### Office of Thrift Supervision

**Economic Analysis Division Washington, DC 20552** 

**Area: West** 

All Reporting CMR Reporting Dockets: 99

September 2002

#### **Interest Rate Sensitivity of Net Portfolio Value (NPV)**

|                                       | (D                                   |                       | NPV as % of PV of Assets |  |                           |
|---------------------------------------|--------------------------------------|-----------------------|--------------------------|--|---------------------------|
| Change in Rates                       | \$Amount                             | \$Change              | %Change                  | NPV Ratio                                | Change                    |
| +300 bp<br>+200 bp<br>+100 bp<br>0 bp | 45,789<br>48,797<br>49,804<br>49,062 | -3,273<br>-266<br>742 | -7 %<br>-1 %<br>+2 %     | 10.20 %<br>10.74 %<br>10.89 %<br>10.69 % | -49 bp<br>+5 bp<br>+19 bp |
| -100 bp                               | 49,553                               | 491                   | +1 %                     | 10.75 %                                  | +6 bp                     |
|                                       |                                      |                       |                          |  |                           |
|                                       |                                      |                       |                          |  |                           |

#### **Risk Measure for a Given Rate Shock**

|  | 9/30/2002 | 6/30/2002 | 9/30/2001 |
|--|-----------|-----------|-----------|
| Pre-shock NPV Ratio: NPV as % of PV Assets | 10.69 %   | 11.21 %   | 10.05 %   |
| Post-shock NPV Ratio                       | 10.69 %   | 10.68 %   | 9.04 %    |
| Sensitivity Measure: Decline in NPV Ratio  | 0 bp      | 53 bp     | 101 bp    |
| TB 13a Level of Risk                       | Minimal   | Minimal   | Minimal   |

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

#### **Present Value Estimates by Interest Rate Scenario**

Area: West
All Reporting CMR

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#### (Dollar Amount in Millions)

|  | -100 bp      | 0 bp        | +100 bp     | +200 bp | +300 bp | FaceValue | Pres.Value | PV/FV  | Eff.Dur. |
|--|--------------|-------------|-------------|---------|---------|-----------|------------|--------|----------|
| ASSETS   |              |             |             |         |         |           |            |        |          |
| MORTGAGE LOANS AND SECURITIES                            |              |             |             |         |         |           |            |        |          |
| <b>Fixed-Rate Single-Family First-Mortgage Loans</b>     | and MBS      |             |             |         |         |           |            |        |          |
| 30-Year Mortgage Loans                                   | 33,989       | 33,353      | 32,024      | 30,240  | 28,497  | 32,188    | 33,353     | 103.62 | 2.9      |
| 30-Year Mortgage Securities                              | 10,535       | 10,327      | 9,949       | 9,420   | 8,876   | 9,906     | 10,327     | 104.25 | 2.8      |
| 15-Year Mortgages and MBS                                | 13,120       | 12,874      | 12,441      | 11,947  | 11,460  | 12,411    | 12,874     | 103.73 | 2.6      |
| Balloon Mortgages and MBS                                | 6,498        | 6,418       | 6,306       | 6,144   | 5,957   | 6,237     | 6,418      | 102.91 | 1.5      |
| Adjustable-Rate Single-Family First-Mortgage L           | oans and ME  | S: Current  | Market Inde | x ARMs  |         |           |            |        |          |
| 6 Month or Less Reset Frequency                          | 5,170        | 5,135       | 5,109       | 5,081   | 5,049   | 4,928     | 5,135      | 104.22 | 0.6      |
| 7 Month to 2 Year Reset Frequency                        | 19,414       | 19,210      | 19,010      | 18,784  | 18,485  | 18,325    | 19,210     | 104.83 | 1.1      |
| 2+ Month to 5 Year Reset Frequency                       | 24,836       | 24,257      | 23,613      | 22,893  | 22,105  | 23,627    | 24,257     | 102.67 | 2.5      |
| Adjustable-Rate Single-Family First-Mortgage L           | oans and ME  | 3S: Lagging | Market Inde | ex ARMs |         |           |            |        |          |
| 1 Month Reset Frequency                                  | 116,777      | 115,886     | 114,967     | 113,853 | 112,461 | 112,881   | 115,886    | 102.66 | 0.8      |
| 2 Month to 5 Year Reset Frequency                        | 33,663       | 33,042      | 32,403      | 31,700  | 30,913  | 31,600    | 33,042     | 104.56 | 1.9      |
| <b>Multifamily and Nonresidential Mortgage Loans</b>     | and Securiti | ies         |             |         |         |           |            |        |          |
| Adjustable-Rate, Balloons                                | 11,328       | 11,233      | 11,155      | 11,076  | 10,996  | 11,243    | 11,233     | 99.91  | 0.8      |
| Adjustable-Rate, Fully Amortizing                        | 29,278       | 29,031      | 28,806      | 28,588  | 28,370  | 29,611    | 29,031     | 98.04  | 0.8      |
| Fixed-Rate, Balloon                                      | 6,129        | 5,880       | 5,645       | 5,422   | 5,212   | 5,441     | 5,880      | 108.07 | 4.1      |
| Fixed-Rate, Fully Amortizing                             | 3,171        | 3,027       | 2,893       | 2,768   | 2,652   | 2,823     | 3,027      | 107.23 | 4.6      |
| <b>Construction and Land Loans</b>                       |              |             |             |         |         |           |            |        |          |
| Adjustable-Rate  | 4,884        | 4,875       | 4,867       | 4,860   | 4,853   | 4,850     | 4,875      | 100.53 | 0.2      |
| Fixed-Rate   | 1,680        | 1,631       | 1,586       | 1,546   | 1,510   | 1,691     | 1,631      | 96.40  | 2.9      |
| Second-Mortgage Loans and Securities                     |              |             |             |         |         |           |            |        |          |
| Adjustable-Rate  | 9,540        | 9,526       | 9,513       | 9,503   | 9,493   | 9,719     | 9,526      | 98.02  | 0.1      |
| Fixed-Rate   | 6,430        | 6,275       | 6,126       | 5,985   | 5,851   | 6,116     | 6,275      | 102.60 | 2.4      |
| Other Assets Related to Mortgage Loans and Se            | ecurities    |             |             |         |         |           |            |        |          |
| Nonperforming Mortgage Loans                             | 420          | 415         | 408         | 400     | 391     | 415       | 415        | 100.00 | 1.5      |
| Accrued Interest Receivable                              | 1,428        | 1,428       | 1,428       | 1,428   | 1,428   | 1,428     | 1,428      | 100.00 | 0.0      |
| Advance for Taxes/Insurance                              | 111          | 111         | 111         | 111     | 111     | 111       | 111        | 100.00 | 0.0      |
| Float on Escrows on Owned Mortgages                      | -4           | 17          | 47          | 78      | 105     |           | 17         |        | -153.2   |
| LESS: Value of Servicing on Mortgages Serviced by Others | 1            | 3           | 11          | 16      | 18      |           | 3          |        | -143.7   |
| TOTAL MORTGAGE LOANS AND SECURITIES                      | 338,396      | 333,949     | 328,396     | 321,812 | 314,757 | 325,550   | 333,949    | 102.58 | 1.5      |
|  |              |             |             |         |         |           |            |        |          |

