## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: Northeast

All Reporting CMR
Reporting Dockets: 277
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  |  | NPV as \% <br> of PV of Assets |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 23,413 | $-5,035$ | $-18 \%$ | $9.44 \%$ | -145 bp |
| +200 bp | 25,765 | $-2,683$ | $-9 \%$ | $10.18 \%$ | -71 bp |
| +100 bp | 27,662 | -785 | $-3 \%$ | $10.73 \%$ | -15 bp |
| 0 bp | 28,448 |  |  | $10.88 \%$ | -26 bp |
| -100 bp | 28,004 | -443 | $-2 \%$ | $10.62 \%$ | -20 |

Risk Measure for a Given Rate Shock

|  | $3 / 31 / 2003$ | $12 / 31 / 2002$ | $3 / 31 / 2002$ |  |
| ---: | ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $10.88 \%$ | $10.25 \%$ | $11.26 \%$ |  |
| Post-shock NPV Ratio | $10.18 \%$ | $9.75 \%$ | $8.96 \%$ |  |
| Sensitivity Measure: Decline in NPV Ratio | 71 bp | 50 bp | 230 bp <br> TB 13a Level of Risk | Minimal | point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report

Area: Northeast

All Reporting CMR
Report Prepared: 6/24/2003 12:59:22 PM

Present Value Estimates by Interest Rate Scenario


| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Lagging Market Index ARMs |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Month Reset Frequency | 124 | 123 | 121 | 120 | 119 | 120 | 101.71 | 0.90 |
| 2 Month to 5 Year Reset Frequency | 1,546 | 1,521 | 1,496 | 1,471 | 1,443 | 1,492 | 101.93 | 1.64 |
| Multifamily and Nonresidential Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate, Balloons | 6,106 | 6,014 | 5,926 | 5,841 | 5,759 | 5,782 | 104.03 | 1.50 |
| Adjustable-Rate, Fully Amortizing | 8,085 | 8,008 | 7,932 | 7,858 | 7,784 | 7,832 | 102.24 | 0.95 |
| Fixed-Rate, Balloon | 3,880 | 3,685 | 3,503 | 3,333 | 3,175 | 3,461 | 106.46 | 5.12 |
| Fixed-Rate, Fully Amortizing | 6,151 | 5,874 | 5,616 | 5,376 | 5,152 | 5,467 | 107.44 | 4.55 |
| Construction and Land Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 4,432 | 4,424 | 4,416 | 4,409 | 4,402 | 4,423 | 100.04 | 0.18 |
| Fixed-Rate | 962 | 937 | 914 | 892 | 872 | 993 | 94.35 | 2.59 |
| Second-Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 8,626 | 8,617 | 8,610 | 8,603 | 8,596 | 8,718 | 98.85 | 0.09 |
| Fixed-Rate | 7,708 | 7,531 | 7,362 | 7,201 | 7,047 | 7,220 | 104.31 | 2.29 |
| Other Assets Related to Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Mortgage Loans | 229 | 224 | 218 | 212 | 205 | 224 | 100.00 | 2.40 |
| Accrued Interest Receivable | 804 | 804 | 804 | 804 | 804 | 804 | 100.00 | 0.00 |
| Advance for Taxes/Insurance | 26 | 26 | 26 | 26 | 26 | 26 | 100.00 | 0.00 |
| Float on Escrows on Owned Mortgages | 30 | 69 | 117 | 157 | 189 |  |  | -62.82 |
| LESS: Value of Servicing on Mortgages Serviced by Others | 9 | 16 | 27 | 32 | 34 |  |  | -55.33 |
| TOTAL MORTGAGE LOANS AND SECURITIES | 174,664 | 171,393 | 166,906 | 161,853 | 156,573 | 165,212 | 103.74 | 2.26 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: Northeast

