### Office of Thrift Supervision

**Economic Analysis Division Washington, DC 20552** 

Area: OH

All Reporting CMR Reporting Dockets: 85

March 2004

# **Interest Rate Sensitivity of Net Portfolio Value (NPV)**

	-	Net Portfolio Valu ollars are in Millio	NPV as % of PV of Assets			
Change in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change	
+300 bp +200 bp +100 bp 0 bp	6,367 6,764 7,070 7,220	-853 -457 -150	-12 % -6 % -2 %	14.20 % 14.82 % 15.25 % 15.36 %	-117 bp -54 bp -12 bp	
-100 bp	7,148	-72	-1 %	15.12 %	-25 bp	

### **Risk Measure for a Given Rate Shock**

	03/31/2004	12/31/2003	03/31/2003
Pre-shock NPV Ratio: NPV as % of PV Assets	15.36 %	13.10 %	10.85 %
Post-shock NPV Ratio	14.82 %	12.23 %	10.31 %
Sensitivity Measure: Decline in NPV Ratio	54 bp	87 bp	53 bp
TB 13a Level of Risk	Minimal	Minimal	Minimal

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

### **Present Value Estimates by Interest Rate Scenario**

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		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur
ASSETS								
MORTGAGE LOANS AND SECURITIES								
Fixed-Rate Single-Family First-Mortgage Loans a	and MBS							
30-Year Mortgage Loans	6,541	6,368	5,995	5,637	5,308	6,226	102.28	4.29
30-Year Mortgage Securities	104	102	99	95	91	98	104.81	2.4
15-Year Mortgages and MBS	5,378	5,255	5,057	4,839	4,622	5,096	103.13	3.0
Balloon Mortgages and MBS	1,082	1,065	1,039	1,005	964	1,039	102.47	2.02
Adjustable-Rate Single-Family First-Mortgage Lo	ans and MBS	Current Mai	ket Index AR	RMs				
6 Month or Less Reset Frequency	183	183	182	181	179	180	101.71	0.4
7 Month to 2 Year Reset Frequency	3,870	3,844	3,810	3,759	3,686	3,718	103.40	0.78
2+ to 5 Year Reset Frequency	4,279	4,187	4,076	3,946	3,802	4,071	102.87	2.4
Adjustable-Rate Single-Family First-Mortgage Lo	ans and MBS	: Lagging Ma	rket Index Af	RMs				
1 Month Reset Frequency	9	9	9	9	9	9	101.08	0.8
2 Month to 5 Year Reset Frequency	258	254	250	245	241	249	102.03	1.6
Multifamily and Nonresidential Mortgage Loans	and Securities							
Adjustable-Rate, Balloons	316	313	309	306	303	308	101.38	1.0
Adjustable-Rate, Fully Amortizing	1,544	1,532	1,521	1,511	1,500	1,527	100.33	0.7
Fixed-Rate, Balloon	256	243	230	219	209	229	105.74	5.1
Fixed-Rate, Fully Amortizing	624	592	563	536	511	564	105.09	5.1
Construction and Land Loans								
Adjustable-Rate	2,378	2,374	2,369	2,365	2,361	2,376	99.91	0.1
Fixed-Rate	370	362	355	349	342	366	99.06	2.0
Second-Mortgage Loans and Securities								
Adjustable-Rate	3,964	3,959	3,954	3,949	3,946	3,993	99.15	0.1
Fixed-Rate	185	182	179	176	173	179	101.53	1.6
Other Assets Related to Mortgage Loans and Se	curities							
Net Nonperforming Mortgage Loans	94	93	90	88	85	93	100.00	2.0
Accrued Interest Receivable	117	117	117	117	117	117	100.00	0.00
Advance for Taxes/Insurance	9	9	9	9	9	9	100.00	0.0
Float on Escrows on Owned Mortgages	8	17	31	41	49			-67.9
LESS: Value of Servicing on Mortgages Serviced by Others	-1	-1	-1	-1	-1			-11.1
TOTAL MORTGAGE LOANS AND SECURITIES	31,571	31,063	30,249	29,382	28,507	30,447	102.02	2.13

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### **Present Value Estimates by Interest Rate Scenario**

