./Excl. deposit intangible values.

# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries

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## FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

			Coupon		
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
30-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$338	\$3,175	\$3,790	\$2,388	\$1,104
WARM	315 mo	339 mo	329 mo	304 mo	252 mo
WAC	4.60%	5.55%	6.41%	7.33%	8.92%
Amount of these that is FHA or VA Guaranteed	\$15	\$45	\$89	\$74	\$93
Securities Backed by Conventional Mortgages	\$521	\$849	\$512	\$193	\$368
WARM	264 mo	325 mo	286 mo	280 mo	205 mo
Weighted Average Pass-Through Rate	4.33%	5.22%	6.25%	7.17%	8.70%
Securities Backed by FHA or VA Mortgages	\$27	\$153	\$225	\$114	\$79
WARM	347 mo	340 mo	309 mo	288 mo	194 mo
Weighted Average Pass-Through Rate	4.46%	5.35%	6.34%	7.15%	8.65%
15-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$2,629	\$6,350	\$4,179	\$2,157	\$1,072
WAC	4.68%	5.41%	6.43%	7.34%	8.78%
Mortgage Securities	\$1,539	\$1,163	\$732	\$150	\$21
Weighted Average Pass-Through Rate	4.25%	5.21%	6.17%	7.15%	8.64%
WARM (of 15-Year Loans and Securities)	146 mo	164 mo	148 mo	129 mo	112 mo
BALLOON MORTGAGES AND MBS					
Mortgage Loans	\$465	\$998	\$1,022	\$590	\$561
WAC	4.54%	5.50%	6.42%	7.33%	10.39%
Mortgage Securities	\$1,179	\$539	\$122	\$9	\$0
Weighted Average Pass-Through Rate	4.18%	5.29%	6.12%	7.14%	8.17%
WARM (of Balloon Loans and Securities)	87 mo	86 mo	73 mo	67 mo	61 mo

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities

\$39,314

### **ASSETS (continued)**

Area: Assets \$100 Mil - \$1 Bill

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#### **Amounts in Millions**

DJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE	-	urrent Market Index ARI y Coupon Reset Frequei	Lagging Market Index ARMs by Coupon Reset Frequency		
DANS AND MORTGAGE-BACKED SECURITIES	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
Teaser ARMs					-
Balances Currently Subject to Introductory Rates	\$34	\$282	\$122	\$0	\$91
WAC	4.37%	5.26%	5.21%	0.00%	5.42%
Non-Teaser ARMs					
Balances of All Non-Teaser ARMs	\$1,542	\$9,187	\$8,773	\$357	\$2,104
Weighted Average Margin	174 bp	249 bp	266 bp	208 bp	231 bp
WAČ	4.64%	5.10 <sup>°</sup>	5.39%	4.15%	5.74%
WARM	204 mo	291 mo	323 mo	277 mo	248 mo
Weighted Average Time Until Next Payment Reset	3 mo	11 mo	43 mo	2 mo	14 mo

MEMO ITEMS FOR ALL ARMS (Reported at CMR 815)	~	urrent Market Index ARN  Coupon Reset Frequen		Lagging Market Index ARMs by Coupon Reset Frequency		
	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years	
ARM Balances by Distance from Lifetime Cap						
Balances With Coupon Within 200 bp of Lifetime Cap	\$21	\$30	\$25	\$0	\$1	
Weighted Average Distance from Lifetime Cap	148 bp	122 bp	114 bp	116 bp	136 bp	
Balances With Coupon 201-400 bp from Lifetime Cap	\$57	\$309	\$245	\$2	\$100	
Weighted Average Distance from Lifetime Cap	309 bp	356 bp	354 bp	353 bp	364 bp	
Balances With Coupon Over 400 bp from Lifetime Cap	\$967	\$8,792	\$8,212	\$348	\$2,029	
Weighted Average Distance from Lifetime Cap	846 bp	657 bp	598 bp	782 bp	660 bp	
Balances Without Lifetime Cap	\$532	\$339	\$413	\$6	\$64	
ARM Cap and Floor Detail						
Balances Subject to Periodic Rate Caps	\$575	\$8,645	\$7,953	\$60	\$1,684	
Weighted Average Periodic Rate Cap	168 bp	169 bp	212 bp	185 bp	167 bp	
Balances Subject to Periodic Rate Floors	\$470	\$7,443	\$7,019	\$42	\$1,302	
MBS Included in ARM Balances	\$622	\$3,173	\$2,132	\$123	\$164	

