## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: Southeast

All Reporting CMR
Reporting Dockets: 305
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  |  | NPV as \% <br> of PV of Assets |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 16,428 | $-3,238$ | $-16 \%$ | $9.15 \%$ | -134 bp |
| +200 bp | 17,934 | $-1,732$ | $-9 \%$ | $9.83 \%$ | -66 bp |
| +100 bp | 19,082 | -584 | $-3 \%$ | $10.30 \%$ | -19 bp |
| 0 bp | 19,666 |  | -533 | $-3 \%$ | $10.49 \%$ |
| -100 bp | 19,133 | -530 | -36 bp |  |  |

Risk Measure for a Given Rate Shock

|  | $6 / 30 / 2003$ | $3 / 31 / 2003$ | $6 / 30 / 2002$ |
| ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $10.49 \%$ | $10.95 \%$ | $12.37 \%$ |
| Post-shock NPV Ratio | $9.83 \%$ | $10.21 \%$ | $11.33 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 66 bp | 102 <br> TB 13a Level of Risk | Minimal | point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report

Area: Southeast
Present Value Estimates by Interest Rate Scenario


Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: Southeast

All Reporting CMR
Report Prepared: 9/17/2003 7:41:37 AM Amounts in Millions Data as of: 9/102003

| Report Prepared: 9/17/2003 7:41:37 AM | Amounts in Millions |  |  |  |  |  | Data as of: 9/16/2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Base Case |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp FaceValue |  | BC/FV | Eff.Dur. |
| ASSETS (cont.) |  |  |  |  |  |  |  |  |

ORTGAGE LOANS

| Commercial Loans |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adjustable-Rate | 4,776 | 4,767 | 4,760 | 4,753 | 4,747 | 4,773 | 99.88 | 0.16 |
| Fixed-Rate | 3,634 | 3,517 | 3,405 | 3,298 | 3,196 | 3,192 | 110.18 | 3.26 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 2,184 | 2,180 | 2,176 | 2,172 | 2,169 | 2,101 | 103.76 | 0.18 |
| Fixed-Rate | 13,530 | 13,344 | 13,163 | 12,988 | 12,818 | 13,350 | 99.95 | 1.37 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -685 | -677 | -669 | -661 | -653 | -677 | 0.00 | 1.24 |
| Accrued Interest Receivable | 150 | 150 | 150 | 150 | 150 | 150 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 23,587 | 23,280 | 22,984 | 22,699 | 22,426 | 22,888 | 101.71 | 1.30 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 10,326 | 10,326 | 10,326 | 10,326 | 10,326 | 10,326 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 1,433 | 1,382 | 1,321 | 1,264 | 1,208 | 1,382 | 100.00 | 4.05 |
| Zero-Coupon Securities | 70 | 66 | 63 | 60 | 58 | 62 | 105.77 | 5.15 |
| Government and Agency Securities | 4,046 | 3,953 | 3,866 | 3,784 | 3,706 | 3,737 | 105.80 | 2.28 |
| Term Fed Funds, Term Repos | 4,401 | 4,393 | 4,385 | 4,377 | 4,370 | 4,386 | 100.16 | 0.18 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 1,565 | 1,505 | 1,451 | 1,400 | 1,353 | 1,376 | 109.38 | 3.79 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 7,835 | 7,784 | 7,651 | 7,446 | 7,205 | 7,802 | 99.76 | 1.18 |
| Structured Securities (Complex) | 6,912 | 6,810 | 6,661 | 6,516 | 6,358 | 6,756 | 100.79 | 1.84 |
| LESS: Valuation Allowances for Investment Securities | 3 | 3 | 3 | 3 | 3 | 3 | 100.00 | 1.50 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 36,584 | 36,216 | 35,721 | 35,170 | 34,581 | 35,824 | 101.09 | 1.19 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: Southeast
All Reporting CMR
Reporting Dockets: 305
June 2003
Report Prepared: 9/17/2003 7:41:37 AM Amounts in Millions Data as of: 9/16/2003

| Base Case |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS (cont.) |  |  |  |  |  |  |  |  |

REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 258 | 258 | 258 | 258 | 258 | 258 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 24 | 24 | 24 | 24 | 24 | 24 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 119 | 117 | 113 | 107 | 99 | 117 | 100.00 | 2.29 |
| Office Premises and Equipment | 2,116 | 2,116 | 2,116 | 2,116 | 2,116 | 2,116 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 2,517 | 2,515 | 2,511 | 2,505 | 2,497 | 2,515 | 100.00 | 0.11 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 257 | 265 | 340 | 505 | 610 |  |  | -15.64 |
| Adjustable-Rate Servicing | 47 | 51 | 52 | 52 | 52 |  |  | -4.42 |
| Float on Mortgages Serviced for Others | 189 | 225 | 298 | 419 | 512 |  |  | -24.23 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 493 | 540 | 690 | 975 | 1,174 |  |  | -18.17 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 1,040 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 5,969 | 5,969 | 5,969 | 5,969 | 5,969 | 5,969 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 836 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 78 | 95 | 108 | 120 | 132 |  |  | -15.68 |
| Transaction Account Intangible | 513 | 782 | 1,066 | 1,345 | 1,642 |  |  | -35.36 |
| MMDA Intangible | 905 | 1,301 | 1,789 | 2,169 | 2,530 |  |  | -33.96 |
| Passbook Account Intangible | 567 | 870 | 1,170 | 1,463 | 1,734 |  |  | -34.63 |
| Non-Interest-Bearing Account Intangible | 106 | 344 | 575 | 794 | 1,003 |  |  | -68.14 |
| TOTAL OTHER ASSETS | 8,139 | 9,360 | 10,677 | 11,860 | 13,009 | 7,845 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 1,042 |  |  |
| TOTAL ASSETS | 188,791 | 187,469 | 185,194 | 182,493 | 179,554 | 181,936 | 103/101*** | 1.67*** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: Southeast

All Reporting CMR

| All Reporting CMR <br> Report Prepared: 9/17/2003 7:41:38 AM | Amounts in Millions |  |  |  |  |  | Data as of: 9/16/2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Cas |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| L\|ABILIT|ES |  |  |  |  |  |  |  |  |
| DEPOSITS Fixed-Maturity | DEPOSITS |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 12 Months or Less | 34,606 | 34,451 | 34,296 | 34,145 | 33,994 | 34,146 | 100.89 | 0.45 |
| Fixed-Rate Maturing in 13 Months or More | 27,882 | 27,185 | 26,512 | 25,862 | 25,234 | 25,520 | 106.52 | 2.52 |
| Variable-Rate | 547 | 547 | 546 | 546 | 546 | 547 | 100.05 | 0.08 |
| Demand |  |  |  |  |  |  |  |  |
| Transaction Accounts | 12,179 | 12,179 | 12,179 | 12,179 | 12,179 | 12,179 | 100/94* | 0.00/2.43* |
| MMDAs | 30,266 | 30,266 | 30,266 | 30,266 | 30,266 | 30,266 | 100/96* | 0.00/1.53* |
| Passbook Accounts | 12,997 | 12,997 | 12,997 | 12,997 | 12,997 | 12,997 | 100/93* | 0.00/2.48* |
| Non-Interest-Bearing Accounts | 10,142 | 10,142 | 10,142 | 10,142 | 10,142 | 10,142 | 100/97* | 0.00/2.39* |
| TOTAL DEPOSITS | 128,618 | 127,766 | 126,938 | 126,136 | 125,357 | 125,795 | 102/99* | 0.66/1.69* |
| BORROWINGS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 15,364 | 15,272 | 15,181 | 15,092 | 15,005 | 15,001 | 101.81 | 0.60 |
| Fixed-Rate Maturing in 37 Months or More | 3,780 | 3,610 | 3,449 | 3,297 | 3,154 | 3,252 | 111.00 | 4.58 |
| Variable-Rate | 5,224 | 5,217 | 5,210 | 5,203 | 5,196 | 5,191 | 100.50 | 0.14 |
| TOTAL BORROWINGS | 24,367 | 24,098 | 23,840 | 23,593 | 23,355 | 23,444 | 102.79 | 1.09 |

