# Office of Thrift Supervision

**Economic Analysis Division Washington, DC 20552** 

**Area: US Total** 

All Reporting CMR Reporting Dockets: 861 March 2004

# **Interest Rate Sensitivity of Net Portfolio Value (NPV)**

	-	Net Portfolio Valu ollars are in Millic	NPV as % of PV of Assets		
Change in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change
+300 bp +200 bp +100 bp 0 bp	87,950 103,634 117,140 126.611	-38,661 -22,977 -9,471	-31 % -18 % -7 %	7.87 % 9.11 % 10.12 % 10.80 %	-293 bp -170 bp -68 bp
-100 bp	128,889	2,278	+2 %	10.92 %	+12 bp

# **Risk Measure for a Given Rate Shock**

	03/31/2004	12/31/2003	03/31/2003
Pre-shock NPV Ratio: NPV as % of PV Assets Post-shock NPV Ratio Sensitivity Measure: Decline in NPV Ratio TB 13a Level of Risk	10.80 %	10.92 %	10.43 %
	9.11 %	9.33 %	9.76 %
	170 bp	159 bp	67 bp
	Minimal	Minimal	Minimal

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

# **Present Value Estimates by Interest Rate Scenario**

Area: US Total
All Reporting CMR

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Reporting Dockets: 861

March 2004

Data as of: 06/11/2004

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	-100 bp	Base Case 0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ACCETC	-100 bp	ОБР	+100 bp	+200 bp	+300 вр	1 acevalue	BC/I V	LII.Dui
ASSETS								
MORTGAGE LOANS AND SECURITIES								
Fixed-Rate Single-Family First-Mortgage Loans	and MBS							
30-Year Mortgage Loans	107,250	104,893	99,907	94,863	89,976	101,237	103.61	3.50
30-Year Mortgage Securities	22,751	22,166	21,029	19,915	18,844	21,414	103.51	3.88
15-Year Mortgages and MBS	96,393	94,090	90,451	86,422	82,410	91,090	103.29	3.16
Balloon Mortgages and MBS	28,931	28,426	27,688	26,725	25,589	27,707	102.60	2.18
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Current Ma	rket Index AR	RMs				
6 Month or Less Reset Frequency	26,283	26,220	26,130	25,978	25,742	25,963	100.99	0.29
7 Month to 2 Year Reset Frequency	48,407	47,987	47,497	46,790	45,834	46,422	103.37	0.95
2+ to 5 Year Reset Frequency	120,123	116,812	112,930	108,595	104,022	115,777	100.89	3.08
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Lagging Ma	rket Index Al	RMs				
1 Month Reset Frequency	151,722	150,860	149,585	147,860	145,635	144,240	104.59	0.71
2 Month to 5 Year Reset Frequency	37,946	37,276	36,507	35,641	34,686	36,159	103.09	1.93
Multifamily and Nonresidential Mortgage Loans	and Securities	5						
Adjustable-Rate, Balloons	26,026	25,760	25,497	25,239	24,979	25,473	101.13	1.03
Adjustable-Rate, Fully Amortizing	51,155	50,661	50,185	49,715	49,243	50,693	99.94	0.96
Fixed-Rate, Balloon	12,870	12,339	11,839	11,367	10,922	11,501	107.29	4.18
Fixed-Rate, Fully Amortizing	17,705	16,893	16,142	15,446	14,801	16,046	105.28	4.63
Construction and Land Loans								
Adjustable-Rate	21,340	21,303	21,266	21,229	21,196	21,307	99.98	0.18
Fixed-Rate	7,430	7,258	7,099	6,950	6,812	7,314	99.23	2.28
Second-Mortgage Loans and Securities								
Adjustable-Rate	44,465	44,415	44,360	44,309	44,269	44,821	99.09	0.12
Fixed-Rate	22,477	21,959	21,464	20,992	20,542	21,422	102.50	2.31
Other Assets Related to Mortgage Loans and Se	curities							
Net Nonperforming Mortgage Loans	5,282	5,203	5,091	4,968	4,836	5,203	100.00	1.84
Accrued Interest Receivable	3,375	3,375	3,375	3,375	3,375	3,375	100.00	0.00
Advance for Taxes/Insurance	336	336	336	336	336	336	100.00	0.00
Float on Escrows on Owned Mortgages	91	199	337	450	545			-61.88
LESS: Value of Servicing on Mortgages Serviced by Others	-54	-50	-20	-5	0			33.90
TOTAL MORTGAGE LOANS AND SECURITIES	852,412	838,483	818,735	797,170	774,593	817,502	102.57	2.01