## All Reporting CMR

Report Prepared: 6/24/2003 12:59:22 PM

Reporting Dockets: 277
March 2003


NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 9,826 | 9,807 | 9,789 | 9,772 | 9,756 | 9,840 | 99.67 | 0.19 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 3,471 | 3,360 | 3,253 | 3,151 | 3,053 | 3,083 | 108.97 | 3.24 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 1,083 | 1,081 | 1,080 | 1,079 | 1,077 | 1,063 | 101.75 | 0.12 |
| Fixed-Rate | 8,593 | 8,496 | 8,402 | 8,310 | 8,221 | 8,403 | 101.11 | 1.12 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -306 | -302 | -299 | -296 | -293 | -302 | 0.00 | 1.05 |
| Accrued Interest Receivable | 163 | 163 | 163 | 163 | 163 | 163 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 22,831 | 22,606 | 22,389 | 22,180 | 21,978 | 22,250 | 101.60 | 0.98 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 6,681 | 6,681 | 6,681 | 6,681 | 6,681 | 6,681 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 2,238 | 2,153 | 2,063 | 1,974 | 1,887 | 2,153 | 100.00 | 4.08 |
| Zero-Coupon Securities | 108 | 104 | 101 | 99 | 97 | 99 | 105.22 | 2.89 |
| Government and Agency Securities | 3,661 | 3,561 | 3,464 | 3,372 | 3,283 | 3,323 | 107.16 | 2.76 |
| Term Fed Funds, Term Repos | 4,251 | 4,246 | 4,240 | 4,235 | 4,230 | 4,242 | 100.08 | 0.12 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 2,454 | 2,361 | 2,276 | 2,197 | 2,124 | 2,178 | 108.43 | 3.78 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 25,744 | 25,577 | 25,210 | 24,449 | 23,592 | 24,786 | 103.19 | 1.04 |
| Structured Securities (Complex) | 6,132 | 6,004 | 5,793 | 5,542 | 5,297 | 5,920 | 101.42 | 2.82 |
| LESS: Valuation Allowances for Investment Securities | 1 | 1 | 1 | 1 | 1 | 1 | 100.00 | 1.60 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 51,269 | 50,686 | 49,828 | 48,549 | 47,191 | 49,382 | 102.64 | 1.42 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: Northeast All Reporting CMR
Report Prepared: 6/24/2003 12:59:22 PM

Amounts in Millions
Base Case
0 bp
$+100 \mathrm{bp}$
+200 bp +300 bp
FaceValue

## ASSETS (cont.)

REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 182 | 182 | 182 | 182 | 182 | 182 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 34 | 34 | 34 | 34 | 34 | 34 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 114 | 115 | 113 | 107 | 98 | 115 | 100.00 | 0.43 |
| Office Premises and Equipment | 1,969 | 1,969 | 1,969 | 1,969 | 1,969 | 1,969 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 2,299 | 2,299 | 2,298 | 2,291 | 2,282 | 2,299 | 100.00 | 0.02 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 184 | 190 | 241 | 364 | 453 |  |  | -14.98 |
| Adjustable-Rate Servicing | 263 | 271 | 272 | 271 | 269 |  |  | -1.72 |
| Float on Mortgages Serviced for Others | 178 | 210 | 264 | 355 | 430 |  |  | -20.45 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 625 | 671 | 777 | 990 | 1,151 |  |  | -11.34 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 519 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 8,143 | 8,143 | 8,143 | 8,143 | 8,143 | 8,143 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 2,760 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 152 | 171 | 188 | 204 | 219 |  |  | -10.45 |
| Transaction Account Intangible | 964 | 1,373 | 1,803 | 2,224 | 2,688 |  |  | -30.58 |
| MMDA Intangible | 1,030 | 1,435 | 1,916 | 2,289 | 2,634 |  |  | -30.88 |
| Passbook Account Intangible | 1,441 | 2,094 | 2,729 | 3,364 | 3,917 |  |  | -30.74 |
| Non-Interest-Bearing Account Intangible | 226 | 516 | 792 | 1,057 | 1,307 |  |  | -54.93 |
| TOTAL OTHER ASSETS | 11,955 | 13,733 | 15,572 | 17,282 | 18,909 | 11,421 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 1,008 |  |  |
| TOTAL ASSETS | 263,643 | 261,387 | 257,769 | 253,145 | 248,086 | 251,572 | 104/102*** | 1.86 *** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

