## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: Southeast

All Reporting CMR
Reporting Dockets: 300
March 2004
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  |  | NPV as \% <br> of PV of Assets |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 15,891 | $-5,759$ | $-27 \%$ | $8.20 \%$ | -241 bp |
| +200 bp | 18,317 | $-3,333$ | $-15 \%$ | $9.27 \%$ | -134 bp |
| +100 bp | 20,381 | $-1,269$ | $-6 \%$ | $10.13 \%$ | -48 bp |
| 0 bp | 21,650 |  |  | $10.611 \%$ | -4 bp |
| -100 bp | 21,745 | 95 | $0 \%$ | $10.57 \%$ |  |

Risk Measure for a Given Rate Shock

|  | $03 / 31 / 2004$ | $12 / 31 / 2003$ | $03 / 31 / 2003$ |
| ---: | ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $10.61 \%$ | $10.83 \%$ | $10.95 \%$ |
| Post-shock NPV Ratio | $9.27 \%$ | $9.55 \%$ | $10.22 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 134 bp | 128 bp | 74 bp |
| TB 13a Level of Risk | Minimal | Minimal | Minimal | point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report

Area: Southeast

All Reporting CMR
Report Prepared: 06/11/2004 2:08:24 P

Present Value Estimates by Interest Rate Scenario

| All Reporting CMR <br> Report Prepared: 06/11/2004 2:08:24 PM | Amounts in Millions |  |  |  |  | March 2004Data as of: 06/11/2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base Case |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS |  |  |  |  |  |  |  |  |
| MORTGAGE LOANS AND SECURITIES |  |  |  |  |  |  |  |  |
| Fixed-Rate Single-Family First-Mortgage Loans and MBS |  |  |  |  |  |  |  |  |
| 30-Year Mortgage Loans | 13,733 | 13,420 | 12,755 | 12,070 | 11,413 | 12,984 | 103.36 | 3.64 |
| 30-Year Mortgage Securities | 6,983 | 6,757 | 6,272 | 5,835 | 5,456 | 6,663 | 101.40 | 5.27 |
| 15-Year Mortgages and MBS | 16,960 | 16,601 | 16,008 | 15,340 | 14,671 | 16,041 | 103.49 | 2.87 |
| Balloon Mortgages and MBS | 8,768 | 8,629 | 8,426 | 8,161 | 7,847 | 8,407 | 102.64 | 1.98 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Current Market Index ARMs |  |  |  |  |  |  |  |  |
| 6 Month or Less Reset Frequency | 6,917 | 6,908 | 6,880 | 6,819 | 6,717 | 6,722 | 102.77 | 0.26 |
| 7 Month to 2 Year Reset Frequency | 8,600 | 8,527 | 8,436 | 8,303 | 8,122 | 8,307 | 102.65 | 0.96 |
| 2+ to 5 Year Reset Frequency | 31,404 | 30,548 | 29,533 | 28,393 | 27,186 | 30,298 | 100.82 | 3.06 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Lagging Market Index ARMs |  |  |  |  |  |  |  |  |
| 1 Month Reset Frequency | 270 | 268 | 266 | 264 | 262 | 263 | 101.96 | 0.75 |
| 2 Month to 5 Year Reset Frequency | 1,026 | 1,011 | 994 | 974 | 951 | 997 | 101.39 | 1.60 |
| Multifamily and Nonresidential Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate, Balloons | 2,359 | 2,338 | 2,318 | 2,299 | 2,279 | 2,320 | 100.74 | 0.87 |
| Adjustable-Rate, Fully Amortizing | 5,505 | 5,463 | 5,421 | 5,380 | 5,341 | 5,457 | 100.11 | 0.77 |
| Fixed-Rate, Balloon | 2,027 | 1,963 | 1,902 | 1,844 | 1,788 | 1,822 | 107.78 | 3.17 |
| Fixed-Rate, Fully Amortizing | 5,272 | 4,997 | 4,748 | 4,520 | 4,311 | 4,832 | 103.42 | 5.24 |
| Construction and Land Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 5,316 | 5,306 | 5,295 | 5,285 | 5,276 | 5,304 | 100.03 | 0.20 |
| Fixed-Rate | 2,191 | 2,145 | 2,102 | 2,061 | 2,021 | 2,142 | 100.14 | 2.07 |
| Second-Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 11,507 | 11,494 | 11,479 | 11,465 | 11,455 | 11,595 | 99.12 | 0.12 |
| Fixed-Rate | 2,878 | 2,813 | 2,752 | 2,693 | 2,636 | 2,747 | 102.42 | 2.25 |
| Other Assets Related to Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Mortgage Loans | 279 | 274 | 268 | 261 | 254 | 274 | 100.00 | 2.11 |
| Accrued Interest Receivable | 523 | 523 | 523 | 523 | 523 | 523 | 100.00 | 0.00 |
| Advance for Taxes/Insurance | 61 | 61 | 61 | 61 | 61 | 61 | 100.00 | 0.00 |
| Float on Escrows on Owned Mortgages | 20 | 40 | 65 | 87 | 105 |  |  | -57.50 |
| LESS: Value of Servicing on Mortgages Serviced by Others | -129 | -153 | -182 | -190 | -190 |  |  | -17.35 |
| TOTAL MORTGAGE LOANS AND SECURITIES | 132,729 | 130,238 | 126,687 | 122,828 | 118,867 | 127,760 | 101.94 | 2.32 |

