## Office of Thrift Supervision

**Economic Analysis Division Washington, DC 20552** 

**Area: Southeast** 

All Reporting CMR Reporting Dockets: 305 June 2003

## **Interest Rate Sensitivity of Net Portfolio Value (NPV)**

	1 (Do	NPV as % of PV of Assets			
Change in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change
+300 bp	16,428	-3,238	-16 %	9.15 %	-134 bp
+200 bp	17,934	-1,732	-9 %	9.83 %	-66 bp
+100 bp	19,082	-584	-3 %	10.30 %	-19 bp
0 bp	19,666			10.49 %	·
-100 bp	19,133	-533	-3 %	10.13 %	-36 bp

## **Risk Measure for a Given Rate Shock**

	6/30/2003	3/31/2003	6/30/2002
Pre-shock NPV Ratio: NPV as % of PV Assets Post-shock NPV Ratio Sensitivity Measure: Decline in NPV Ratio TB 13a Level of Risk	10.49 %	10.95 %	12.37 %
	9.83 %	10.21 %	11.33 %
	66 bp	75 bp	104 bp
	Minimal	Minimal	Minimal

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

## **Present Value Estimates by Interest Rate Scenario**

Area: Southeast All Reporting CMR

Reporting Dockets: 305

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**Amounts in Millions** 

Report Prepared. 9/1//2003 /.41.3/ AW		Aillouilla					Data as 0	1. 9/10/200
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS								
MORTGAGE LOANS AND SECURITIES								
Fixed-Rate Single-Family First-Mortgage Loans	and MBS							
30-Year Mortgage Loans	17,726	17,362	16,574	15,706	14,863	16,724	103.81	3.32
30-Year Mortgage Securities	7,602	7,427	7,005	6,549	6,139	7,173	103.55	4.02
15-Year Mortgages and MBS	17,640	17,312	16,713	16,013	15,306	16,640	104.04	2.68
Balloon Mortgages and MBS	7,800	7,707	7,572	7,382	7,145	7,398	104.18	1.48
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Current Ma	rket Index AR	Ms				
6 Month or Less Reset Frequency	5,639	5,631	5,614	5,580	5,524	5,494	102.49	0.22
7 Month to 2 Year Reset Frequency	8,616	8,550	8,477	8,389	8,266	8,270	103.38	0.81
2+ to 5 Year Reset Frequency	18,717	18,280	17,760	17,170	16,522	17,824	102.56	2.62
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Lagging Ma	rket Index Al	RMs				
1 Month Reset Frequency	432	429	426	422	418	419	102.36	0.75
2 Month to 5 Year Reset Frequency	972	957	942	927	910	945	101.28	1.55
<b>Multifamily and Nonresidential Mortgage Loans</b>	and Securities	5						
Adjustable-Rate, Balloons	1,830	1,811	1,794	1,778	1,762	1,770	102.31	1.00
Adjustable-Rate, Fully Amortizing	4,617	4,584	4,551	4,518	4,486	4,541	100.94	0.73
Fixed-Rate, Balloon	3,331	3,212	3,099	2,991	2,889	2,925	109.81	3.60
Fixed-Rate, Fully Amortizing	3,914	3,750	3,597	3,456	3,324	3,421	109.60	4.22
Construction and Land Loans								
Adjustable-Rate	4,582	4,572	4,563	4,553	4,545	4,563	100.20	0.21
Fixed-Rate	1,849	1,811	1,775	1,741	1,708	1,838	98.54	2.04
Second-Mortgage Loans and Securities								
Adjustable-Rate	8,615	8,603	8,592	8,580	8,571	8,555	100.56	0.14
Fixed-Rate	2,674	2,614	2,557	2,502	2,449	2,518	103.80	2.25
Other Assets Related to Mortgage Loans and Se	curities							
Net Nonperforming Mortgage Loans	298	293	286	280	273	293	100.00	1.98
Accrued Interest Receivable	478	478	478	478	478	478	100.00	0.00
Advance for Taxes/Insurance	34	34	34	34	34	34	100.00	0.00
Float on Escrows on Owned Mortgages	15	36	68	94	114			-72.93
LESS: Value of Servicing on Mortgages Serviced by Others	-89	-105	-133	-140	-141			-20.74
TOTAL MORTGAGE LOANS AND SECURITIES	117,471	115,557	112,610	109,284	105,867	111,822	103.34	2.10