| Area: Northeast <br> All Reporting CMR <br> Report Prepared: 6/24/2003 12:59:23 PM | Amounts in Millions |  |  |  |  |  | Reporting Dockets: 277 March 2003 <br> Data as of: 6/24/2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Cas |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| L\|ABILIT|ES |  |  |  |  |  |  |  |  |
| DEPOSITS Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 12 Months or Less | 40,070 | 39,886 | 39,704 | 39,524 | 39,345 | 39,508 | 100.96 | 0.46 |
| Fixed-Rate Maturing in 13 Months or More | 31,452 | 30,574 | 29,735 | 28,930 | 28,159 | 28,723 | 106.45 | 2.81 |
| Variable-Rate | 1,182 | 1,182 | 1,182 | 1,181 | 1,181 | 1,183 | 99.93 | 0.03 |
| Demand |  |  |  |  |  |  |  |  |
| Transaction Accounts | 18,904 | 18,904 | 18,904 | 18,904 | 18,904 | 18,904 | 100/93* | 0.00/2.39* |
| MMDAs | 30,438 | 30,438 | 30,438 | 30,438 | 30,438 | 30,438 | 100/95* | 0.00/1.53* |
| Passbook Accounts | 28,078 | 28,078 | 28,078 | 28,078 | 28,078 | 28,078 | 100/93* | 0.00/2.48* |
| Non-Interest-Bearing Accounts | 12,402 | 12,402 | 12,402 | 12,402 | 12,402 | 12,402 | 100/96* | 0.00/2.38* |
| TOTAL DEPOSITS | 162,527 | 161,465 | 160,442 | 159,458 | 158,508 | 159,236 | 101/98* | 0.65/1.83* |
| BORROWINGS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 31,476 | 31,233 | 30,996 | 30,763 | 30,535 | 30,595 | 102.09 | 0.77 |
| Fixed-Rate Maturing in 37 Months or More | 9,030 | 8,640 | 8,270 | 7,921 | 7,591 | 8,228 | 105.00 | 4.40 |
| Variable-Rate | 3,168 | 3,168 | 3,167 | 3,166 | 3,165 | 3,161 | 100.19 | 0.03 |
| TOTAL BORROWINGS | 43,674 | 43,041 | 42,433 | 41,850 | 41,291 | 41,985 | 102.52 | 1.44 |
| OTHER LIABILITIES |  |  |  |  |  |  |  |  |
| Escrow Accounts |  |  |  |  |  |  |  |  |
| For Mortgages | 1,320 | 1,320 | 1,320 | 1,320 | 1,320 | 1,320 | 100.00 | 0.00 |
| Other Escrow Accounts | 132 | 128 | 125 | 121 | 118 | 138 | 93.23 | 3.07 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 4,422 | 4,422 | 4,422 | 4,422 | 4,422 | 4,422 | 100.00 | 0.00 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 468 |  |  |
| TOTAL OTHER LIABILITIES | 5,874 | 5,870 | 5,867 | 5,863 | 5,860 | 6,348 | 92.48 | 0.07 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |
| Self-Valued | 22,854 | 22,176 | 21,623 | 21,161 | 20,589 | 20,339 | 109.03 | 2.77 |
| Unamortized Yield Adjustments |  |  |  |  |  | 538 |  |  |
| TOTAL LIABILITIES | 234,929 | 232,551 | 230,365 | 228,332 | 226,247 | 228,446 | 102/99** | 0.98/1.80** |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario
Area: Northeast
All Reporting CMR
Report Prepared: $\mathbf{6 / 2 4 / 2 0 0 3 ~ 1 2 : 5 9 : 2 3 ~ P M ~}$

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario
Area: Northeast
All Reporting CMR
Report Prepared: 6/24/2003 12:59:23 PM

* Excl./Incl. deposit intangible values listed on asset side of report.
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values
\# Face Value NPV is Sum of Equity Capital and Minority Interest in Consolidated subsidaries
Note: Base Case Value is expressed as a Percent of Face Value