# **Present Value Estimates by Interest Rate Scenario**

Area: US Total
All Reporting CMR

Reporting Dockets: 861

March 2004

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		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
NONMORTGAGE LOANS								
Commercial Loans								
Adjustable-Rate	26,434	26,393	26,353	26,316	26,282	26,427	99.87	0.15
Fixed-Rate	13,678	13,274	12,887	12,516	12,161	12,472	106.44	2.98
Consumer Loans								
Adjustable-Rate	12,755	12,740	12,724	12,708	12,694	12,688	100.41	0.12
Fixed-Rate	49,240	48,530	47,842	47,176	46,531	47,305	102.59	1.44
Other Assets Related to Nonmortgage Loans and	Securities							
Net Nonperforming Nonmortgage Loans	-1,860	-1,839	-1,819	-1,799	-1,780	-1,839	0.00	1.13
Accrued Interest Receivable	564	564	564	564	564	564	100.00	0.00
TOTAL NONMORTGAGE LOANS	100,812	99,663	98,552	97,482	96,452	97,617	102.10	1.13
CASH, DEPOSITS, AND SECURITIES								
Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos	30,368	30,368	30,368	30,368	30,368	30,368	100.00	0.00
Equities and All Mutual Funds	5,182	5,022	4,855	4,677	4,483	5,021	100.02	3.26
Zero-Coupon Securities	1,003	975	948	922	898	951	102.49	2.83
Government and Agency Securities	24,722	23,777	22,884	22,040	21,242	22,923	103.72	3.87
Term Fed Funds, Term Repos	11,130	11,109	11,087	11,065	11,044	11,091	100.16	0.20
Munis, Mtg-Backed Bonds, Corporates, Commercial Paper	4,501	4,299	4,116	3,947	3,792	4,040	106.41	4.48
Mortgage-Derivative and Structured Securities								
Valued by OTS	0	0	0	0	0	0	0.00	0.00
Valued by Institution	54,552	53,859	52,249	50,414	48,686	53,640	100.41	2.14
Structured Securities (Complex)	24,391	23,983	23,263	22,452	21,646	23,757	100.95	2.35
LESS: Valuation Allowances for Investment Securities	3	3	3	3	3	3	100.00	1.33
TOTAL CASH, DEPOSITS, AND SECURITIES	155,845	153,388	149,766	145,884	142,157	151,789	101.05	1.98

# **Present Value Estimates by Interest Rate Scenario**

Area: US Total
All Reporting CMR

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		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
<b>REAL ASSETS, INVESTMENTS IN UNC</b>	ONSOLIDAT	ED SUBSIC	DIARIES, E	ГС.				
Repossessed Assets	894	894	894	894	894	894	100.00	0.00
Real Estate Held for Investment	279	279	279	279	279	279	100.00	0.00
Investment in Unconsolidated Subsidiaries	14,053	13,705	12,710	11,327	9,752	13,705	100.00	4.90
Office Premises and Equipment	9,672	9,672	9,672	9,672	9,672	9,672	100.00	0.00
TOTAL REAL ASSETS, ETC.	24,898	24,550	23,556	22,173	20,598	24,550	100.00	2.73
<b>MORTGAGE LOANS SERVICED FOR O</b>	THERS							
Fixed-Rate Servicing	2,764	3,789	5,231	5,967	6,126			-32.56
Adjustable-Rate Servicing	1,660	1,746	1,780	1,786	1,784			-3.42
Float on Mortgages Serviced for Others	2,487	3,282	4,219	4,869	5,304			-26.38
TOTAL MORTGAGE LOANS SERVICED FOR OTHERS	6,912	8,817	11,230	12,622	13,213			-24.49
OTHER ASSETS								
Purchased and Excess Servicing						8,056		
Margin Account	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	21,344	21,344	21,344	21,344	21,344	21,344	100.00	0.00
Miscellaneous II						18,098		
Deposit Intangibles								
Retail CD Intangible	388	465	523	573	619			-14.51
Transaction Account Intangible	5,999	8,639	11,261	13,826	16,598			-30.46
MMDA Intangible	6,019	8,284	10,800	12,866	14,872			-28.85
Passbook Account Intangible	4,403	6,148	7,928	9,656	11,231			-28.67
Non-Interest-Bearing Account Intangible	1,044	2,203	3,312	4,371	5,375			-51.47
TOTAL OTHER ASSETS	39,197	47,082	55,167	62,636	70,039	47,497		
Miscellaneous Assets								
Unrealized Gains Less Unamortized Yield Adjustments						6,732		
TOTAL ASSETS	1,180,076	1,171,982	1,157,007	1,137,966	1,117,053	1,145,686	102/100***	0.98/1.70***

