# Interest Rate Risk Exposure Report 

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552
Area: PA
March 2003
All Reporting CMR
Reporting Dockets: 51
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) <br> \$Change |  | \%Change | NPV as \% <br> of PV of Assets |  |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount |  | NPV Ratio | Change |  |
| +300 bp | 4,860 | $-1,577$ | $-24 \%$ | $7.44 \%$ | -196 bp |
| +200 bp | 5,459 | -978 | $-15 \%$ | $8.22 \%$ | -119 bp |
| +100 bp | 6,088 | -349 | $-5 \%$ | $9.01 \%$ | -39 bp |
| 0 bp | 6,437 |  |  |  | $9.40 \%$ |

Risk Measure for a Given Rate Shock

|  | $3 / 31 / 2003$ | $12 / 31 / 2002$ | $3 / 31 / 2002$ |
| ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $9.40 \%$ | $9.93 \%$ | $0.00 \%$ |
| Post-shock NPV Ratio | $8.22 \%$ | $8.69 \%$ | $0.00 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 119 bp | 125 bp | 0 bp |
| TB 13a Level of Risk | Minimal | Minimal | Moderate |

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report

Area: PA
Present Value Estimates by Interest Rate Scenario
All Reporting CMR


Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Lagging Market Index ARMs

| 1 Month Reset Frequency | 19 | 19 | 19 | 19 | 19 | 19 | 102.43 | 0.95 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 Month to 5 Year Reset Frequency | 834 | 822 | 809 | 795 | 780 | 804 | 102.13 | 1.57 |
| Multifamily and Nonresidential Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate, Balloons | 645 | 642 | 640 | 638 | 637 | 635 | 101.15 | 0.34 |
| Adjustable-Rate, Fully Amortizing | 2,697 | 2,683 | 2,671 | 2,658 | 2,646 | 2,655 | 101.08 | 0.49 |
| Fixed-Rate, Balloon | 314 | 301 | 289 | 278 | 268 | 272 | 110.58 | 4.05 |
| Fixed-Rate, Fully Amortizing | 2,019 | 1,934 | 1,854 | 1,779 | 1,709 | 1,821 | 106.18 | 4.26 |
| Construction and Land Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 1,194 | 1,192 | 1,190 | 1,189 | 1,187 | 1,191 | 100.05 | 0.15 |
| Fixed-Rate | 144 | 136 | 129 | 122 | 116 | 170 | 79.99 | 5.74 |
| Second-Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 2,060 | 2,057 | 2,055 | 2,053 | 2,051 | 2,100 | 97.98 | 0.11 |
| Fixed-Rate | 5,130 | 5,010 | 4,896 | 4,787 | 4,682 | 4,789 | 104.61 | 2.34 |
| Other Assets Related to Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Mortgage Loans | -14 | -14 | -14 | -13 | -13 | -14 | 0.00 | 2.23 |
| Accrued Interest Receivable | 167 | 167 | 167 | 167 | 167 | 167 | 100.00 | 0.00 |
| Advance for Taxes/Insurance | 4 | 4 | 4 | 4 | 4 | 4 | 100.00 | 0.00 |
| Float on Escrows on Owned Mortgages | 5 | 11 | 18 | 25 | 30 |  |  | -63.48 |
| LESS: Value of Servicing on Mortgages Serviced by Others | 9 | 17 | 27 | 32 | 32 |  |  | -53.69 |
| TOTAL MORTGAGE LOANS AND SECURITIES | 41,043 | 40,214 | 39,042 | 37,721 | 36,410 | 39,027 | 103.04 | 2.49 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: PA
All Reporting CMR
Report Prepared: 6/24/2003 1:30:31 PM Amounts in Millions Data as March 2003

| Report Prepared: 6/24/2003 1:30:31 PM | Amounts in Milions |  |  |  |  |  | Data as of: 6/24/2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Base Case |  |  |  |  |  | BC/FV |  |
|  | $-100 \mathrm{bp}$ | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue |  | Eff.Dur. |
| ASSETS (cont.) |  |  |  |  |  |  |  |  |

NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 5,234 | 5,221 | 5,208 | 5,195 | 5,183 | 5,231 | 99.81 | 0.25 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 2,051 | 1,987 | 1,926 | 1,867 | 1,810 | 1,825 | 108.91 | 3.17 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 384 | 384 | 383 | 383 | 382 | 389 | 98.61 | 0.15 |
| Fixed-Rate | 3,966 | 3,921 | 3,876 | 3,833 | 3,791 | 3,880 | 101.03 | 1.14 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -123 | -122 | -121 | -119 | -118 | -122 | 0.00 | 0.98 |
| Accrued Interest Receivable | 76 | 76 | 76 | 76 | 76 | 76 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 11,589 | 11,467 | 11,349 | 11,235 | 11,125 | 11,279 | 101.66 | 1.05 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 1,313 | 1,313 | 1,313 | 1,313 | 1,313 | 1,313 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 1,259 | 1,211 | 1,161 | 1,112 | 1,063 | 1,211 | 100.00 | 4.03 |
| Zero-Coupon Securities | 47 | 45 | 44 | 43 | 42 | 44 | 103.79 | 3.02 |
| Government and Agency Securities | 356 | 349 | 343 | 337 | 331 | 336 | 103.83 | 1.86 |
| Term Fed Funds, Term Repos | 1,158 | 1,157 | 1,155 | 1,154 | 1,153 | 1,156 | 100.03 | 0.10 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 787 | 758 | 731 | 707 | 684 | 692 | 109.50 | 3.68 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 4,074 | 4,067 | 4,019 | 3,931 | 3,833 | 4,069 | 99.95 | 0.67 |
| Structured Securities (Complex) | 2,595 | 2,522 | 2,418 | 2,308 | 2,208 | 2,467 | 102.23 | 3.51 |
| LESS: Valuation Allowances for Investment Securities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 1.27 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 11,589 | 11,422 | 11,185 | 10,905 | 10,627 | 11,288 | 101.18 | 1.77 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: PA
All Reporting CMR
Report Prepared: 6/24/2003 1:30:31 PM

Amounts in Millions
Base Case
0 bp $\quad+100$ bp
0 bp
+200 bp
+300 bp
FaceValue Data as of: 6/24/2003

## ASSETS (cont.)

REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 45 | 45 | 45 | 45 | 45 | 45 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 16 | 16 | 16 | 16 | 16 | 16 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 91 | 91 | 90 | 85 | 77 | 91 | 100.00 | 0.43 |
| Office Premises and Equipment | 538 | 538 | 538 | 538 | 538 | 538 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 690 | 690 | 689 | 684 | 676 | 690 | 100.00 | 0.06 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 22 | 23 | 30 | 45 | 54 |  |  | -17.92 |
| Adjustable-Rate Servicing | 8 | 9 | 9 | 9 | 9 |  |  | -3.48 |
| Float on Mortgages Serviced for Others | 18 | 22 | 29 | 40 | 49 |  |  | -24.63 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 49 | 54 | 68 | 94 | 112 |  |  | -18.23 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 152 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 2,807 | 2,807 | 2,807 | 2,807 | 2,807 | 2,807 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 1,595 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 26 | 30 | 34 | 37 | 40 |  |  | -12.42 |
| Transaction Account Intangible | 444 | 632 | 830 | 1,024 | 1,238 |  |  | -30.53 |
| MMDA Intangible | 267 | 366 | 488 | 587 | 675 |  |  | -30.19 |
| Passbook Account Intangible | 388 | 567 | 739 | 913 | 1,065 |  |  | -31.00 |
| Non-Interest-Bearing Account Intangible | 92 | 211 | 323 | 431 | 533 |  |  | -54.93 |
| TOTAL OTHER ASSETS | 4,025 | 4,614 | 5,222 | 5,798 | 6,360 | 4,554 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 446 |  |  |
| TOTAL ASSETS | 68,983 | 68,460 | 67,555 | 66,438 | 65,310 | 67,285 | 102/99*** | $1.97 * * *$ |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: PA
All Reporting CMR
Report Prepared: 6/24/2003 1:30:32 PM Amounts in Millions_ Data as of: 6/242003