## **ASSETS** (continued)

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#### **Amounts in Millions**

WARM

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42 mo

42 mo

COMMERCIAL LOANS	Adjustable Rate	Fixed Rate
Balances	\$2,659	\$1,809

Margin in Column 1; WAC in Column 2 Reset Frequency Rate Index Code	122 bp 5 mo 0	6.97%
CONSUMER LOANS	Adjustable Rate	Fixed Rate
Balances WARM	\$1,026 72 mo	\$4,287 99 mo

MODECAGE DEDIVATIVE		
Margin in Column 1; WAC in Column 2 Reset Frequency	358 bp 3 mo	8.02%
Margin in Column 1: WAC in Column 2	259 hn	8.02%
Rate Index Code	0	
WARM	72 mo	99 mo
Balances	\$1,026	\$4,287

SECURITIES BOOK VALUE	rigii Kisk	LOW RISK
Collateralized Mortgage Obligations:		
Floating Rate	\$75	\$895
Fixed Rate		
Remaining WAL <= 5 Years	\$428	\$2,094
Remaining WAL 5-10 Years	\$54	\$111
Remaining WAL Over 10 Years	\$40	
Superfloaters	\$0	
Inverse Floaters & Super POs	\$6	
Other	\$3	\$0
CMO Residuals:		
Fixed Rate	\$0	\$0
Floating Rate	\$1	\$14
Stripped Mortgage-Backed Securities:	<b>.</b> -	<b>.</b> -
Interest-Only MBS	\$0	\$8
WAC	0.00%	5.50%
Principal-Only MBS	\$0	\$4
WAC	0.00%	5.50%
Total Mortgage-Derivative	<b>^</b>	<b>^</b>
Securities - Book Value	\$607	\$3,127

MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES	Balloons	Fully Amortizing
Adjustable-Rate:		
Balances	\$3,307	\$8,075
WARM	90 mo	198 mo
Remaining Term to Full Amortization	275 mo	
Rate Index Code	0	0
Margin	236 bp	270 bp
Reset Frequency	22 mo	24 mo
MEMO: ARMs within 300 bp of Lifetime Cap		
Balances	\$64	\$272
Wghted Average Distance to Lifetime Cap	58 bp	95 bp
Fixed-Rate:		
Balances	\$3,195	\$4,206
WARM	61 mo	119 mo
Remaining Term to Full Amortization	263 mo	
WAC	6.97%	7.16%

CONSTRUCTION AND LAND LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$3,760 38 mo 0	\$2,488 35 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	165 bp 5 mo	6.90%

SECOND MORTGAGE LOANS AND SECURITIES	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2 Reset Frequency	\$4,669 156 mo 0 79 bp 2 mo	\$2,297 106 mo 7.02%