## Interest Rate Risk Exposure Report

Area: Southeast

All Reporting CMR
Report Prepared: 06/11/2004 2:08:24 PM

Amounts in Millions
$-100 \mathrm{bp}$

Base Case
0 bp +100 bp +200 bp +300 bp

Reporting Dockets: $\mathbf{3 0 0}$
March 2004 Data as of: 06/11/2004

## ASSETS (cont.)

NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 4,741 | 4,734 | 4,727 | 4,720 | 4,715 | 4,740 | 99.87 | 0.15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 3,655 | 3,544 | 3,437 | 3,335 | 3,237 | 3,096 | 114.46 | 3.08 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 1,959 | 1,955 | 1,951 | 1,946 | 1,943 | 1,863 | 104.93 | 0.22 |
| Fixed-Rate | 15,487 | 15,243 | 15,008 | 14,782 | 14,564 | 15,404 | 98.95 | 1.57 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -602 | -594 | -586 | -578 | -571 | -594 | 0.00 | 1.34 |
| Accrued Interest Receivable | 145 | 145 | 145 | 145 | 145 | 145 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 25,385 | 25,027 | 24,681 | 24,350 | 24,032 | 24,654 | 101.51 | 1.41 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 8,240 | 8,240 | 8,240 | 8,240 | 8,240 | 8,240 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 1,563 | 1,515 | 1,465 | 1,410 | 1,351 | 1,514 | 100.05 | 3.26 |
| Zero-Coupon Securities | 92 | 88 | 85 | 82 | 80 | 85 | 104.47 | 3.93 |
| Government and Agency Securities | 3,484 | 3,375 | 3,272 | 3,174 | 3,080 | 3,254 | 103.73 | 3.15 |
| Term Fed Funds, Term Repos | 3,255 | 3,249 | 3,242 | 3,236 | 3,230 | 3,245 | 100.12 | 0.19 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 1,550 | 1,484 | 1,424 | 1,368 | 1,317 | 1,375 | 107.96 | 4.25 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 10,744 | 10,627 | 10,372 | 10,079 | 9,784 | 10,592 | 100.33 | 1.76 |
| Structured Securities (Complex) | 6,284 | 6,210 | 6,077 | 5,918 | 5,754 | 6,168 | 100.67 | 1.66 |
| LESS: Valuation Allowances for Investment Securities | 3 | 3 | 3 | 3 | 3 | 3 | 100.00 | 1.35 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 35,210 | 34,785 | 34,174 | 33,506 | 32,834 | 34,470 | 100.92 | 1.49 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: Southeast
All Reporting CMR
Report Prepared: 06/11/2004 2:08:25 PM

Amounts in Millions

100 bp
ase Case
0 bp
+100 bp
+300 bp

FaceValue
Data as of: 06/11/2004

ASSETS (cont.)
REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 247 | 247 | 247 | 247 | 247 | 247 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 80 | 80 | 80 | 80 | 80 | 80 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 2,144 | 2,091 | 1,939 | 1,728 | 1,488 | 2,091 | 100.00 | 4.90 |
| Office Premises and Equipment | 2,212 | 2,212 | 2,212 | 2,212 | 2,212 | 2,212 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 4,682 | 4,629 | 4,477 | 4,266 | 4,026 | 4,629 | 100.00 | 2.21 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 356 | 504 | 732 | 844 | 867 |  |  | -37.32 |
| Adjustable-Rate Servicing | 293 | 307 | 313 | 314 | 314 |  |  | -3.18 |
| Float on Mortgages Serviced for Others | 228 | 303 | 397 | 458 | 495 |  |  | -27.81 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 877 | 1,115 | 1,442 | 1,616 | 1,676 |  |  | -25.32 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 1,374 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 3,568 | 3,568 | 3,568 | 3,568 | 3,568 | 3,568 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 1,031 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 96 | 114 | 129 | 142 | 153 |  |  | -14.70 |
| Transaction Account Intangible | 665 | 946 | 1,234 | 1,515 | 1,808 |  |  | -30.07 |
| MMDA Intangible | 1,386 | 1,882 | 2,454 | 2,918 | 3,375 |  |  | -28.37 |
| Passbook Account Intangible | 875 | 1,229 | 1,586 | 1,933 | 2,250 |  |  | -28.93 |
| Non-Interest-Bearing Account Intangible | 236 | 498 | 749 | 988 | 1,216 |  |  | -51.47 |
| TOTAL OTHER ASSETS | 6,825 | 8,239 | 9,720 | 11,065 | 12,370 | 5,973 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 945 |  |  |
| TOTAL ASSETS | 205,709 | 204,032 | 201,182 | 197,631 | 193,806 | 198,431 | 103/100*** | 1.86*** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: Southeast
All Reporting CMR
Report Prepared: 06/11/2004 2:08:25 PI