#### **Present Value Estimates by Interest Rate Scenario**

Area: West
All Reporting CMR

Report Prepared: 1/7/2003 9:58:10 AM

#### (Dollar Amount in Millions)

|   | -100 bp | 0 bp   | +100 bp | +200 bp | +300 bp | FaceValue | Pres.Value | PV/FV  | Eff.Dur. |
|---|---------|--------|---------|---------|---------|-----------|------------|--------|----------|
| ASSETS (cont.)  |         |        |         |         |         |           |            |        |          |
| NONMORTGAGE LOANS   |         |        |         |         |         |           |            |        |          |
| Commercial Loans  |         |        |         |         |         |           |            |        |          |
| Adjustable-Rate   | 5,589   | 5,576  | 5,565   | 5,554   | 5,544   | 5,522     | 5,576      | 100.99 | 0.2      |
| Fixed-Rate  | 2,100   | 1,989  | 1,887   | 1,795   | 1,710   | 1,771     | 1,989      | 112.29 | 5.4      |
| Consumer Loans  |         |        |         |         |         |           |            |        |          |
| Adjustable-Rate   | 481     | 480    | 480     | 480     | 479     | 486       | 480        | 98.85  | 0.1      |
| Fixed-Rate  | 12,976  | 12,761 | 12,553  | 12,351  | 12,155  | 11,331    | 12,761     | 112.62 | 1.7      |
| Other Assets Related to Nonmortgage Loans and Securities    |         |        |         |         |         |           |            |        |          |
| Net Nonperforming Nonmortgage Loans                         | -411    | -405   | -399    | -393    | -387    | -405      | -405       | 0.00   | 1.5      |
| Accrued Interest Receivable                                 | 130     | 130    | 130     | 130     | 130     | 130       | 130        | 100.00 | 0.0      |
| TOTAL NONMORTGAGE LOANS                                     | 20,866  | 20,532 | 20,216  | 19,916  | 19,631  | 18,835    | 20,532     | 109.01 | 1.6      |
| CASH, DEPOSITS, AND SECURITIES                              |         |        |         |         |         |           |            |        |          |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos | 10,230  | 10,230 | 10,230  | 10,230  | 10,230  | 10,230    | 10,230     | 100.00 | 0.0      |
| Equities and All Mutual Funds                               | 761     | 726    | 689     | 654     | 621     | 726       | 726        | 100.00 | 5.0      |
| Zero-Coupon Securities                                      | 58      | 58     | 57      | 57      | 57      | 57        | 58         | 100.63 | 0.6      |
| Government and Agency Securities                            | 20,097  | 18,880 | 17,751  | 16,703  | 15,729  | 16,393    | 18,880     | 115.17 | 6.2      |
| Term Fed Funds, Term Repos                                  | 10,979  | 10,969 | 10,960  | 10,950  | 10,941  | 10,967    | 10,969     | 100.02 | 0.1      |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper       | 738     | 697    | 659     | 625     | 595     | 781       | 697        | 89.17  | 5.7      |
| Mortgage-Derivative Securities                              |         |        |         |         |         |           |            |        |          |
| Valued by OTS   | 1       | 1      | 1       | 1       | 1       | 1         | 1          | 100.00 | 0.6      |
| Valued by Institution                                       | 18,000  | 17,966 | 17,900  | 17,692  | 17,425  | 17,947    | 17,966     | 100.11 | 0.3      |
| Structured Securities (Complex)                             | 1,366   | 1,340  | 1,314   | 1,281   | 1,245   | 1,332     | 1,340      | 100.55 | 2.0      |
| LESS: Valuation Allowances for Investment Securities        | 0       | 0      | 0       | 0       | 0       | 0         | 0          | 0.00   | 47.1     |
| TOTAL CASH, DEPOSITS, AND SECURITIES                        | 62,230  | 60,866 | 59,561  | 58,194  | 56,842  | 58,435    | 60,866     | 104.16 | 2.2      |

#### **Present Value Estimates by Interest Rate Scenario**

Area: West
All Reporting CMR

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#### (Dollar Amount in Millions)