Area: OH **All Reporting CMR** 

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**Amounts in Millions** 

		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
NONMORTGAGE LOANS								
Commercial Loans								
Adjustable-Rate	408	407	406	405	404	407	100.08	0.24
Fixed-Rate	360	351	342	334	326	335	104.71	2.49
Consumer Loans								
Adjustable-Rate	1,252	1,250	1,248	1,247	1,245	1,218	102.64	0.14
Fixed-Rate	6,709	6,663	6,618	6,574	6,531	6,385	104.36	0.68
Other Assets Related to Nonmortgage Loans and	Securities							
Net Nonperforming Nonmortgage Loans	-327	-325	-323	-321	-320	-325	0.00	0.56
Accrued Interest Receivable	68	68	68	68	68	68	100.00	0.00
TOTAL NONMORTGAGE LOANS	8,470	8,414	8,360	8,306	8,255	8,088	104.04	0.65
CASH, DEPOSITS, AND SECURITIES								
Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos	883	883	883	883	883	883	100.00	0.00
Equities and All Mutual Funds	231	224	217	209	201	224	100.00	3.21
Zero-Coupon Securities	5	4	4	4	4	4	105.08	3.45
Government and Agency Securities	857	827	798	771	745	779	106.23	3.54
Term Fed Funds, Term Repos	1,157	1,155	1,154	1,152	1,151	1,154	100.09	0.13
Munis, Mtg-Backed Bonds, Corporates, Commercial Paper	272	264	256	248	241	258	102.35	3.15
<b>Mortgage-Derivative and Structured Securities</b>								
Valued by OTS	0	0	0	0	0	0	0.00	0.00
Valued by Institution	683	675	651	626	601	682	99.06	2.31
Structured Securities (Complex)	440	437	427	413	397	436	100.25	1.56
LESS: Valuation Allowances for Investment Securities	0	0	0	0	0	0	0.00	0.00
TOTAL CASH, DEPOSITS, AND SECURITIES	4,529	4,470	4.391	4.307	4,223	4,420	101.14	1.54

### **Present Value Estimates by Interest Rate Scenario**

**Amounts in Millions** 

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		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
<b>REAL ASSETS, INVESTMENTS IN UNCO</b>	ONSOLIDATE	D SUBSID	IARIES, ET	C.				
Repossessed Assets	46	46	46	46	46	46	100.00	0.00
Real Estate Held for Investment	2	2	2	2	2	2	100.00	0.00
Investment in Unconsolidated Subsidiaries	477	465	431	385	331	465	100.00	4.90
Office Premises and Equipment	396	396	396	396	396	396	100.00	0.00
TOTAL REAL ASSETS, ETC.	921	909	876	829	775	909	100.00	2.50
MORTGAGE LOANS SERVICED FOR O	THERS							
Fixed-Rate Servicing	75	108	152	173	177			-35.28
Adjustable-Rate Servicing	16	17	17	18	18			-2.97
Float on Mortgages Serviced for Others	66	91	122	143	156			-30.66
TOTAL MORTGAGE LOANS SERVICED FOR OTHERS	158	217	292	334	350			-30.78
OTHER ASSETS								
Purchased and Excess Servicing						169		
Margin Account	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	988	988	988	988	988	988	100.00	0.00
Miscellaneous II						104		
Deposit Intangibles								
Retail CD Intangible	35	42	47	51	55			-13.71
Transaction Account Intangible	296	431	563	692	834			-31.04
MMDA Intangible	77	106	138	165	190			-28.86
Passbook Account Intangible	223	316	408	497	577			-29.18
Non-Interest-Bearing Account Intangible	18	37	56	74	91			-51.47
TOTAL OTHER ASSETS	1,637	1,920	2,200	2,467	2,736	1,262		
Miscellaneous Assets								
Unrealized Gains Less Unamortized Yield Adjustments						50		
TOTAL ASSETS	47,286	46,993	46,367	45,625	44,846	45,175	104/102***	0.98/1.61***

### **Present Value Estimates by Interest Rate Scenario**

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#### **Amounts in Millions**