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## **Present Value Estimates by Interest Rate Scenario**

Area: Southeast All Reporting CMR

resent value Estimates by interest Rate Scenario

Reporting Dockets: 305 June 2003

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#### **Amounts in Millions**

Base Case								
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
NONMORTGAGE LOANS								
Commercial Loans								
Adjustable-Rate	4,776	4,767	4,760	4,753	4,747	4,773	99.88	0.16
Fixed-Rate	3,634	3,517	3,405	3,298	3,196	3,192	110.18	3.26
Consumer Loans								
Adjustable-Rate	2,184	2,180	2,176	2,172	2,169	2,101	103.76	0.18
Fixed-Rate	13,530	13,344	13,163	12,988	12,818	13,350	99.95	1.37
Other Assets Related to Nonmortgage Loans and	Securities							
Net Nonperforming Nonmortgage Loans	-685	-677	-669	-661	-653	-677	0.00	1.24
Accrued Interest Receivable	150	150	150	150	150	150	100.00	0.00
TOTAL NONMORTGAGE LOANS	23,587	23,280	22,984	22,699	22,426	22,888	101.71	1.30
CASH, DEPOSITS, AND SECURITIES								
Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos	10,326	10,326	10,326	10,326	10,326	10,326	100.00	0.00
Equities and All Mutual Funds	1,433	1,382	1,321	1,264	1,208	1,382	100.00	4.05
Zero-Coupon Securities	70	66	63	60	58	62	105.77	5.15
Government and Agency Securities	4,046	3,953	3,866	3,784	3,706	3,737	105.80	2.28
Term Fed Funds, Term Repos	4,401	4,393	4,385	4,377	4,370	4,386	100.16	0.18
Munis, Mtg-Backed Bonds, Corporates, Commercial Paper	1,565	1,505	1,451	1,400	1,353	1,376	109.38	3.79
Mortgage-Derivative and Structured Securities								
Valued by OTS	0	0	0	0	0	0	0.00	0.00
Valued by Institution	7,835	7,784	7,651	7,446	7,205	7,802	99.76	1.18
Structured Securities (Complex)	6,912	6,810	6,661	6,516	6,358	6,756	100.79	1.84
LESS: Valuation Allowances for Investment Securities	3	3	3	3	3	3	100.00	1.50
TOTAL CASH, DEPOSITS, AND SECURITIES	36,584	36,216	35,721	35,170	34,581	35,824	101.09	1.19

#### **Present Value Estimates by Interest Rate Scenario**

**Area: Southeast** 

**Reporting Dockets: 305** 

June 2003

Data as of: 9/16/2003

**All Reporting CMR** Report Prepared: 9/17/2003 7:41:37 AM

**Amounts in Millions** 

Report Frepared. 3/1/1/2003 1.41.37 AW		Amounts					Dala as	01. 3/10/200
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
<b>REAL ASSETS, INVESTMENTS IN UNCO</b>	ONSOLIDATI	ED SUBSID	IARIES, ET	C.				
Repossessed Assets	258	258	258	258	258	258	100.00	0.00
Real Estate Held for Investment	24	24	24	24	24	24	100.00	0.00
Investment in Unconsolidated Subsidiaries	119	117	113	107	99	117	100.00	2.29
Office Premises and Equipment	2,116	2,116	2,116	2,116	2,116	2,116	100.00	0.00
TOTAL REAL ASSETS, ETC.	2,517	2,515	2,511	2,505	2,497	2,515	100.00	0.11
MORTGAGE LOANS SERVICED FOR O	THERS							
Fixed-Rate Servicing	257	265	340	505	610			-15.64
Adjustable-Rate Servicing	47	51	52	52	52			-4.42
Float on Mortgages Serviced for Others	189	225	298	419	512			-24.23
TOTAL MORTGAGE LOANS SERVICED FOR OTHERS	493	540	690	975	1,174			-18.17
OTHER ASSETS								
Purchased and Excess Servicing						1,040		
Margin Account	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	5,969	5,969	5,969	5,969	5,969	5,969	100.00	0.00
Miscellaneous II						836		
Deposit Intangibles								
Retail CD Intangible	78	95	108	120	132			-15.68
Transaction Account Intangible	513	782	1,066	1,345	1,642			-35.36
MMDA Intangible	905	1,301	1,789	2,169	2,530			-33.96
Passbook Account Intangible	567	870	1,170	1,463	1,734			-34.63
Non-Interest-Bearing Account Intangible	106	344	575	794	1,003			-68.14
TOTAL OTHER ASSETS	8,139	9,360	10,677	11,860	13,009	7,845		
Miscellaneous Assets								
Unrealized Gains Less Unamortized Yield Adjustments						1,042		
TOTAL ASSETS	188,791	187,469	185,194	182,493	179,554	181,936	103/101***	0.96/1.67***