## OTHER LIABILITIES

## Escrow Accounts

| For Mortgages | 1,051 | 1,051 | 1,051 | 1,051 | 1,051 | 1,051 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other Escrow Accounts | 332 | 321 | 312 | 303 | 294 | 342 | 93.94 | 3.11 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 4,887 | 4,887 | 4,887 | 4,887 | 4,887 | 4,887 | 100.00 | 0.00 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 347 |  |  |
| TOTAL OTHER LIABILITIES | 6,270 | 6,260 | 6,250 | 6,241 | 6,232 | 6,627 | 94.45 | 0.16 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |
| Self-Valued | 10,367 | 9,927 | 9,656 | 9,424 | 9,244 | 9,026 | 109.98 | 3.58 |
| Unamortized Yield Adjustments |  |  |  |  |  | 4 |  |  |
| total liabilities | 169,622 | 168,051 | 166,684 | 165,394 | 164,189 | 164,896 | 102/100** | .66** |

** PUBLIC ** $\qquad$

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: Southeast
All Reporting CMR
Report Prepared: 9/17/2003 7:41:38 AM

OPTIONAL COMMITMENTS TO ORIGINATE

| FRMs and Balloon/2-Step Mortgages | 580 | 52 | -991 | -1,878 | -2,664 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ARMs | 29 | 14 | -8 | -40 | -82 |
| Other Mortgages | 35 | 0 | -53 | -116 | -180 |
| FIRM COMMITMENTS |  |  |  |  |  |
| Purchase/Originate Mortgages and MBS | 245 | 67 | -288 | -599 | -880 |
| Sell Mortgages and MBS | -880 | 89 | 1,775 | 3,185 | 4,424 |
| Purchase Non-Mortgage Items | 3 | 0 | -3 | -6 | -8 |
| Sell Non-Mortgage Items | 0 | 0 | 0 | 0 | 0 |
| INTEREST-RATE SWAPS |  |  |  |  |  |
| Pay Fixed, Receive Floating | -168 | -105 | 2 | 108 | 211 |
| Pay Floating, Receive Fixed | 52 | 21 | -10 | -39 | -65 |
| Basis Swaps | -1 | -1 | -1 | 0 | 0 |
| Swaptions | 0 | 0 | 0 | 0 | 0 |
| OTHER DERIVATIVES |  |  |  |  |  |
| Options on Mortgages and MBS | 2 | -2 | -39 | -75 | -108 |
| Interest-Rate Caps | 0 | 0 | 1 | 3 | 7 |
| Interest-Rate Floors | 3 | 2 | 1 | 1 | 1 |
| Futures | 0 | 0 | 0 | 0 | 0 |
| Options on Futures | 62 | 62 | 61 | 61 | 59 |
| Construction LIP | -10 | -22 | -33 | -44 | -55 |
| Self-Valued | 12 | 69 | 158 | 273 | 403 |
| TOTAL OFF-BALANCE-SHEET POSITIONS | -36 | 247 | 572 | 835 | 1,062 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: Southeast
All Reporting CMR

| Report Prepared: 9/17/2003 7:41:38 AM | Amounts in Millions |  |  |  |  | Data as of: 9/16/2003 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base Case |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| NET PORTFOLIO VALUE |  |  |  |  |  |  |  |  |
| + ASSETS | 188,791 | 187,469 | 185,194 | 182,493 | 179,554 | 181,936 | 103/101*** | 0.96/1.67*** |
| - LIABILITIES | 169,622 | 168,051 | 166,684 | 165,394 | 164,189 | 164,896 | 102/100** | 0.87/1.66** |
| + OFF-BALANCE-SHEET POSITIONS | -36 | 247 | 572 | 835 | 1,062 |  |  |  |
| TOTAL NET PORTFOLIO VALUE \# | 19,133 | 19,666 | 19,082 | 17,934 | 16,428 | 17,040 | 115.41 | 0.13 |

* Excl./Incl. deposit intangible values listed on asset side of report.
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value