## AGGREGATE SCHEDULE CMR REPORT

## All Reporting CMR

Report Prepared: 6/24/2003 12:59:23 PM

Amounts in Millions
March 2003

FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$579 | \$5,686 | \$12,599 | \$9,017 | \$7,778 |
| WARM | 280 mo | 348 mo | 340 mo | 318 mo | 315 mo |
| WAC | 4.07\% | 5.74\% | 6.43\% | 7.37\% | 9.32\% |
| Amount of these that is FHA or VA Guaranteed | \$1 | \$21 | \$410 | \$952 | \$349 |
| Securities Backed by Conventional Mortgages | \$80 | \$519 | \$1,916 | \$522 | \$97 |
| WARM | 291 mo | 253 mo | 296 mo | 294 mo | 218 mo |
| Weighted Average Pass-Through Rate | 4.51\% | 5.36\% | 6.35\% | 7.17\% | 8.43\% |
| Securities Backed by FHA or VA Mortgages | \$12 | \$65 | \$1,751 | \$306 | \$85 |
| WARM | 332 mo | 348 mo | 341 mo | 300 mo | 223 mo |
| Weighted Average Pass-Through Rate | 4.80\% | 5.23\% | 6.20\% | 7.23\% | 8.38\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$605 | \$7,628 | \$8,555 | \$4,024 | \$3,168 |
| WAC | 4.61\% | 5.52\% | 6.45\% | 7.38\% | 9.28\% |
| Mortgage Securities | \$1,813 | \$6,215 | \$2,536 | \$397 | \$49 |
| Weighted Average Pass-Through Rate | 4.49\% | 5.18\% | 6.15\% | 7.10\% | 8.34\% |
| WARM (of 15-Year Loans and Securities) | 161 mo | 171 mo | 161 mo | 152 mo | 167 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$206 | \$1,797 | \$1,418 | \$678 | \$527 |
| WAC | 4.68\% | 5.50\% | 6.48\% | 7.32\% | 9.73\% |
| Mortgage Securities | \$323 | \$977 | \$271 | \$13 | \$0 |
| Weighted Average Pass-Through Rate | 4.53\% | 5.54\% | 6.22\% | 7.18\% | 9.20\% |
| WARM (of Balloon Loans and Securities) | 82 mo | 113 mo | 103 mo | 85 mo | 170 mo |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

Area: Northeast

## All Reporting CMR

Report Prepared: 6/24/2003 12:59:24 PM

ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES LOANS AND MORTGAGE-BACKED SECURITIES

Teaser ARMs
Balances Currently Subject to Introductory Rates WAC

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :---: | :---: |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |

Reporting Dockets: 277
March 2003
Data as of: 6/24/2003

| Lagging Market Index ARMs <br> by Coupon Reset Frequency |  |
| :---: | :--- |
| 1 Month | 2 Months to 5 Years |


| $\$ 24$ | $\$ 648$ | $\$ 59$ |
| ---: | ---: | ---: |
| $4.79 \%$ | $4.86 \%$ | $5.96 \%$ |
|  |  |  |
| $\$ 3,240$ | $\$ 12,518$ | $\$ 19,946$ |
| 207 bp | 290 bp | 254 bp |
| $4.99 \%$ | $5.77 \%$ | $5.81 \%$ |
| 279 mo | 298 mo | 343 mo |
| 6 mo | 12 mo | 44 mo |

$\$ 15$
4.17\% \$33 6.53\%
\$1,459
170 bp
$5.79 \%$
$5.79 \%$
255 mo
15 mo

Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | 2+ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$30 | \$27 | \$23 | \$0 | \$2 |
| Weighted Average Distance from Lifetime Cap | 116 bp | 102 bp | 156 bp | 0 bp | 166 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$32 | \$364 | \$183 | \$3 | \$62 |
| Weighted Average Distance from Lifetime Cap | 315 bp | 362 bp | 350 bp | 356 bp | 358 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$2,979 | \$12,543 | \$19,461 | \$111 | \$1,352 |
| Weighted Average Distance from Lifetime Cap | 731 bp | 669 bp | 600 bp | 749 bp | 646 bp |
| Balances Without Lifetime Cap | \$223 | \$232 | \$339 | \$7 | \$76 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$509 | \$10,535 | \$16,024 | \$40 | \$1,382 |
| Weighted Average Periodic Rate Cap | 161 bp | 196 bp | 223 bp | 136 bp | 176 bp |
| Balances Subject to Periodic Rate Floors | \$448 | \$9,847 | \$14,478 | \$37 | \$1,363 |
| MBS Included in ARM Balances | \$558 | \$2,687 | \$2,331 | \$83 | \$630 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