#### **Present Value Estimates by Interest Rate Scenario**

Area: Southeast All Reporting CMR

Reporting Dockets: 305

June 2003

Report Prepared: 9/17/2003 7:41:38 AM Amounts in Millions

ınts in Millions	Data as of: 9/16/2003

Report Prepared: 9/1//2003 /:41:36 AW		Amounts	III WIIIIOII3				Dala as	01: 9/10/200
	400 hm	Base Case	. 400 hm	. 200 hm	. 200 hm	FaceValue	DC/EV	Eff.Dur.
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	EIT.DUr.
LIABILITIES								
DEPOSITS								
Fixed-Maturity								
Fixed-Rate Maturing in 12 Months or Less	34,606	34,451	34,296	34,145	33,994	34,146	100.89	0.45
Fixed-Rate Maturing in 13 Months or More	27,882	27,185	26,512	25,862	25,234	25,520	106.52	2.52
Variable-Rate	547	547	546	546	546	547	100.05	0.08
Demand								
Transaction Accounts	12,179	12,179	12,179	12,179	12,179	12,179	100/94*	0.00/2.43*
MMDAs	30,266	30,266	30,266	30,266	30,266	30,266	100/96*	0.00/1.53*
Passbook Accounts	12,997	12,997	12,997	12,997	12,997	12,997	100/93*	0.00/2.48*
Non-Interest-Bearing Accounts	10,142	10,142	10,142	10,142	10,142	10,142	100/97*	0.00/2.39*
TOTAL DEPOSITS	128,618	127,766	126,938	126,136	125,357	125,795	102/99*	0.66/1.69*
BORROWINGS								
Fixed-Maturity								
Fixed-Rate Maturing in 36 Months or Less	15,364	15,272	15,181	15,092	15,005	15,001	101.81	0.60
Fixed-Rate Maturing in 37 Months or More	3,780	3,610	3,449	3,297	3,154	3,252	111.00	4.58
Variable-Rate	5,224	5,217	5,210	5,203	5,196	5,191	100.50	0.14
TOTAL BORROWINGS	24,367	24,098	23,840	23,593	23,355	23,444	102.79	1.09
OTHER LIABILITIES								
<b>Escrow Accounts</b>								
For Mortgages	1,051	1,051	1,051	1,051	1,051	1,051	100.00	0.00
Other Escrow Accounts	332	321	312	303	294	342	93.94	3.11
Miscellaneous Other Liabilities								
Collateralized Mortgage Securities Issued	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	4,887	4,887	4,887	4,887	4,887	4,887	100.00	0.00
Miscellaneous II	0	0	0	0	0	347		
TOTAL OTHER LIABILITIES	6,270	6,260	6,250	6,241	6,232	6,627	94.45	0.16
Other Liabilities not Included Above								
Self-Valued	10,367	9,927	9,656	9,424	9,244	9,026	109.98	3.58
Unamortized Yield Adjustments						4		
TOTAL LIABILITIES	169,622	168,051	166,684	165,394	164,189	164,896	102/100**	0.87/1.66**
		** PUE	RIIC **					Page