## AGGREGATE SCHEDULE CMR REPORT

 ASSETSArea: Southeast

FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$244 | \$6,021 | \$6,125 | \$3,055 | \$1,278 |
| WARM | 333 mo | 354 mo | 338 mo | 311 mo | 276 mo |
| WAC | 4.57\% | 5.57\% | 6.38\% | 7.34\% | 9.10\% |
| Amount of these that is FHA or VA Guaranteed | \$7 | \$425 | \$444 | \$81 | \$91 |
| Securities Backed by Conventional Mortgages | \$310 | \$2,224 | \$998 | \$171 | \$63 |
| WARM | 267 mo | 333 mo | 302 mo | 292 mo | 215 mo |
| Weighted Average Pass-Through Rate | 4.11\% | 5.19\% | 6.17\% | 7.12\% | 8.70\% |
| Securities Backed by FHA or VA Mortgages | \$4 | \$2,641 | \$645 | \$82 | \$35 |
| WARM | 331 mo | 353 mo | 345 mo | 281 mo | 237 mo |
| Weighted Average Pass-Through Rate | 3.54\% | 5.48\% | 6.37\% | 7.26\% | 8.30\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$1,352 | \$5,379 | \$3,612 | \$1,855 | \$979 |
| WAC | 4.71\% | 5.45\% | 6.44\% | 7.33\% | 8.98\% |
| Mortgage Securities | \$830 | \$1,842 | \$667 | \$91 | \$32 |
| Weighted Average Pass-Through Rate | 4.37\% | 5.15\% | 6.17\% | 7.25\% | 8.35\% |
| WARM (of 15-Year Loans and Securities) | 163 mo | 166 mo | 153 mo | 144 mo | 128 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$626 | \$1,628 | \$1,414 | \$674 | \$676 |
| WAC | 4.55\% | 5.51\% | 6.43\% | 7.34\% | 10.58\% |
| Mortgage Securities | \$1,040 | \$1,036 | \$293 | \$11 | \$1 |
| Weighted Average Pass-Through Rate | 4.29\% | 5.35\% | 6.17\% | 7.15\% | 8.00\% |
| WARM (of Balloon Loans and Securities) | 71 mo | 98 mo | 93 mo | 74 mo | 68 mo |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: Southeast
All Reporting CMR
Report Prepared: 9/17/2003 7:41:38 AM

Reporting Dockets: 305
June 2003

Amounts in Millions
Data as of: 9/16/2003

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :---: | :---: |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |


| Lagging Market Index ARMs <br> by Coupon Reset Frequency |  |
| :---: | :---: |
| 1 Month | 2 Months to 5 Years |

Teaser ARMs
Balances Currently Subject to Introductory Rates

| $\$ 736$ | $\$ 290$ | $\$ 25$ |
| ---: | ---: | ---: |
| $3.51 \%$ | $4.56 \%$ | $6.05 \%$ |
|  |  |  |
| $\$ 4,758$ | $\$ 7,980$ | $\$ 17,798$ |
| 253 bp | 272 bp | 274 bp |
| $4.45 \%$ | $5.67 \%$ | $5.39 \%$ |
| 316 mo | 295 mo | 342 mo |
| 5 mo | 11 mo | 46 mo |


| $\$ 1$ | $\$ 4$ |
| ---: | ---: |
| $3.80 \%$ | $4.50 \%$ |
|  |  |
| $\$ 418$ | $\$ 941$ |
| 205 bp | 237 bp |
| $3.80 \%$ | $5.50 \%$ |
| 314 mo | 265 mo |
| 1 mo | 9 mo |

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset
5 mo
11 mo
46 mo
1 mo

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$22 | \$21 | \$33 | \$1 | \$2 |
| Weighted Average Distance from Lifetime Cap | 139 bp | 104 bp | 140 bp | 10 bp | 134 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$52 | \$355 | \$192 | \$1 | \$30 |
| Weighted Average Distance from Lifetime Cap | 337 bp | 369 bp | 346 bp | 350 bp | 365 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$4,619 | \$7,530 | \$17,293 | \$411 | \$846 |
| Weighted Average Distance from Lifetime Cap | 991 bp | 656 bp | 569 bp | 880 bp | 635 bp |
| Balances Without Lifetime Cap | \$801 | \$364 | \$306 | \$7 | \$67 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$4,056 | \$7,371 | \$16,915 | \$18 | \$672 |
| Weighted Average Periodic Rate Cap | 95 bp | 179 bp | 197 bp | 157 bp | 155 bp |
| Balances Subject to Periodic Rate Floors | \$1,144 | \$5,750 | \$13,124 | \$13 | \$569 |
| MBS Included in ARM Balances | \$337 | \$1,383 | \$1,135 | \$25 | \$29 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