## **ASSETS** (continued)

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	Coupon of Fixed-Rate Mortgages Serviced for Others					
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Abov	
Fixed-Rate Mortgage Loan Servicing						
Balances Serviced	\$2,624	\$9,546	\$6,937	\$3,353	\$1,57	
WARM	183 mo	246 mo	264 mo	243 mo	185 m	
Weighted Average Servicing Fee	27 bp	27 bp	29 bp	31 bp	62 I	
Total Number of Fixed Rate Loans Serviced that are:						
Conventional	255 loans					
FHA/VA	38 loans					
Subserviced by Others	4 loans					
Cascotticea sy Callete			1			
	Index on Se	erviced Loan				
	Current Market	Lagging Market				
Adjustable-Rate Mortgage Loan Servicing						
Balances Serviced	<b>^</b>					
	\$3,899	\$41		le-Rate Loans Servi		
WARM (in months)	230 mo	250 mo		le-Rate Loans Service e Subserviced by Ot		
		•				
WARM (in months)	230 mo 40 bp	250 mo				
WARM (in months) Weighted Average Servicing Fee  Total Balances of Mortgage Loans Serviced for	230 mo 40 bp	250 mo	Number of These			
WARM (in months) Weighted Average Servicing Fee  Total Balances of Mortgage Loans Serviced for	230 mo 40 bp	250 mo	Number of These			
WARM (in months) Weighted Average Servicing Fee  Total Balances of Mortgage Loans Serviced for each of the service of the serv	230 mo 40 bp	250 mo 30 bp	\$27,978  Balances	e Subserviced by Ot	hers 1 lo	
WARM (in months) Weighted Average Servicing Fee  Total Balances of Mortgage Loans Serviced for CASH, DEPOSITS, AND SECURITIES  Cash, Non-Interest-Earning Demand Deposits, Overnight	230 mo 40 bp Others ont Fed Funds, Overnig	250 mo 30 bp	\$27,978  Balances \$4,637	e Subserviced by Ot	hers 1 lo	
WARM (in months) Weighted Average Servicing Fee  Total Balances of Mortgage Loans Serviced for CASH, DEPOSITS, AND SECURITIES  Cash, Non-Interest-Earning Demand Deposits, Overnight Equity Securities (including Mutual Funds) Subject to SF	230 mo 40 bp Others ont Fed Funds, Overnig	250 mo 30 bp	\$27,978  \$27,978  Balances \$4,637 \$2,303	e Subserviced by Ot	hers 1 lo	
WARM (in months) Weighted Average Servicing Fee  Total Balances of Mortgage Loans Serviced for CASH, DEPOSITS, AND SECURITIES  Cash, Non-Interest-Earning Demand Deposits, Overnight Equity Securities (including Mutual Funds) Subject to SECE Cero-Coupon Securities	230 mo 40 bp Others ont Fed Funds, Overnig	250 mo 30 bp	\$27,978  \$27,978  Balances \$4,637 \$2,303 \$186	e Subserviced by Ot	hers 1 lo	
WARM (in months) Weighted Average Servicing Fee  Total Balances of Mortgage Loans Serviced for CASH, DEPOSITS, AND SECURITIES  Cash, Non-Interest-Earning Demand Deposits, Overnight Equity Securities (including Mutual Funds) Subject to SECETO-Coupon Securities Government & Agency Securities	230 mo 40 bp Others ht Fed Funds, Overnig FAs No. 115	250 mo 30 bp	\$27,978  \$27,978  Balances \$4,637 \$2,303 \$186 \$2,868	WAC 2.57%	hers 1 lo	
WARM (in months) Weighted Average Servicing Fee  Total Balances of Mortgage Loans Serviced for CASH, DEPOSITS, AND SECURITIES  Cash, Non-Interest-Earning Demand Deposits, Overnight Equity Securities (including Mutual Funds) Subject to SF	230 mo 40 bp Others Int Fed Funds, Overnig FAs No. 115	250 mo 30 bp	\$27,978  \$27,978  Balances \$4,637 \$2,303 \$186	WAC  2.57% 3.60%	WAF	