## LIABILITIES

DEPOSITS
Fixed-Maturity

| Fixed-Rate Maturing in 12 Months or Less | 35,013 | 34,846 | 34,681 | 34,518 | 34,356 | 34,579 | 100.77 | 0.48 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate Maturing in 13 Months or More | 26,237 | 25,576 | 24,939 | 24,323 | 23,728 | 24,480 | 104.48 | 2.54 |
| Variable-Rate | 719 | 718 | 718 | 718 | 718 | 718 | 100.06 | 0.04 |
| Demand |  |  |  |  |  |  |  |  |
| Transaction Accounts | 12,614 | 12,614 | 12,614 | 12,614 | 12,614 | 12,614 | 100/92* | 0.00/2.44* |
| MMDAs | 37,966 | 37,966 | 37,966 | 37,966 | 37,966 | 37,966 | 100/95* | 0.00/1.48* |
| Passbook Accounts | 15,894 | 15,894 | 15,894 | 15,894 | 15,894 | 15,894 | 100/92* | 0.00/2.43* |
| Non-Interest-Bearing Accounts | 11,297 | 11,297 | 11,297 | 11,297 | 11,297 | 11,297 | 100/96* | 0.00/2.37* |
| TOTAL DEPOSITS | 139,739 | 138,911 | 138,108 | 137,329 | 136,572 | 137,547 | 101/98* | 0.59/1.69* |
| BORROWINGS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 11,231 | 11,139 | 11,048 | 10,959 | 10,872 | 10,969 | 101.55 | 0.82 |
| Fixed-Rate Maturing in 37 Months or More | 5,220 | 4,998 | 4,788 | 4,589 | 4,400 | 4,789 | 104.38 | 4.32 |
| Variable-Rate | 9,094 | 9,089 | 9,085 | 9,080 | 9,075 | 9,046 | 100.48 | 0.05 |
| TOTAL BORROWINGS | 25,545 | 25,226 | 24,921 | 24,628 | 24,347 | 24,803 | 101.71 | 1.24 |

## OTHER LIABILITIES

## Escrow Accounts

| For Mortgages | 812 | 812 | 812 | 812 | 812 | 812 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other Escrow Accounts | 311 | 301 | 292 | 284 | 276 | 323 | 93.31 | 3.06 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 3,999 | 3,999 | 3,999 | 3,999 | 3,999 | 3,999 | 100.00 | 0.00 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 409 |  |  |
| TOTAL OTHER LIABILITIES | 5,121 | 5,111 | 5,102 | 5,094 | 5,086 | 5,542 | 92.23 | 0.18 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |
| Self-Valued | 13,367 | 13,076 | 12,824 | 12,588 | 12,373 | 12,377 | 105.64 | 2.08 |
| Unamortized Yield Adjustments |  |  |  |  |  | 20 |  |  |
| TOTAL LIABILITIES | 183,772 | 182,325 | 180,955 | 179,639 | 178,378 | 180,290 | 101/99** | 0.77/1.61** |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario
Reporting Dockets: $\mathbf{3 0 0}$
March 2004
All Reporting CMR
Data as of: 06/11/2004

|  | Base Case |  |  | +200 bp | +300 bp | FaceValue | BC/FV |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100 bp | 0 bp | +100 bp |  |  |  |  | Eff.Dur. |

FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS
OPTIONAL COMMITMENTS TO ORIGINATE

| FRMs and Balloon/2-Step Mortgages | 222 | -22 | -494 | -883 | -1,223 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ARMs | 39 | 18 | -13 | -60 | -120 |
| Other Mortgages | 48 | 0 | -59 | -121 | -178 |
| FIRM COMMITMENTS |  |  |  |  |  |
| Purchase/Originate Mortgages and MBS | 246 | -42 | -492 | -871 | -1,213 |
| Sell Mortgages and MBS | -523 | 49 | 1,057 | 1,872 | 2,580 |
| Purchase Non-Mortgage Items | 5 | 0 | -5 | -9 | -13 |
| Sell Non-Mortgage Items | 0 | 0 | 0 | 0 | 0 |
| INTEREST-RATE SWAPS, SWAPTIONS |  |  |  |  |  |
| Pay Fixed, Receive Floating Swaps | -374 | -153 | 72 | 280 | 472 |
| Pay Floating, Receive Fixed Swaps | 16 | 1 | -14 | -28 | -40 |
| Basis Swaps | 0 | 0 | 0 | 0 | 0 |
| Swaptions | 12 | 14 | 17 | 18 | 20 |
| OTHER |  |  |  |  |  |
| Options on Mortgages and MBS | 0 | -2 | -11 | -18 | -26 |
| Interest-Rate Caps | 26 | 59 | 107 | 168 | 241 |
| Interest-Rate Floors | 1 | 1 | 0 | 0 | 0 |
| Futures | -1 | 0 | 1 | 1 | 2 |
| Options on Futures | 0 | 0 | 1 | 1 | 2 |
| Construction LIP | 12 | -6 | -24 | -41 | -57 |
| Self-Valued | 80 | 26 | 13 | 14 | 18 |
| TOTAL OFF-BALANCE-SHEET POSITIONS | -192 | -57 | 154 | 325 | 463 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: Southeast
All Reporting CMR
Report Prepared: 06/11/2004 2:08:25 PM

* Excl./Incl. deposit intangible values listed on asset side of report
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value


## AGGREGATE SCHEDULE CMR REPORT

ASSETS
Area: Southeast

FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$260 | \$5,614 | \$4,337 | \$1,871 | \$901 |
| WARM | 292 mo | 344 mo | 335 mo | 305 mo | 262 mo |
| WAC | 4.44\% | 5.58\% | 6.36\% | 7.35\% | 9.07\% |
| Amount of these that is FHA or VA Guaranteed | \$12 | \$242 | \$279 | \$61 | \$74 |
| Securities Backed by Conventional Mortgages | \$370 | \$3,122 | \$486 | \$76 | \$34 |
| WARM | 297 mo | 346 mo | 300 mo | 277 mo | 236 mo |
| Weighted Average Pass-Through Rate | 4.15\% | 5.13\% | 6.30\% | 7.15\% | 8.77\% |
| Securities Backed by FHA or VA Mortgages | \$236 | \$2,147 | \$124 | \$47 | \$21 |
| WARM | 350 mo | 350 mo | 310 mo | 269 mo | 209 mo |
| Weighted Average Pass-Through Rate | 3.78\% | 5.44\% | 6.13\% | 7.19\% | 8.37\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$2,195 | \$5,686 | \$2,636 | \$1,286 | \$725 |
| WAC | 4.69\% | 5.41\% | 6.42\% | 7.34\% | 9.04\% |
| Mortgage Securities | \$1,210 | \$1,810 | \$413 | \$56 | \$23 |
| Weighted Average Pass-Through Rate | 4.36\% | 5.15\% | 6.14\% | 7.26\% | 8.40\% |
| WARM (of 15-Year Loans and Securities) | 145 mo | 162 mo | 148 mo | 132 mo | 117 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$1,238 | \$1,915 | \$936 | \$438 | \$572 |
| WAC | 4.53\% | 5.43\% | 6.38\% | 7.34\% | 10.88\% |
| Mortgage Securities | \$2,582 | \$634 | \$88 | \$3 | \$0 |
| Weighted Average Pass-Through Rate | 4.12\% | 5.28\% | 6.22\% | 7.14\% | 8.00\% |
| WARM (of Balloon Loans and Securities) | 75 mo | 75 mo | 86 mo | 68 mo | 70 mo |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Reporting Dockets: $\mathbf{3 0 0}$
March 2004

Area: Southeast
All Reporting CMR
Report Prepared: 06/11/2004 2:08:25 PM
ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES

Amounts in Millions

| $\begin{array}{l}\text { Current Market Index ARMs } \\ \text { by Coupon Reset Frequency }\end{array}$ |  |  |
| :---: | :---: | :---: |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |

Data as of: 06/11/2004

| Lagging Market Index ARMs <br> by Coupon Reset Frequency |  |
| :---: | :---: |
| 1 Month | 2 Months to 5 Years |

Teaser ARMs
Balances Currently Subject to Introductory Rates WAC

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset
\$1,162
$\$ 214$
3.24\%
\$5,560
256 bp
4.02\%
$\begin{array}{lrr}320 \mathrm{mo} & 4.92 \% & 4.78 \% \\ 298 \mathrm{mo} & 346 \mathrm{mo}\end{array}$
3 mo
$\$ 244$
$4.36 \%$