## **Present Value Estimates by Interest Rate Scenario**

Area: Southeast

**All Reporting CMR** 

Reporting Dockets: 305

June 2003

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		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur
FINANCIAL DERIVATIVES AND	OFF-BALANC	E-SHEE	T POSITION	ONS				
OPTIONAL COMMITMENTS TO ORIG	GINATE							
FRMs and Balloon/2-Step Mortgages	580	52	-991	-1,878	-2,664			
ARMs	29	14	-8	-40	-82			
Other Mortgages	35	0	-53	-116	-180			
FIRM COMMITMENTS								
Purchase/Originate Mortgages and MBS	245	67	-288	-599	-880			
Sell Mortgages and MBS	-880	89	1,775	3,185	4,424			
Purchase Non-Mortgage Items	3	0	-3	-6	-8			
Sell Non-Mortgage Items	0	0	0	0	0			
INTEREST-RATE SWAPS								
Pay Fixed, Receive Floating	-168	-105	2	108	211			
Pay Floating, Receive Fixed	52	21	-10	-39	-65			
Basis Swaps	-1	-1	-1	0	0			
Swaptions	0	0	0	0	0			
OTHER DERIVATIVES								
Options on Mortgages and MBS	2	-2	-39	-75	-108			
Interest-Rate Caps	0	0	1	3	7			
Interest-Rate Floors	3	2	1	1	1			
Futures	0	0	0	0	0			
Options on Futures	62	62	61	61	59			
Construction LIP	-10	-22	-33	-44	-55			
Self-Valued	12	69	158	273	403			
TOTAL OFF-BALANCE-SHEET POSITIONS	-36	247	572	835	1.062		•	

## **Present Value Estimates by Interest Rate Scenario**

**Area: Southeast Reporting Dockets: 305** 

June 2003

**All Reporting CMR Amounts in Millions** Report Prepared: 9/17/2003 7:41:38 AM Data as of: 9/16/2003

		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
NET PORTFOLIO VALUE								
+ ASSETS	188,791	187,469	185,194	182,493	179,554	181,936	103/101***	0.96/1.67***
- LIABILITIES	169,622	168,051	166,684	165,394	164,189	164,896	102/100**	0.87/1.66**
+ OFF-BALANCE-SHEET POSITIONS	-36	247	572	835	1,062			
TOTAL NET PORTFOLIO VALUE #	19,133	19,666	19,082	17,934	16,428	17,040	115.41	0.13

Note: Base Case Value is expressed as a Percent of Face Value

<sup>\*</sup> Excl./Incl. deposit intangible values listed on asset side of report.

\*\* Excl./Incl. deposit intangible values.

\*\*\* Incl./Excl. deposit intangible values.

# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries

Area: Southeast All Reporting CMR

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**Amounts in Millions** 

Reporting Dockets: 305
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#### FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

	Coupon						
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above		
30-YEAR MORTGAGES AND MBS							
Mortgage Loans	\$244	\$6,021	\$6,125	\$3,055	\$1,278		
WĂRM	333 mo	354 mo	338 mo	311 mo	276 mo		
WAC	4.57%	5.57%	6.38%	7.34%	9.10%		
Amount of these that is FHA or VA Guaranteed	\$7	\$425	\$444	\$81	\$91		
Securities Backed by Conventional Mortgages	\$310	\$2,224	\$998	\$171	\$63		
WARM	267 mo	333 mo	302 mo	292 mo	215 mo		
Weighted Average Pass-Through Rate	4.11%	5.19%	6.17%	7.12%	8.70%		
Securities Backed by FHA or VA Mortgages	\$4	\$2,641	\$645	\$82	\$35		
WARM	331 mo	353 mo	345 mo	281 mo	237 mo		
Weighted Average Pass-Through Rate	3.54%	5.48%	6.37%	7.26%	8.30%		
15-YEAR MORTGAGES AND MBS							
Mortgage Loans	\$1,352	\$5,379	\$3,612	\$1,855	\$979		
WAC	4.71%	5.45%	6.44%	7.33%	8.98%		
Mortgage Securities	\$830	\$1,842	\$667	\$91	\$32		
Weighted Average Pass-Through Rate	4.37%	5.15%	6.17%	7.25%	8.35%		
WARM (of 15-Year Loans and Securities)	163 mo	166 mo	153 mo	144 mo	128 mo		
BALLOON MORTGAGES AND MBS							
Mortgage Loans	\$626	\$1,628	\$1,414	\$674	\$676		
WAC	4.55%	5.51%	6.43%	7.34%	10.58%		
Mortgage Securities	\$1,040	\$1,036	\$293	\$11	\$1		
Weighted Average Pass-Through Rate	4.29%	5.35%	6.17%	7.15%	8.00%		
WARM (of Balloon Loans and Securities)	71 mo	98 mo	93 mo	74 mo	68 mo		

