## Office of Thrift Supervision

**Economic Analysis Division Washington, DC 20552** 

**Area: Southeast** 

All Reporting CMR Reporting Dockets: 300 March 2004

## **Interest Rate Sensitivity of Net Portfolio Value (NPV)**

|                                       | •                                    | Net Portfolio Valu<br>ollars are in Millio | NPV as % of PV of Assets |  |                              |
|---------------------------------------|--------------------------------------|--|--------------------------|--|------------------------------|
| Change in Rates                       | \$Amount                             | \$Change                                   | %Change                  | NPV Ratio                              | Change                       |
| +300 bp<br>+200 bp<br>+100 bp<br>0 bp | 15,891<br>18,317<br>20,381<br>21,650 | -5,759<br>-3,333<br>-1,269                 | -27 %<br>-15 %<br>-6 %   | 8.20 %<br>9.27 %<br>10.13 %<br>10.61 % | -241 bp<br>-134 bp<br>-48 bp |
| -100 bp                               | 21,745                               | 95   | 0 %                      | 10.57 %                                | -4 bp                        |

## **Risk Measure for a Given Rate Shock**

|  | 03/31/2004 | 12/31/2003 | 03/31/2003 |
|--|------------|------------|------------|
| Pre-shock NPV Ratio: NPV as % of PV Assets | 10.61 %    | 10.83 %    | 10.95 %    |
| Post-shock NPV Ratio                       | 9.27 %     | 9.55 %     | 10.22 %    |
| Sensitivity Measure: Decline in NPV Ratio  | 134 bp     | 128 bp     | 74 bp      |
| TB 13a Level of Risk                       | Minimal    | Minimal    | Minimal    |

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

## **Present Value Estimates by Interest Rate Scenario**

Area: Southeast

Reporting Dockets: 300

March 2004 Data as of: 06/11/2004

All Reporting CMR Report Prepared: 06/11/2004 2:08:24 PM

**Amounts in Millions** 

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|--|----------------|-------------------|---------------|---------|---------|-----------|-------------|-----------|
|  | -100 bp        | Base Case<br>0 bp | +100 bp       | +200 bp | +300 bp | FaceValue | BC/FV       | Eff.Dur.  |
|  | -100 bp        | qa v              | +100 bp       | +200 bp | +300 pb | racevalue | BC/FV       | EII.Dur.  |
| ASSETS   |                |                   |               |         |         |           |             |           |
| MORTGAGE LOANS AND SECURITIES                            |                |                   |               |         |         |           |             |           |
| Fixed-Rate Single-Family First-Mortgage Loans            | and MBS        |                   |               |         |         |           |             |           |
| 30-Year Mortgage Loans                                   | 13,733         | 13,420            | 12,755        | 12,070  | 11,413  | 12,984    | 103.36      | 3.64      |
| 30-Year Mortgage Securities                              | 6,983          | 6,757             | 6,272         | 5,835   | 5,456   | 6,663     | 101.40      | 5.27      |
| 15-Year Mortgages and MBS                                | 16,960         | 16,601            | 16,008        | 15,340  | 14,671  | 16,041    | 103.49      | 2.87      |
| Balloon Mortgages and MBS                                | 8,768          | 8,629             | 8,426         | 8,161   | 7,847   | 8,407     | 102.64      | 1.98      |
| Adjustable-Rate Single-Family First-Mortgage Lo          | oans and MBS   | : Current Ma      | rket Index AF | RMs     |         |           |             |           |
| 6 Month or Less Reset Frequency                          | 6,917          | 6,908             | 6,880         | 6,819   | 6,717   | 6,722     | 102.77      | 0.26      |
| 7 Month to 2 Year Reset Frequency                        | 8,600          | 8,527             | 8,436         | 8,303   | 8,122   | 8,307     | 102.65      | 0.96      |
| 2+ to 5 Year Reset Frequency                             | 31,404         | 30,548            | 29,533        | 28,393  | 27,186  | 30,298    | 100.82      | 3.06      |
| Adjustable-Rate Single-Family First-Mortgage Lo          | oans and MBS   | : Lagging Ma      | rket Index Al | RMs     |         |           |             |           |
| 1 Month Reset Frequency                                  | 270            | 268               | 266           | 264     | 262     | 263       | 101.96      | 0.75      |
| 2 Month to 5 Year Reset Frequency                        | 1,026          | 1,011             | 994           | 974     | 951     | 997       | 101.39      | 1.60      |
| <b>Multifamily and Nonresidential Mortgage Loans</b>     | and Securities | 8                 |               |         |         |           |             |           |
| Adjustable-Rate, Balloons                                | 2,359          | 2,338             | 2,318         | 2,299   | 2,279   | 2,320     | 100.74      | 0.87      |
| Adjustable-Rate, Fully Amortizing                        | 5,505          | 5,463             | 5,421         | 5,380   | 5,341   | 5,457     | 100.11      | 0.77      |
| Fixed-Rate, Balloon                                      | 2,027          | 1,963             | 1,902         | 1,844   | 1,788   | 1,822     | 107.78      | 3.17      |
| Fixed-Rate, Fully Amortizing                             | 5,272          | 4,997             | 4,748         | 4,520   | 4,311   | 4,832     | 103.42      | 5.24      |
| Construction and Land Loans                              |                |                   |               |         |         |           |             |           |
| Adjustable-Rate  | 5,316          | 5,306             | 5,295         | 5,285   | 5,276   | 5,304     | 100.03      | 0.20      |
| Fixed-Rate   | 2,191          | 2,145             | 2,102         | 2,061   | 2,021   | 2,142     | 100.14      | 2.07      |
| Second-Mortgage Loans and Securities                     |                |                   |               |         |         |           |             |           |
| Adjustable-Rate  | 11,507         | 11,494            | 11,479        | 11,465  | 11,455  | 11,595    | 99.12       | 0.12      |
| Fixed-Rate   | 2,878          | 2,813             | 2,752         | 2,693   | 2,636   | 2,747     | 102.42      | 2.25      |
| Other Assets Related to Mortgage Loans and Se            | curities       |                   |               |         |         |           |             |           |
| Net Nonperforming Mortgage Loans                         | 279            | 274               | 268           | 261     | 254     | 274       | 100.00      | 2.11      |
| Accrued Interest Receivable                              | 523            | 523               | 523           | 523     | 523     | 523       | 100.00      | 0.00      |
| Advance for Taxes/Insurance                              | 61             | 61                | 61            | 61      | 61      | 61        | 100.00      | 0.00      |
| Float on Escrows on Owned Mortgages                      | 20             | 40                | 65            | 87      | 105     |           |             | -57.50    |
| LESS: Value of Servicing on Mortgages Serviced by Others | -129           | -153              | -182          | -190    | -190    |           |             | -17.35    |
| TOTAL MORTGAGE LOANS AND SECURITIES                      | 132,729        | 130,238           | 126,687       | 122,828 | 118,867 | 127,760   | 101.94      | 2.32      |
|  |                |                   |               |         |         |           |             |           |