$\$ 30,054$
271 bp
$4.78 \%$
346 mo
46 mo

12 mo
46 mo
\$0

Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities
\$46,587

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | 2+ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$14 | \$16 | \$98 | \$0 | \$4 |
| Weighted Average Distance from Lifetime Cap | 110 bp | 141 bp | 157 bp | 0 bp | 77 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$44 | \$242 | \$139 | \$3 | \$17 |
| Weighted Average Distance from Lifetime Cap | 325 bp | 377 bp | 362 bp | 316 bp | 368 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$6,127 | \$7,724 | \$29,749 | \$258 | \$913 |
| Weighted Average Distance from Lifetime Cap | 1,088 bp | 660 bp | 566 bp | 933 bp | 649 bp |
| Balances Without Lifetime Cap | \$537 | \$324 | \$312 | \$3 | \$63 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$5,135 | \$7,615 | \$29,401 | \$229 | \$693 |
| Weighted Average Periodic Rate Cap | 85 bp | 173 bp | 214 bp | 57 bp | 187 bp |
| Balances Subject to Periodic Rate Floors | \$856 | \$5,586 | \$18,213 | \$9 | \$633 |
| MBS Included in ARM Balances | \$662 | \$1,384 | \$1,411 | \$19 | \$22 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: Southeast

## All Reporting CMR

Report Prepared: 06/11/2004 2:08:25 PM MORTGAGE LOANS AND SECURITIES

| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 2,320$ | $\$ 5,457$ |
| WARM | 74 mo | 156 mo |
| Remaining Term to Full Amortization | 274 mo | 0 |
| Rate Index Code | 0 | 0 |
| Margin | 219 bp | 232 bp |
| Reset Frequency | 23 mo | 22 mo |
| MEMO: ARMs within 300 bp of Lifetime Cap | $\$ 84$ | $\$ 121$ |
| Balances |  |  |
| Wghted Average Distance to Lifetime Cap | 105 bp | 64 bp |
|  |  |  |
| Fixed-Rate: | $\$ 1,822$ | $\$ 4,832$ |
| Balances | 46 mo | 158 mo |
| WARM | 244 mo |  |
| Remaining Term to Full Amortization | $6.96 \%$ | $6.70 \%$ |
| WAC |  |  |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 5,304$ | $\$ 2,142$ |
| WARM | 23 mo | 31 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 138 bp | $6.42 \%$ |
| Reset Frequency | 4 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |

Reporting Dockets: $\mathbf{3 0 0}$
March 2004

## Amounts in Millions <br> Data as of: 06/11/2004


Balances
WARM
Margin in Column 1; WAC in Column 2
Reset Frequency
Rate Index Code
CONSUMER LOANS
Balances
WARM
Rate Index Code
Margin in Column 1; WAC in Column 2
Reset Frequency
MORTGAGE-DERIVATIVE
SECURITIES -- BOOK VALUE

| Adjustable Rate | Fixed Rate |
| ---: | ---: |
| $\$ 1,863$ | $\$ 15,404$ |
| 72 mo | 70 mo |
| 0 | $8.72 \%$ |
| 723 bp |  |
| 2 mo |  |

## MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE

High Risk Low Risk

Collateralized Mortgage Obligations:

| Floating Rate | $\$ 103$ | $\$ 3,502$ |
| :--- | ---: | ---: |
| Fixed Rate |  |  |
| Remaining WAL <= 5 Years | $\$ 215$ | $\$ 6,047$ |
| Remaining WAL 5-10 Years | $\$ 28$ |  |
| Remaining WAL Over 10 Years | $\$ 41$ |  |
| Superfloaters | $\$ 0$ |  |
| Inverse Floaters \& Super POs | $\$ 6$ |  |
| Other | $\$ 4$ | $\$ 0$ |

CMO Residuals:
Fixed Rate
Floating Rate
Stripped Mortgage-Backed Securities: Interest-Only MBS

WAC
Principal-Only MBS
WAC
Total Mortgage-Derivative
Securities - Book Value \$647 \$9,945
Securities - Book Value \$647 \$9,945

| $\$ 149$ | $\$ 102$ |
| ---: | ---: |
| $5.49 \%$ | $3.61 \%$ |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