| Base Case |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| L\|ABIL|T|ES |  |  |  |  |  |  |  |  |
| DEPOSITS |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 12 Months or Less | 9,524 | 9,481 | 9,438 | 9,396 | 9,354 | 9,387 | 100.99 | 0.45 |
| Fixed-Rate Maturing in 13 Months or More | 5,287 | 5,152 | 5,023 | 4,898 | 4,778 | 4,889 | 105.38 | 2.56 |
| Variable-Rate | 284 | 284 | 284 | 284 | 284 | 284 | 99.99 | 0.03 |
| Demand |  |  |  |  |  |  |  |  |
| Transaction Accounts | 8,694 | 8,694 | 8,694 | 8,694 | 8,694 | 8,694 | 100/93* | 0.00/2.39* |
| MMDAs | 7,682 | 7,682 | 7,682 | 7,682 | 7,682 | 7,682 | 100/95* | 0.00/1.51* |
| Passbook Accounts | 7,608 | 7,608 | 7,608 | 7,608 | 7,608 | 7,608 | 100/93* | 0.00/2.50* |
| Non-Interest-Bearing Accounts | 5,060 | 5,060 | 5,060 | 5,060 | 5,060 | 5,060 | 100/96* | 0.00/2.38* |
| TOTAL DEPOSITS | 44,140 | 43,962 | 43,790 | 43,623 | 43,460 | 43,605 | 101/97* | 0.40/1.84* |
| BORROWINGS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 6,810 | 6,785 | 6,760 | 6,736 | 6,712 | 6,721 | 100.95 | 0.37 |
| Fixed-Rate Maturing in 37 Months or More | 1,076 | 1,009 | 947 | 890 | 838 | 940 | 107.38 | 6.39 |
| Variable-Rate | 1,036 | 1,036 | 1,036 | 1,036 | 1,036 | 1,036 | 100.00 | 0.00 |
| TOTAL BORROWINGS | 8,922 | 8,830 | 8,743 | 8,662 | 8,586 | 8,696 | 101.53 | 1.01 |
| OTHER LIABILITIES |  |  |  |  |  |  |  |  |
| Escrow Accounts |  |  |  |  |  |  |  |  |
| For Mortgages | 362 | 362 | 362 | 362 | 362 | 362 | 100.00 | 0.00 |
| Other Escrow Accounts | 17 | 16 | 16 | 15 | 15 | 18 | 93.36 | 3.07 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 649 | 649 | 649 | 649 | 649 | 649 | 100.00 | 0.00 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 299 |  |  |
| TOTAL OTHER LIABILITIES | 1,027 | 1,027 | 1,026 | 1,026 | 1,025 | 1,327 | 77.38 | 0.05 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |
| Self-Valued | 8,363 | 8,080 | 7,857 | 7,685 | 7,453 | 7,290 | 110.84 | 3.13 |
| Unamortized Yield Adjustments |  |  |  |  |  | 0 |  |  |
| TOTAL LIABILITIES | 62,451 | 61,898 | 61,416 | 60,995 | 60,525 | 60,918 | 102/99** | 0.83/1.86** |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: PA
All Reporting CMR
Report Prepared: 6/24/2003 1:30:33 PM


## FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

OPTIONAL COMMITMENTS TO ORIGINATE

| FRMs and Balloon/2-Step Mortgages | 38 | 13 | -29 | -68 | -104 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ARMs | 2 | 1 | -2 | -5 | -10 |
| Other Mortgages | 1 | 0 | -1 | -2 | -4 |
| FIRM COMMITMENTS |  |  |  |  |  |
| Purchase/Originate Mortgages and MBS | 12 | 4 | -6 | -17 | -29 |
| Sell Mortgages and MBS | -63 | -13 | 57 | 122 | 182 |
| Purchase Non-Mortgage Items | 2 | 0 | -2 | -4 | -6 |
| Sell Non-Mortgage Items | -34 | 0 | 31 | 60 | 87 |
| INTEREST-RATE SWAPS |  |  |  |  |  |
| Pay Fixed, Receive Floating | 0 | 0 | 0 | 0 | 0 |
| Pay Floating, Receive Fixed | 0 | 0 | 0 | 0 | 0 |
| Basis Swaps | 0 | 0 | 0 | 0 | 0 |
| Swaptions | 0 | 0 | 0 | 0 | 0 |
| OTHER DERIVATIVES |  |  |  |  |  |
| Options on Mortgages and MBS | 0 | 0 | 0 | 0 | 0 |
| Interest-Rate Caps | 0 | 0 | 0 | 0 | 0 |
| Interest-Rate Floors | 0 | 0 | 0 | 0 | 0 |
| Futures | 1 | 0 | 1 | 2 | 3 |
| Options on Futures | 0 | 0 | 0 | 0 | 0 |
| Construction LIP | -13 | -19 | -24 | -30 | -35 |
| Self-Valued | -154 | -111 | -75 | -41 | -10 |
| TOTAL OFF-BALANCE-SHEET POSITIONS | -207 | -125 | -50 | 17 | 74 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: PA
All Reporting CMR