## **Present Value Estimates by Interest Rate Scenario**

**Area: Southeast** 

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TOTAL CASH, DEPOSITS, AND SECURITIES

**Reporting Dockets: 300** 

March 2004 Data as of: 06/11/2004

**All Reporting CMR** 

**Amounts in Millions** 

|   |            | Base Case |         |         |         |           |        |          |
|---|------------|-----------|---------|---------|---------|-----------|--------|----------|
|   | -100 bp    | 0 bp      | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV  | Eff.Dur. |
| ASSETS (cont.)  |            |           |         |         |         |           |        |          |
| NONMORTGAGE LOANS   |            |           |         |         |         |           |        |          |
| Commercial Loans  |            |           |         |         |         |           |        |          |
| Adjustable-Rate   | 4,741      | 4,734     | 4,727   | 4,720   | 4,715   | 4,740     | 99.87  | 0.15     |
| Fixed-Rate  | 3,655      | 3,544     | 3,437   | 3,335   | 3,237   | 3,096     | 114.46 | 3.08     |
| Consumer Loans  |            |           |         |         |         |           |        |          |
| Adjustable-Rate   | 1,959      | 1,955     | 1,951   | 1,946   | 1,943   | 1,863     | 104.93 | 0.22     |
| Fixed-Rate  | 15,487     | 15,243    | 15,008  | 14,782  | 14,564  | 15,404    | 98.95  | 1.57     |
| Other Assets Related to Nonmortgage Loans and               | Securities |           |         |         |         |           |        |          |
| Net Nonperforming Nonmortgage Loans                         | -602       | -594      | -586    | -578    | -571    | -594      | 0.00   | 1.34     |
| Accrued Interest Receivable                                 | 145        | 145       | 145     | 145     | 145     | 145       | 100.00 | 0.00     |
| TOTAL NONMORTGAGE LOANS                                     | 25,385     | 25,027    | 24,681  | 24,350  | 24,032  | 24,654    | 101.51 | 1.41     |
| CASH, DEPOSITS, AND SECURITIES                              |            |           |         |         |         |           |        |          |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos | 8,240      | 8,240     | 8,240   | 8,240   | 8,240   | 8,240     | 100.00 | 0.00     |
| Equities and All Mutual Funds                               | 1,563      | 1,515     | 1,465   | 1,410   | 1,351   | 1,514     | 100.05 | 3.26     |
| Zero-Coupon Securities                                      | 92         | 88        | 85      | 82      | 80      | 85        | 104.47 | 3.93     |
| Government and Agency Securities                            | 3,484      | 3,375     | 3,272   | 3,174   | 3,080   | 3,254     | 103.73 | 3.15     |
| Term Fed Funds, Term Repos                                  | 3,255      | 3,249     | 3,242   | 3,236   | 3,230   | 3,245     | 100.12 | 0.19     |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper       | 1,550      | 1,484     | 1,424   | 1,368   | 1,317   | 1,375     | 107.96 | 4.25     |
| Mortgage-Derivative and Structured Securities               |            |           |         |         |         |           |        |          |
| Valued by OTS   | 0          | 0         | 0       | 0       | 0       | 0         | 0.00   | 0.00     |
| Valued by Institution                                       | 10,744     | 10,627    | 10,372  | 10,079  | 9,784   | 10,592    | 100.33 | 1.76     |
| Structured Securities (Complex)                             | 6,284      | 6,210     | 6,077   | 5,918   | 5,754   | 6,168     | 100.67 | 1.66     |
| LESS: Valuation Allowances for Investment Securities        | 3          | 3         | 3       | 3       | 3       | 3         | 100.00 | 1.35     |

34,174

33,506

32,834

34,785

35,210

1.49

100.92

34,470

## **Present Value Estimates by Interest Rate Scenario**

**Area: Southeast** 

**Reporting Dockets: 300** 

March 2004

**All Reporting CMR** 

**Amounts in Millions** Report Prepared: 06/11/2004 2:08:25 PM Data as of: 06/11/2004

|   |            | Base Case |            |         |         |           |            |              |
|---|------------|-----------|------------|---------|---------|-----------|------------|--------------|
|   | -100 bp    | 0 bp      | +100 bp    | +200 bp | +300 bp | FaceValue | BC/FV      | Eff.Dur.     |
| ASSETS (cont.)                                      |            |           |            |         |         |           |            |              |
| <b>REAL ASSETS, INVESTMENTS IN UNCO</b>             | ONSOLIDATE | D SUBSID  | IARIES, ET | C.      |         |           |            |              |
| Repossessed Assets                                  | 247        | 247       | 247        | 247     | 247     | 247       | 100.00     | 0.00         |
| Real Estate Held for Investment                     | 80         | 80        | 80         | 80      | 80      | 80        | 100.00     | 0.00         |
| Investment in Unconsolidated Subsidiaries           | 2,144      | 2,091     | 1,939      | 1,728   | 1,488   | 2,091     | 100.00     | 4.90         |
| Office Premises and Equipment                       | 2,212      | 2,212     | 2,212      | 2,212   | 2,212   | 2,212     | 100.00     | 0.00         |
| TOTAL REAL ASSETS, ETC.                             | 4,682      | 4,629     | 4,477      | 4,266   | 4,026   | 4,629     | 100.00     | 2.21         |
| MORTGAGE LOANS SERVICED FOR O                       | THERS      |           |            |         |         |           |            |              |
| Fixed-Rate Servicing                                | 356        | 504       | 732        | 844     | 867     |           |            | -37.32       |
| Adjustable-Rate Servicing                           | 293        | 307       | 313        | 314     | 314     |           |            | -3.18        |
| Float on Mortgages Serviced for Others              | 228        | 303       | 397        | 458     | 495     |           |            | -27.81       |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS            | 877        | 1,115     | 1,442      | 1,616   | 1,676   |           |            | -25.32       |
| OTHER ASSETS  |            |           |            |         |         |           |            |              |
| Purchased and Excess Servicing                      |            |           |            |         |         | 1,374     |            |              |
| Margin Account                                      | 0          | 0         | 0          | 0       | 0       | 0         | 0.00       | 0.00         |
| Miscellaneous I                                     | 3,568      | 3,568     | 3,568      | 3,568   | 3,568   | 3,568     | 100.00     | 0.00         |
| Miscellaneous II                                    |            |           |            |         |         | 1,031     |            |              |
| Deposit Intangibles                                 |            |           |            |         |         |           |            |              |
| Retail CD Intangible                                | 96         | 114       | 129        | 142     | 153     |           |            | -14.70       |
| Transaction Account Intangible                      | 665        | 946       | 1,234      | 1,515   | 1,808   |           |            | -30.07       |
| MMDA Intangible                                     | 1,386      | 1,882     | 2,454      | 2,918   | 3,375   |           |            | -28.37       |
| Passbook Account Intangible                         | 875        | 1,229     | 1,586      | 1,933   | 2,250   |           |            | -28.93       |
| Non-Interest-Bearing Account Intangible             | 236        | 498       | 749        | 988     | 1,216   |           |            | -51.47       |
| TOTAL OTHER ASSETS                                  | 6,825      | 8,239     | 9,720      | 11,065  | 12,370  | 5,973     |            |              |
| Miscellaneous Assets                                |            |           |            |         |         |           |            |              |
| Unrealized Gains Less Unamortized Yield Adjustments |            |           |            |         |         | 945       |            |              |
| TOTAL ASSETS  | 205,709    | 204,032   | 201,182    | 197,631 | 193,806 | 198,431   | 103/100*** | 1.11/1.86*** |