## Area: Southeast

## All Reporting CMR

Report Prepared: 9/17/2003 7:41:39 AM

| MULTIFAMILY AND NONRESIDENTIAL |  | Amounts in |
| :--- | :--- | :--- |
| MORTGAGE LOANS AND SECURITIES | Balloons | Fully Amortizing |


| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 1,770$ | $\$ 4,541$ |
| WARM | 67 mo | 147 mo |
| Remaining Term to Full Amortization | 255 mo | 0 |
| Rate Index Code | 0 | 0 |
| Margin | 200 bp | 216 bp |
| Reset Frequency | 23 mo | 20 mo |
| MEMO: ARMs within 300 bp of Lifetime Cap |  |  |
| Balances | $\$ 64$ | $\$ 108$ |
| Wghted Average Distance to Lifetime Cap | 97 bp | 91 bp |
|  |  |  |
| Fixed-Rate: |  |  |
| Balances | 52,925 | $\$ 3,421$ |
| WARM | 53 mo | 116 mo |
| Remaining Term to Full Amortization | 256 mo |  |
| WAC | $6.98 \%$ | $7.44 \%$ |
|  |  |  |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 4,563$ | $\$ 1,838$ |
| WARM | 34 mo | 34 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 133 bp | $6.76 \%$ |
| Reset Frequency | 4 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |


| COMMERCIAL LOANS | Data as of: 9/16/2003 |  |
| :---: | :---: | :---: |
|  | Adjustable Rate | Fixed Rate |
| Balances | \$4,773 | \$3,192 |
| WARM | 55 mo | 47 mo |
| Margin in Column 1; WAC in Column 2 | 298 bp | 8.46\% |
| Reset Frequency | 3 mo |  |
| Rate Index Code | 0 |  |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances | \$2,101 | \$13,350 |
| WARM | 60 mo | 51 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 773 bp | 9.75\% |
| Reset Frequency | 2 mo |  |
| MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE | High Risk | Low Risk |
| Collateralized Mortgage Obligations: |  |  |
| Floating Rate | \$125 | \$1,155 |
| Fixed Rate |  |  |
| Remaining WAL <= 5 Years | \$950 | \$5,066 |
| Remaining WAL 5-10 Years | \$143 | \$230 |
| Remaining WAL Over 10 Years | \$39 |  |
| Superfloaters | \$0 |  |
| Inverse Floaters \& Super POs | \$6 |  |
| Other | \$2 | \$0 |
| CMO Residuals: |  |  |
| Fixed Rate | \$0 | \$0 |
| Floating Rate | \$0 | \$0 |
| Stripped Mortgage-Backed Securities: |  |  |
| Interest-Only MBS | \$81 | \$5 |
| WAC | 6.36\% | 5.50\% |
| Principal-Only MBS | \$0 | \$0 |
| WAC | 0.00\% | 12.06\% |
| Total Mortgage-Derivative |  |  |
| Securities - Book Value | \$1,346 | \$6,456 |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
Area: Southeast
Reporting Dockets: 305
All Reporting CMR
June 2003
Report Prepared: 9/17/2003 7:41:39 AM
Amounts in Millions
Data as of: 9/16/2003

## MORTGAGE LOANS SERVICED FOR OTHERS

Fixed-Rate Mortgage Loan Servicing
Balances Serviced
WARM
Weighted Average Servicing Fee

Total Number of Fixed Rate Loans Serviced that are: Conventional
FHA/VA
Subserviced by Others

Adjustable-Rate Mortgage Loan Servicing Balances Serviced

| $\$ 9,239$ | $\$ 210$ |
| ---: | ---: |
| 314 mo | 148 mo |
| 19 bp | 28 bp |


| Total \# of Adjustable-Rate Loans Serviced | 45 loans |
| :---: | ---: |
| Number of These Subserviced by Others | 7 loans | Weighted Average Servicing Fee