| Report Prepared: 6/24/2003 1:30:34 PM | Amounts in Millions |  |  |  |  |  | Data as of: 6/24/2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base Case |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| NET PORTFOLIO VALUE |  |  |  |  |  |  |  |  |
| + ASSETS | 68,983 | 68,460 | 67,555 | 66,438 | 65,310 | 67,285 | 102/99*** | 1.04/1.97*** |
| - LIABILITIES | 62,451 | 61,898 | 61,416 | 60,995 | 60,525 | 60,918 | 102/99** | 0.83/1.86** |
| + OFF-BALANCE-SHEET POSITIONS | -207 | -125 | -50 | 17 | 74 |  |  |  |
| TOTAL NET PORTFOLIO VALUE | 6,325 | 6,437 | 6,088 | 5,459 | 4,860 | 6,367\# | 101.10 | 1.84 |

* Excl./Incl. deposit intangible values listed on asset side of report.
** Excl./Incl. deposit intangible values.
*** Incl/Excl. deposit intangible values.
\# Face Value NPV is Sum of Equity Capital and Minority Interest in Consolidated subsidaries
Note: Base Case Value is expressed as a Percent of Face Value


## AGGREGATE SCHEDULE CMR REPORT

FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$38 | \$1,015 | \$2,627 | \$1,522 | \$606 |
| WARM | 339 mo | 340 mo | 335 mo | 307 mo | 266 mo |
| WAC | 4.67\% | 5.70\% | 6.47\% | 7.35\% | 8.73\% |
| Amount of these that is FHA or VA Guaranteed | \$0 | \$0 | \$8 | \$10 | \$15 |
| Securities Backed by Conventional Mortgages | \$17 | \$178 | \$928 | \$244 | \$46 |
| WARM | 345 mo | 322 mo | 310 mo | 307 mo | 246 mo |
| Weighted Average Pass-Through Rate | 4.64\% | 5.41\% | 6.41\% | 7.19\% | 8.36\% |
| Securities Backed by FHA or VA Mortgages | \$11 | \$40 | \$1,606 | \$152 | \$15 |
| WARM | 355 mo | 347 mo | 347 mo | 311 mo | 272 mo |
| Weighted Average Pass-Through Rate | 4.88\% | 5.19\% | 6.18\% | 7.16\% | 8.14\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$87 | \$1,034 | \$1,372 | \$468 | \$161 |
| WAC | 4.61\% | 5.55\% | 6.43\% | 7.33\% | 8.66\% |
| Mortgage Securities | \$1,533 | \$4,093 | \$1,113 | \$114 | \$16 |
| Weighted Average Pass-Through Rate | 4.49\% | 5.20\% | 6.06\% | 7.17\% | 8.32\% |
| WARM (of 15-Year Loans and Securities) | 170 mo | 177 mo | 155 mo | 133 mo | 124 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$5 | \$68 | \$164 | \$74 | \$23 |
| WAC | 4.74\% | 5.49\% | 6.51\% | 7.40\% | 8.65\% |
| Mortgage Securities | \$102 | \$280 | \$13 | \$1 | \$0 |
| Weighted Average Pass-Through Rate | 4.61\% | 5.48\% | 6.22\% | 7.06\% | 0.00\% |
| WARM (of Balloon Loans and Securities) | 76 mo | 81 mo | 89 mo | 97 mo | 102 mo |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