|   | -100 bp               | 0 bp    | +100 bp   | +200 bp | +300 bp | FaceValue | Pres.Value | PV/FV      | Eff.Dur.   |
|---|-----------------------|---------|-----------|---------|---------|-----------|------------|------------|------------|
| ASSETS (cont.)                                      |                       |         |           |         |         |           |            |            |            |
| <b>REAL ASSETS, INVESTMENTS IN UNC</b>              | ONSOLIDA <sup>*</sup> | TED SUB | SIDIARIES | S, ETC. |         |           |            |            |            |
| Repossessed Assets                                  | 397                   | 397     | 397       | 397     | 397     | 397       | 397        | 100.00     | 0.0        |
| Real Estate Held for Investment                     | 126                   | 126     | 126       | 126     | 126     | 126       | 126        | 100.00     | 0.0        |
| Investment in Unconsolidated Subsidiaries           | 142                   | 143     | 138       | 128     | 115     | 143       | 143        | 100.00     | 1.4        |
| Office Premises and Equipment                       | 3,448                 | 3,448   | 3,448     | 3,448   | 3,448   | 3,448     | 3,448      | 100.00     | 0.0        |
| TOTAL REAL ASSETS, ETC.                             | 4,113                 | 4,114   | 4,109     | 4,100   | 4,087   | 4,114     | 4,114      | 100.00     | 0.0        |
| <b>MORTGAGE LOANS SERVICED FOR O</b>                | THERS                 |         |           |         |         |           |            |            |            |
| Fixed-Rate Servicing                                | 3,174                 | 3,917   | 6,261     | 8,069   | 8,725   |           | 3,917      |            | -39.4      |
| Adjustable-Rate Servicing                           | 1,671                 | 1,761   | 1,788     | 1,792   | 1,786   |           | 1,761      |            | -3.3       |
| Float on Mortgages Serviced for Others              | 1,659                 | 2,027   | 2,680     | 3,241   | 3,606   |           | 2,027      |            | -25.2      |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS            | 6,504                 | 7,705   | 10,730    | 13,102  | 14,117  |           | 7,705      |            | -27.4      |
| OTHER ASSETS  |                       |         |           |         |         |           |            |            |            |
| Purchased and Excess Servicing                      |                       |         |           |         |         | 5,969     |            |            |            |
| Margin Account                                      | 0                     | 0       | 0         | 0       | 0       | 0         | 0          | 0.00       | 0.0        |
| Miscellaneous I                                     | 22,759                | 22,759  | 22,759    | 22,759  | 22,759  | 22,759    | 22,759     | 100.00     | 0.0        |
| Miscellaneous II                                    |                       |         |           |         |         | 7,682     |            |            |            |
| Deposit Intangibles                                 |                       |         |           |         |         |           |            |            |            |
| Retail CD Intangible                                | 35                    | 54      | 72        | 89      | 105     |           | 54         |            | -34.1      |
| Transaction Account Intangible                      | 2,546                 | 3,742   | 4,906     | 6,114   | 7,299   |           | 3,742      |            | -31.5      |
| MMDA Intangible                                     | 1,931                 | 2,732   | 3,514     | 4,103   | 4,690   |           | 2,732      |            | -29.0      |
| Passbook Account Intangible                         | 1,206                 | 1,669   | 2,139     | 2,620   | 3,019   |           | 1,669      |            | -28.0      |
| Non-Interest-Bearing Account Intangible             | 349                   | 703     | 1,040     | 1,360   | 1,665   |           | 703        |            | -49.1      |
| TOTAL OTHER ASSETS                                  | 28,826                | 31,659  | 34,430    | 37,046  | 39,536  | 36,410    | 31,659     |            |            |
| Miscellaneous Assets                                |                       |         |           |         |         |           |            |            |            |
| Unrealized Gains Less Unamortized Yield Adjustments |                       |         |           |         |         | 5,298     |            |            |            |
| TOTAL ASSETS  | 460,935               | 458,825 | 457,442   | 454,170 | 448,970 | 448,643   | 458,825    | 102/100*** | 0.4/1.0*** |

#### **Present Value Estimates by Interest Rate Scenario**

Area: West **All Reporting CMR** 

Report Prepared: 1/7/2003 9:58:11 AM

#### (Dollar Amount in Millions)

**Reporting Dockets: 99** September 2002

Data as of: 1/7/2003 -100 bp 0 bp +100 bp +200 bp +300 bp **FaceValue** Pres.Value PV/FV Eff.Dur. **LIABILITIES DEPOSITS Fixed-Maturity** Fixed-Rate Maturing in 12 Months or Less 61.934 61.383 60.844 61.290 61.657 100.60 0.4 61.657 61.111 Fixed-Rate Maturing in 13 Months or More 25,531 24,769 24,039 23,341 22,673 23,363 24,769 106.02 3.0 Variable-Rate 706 705 704 704 703 703 705 100.27 0.1 **Demand Transaction Accounts** 49,829 49,829 49,829 49,829 49,829 49,829 49,829 100/92\* 0.0/2.6\***MMDAs** 53,775 53,775 53,775 53.775 53.775 53,775 53,775 100/95\* 0.0/1.6\* Passbook Accounts 21.140 21.140 21.140 21.140 21.140 21.140 21.140 100/92\* 0.0/2.4\*Non-Interest-Bearing Accounts 15,177 15,177 15,177 15,177 15.177 15,177 15,177 100/95\* 0.0/2.4\***TOTAL DEPOSITS** 0.5/1.8\* 228.091 227.051 226.047 225.076 224.140 225.277 227.051 101/97\* **BORROWINGS Fixed-Maturity** Fixed-Rate Maturing in 36 Months or Less 57,889 57,139 56,774 56,414 56,630 101.56 0.7 57,511 57,511 Fixed-Rate Maturing in 37 Months or More 7,117 6,752 6,411 6,091 5,792 6,179 6,752 109.28 5.2 70,828 70,828 Variable-Rate 70,940 70,717 70,607 70,497 71,843 98.59 0.2 **TOTAL BORROWINGS** 135.946 135.091 134.267 133.472 132,703 134.652 135.091 100.33 0.6 OTHER LIABILITIES **Escrow Accounts** 100.00 For Mortgages 5,131 5,131 5,131 5,131 5,131 5,131 5,131 0.0 Other Escrow Accounts 758 735 713 693 674 797 735 92.18 3.1 **Miscellaneous Other Liabilities** Collateralized Mortgage Securities Issued 27 28 29 27 26 28 29 103.54 1.7 Miscellaneous I 26.676 26.676 26.676 26.676 26.676 26.676 26.676 100.00 0.0 Miscellaneous II 0 0 0 1,479 **TOTAL OTHER LIABILITIES** 32.594 32,571 32,548 32.527 32.507 34.111 32,571 95.48 0.1 Other Liabilities not Included Above Self-Valued 17,394 16,951 16,508 15,601 16,024 16,951 105.79 2.6 16,053 **Unamortized Yield Adjustments TOTAL LIABILITIES** 414,024 411,664 407.128 404,950 410,064 411,664 100/98\*\* 0.6/1.3\*\* 409,370

#### **Present Value Estimates by Interest Rate Scenario**

Area: West
All Reporting CMR

Report Prepared: 1/7/2003 9:58:11 AM (Dollar Amount in Millions)