## **ASSETS** (continued)

Area: Assets \$100 Mil - \$1 Bill Reporting CMR September 2003

Report Prepared: 1/22/2004 10:40:24 AM Amounts in Millions Data as of: 1/22/2004

Accrued Interest Receivable Advances for Taxes and Insurance Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)  ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES  Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)  OTHER ITEMS  Real Estate Held for Investment  Repossessed Assets  Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock)  Office Premises and Equipment  Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances  Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I  \$\$	Ounts	All	Report Prepared. 1/22/2004 10.40.24 AW	Re
Accrued Interest Receivable Advances for Taxes and Insurance Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)  ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES  Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)  OTHER ITEMS  Real Estate Held for Investment  Repossessed Assets  Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock)  Office Premises and Equipment  Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances  Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I  \$\$		RITIES	ITEMS RELATED TO MORTAGE LOANS AND SEC	IT
Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)  OTHER ITEMS  Real Estate Held for Investment  Repossessed Assets  Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock)  Office Premises and Equipment  Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances  Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I	\$741 \$402 \$15 \$-55 \$517 \$40		Accrued Interest Receivable Advances for Taxes and Insurance Less: Unamortized Yield Adjustments Valuation Allowances	
Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)  OTHER ITEMS  Real Estate Held for Investment  Repossessed Assets  Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock)  Office Premises and Equipment  Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances  Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I		ECURITIES	ITEMS RELATED TO NONMORTAGE LOANS AND	IT
Real Estate Held for Investment  Repossessed Assets  Equity Assets Not Subject to     SFAs No. 115 (Excluding FHLB Stock)  Office Premises and Equipment \$7  Items Related to Certain Investment Securities     Unrealized Gains (Losses)     Less: Unamortized Yield Adjustments     Valuation Allowances  Other Assets     Servicing Assets, Interest-Only Strip Receivables,     and Certain Other Instruments     Miscellaneous I	\$113 \$87 \$-13 \$227 \$2		Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances	
Repossessed Assets  Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock)  Office Premises and Equipment \$7  Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances  Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I \$7			OTHER ITEMS	C
Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock)  Office Premises and Equipment  Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances  Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I	\$57		Real Estate Held for Investment	
SFAs No. 115 (Excluding FHLB Stock)  Office Premises and Equipment \$7  Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances  Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I \$3	\$190		Repossessed Assets	
Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances  Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I	\$44			
Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances  Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I	1,925		Office Premises and Equipment	
Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I	\$52 \$-43 \$1		Unrealized Gains (Losses) Less: Unamortized Yield Adjustments	
Wildonanous II	\$219 \$3,180 \$444		Servicing Assets, Interest-Only Strip Receivables and Certain Other Instruments Miscellaneous I	
TOTAL ASSETS \$138	88,215	\$1		

MEMORANDUM ITEMS	
Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC23	\$95
Loans Secured by Real Estate Reported as Consumer Loans at SC34	\$1,439
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:	
Equity Securities and Non-Mortgage-Related Mutual Funds	\$922
Mortgage-Related Mututal Funds	\$1,381
Mortgage Loans Serviced by Others:	
Fixed-Rate Mortgage Loans Serviced	\$1,341
Weighted Average Servicing Fee Adjustable-Rate Mortgage Loans Serviced	30 bp
Weighted Average Servicing Fee	\$3,823
vvoigitiou / tvoiago oci violing i oc	25 bp
Credit-Card Balances Expected to Pay Off in	
Grace Period	\$14

# AGGREGATE SCHEDULE CMR REPORT LIABILITIES

Area: Assets \$100 Mil - \$1 Bill Reporting Dockets: 452

All Reporting CMR Report Prepared: 1/22/2004 10:40:24 AM

Amounts in Millions September 2003

Data as of: 1/22/2004

### **FIXED-RATE, FIXED-MATURITY DEPOSITS**

	Orig	Original Maturity in Months			
Balances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter (Optional)	
Balances Maturing in 3 Months or Less WAC WARM	\$8,876 1.86% 2 mo	\$2,942 3.75% 2 mo	\$312 5.50% 2 mo	\$69	
Balances Maturing in 4 to 12 Months WAC WARM	\$12,223 1.76% 7 mo	\$8,651 3.34% 8 mo	\$937 5.75% 8 mo	\$100	
Balances Maturing in 13 to 36 Months WAC WARM		\$9,738 2.93% 20 mo	\$3,973 5.54% 25 mo	\$47	
Balances Maturing in 37 or More Months WAC WARM			\$6,304 4.29% 51 mo	\$20	

Total Fixed-Rate, Fixed Maturity Deposits: \$53,956

# MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

	Original Maturity in Months		
	12 or Less	13 to 36	37 or More
Balances in Brokered Deposits	\$802	\$917	\$614
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest:	• • • • • •	• • • • • • • • • • • • • • • • • • • •	•
Balances Subject to Penalty	\$17,580	\$17,906	\$9,259
Penalty in Months of Forgone Interest	3.02 mo	5.55 mo	6.63 mo
Balances in New Accounts	\$1,780	\$1,114	\$541