# **Present Value Estimates by Interest Rate Scenario**

Area: US Total All Reporting CMR **Reporting Dockets: 861** 

March 2004

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	-100 bp	Base Case 0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.		
LIABILITIES	-100 Бр	ОБР	+100 bp	+200 bp	+300 bp	1 acc value	B0/1 ¥	EII.Dui		
DEPOSITS										
Fixed-Maturity										
Fixed-Rate Maturing in 12 Months or Less	148,152	147,487	146,826	146,175	145,530	146,546	100.64	0.45		
Fixed-Rate Maturing in 13 Months or More	96,324	93,726	91,235	88,846	86,551	90,047	104.09	2.72		
Variable-Rate	3,755	3,752	3,749	3,746	3,743	3,746	100.15	0.08		
Demand	3,. 33	3,. 32	5,1.15	5,5	3,7 13	3,1.10		0.00		
Transaction Accounts	114,873	114,873	114,873	114,873	114,873	114,873	100/92*	0.00/2.47*		
MMDAs	167,382	167,382	167,382	167,382	167,382	167,382	100/95*	0.00/1.50*		
Passbook Accounts	79,468	79,468	79,468	79,468	79,468	79,468	100/92*	0.00/2.40*		
Non-Interest-Bearing Accounts	49,957	49,957	49,957	49,957	49,957	49,957	100/96*	0.00/2.37*		
TOTAL DEPOSITS	659,912	656,646	653,492	650,449	647,505	652,021	101/97*	0.49/1.78*		
BORROWINGS										
Fixed-Maturity										
Fixed-Rate Maturing in 36 Months or Less	168,189	167,098	166,026	164,972	163,937	165,850	100.75	0.65		
Fixed-Rate Maturing in 37 Months or More	35,245	33,677	32,197	30,799	29,477	32,012	105.20	4.53		
Variable-Rate	70,008	69,946	69,881	69,816	69,752	69,929	100.02	0.09		
TOTAL BORROWINGS	273,443	270,721	268,104	265,587	263,166	267,790	101.09	0.99		
OTHER LIABILITIES										
<b>Escrow Accounts</b>										
For Mortgages	9,297	9,297	9,297	9,297	9,297	9,297	100.00	0.00		
Other Escrow Accounts	6,536	6,335	6,147	5,971	5,804	6,731	94.12	3.06		
Miscellaneous Other Liabilities										
Collateralized Mortgage Securities Issued	0	0	0	0	0	0	0.00	0.00		
Miscellaneous I	34,015	34,015	34,015	34,015	34,015	34,015	100.00	0.00		
Miscellaneous II	0	0	0	0	0	2,996				
TOTAL OTHER LIABILITIES	49,848	49,647	49,459	49,283	49,116	53,039	93.61	0.39		
Other Liabilities not Included Above										
Self-Valued	72,087	70,318	68,762	67,491	66,360	66,745	105.35	2.37		
Unamortized Yield Adjustments						215				
TOTAL LIABILITIES	1,055,290	1,047,332	1,039,818	1,032,810	1,026,147	1,039,810	101/98**	0.74/1.54**		

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# **Present Value Estimates by Interest Rate Scenario**

Area: US Total
All Reporting CMR

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		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
FINANCIAL DERIVATIVES AND C	OFF-BALANC	E-SHEE	T POSITIO	ONS				
OPTIONAL COMMITMENTS TO ORIGIN	NATE							
FRMs and Balloon/2-Step Mortgages	1,307	-58	-2,552	-4,598	-6,378			
ARMs	663	435	141	-276	-835			
Other Mortgages	138	0	-186	-401	-624			
FIRM COMMITMENTS								
Purchase/Originate Mortgages and MBS	2,468	-397	-4,988	-8,754	-12,108			
Sell Mortgages and MBS	-3,593	-470	5,405	10,483	14,987			
Purchase Non-Mortgage Items	30	0	-28	-55	-80			
Sell Non-Mortgage Items	-12	0	11	22	32			
<b>INTEREST-RATE SWAPS, SWAPTIONS</b>	S							
Pay Fixed, Receive Floating Swaps	-1,350	-567	327	1,174	1,971			
Pay Floating, Receive Fixed Swaps	3,012	1,182	-696	-2,431	-4,030			
Basis Swaps	0	0	0	0	0			
Swaptions	1,108	1,716	2,402	3,125	3,844			
OTHER								
Options on Mortgages and MBS	3	4	36	68	93			
Interest-Rate Caps	26	60	109	173	249			
Interest-Rate Floors	30	8	2	1	1			
Futures	-74	0	74	148	222			
Options on Futures	12	0	3	14	24			
Construction LIP	52	-51	-150	-246	-340			
Self-Valued	282	97	41	32	16			
TOTAL OFF-BALANCE-SHEET POSITIONS	4,103	1,961	-49	-1,522	-2,955			