## Area: Northeast

## All Reporting CMR

Report Prepared: 6/24/2003 12:59:24 PM
MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES

| Balloons | Fully Amortizing |
| :--- | :--- |


| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 5,782$ | $\$ 7,832$ |
| WARM | 11 mo | 157 mo |
| Remaining Term to Full Amortization | 286 mo | 0 |
| Rate Index Code | 0 | 0 |
| Margin | 212 bp | 224 bp |
| Reset Frequency | 46 mo | 30 mo |
| MEMO: ARMs within 300 bp of Lifetime Cap |  |  |
| Balances | $\$ 43$ | $\$ 375$ |
| $\quad$ Wghted Average Distance to Lifetime Cap | 41 bp | 85 bp |
| Fixed-Rate: |  |  |
| Balances |  |  |
| WARM | $\$ 3,461$ | $\$ 5,467$ |
| Remaining Term to Full Amortization | 86 mo | 125 mo |
| WAC | 288 mo |  |
|  | $6.89 \%$ | $7.41 \%$ |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 4,423$ | $\$ 993$ |
| WARM | 30 mo | 57 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 135 bp | $6.81 \%$ |
| Reset Frequency | 4 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |
| Balances | $\$ 8,718$ | $\$ 7,220$ |
| WARM | 138 mo | 152 mo |
| Rate Index Code | 0 | $8.35 \%$ |
| Margin in Column 1; WAC in Column 2 | 44 bp | 8.3 |
| Reset Frequency | 2 mo |  |
|  |  |  |


| COMMERCIAL LOANS | Adjustable Rate | Fixed Rate |
| :---: | :---: | :---: |
| Balances | \$9,840 | \$3,083 |
| WARM | 36 mo | 45 mo |
| Margin in Column 1; WAC in Column 2 | 136 bp | 7.44\% |
| Reset Frequency | 5 mo |  |
| Rate Index Code | 0 |  |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances | \$1,063 | \$8,403 |
| WARM | 43 mo | 46 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 734 bp | 10.61\% |
| Reset Frequency | 3 mo |  |
| MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE | High Risk | Low Risk |
| Collateralized Mortgage Obligations: |  |  |
| Floating Rate | \$329 | \$3,804 |
| Fixed Rate |  |  |
| Remaining WAL $<=5$ Years | \$4,740 | \$15,041 |
| Remaining WAL 5-10 Years | \$135 | \$548 |
| Remaining WAL Over 10 Years | \$80 |  |
| Superfloaters | \$0 |  |
| Inverse Floaters \& Super POs | \$0 |  |
| Other | \$0 | \$1 |
| CMO Residuals: |  |  |
| Fixed Rate | \$0 | \$7 |
| Floating Rate | \$2 | \$5 |
| Stripped Mortgage-Backed Securities: |  |  |
| Interest-Only MBS | \$0 | \$95 |
| WAC | 0.00\% | 4.41\% |
| Principal-Only MBS | \$0 | \$0 |
| WAC | 0.00\% | 0.00\% |
| Total Mortgage-Derivative |  |  |
| Securities - Book Value | \$5,286 | \$19,500 |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
Reporting Dockets: 277
March 2003
Area: Northeast
All Reporting CMR
Data as of: 6/24/2003
Report Prepared: 6/24/2003 12:59:24 PM
Amounts in Millions