Reporting Dockets: $\mathbf{3 0 0}$
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## MORTGAGE LOANS SERVICED FOR OTHERS

| Fixed-Rate Mortgage Loan Servicing |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balances Serviced | \$3,829 | \$33,033 | \$33,104 | \$11,325 | \$5,241 |
| WARM | 191 mo | 277 mo | 307 mo | 279 mo | 200 mo |
| Weighted Average Servicing Fee | 28 bp | 30 bp | 33 bp | 35 bp | 42 bp |
| Total Number of Fixed Rate Loans Serviced that are: |  |  |  |  |  |
| Conventional | 716 loans |  |  |  |  |
| FHA/VA 61 loans |  |  |  |  |  |
| Subserviced by Others | 108 loans |  |  |  |  |
|  | Index on Serviced Loan |  |  |  |  |
|  | Current Market | Lagging Market |  |  |  |
| Adjustable-Rate Mortgage Loan Servicing |  |  |  |  |  |
| Balances Serviced | \$17,479 | \$150 | Total \# of Adjusta | Loans Servi | 90 loans |
| WARM (in months) | 311 mo | 149 mo | Number of The | viced by | 10 loans |
| Weighted Average Servicing Fee | 60 bp | 28 bp |  |  |  |
| Total Balances of Mortgage Loans Serviced for Others |  |  | \$104,161 |  |  |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |
|  |  |  | Balances | WAC | WARM |
| Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos |  |  | \$8,240 |  |  |
| Equity Securities (including Mutual Funds) Subject to SFAS No. 115 |  |  | \$1,514 |  |  |
| Zero-Coupon Securities |  |  | \$85 | 2.33\% | 42 mo |
| Government \& Agency Securities |  |  | \$3,254 | 3.45\% | 42 mo |
| Term Fed Funds, Term Repos, and Interest-Earning Deposits |  |  | \$3,245 | 1.25\% | 2 mo |
| Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) |  |  | \$1,375 | 4.79\% | 71 mo |
| Memo: Complex Securities (from supplemental reporting) |  |  | \$6,168 |  |  |
| Total Cash, Deposits, and Securities |  |  | \$23,880 |  |  |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

| Area: Southeast |  |
| :---: | :---: |
| All Reporting CMR |  |
| Report Prepared: 06/11/2004 2:08:25 PM | Amounts |
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$784 |
| Accrued Interest Receivable | \$523 |
| Advances for Taxes and Insurance | \$61 |
| Less: Unamortized Yield Adjustments | \$-676 |
| Valuation Allowances | \$510 |
| Unrealized Gains (Losses) | \$27 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$257 |
| Accrued Interest Receivable | \$145 |
| Less: Unamortized Yield Adjustments | \$-123 |
| Valuation Allowances | \$851 |
| Unrealized Gains (Losses) | \$2 |
| OTHER ITEMS |  |
| Real Estate Held for Investment | \$80 |
| Repossessed Assets | \$247 |
| Equity Assets Not Subject to SFAS No. 115 | \$2,091 |
| Office Premises and Equipment | \$2,212 |
| Items Related to Certain Investment Securities |  |
| Unrealized Gains (Losses) | \$68 |
| Less: Unamortized Yield Adjustments | \$-49 |
| Valuation Allowances | \$3 |
| Other Assets |  |
| Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments | \$1,374 |
| Miscellaneous I | \$3,568 |
| Miscellaneous II | \$1,031 |
| TOTAL ASSETS | \$198,431 |

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## MEMORANDUM ITEMS

Mortgage "Warehouse" Loans Reported as Mortgage \$36
Loans at SC26
Loans Secured by Real Estate Reported as NonMortgage \$128
Loans at SC31
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:
Equity Securities and Non-Mortgage-Related Mutual Funds \$940
Mortgage-Related Mututal Funds \$574
Mortgage Loans Serviced by Others:
Fixed-Rate Mortgage Loans Serviced \$9,747
Weighted Average Servicing Fee $\quad 11 \mathrm{bp}$
Adjustable-Rate Mortgage Loans Serviced $\quad \$ 20,647$
Weighted Average Servicing Fee
14 bp
Credit-Card Balances Expected to Pay Off in Grace Period$\$ 270$

TOTAL ASSETS \$198,431
** PUBLIC **

AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: Southeast

All Reporting CMR
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## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less WAC
WARM
Balances Maturing in 4 to 12 Months WAC
WARM
Balances Maturing in 13 to 36 Months WAC
WARM
Balances Maturing in 37 or More Months WAC
\$7,570
WARM
4.27\%

Total Fixed-Rate, Fixed Maturity Deposits:
\$59,059

Data as of: 06/11/2004

MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

## Balances in Brokered Deposits

Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest: Balances Subject to Penalty
Penalty in Months of Forgone Interest

[^0]| Original Maturity in Months |  |  |
| ---: | ---: | ---: |
| 12 or Less | 13 to 36 | 37 or More |
| $\$ 1,186$ | $\$ 1,969$ | $\$ 4,427$ |


| $\$ 17,428$ | $\$ 19,058$ | $\$ 12,632$ |
| ---: | ---: | ---: |
| 3.23 mo | 6.10 mo | 8.01 mo |
|  |  |  |
| $\$ 2,845$ | $\$ 1,776$ | $\$ 928$ |

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

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## FIXED-RATE, FIXED-MATURITY BORROWINGS