## **Present Value Estimates by Interest Rate Scenario**

Area: Southeast

Reporting Dockets: 300

March 2004 Data as of: 06/11/2004

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#### **Amounts in Millions**

| Report Prepared. 00/11/2004 2.00.25 PW    |         | Amounts   | III WIIIIOIIS |         |         |           | Data as 0 | 1. 00/11/200 |
|---|---------|-----------|---------------|---------|---------|-----------|-----------|--------------|
|   |         | Base Case |               |         |         |           |           |              |
|   | -100 bp | 0 bp      | +100 bp       | +200 bp | +300 bp | FaceValue | BC/FV     | Eff.Dur      |
| LIABILITIES                               |         |           |               |         |         |           |           |              |
| DEPOSITS                                  |         |           |               |         |         |           |           |              |
| Fixed-Maturity                            |         |           |               |         |         |           |           |              |
| Fixed-Rate Maturing in 12 Months or Less  | 35,013  | 34,846    | 34,681        | 34,518  | 34,356  | 34,579    | 100.77    | 0.48         |
| Fixed-Rate Maturing in 13 Months or More  | 26,237  | 25,576    | 24,939        | 24,323  | 23,728  | 24,480    | 104.48    | 2.54         |
| Variable-Rate                             | 719     | 718       | 718           | 718     | 718     | 718       | 100.06    | 0.04         |
| Demand                                    |         |           |               |         |         |           |           |              |
| Transaction Accounts                      | 12,614  | 12,614    | 12,614        | 12,614  | 12,614  | 12,614    | 100/92*   | 0.00/2.44*   |
| MMDAs                                     | 37,966  | 37,966    | 37,966        | 37,966  | 37,966  | 37,966    | 100/95*   | 0.00/1.48*   |
| Passbook Accounts                         | 15,894  | 15,894    | 15,894        | 15,894  | 15,894  | 15,894    | 100/92*   | 0.00/2.43*   |
| Non-Interest-Bearing Accounts             | 11,297  | 11,297    | 11,297        | 11,297  | 11,297  | 11,297    | 100/96*   | 0.00/2.37*   |
| TOTAL DEPOSITS                            | 139,739 | 138,911   | 138,108       | 137,329 | 136,572 | 137,547   | 101/98*   | 0.59/1.69*   |
| BORROWINGS                                |         |           |               |         |         |           |           |              |
| Fixed-Maturity                            |         |           |               |         |         |           |           |              |
| Fixed-Rate Maturing in 36 Months or Less  | 11,231  | 11,139    | 11,048        | 10,959  | 10,872  | 10,969    | 101.55    | 0.82         |
| Fixed-Rate Maturing in 37 Months or More  | 5,220   | 4,998     | 4,788         | 4,589   | 4,400   | 4,789     | 104.38    | 4.32         |
| Variable-Rate                             | 9,094   | 9,089     | 9,085         | 9,080   | 9,075   | 9,046     | 100.48    | 0.05         |
| TOTAL BORROWINGS                          | 25,545  | 25,226    | 24,921        | 24,628  | 24,347  | 24,803    | 101.71    | 1.24         |
| OTHER LIABILITIES                         |         |           |               |         |         |           |           |              |
| <b>Escrow Accounts</b>                    |         |           |               |         |         |           |           |              |
| For Mortgages                             | 812     | 812       | 812           | 812     | 812     | 812       | 100.00    | 0.00         |
| Other Escrow Accounts                     | 311     | 301       | 292           | 284     | 276     | 323       | 93.31     | 3.06         |
| Miscellaneous Other Liabilities           |         |           |               |         |         |           |           |              |
| Collateralized Mortgage Securities Issued | 0       | 0         | 0             | 0       | 0       | 0         | 0.00      | 0.00         |
| Miscellaneous I                           | 3,999   | 3,999     | 3,999         | 3,999   | 3,999   | 3,999     | 100.00    | 0.00         |
| Miscellaneous II                          | 0       | 0         | 0             | 0       | 0       | 409       |           |              |
| TOTAL OTHER LIABILITIES                   | 5,121   | 5,111     | 5,102         | 5,094   | 5,086   | 5,542     | 92.23     | 0.18         |
| Other Liabilities not Included Above      |         |           |               |         |         |           |           |              |
| Self-Valued                               | 13,367  | 13,076    | 12,824        | 12,588  | 12,373  | 12,377    | 105.64    | 2.08         |
| Unamortized Yield Adjustments             |         |           |               |         |         | 20        |           |              |
| TOTAL LIABILITIES                         | 183,772 | 182,325   | 180,955       | 179,639 | 178,378 | 180,290   | 101/99**  | 0.77/1.61**  |
|   |         |           |               |         |         |           |           |              |

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## **Present Value Estimates by Interest Rate Scenario**