### **LIABILITIES (continued)**

Area: Assets \$100 Mil - \$1 Bill

**All Reporting CMR** 

**Amounts in Millions** Report Prepared: 1/22/2004 10:40:24 AM

**Reporting Dockets: 452** September 2003

Data as of: 1/22/2004

# FIXED-RATE, FIXED-MATURITY BORROWINGS

FHLB ADVANCES, OTHER BORROWINGS,	Remaining Maturity			
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT	0 to 3 Months	4 to 36 Months	Over 36 Months	WAC
Balances by Coupon Class:				
Under 3.00%	\$2,897	\$1,530	\$396	1.58%
3.00 to 3.99%	\$126	\$623	\$811	3.49%
4.00 to 4.99%	\$104	\$545	\$834	4.53%
5.00 to 5.99%	\$263	\$745	\$849	5.51%
6.00 to 6.99%	\$141	\$464	\$352	6.41%
7.00 to 7.99%	\$3	\$136	\$133	7.29%
8.00 to 8.99%	\$0	\$3	\$5	8.15%
9.00 and Above	\$0	\$0	\$1	12.97%
WARM	1 mo	18 mo	72 mo	

lotal fixed-kate, fixed-maturity Borrowings \$10,963	Total Fixed-Rate, Fixed-Maturity Borrowings	\$10,963
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#### **MEMOS**

(from Supplemental Reporting)	\$9,187	
Book Value of Redeemable Preferred Stock	\$0	

## **LIABILITIES (continued)**

Area: Assets \$100 Mil - \$1 Bill

Report Prepared: 1/22/2004 10:40:24 AM

All Reporting CMR

Amounts in Millions

Reporting Dockets: 452 September 2003

Data as of: 1/22/2004

### **NON-MATURITY DEPOSITS AND OTHER LIABILITIES**

	Total Balances	WAC	Balances in New Accounts
NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits	\$11,952 \$13,859 \$15,862 \$5,388	0.72% 1.21% 1.06%	\$507 \$783 \$615 \$218
ESCROW ACCOUNTS  Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows	\$324 \$341 \$182	0.20% 0.10% 0.15%	
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS	\$47,909		
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$-2		
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$7		
OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II	\$0 \$1,627 \$209		

TOTAL LIABILITIES	\$123,856
MINORITY INTEREST AND CAPITAL	
MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES	\$4
EQUITY CAPITAL	\$14,355
TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL	\$138,215

#### SUPPLEMENTAL REPORTING

Area: Assets \$100 Mil - \$1 Bill

**All Reporting CMR** 

Report Prepared: 1/22/2004 10:40:24 AM Amounts in Millions

Reporting Dockets: 452 September 2003 Data as of: 1/22/2004

### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
1002	Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs	8	\$16
1004		14	\$19
1006		91	\$351
1008		83	\$276
1010	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs Opt commitment to orig 10-, 15-, or 20-year FRMs Opt commitment to orig 25- or 30-year FRMs Opt commitment to orig "other" Mortgages	54	\$144
1012		202	\$662
1014		174	\$807
1016		143	\$528
2002	Commit/purchase 1-mo COFI ARM loans, svc retained		\$9
2004	Commit/purchase 6-mo or 1-yr COFI ARM loans, svc retained		\$3
2006	Commit/purchase 6-mo/1-yr Treas/LIBOR ARM lns, svc retained		\$18
2008	Commit/purchase 3- or 5-yr Treas ARM loans, svc retained		\$11
2010 2012 2014 2016	Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained Commit/purchase 25- or 30-yr FRM loans, svc retained Commit/purchase "other" Mortgage loans, svc retained	17 11 12	\$7 \$35 \$45 \$37
2022 2026 2028 2030	Commit/sell 1-mo COFI ARM loans, svc retained Commit/sell 6-mo or 1-yr Treas/LIBOR ARM lns, svc retained Commit/sell 3- or 5-yr Treasury ARM loans, svc retained Commit/sell 5- or 7-yr Balloon/2-step mtg lns, svc retained	d 9	\$2 \$1 \$5 \$23
2032 2034 2036 2042	Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained Commit/sell 25- to 30-yr FRM loans, svc retained Commit/sell "other" Mortgage loans, svc retained Commit/purchase 1-month COFI ARM MBS	52 65	\$181 \$233 \$0 \$4
2044	Commit/purchase 6-mo or 1-yr COFI ARM MBS	S	\$7
2046	Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MB		\$20
2048	Commit/purchase 3-yr or 5-yr Treasury ARM MBS		\$4
2050	Commit/purchase 5-yr or 7-yr Balloon or 2-step MBS		\$1