FHLB ADVANCES, OTHER BORROWINGS, SUBORDINATED DEBT

| Remaining Maturity |  |  |  |
| :---: | :---: | :---: | :---: |
| 0 to 3 Months | 4 to 36 Months | Over 36 Months | WAC |


| Balances by Coupon Class: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Under 3.00\% | \$3,789 | \$3,481 | \$294 | 1.59\% |
| 3.00 to 3.99\% | \$114 | \$485 | \$2,159 | 3.44\% |
| 4.00 to 4.99\% | \$3 | \$650 | \$926 | 4.55\% |
| 5.00 to 5.99\% | \$445 | \$325 | \$1,023 | 5.46\% |
| 6.00 to 6.99\% | \$11 | \$974 | \$334 | 6.53\% |
| 7.00 to 7.99\% | \$43 | \$645 | \$44 | 7.21\% |
| 8.00 to $8.99 \%$ | \$0 | \$4 | \$8 | 8.33\% |
| 9.00 and Above | \$0 | \$0 | \$0 | 0.00\% |
| WARM | 1 mo | 16 mo | 59 mo |  |

## MEMOS

Variable-Rate Borrowings and Structured Advances
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock \$0

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

Area: Southeast
All Reporting CMR
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Amounts in Millions

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## NON-MATURITY DEPOSITS AND OTHER LIABILITIES

| NON-MATURITY DEPOSITS |  |  |
| :--- | :--- | :--- |
| Transaction Accounts | $\$ 12,614$ | $0.71 \%$ |
| Money Market Deposit Accounts (MMDAs) | $\$ 37,966$ | $0.99 \%$ |
| Passbook Accounts | $\$ 15,894$ | $0.98 \%$ |
| Non-Interest-Bearing Non-Maturity Deposits | $\$ 11,297$ |  |
| ESCROW ACCOUNTS |  | $\$ 2,949$ |
| Escrow for Mortgages Held in Portfolio | $\$ 288$ | $\$ 1,445$ |
| Escrow for Mortgages Serviced for Others | $\$ 524$ | $0.08 \%$ |
| Other Escrows | $\$ 323$ | $0.18 \%$ |
| TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS | $\$ 78,905$ |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS | $\$ 3$ |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS | $\$ 17$ |  |
| OTHER LIABILITIES | $\$ 0$ |  |
| Collateralized Mortgage Securities Issued | $\$ 3,999$ | $\$ 409$ |

TOTAL LIABILITIES $\quad \$ 180,290$

## MINORITY INTEREST AND CAPITAL

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Southeast

All Reporting CMR
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## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs |  | \$4 |
| 1004 | Opt commitment to orig 6-mo or $1-\mathrm{yr}$ COFI ARMs | 9 | \$6 |
| 1006 | Opt commitment to orig 6-mo or $1-\mathrm{yr}$ Treasury/LIBOR ARMs | 53 | \$655 |
| 1008 | Opt commitment to orig 3- or 5-yr Treasury ARMs | 40 | \$1,668 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 45 | \$306 |
| 1012 | Opt commitment to orig 10-, 15-, or 20-year FRMs | 114 | \$1,903 |
| 1014 | Opt commitment to orig 25- or 30-year FRMs | 96 | \$5,594 |
| 1016 | Opt commitment to orig "other" Mortgages | 82 | \$1,406 |
| 2002 | Commit/purchase 1-mo COFI ARM loans, svc retained |  | \$0 |
| 2004 | Commit/purchase 6-mo or 1 -yr COFI ARM loans, svc retained |  | \$1 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained |  | \$5 |
| 2008 | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained |  | \$7 |
| 2012 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained |  | \$10 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained |  | \$33 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained |  | \$83 |
| 2026 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained |  | \$31 |
| 2028 | Commit/sell 3- or 5-yr Treasury ARM loans, svc retained |  | \$33 |
| 2030 | Commit/sell 5- or 7 -yr Balloon/2-step mtg Ins, svc retained Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained | 7 | \$73 |
| 2032 |  | 25 | \$555 |
| 2034 | Commit/sell 25- to 30-yr FRM loans, svc retained | 29 | \$2,758 |
| 2036 | Commit/sell "other" Mortgage loans, svc retained |  | \$1 |
| 2050 | Commit/purchase 5-yr or 7-yr Balloon or 2-step MBS |  | \$3 |
| 2052 |  |  | \$82 |
| 2054 | Commit/purchase 25- to 30-year FRM MBS |  | \$3,188 |
| 2056 | Commit/purchase "other" MBS |  | \$18 |
| 2066 | Commit/sell 6-mo or $1-\mathrm{yr}$ Treasury or LIBOR ARM MBS |  | \$212 |
| 2072 | Commit/sell $10-$, $15-$, or $20-$ yr FRM MBS | 8 | \$1,259 |
| 2074 | Commit/sell 25 - or 30-yr FRM MBS | 10 | \$6,126 |