Area: Southeast

**Reporting Dockets: 300** 

March 2004 Data as of: 06/11/2004

All Reporting CMR

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#### **Amounts in Millions**

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|---|-----------|-----------|------------|---------|---------|-----------|-------|---|
|   |           | Base Case |            |         |         |           |       |   |
|   | -100 bp   | 0 bp      | +100 bp    | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur.                                |
| FINANCIAL DERIVATIVES AND O                 | FF-BALANC | E-SHEE    | T POSITION | ONS     |         |           |       |   |
| OPTIONAL COMMITMENTS TO ORIGIN              | ATE       |           |            |         |         |           |       |   |
| FRMs and Balloon/2-Step Mortgages           | 222       | -22       | -494       | -883    | -1,223  |           |       |   |
| ARMs  | 39        | 18        | -13        | -60     | -120    |           |       |   |
| Other Mortgages                             | 48        | 0         | -59        | -121    | -178    |           |       |   |
| FIRM COMMITMENTS                            |           |           |            |         |         |           |       |   |
| Purchase/Originate Mortgages and MBS        | 246       | -42       | -492       | -871    | -1,213  |           |       |   |
| Sell Mortgages and MBS                      | -523      | 49        | 1,057      | 1,872   | 2,580   |           |       |   |
| Purchase Non-Mortgage Items                 | 5         | 0         | -5         | -9      | -13     |           |       |   |
| Sell Non-Mortgage Items                     | 0         | 0         | 0          | 0       | 0       |           |       |   |
| <b>INTEREST-RATE SWAPS, SWAPTIONS</b>       |           |           |            |         |         |           |       |   |
| Pay Fixed, Receive Floating Swaps           | -374      | -153      | 72         | 280     | 472     |           |       |   |
| Pay Floating, Receive Fixed Swaps           | 16        | 1         | -14        | -28     | -40     |           |       |   |
| Basis Swaps                                 | 0         | 0         | 0          | 0       | 0       |           |       |   |
| Swaptions                                   | 12        | 14        | 17         | 18      | 20      |           |       |   |
| OTHER                                       |           |           |            |         |         |           |       |   |
| Options on Mortgages and MBS                | 0         | -2        | -11        | -18     | -26     |           |       |   |
| Interest-Rate Caps                          | 26        | 59        | 107        | 168     | 241     |           |       |   |
| Interest-Rate Floors                        | 1         | 1         | 0          | 0       | 0       |           |       |   |
| Futures                                     | -1        | 0         | 1          | 1       | 2       |           |       |   |
| Options on Futures                          | 0         | 0         | 1          | 1       | 2       |           |       |   |
| Construction LIP                            | 12        | -6        | -24        | -41     | -57     |           |       |   |
| Self-Valued                                 | 80        | 26        | 13         | 14      | 18      |           |       |   |
| TOTAL OFF-BALANCE-SHEET POSITIONS           | -192      | -57       | 154        | 325     | 463     |           |       |   |

## **Present Value Estimates by Interest Rate Scenario**

**Reporting Dockets: 300 Area: Southeast** 

March 2004

**Amounts in Millions** Report Prepared: 06/11/2004 2:08:25 PM Data as of: 06/11/2004

|                               |         | Base Case |         |         |         |           |            |              |
|-------------------------------|---------|-----------|---------|---------|---------|-----------|------------|--------------|
|                               | -100 bp | 0 bp      | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV      | Eff.Dur.     |
| NET PORTFOLIO VALUE           |         |           |         |         |         |           |            |              |
| + ASSETS                      | 205,709 | 204,032   | 201,182 | 197,631 | 193,806 | 198,431   | 103/100*** | 1.11/1.86*** |
| - LIABILITIES                 | 183,772 | 182,325   | 180,955 | 179,639 | 178,378 | 180,290   | 101/99**   | 0.77/1.61**  |
| + OFF-BALANCE-SHEET POSITIONS | -192    | -57       | 154     | 325     | 463     |           |            |              |
| TOTAL NET PORTFOLIO VALUE #   | 21,745  | 21,650    | 20,381  | 18,317  | 15,891  | 18,142    | 119.34     | 3.15         |

<sup>\*</sup> Excl./Incl. deposit intangible values listed on asset side of report.

**All Reporting CMR** 

<sup>\*\*\*</sup> Excl./Incl. deposit intangible values inset on asset side of report.

\*\*\* Excl./Incl. deposit intangible values.

\*\*\* Incl./Excl. deposit intangible values.

# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries

Note: Base Case Value is expressed as a Percent of Face Value

Area: Southeast
All Reporting CMR

Reporting Dockets: 300

March 2004

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Amounts in Millions Data as of: 06/11/2004

## FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

|  |                 |               | Coupon        |               |               |
|--|-----------------|---------------|---------------|---------------|---------------|
|  | Less Than 5.00% | 5.00 to 5.99% | 6.00 to 6.99% | 7.00 to 7.99% | 8.00% & Above |
| 30-YEAR MORTGAGES AND MBS                    |                 |               |               |               |               |
| Mortgage Loans                               | \$260           | \$5,614       | \$4,337       | \$1,871       | \$901         |
| WĂRM   | 292 mo          | 344 mo        | 335 mo        | 305 mo        | 262 mo        |
| WAC  | 4.44%           | 5.58%         | 6.36%         | 7.35%         | 9.07%         |
| Amount of these that is FHA or VA Guaranteed | \$12            | \$242         | \$279         | \$61          | \$74          |
| Securities Backed by Conventional Mortgages  | \$370           | \$3,122       | \$486         | \$76          | \$34          |
| WARM   | 297 mo          | 346 mo        | 300 mo        | 277 mo        | 236 mo        |
| Weighted Average Pass-Through Rate           | 4.15%           | 5.13%         | 6.30%         | 7.15%         | 8.77%         |
| Securities Backed by FHA or VA Mortgages     | \$236           | \$2,147       | \$124         | \$47          | \$21          |
| WARM   | 350 mo          | 350 mo        | 310 mo        | 269 mo        | 209 mo        |
| Weighted Average Pass-Through Rate           | 3.78%           | 5.44%         | 6.13%         | 7.19%         | 8.37%         |
| 15-YEAR MORTGAGES AND MBS                    |                 |               |               |               |               |
| Mortgage Loans                               | \$2,195         | \$5,686       | \$2,636       | \$1,286       | \$725         |
| WAC  | 4.69%           | 5.41%         | 6.42%         | 7.34%         | 9.04%         |
| Mortgage Securities                          | \$1,210         | \$1,810       | \$413         | \$56          | \$23          |
| Weighted Average Pass-Through Rate           | 4.36%           | 5.15%         | 6.14%         | 7.26%         | 8.40%         |
| WARM (of 15-Year Loans and Securities)       | 145 mo          | 162 mo        | 148 mo        | 132 mo        | 117 mo        |
| BALLOON MORTGAGES AND MBS                    |                 |               |               |               |               |
| Mortgage Loans                               | \$1,238         | \$1,915       | \$936         | \$438         | \$572         |
| WAC  | 4.53%           | 5.43%         | 6.38%         | 7.34%         | 10.88%        |
| Mortgage Securities                          | \$2,582         | \$634         | \$88          | \$3           | \$0           |
| Weighted Average Pass-Through Rate           | 4.12%           | 5.28%         | 6.22%         | 7.14%         | 8.00%         |
| WARM (of Balloon Loans and Securities)       | 75 mo           | 75 mo         | 86 mo         | 68 mo         | 70 mo         |