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Base Case								
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
LIABILITIES								
DEPOSITS								
Fixed-Maturity								
Fixed-Rate Maturing in 12 Months or Less	10,052	10,004	9,956	9,909	9,863	9,914	100.91	0.48
Fixed-Rate Maturing in 13 Months or More	8,645	8,439	8,240	8,047	7,860	8,103	104.15	2.40
Variable-Rate	548	548	548	548	548	548	100.02	0.02
Demand								
Transaction Accounts	5,744	5,744	5,744	5,744	5,744	5,744	100/92*	0.00/2.52*
MMDAs	2,132	2,132	2,132	2,132	2,132	2,132	100/95*	0.00/1.51*
Passbook Accounts	4,089	4,089	4,089	4,089	4,089	4,089	100/92*	0.00/2.44*
Non-Interest-Bearing Accounts	844	844	844	844	844	844	100/96*	0.00/2.37*
TOTAL DEPOSITS	32,054	31,800	31,553	31,313	31,080	31,374	101/98*	0.79/1.73*
BORROWINGS								
Fixed-Maturity								
Fixed-Rate Maturing in 36 Months or Less	1,435	1,420	1,406	1,392	1,379	1,401	101.40	1.01
Fixed-Rate Maturing in 37 Months or More	387	366	346	328	310	347	105.41	5.61
Variable-Rate	2,460	2,459	2,459	2,459	2,459	2,454	100.20	0.01
TOTAL BORROWINGS	4,282	4,246	4,211	4,179	4,148	4,202	101.03	0.83
OTHER LIABILITIES								
<b>Escrow Accounts</b>								
For Mortgages	306	306	306	306	306	306	100.00	0.00
Other Escrow Accounts	34	33	32	31	30	35	92.80	3.06
Miscellaneous Other Liabilities								
Collateralized Mortgage Securities Issued	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	1,463	1,463	1,463	1,463	1,463	1,463	100.00	0.00
Miscellaneous II	0	0	0	0	0	78		
TOTAL OTHER LIABILITIES	1,802	1,801	1,800	1,799	1,799	1,882	95.71	0.06
Other Liabilities not Included Above								
Self-Valued	1,986	1,921	1,868	1,822	1,791	1,745	110.12	3.08
Unamortized Yield Adjustments						1		
TOTAL LIABILITIES	40,125	39,768	39,433	39,113	38,817	39,204	101/99**	0.87/1.62**
		** PHF	BLIC **					Page

### **Present Value Estimates by Interest Rate Scenario**

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	Base Case							
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
FINANCIAL DERIVATIVES AND OF	F-BALANC	E-SHEE	T POSITIO	ONS				
OPTIONAL COMMITMENTS TO ORIGINA	ATE							
FRMs and Balloon/2-Step Mortgages	99	-26	-256	-442	-604			
ARMs	29	22	10	-10	-35			
Other Mortgages	8	0	-11	-24	-38			
FIRM COMMITMENTS								
Purchase/Originate Mortgages and MBS	12	3	-14	-30	-44			
Sell Mortgages and MBS	-199	13	429	773	1,069			
Purchase Non-Mortgage Items	1	0	-1	-2	-3			
Sell Non-Mortgage Items	0	0	0	0	0			
<b>INTEREST-RATE SWAPS, SWAPTIONS</b>								
Pay Fixed, Receive Floating Swaps	-13	-4	5	13	21			
Pay Floating, Receive Fixed Swaps	0	0	0	0	0			
Basis Swaps	0	0	0	0	0			
Swaptions	0	0	0	0	0			
OTHER								
Options on Mortgages and MBS	0	1	4	6	8			
Interest-Rate Caps	0	0	0	0	0			
Interest-Rate Floors	0	0	0	0	0			
Futures	-1	0	1	3	4			
Options on Futures	0	0	0	0	0			
Construction LIP	6	-7	-21	-34	-46			
Self-Valued	45	-5	-9	-2	7			
TOTAL OFF-BALANCE-SHEET POSITIONS	-13	-5	136	252	338			

### **Present Value Estimates by Interest Rate Scenario**

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	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
NET PORTFOLIO VALUE								
+ ASSETS	47,286	46,993	46,367	45,625	44,846	45,175	104/102***	0.98/1.61***
- LIABILITIES	40,125	39,768	39,433	39,113	38,817	39,204	101/99**	0.87/1.62**
+ OFF-BALANCE-SHEET POSITIONS	-13	-5	136	252	338			
TOTAL NET PORTFOLIO VALUE #	7,148	7,220	7,070	6,764	6,367	5,971	120.92	0.54

Note: Base Case Value is expressed as a Percent of Face Value

<sup>\*</sup> Excl./Incl. deposit intangible values listed on asset side of report.