## AGGREGATE SCHEDULE CMR REPORT

SUPPLEMENTAL REPORTING
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## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 2082 | Commit/purchase low-risk fixed-rate mtg derivative product |  | \$121 |
| 2084 | Commit/sell low-risk fixed-rate mtg derivative product |  | \$85 |
| 2086 | Commit/purchase high-risk Mortgage derivative product |  | \$11 |
| 2106 | Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$0 |
| 2108 | Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released |  | \$176 |
| 2110 | Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$9 |
| 2112 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released |  | \$11 |
| 2114 | Commit/purchase 25- or 30-yr FRM loans, svc released |  | \$96 |
| 2116 | Commit/purchase "other" Mortgage loans, svc released |  | \$13 |
| 2126 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released | 10 | \$116 |
| 2128 |  | 11 | \$257 |
| 2130 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$118 |
| 2132 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc released | 19 | \$353 |
| 2134 | Commit/sell 25- or 30-yr FRM loans, svc released | 24 | \$920 |
| 2136 | Commit/sell "other" Mortgage loans, svc released | 8 | \$64 |
| 2206 | Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins | 20 | \$284 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans | 16 | \$225 |
| 2210 | Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins | 15 | \$55 |
| 2212 | Firm commit/originate 10-, 15-, or 20-year FRM loans | 42 | \$304 |
| 2214 | Firm commit/originate 25 - or 30-year FRM loans | 34 | \$1,065 |
| 2216 | Firm commit/originate "other" Mortgage loans | 31 | \$623 |
| 3014 | Option to purchase 25- or $30-\mathrm{yr}$ FRMs |  | \$0 |
| 3016 | Option to purchase "other" Mortgages |  | \$159 |
| 3026 | Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs |  | \$0 |
| 3028 | Option to sell 3 - or 5-year Treasury ARMs |  | \$12 |
| 3030 | Option to sell 5- or 7-yr Balloon or 2-step mtgs |  | \$33 |
| 3032 | Option to sell 10-, 15-, or 20-year FRMs |  | \$15 |
| 3034 | Option to sell 25 - or 30-year FRMs |  | \$91 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Southeast

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 3036 | Option to sell "other" Mortgages |  | \$2 |
| 3068 | Short option to sell 3- or 5-yr Treasury ARMs |  | \$139 |
| 3070 | Short opt/sell 5- or 7-yr Balloon or 2-step mtg loans |  | \$34 |
| 3072 | Short option to sell $10-$, 15-, or $20-\mathrm{yr}$ FRMs |  | \$46 |
| 3074 | Short option to sell 25 - or 30-yr FRMs |  | \$132 |
| 3076 | Short option to sell "other" Mortgages |  | \$15 |
| 4002 | Commit/purchase non-Mortgage financial assets | 25 | \$883 |
| 4004 | Commit/purchase core deposits |  | \$11 |
| 4022 | Commit/sell non-Mortgage financial assets |  | \$1 |
| 5002 | IR swap: pay fixed, receive 1-month LIBOR |  | \$1,534 |
| 5004 | IR swap: pay fixed, receive 3-month LIBOR | 7 | \$2,429 |
| 5006 | IR swap: pay fixed, receive 6-month LIBOR |  | \$60 |
| 5026 | IR swap: pay 3-month LIBOR, receive fixed |  | \$242 |
| 5104 | IR swaption: pay fixed, receive 3-month LIBOR |  | \$82 |
| 5502 | IR swap, amortizing: pay fixed, receive 1-month LIBOR |  | \$89 |
| 5582 | IR swap, amortizing: pay MBS coupon, receive 1-mo LIBOR |  | \$16 |
| 6002 | Interest rate Cap based on 1-month LIBOR |  | \$1,475 |
| 6004 | Interest rate Cap based on 3-month LIBOR |  | \$1,437 |
| 6022 | Interest rate Cap based on the prime rate |  | \$50 |
| 6034 | Short interest rate Cap based on 3-month LIBOR |  | \$88 |
| 6040 | Short interest rate Cap based on 1-year Treasury |  | \$3 |
| 7010 | Interest rate floor based on 1-year Treasury |  | \$3 |
| 7018 | Interest rate floor based on 10-year Treasury |  | \$55 |
| 8038 | Short futures contract on 5-year Treasury note |  | \$15 |
| 9034 | Long put option on 10-year T-note futures contract |  | \$45 |
| 9036 | Long put option on T -bond futures contract |  | \$5 |
| 9502 | Fixed-rate construction loans in process | 122 | \$952 |
| 9512 | Adjustable-rate construction loans in process | 78 | \$1,298 |


[^0]:    Balances in New Accounts