## MORTGAGE LOANS SERVICED FOR OTHERS

|  | Coupon of Fixed-Rate Mortgages Serviced for Others |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less Than 5.00\% | 5.00 to 5.99\% | 6.00 to 6.99\% | 7.00 to 7.99\% | 8.00\% \& Above |
| Fixed-Rate Mortgage Loan Servicing |  |  |  |  |  |
| Balances Serviced | \$211 | \$7,505 | \$22,576 | \$12,108 | \$8,660 |
| WARM | 173 mo | 202 mo | 281 mo | 273 mo | 256 mo |
| Weighted Average Servicing Fee | 25 bp | 27 bp | 30 bp | 32 bp | 45 bp |
| Total Number of Fixed Rate Loans Serviced that are: |  |  |  |  |  |
| ConventionalFHA/VA | 495 loans |  |  |  |  |
|  | 18 loans |  |  |  |  |
| Subserviced by Others | 15 loans |  |  |  |  |
|  | Index on Serviced Loan |  |  |  |  |
|  | Current Market | Lagging Market |  |  |  |
| Adjustable-Rate Mortgage Loan Servicing |  |  |  |  |  |
| Balances Serviced | \$18,053 \$70 |  | Total \# of Adjustable-Rate Loans Serviced |  | d 139 loans |
| WARM (in months) | $333 \mathrm{mo} \quad 223 \mathrm{mo}$ |  | Number of These Subserviced by Others |  | ers 1 loans |
| Weighted Average Servicing Fee |  | 44 bp |  |  |  |
| Total Balances of Mortgage Loans Serviced for Others |  |  | \$69,182 |  |  |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |
|  |  |  | Balances | WAC | WARM |
| Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos |  |  | \$6,681 |  |  |
| Equity Securities (including Mutual Funds) Subject to SFAs No. 115 |  |  | \$2,153 |  |  |
| Zero-Coupon Securities |  |  | \$99 | 2.19\% | 28 mo |
| Government \& Agency Securities |  |  | \$3,323 | 4.43\% | 36 mo |
| Term Fed Funds, Term Repos, and Interest-Earning Deposits |  |  | \$4,242 | $1.33 \%$ | 2 mo |
| Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) |  |  | \$2,178 | 5.22\% | 58 mo |
| Memo: Complex Securities (from supplemental reporting) |  |  | \$5,920 |  |  |
| Total Cash, Deposits, and Securities |  |  | \$24,596 |  |  |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

| Area: Northeast <br> All Reporting CMR <br> Report Prepared: 6/24/2003 12:59:24 PM | Amounts |
| :---: | :---: |
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$1,076 |
| Accrued Interest Receivable | \$804 |
| Advances for Taxes and Insurance | \$26 |
| Less: Unamortized Yield Adjustments | \$-505 |
| Valuation Allowances | \$851 |
| Unrealized Gains (Losses) | \$493 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$237 |
| Accrued Interest Receivable | \$163 |
| Less: Unamortized Yield Adjustments | \$102 |
| Valuation Allowances | \$539 |
| Unrealized Gains (Losses) | \$2 |
| OTHER ITEMS |  |
| Real Estate Held for Investment | \$34 |
| Repossessed Assets | \$182 |
| Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock) | \$115 |
| Office Premises and Equipment | \$1,969 |
| Items Related to Certain Investment Securities |  |
| Unrealized Gains (Losses) | \$91 |
| Less: Unamortized Yield Adjustments | \$-21 |
| Valuation Allowances | \$1 |
| Other Assets |  |
| Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments | \$519 |
| Miscellaneous I | \$8,143 |
| Miscellaneous II | \$2,760 |
| TOTAL ASSETS | \$251,572 |

Reporting Dockets: 277
March 2003
Data as of: 6/24/2003

## MEMORANDUM ITEMS

| Mortgage "Warehouse" Loans Reported as Mortgage <br> Loans at SC23 | $\$ 1,702$ |
| :--- | :--- |
| Loans Secured by Real Estate Reported as Consumer <br> Loans at SC34 | $\$ 3,119$ |

Loans Secured by Real Estate Reported as Consumer

Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:

| Equity Securities and Non-Mortgage-Related Mutual Funds | $\$ 1,350$ |
| :--- | :--- |
| Mortgage-Related Mututal Funds | $\$ 803$ |