Total Balances of Mortgage Loans Serviced for Others $\quad \$ 79,132$

## CASH, DEPOSITS, AND SECURITIES

Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos

| Balances | WAC | WARM |
| ---: | ---: | ---: |
| $\$ 10,326$ |  |  |
| $\$ 1,382$ | $2.46 \%$ | 55 mo |
| $\$ 62$ | $3.63 \%$ | 36 mo |
| $\$ 3,737$ | $1.38 \%$ | 2 mo |
| $\$ 4,386$ | $5.15 \%$ | 75 mo |
| $\$ 1,376$ |  |  |
| $\$ 6,756$ |  |  |

Zero-Coupon Securities
Government \& Agency Securities
Term Fed Funds, Term Repos, and Interest-Earning Deposits
Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.)
Memo: Complex Securities (from supplemental reporting)
\$28,025

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

| Area: Southeast <br> All Reporting CMR <br> Report Prepared: 9/17/2003 7:41:39 AM | Amounts |
| :---: | :---: |
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$780 |
| Accrued Interest Receivable | \$478 |
| Advances for Taxes and Insurance | \$34 |
| Less: Unamortized Yield Adjustments | \$-627 |
| Valuation Allowances | \$487 |
| Unrealized Gains (Losses) | \$87 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$282 |
| Accrued Interest Receivable | \$150 |
| Less: Unamortized Yield Adjustments | \$-173 |
| Valuation Allowances | \$959 |
| Unrealized Gains (Losses) | \$4 |
| OTHER ITEMS |  |
| Real Estate Held for Investment | \$24 |
| Repossessed Assets | \$258 |
| Equity Assets Not Subject to <br> SFAs No. 115 (Excluding FHLB Stock) | \$117 |
| Office Premises and Equipment | \$2,116 |
| Items Related to Certain Investment Securities |  |
| Unrealized Gains (Losses) | \$90 |
| Less: Unamortized Yield Adjustments | \$-61 |
| Valuation Allowances | \$3 |
| Other Assets |  |
| Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments | \$1,040 |
| Miscellaneous I | \$5,969 |
| Miscellaneous II | \$836 |
| TOTAL ASSETS | \$181,936 |

## Reporting Dockets: 305

June 2003
Data as of: 9/16/2003

## MEMORANDUM ITEMS

| Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC23 | \$1 |
| :---: | :---: |
| Loans Secured by Real Estate Reported as Consumer Loans at SC34 | \$2,215 |
| Market Vaue of Equity Securities and Mutual Funds Reported at CMR464: |  |
| Equity Securities and Non-Mortgage-Related Mutual Funds | \$772 |
| Mortgage-Related Mututal Funds | \$610 |
| Mortgage Loans Serviced by Others: |  |
| Fixed-Rate Mortgage Loans Serviced | \$11,968 |
| Weighted Average Servicing Fee | 13 bp |
| Adjustable-Rate Mortgage Loans Serviced | \$12,816 |
| Weighted Average Servicing Fee | 10 bp |
| Credit-Card Balances Expected to Pay Off in |  |
| Grace Period | \$298 |

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: Southeast

## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less

| Original Maturity in Months |  |  | Early Withdrawals During Quarter (Optional) |
| :---: | :---: | :---: | :---: |
| 12 or Less | 13 to 36 | 37 or More |  |
| \$9,923 | \$2,952 | \$390 | \$103 |
| 1.91\% | 4.28\% | 5.67\% |  |
| 2 mo | 2 mo | 2 mo |  |
| \$11,636 | \$8,309 | \$937 | \$154 |
| 2.01\% | 3.69\% | 5.68\% |  |
| 7 mo | 8 mo | 8 mo |  |
|  | \$12,080 | \$5,632 | \$76 |
|  | 3.38\% | 5.76\% |  |
|  | 20 mo | 25 mo |  |
|  |  | \$7,807 | \$27 |
|  |  | 4.57\% |  |
|  |  | 51 mo |  | WAC

Balances Maturing in 4 to 12 Months WAC
WARM
\$5,632
ances Maturing in 13 to 36 Months