Area: PA
All Reporting CMR
Report Prepared: 6/24/2003 1:30:34 PM
ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES

March 2003

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :---: | :---: |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years | Data as of: 6/24/2003

## Teaser ARMs

Balances Currently Subject to Introductory Rates WAC

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset

| $\$ 18$ | $\$ 26$ | $\$ 0$ |
| ---: | ---: | ---: |
| $4.74 \%$ | $4.44 \%$ | $8.67 \%$ |
|  |  |  |
| $\$ 480$ | $\$ 1,420$ | $\$ 2,703$ |
| 173 bp | 254 bp | 258 bp |
| $4.76 \%$ | $5.23 \%$ | $5.42 \%$ |
| 255 mo | 267 mo | 329 mo |
| 3 mo | 10 mo | 47 mo |


| Lagging Market Index ARMs <br> by Coupon Reset Frequency |  |
| :---: | :---: |
| 1 Month | 2 Months to 5 Years |

Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities

| $\$ 0$ | $\$ 0$ |
| ---: | ---: |
| $0.00 \%$ | $0.00 \%$ |
|  |  |
| $\$ 19$ | $\$ 804$ |
| 134 bp | 139 bp |
| $4.78 \%$ | $5.50 \%$ |
| 203 mo | 262 mo |
| 2 mo | 17 mo |

Total Adustabe- Singl Family, First Mortgage Loans \& Mortgage-Backed Seurites

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$14 | \$12 | \$1 | \$0 | \$0 |
| Weighted Average Distance from Lifetime Cap | 62 bp | 92 bp | 147 bp | 0 bp | 121 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$14 | \$70 | \$39 | \$0 | \$12 |
| Weighted Average Distance from Lifetime Cap | 334 bp | 315 bp | 381 bp | 350 bp | 356 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$434 | \$1,284 | \$2,632 | \$18 | \$780 |
| Weighted Average Distance from Lifetime Cap | 731 bp | 670 bp | 560 bp | 829 bp | 660 bp |
| Balances Without Lifetime Cap | \$35 | \$80 | \$32 | \$0 | \$12 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$148 | \$1,216 | \$2,636 | \$6 | \$783 |
| Weighted Average Periodic Rate Cap | 162 bp | 178 bp | 198 bp | 149 bp | 179 bp |
| Balances Subject to Periodic Rate Floors | \$118 | \$1,056 | \$2,507 | \$5 | \$764 |
| MBS Included in ARM Balances | \$285 | \$473 | \$419 | \$18 | \$534 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: PA
All Reporting CMR

| Report Prepared: 6/24/2003 1:30:35 PM |
| :--- |
| $\begin{array}{l}\text { MULTIFAMILY AND NONRESIDENTIAL } \\ \text { MORTGAGE LOANS AND SECURITIES }\end{array}$ |


| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 635$ | $\$ 2,655$ |
| WARM | 94 mo | 102 mo |
| Remaining Term to Full Amortization | 226 mo | 0 |
| Rate Index Code | 0 | 143 bp |
| Margin | 14 mo | 20 bp |
| Reset Frequency |  |  |
| MEMO: ARMs within 300 bp of Lifetime Cap | $\$ 3$ | $\$ 6$ |
| Balances | 158 bp | 6 bp |
| Wghted Average Distance to Lifetime Cap |  |  |
|  |  |  |
| Fixed-Rate: | $\$ 272$ | $\$ 1,821$ |
| Balances | 66 mo | 115 mo |
| WARM | 229 mo |  |
| Remaining Term to Full Amortization | $7.55 \%$ | $7.11 \%$ |
| WAC |  |  |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 1,191$ | $\$ 170$ |
| WARM | 34 mo | 134 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 158 bp | $5.94 \%$ |
| Reset Frequency | 4 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |
| Balances | $\$ 2,100$ | $\$ 4,789$ |
| WARM | 135 mo | 159 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 42 bp | $8.48 \%$ |
| Reset Frequency | 3 mo |  |
|  |  |  |