# **Present Value Estimates by Interest Rate Scenario**

Area: US Total **Reporting Dockets: 861 All Reporting CMR** 

March 2004

**Amounts in Millions** Report Prepared: 06/11/2004 1:50:05 PM Data as of: 06/11/2004

	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
NET PORTFOLIO VALUE								
+ ASSETS	1,180,076	1,171,982	1,157,007	1,137,966	1,117,053	1,145,686	102/100***	0.98/1.70***
- LIABILITIES	1,055,290	1,047,332	1,039,818	1,032,810	1,026,147	1,039,810	101/98**	0.74/1.54**
+ OFF-BALANCE-SHEET POSITIONS	4,103	1,961	-49	-1,522	-2,955			
TOTAL NET PORTFOLIO VALUE #	128,889	126,611	117,140	103,634	87,950	105,876	119.58	4.64

<sup>\*</sup> Excl./Incl. deposit intangible values listed on asset side of report.

<sup>\*\*</sup> Excl./Incl. deposit intangible values.

\*\*\* Incl./Excl. deposit intangible values.

\*\*\* NPV includes the reported amount of Minority Interest in Consolidated Subsidaries

Note: Base Case Value is expressed as a Percent of Face Value

Area: US Total
All Reporting CMR

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# FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

			Coupon		
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
30-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$1,772	\$42,289	\$31,313	\$13,809	\$12,054
WARM	316 mo	346 mo	339 mo	313 mo	267 mo
WAC	4.42%	5.61%	6.37%	7.38%	9.06%
Amount of these that is FHA or VA Guaranteed	\$97	\$1,978	\$2,964	\$1,404	\$3,223
Securities Backed by Conventional Mortgages	\$1,394	\$7,445	\$2,936	\$659	\$227
WARM	297 mo	345 mo	320 mo	277 mo	219 mo
Weighted Average Pass-Through Rate	4.27%	5.22%	6.41%	7.21%	8.74%
Securities Backed by FHA or VA Mortgages	\$433	\$3,451	\$1,927	\$1,063	\$1,878
WARM	348 mo	350 mo	323 mo	291 mo	205 mo
Weighted Average Pass-Through Rate	4.09%	5.33%	6.24%	7.32%	9.00%
15-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$10,758	\$28,514	\$14,271	\$6,185	\$4,329
WAC	4.70%	5.41%	6.43%	7.38%	9.12%
Mortgage Securities	\$13,575	\$11,076	\$1,909	\$364	\$109
Weighted Average Pass-Through Rate	4.33%	5.14%	6.16%	7.16%	8.54%
WARM (of 15-Year Loans and Securities)	161 mo	174 mo	159 mo	143 mo	150 mo
BALLOON MORTGAGES AND MBS					
Mortgage Loans	\$6,727	\$8,462	\$2,341	\$996	\$835
WAC	4.55%	5.38%	6.38%	7.34%	10.19%
Mortgage Securities	\$6,554	\$1,529	\$239	\$22	\$0
Weighted Average Pass-Through Rate	4.22%	5.31%	6.21%	7.22%	8.33%
WARM (of Balloon Loans and Securities)	101 mo	88 mo	88 mo	73 mo	72 mo

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities

\$241,447

**Reporting Dockets: 861** 

## **ASSETS** (continued)

Area: US Total
All Reporting CMR

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ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE	_	urrent Market Index ARI y Coupon Reset Freque	Lagging Market Index ARMs by Coupon Reset Frequency		
LOANS AND MORTGAGE-BACKED SECURITIES	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
Teaser ARMs					
Balances Currently Subject to Introductory Rates	\$1,560	\$1,094	\$763	\$9,700	\$728
WAC	3.39%	4.16%	5.23%	2.14%	1.91%
Non-Teaser ARMs					
Balances of All Non-Teaser ARMs	\$24,403	\$45,328	\$115,015	\$134,540	\$35,432
Weighted Average Margin	203 bp	319 bp	258 bp	289 bp	265 bp
WAČ	4.68%	5.23%	4.78%	4.37%	5.30%
WARM	313 mo	310 mo	345 mo	339 mo	325 mo
Weighted Average Time Until Next Payment Reset	3 mo	14 mo	48 mo	5 mo	32 mo

Total Adjustable-Rate, Single-Family, First Mortgage Loans & Mortgage-Backed Securities