|                                      | -100 bp   | 0 bp    | +100 bp | +200 bp | +300 bp | FaceValue | Pres.Value | PV/FV | Eff.Dur. |
|--------------------------------------|-----------|---------|---------|---------|---------|-----------|------------|-------|----------|
| FINANCIAL DERIVATIVES AND            | OFF-BALAN | ICE-SHI | EET POS | ITIONS  |         |           |            |       |          |
| <b>OPTIONAL COMMITMENTS TO ORIC</b>  | SINATE    |         |         |         |         |           |            |       |          |
| FRMs and Balloon/2-Step Mortgages    | 872       | 483     | -298    | -1,064  | -1,743  |           | 483        |       |          |
| ARMs                                 | 111       | 82      | 50      | 7       | -54     |           | 82         |       |          |
| Other Mortgages                      | 78        | 0       | -125    | -267    | -407    |           | 0          |       |          |
| FIRM COMMITMENTS                     |           |         |         |         |         |           |            |       |          |
| Purchase/Originate Mortgages and MBS | 1,318     | 185     | -1,752  | -3,684  | -5,408  |           | 185        |       |          |
| Sell Mortgages and MBS               | -1,904    | -163    | 2,853   | 5,822   | 8,454   |           | -163       |       |          |
| Purchase Non-Mortgage Items          | 1         | 0       | -1      | -2      | -4      |           | 0          |       |          |
| Sell Non-Mortgage Items              | 0         | 0       | 0       | 0       | 0       |           | 0          |       |          |
| INTEREST-RATE SWAPS                  |           |         |         |         |         |           |            |       |          |
| Pay Fixed, Receive Floating          | -2,258    | -1,634  | -910    | -215    | 454     |           | -1,634     |       |          |
| Pay Floating, Receive Fixed          | 3,084     | 1,976   | 908     | -69     | -963    |           | 1,976      |       |          |
| Basis Swaps                          | 0         | 0       | 0       | 0       | 0       |           | 0          |       |          |
| Swaptions                            | 311       | 495     | 690     | 895     | 1,110   |           | 495        |       |          |
| OTHER DERIVATIVES                    |           |         |         |         |         |           |            |       |          |
| Options on Mortgages and MBS         | 2         | 40      | 399     | 830     | 1,200   |           | 40         |       |          |
| Interest-Rate Caps                   | 0         | 0       | 0       | 0       | 0       |           | 0          |       |          |
| Interest-Rate Floors                 | 116       | 81      | 52      | 30      | 16      |           | 81         |       |          |
| Futures                              | 0         | 0       | 0       | 0       | 0       |           | 0          |       |          |
| Options on Futures                   | 0         | 0       | 0       | 0       | 0       |           | 0          |       |          |
| Construction LIP                     | -42       | -62     | -80     | -97     | -112    |           | -62        |       |          |
| Self-Valued                          | 952       | 417     | -54     | -433    | -774    |           | 417        |       |          |
| TOTAL OFF-BALANCE-SHEET POSITIONS    | 2,641     | 1,901   | 1,732   | 1,754   | 1,770   |           | 1,901      |       |          |

#### **Present Value Estimates by Interest Rate Scenario**

Area: West
All Reporting CMR

(Dollar Amount in Millions)

Reporting Dockets: 99 September 2002

Data as of: 1/7/2003

|                               | -100 bp | 0 bp    | +100 bp | +200 bp | +300 bp | FaceValue | Pres.Value | PV/FV      | Eff.Dur.   |
|-------------------------------|---------|---------|---------|---------|---------|-----------|------------|------------|------------|
| NET PORTFOLIO VALUE           |         |         |         |         |         |           |            |            |            |
| + ASSETS                      | 460,935 | 458,825 | 457,442 | 454,170 | 448,970 | 448,643   | 458,825    | 102/100*** | 0.4/1.0*** |
| - LIABILITIES                 | 414,024 | 411,664 | 409,370 | 407,128 | 404,950 | 410,064   | 411,664    | 100/98**   | 0.6/1.3**  |
| + OFF-BALANCE-SHEET POSITIONS | 2,641   | 1,901   | 1,732   | 1,754   | 1,770   |           | 1,901      |            |            |
| TOTAL NET PORTFOLIO VALUE     | 49,553  | 49,062  | 49,804  | 48,797  | 45,789  | 38,580    | 49,062     | 127.17     | -0.3       |

<sup>\*</sup> Excl./Incl. deposit intangible values listed on asset side of report.

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<sup>\*\*</sup> Excl./Incl. deposit intangible values.

<sup>\*\*\*</sup> Incl./Excl. deposit intangible values.

Area: West
All Reporting CMR

Report Prepared: 1/7/2003 9:58:11 AM Dollar Amounts in Millions

Reporting Dockets: 99 September 2002 Data as of: 1/7/2003

#### FIXED-RATE, SINGLE-FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

|  |              |               | Coupon        |               |                |
|--|--------------|---------------|---------------|---------------|----------------|
|  | Less Than 7% | 7.00 to 7.99% | 8.00 to 8.99% | 9.00 to 9.99% | 10.00% & Above |
| 30-YEAR MORTGAGES AND MBS                    |              |               |               |               |                |
| Mortgage Loans                               | \$16,112     | \$12,014      | \$2,670       | \$851         | \$541          |
| WARM   | 346 mo       | 322 mo        | 307 mo        | 286 mo        | 277 mo         |
| WAC  | 6.48%        | 7.35%         | 8.33%         | 9.38%         | 10.87%         |
| Amount of these that is FHA or VA Guaranteed | \$1,425      | \$1,254       | \$282         | \$53          | \$22           |
| Securities Backed by Conventional Mortgages  | \$3,516      | \$3,391       | \$225         | \$93          | \$36           |
| WARM   | 329 mo       | 337 mo        | 262 mo        | 206 mo        | 176 mo         |
| Weighted Average Pass-Through Rate           | 5.97%        | 7.23%         | 8.24%         | 9.31%         | 10.35%         |
| Securities Backed by FHA or VA Mortgages     | \$1,330      | \$621         | \$443         | \$235         | \$15           |
| WARM   | 329 mo       | 311 mo        | 295 mo        | 267 mo        | 184 mo         |
| Weighted Average Pass-Through Rate           | 6.45%        | 7.25%         | 8.10%         | 9.18%         | 10.23%         |
| 15-YEAR MORTGAGES AND MBS                    |              |               |               |               |                |
| Mortgage Loans                               | \$8,358      | \$1,484       | \$349         | \$157         | \$156          |
| WAC  | 6.06%        | 7.34%         | 8.34%         | 9.42%         | 11.02%         |
| Mortgage Securities                          | \$1,707      | \$145         | \$39          | \$12          | \$5            |
| Weighted Average Pass-Through Rate           | 5.85%        | 7.19%         | 8.30%         | 9.23%         | 10.96%         |
| WARM (of 15-Year Loans and Securities)       | 159 mo       | 135 mo        | 95 mo         | 65 mo         | 52 mo          |
| BALLOON MORTGAGES AND MBS                    |              |               |               |               |                |
| Mortgage Loans                               | \$5,048      | \$619         | \$103         | \$26          | \$23           |
| WĂC  | 5.71%        | 7.26%         | 8.30%         | 9.31%         | 11.22%         |
| Mortgage Securities                          | \$378        | \$39          | \$0           | \$0           | \$0            |
| Weighted Average Pass-Through Rate           | 5.87%        | 7.08%         | 8.00%         | 9.46%         | 0.00%          |
| WARM (of Balloon Loans and Securities)       | 71 mo        | 79 mo         | 78 mo         | 104 mo        | 153 mo         |