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities

\$47,934

#### **ASSETS** (continued)

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ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE	-	urrent Market Index ARI y Coupon Reset Freque	Lagging Market Index ARMs by Coupon Reset Frequency		
LOANS AND MORTGAGE-BACKED SECURITIES	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
Teaser ARMs					
Balances Currently Subject to Introductory Rates	\$736	\$290	\$25	\$1	\$4
WAC	3.51%	4.56%	6.05%	3.80%	4.50%
Non-Teaser ARMs					
Balances of All Non-Teaser ARMs	\$4,758	\$7,980	\$17,798	\$418	\$941
Weighted Average Margin	253 bp	272 bp	274 bp	205 bp	237 bp
WAC	4.45%	5.67 <sup>°</sup> .	5.39%	3.80%	5.50%
WARM	316 mo	295 mo	342 mo	314 mo	265 mo
Weighted Average Time Until Next Payment Reset	5 mo	11 mo	46 mo	1 mo	9 mo
Total Adjustable-Rate, Single-Family, First Mortga	age Loans & Mortg	age-Backed Securi	ties		\$32,952

MEMO ITEMS FOR ALL ARMS (Reported at CMR 815)	~	urrent Market Index ARN  Coupon Reset Frequen	Lagging Market Index ARMs by Coupon Reset Frequency		
	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
ARM Balances by Distance from Lifetime Cap					
Balances With Coupon Within 200 bp of Lifetime Cap	\$22	\$21	\$33	\$1	\$2
Weighted Average Distance from Lifetime Cap	139 bp	104 bp	140 bp	10 bp	134 bp
Balances With Coupon 201-400 bp from Lifetime Cap	\$52	\$355	\$192	\$1	\$30
Weighted Average Distance from Lifetime Cap	337 bp	369 bp	346 bp	350 bp	365 bp
Balances With Coupon Over 400 bp from Lifetime Cap	\$4,619	\$7,530	\$17,293	\$411	\$846
Weighted Average Distance from Lifetime Cap	991 bp	656 bp	569 bp	880 bp	635 bp
Balances Without Lifetime Cap	\$801	\$364	\$306	\$7	\$67
ARM Cap and Floor Detail					
Balances Subject to Periodic Rate Caps	\$4,056	\$7,371	\$16,915	\$18	\$672
Weighted Average Periodic Rate Cap	95 bp	179 bp	197 bp	157 bp	155 bp
Balances Subject to Periodic Rate Floors	\$1,144	\$5,750	\$13,12 <del>4</del>	\$13	\$569
MBS Included in ARM Balances	\$337	\$1,383	\$1,135	\$25	\$29

#### **ASSETS** (continued)

**Area: Southeast All Reporting CMR** 

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#### **Amounts in Millions**

**Reporting Dockets: 305** 

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stable Rate	Fixed Rate

MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES	Balloons	Fully Amortizing
Adjustable-Rate:		
, Balances	\$1,770	\$4,541
WARM	67 mo	147 mo
Remaining Term to Full Amortization	255 mo	
Rate Index Code	0	0
Margin	200 bp	216 bp
Reset Frequency	23 mo	20 mo
MEMO: ARMs within 300 bp of Lifetime Cap		
Balances	\$64	\$108
Wghted Average Distance to Lifetime Cap	97 bp	91 bp
Fixed-Rate:		
Balances	\$2,925	\$3,421
WARM	53 mo	116 mo
Remaining Term to Full Amortization	256 mo	
WAC	6.98%	7.44%

CONSTRUCTION AND LAND LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$4,563 34 mo 0	\$1,838 34 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	133 bp 4 mo	6.76%

SECOND MORTGAGE LOANS AND SECURITIES	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$8,555 147 mo 0	\$2,518 146 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	150 bp 1 mo	7.79%

1 Willions	Data as of: 9/16/2003	
COMMERCIAL LOANS	Adjustable Rate	Fixed Rate
Balances WARM Margin in Column 1; WAC in Column 2 Reset Frequency Rate Index Code	\$4,773 55 mo 298 bp 3 mo 0	\$3,192 47 mo 8.46%
CONSUMER LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2	\$2,101 60 mo 0 773 bp	\$13,350 51 mo 9.75%
Reset Frequency	2 mo	
MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE	High Risk	Low Risk
Collateralized Mortgage Obligations: Floating Rate Fixed Rate	\$125	\$1,155
Remaining WAL <= 5 Years Remaining WAL 5-10 Years Remaining WAL Over 10 Years Superfloaters Inverse Floaters & Super POs	\$950 \$143 \$39 \$0 \$6	\$5,066 \$230
Other CMO Residuals:	\$2	\$0
Fixed Rate Floating Rate Stripped Mortgage-Backed Securities:	\$0 \$0	\$0 \$0
Interest-Only MBS  WAC  Principal-Only MBS  WAC	\$81 6.36% \$0 0.00%	\$5 5.50% \$0 12.06%
Total Mortgage-Derivative Securities - Book Value	\$1,346	\$6,456