\$368,562

MEMO ITEMS FOR ALL ARMS (Reported at CMR 815)	~	urrent Market Index ARM  Coupon Reset Frequen		Lagging Market Index ARMs by Coupon Reset Frequency		
	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years	
ARM Balances by Distance from Lifetime Cap						
Balances With Coupon Within 200 bp of Lifetime Cap	\$79	\$118	\$203	\$8	\$10	
Weighted Average Distance from Lifetime Cap	88 bp	126 bp	141 bp	140 bp	139 bp	
Balances With Coupon 201-400 bp from Lifetime Cap	\$276	\$826	\$492	\$377	\$539	
Weighted Average Distance from Lifetime Cap	304 bp	369 bp	353 bp	347 bp	367 bp	
Balances With Coupon Over 400 bp from Lifetime Cap	\$24,172	\$43,986	\$113,488	\$143,216	\$34,246	
Weighted Average Distance from Lifetime Cap	1,014 bp	672 bp	565 bp	701 bp	672 bp	
Balances Without Lifetime Cap	\$1,436	\$1,49 <sup>2</sup>	\$1,59 <sup>4</sup>	\$639	\$1,364	
ARM Cap and Floor Detail						
Balances Subject to Periodic Rate Caps	\$10,952	\$38,535	\$104,567	\$1,090	\$8,698	
Weighted Average Periodic Rate Cap	119 bp	182 bp	273 bp	194 bp	178 bp	
Balances Subject to Periodic Rate Floors	\$5,962	\$32,790	\$86,091	\$859	\$7,286	
MBS Included in ARM Balances	\$1,824	\$9,375	\$15,467	\$7,520	\$2,236	

# **ASSETS (continued)**

Area: US Total Reporting Dockets: 861

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MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES	Balloons	Fully Amortizing
Adjustable-Rate:		
, Balances	\$25,473	\$50,693
WARM	99 mo	237 mo
Remaining Term to Full Amortization	295 mo	
Rate Index Code	0	0
Margin	237 bp	248 bp
Reset Frequency	23 mo	13 mo
MEMO: ARMs within 300 bp of Lifetime Cap		
Balances	\$951	\$846
Wghted Average Distance to Lifetime Cap	81 bp	147 bp
Fixed-Rate:		
Balances	\$11,501	\$16,046
WARM Remaining Term to Full Amortization	66 mo 275 mo	131 mo
WAC	6.78%	6.78%

CONSTRUCTION AND LAND LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$21,307 22 mo 0	\$7,314 41 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	148 bp 3 mo	6.34%

SECOND MORTGAGE LOANS AND SECURITIES	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$44,821 156 mo 0	\$21,422 175 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	62 bp 1 mo	7.51%

1	Millions	Data as of: 06/11/2004	
	COMMERCIAL LOANS	Adjustable Rate	Fixed Rate
•	Balances WARM Margin in Column 1; WAC in Column 2 Reset Frequency Rate Index Code	\$26,427 36 mo 155 bp 3 mo 0	\$12,472 41 mo 6.27%
	CONSUMER LOANS	Adjustable Rate	Fixed Rate
•	Balances WARM Rate Index Code	\$12,688 61 mo 0	\$47,305 52 mo
	Margin in Column 1; WAC in Column 2 Reset Frequency	600 bp 1 mo	10.62%
	MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE	High Risk	Low Risk
	Collateralized Mortgage Obligations: Floating Rate Fixed Rate	\$370	\$13,200
	Remaining WAL <= 5 Years Remaining WAL 5-10 Years Remaining WAL Over 10 Years Superfloaters Inverse Floaters & Super POs	\$6,969 \$767 \$194 \$0 \$6	\$29,504 \$1,665
	Other CMO Residuals:	\$4	\$35
	Fixed Rate Floating Rate Stripped Mortgage-Backed Securities:	\$26 \$9	\$0 \$18
	Interest-Only MBS WAC	\$342 5.42%	\$234 6.17%
	Principal-Only MBS WAC Total Mortgage-Derivative	\$295 5.57%	\$2 5.52%
	Securities - Book Value	\$8,983	\$44,658

## **ASSETS (continued)**

**Area: US Total All Reporting CMR** 

**Reporting Dockets: 861** 

March 2004

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MORTGAGE LOANS SERVICED FOR OTHE	RS				
	Co	upon of Fixed-F	Rate Mortgages S	erviced for Other	S
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
Fixed-Rate Mortgage Loan Servicing					
Balances Serviced	\$55,707	\$315,569	\$277,137	\$125,981	\$56,322
WARM	182 mo	277 mo	297 mo	277 mo	228 mo
Weighted Average Servicing Fee	22 bp	23 bp	27 bp	31 bp	40 bp
Total Number of Fixed Rate Loans Serviced that ar	e:				
Conventional	5,817 loans				
FHA/VA	1,522 loans				
Subserviced by Others	223 loans				
	Index on Se	erviced Loan			
	Current Market	Lagging Market			
Adjustable-Rate Mortgage Loan Servicing			_		
Balances Serviced	\$135,270	\$24,594	Total # of Adjustabl	e-Rate Loans Service	d 1,006 loans
WARM (in months)	318 mo	285 mo	Number of These	Subserviced by Othe	rs 30 loans
Weighted Average Servicing Fee	34 bp	76 bp			