Balances Maturing in 37 or More Months .57\% WARM

Total Fixed-Rate, Fixed Maturity Deposits:

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

## Balances in Brokered Deposits

| Original Maturity in Months |  |  |
| ---: | ---: | ---: |
| 12 or Less | 13 to 36 | 37 or More |
| $\$ 1,636$ | $\$ 2,165$ | $\$ 4,404$ |

Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest: Balances Subject to Penalty
Penalty in Months of Forgone Interest

| $\$ 18,474$ | $\$ 18,599$ | $\$ 10,980$ |
| ---: | ---: | ---: |
| 3.40 mo | 6.24 mo | 8.40 mo |
|  |  |  |
| $\$ 3,084$ | $\$ 1,304$ | $\$ 691$ |

Balances in New Accounts
\$3,084
\$1,304
\$691

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

Area: Southeast
All Reporting CMR
Report Prepared: 9/17/2003 7:41:39 AM

Reporting Dockets: 305
June 2003
Amounts in Millions
Data as of: 9/16/2003

## FIXED-RATE, FIXED-MATURITY BORROWINGS

| FHLB ADVANCES, OTHER BORROWINGS, REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | Remaining Maturity |  |  | WAC |
| :---: | :---: | :---: | :---: | :---: |
|  | 0 to 3 Months | 4 to 36 Months | Over 36 Months |  |
| Balances by Coupon Class: |  |  |  |  |
| Under 3.00\% | \$6,966 | \$1,652 | \$55 | 1.17\% |
| 3.00 to 3.99\% | \$37 | \$608 | \$717 | 3.58\% |
| 4.00 to 4.99\% | \$121 | \$739 | \$817 | 4.55\% |
| 5.00 to 5.99\% | \$231 | \$2,034 | \$1,062 | 5.44\% |
| 6.00 to $6.99 \%$ | \$570 | \$1,202 | \$212 | 6.57\% |
| 7.00 to 7.99\% | \$110 | \$728 | \$76 | 7.21\% |
| 8.00 to $8.99 \%$ | \$0 | \$4 | \$9 | 8.43\% |
| 9.00 and Above | \$0 | \$0 | \$303 | 9.34\% |
| WARM | 1 mo | 14 mo | 64 mo |  |

[^0]
## MEMOS

Variable-Rate Borrowings and Structured Advances
\$14,764
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock
\$0

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)
Area: Southeast

All Reporting CMR
Report Prepared: 9/17/2003 7:41:40 AM

Amounts in Millions

June 2003
Data as of: 9/16/2003

## NON-MATURITY DEPOSITS AND OTHER LIABILITIES

NON-MATURITY DEPOSITS
Transaction Accounts
Money Market Deposit Accounts (MMDAs)
Passbook Accounts
Non-Interest-Bearing Non-Maturity Deposits
ESCROW ACCOUNTS
Escrow for Mortgages Held in Portfolio
Escrow for Mortgages Serviced for Others
Other Escrows
TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS
OTHER LIABILITIES
Collateralized Mortgage Securities Issued \$0
Miscellaneous I
Miscellaneous II
TOTAL LIABILITIES $\$ 164,896$

MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES
\$152
EQUITY CAPITAL
\$16,887