<sup>\*\*</sup> Excl./Incl. deposit intangible values.

<sup>\*\*\*</sup> Incl./Excl. deposit intangible values.
# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries

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### FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

	Coupon							
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above			
30-YEAR MORTGAGES AND MBS								
Mortgage Loans	\$231	\$3,538	\$1,655	\$606	\$197			
WARM	341 mo	351 mo	334 mo	304 mo	262 mo			
WAC	4.53%	5.58%	6.39%	7.35%	8.73%			
Amount of these that is FHA or VA Guaranteed	\$1	\$1	\$56	\$83	\$8			
Securities Backed by Conventional Mortgages	\$6	\$26	\$30	\$17	\$5			
WARM	281 mo	331 mo	220 mo	297 mo	249 mo			
Weighted Average Pass-Through Rate	4.96%	5.30%	6.26%	7.19%	8.37%			
Securities Backed by FHA or VA Mortgages	\$0	\$0	\$8	\$3	\$2			
WARM	127 mo	84 mo	327 mo	270 mo	132 mo			
Weighted Average Pass-Through Rate	2.82%	5.75%	6.03%	7.10%	9.23%			
15-YEAR MORTGAGES AND MBS								
Mortgage Loans	\$1,131	\$2,270	\$943	\$390	\$131			
WAC	4.75%	5.37%	6.40%	7.34%	8.64%			
Mortgage Securities	\$133	\$67	\$27	\$3	\$1			
Weighted Average Pass-Through Rate	4.32%	5.05%	6.24%	7.26%	8.82%			
WARM (of 15-Year Loans and Securities)	160 mo	163 mo	141 mo	128 mo	120 mo			
BALLOON MORTGAGES AND MBS								
Mortgage Loans	\$441	\$365	\$135	\$43	\$14			
WAC	4.51%	5.38%	6.32%	7.27%	8.74%			
Mortgage Securities	\$32	\$6	\$2	\$0	\$0			
Weighted Average Pass-Through Rate	4.21%	5.17%	6.02%	7.11%	0.00%			
WARM (of Balloon Loans and Securities)	67 mo	86 mo	108 mo	81 mo	74 mo			

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities

\$12,459

#### **ASSETS** (continued)

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ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE	~	urrent Market Index ARI y Coupon Reset Frequer	Lagging Market Index ARMs by Coupon Reset Frequency		
LOANS AND MORTGAGE-BACKED SECURITIES	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
Teaser ARMs					
Balances Currently Subject to Introductory Rates	\$0	\$236	\$7	\$0	\$2
WAC	0.00%	4.14%	6.23%	0.00%	6.28%
Non-Teaser ARMs					
Balances of All Non-Teaser ARMs	\$180	\$3,482	\$4,064	\$9	\$247
Weighted Average Margin	225 bp	302 bp	298 bp	129 bp	201 bp
WAČ	4.77%	5.08%	5.38 <sup>°</sup> .	3.97%	5.79%
WARM	111 mo	308 mo	332 mo	195 mo	238 mo
Weighted Average Time Until Next Payment Reset	6 mo	12 mo	42 mo	1 mo	17 mo
vvoighted Average Time Onth Next Layment Neset	0 1110	12 1110	42 1110	1 1110	

Total Adjustable-Rate, Single-Family, First Mortgage Loans & Mortgage-Backed Securities