\$990,580

# CASH, DEPOSITS, AND SECURITIES

	Balances	WAC	WARM
Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos	\$30,368		
Equity Securities (including Mutual Funds) Subject to SFAS No. 115	\$5,021		
Zero-Coupon Securities	\$951	2.77%	33 mo
Government & Agency Securities	\$22,923	3.62%	52 mo
Term Fed Funds, Term Repos, and Interest-Earning Deposits	\$11,091	1.22%	2 mo
Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.)	\$4,040	4.71%	72 mo
Memo: Complex Securities (from supplemental reporting)	\$23,757		

Total Cash, Deposits, and Securities	
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\$98,151

# **ASSETS (continued)**

Area: US Total **Reporting Dockets: 861** 

March 2004

**All Reporting CMR Amounts in Millions** Report Prepared: 06/11/2004 1:50:05 PM Data as of: 06/11/2004

ITEMS RELATED TO MORTAGE LOANS AND SECURITIES	
Nonperforming Loans Accrued Interest Receivable Advances for Taxes and Insurance Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$8,856 \$3,375 \$336 \$-4,827 \$3,653 \$1,009
ITEMS RELATED TO NONMORTAGE LOANS AND SECURITI	IES
Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$720 \$564 \$-73 \$2,559 \$5
OTHER ITEMS	
Real Estate Held for Investment	\$279
Repossessed Assets	\$894
Equity Assets Not Subject to SFAS No. 115	\$13,705
Office Premises and Equipment	\$9,672
Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances	\$504 \$-313 \$3
Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I Miscellaneous II	\$8,056 \$21,344
TOTAL ASSETS	\$18,098 <b>\$1,145,686</b>

MEMORANDUM ITEMS	
Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC26	\$6,862
Loans Secured by Real Estate Reported as NonMortgage Loans at SC31	\$378
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:	
Equity Securities and Non-Mortgage-Related Mutual Funds Mortgage-Related Mututal Funds	\$3,221 \$1,800
Mortgage Loans Serviced by Others: Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee Adjustable-Rate Mortgage Loans Serviced Weighted Average Servicing Fee	\$33,341 27 bp \$41,741 28 bp
Credit-Card Balances Expected to Pay Off in Grace Period	\$1,651

#### LIABILITIES

**Area: US Total Reporting Dockets: 861 All Reporting CMR** 

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# **FIXED-RATE, FIXED-MATURITY DEPOSITS**

	Orig	inal Maturity in I	Early Withdrawals During	
Balances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter (Optional)
Balances Maturing in 3 Months or Less WAC WARM	\$41,797 1.39% 2 mo	\$13,339 3.23% 2 mo	\$1,640 6.01% 2 mo	\$485
Balances Maturing in 4 to 12 Months WAC WARM	\$45,440 1.52% 7 mo	\$37,564 2.84% 8 mo	\$6,766 6.37% 8 mo	\$816
Balances Maturing in 13 to 36 Months WAC WARM		\$39,609 2.64% 20 mo	\$22,478 5.18% 26 mo	\$420
Balances Maturing in 37 or More Months WAC WARM			\$27,960 4.29% 58 mo	\$172

**Total Fixed-Rate, Fixed Maturity Deposits:** \$236,593

# MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

	Original Maturity in Months		
	12 or Less	13 to 36	37 or More
Balances in Brokered Deposits	\$7,040	\$5,534	\$11,541
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest:			
Balances Subject to Penalty	\$73,729	\$77,688	\$44,917
Penalty in Months of Forgone Interest	3.01 mo	5.70 mo	7.62 mo
Balances in New Accounts	\$10,506	\$8,117	\$3,944

## **LIABILITIES (continued)**

Area: US Total

**Reporting Dockets: 861** 

March 2004

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# **FIXED-RATE, FIXED-MATURITY BORROWINGS**

FHLB ADVANCES, OTHER BORROWINGS,	Remaining Maturity			
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT	0 to 3 Months	4 to 36 Months	Over 36 Months	WAC
Balances by Coupon Class:				
Under 3.00%	\$73,035	\$62,589	\$2,855	1.35%
3.00 to 3.99%	\$755	\$7,423	\$14,526	3.45%
4.00 to 4.99%	\$432	\$9,417	\$4,628	4.56%
5.00 to 5.99%	\$1,900	\$4,122	\$5,180	5.41%
6.00 to 6.99%	\$324	\$3,448	\$3,687	6.53%
7.00 to 7.99%	\$300	\$1,983	\$391	7.30%
8.00 to 8.99%	\$1	\$24	\$312	8.34%
9.00 and Above	\$0	\$99	\$432	9.65%
WARM	1 mo	14 mo	62 mo	

Total Fixed-Rate, Fixed-Maturity Borrowings	\$197,859
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#### **MEMOS**

**All Reporting CMR** 

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Variable-Rate Borrowings and Structured Advances (from Supplemental Reporting)