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities

\$60,743

#### **ASSETS (continued)**

Area: West
All Reporting CMR

Report Prepared: 1/7/2003 9:58:11 AM

#### **Dollar Amounts in Millions**

Reporting Dockets: 99 September 2002 Data as of: 1/7/2003

| ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE   | ~                | urrent Market Index ARI<br>y Coupon Reset Frequei | Lagging Market Index ARMs by Coupon Reset Frequency |           |                     |
|--|------------------|---|---|-----------|---------------------|
| LOANS AND MORTGAGE-BACKED SECURITIES             | 6 Months or Less | 7 Months to 2 Years                               | 2+ Years to 5 Years                                 | 1 Month   | 2 Months to 5 Years |
| Teaser ARMs                                      |                  |   |   |           |                     |
| Balances Currently Subject to Introductory Rates | \$46             | \$73  | \$110   | \$8.159   | \$224               |
| WAC  | 5.44%            | 4.87%   | 5.28%   | 4.41%     | 5.96%               |
| Non-Teaser ARMs                                  |                  |   |   |           |                     |
| Balances of All Non-Teaser ARMs                  | \$4,881          | \$18,252  | \$23,517  | \$104,722 | \$31,376            |
| Weighted Average Margin                          | 459 bp           | 351 bp  | 263 bp  | 254 bp    | 275 bp              |
| WAC  | 7.40%            | 6.73%   | 6.28%   | 5.13%     | 6.70%               |
| WARM   | 285 mo           | 316 mo  | 342 mo  | 312 mo    | 331 mo              |
| Weighted Average Time Until Next Payment Reset   | 3 mo             | 19 mo   | 47 mo   | 4 mo      | 35 mo               |

Total Adjustable-Rate, Single-Family, First Mortgage Loans & Mortgage-Backed Securities

\$191,360

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815)      | ~                | urrent Market Index ARM<br>Coupon Reset Frequen | Lagging Market Index ARMs<br>by Coupon Reset Frequency |           |                     |
|--|------------------|---|--|-----------|---------------------|
|  | 6 Months or Less | 7 Months to 2 Years                             | 2+ Years to 5 Years                                    | 1 Month   | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap         |                  |   |  |           |                     |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$36             | \$26  | \$9  | \$27      | \$9                 |
| Weighted Average Distance from Lifetime Cap        | 124 bp           | 120 bp  | 175 bp   | 81 bp     | 155 bp              |
| Balances With Coupon 201-400 bp from Lifetime Cap  | \$173            | \$542   | \$359  | \$855     | \$2,641             |
| Weighted Average Distance from Lifetime Cap        | 367 bp           | 349 bp  | 345 bp   | 349 bp    | 366 bp              |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$4,608          | \$17,58 <sup>1</sup>                            | \$23,113   | \$111,418 | \$28,851            |
| Weighted Average Distance from Lifetime Cap        | 687 bp           | 610 bp  | 524 bp   | 634 bp    | 551 bp              |
| Balances Without Lifetime Cap                      | \$111            | \$176   | \$146  | \$581     | \$98                |
| ARM Cap and Floor Detail                           |                  |   |  |           |                     |
| Balances Subject to Periodic Rate Caps             | \$4,373          | \$16,858  | \$14,193   | \$785     | \$9,787             |
| Weighted Average Periodic Rate Cap                 | 133 bp           | 215 bp  | 335 bp   | 264 bp    | 180 bp              |
| Balances Subject to Periodic Rate Floors           | \$4,283          | \$16,45 <sup>1</sup>                            | \$13,69 <sup>3</sup>                                   | \$810     | \$9,294             |
| MBS Included in ARM Balances                       | \$524            | \$1,839   | \$737  | \$14,667  | \$288               |

#### **ASSETS** (continued)

Area: West
All Reporting CMR

Report Prepared: 1/7/2003 9:58:11 AM

#### **Dollar Amounts in Millions**

Reporting Dockets: 99 September 2002

Data as of: 1/7/2003

| MULTIFAMILY AND NONRESIDENTIAL MORTGAGE  | Balloons | Fully Amortizing |
|--|----------|------------------|
| Adjustable-Rate:                         |          |                  |
| Balances                                 | \$11,243 | \$29,611         |
| WARM                                     | 87 mo    | 266 mo           |
| Remaining Term to Full Amortization      | 284 mo   |                  |
| Rate Index Code                          | 0        | 0                |
| Margin                                   | 254 bp   | 244 bp           |
| Reset Frequency                          | 7 mo     | 4 mo             |
| MEMO: ARMs within 300 bp of Lifetime Cap |          |                  |
| Balances                                 | \$122    | \$68             |
| Wghted Average Distance to Lifetime Cap  | 221 bp   | 201 bp           |
| Fixed-Rate:                              |          |                  |
| Balances                                 | \$5,441  | \$2,823          |
| WARM                                     | 65 mo    | 128 mo           |
| Remaining Term to Full Amortization      | 247 mo   |                  |
| WAC                                      | 7.55%    | 7.92%            |

| CONSTRUCTION AND LAND                               | Adjustable Rate       | Fixed Rate       |
|---|-----------------------|------------------|
| Balances<br>WARM<br>Rate Index Code                 | \$4,850<br>13 mo<br>0 | \$1,691<br>66 mo |
| Margin in Column 1; WAC in Column 2 Reset Frequency | 145 bp<br>2 mo        | 7.76%            |

| SECOND MORTGAGE LOANS<br>AND SECURITIES                                    | Adjustable Rate                 | Fixed Rate                 |
|--|---------------------------------|----------------------------|
| Balances<br>WARM<br>Rate Index Code<br>Margin in Column 1; WAC in Column 2 | \$9,719<br>312 mo<br>0<br>49 bp | \$6,116<br>193 mo<br>7.96% |
| Reset Frequency  | 1 mo                            |                            |