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities

\$44,095

## **ASSETS (continued)**

Area: Southeast All Reporting CMR

Report Prepared: 06/11/2004 2:08:25 PM Amounts in Millions

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| ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE     | _                 | urrent Market Index ARI<br>y Coupon Reset Freque |                     | Lagging Market Index ARMs by Coupon Reset Frequency |                     |  |
|--|-------------------|--|---------------------|---|---------------------|--|
| LOANS AND MORTGAGE-BACKED SECURITIES               | 6 Months or Less  | 7 Months to 2 Years                              | 2+ Years to 5 Years | 1 Month   | 2 Months to 5 Years |  |
| Teaser ARMs  |                   |  |                     |   |                     |  |
| Balances Currently Subject to Introductory Rates   | \$1,162           | \$214  | \$244               | \$0   | \$7                 |  |
| WAC  | 3.24%             | 4.32%  | 4.36%               | 0.00%   | 3.96%               |  |
| Non-Teaser ARMs                                    |                   |  |                     |   |                     |  |
| Balances of All Non-Teaser ARMs                    | \$5,560           | \$8,093  | \$30,054            | \$263   | \$989               |  |
| Weighted Average Margin                            | 256 bp            | 267 bp   | 271 bp              | 208 bp  | 244 bp              |  |
| WAČ  | 4.02%             | 4.92%  | 4.78%               | 3.62%   | 5.07 <sup>°</sup>   |  |
| WARM   | 320 mo            | 298 mo   | 346 mo              | 293 mo  | 274 mo              |  |
| Weighted Average Time Until Next Payment Reset     | 3 mo              | 12 mo  | 46 mo               | 1 mo  | 17 mo               |  |
| Total Adjustable-Rate, Single-Family, First Mortga | age Loans & Mortg | age-Backed Securi                                | ties                |   | \$46,587            |  |

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815)      |                     | urrent Market Index ARM  / Coupon Reset Frequen | -                   | Lagging Market Index ARMs<br>by Coupon Reset Frequency |                     |  |
|--|---------------------|---|---------------------|--|---------------------|--|
|  | 6 Months or Less    | 7 Months to 2 Years                             | 2+ Years to 5 Years | 1 Month  | 2 Months to 5 Years |  |
| ARM Balances by Distance from Lifetime Cap         |                     |   |                     |  |                     |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$14                | \$16  | \$98                | \$0  | \$4                 |  |
| Weighted Average Distance from Lifetime Cap        | 110 bp              | 141 bp  | 157 bp              | 0 bp   | 77 bp               |  |
| Balances With Coupon 201-400 bp from Lifetime Cap  | \$44                | \$242   | \$13 <sup>9</sup>   | \$3  | \$17                |  |
| Weighted Average Distance from Lifetime Cap        | 325 bp              | 377 bp  | 362 bp              | 316 bp   | 368 bp              |  |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$6,12 <sup>7</sup> | \$7,72 <sup>4</sup>                             | \$29,749            | \$25 <sup>8</sup>                                      | \$913               |  |
| Weighted Average Distance from Lifetime Cap        | 1,088 bp            | 660 bp  | 566 bp              | 933 bp   | 649 bp              |  |
| Balances Without Lifetime Cap                      | \$537               | \$324   | \$312               | \$3  | \$63                |  |
| ARM Cap and Floor Detail                           |                     |   |                     |  |                     |  |
| Balances Subject to Periodic Rate Caps             | \$5,135             | \$7,615   | \$29,401            | \$229  | \$693               |  |
| Weighted Average Periodic Rate Cap                 | 85 bp               | 173 bp  | 214 bp              | 57 bp  | 187 bp              |  |
| Balances Subject to Periodic Rate Floors           | \$856               | \$5,586   | \$18,213            | \$9  | \$633               |  |
| MBS Included in ARM Balances                       | \$662               | \$1,384   | \$1,411             | \$19   | \$22                |  |

## **ASSETS (continued)**

Area: Southeast

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All Reporting CMR
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| MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES                       | Balloons                   | Fully Amortizing     |
|--|----------------------------|----------------------|
| Adjustable-Rate: Balances WARM Remaining Term to Full Amortization                 | \$2,320<br>74 mo<br>274 mo | \$5,457<br>156 mo    |
| Rate Index Code  Margin  Reset Frequency  MEMO: ARMs within 300 bp of Lifetime Cap | 219 bp<br>23 mo            | 0<br>232 bp<br>22 mo |
| Balances Wghted Average Distance to Lifetime Cap                                   | \$84                       | \$121<br>64 bp       |
| Fixed-Rate: Balances WARM Remaining Term to Full Amortization                      | \$1,822<br>46 mo<br>244 mo | \$4,832<br>158 mo    |
| WAC  | 6.96%                      | 6.70%                |

| CONSTRUCTION AND LAND LOANS                         | Adjustable Rate       | Fixed Rate       |
|---|-----------------------|------------------|
| Balances<br>WARM<br>Rate Index Code                 | \$5,304<br>23 mo<br>0 | \$2,142<br>31 mo |
| Margin in Column 1; WAC in Column 2 Reset Frequency | 138 bp<br>4 mo        | 6.42%            |

| SECOND MORTGAGE LOANS AND SECURITIES  | Adjustable Rate                          | Fixed Rate                 |
|---|--|----------------------------|
| Balances<br>WARM<br>Rate Index Code<br>Margin in Column 1; WAC in Column 2<br>Reset Frequency | \$11,595<br>127 mo<br>0<br>48 bp<br>1 mo | \$2,747<br>150 mo<br>7.46% |