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: Southeast

## Amounts in Millions

Data as of: 9/16/2003

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs |  | \$4 |
| 1004 | Opt commitment to orig 6-mo or 1-yr COFI ARMs | 7 | \$4 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs | 50 | \$881 |
| 1008 | Opt commitment to orig 3- or $5-\mathrm{yr}$ Treasury ARMs | 39 | \$926 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 46 | \$441 |
| 1012 | Opt commitment to orig 10-, 15-, or 20 -year FRMs | 137 | \$5,137 |
| 1014 | Opt commitment to orig 25- or 30-year FRMs | 111 | \$12,298 |
| 1016 | Opt commitment to orig "other" Mortgages | 90 | \$1,453 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained |  | \$12 |
| 2008 | Commit/purchase 3- or 5 -yr Treas ARM loans, svc retained |  | \$0 |
| 2012 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svC retained Commit/purchase 25- or $30-\mathrm{yr}$ FRM loans, svc retained |  | \$28 |
| 2014 |  |  | \$11 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained |  | \$61 |
| 2022 | Commit/sell 1-mo COFI ARM loans, svc retained |  | \$1 |
| 2026 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained |  | \$87 |
| 2030 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained | 6 | \$52 |
| 2032 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained | 26 | \$800 |
| 2034 | Commit/sell $25-$ to $30-\mathrm{yr}$ FRM loans, svc retained | 31 | \$4,738 |
| 2036 | Commit/sell "other" Mortgage loans, svc retained |  | \$11 |
| 2046 | Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$7 |
| 2052 | Commit/purchase 10-, 15-, or $20-$ yr FRM MBS |  | \$92 |
| 2054 | Commit/purchase 25- to 30-year FRM MBS |  | \$930 |
| 2056 | Commit/purchase "other" MBS |  | \$36 |
| 2070 | Commit/sell 5- or 7-yr Balloon or 2-step MBS |  | \$2 |
| 2072 | Commit/sell 10-, 15-, or $20-\mathrm{yr}$ FRM MBS | 6 | \$3,392 |
| 2074 | Commit/sell 25 - or 30-yr FRM MBS | 9 | \$9,837 |
| 2081 | Commit/purch low-risk floating-rate mtg derivative product |  | \$10 |
| 2082 | Commit/purchase low-risk fixed-rate mtg derivative product |  | \$1 |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: Southeast

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 2086 | Commit/purchase high-risk Mortgage derivative product |  | \$10 |
| 2106 | Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$7 |
| 2108 | Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released |  | \$314 |
| 2110 | Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$20 |
| 2112 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released |  | \$31 |
| 2114 | Commit/purchase 25- or 30-yr FRM loans, svc released |  | \$235 |
| 2116 | Commit/purchase "other" Mortgage loans, svc released |  | \$0 |
| 2122 | Commit/sell 1-mo COFI ARM loans, svc released |  | \$0 |
| 2126 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released | 10 | \$188 |
| 2128 | Commit/sell 3- or 5-yr Treasury ARM loans, svc released | 9 | \$139 |
| 2130 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released | 9 | \$190 |
| 2132 | Commit/sell 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc released | 28 | \$564 |
| 2134 | Commit/sell 25- or 30-yr FRM loans, svc released | 36 | \$2,036 |
| 2136 | Commit/sell "other" Mortgage loans, svc released | 7 | \$123 |
| 2204 | Firm commit/originate 6-month or 1-yr COFI ARM loans |  | \$0 |
| 2206 | Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins | 19 | \$87 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans | 15 | \$50 |
| 2210 | Firm commit/orig 5- or 7 -yr Balloon or 2-step mtg Ins | 11 | \$36 |
| 2212 | Firm commit/originate 10-, 15-, or 20-year FRM loans | 46 | \$453 |
| 2214 | Firm commit/originate 25- or 30-year FRM loans | 37 | \$2,240 |
| 2216 | Firm commit/originate "other" Mortgage loans | 33 | \$527 |
| 3008 | Option to purchase 3- or 5-yr Treasury ARMs |  | \$6 |
| 3010 | Option to purchase 5- or 7-yr Balloon or 2-step mtgs |  | \$10 |
| 3012 | Option to purchase 10-, 15-, or $20-\mathrm{yr}$ FRMs |  | \$0 |
| 3014 | Option to purchase 25- or 30-yr FRMs |  | \$7 |
| 3016 | Option to purchase "other" Mortgages |  | \$49 |
| 3026 | Option to sell 6-mo or $1-\mathrm{yr}$ Treasury or LIBOR ARMs |  | \$0 |
| 3032 | Option to sell 10-, 15-, or 20-year FRMs |  | \$84 |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: Southeast

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 |
| :---: | :--- | ---: | Notional Amount

## AGGREGATE SCHEDULE CMR REPORT

SUPPLEMENTAL REPORTING

Area: Southeast
All Reporting CMR
Report Prepared: 9/17/2003 7:41:41 AM

SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 9 | Adjustable |  |  |

9512 Adjustable-rate construction loans in process 82


[^0]:    Total Fixed-Rate, Fixed-Maturity Borrowings