| s in Millions   | as of: 1/7/2003                            |                                |
|---|--|--------------------------------|
| COMMERCIAL LOANS  | Adjustable Rate                            | Fixed Rate                     |
| Balances<br>WARM<br>Margin in Column 1; WAC in Column 2<br>Reset Frequency<br>Rate Index Code   | \$5,522<br>46 mo<br>149 bp<br>4 mo<br>0    | \$1,771<br>94 mo<br>7.87%      |
| CONSUMER LOANS  | Adjustable Rate                            | Fixed Rate                     |
| Balances<br>WARM<br>Rate Index Code<br>Margin in Column 1; WAC in Column 2  | \$486<br>99 mo<br>0<br>314 bp              | \$11,331<br>57 mo<br>13.12%    |
| Reset Frequency  MORTGAGE-DERIVATIVE  | 2 mo                                       | Low Risk                       |
| SECURITIES BOOK VALUE  Collateralized Mortgage Obligations: Floating Rate Fixed Rate Remaining WAL <= 5 Years Remaining WAL 5-10 Years Remaining WAL Over 10 Years Superfloaters Inverse Floaters & Super POs | \$85<br>\$366<br>\$17<br>\$2<br>\$0<br>\$0 | \$10,538<br>\$5,940<br>\$330   |
| Other CMO Residuals:  | \$0  | \$0                            |
| Fixed Rate Floating Rate Stripped Mortgage-Backed Securities:   | \$58<br>\$10                               | \$0<br>\$0                     |
| Interest-Only MBS WAC Principal-Only MBS WAC  | \$264<br>5.71%<br>\$33<br>6.61%            | \$3<br>0.33%<br>\$303<br>0.00% |
| Total Mortgage-Derivative<br>Securities - Book Value  | \$833                                      | \$17,114                       |

#### **ASSETS** (continued)

Area: West
All Reporting CMR

Report Prepared: 1/7/2003 9:58:12 AM

**Dollar Amounts in Millions** 

Reporting Dockets: 99 September 2002

Data as of: 1/7/2003

| S              |  |   |   |   |
|----------------|--|---|---|---|
| Co             | upon of Fixed-R  | Rate Mortgages S  | erviced for Othe  | rs  |
| Less Than 7%   | 7.00 to 7.99%  | 8.00 to 8.99%   | 9.00 to 9.99%   | 10.00% & Above  |
|                |  |   |   |   |
| \$278,612      | \$277,825  | \$57,106  | \$9,560   | \$3,249   |
|                |  |   |   | 199 mo  |
| 35 bp          | 40 bp  | 45 bp   | 44 bp   | 50 bp   |
|                |  |   |   |   |
| 3,426 loans    |  |   |   |   |
| 1,051 loans    |  |   |   |   |
| 12 loans       |  |   |   |   |
| Index on Se    | erviced Loan   |   |   |   |
| Current Market | Lagging Market   |   |   |   |
|                |  |   |   |   |
| \$53,780       | \$44,622   | Total # of Adjustabl  | e-Rate Loans Service  | ed 542 loans  |
| 318 mo         | 288 mo   | Number of These   | e Subserviced by Oth  | ers 0 loans   |
| 48 bp          | 80 bp  |   |   |   |
| Others         |  | \$724,755   |   |   |
|                | \$278,612<br>275 mo<br>35 bp<br>3,426 loans<br>1,051 loans<br>12 loans<br>Index on Se<br>Current Market<br>\$53,780<br>318 mo<br>48 bp | Coupon of Fixed-Fix | Coupon of Fixed-Rate Mortgages S           Less Than 7%         7.00 to 7.99%         8.00 to 8.99%           \$278,612         \$277,825         \$57,106           275 mo         307 mo         288 mo           35 bp         40 bp         45 bp           3,426 loans         1,051 loans         12 loans           Index on Serviced Loan         Current Market         Lagging Market           \$53,780         \$44,622         Total # of Adjustable Number of These           318 mo         288 mo         Number of These           48 bp         80 bp | Coupon of Fixed-Rate Mortgages Serviced for Othe           Less Than 7%         7.00 to 7.99%         8.00 to 8.99%         9.00 to 9.99%           \$278,612         \$277,825         \$57,106         \$9,560           275 mo         307 mo         288 mo         256 mo           35 bp         40 bp         45 bp         44 bp           3,426 loans           1,051 loans         12 loans           Index on Serviced Loan           Current Market         Lagging Market           Total # of Adjustable-Rate Loans Service           318 mo         288 mo           48 bp         80 bp   Number of These Subserviced by Others |

| CASH, I | DEPOSI | 15, AND | SECURI | IIES |
|---------|--------|---------|--------|------|
|         |        |         |        |      |

**Total Cash, Deposits, and Securities** 

|  | Balances | WAC   | WARIN  |
|--|----------|-------|--------|
| Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos   | \$10,230 |       |        |
| Equity Securities (including Mutual Funds) Subject to SFAs No. 115                 | \$726    |       |        |
| Zero-Coupon Securities   | \$57     | 1.39% | 6 mo   |
| Government & Agency Securities   | \$16,393 | 5.59% | 90 mo  |
| Term Fed Funds, Term Repos, and Interest-Earning Deposits                          | \$10,967 | 1.90% | 1 mo   |
| Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) | \$781    | 5.59% | 116 mo |
| Memo: Complex Securities (from supplemental reporting)                             | \$1,332  |       |        |
|  |          |       |        |

\$40,488

#### **ASSETS (continued)**

Area: West

All Reporting CMR

Report Prepared: 1/7/2003 9:58:12 AM

Dollar Amounts in Millions

Reporting Dockets: 99

September 2002

Dollar Amounts in Millions

Data as of: 1/7/2003

| Report Prepared: 1///2003 9:58:12 AW  | Dollar Allioui  |
|---|---|
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES   |   |
| Nonperforming Loans Accrued Interest Receivable Advances for Taxes and Insurance Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses) | \$2,520<br>\$1,428<br>\$111<br>\$-1,917<br>\$2,106<br>\$962 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURI  | ΓIES  |
| Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)                                  | \$260<br>\$130<br>\$-184<br>\$664<br>\$0                    |
| OTHER ITEMS   |   |
| Real Estate Held for Investment   | \$126   |
| Repossessed Assets  | \$397   |
| Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock)  | \$143   |
| Office Premises and Equipment   | \$3,448   |
| Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances                                   | \$1,160<br>\$-1,075<br>\$0                                  |
| Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I Miscellaneous II                                      | \$5,969<br>\$22,759<br>\$7,682                              |
| TOTAL ASSETS  | \$448,643   |

| MEMORANDUM ITEMS  |                |
|---|----------------|
| Mortgage "Warehouse" Loans Reported as Mortgage<br>Loans at SC23                          | \$1,161        |
| Loans Secured by Real Estate Reported as Consumer<br>Loans at SC34                        | \$1,658        |
| Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:                     |                |
| Equity Securities and Non-Mortgage-Related Mutual Funds<br>Mortgage-Related Mututal Funds | \$536<br>\$190 |
| Mortgage Loans Serviced by Others:  |                |
| Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee                         | \$5,188        |
| Adjustable-Rate Mortgage Loans Serviced   | 31 bp          |
| Weighted Average Servicing Fee  | \$15,355       |
| 3   | 36 bp          |
| Credit-Card Balances Expected to Pay Off in   |                |
| Grace Period  | \$7            |