#### **ASSETS** (continued)

**Area: Southeast All Reporting CMR**  **Reporting Dockets: 305** 

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**Amounts in Millions** 

Data as of: 9/16/2003

	Co	upon of Fixed-R	Rate Mortgages S	erviced for Othe	ers
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
Fixed-Rate Mortgage Loan Servicing					
Balances Serviced	\$1,408	\$21,557	\$30,419	\$12,150	\$4,150
WARM	174 mo	249 mo	303 mo	295 mo	210 mo
Weighted Average Servicing Fee	31 bp	34 bp	34 bp	35 bp	38 bp
Total Number of Fixed Rate Loans Serviced that are:					
Conventional	537 loans				
FHA/VA	82 loans				
Subserviced by Others	9 loans				
	Index on Se	rviced Loan	]		
	Current Market	Lagging Market			
Adjustable-Rate Mortgage Loan Servicing					
Balances Serviced	\$9,239	\$210	Total # of Adjustabl	le-Rate Loans Servic	ed 45 loan
WARM (in months)	314 mo	148 mo	Number of These	e Subserviced by Oth	ners 7 Ioan
Weighted Average Servicing Fee	19 bp	28 bp			
Total Balances of Mortgage Loans Serviced for O	thers		\$79,132		

**Total Cash, Deposits, and Securities** 

	Balances	WAC	WARM
Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos	\$10,326		
Equity Securities (including Mutual Funds) Subject to SFAs No. 115	\$1,382		
Zero-Coupon Securities	\$62	2.46%	55 mo
Government & Agency Securities	\$3,737	3.63%	36 mo
Term Fed Funds, Term Repos, and Interest-Earning Deposits	\$4,386	1.38%	2 mo
Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.)	\$1,376	5.15%	75 mo
Memo: Complex Securities (from supplemental reporting)	\$6,756		

\$28,025

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#### **ASSETS** (continued)

**Area: Southeast Reporting Dockets: 305 All Reporting CMR** 

June 2003

**Amounts in Millions** Report Prepared: 9/17/2003 7:41:39 AM Data as of: 9/16/2003

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ITEMS RELATED TO MORTAGE LOANS AND SECURITIES	
Nonperforming Loans Accrued Interest Receivable Advances for Taxes and Insurance Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$780 \$478 \$34 \$-627 \$487 \$87
ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIE	S
Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$282 \$150 \$-173 \$959 \$4
OTHER ITEMS	
Real Estate Held for Investment	\$24
Repossessed Assets	\$258
Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock)	\$117
Office Premises and Equipment	\$2,116
Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances	\$90 \$-61 \$3
Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I	\$1,040 \$5,969
Miscellaneous II  TOTAL ASSETS	\$836 <b>\$181,936</b>

MEMORANDUM ITEMS	
Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC23	\$1
Loans Secured by Real Estate Reported as Consumer Loans at SC34	\$2,215
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:	
Equity Securities and Non-Mortgage-Related Mutual Funds Mortgage-Related Mututal Funds	\$772 \$610
Mortgage Loans Serviced by Others: Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee Adjustable-Rate Mortgage Loans Serviced Weighted Average Servicing Fee	\$11,968 13 bp \$12,816 10 bp
Credit-Card Balances Expected to Pay Off in Grace Period	\$298

## AGGREGATE SCHEDULE CMR REPORT LIABILITIES

**Area: Southeast Reporting Dockets: 305 All Reporting CMR** 

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#### **FIXED-RATE, FIXED-MATURITY DEPOSITS**

	Original Maturity in Months			Early Withdrawals During
Balances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter (Optional)
Balances Maturing in 3 Months or Less WAC WARM	\$9,923 1.91% 2 mo	\$2,952 4.28% 2 mo	\$390 5.67% 2 mo	\$103
Balances Maturing in 4 to 12 Months WAC WARM	\$11,636 2.01% 7 mo	\$8,309 3.69% 8 mo	\$937 5.68% 8 mo	\$154
Balances Maturing in 13 to 36 Months WAC WARM		\$12,080 3.38% 20 mo	\$5,632 5.76% 25 mo	\$76
Balances Maturing in 37 or More Months WAC WARM			\$7,807 4.57% 51 mo	\$27