Book Value of Redeemable Preferred Stock \$0

## **LIABILITIES (continued)**

**Area: US Total Reporting Dockets: 861 All Reporting CMR** 

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## **NON-MATURITY DEPOSITS AND OTHER LIABILITIES**

	Total Balances	WAC	Balances in New Accounts
NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits	\$114,873 \$167,382 \$79,468 \$49,957	1.06% 1.04% 0.82%	\$7,547 \$12,154 \$3,935 \$3,361
ESCROW ACCOUNTS  Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows	\$1,599 \$7,698 \$6,731	0.40% 2.42% 0.44%	
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS	\$427,710		
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$218		
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$-3		
OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II	\$0 \$34,015 \$2,996		

TOTAL LIABILITIES \$1,039,810
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#### **MINORITY INTEREST AND CAPITAL**

**EQUITY CAPITAL** 

MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES \$880

TOTAL LIABILITIES	S. MINORITY INTEREST. AND CAPITAL	\$1.145.601

\$104,911

#### SUPPLEMENTAL REPORTING

Area: US Total
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**Amounts in Millions** 

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Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
1002 1004 1006 1008	Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs	17 36 165 141	\$6,273 \$68 \$3,920 \$18,528
1010 1012 1014 1016	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs Opt commitment to orig 10-, 15-, or 20-year FRMs Opt commitment to orig 25- or 30-year FRMs Opt commitment to orig "other" Mortgages	112 349 309 253	\$716 \$10,696 \$29,643 \$5,589
2002 2004 2006 2008	Commit/purchase 1-mo COFI ARM loans, svc retained Commit/purchase 6-mo or 1-yr COFI ARM loans, svc retained Commit/purchase 6-mo/1-yr Treas/LIBOR ARM lns, svc retained Commit/purchase 3- or 5-yr Treas ARM loans, svc retained		\$0 \$1 \$49 \$81
2010 2012 2014 2016	Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained Commit/purchase 25- or 30-yr FRM loans, svc retained Commit/purchase "other" Mortgage loans, svc retained	1 21 19 19	\$3 \$137 \$326 \$1,921
2024 2026 2028 2030	Commit/sell 6-mo or 1-yr COFI ARM loans, svc retained Commit/sell 6-mo or 1-yr Treas/LIBOR ARM lns, svc retained Commit/sell 3- or 5-yr Treasury ARM loans, svc retained Commit/sell 5- or 7-yr Balloon/2-step mtg lns, svc retained	d 8 10 22	\$0 \$70 \$1,792 \$256
2032 2034 2036 2044	Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained Commit/sell 25- to 30-yr FRM loans, svc retained Commit/sell "other" Mortgage loans, svc retained Commit/purchase 6-mo or 1-yr COFI ARM MBS	97 120 9	\$1,908 \$6,890 \$96 \$11
2046 2048 2050 2052	Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MB Commit/purchase 3-yr or 5-yr Treasury ARM MBS Commit/purchase 5-yr or 7-yr Balloon or 2-step MBS Commit/purchase 10-, 15-, or 20-yr FRM MBS	S 11	\$93 \$26 \$16 \$15,357

#### SUPPLEMENTAL REPORTING

Area: US Total
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**Amounts in Millions** 

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
2054 2056 2062 2066	Commit/purchase 25- to 30-year FRM MBS Commit/purchase "other" MBS Commit/sell 1-month COFI ARM MBS Commit/sell 6-mo or 1-yr Treasury or LIBOR ARM MBS	14	\$28,333 \$48 \$1 \$224
2068 2070 2072 2074	Commit/sell 3- or 5-yr Treasury ARM MBS Commit/sell 5- or 7-yr Balloon or 2-step MBS Commit/sell 10-, 15-, or 20-yr FRM MBS Commit/sell 25- or 30-yr FRM MBS	25 29	\$2,714 \$2 \$12,146 \$39,431
2076 2082 2084 2086	Commit/sell "other" MBS Commit/purchase low-risk fixed-rate mtg derivative product Commit/sell low-risk fixed-rate mtg derivative product Commit/purchase high-risk Mortgage derivative product	6	\$405 \$334 \$85 \$11
2106 2108 2110 2112	Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc releas Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released	ed 11	\$79 \$2,142 \$71 \$2,993
2114 2116 2122 2124	Commit/purchase 25- or 30-yr FRM loans, svc released Commit/purchase "other" Mortgage loans, svc released Commit/sell 1-mo COFI ARM loans, svc released Commit/sell 6-mo or 1-yr COFI ARM loans, svc released	10	\$8,155 \$18 \$0 \$1
2126 2128 2130 2132	Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released Commit/sell 10-, 15-, or 20-yr FRM loans, svc released	24 29 18 73	\$5,927 \$2,435 \$255 \$2,453
2134 2136 2202 2204	Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released Firm commitment to originate 1-month COFI ARM loans Firm commit/originate 6-month or 1-yr COFI ARM loans	107 18 7	\$9,560 \$1,900 \$5 \$46