| Millions  | Data as of: 06/11/20                    |                             |  |
|---|---|-----------------------------|--|
| COMMERCIAL LOANS  | Adjustable Rate                         | Fixed Rate                  |  |
| Balances<br>WARM<br>Margin in Column 1; WAC in Column 2<br>Reset Frequency<br>Rate Index Code                   | \$4,740<br>52 mo<br>249 bp<br>3 mo<br>0 | \$3,096<br>44 mo<br>9.31%   |  |
| CONSUMER LOANS  | Adjustable Rate                         | Fixed Rate                  |  |
| Balances<br>WARM<br>Rate Index Code<br>Margin in Column 1; WAC in Column 2                                      | \$1,863<br>72 mo<br>0<br>723 bp         | \$15,404<br>70 mo<br>8.72%  |  |
| Reset Frequency  MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE  | 2 mo<br>High Risk                       | Low Risk                    |  |
| Collateralized Mortgage Obligations: Floating Rate Fixed Rate Remaining WAL <= 5 Years Remaining WAL 5-10 Years | \$103<br>\$215<br>\$128                 | \$3,502<br>\$6,047<br>\$291 |  |
| Remaining WAL 3-10 Teals Remaining WAL Over 10 Years Superfloaters Inverse Floaters & Super POs Other           | \$41<br>\$0<br>\$6<br>\$4               | \$0                         |  |
| CMO Residuals:<br>Fixed Rate  | \$0                                     | \$0                         |  |
| Floating Rate Stripped Mortgage-Backed Securities:  | \$0                                     | \$0                         |  |
| Interest-Only MBS WAC Principal-Only MBS  | \$149<br>5.49%<br>\$0                   | \$102<br>3.61%<br>\$2       |  |
| WAC Total Mortgage-Derivative Securities - Book Value   | 0.00%<br>\$647                          | 5.52%<br>\$9,945            |  |

## **ASSETS** (continued)

**Area: Southeast All Reporting CMR** 

**Reporting Dockets: 300** 

March 2004

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|--|--|-----------------------------|--|--|---------------------------------|--|--|
| MORTGAGE LOANS SERVICED FOR OTHERS   |  |                             |  |  |                                 |  |  |
|  | Coupon of Fixed-Rate Mortgages Serviced for Others |                             |  |  | ers                             |  |  |
|  | Less Than 5.00%                                    | 5.00 to 5.99%               | 6.00 to 6.99%  | 7.00 to 7.99%                              | 8.00% & Above                   |  |  |
| Fixed-Rate Mortgage Loan Servicing<br>Balances Serviced<br>WARM<br>Weighted Average Servicing Fee  | \$3,829<br>191 mo<br>28 bp                         | \$33,033<br>277 mo<br>30 bp | \$33,104<br>307 mo<br>33 bp  | \$11,325<br>279 mo<br>35 bp                | \$5,241<br>200 mo<br>42 bp      |  |  |
| Total Number of Fixed Rate Loans Serviced that are:<br>Conventional<br>FHA/VA<br>Subserviced by Others   | 716 loans<br>61 loans<br>108 loans                 |                             |  |  |                                 |  |  |
|  | Index on Serviced Loan                             |                             |  |  |                                 |  |  |
|  | Current Market                                     | Lagging Market              |  |  |                                 |  |  |
| Adjustable-Rate Mortgage Loan Servicing Balances Serviced WARM (in months) Weighted Average Servicing Fee  | \$17,479<br>311 mo<br>60 bp                        | \$150<br>149 mo<br>28 bp    |  | e-Rate Loans Service<br>Subserviced by Otl |                                 |  |  |
| Total Balances of Mortgage Loans Serviced for O  | thers  |                             | \$104,161  |  |                                 |  |  |
| CASH, DEPOSITS, AND SECURITIES   |  |                             |  |  |                                 |  |  |
|  |  |                             | Balances   | WAC  | WARM                            |  |  |
| Cash, Non-Interest-Earning Demand Deposits, Overnight<br>Equity Securities (including Mutual Funds) Subject to SF,<br>Zero-Coupon Securities<br>Government & Agency Securities<br>Term Fed Funds, Term Repos, and Interest-Earning Dep<br>Other (Munis, Mortgage-Backed Bonds, Corporate Securities)<br>Memo: Complex Securities (from supplemental reporting) | AS No. 115 osits rities, Commercial Pa             | ·                           | \$8,240<br>\$1,514<br>\$85<br>\$3,254<br>\$3,245<br>\$1,375<br>\$6,168 | 2.33%<br>3.45%<br>1.25%<br>4.79%           | 42 mo<br>42 mo<br>2 mo<br>71 mo |  |  |

| Total Cash, Deposits, and Securities | \$23,880 |
|--------------------------------------|----------|
|--------------------------------------|----------|

## **ASSETS (continued)**

**Area: Southeast Reporting Dockets: 300 All Reporting CMR** 

March 2004

**Amounts in Millions** Report Prepared: 06/11/2004 2:08:25 PM Data as of: 06/11/2004

| Report Prepared. 00/11/2004 2.00.25 PW  | Aillouilla  |
|---|---|
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES   |   |
| Nonperforming Loans Accrued Interest Receivable Advances for Taxes and Insurance Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses) | \$784<br>\$523<br>\$61<br>\$-676<br>\$510<br>\$27 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIE   | S   |
| Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)                                  | \$257<br>\$145<br>\$-123<br>\$851<br>\$2          |
| OTHER ITEMS   |   |
| Real Estate Held for Investment   | \$80  |
| Repossessed Assets  | \$247   |
| Equity Assets Not Subject to<br>SFAS No. 115  | \$2,091   |
| Office Premises and Equipment   | \$2,212   |
| Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances                                   | \$68<br>\$-49<br>\$3                              |
| Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I Miscellaneous II                                      | \$1,374<br>\$3,568<br>\$1,031                     |
| TOTAL ASSETS  | \$198,431   |

| MEMORANDUM ITEMS  |                                       |
|---|---------------------------------------|
| Mortgage "Warehouse" Loans Reported as Mortgage<br>Loans at SC26  | \$36                                  |
| Loans Secured by Real Estate Reported as NonMortgage<br>Loans at SC31   | \$128                                 |
| Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:   |                                       |
| Equity Securities and Non-Mortgage-Related Mutual Funds Mortgage-Related Mututal Funds  | \$940<br>\$574                        |
| Mortgage Loans Serviced by Others: Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee Adjustable-Rate Mortgage Loans Serviced Weighted Average Servicing Fee | \$9,747<br>11 bp<br>\$20,647<br>14 bp |
| Credit-Card Balances Expected to Pay Off in Grace Period  | \$270                                 |