\$8,227

MEMO ITEMS FOR ALL ARMS (Reported at CMR 815)	~	urrent Market Index ARM  / Coupon Reset Frequen		Lagging Market Index ARMs by Coupon Reset Frequency		
	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years	
ARM Balances by Distance from Lifetime Cap						
Balances With Coupon Within 200 bp of Lifetime Cap	\$7	\$5	\$6	\$0	\$0	
Weighted Average Distance from Lifetime Cap	159 bp	38 bp	175 bp	0 bp	12 bp	
Balances With Coupon 201-400 bp from Lifetime Cap	\$14	\$3	\$9	\$0	\$8	
Weighted Average Distance from Lifetime Cap	251 bp	356 bp	314 bp	0 bp	371 bp	
Balances With Coupon Over 400 bp from Lifetime Cap	\$129	\$3,658	\$3,986	\$9	\$230	
Weighted Average Distance from Lifetime Cap	916 bp	690 bp	596 bp	836 bp	657 bp	
Balances Without Lifetime Cap	\$31	\$52	\$69	\$1	\$11	
ARM Cap and Floor Detail						
Balances Subject to Periodic Rate Caps	\$40	\$3,644	\$3,984	\$4	\$220	
Weighted Average Periodic Rate Cap	164 bp	204 bp	296 bp	177 bp	162 bp	
Balances Subject to Periodic Rate Floors	\$38	\$3,434	\$3,772	\$3	\$218	
MBS Included in ARM Balances	\$38	\$427	\$38	\$8	\$21	

### **ASSETS (continued)**

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MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES	Balloons	Fully Amortizing
Adjustable-Rate:	Фооо	<b>04.507</b>
Balances	\$308	\$1,527
WARM	89 mo	195 mo
Remaining Term to Full Amortization	262 mo	
Rate Index Code	0	0
Margin	267 bp	265 bp
Reset Frequency	28 mo	22 mo
MEMO: ARMs within 300 bp of Lifetime Cap		
Balances	\$0	\$12
Wghted Average Distance to Lifetime Cap	34 bp	115 bp
Fixed-Rate:		
Balances	\$229	\$564
WARM	88 mo	146 mo
Remaining Term to Full Amortization	295 mo	
WAC	6.75%	6.76%

CONSTRUCTION AND LAND LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$2,376 17 mo 0	\$366 32 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	85 bp 3 mo	5.78%

SECOND MORTGAGE LOANS AND SECURITIES	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$3,993 106 mo 0	\$179 82 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	20 bp 2 mo	6.89%

n Millions	Data as	s of: 06/11/2004
COMMERCIAL LOANS	Adjustable Rate	Fixed Rate
Balances WARM Margin in Column 1; WAC in Column 2 Reset Frequency Rate Index Code	\$407 50 mo 130 bp 4 mo 0	\$335 34 mo 5.93%
CONSUMER LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$1,218 6 mo 0	\$6,385 9 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	1,374 bp 1 mo	18.27%
MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE	High Risk	Low Risk
Collateralized Mortgage Obligations: Floating Rate Fixed Rate	\$0	\$63
Remaining WAL <= 5 Years Remaining WAL 5-10 Years Remaining WAL Over 10 Years	\$38 \$3 \$11	\$538 \$29
Superfloaters Inverse Floaters & Super POs	\$0 \$0	
Other CMO Residuals:	\$0	\$0
Fixed Rate Floating Rate Stripped Mortgage Reaked Securities:	\$0 \$0	\$0 \$0
Stripped Mortgage-Backed Securities: Interest-Only MBS WAC	\$0 0.00%	\$0 0.00%
Principal-Only MBS WAC	\$0 0.00%	\$0 0.00%
Total Mortgage-Derivative Securities - Book Value	\$52	\$630

### **ASSETS (continued)**

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MORTGAGE LOANS SERVICED FOR OTHERS	S				
	Co	upon of Fixed-R	ate Mortgages S	erviced for Othe	rs
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
Fixed-Rate Mortgage Loan Servicing					
Balances Serviced	\$2,068	\$8,350	\$7,719	\$2,538	\$463
WARM	139 mo	252 mo	302 mo	304 mo	277 mg
Weighted Average Servicing Fee	29 bp	28 bp	30 bp	34 bp	37 bp
Total Number of Fixed Rate Loans Serviced that are:					
Conventional	193 loans				
FHA/VA	1 loans				
Subserviced by Others	0 loans				
	Index on Se	rviced Loan			
	Current Market	Lagging Market			
Adjustable-Rate Mortgage Loan Servicing					
Balances Serviced	\$2,655	\$7	Total # of Adjustabl	e-Rate Loans Service	ed 39 loa
WARM (in months)	195 mo	177 mo		e Subserviced by Oth	
Weighted Average Servicing Fee	35 bp	41 bp		,	
Total Balances of Mortgage Loans Serviced for O	thers		\$23,801		