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Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
2206	Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins Firm commit/originate 3- or 5-yr Treasury ARM loans Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins Firm commit/originate 10-, 15-, or 20-year FRM loans	47	\$429
2208		43	\$336
2210		35	\$218
2212		125	\$759
2214 2216 3008 3010	Firm commit/originate 25- or 30-year FRM loans Firm commit/originate "other" Mortgage loans Option to purchase 3- or 5-yr Treasury ARMs Option to purchase 5- or 7-yr Balloon or 2-step mtgs	110 83	\$1,626 \$892 \$1 \$1
3012 3014 3016 3026	Option to purchase 10-, 15-, or 20-yr FRMs Option to purchase 25- or 30-yr FRMs Option to purchase "other" Mortgages Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs		\$0 \$65 \$161 \$11
3028 3030 3032 3034	Option to sell 3- or 5-year Treasury ARMs Option to sell 5- or 7-yr Balloon or 2-step mtgs Option to sell 10-, 15-, or 20-year FRMs Option to sell 25- or 30-year FRMs	6 17 24	\$74 \$33 \$112 \$600
3036	Option to sell "other" Mortgages		\$3
3052	Short option to purchase 10-, 15-, or 20-yr FRMs		\$1
3056	Short option to purchase "other" Mortgages		\$0
3068	Short option to sell 3- or 5-yr Treasury ARMs		\$139
3070	Short opt/sell 5- or 7-yr Balloon or 2-step mtg loans		\$34
3072	Short option to sell 10-, 15-, or 20-yr FRMs		\$54
3074	Short option to sell 25- or 30-yr FRMs		\$144
3076	Short option to sell "other" Mortgages		\$17
4002	Commit/purchase non-Mortgage financial assets	82	\$1,782
4004	Commit/purchase core deposits		\$11
4006	Commit/purchase "other" liabilities		\$41
4022	Commit/sell non-Mortgage financial assets		\$473

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Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
5002 5004 5006 5010	IR swap: pay fixed, receive 1-month LIBOR IR swap: pay fixed, receive 3-month LIBOR IR swap: pay fixed, receive 6-month LIBOR IR swap: pay fixed, receive 3-month Treasury	9 21	\$6,279 \$28,867 \$60 \$205
5024 5026 5104 5226	IR swap: pay 1-month LIBOR, receive fixed IR swap: pay 3-month LIBOR, receive fixed IR swaption: pay fixed, receive 3-month LIBOR Short IR swaption: pay 3-mo LIBOR, receive fixed	8	\$9,105 \$34,708 \$26,863 \$10
5502 5504 5524 5582	IR swap, amortizing: pay fixed, receive 1-month LIBOR IR swap, amortizing: pay fixed, receive 3-month LIBOR IR swap, amortizing: pay 1-month LIBOR, receive fixed IR swap, amortizing: pay MBS coupon, receive 1-mo LIBOR		\$155 \$81 \$66 \$16
6002 6004 6008 6018	Interest rate Cap based on 1-month LIBOR Interest rate Cap based on 3-month LIBOR Interest rate Cap based on 3-month Treasury Interest rate Cap based on 10-year Treasury	6 10	\$1,493 \$1,817 \$20 \$100
6020 6022 6032 6034	Interest rate Cap based on cost-of-funds index (COFI) Interest rate Cap based on the prime rate Short interest rate Cap based on 1-month LIBOR Short interest rate Cap based on 3-month LIBOR		\$151 \$50 \$8 \$92
6040 6050 7010 7018	Short interest rate Cap based on 1-year Treasury Short interest rate Cap based on cost-of-funds index Interest rate floor based on 1-year Treasury Interest rate floor based on 10-year Treasury		\$3 \$151 \$3 \$1,605
8010 8016 8038 8040	Long futures contract on 10-year Treasury note Long futures contract on 3-month Eurodollar Short futures contract on 5-year Treasury note Short futures contract on 10-year Treasury note		\$34 \$625 \$36 \$43

#### SUPPLEMENTAL REPORTING

Area: US Total **Reporting Dockets: 861 All Reporting CMR** 

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Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
8046 9010 9012 9034	Short futures contract on 3-month Eurodollar Long call option on 10-year T-note futures contract Long call option on Treasury bond futures contract Long put option on 10-year T-note futures contract		\$29,269 \$5 \$146 \$125
9036 9058 9502 9512	Long put option on T-bond futures contract Short call option on 10-year T-note futures contract Fixed-rate construction loans in process Adjustable-rate construction loans in process	373 247	\$35 \$7 \$4,431 \$8,560