**Total Fixed-Rate, Fixed Maturity Deposits:** \$59,665

#### MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

	Original Maturity in Months		
	12 or Less	13 to 36	37 or More
Balances in Brokered Deposits	\$1,636	\$2,165	\$4,404
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest:  Balances Subject to Penalty	\$18,474	\$18,599	\$10,980
Penalty in Months of Forgone Interest	3.40 mo	6.24 mo	8.40 mo
Balances in New Accounts	\$3,084	\$1,304	\$691

#### **LIABILITIES (continued)**

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Reporting Dockets: 305

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**Amounts in Millions** 

Data as of: 9/16/2003

#### **FIXED-RATE, FIXED-MATURITY BORROWINGS**

FHLB ADVANCES, OTHER BORROWINGS,	Remaining Maturity			
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT	0 to 3 Months	4 to 36 Months	Over 36 Months	WAC
Balances by Coupon Class:				
Under 3.00%	\$6,966	\$1,652	\$55	1.17%
3.00 to 3.99%	\$37	\$608	\$717	3.58%
4.00 to 4.99%	\$121	\$739	\$817	4.55%
5.00 to 5.99%	\$231	\$2,034	\$1,062	5.44%
6.00 to 6.99%	\$570	\$1,202	\$212	6.57%
7.00 to 7.99%	\$110	\$728	\$76	7.21%
8.00 to 8.99%	\$0	\$4	\$9	8.43%
9.00 and Above	\$0	\$0	\$303	9.34%
WARM	1 mo	14 mo	64 mo	

Total Fixed-Rate, Fixed-Maturity Borrowings	\$18,252
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#### **MEMOS**

Variable-Rate Borrowings and Structured Advances \$14,764 (from Supplemental Reporting)

Book Value of Redeemable Preferred Stock \$0

#### **LIABILITIES (continued)**

**Amounts in Millions** 

Area: Southeast

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#### NON-MATURITY DEPOSITS AND OTHER LIABILITIES

**All Reporting CMR** 

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NON-MATURITY DEPOSITS AND OTHER LIABILITIES			
	Total Balances	WAC	Balances in New Accounts
NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits	\$12,179 \$30,266 \$12,997 \$10,142	0.71% 1.32% 1.13%	\$953 \$2,348 \$879 \$463
ESCROW ACCOUNTS Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows	\$400 \$651 \$342	0.07% 0.03% 0.06%	
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS	\$66,977		
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$1		
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$3		
OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II	\$0 \$4,887 \$347		
TOTAL LIABILITIES	\$164,896		
MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES	\$152		
EQUITY CAPITAL	\$16,887		
TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL	\$181,935		

#### SUPPLEMENTAL REPORTING

Area: Southeast
All Reporting CMR

Reporting Dockets: 305

June 2003

Data as of: 9/16/2003

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**Amounts in Millions** 

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
1002 1004 1006 1008	Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs	7 50 39	\$4 \$4 \$881 \$926
1010 1012 1014 1016	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs Opt commitment to orig 10-, 15-, or 20-year FRMs Opt commitment to orig 25- or 30-year FRMs Opt commitment to orig "other" Mortgages	46 137 111 90	\$441 \$5,137 \$12,298 \$1,453
2006 2008 2012 2014	Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained Commit/purchase 3- or 5-yr Treas ARM loans, svc retained Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained Commit/purchase 25- or 30-yr FRM loans, svc retained	ned 7	\$12 \$0 \$28 \$11
2016 2022 2026 2030	Commit/purchase "other" Mortgage loans, svc retained Commit/sell 1-mo COFI ARM loans, svc retained Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained	6	\$61 \$1 \$87 \$52
2032 2034 2036 2046	Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained Commit/sell 25- to 30-yr FRM loans, svc retained Commit/sell "other" Mortgage loans, svc retained Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS	26 31	\$800 \$4,738 \$11 \$7
2052 2054 2056 2070	Commit/purchase 10-, 15-, or 20-yr FRM MBS Commit/purchase 25- to 30-year FRM MBS Commit/purchase "other" MBS Commit/sell 5- or 7-yr Balloon or 2-step MBS		\$92 \$930 \$36 \$2
2072 2074 2081 2082	Commit/sell 10-, 15-, or 20-yr FRM MBS Commit/sell 25- or 30-yr FRM MBS Commit/purch low-risk floating-rate mtg derivative product Commit/purchase low-risk fixed-rate mtg derivative product	6 9	\$3,392 \$9,837 \$10 \$1