CVEL	DEPOSITS.	VND SECI	IDITIES
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**Total Cash, Deposits, and Securities** 

	Balances	WAC	WARM
Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos	\$883		
Equity Securities (including Mutual Funds) Subject to SFAS No. 115	\$224		
Zero-Coupon Securities	\$4	2.24%	37 mo
Government & Agency Securities	\$779	4.31%	47 mo
Term Fed Funds, Term Repos, and Interest-Earning Deposits	\$1,154	1.34%	2 mo
Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.)	\$258	4.13%	46 mo
Memo: Complex Securities (from supplemental reporting)	\$436		

\$3,738

#### **ASSETS** (continued)

Area: OH All Reporting CMR **Amounts in Millions** Report Prepared: 06/11/2004 2:12:22 PM ITEMS RELATED TO MORTAGE LOANS AND SECURITIES Nonperforming Loans \$292 Accrued Interest Receivable \$117 Advances for Taxes and Insurance \$9 Less: Unamortized Yield Adjustments \$-4 Valuation Allowances \$199 Unrealized Gains (Losses) \$13 ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES Nonperforming Loans \$10 \$68 Accrued Interest Receivable Less: Unamortized Yield Adjustments \$0 Valuation Allowances \$335 Unrealized Gains (Losses) \$0 **OTHER ITEMS** \$2 Real Estate Held for Investment Repossessed Assets \$46 Equity Assets Not Subject to \$465 SFAS No. 115 Office Premises and Equipment \$396 Items Related to Certain Investment Securities Unrealized Gains (Losses) \$12 Less: Unamortized Yield Adjustments \$-21 Valuation Allowances \$0 Other Assets Servicing Assets, Interest-Only Strip Receivables, \$169 and Certain Other Instruments

Miscellaneous I

Miscellaneous II

**TOTAL ASSETS** 

MEMORANDUM ITEMS	
Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC26	\$2
Loans Secured by Real Estate Reported as NonMortgage Loans at SC31	\$14
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:	
Equity Securities and Non-Mortgage-Related Mutual Funds Mortgage-Related Mututal Funds	\$145 \$80
Mortgage Loans Serviced by Others: Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee Adjustable-Rate Mortgage Loans Serviced Weighted Average Servicing Fee	\$122 20 bp \$212 26 bp
Credit-Card Balances Expected to Pay Off in Grace Period	\$10

\$988

\$104

\$45,175

**Reporting Dockets: 85** 

Data as of: 06/11/2004

March 2004

#### LIABILITIES

Area: OH
All Reporting CMR

Reporting Dockets: 85 March 2004

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**Amounts in Millions** 

Data as of: 06/11/2004

### **FIXED-RATE, FIXED-MATURITY DEPOSITS**

	Original Maturity in Months			Early Withdrawals During
Balances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter (Optional)
Balances Maturing in 3 Months or Less WAC WARM	\$1,985 1.56% 2 mo	\$1,464 3.68% 2 mo	\$76 7.25% 2 mo	\$19
Balances Maturing in 4 to 12 Months WAC WARM	\$2,604 1.62% 7 mo	\$3,164 3.23% 8 mo	\$621 6.79% 9 mo	\$25
Balances Maturing in 13 to 36 Months WAC WARM		\$4,016 2.89% 20 mo	\$1,821 4.96% 25 mo	\$21
Balances Maturing in 37 or More Months WAC WARM			\$2,266 4.36% 51 mo	\$5

**Total Fixed-Rate, Fixed Maturity Deposits:** 

\$18,016

### MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

	Original Maturity in Months		
	12 or Less	13 to 36	37 or More
Balances in Brokered Deposits	\$273	\$945	\$234
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest:			
Balances Subject to Penalty	\$3,533	\$5,200	\$3,976
Penalty in Months of Forgone Interest	3.19 mo	6.35 mo	6.28 mo
Balances in New Accounts	\$317	\$646	\$220

#### **LIABILITIES (continued)**

Area: OH

**All Reporting CMR** 

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Reporting Dockets: 85

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### **FIXED-RATE, FIXED-MATURITY BORROWINGS**