| Miilions | Data as of: 6/24/2003 |  |
| :---: | :---: | :---: |
|  | Adjustable Rate | Fixed Rate |
| Balances | \$5,231 | \$1,825 |
| WARM | 32 mo | 44 mo |
| Margin in Column 1; WAC in Column 2 | 121 bp | 7.55\% |
| Reset Frequency | 5 mo |  |
| Rate Index Code | 0 |  |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances | \$389 | \$3,880 |
| WARM | 59 mo | 35 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 253 bp | 8.46\% |
| Reset Frequency | 3 mo |  |
| MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE | High Risk | Low Risk |
| Collateralized Mortgage Obligations: |  |  |
| Floating Rate | \$252 | \$1,118 |
| Fixed Rate |  |  |
| Remaining WAL <= 5 Years | \$7 | \$2,429 |
| Remaining WAL 5-10 Years | \$103 | \$146 |
| Remaining WAL Over 10 Years | \$14 |  |
| Superfloaters | \$0 |  |
| Inverse Floaters \& Super POs | \$0 |  |
| Other | \$0 | \$0 |
| CMO Residuals: |  |  |
| Fixed Rate | \$0 | \$0 |
| Floating Rate | \$0 | \$0 |
| Stripped Mortgage-Backed Securities: |  |  |
| Interest-Only MBS | \$0 | \$0 |
| WAC | 0.00\% | 0.00\% |
| Principal-Only MBS | \$0 | \$0 |
| WAC | 0.00\% | 0.00\% |
| Total Mortgage-Derivative |  |  |
| Securities - Book Value | \$376 | \$3,693 |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
March 2003
Area: PA Data as of: 6/24/2003
Report Prepared: 6/24/2003 1:30:36 PM
Amounts in Millions

## MORTGAGE LOANS SERVICED FOR OTHERS

Fixed-Rate Mortgage Loan Servicing
Balances Serviced
WARM
Weighted Average Servicing Fee
Total Number of Fixed Rate Loans Serviced that are:
Conventional
FHA/VA
Subserviced by Others

Adjustable-Rate Mortgage Loan Servicing Balances Serviced

| $\$ 911$ | $\$ 44$ |
| ---: | ---: |
| 279 mo | 211 mo |

Total \# of Adjustable-Rate Loans Serviced
8 loans WARM (in months) Weighted Average Servicing Fee
Number of These Subserviced by Others

$$
1 \text { loans }
$$

\$7,844

## CASH, DEPOSITS, AND SECURITIES

Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos
Balances

Equity Securities (including Mutual Funds) Subject to SFAs No. 115
Zero-Coupon Securities
$\$ 1,313$
\$1,211
Government \& Agency Securities
Term Fed Funds, Term Repos, and Interest-Earning Deposits
Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) $\$ 44$ $\$ 336$
\$1,156
\$692
Memo: Complex Securities (from supplemental reporting)
\$2,467

## Total Cash, Deposits, and Securities

\$7,219

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: PA
All Reporting CMR
Report Prepared: 6/24/2003 1:30:36 PM

## ITEMS RELATED TO MORTAGE LOANS AND SECURITIES

Nonperforming Loans
Accrued Interest Receivable
Advances for Taxes and Insurance
Less: Unamortized Yield Adjustments Valuation Allowances
Unrealized Gains (Losses)

## ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES

| Nonperforming Loans | $\$ 131$ |
| :--- | ---: |
| Accrued Interest Receivable | $\$ 76$ |
| Less: Unamortized Yield Adjustments | $\$ 114$ |
| $\quad$ Valuation Allowances | $\$ 252$ |
| Unrealized Gains (Losses) | $\$ 1$ |

OTHER ITEMS
Real Estate Held for Investment ..... \$16
Repossessed Assets ..... \$45
Equity Assets Not Subject to ..... \$91
SFAs No. 115 (Excluding FHLB Stock)
Office Premises and Equipment ..... \$538
Items Related to Certain Investment Securities Unrealized Gains (Losses) ..... \$52
Less: Unamortized Yield Adjustments ..... \$-9
Valuation Allowances ..... \$0
Other Assets
Servicing Assets, Interest-Only Strip Receivables, ..... $\$ 152$and Certain Other Instruments
Miscellaneous I ..... \$2,807
Miscellaneous II ..... \$1,595