#### SUPPLEMENTAL REPORTING

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**Amounts in Millions** 

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
2086 2106 2108 2110	Commit/purchase high-risk Mortgage derivative product Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released		\$10 \$7 \$314 \$20
2112 2114 2116 2122	Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released Commit/purchase 25- or 30-yr FRM loans, svc released Commit/purchase "other" Mortgage loans, svc released Commit/sell 1-mo COFI ARM loans, svc released	i	\$31 \$235 \$0 \$0
2126 2128 2130 2132	Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released Commit/sell 10-, 15-, or 20-yr FRM loans, svc released	ed 10 9 9 28	\$188 \$139 \$190 \$564
2134 2136 2204 2206	Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released Firm commit/originate 6-month or 1-yr COFI ARM loans Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins	36 7 19	\$2,036 \$123 \$0 \$87
2208 2210 2212 2214	Firm commit/originate 3- or 5-yr Treasury ARM loans Firm commit/orig 5- or 7-yr Balloon or 2-step mtg lns Firm commit/originate 10-, 15-, or 20-year FRM loans Firm commit/originate 25- or 30-year FRM loans	15 11 46 37	\$50 \$36 \$453 \$2,240
2216 3008 3010 3012	Firm commit/originate "other" Mortgage loans Option to purchase 3- or 5-yr Treasury ARMs Option to purchase 5- or 7-yr Balloon or 2-step mtgs Option to purchase 10-, 15-, or 20-yr FRMs	33	\$527 \$6 \$10 \$0
3014 3016 3026 3032	Option to purchase 25- or 30-yr FRMs Option to purchase "other" Mortgages Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs Option to sell 10-, 15-, or 20-year FRMs		\$7 \$49 \$0 \$84

#### SUPPLEMENTAL REPORTING

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**Reporting Dockets: 305** 

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**Amounts in Millions** 

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
3034 3054 3068 3070	Option to sell 25- or 30-year FRMs Short option to purchase 25- or 30-yr FRMs Short option to sell 3- or 5-yr Treasury ARMs Short opt/sell 5- or 7-yr Balloon or 2-step mtg loans		\$221 \$20 \$100 \$40
3072 3074 3076 4002	Short option to sell 10-, 15-, or 20-yr FRMs Short option to sell 25- or 30-yr FRMs Short option to sell "other" Mortgages Commit/purchase non-Mortgage financial assets	30	\$176 \$623 \$12 \$703
4022 5002 5004 5006	Commit/sell non-Mortgage financial assets IR swap: pay fixed, receive 1-month LIBOR IR swap: pay fixed, receive 3-month LIBOR IR swap: pay fixed, receive 6-month LIBOR	6	\$1 \$108 \$4,036 \$60
5026 5502 5582 6002	IR swap: pay 3-month LIBOR, receive fixed IR swap, amortizing: pay fixed, receive 1-month LIBOR IR swap, amortizing: pay MBS coupon, receive 1-mo LIBOR Interest rate Cap based on 1-month LIBOR		\$447 \$1,468 \$30 \$811
6004 6022 6040 7002	Interest rate Cap based on 3-month LIBOR Interest rate Cap based on the prime rate Short interest rate Cap based on 1-year Treasury Interest rate floor based on 1-month LIBOR		\$237 \$50 \$3 \$25
7010 7018 7048 8010	Interest rate floor based on 1-year Treasury Interest rate floor based on 10-year Treasury Short interest rate floor based on 10-year Treasury Long futures contract on 10-year Treasury note		\$3 \$280 \$150 \$6
9010 9034 9082 9502	Long call option on 10-year T-note futures contract Long put option on 10-year T-note futures contract Short put option on 10-year T-note futures contract Fixed-rate construction loans in process	129	\$62 \$150 \$4 \$968

#### SUPPLEMENTAL REPORTING

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Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
9512	Adjustable-rate construction loans in process	82	\$914