#### LIABILITIES

Area: Southeast

Reporting Dockets: 300

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**Amounts in Millions** 

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## **FIXED-RATE, FIXED-MATURITY DEPOSITS**

|   | Origi                     | Early Withdrawals During  |                           |                    |
|---|---------------------------|---------------------------|---------------------------|--------------------|
| Balances by Remaining Maturity:                       | 12 or Less                | 13 to 36                  | 37 or More                | Quarter (Optional) |
| Balances Maturing in 3 Months or Less<br>WAC<br>WARM  | \$8,921<br>1.49%<br>2 mo  | \$2,879<br>3.37%<br>2 mo  | \$321<br>5.54%<br>2 mo    | \$131              |
| Balances Maturing in 4 to 12 Months<br>WAC<br>WARM    | \$10,611<br>1.65%<br>7 mo | \$10,142<br>3.12%<br>8 mo | \$1,704<br>6.26%<br>8 mo  | \$168              |
| Balances Maturing in 13 to 36 Months<br>WAC<br>WARM   |                           | \$9,888<br>2.73%<br>20 mo | \$7,022<br>5.29%<br>26 mo | \$89               |
| Balances Maturing in 37 or More Months<br>WAC<br>WARM |                           |                           | \$7,570<br>4.27%<br>50 mo | \$41               |

**Total Fixed-Rate, Fixed Maturity Deposits:** 

\$59,059

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

|   | Original Maturity in Months |                     |                     |  |
|---|-----------------------------|---------------------|---------------------|--|
|   | 12 or Less                  | 13 to 36            | 37 or More          |  |
| Balances in Brokered Deposits   | \$1,186                     | \$1,969             | \$4,427             |  |
| Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest: |                             |                     |                     |  |
| Balances Subject to Penalty Penalty in Months of Forgone Interest                       | \$17,428<br>3.23 mo         | \$19,058<br>6.10 mo | \$12,632<br>8.01 mo |  |
| Balances in New Accounts  | \$2,845                     | \$1,776             | \$928               |  |

## **LIABILITIES (continued)**

Area: Southeast All Reporting CMR

Reporting Dockets: 300

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**Amounts in Millions** 

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## **FIXED-RATE, FIXED-MATURITY BORROWINGS**

| FHLB ADVANCES, OTHER BORROWINGS,                  | Re            | Remaining Maturity |                |       |
|---|---------------|--------------------|----------------|-------|
| REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | 0 to 3 Months | 4 to 36 Months     | Over 36 Months | WAC   |
|   |               |                    |                |       |
| Balances by Coupon Class:                         |               |                    |                |       |
| Under 3.00%                                       | \$3,789       | \$3,481            | \$294          | 1.59% |
| 3.00 to 3.99%                                     | \$114         | \$485              | \$2,159        | 3.44% |
| 4.00 to 4.99%                                     | \$3           | \$650              | \$926          | 4.55% |
| 5.00 to 5.99%                                     | \$445         | \$325              | \$1,023        | 5.46% |
| 6.00 to 6.99%                                     | \$11          | \$974              | \$334          | 6.53% |
| 7.00 to 7.99%                                     | \$43          | \$645              | \$44           | 7.21% |
| 8.00 to 8.99%                                     | \$0           | \$4                | \$8            | 8.33% |
| 9.00 and Above                                    | \$0           | \$0                | \$0            | 0.00% |
| WARM  | 1 mo          | 16 mo              | 59 mo          |       |

| Total Fixed-Rate, Fixed-Maturity Borrowings | \$15,754 |
|---|----------|
|---|----------|

#### **MEMOS**

| Variable-Rate Borrowings and Structured Advances (from Supplemental Reporting) | \$22,141 |
|--|----------|
| Book Value of Redeemable Preferred Stock                                       | \$0      |

## **LIABILITIES (continued)**

Area: Southeast

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## **NON-MATURITY DEPOSITS AND OTHER LIABILITIES**

**All Reporting CMR** 

|   | Total Balances                               | WAC                     | Balances in New<br>Accounts              |
|---|--|-------------------------|--|
| NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits | \$12,614<br>\$37,966<br>\$15,894<br>\$11,297 | 0.71%<br>0.99%<br>0.98% | \$1,297<br>\$2,949<br>\$1,056<br>\$1,445 |
| ESCROW ACCOUNTS Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows                                 | \$288<br>\$524<br>\$323                      | 0.08%<br>0.03%<br>0.18% |  |
| TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS   | \$78,905                                     |                         |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS   | \$3  |                         |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS   | \$17   |                         |  |
| OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II  | \$0<br>\$3,999<br>\$409                      |                         |  |

| TOTAL LIABILITIES                                 | \$180,290 |  |
|---|-----------|--|
| MINORITY INTEREST AND CAPITAL                     |           |  |
| MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES    | \$200     |  |
| EQUITY CAPITAL                                    | \$17,942  |  |
| TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL | \$198,432 |  |