# AGGREGATE SCHEDULE CMR REPORT LIABILITIES

Area: West

All Reporting CMR

September 2002

Report Prepared: 1/7/2003 9:58:12 AM Dollar Amounts in Millions Data as of: 1/7/2003

#### **FIXED-RATE, FIXED-MATURITY DEPOSITS**

|   | Origii                    | Original Maturity in Months |                           |                    |  |
|---|---------------------------|-----------------------------|---------------------------|--------------------|--|
| Balances by Remaining Maturity:                       | 12 or Less                | 13 to 36                    | 37 or More                | Quarter (Optional) |  |
| Balances Maturing in 3 Months or Less<br>WAC<br>WARM  | \$18,748<br>2.25%<br>2 mo | \$4,239<br>4.43%<br>2 mo    | \$208<br>5.75%<br>2 mo    | \$244              |  |
| Balances Maturing in 4 to 12 Months<br>WAC<br>WARM    | \$24,643<br>2.40%<br>7 mo | \$12,880<br>3.66%<br>8 mo   | \$572<br>5.68%<br>8 mo    | \$536              |  |
| Balances Maturing in 13 to 36 Months<br>WAC<br>WARM   |                           | \$13,201<br>3.77%<br>22 mo  | \$2,282<br>6.03%<br>28 mo | \$145              |  |
| Balances Maturing in 37 or More Months<br>WAC<br>WARM |                           |                             | \$7,880<br>5.10%<br>61 mo | \$36               |  |

Total Fixed-Rate, Fixed Maturity Deposits: \$84,653

#### MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

|   | Original Maturity in Months |          |            |  |
|---|-----------------------------|----------|------------|--|
|   | 12 or Less                  | 13 to 36 | 37 or More |  |
| Balances in Brokered Deposits   | \$839                       | \$1,142  | \$561      |  |
| Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest: |                             |          |            |  |
| Balances Subject to Penalty   | \$41,211                    | \$28,839 | \$10,160   |  |
| Penalty in Months of Forgone Interest   | 3.04 mo                     | 4.92 mo  | 8.13 mo    |  |
| Balances in New Accounts (optional)   | \$2,152                     | \$1,423  | \$1,194    |  |

#### **LIABILITIES (continued)**

Area: West
All Reporting CMR

Report Prepared: 1/7/2003 9:58:12 AM

**Dollar Amounts in Millions** 

Reporting Dockets: 99 September 2002 Data as of: 1/7/2003

**FIXED-RATE, FIXED-MATURITY BORROWINGS** 

| FHLB ADVANCES, OTHER BORROWINGS,                  | Re            |                |                |        |
|---|---------------|----------------|----------------|--------|
| REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | 0 to 3 Months | 4 to 36 Months | Over 36 Months | WAC    |
|   |               |                |                |        |
| Balances by Coupon Class:                         | _             |                |                |        |
| Under 5.00%                                       | \$23,344      | \$18,078       | \$2,187        | 2.65%  |
| 5.00 to 5.99%                                     | \$175         | \$8,213        | \$1,476        | 5.50%  |
| 6.00 to 6.99%                                     | \$1,639       | \$3,523        | \$1,660        | 6.55%  |
| 7.00 to 7.99%                                     | \$109         | \$1,510        | \$121          | 7.46%  |
| 8.00 to 8.99%                                     | \$20          | \$14           | \$307          | 8.43%  |
| 9.00 to 9.99%                                     | \$0           | \$2            | \$313          | 9.61%  |
| 10.00 to 10.99%                                   | \$0           | \$0            | \$113          | 10.10% |
| 11.00 and Above                                   | \$0           | \$2            | \$2            | 15.93% |

1 mo

| Total Fixed-Rate, Fixed-Maturity Borrowings | \$62,808 |
|---|----------|
|---|----------|

13 mo

75 mo

| V | E | M | 0 | E |
|---|---|---|---|---|
|   |   |   |   |   |

WARM

Variable-Rate, Fixed-Maturity Liabilities \$88,570 (from Supplemental Reporting)

Book Value of Redeemable Preferred Stock \$0

#### **LIABILITIES (continued)**

**Total Balances** 

\$49,829

\$53.775

\$21,140

\$15,177

\$542

\$797

\$18

\$-17

\$28

\$26.676

\$410,064

\$37,949

\$448,646

\*\* PUBLIC \*\* -

\$634

\$1,479

\$4.589

\$145,848

Area: West
All Reporting CMR

**ESCROW ACCOUNTS** 

Other Escrows

OTHER LIABILITIES

Miscellaneous I

Miscellaneous II

**TOTAL LIABILITIES** 

**EQUITY CAPITAL** 

Report Prepared: 1/7/2003 9:58:12 AM Dollar Amounts in Millions

Reporting Dockets: 99
September 2002

Balances in New

Accounts (Optional)

\$8,456

\$4.058

\$1.155

\$4.144

WAC

2.31%

2.03%

1.42%

1.50%

3.02%

0.03%

Data as of: 1/7/2003

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# NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts

TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS

UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS

UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS

MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES

TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL

Non-Interest-Bearing Non-Maturity Deposits

Escrow for Mortgages Held in Portfolio

Escrow for Mortgages Serviced for Others

Collateralized Mortgage Securities Issued

#### SUPPLEMENTAL REPORTING

Area: West
All Reporting CMR

Report Prepared: 1/7/2003 9:58:12 AM (Dollar Amounts in Millions)