Reporting Dockets: 51
March 2003
Amounts in Millions
Data as of: 6/24/2003

## MEMORANDUM ITEMS

| Mortgage "Warehouse" Loans Reported as Mortgage <br> Loans at SC23 | $\$ 108$ |
| :---: | :---: |
| Loans Secured by Real Estate Reported as Consumer <br> Loans at SC34 | $\$ 617$ | Loans at SC34

Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:
Equity Securities and Non-Mortgage-Related Mutual Funds \$950
Mortgage-Related Mututal Funds \$261
Mortgage Loans Serviced by Others:
Fixed-Rate Mortgage Loans Serviced \$5,032
Weighted Average Servicing Fee $\quad 35 \mathrm{bp}$
Adjustable-Rate Mortgage Loans Serviced $\$ 1,378$
Weighted Average Servicing Fee
Credit-Card Balances Expected to Pay Off in Grace Period

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: PA

## FIXED-RATE, FIXED-MATURITY DEPOSITS

Balances by Remaining Maturity:
Balances Maturing in 3 Months or Less
Original Maturity in Months WARM

Balances Maturing in 4 to 12 Months WAC WARM

Amounts in Millions

| Balances by Remaining Maturity: | 12 or Less | 13 to 36 | 37 or More |
| :---: | :---: | :---: | :---: |
| Balances Maturing in 3 Months or Less | \$2,035 | \$933 | \$104 |
| WAC | 2.12\% | 4.05\% | 5.31\% |
| WARM | 1 mo | 1 mo | 1 mo |
| Balances Maturing in 4 to 12 Months | \$2,656 | \$3,333 | \$326 |
| WAC | 2.05\% | 3.46\% | 5.77\% |
| WARM | 6 mo | 8 mo | 8 mo |
| Balances Maturing in 13 to 36 Months |  | \$2,508 | \$937 |
| WAC |  | 3.29\% | 5.49\% |
| WARM |  | 18 mo | 25 mo |
| Balances Maturing in 37 or More Months |  |  | \$1,444 |
| WAC |  |  | 4.73\% |
| WARM |  |  | 55 mo |
| Total Fixed-Rate, Fixed Maturity Deposits: |  |  | \$14,277 |
| MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL |  |  |  |
|  | Original Maturity in Months |  |  |
|  | 12 or Less | 13 to 36 | 37 or More |
| Balances in Brokered Deposits | \$79 | \$149 | \$66 |
| Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest: |  |  |  |
| Balances Subject to Penalty | \$4,154 | \$5,780 | \$2,015 |
| Penalty in Months of Forgone Interest | 3.24 mo | 5.92 mo | 6.51 mo |
| Balances in New Accounts | \$244 | \$240 | \$86 |

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES (continued)

Area: PA
All Reporting CMR
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Remaining Maturity
FHLB ADVANCES, OTHER BORROWINGS,
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT

| Remaining Maturity |  |  |  |
| :---: | :---: | :---: | :---: |
| 0 to 3 Months | 4 to 36 Months | Over 36 Months | WAC |

Balances by Coupon Class:
Under 3.00\%
\$5,381
3.00 to $3.99 \%$
$\$ 122$

| $\$ 29$ | $0.87 \%$ |
| ---: | ---: |
| $\$ 73$ | $3.47 \%$ |
| $\$ 142$ | $4.55 \%$ |
| $\$ 638$ | $5.23 \%$ |
|  |  |
| $\$ 34$ | $6.57 \%$ |
| $\$ 23$ | $7.22 \%$ |
| $\$ 0$ | $8.40 \%$ |
| $\$ 0$ | $9.63 \%$ |
|  |  |

Total Fixed-Rate, Fixed-Maturity Borrowings \$7,661

## MEMOS

Variable-Rate, Fixed-Maturity Liabilities
\$8,609
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock
\$0