#### SUPPLEMENTAL REPORTING

Area: Assets \$100 Mil - \$1 Bill

**All Reporting CMR** 

Report Prepared: 1/22/2004 10:40:25 AM Amounts in Millions

Reporting Dockets: 452 September 2003

Data as of: 1/22/2004

### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
2052 2054 2056 2068	Commit/purchase 10-, 15-, or 20-yr FRM MBS Commit/purchase 25- to 30-year FRM MBS Commit/purchase "other" MBS Commit/sell 3- or 5-yr Treasury ARM MBS	6	\$29 \$74 \$14 \$2
2072 2074 2081 2106	Commit/sell 10-, 15-, or 20-yr FRM MBS Commit/sell 25- or 30-yr FRM MBS Commit/purch low-risk floating-rate mtg derivative product Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc relea	8 11 ased	\$107 \$397 \$5 \$9
2108 2112 2114 2116	Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released Commit/purchase 25- or 30-yr FRM loans, svc released Commit/purchase "other" Mortgage loans, svc released		\$7 \$6 \$57 \$4
2126 2128 2130 2132	Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released Commit/sell 10-, 15-, or 20-yr FRM loans, svc released	ed 13 12 8 44	\$107 \$34 \$6 \$81
2134 2136 2204 2206	Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released Firm commit/originate 6-month or 1-yr COFI ARM loans Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins	55 9 s 23	\$379 \$96 \$4 \$51
2208 2210 2212 2214	Firm commit/originate 3- or 5-yr Treasury ARM loans Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins Firm commit/originate 10-, 15-, or 20-year FRM loans Firm commit/originate 25- or 30-year FRM loans	35 22 89 82	\$80 \$99 \$287 \$450
2216 3008 3010 3012	Firm commit/originate "other" Mortgage loans Option to purchase 3- or 5-yr Treasury ARMs Option to purchase 5- or 7-yr Balloon or 2-step mtgs Option to purchase 10-, 15-, or 20-yr FRMs	61	\$325 \$1 \$1 \$0

#### SUPPLEMENTAL REPORTING

Area: Assets \$100 Mil - \$1 Bill

**All Reporting CMR** 

Report Prepared: 1/22/2004 10:40:25 AM Amounts in Millions

Reporting Dockets: 452 September 2003

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### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
3016 3026 3028 3030	Option to purchase "other" Mortgages Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs Option to sell 3- or 5-year Treasury ARMs Option to sell 5- or 7-yr Balloon or 2-step mtgs		\$2 \$1 \$23 \$0
3032 3034 3036 3070	Option to sell 10-, 15-, or 20-year FRMs Option to sell 25- or 30-year FRMs Option to sell "other" Mortgages Short opt/sell 5- or 7-yr Balloon or 2-step mtg loans	6 8	\$16 \$126 \$2 \$18
3072 3074 4002 4022	Short option to sell 10-, 15-, or 20-yr FRMs Short option to sell 25- or 30-yr FRMs Commit/purchase non-Mortgage financial assets Commit/sell non-Mortgage financial assets	38	\$5 \$10 \$152 \$91
5002 5004 5010 5572	IR swap: pay fixed, receive 1-month LIBOR IR swap: pay fixed, receive 3-month LIBOR IR swap: pay fixed, receive 3-month Treasury IR swap, amortizing: pay 1-mo LIBOR, receive MBS coupon		\$108 \$482 \$5 \$10
5582 6002 6004 6008	IR swap, amortizing: pay MBS coupon, receive 1-mo LIBOR Interest rate Cap based on 1-month LIBOR Interest rate Cap based on 3-month LIBOR Interest rate Cap based on 3-month Treasury		\$25 \$146 \$134 \$30
6034 6040 7002 7010	Short interest rate Cap based on 3-month LIBOR Short interest rate Cap based on 1-year Treasury Interest rate floor based on 1-month LIBOR Interest rate floor based on 1-year Treasury		\$38 \$3 \$25 \$3
8040 9034 9502 9512	Short futures contract on 10-year Treasury note Long put option on 10-year T-note futures contract Fixed-rate construction loans in process Adjustable-rate construction loans in process	220 149	\$9 \$70 \$1,295 \$933