Reporting Dockets: 99 September 2002 Data as of: 1/7/2003

#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code                | Off-Balance-Sheet Contract Positions  | # Firms if # > 5 | Notional Amount                    |
|------------------------------|---|------------------|------------------------------------|
| 1002                         | Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs                                  | 8                | \$324                              |
| 1004                         |   | 10               | \$64                               |
| 1006                         |   | 27               | \$1,816                            |
| 1008                         |   | 18               | \$1,940                            |
| 1010                         | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs Opt commitment to orig 10-, 15-, or 20-year FRMs Opt commitment to orig 25- or 30-year FRMs Opt commitment to orig "other" Mortgages                                   | 14               | \$299                              |
| 1012                         |   | 38               | \$5,346                            |
| 1014                         |   | 40               | \$10,101                           |
| 1016                         |   | 35               | \$4,387                            |
| 2006                         | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retain   | ned              | \$110                              |
| 2008                         | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained  |                  | \$1,948                            |
| 2012                         | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained  |                  | \$6,954                            |
| 2014                         | Commit/purchase 25- or 30-yr FRM loans, svc retained  |                  | \$11,601                           |
| 2016<br>2028<br>2030<br>2032 | Commit/purchase "other" Mortgage loans, svc retained Commit/sell 3- or 5-yr Treasury ARM loans, svc retained Commit/sell 5- or 7-yr Balloon/2-step mtg lns, svc retained Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained | 15               | \$13<br>\$2,106<br>\$16<br>\$1,109 |
| 2034                         | Commit/sell 25- to 30-yr FRM loans, svc retained  | 19               | \$2,138                            |
| 2036                         | Commit/sell "other" Mortgage loans, svc retained  |                  | \$5                                |
| 2046                         | Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS  |                  | \$17                               |
| 2048                         | Commit/purchase 3-yr or 5-yr Treasury ARM MBS   |                  | \$9                                |
| 2050                         | Commit/purchase 5-yr or 7-yr Balloon or 2-step MBS  | 8                | \$113                              |
| 2052                         | Commit/purchase 10-, 15-, or 20-yr FRM MBS  |                  | \$2,118                            |
| 2054                         | Commit/purchase 25- to 30-year FRM MBS  |                  | \$6,515                            |
| 2056                         | Commit/purchase "other" MBS   |                  | \$71                               |
| 2066                         | Commit/sell 6-mo or 1-yr Treasury or LIBOR ARM MBS  | 9                | \$88                               |
| 2068                         | Commit/sell 3- or 5-yr Treasury ARM MBS   |                  | \$289                              |
| 2070                         | Commit/sell 5- or 7-yr Balloon or 2-step MBS  |                  | \$261                              |
| 2072                         | Commit/sell 10-, 15-, or 20-yr FRM MBS  |                  | \$13,804                           |

#### SUPPLEMENTAL REPORTING

Area: West
All Reporting CMR

Report Prepared: 1/7/2003 9:58:13 AM (Dollar Amounts in Millions)

Reporting Dockets: 99 September 2002 Data as of: 1/7/2003

#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code                | Off-Balance-Sheet Contract Positions  | # Firms if # > 5 | Notional Amount                  |
|------------------------------|---|------------------|----------------------------------|
| 2074<br>2106<br>2108<br>2110 | Commit/sell 25- or 30-yr FRM MBS Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released             | I                | \$28,609<br>\$255<br>\$2<br>\$71 |
| 2112<br>2114<br>2116<br>2126 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released Commit/purchase 25- or 30-yr FRM loans, svc released Commit/purchase "other" Mortgage loans, svc released Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |                  | \$266<br>\$2,072<br>\$2<br>\$5   |
| 2128<br>2130<br>2132<br>2134 | Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 5- or 7-yr Balloon/2-step mtg lns, svc released Commit/sell 10-, 15-, or 20-yr FRM loans, svc released Commit/sell 25- or 30-yr FRM loans, svc released     | 13<br>18         | \$89<br>\$9<br>\$81<br>\$413     |
| 2136<br>2202<br>2204<br>2206 | Commit/sell "other" Mortgage loans, svc released<br>Firm commitment to originate 1-month COFI ARM loans<br>Firm commit/originate 6-month or 1-yr COFI ARM loans<br>Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins    | s 7              | \$11<br>\$18<br>\$7<br>\$37      |
| 2208<br>2210<br>2212<br>2214 | Firm commit/originate 3- or 5-yr Treasury ARM loans<br>Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins<br>Firm commit/originate 10-, 15-, or 20-year FRM loans<br>Firm commit/originate 25- or 30-year FRM loans          | 6<br>14<br>13    | \$9<br>\$1<br>\$93<br>\$195      |
| 2216<br>3032<br>3034<br>3074 | Firm commit/originate "other" Mortgage loans<br>Option to sell 10-, 15-, or 20-year FRMs<br>Option to sell 25- or 30-year FRMs<br>Short option to sell 25- or 30-yr FRMs  | 14               | \$25<br>\$4<br>\$6,261<br>\$1    |
| 4002<br>4006<br>4022<br>5002 | Commit/purchase non-Mortgage financial assets<br>Commit/purchase "other" liabilities<br>Commit/sell non-Mortgage financial assets<br>IR swap: pay fixed, receive 1-month LIBOR  | 18               | \$162<br>\$10<br>\$80<br>\$688   |

#### SUPPLEMENTAL REPORTING

Area: West
All Reporting CMR

Report Prepared: 1/7/2003 9:58:13 AM

(Dollar Amounts in Millions)

Reporting Dockets: 99 September 2002 Data as of: 1/7/2003

#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code                | Off-Balance-Sheet Contract Positions   | # Firms if # > 5 | Notional Amount                         |
|------------------------------|--|------------------|---|
| 5004<br>5006<br>5008<br>5022 | IR swap: pay fixed, receive 3-month LIBOR IR swap: pay fixed, receive 6-month LIBOR IR swap: pay fixed, receive COFI IR swap: pay fixed, receive the prime rate                                    | 6                | \$32,570<br>\$210<br>\$9<br>\$50        |
| 5024<br>5026<br>5104<br>5126 | IR swap: pay 1-month LIBOR, receive fixed IR swap: pay 3-month LIBOR, receive fixed IR swaption: pay fixed, receive 3-month LIBOR IR swaption: pay 3-month LIBOR, receive fixed                    |                  | \$753<br>\$13,749<br>\$4,250<br>\$5,400 |
| 5224<br>5226<br>5572<br>6002 | Short IR swaption: pay 1-mo LIBOR, receive fixed Short IR swaption: pay 3-mo LIBOR, receive fixed IR swap, amortizing: pay 1-mo LIBOR, receive MBS coupon Interest rate Cap based on 1-month LIBOR | ı                | \$10<br>\$282<br>\$17<br>\$114          |
| 6004<br>6020<br>6032<br>6050 | Interest rate Cap based on 3-month LIBOR Interest rate Cap based on cost-of-funds index (COFI) Short interest rate Cap based on 1-month LIBOR Short interest rate Cap based on cost-of-funds index |                  | \$50<br>\$291<br>\$64<br>\$291          |
| 7004<br>9502<br>9512         | Interest rate floor based on 3-month LIBOR Fixed-rate construction loans in process Adjustable-rate construction loans in process  | 45<br>30         | \$900<br>\$983<br>\$928                 |