FHLB ADVANCES, OTHER BORROWINGS,	Re	maining Maturit	у	
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT	0 to 3 Months	4 to 36 Months	Over 36 Months	WAC
Delever la Conservações				
Balances by Coupon Class:	<b>Φ</b> ΕΕΩ	<b>Ф</b> ГО4	<b>#07</b>	0.070/
Under 3.00%	\$556	\$591	\$37	2.07%
3.00 to 3.99%	\$8	\$43	\$100	3.45%
4.00 to 4.99%	\$1	\$42	\$71	4.50%
5.00 to 5.99%	\$36	\$31	\$73	5.54%
6.00 to 6.99%	\$4	\$42	\$50	6.44%
7.00 to 7.99%	\$2	\$44	\$14	7.28%
8.00 to 8.99%	\$0	\$0	\$3	8.66%
9.00 and Above	\$0	\$0	\$0	9.01%
WARM	1 mo	21 mo	80 mo	

Total Fixed-Rate, Fixed-Maturity Borrowings	\$1,748
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#### **MEMOS**

Variable-Rate Borrowings and Structured Advances
(from Supplemental Reporting)

Book Value of Redeemable Preferred Stock
\$0

#### **LIABILITIES (continued)**

Area: OH

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**Amounts in Millions** 

#### **NON-MATURITY DEPOSITS AND OTHER LIABILITIES**

	Total Balances	WAC	Balances in New Accounts
NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits	\$5,744 \$2,132 \$4,089 \$844	1.54% 1.21% 0.83%	\$135 \$120 \$481 \$26
ESCROW ACCOUNTS  Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows	\$120 \$186 \$35	0.01% 0.01% 0.01%	
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS	\$13,150		
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$1		
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$0		
OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II	\$0 \$1,463 \$78		

TOTAL LIABILITIES	\$39,204
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### **MINORITY INTEREST AND CAPITAL**

MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES \$0

EQUITY CAPITAL \$5,971

TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL	\$45,175
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#### SUPPLEMENTAL REPORTING

Area: OH
All Reporting CMR

Reporting Dockets: 85

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**Amounts in Millions** 

### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
1002 1004 1006 1008	Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs	25 20	\$11 \$3 \$806 \$250
1010 1012 1014 1016	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs Opt commitment to orig 10-, 15-, or 20-year FRMs Opt commitment to orig 25- or 30-year FRMs Opt commitment to orig "other" Mortgages	8 41 37 25	\$104 \$888 \$2,736 \$308
2006 2016 2028 2030	Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc reta Commit/purchase "other" Mortgage loans, svc retained Commit/sell 3- or 5-yr Treasury ARM loans, svc retained Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained	ined 6	\$1 \$1 \$28 \$174
2032 2034 2036 2054	Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained Commit/sell 25- to 30-yr FRM loans, svc retained Commit/sell "other" Mortgage loans, svc retained Commit/purchase 25- to 30-year FRM MBS	13 16	\$280 \$580 \$11 \$75
2072 2074 2130 2132	Commit/sell 10-, 15-, or 20-yr FRM MBS Commit/sell 25- or 30-yr FRM MBS Commit/sell 5- or 7-yr Balloon/2-step mtg lns, svc released Commit/sell 10-, 15-, or 20-yr FRM loans, svc released		\$768 \$3,274 \$0 \$27
2134 2204 2206 2208	Commit/sell 25- or 30-yr FRM loans, svc released Firm commit/originate 6-month or 1-yr COFI ARM loans Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins Firm commit/originate 3- or 5-yr Treasury ARM loans	6	\$153 \$0 \$56 \$0
2210 2212 2214 2216	Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins Firm commit/originate 10-, 15-, or 20-year FRM loans Firm commit/originate 25- or 30-year FRM loans Firm commit/originate "other" Mortgage loans	13 10 9	\$4 \$18 \$82 \$63

#### SUPPLEMENTAL REPORTING

Area: OH
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**Reporting Dockets: 85** 

March 2004

**Amounts in Millions** 

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#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
3032 3034 4002 5004	Option to sell 10-, 15-, or 20-year FRMs Option to sell 25- or 30-year FRMs Commit/purchase non-Mortgage financial assets IR swap: pay fixed, receive 3-month LIBOR		\$4 \$34 \$51 \$120
8040 9502 9512	Short futures contract on 10-year Treasury note Fixed-rate construction loans in process Adjustable-rate construction loans in process	48 38	\$18 \$346 \$1,061