#### SUPPLEMENTAL REPORTING

Area: Southeast
All Reporting CMR

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## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code                | Off-Balance-Sheet Contract Positions   | # Frms if # > 5       | Notional Amount                        |
|------------------------------|--|-----------------------|--|
| 1002<br>1004<br>1006<br>1008 | Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs                                   | 9<br>5 53<br>40       | \$4<br>\$6<br>\$655<br>\$1,668         |
| 1010<br>1012<br>1014<br>1016 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs Opt commitment to orig 10-, 15-, or 20-year FRMs Opt commitment to orig 25- or 30-year FRMs Opt commitment to orig "other" Mortgages                                    | 45<br>114<br>96<br>82 | \$306<br>\$1,903<br>\$5,594<br>\$1,406 |
| 2002<br>2004<br>2006<br>2008 | Commit/purchase 1-mo COFI ARM loans, svc retained Commit/purchase 6-mo or 1-yr COFI ARM loans, svc retained Commit/purchase 6-mo/1-yr Treas/LIBOR ARM lns, svc retained Commit/purchase 3- or 5-yr Treas ARM loans, svc retained |                       | \$0<br>\$1<br>\$5<br>\$7               |
| 2012<br>2014<br>2016<br>2026 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained Commit/purchase 25- or 30-yr FRM loans, svc retained Commit/purchase "other" Mortgage loans, svc retained Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained  |                       | \$10<br>\$33<br>\$83<br>\$31           |
| 2028<br>2030<br>2032<br>2034 | Commit/sell 3- or 5-yr Treasury ARM loans, svc retained Commit/sell 5- or 7-yr Balloon/2-step mtg lns, svc retained Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained Commit/sell 25- to 30-yr FRM loans, svc retained      | 7<br>25<br>29         | \$33<br>\$73<br>\$555<br>\$2,758       |
| 2036<br>2050<br>2052<br>2054 | Commit/sell "other" Mortgage loans, svc retained<br>Commit/purchase 5-yr or 7-yr Balloon or 2-step MBS<br>Commit/purchase 10-, 15-, or 20-yr FRM MBS<br>Commit/purchase 25- to 30-year FRM MBS                                   |                       | \$1<br>\$3<br>\$82<br>\$3,188          |
| 2056<br>2066<br>2072<br>2074 | Commit/purchase "other" MBS Commit/sell 6-mo or 1-yr Treasury or LIBOR ARM MBS Commit/sell 10-, 15-, or 20-yr FRM MBS Commit/sell 25- or 30-yr FRM MBS   | 8<br>10               | \$18<br>\$212<br>\$1,259<br>\$6,126    |

#### SUPPLEMENTAL REPORTING

Area: Southeast
All Reporting CMR

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## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code                | Off-Balance-Sheet Contract Positions   | # Frms if # > 5       | Notional Amount                   |
|------------------------------|--|-----------------------|-----------------------------------|
| 2082<br>2084<br>2086<br>2106 | Commit/purchase low-risk fixed-rate mtg derivative product Commit/sell low-risk fixed-rate mtg derivative product Commit/purchase high-risk Mortgage derivative product Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc release   | ased                  | \$121<br>\$85<br>\$11<br>\$0      |
| 2108<br>2110<br>2112<br>2114 | Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc release Commit/purchase 10-, 15-, or 20-yr FRM loans, svc release Commit/purchase 25- or 30-yr FRM loans, svc released | d                     | \$176<br>\$9<br>\$11<br>\$96      |
| 2116<br>2126<br>2128<br>2130 | Commit/purchase "other" Mortgage loans, svc released Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released  | ed 10<br>11           | \$13<br>\$116<br>\$257<br>\$118   |
| 2132<br>2134<br>2136<br>2206 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc released<br>Commit/sell 25- or 30-yr FRM loans, svc released<br>Commit/sell "other" Mortgage loans, svc released<br>Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins          | 19<br>24<br>8<br>s 20 | \$353<br>\$920<br>\$64<br>\$284   |
| 2208<br>2210<br>2212<br>2214 | Firm commit/originate 3- or 5-yr Treasury ARM loans Firm commit/orig 5- or 7-yr Balloon or 2-step mtg lns Firm commit/originate 10-, 15-, or 20-year FRM loans Firm commit/originate 25- or 30-year FRM loans                        | 16<br>15<br>42<br>34  | \$225<br>\$55<br>\$304<br>\$1,065 |
| 2216<br>3014<br>3016<br>3026 | Firm commit/originate "other" Mortgage loans Option to purchase 25- or 30-yr FRMs Option to purchase "other" Mortgages Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs  | 31                    | \$623<br>\$0<br>\$159<br>\$0      |
| 3028<br>3030<br>3032<br>3034 | Option to sell 3- or 5-year Treasury ARMs Option to sell 5- or 7-yr Balloon or 2-step mtgs Option to sell 10-, 15-, or 20-year FRMs Option to sell 25- or 30-year FRMs   |                       | \$12<br>\$33<br>\$15<br>\$91      |

#### SUPPLEMENTAL REPORTING

Area: Southeast All Reporting CMR

Reporting Dockets: 300

March 2004 Data as of: 06/11/2004

Report Prepared: 06/11/2004 2:08:26 PM

**Amounts in Millions** 

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code                | Off-Balance-Sheet Contract Positions  | # Frms if # > 5 | Notional Amount                    |
|------------------------------|---|-----------------|------------------------------------|
| 3036<br>3068<br>3070<br>3072 | Option to sell "other" Mortgages<br>Short option to sell 3- or 5-yr Treasury ARMs<br>Short opt/sell 5- or 7-yr Balloon or 2-step mtg loans<br>Short option to sell 10-, 15-, or 20-yr FRMs            |                 | \$2<br>\$139<br>\$34<br>\$46       |
| 3074<br>3076<br>4002<br>4004 | Short option to sell 25- or 30-yr FRMs Short option to sell "other" Mortgages Commit/purchase non-Mortgage financial assets Commit/purchase core deposits   | 25              | \$132<br>\$15<br>\$883<br>\$11     |
| 4022<br>5002<br>5004<br>5006 | Commit/sell non-Mortgage financial assets IR swap: pay fixed, receive 1-month LIBOR IR swap: pay fixed, receive 3-month LIBOR IR swap: pay fixed, receive 6-month LIBOR                               | 7               | \$1<br>\$1,534<br>\$2,429<br>\$60  |
| 5026<br>5104<br>5502<br>5582 | IR swap: pay 3-month LIBOR, receive fixed IR swaption: pay fixed, receive 3-month LIBOR IR swap, amortizing: pay fixed, receive 1-month LIBOR IR swap, amortizing: pay MBS coupon, receive 1-mo LIBOR |                 | \$242<br>\$82<br>\$89<br>\$16      |
| 6002<br>6004<br>6022<br>6034 | Interest rate Cap based on 1-month LIBOR Interest rate Cap based on 3-month LIBOR Interest rate Cap based on the prime rate Short interest rate Cap based on 3-month LIBOR                            |                 | \$1,475<br>\$1,437<br>\$50<br>\$88 |
| 6040<br>7010<br>7018<br>8038 | Short interest rate Cap based on 1-year Treasury Interest rate floor based on 1-year Treasury Interest rate floor based on 10-year Treasury Short futures contract on 5-year Treasury note            |                 | \$3<br>\$3<br>\$55<br>\$15         |
| 9034<br>9036<br>9502<br>9512 | Long put option on 10-year T-note futures contract Long put option on T-bond futures contract Fixed-rate construction loans in process Adjustable-rate construction loans in process                  | 122<br>78       | \$45<br>\$5<br>\$952<br>\$1,298    |