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)
Area: PA

MINORITY INTEREST AND CAPITAL

| NON-MATURITY DEPOSITS | $\$ 8,694$ |
| :--- | ---: |
| Transaction Accounts | $\$ 7,682$ |
| Money Market Deposit Accounts (MMDAs) | $\$ 7,608$ |
| Passbook Accounts | $\$ 5,060$ |
| Non-Interest-Bearing Non-Maturity Deposits |  |
| ESCROW ACCOUNTS | $\$ 90$ |
| Escrow for Mortgages Held in Portfolio | $\$ 271$ |
| Escrow for Mortgages Serviced for Others | $\$ 18$ |
| Other Escrows | $\$ 29,424$ |
| TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS | $\$ 0$ |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS | $\$ 0$ |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS | $\$ 0$ |
| OTHER LIABILITIES | $\$ 649$ |
| Collateralized Mortgage Securities Issued | $\$ 29$ |


| TOTAL LIABILITIES | $\$ 60,918$ |
| :--- | :---: |
| MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES | $\$ 137$ |
| EQUITY CAPITAL | $\$ 6,229$ |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: PA

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1004 | Opt commitment to orig 6-mo or 1-yr COFI ARMs |  | \$0 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs 8 |  | \$41 |
| 1008 | Opt commitment to orig 3- or 5 -yr Treasury ARMs | 6 | \$186 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 6 | \$8 |
| 1012 | Opt commitment to orig 10-, 15-, or 20-year FRMs | 21 | \$312 |
| 1014 | Opt commitment to orig 25- or 30-year FRMs | 16 | \$507 |
| 1016 | Opt commitment to orig "other" Mortgages | 11 | \$55 |
| 2012 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained |  | \$2 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained |  | \$4 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained |  | \$1 |
| 2030 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained |  | \$1 |
| 2032 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained |  | \$45 |
| 2034 | Commit/sell 25- to 30-yr FRM loans, svc retained |  | \$110 |
| 2042 | Commit/purchase 1-month COFI ARM MBS |  | \$0 |
| 2052 | Commit/purchase 10-, $15-$, or $20-\mathrm{yr}$ FRM MBS |  | \$26 |
| 2054 | Commit/purchase 25- to 30-year FRM MBS |  | \$9 |
| 2056 | Commit/purchase "other" MBS |  | \$5 |
| 2072 | Commit/sell 10 -, 15-, or 20 -yr FRM MBS |  | \$195 |
| 2074 | Commit/sell 25 - or 30-yr FRM MBS |  | \$547 |
| 2102 | Commit/purchase 1-mo COFI ARM loans, svc released |  | \$1 |
| 2106 | Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$74 |
| 2130 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$0 |
| 2132 | Commit/sell 10 -, 15-, or $20-\mathrm{yr}$ FRM loans, svc released |  | \$15 |
| 2134 | Commit/sell $25-$ or $30-\mathrm{yr}$ FRM loans, svc released |  | \$119 |
| 2206 | Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins |  | \$5 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans |  | \$3 |
| 2210 | Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins |  | \$2 |
| 2212 | Firm commit/originate 10-, 15-, or 20-year FRM loans | 13 | \$52 |

## AGGREGATE SCHEDULE CMR REPORT

SUPPLEMENTAL REPORTING
Area: PA
All Reporting CMR
Report Prepared: 6/24/2003 1:30:38 PM
Amounts in Millions
Data as of: 6/24/2003

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :--- | ---: | ---: |
| 2214 | Firm commit/originate 25- or 30-year FRM loans | 13 | $\$ 29$ |
| 2216 | Firm commit/originate "other" Mortgage loans | 8 | $\$ 84$ |
| 4002 | Commit/purchase non-Mortgage financial assets | 10 | $\$ 656$ |
| 4022 | Commit/sell non-Mortgage financial assets |  | $\$ 509$ |
| 8010 | Long futures contract on 10-year Treasury note |  | $\$ 20$ |
| 8038 | Short futures contract on 5-year Treasury note |  | $\$ 21$ |
| 8040 | Short futures contract on 10-year Treasury note |  | $\$ 26$ |
| 9502 | Fixed-rate construction loans in process | 24 | $\$ 151$ |
| 9512 | Adjustable-rate construction loans in process | 16 | $\$ 423$ |