Mortgage Loans Serviced by Others:
Fixed-Rate Mortgage Loans Serviced \$6,211
Weighted Average Servicing Fee $\quad 33 \mathrm{bp}$
Adjustable-Rate Mortgage Loans Serviced \$2,065
Weighted Average Servicing Fee
31 bp
Credit-Card Balances Expected to Pay Off in Grace Period

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: Northeast
Reporting Dockets: 277
March 2003
All Reporting CMR
Amounts in Millions
Data as of: 6/24/2003

## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less

| Original Maturity in Months |  | Early Withdrawals During |
| ---: | ---: | ---: | ---: |
| Quarter (Optional) |  |  |$\left.| \begin{array}{rrr}\hline 12 \text { or Less } & 13 \text { to } 36 & 37 \text { or More }\end{array}\right)$ WAC

WARM
Balances Maturing in 4 to 12 Months WAC
WARM
Balances Maturing in 13 to 36 Months WAC
WARM
Balances Maturing in 37 or More Months WAC
WARM
4.89\%

63 mo

Total Fixed-Rate, Fixed Maturity Deposits:
\$68,231

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

Original Maturity in Months

Balances in Brokered Deposits
Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest: Balances Subject to Penalty Penalty in Months of Forgone Interest

| Original Maturity in Months |  |  |
| ---: | ---: | ---: |
| 12 or Less | 13 to 36 | 37 or More |
| $\$ 490$ | $\$ 937$ | $\$ 417$ |

\$18,062
2.99 mo
\$2,074
\$21,005
5.84 mo
\$10,844
6.89 mo
\$1,237

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)
Reporting Dockets: 277
March 2003
All Reporting CMR
Amounts in Millions Data as of: 6/24/2003

## FIXED-RATE, FIXED-MATURITY BORROWINGS

| FHLB ADVANCES, OTHER BORROWINGS, REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | Remaining Maturity |  |  | WAC |
| :---: | :---: | :---: | :---: | :---: |
|  | 0 to 3 Months | 4 to 36 Months | Over 36 Months |  |
| Balances by Coupon Class: |  |  |  |  |
| Under 3.00\% | \$14,418 | \$2,060 | \$434 | 1.34\% |
| 3.00 to 3.99\% | \$71 | \$5,159 | \$4,343 | 3.51\% |
| 4.00 to 4.99\% | \$484 | \$1,942 | \$1,050 | 4.57\% |
| 5.00 to 5.99\% | \$287 | \$1,762 | \$1,902 | 5.44\% |
| 6.00 to 6.99\% | \$416 | \$2,909 | \$317 | 6.54\% |
| 7.00 to 7.99\% | \$82 | \$955 | \$131 | 7.18\% |
| 8.00 to $8.99 \%$ | \$0 | \$5 | \$50 | 8.25\% |
| 9.00 and Above | \$0 | \$44 | \$0 | 11.48\% |
| WARM | 1 mo | 18 mo | 60 mo |  |

[^0]
## MEMOS

Variable-Rate, Fixed-Maturity Liabilities \$24,683
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock \$0

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

## Area: Northeast

All Reporting CMR
Report Prepared: 6/24/2003 12:59:25 PM
Amounts in Millions
Data as of: 6/24/2003
MINORITY INTEREST AND CAPITAL

| NON-MATURITY DEPOSITS | $\$ 18,904$ |
| :--- | ---: |
| Transaction Accounts | $\$ 30,438$ |
| Money Market Deposit Accounts (MMDAs) | $\$ 28,078$ |
| Passbook Accounts | $\$ 12,402$ |
| Non-Interest-Bearing Non-Maturity Deposits |  |
| ESCROW ACCOUNTS | $\$ 568$ |
| Escrow for Mortgages Held in Portfolio | $\$ 753$ |
| Escrow for Mortgages Serviced for Others | $\$ 138$ |
| Other Escrows | $\$ 91,280$ |
| TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS | $\$ 522$ |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS | $\$ 16$ |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS |  |
| OTHER LIABILITIES | $\$ 0$ |
| Collateralized Mortgage Securities Issued | $\$ 4,422$ |
| Miscellaneous I | $\$ 468$ |


| TOTAL LIABILITIES | $\mathbf{\$ 2 2 8 , 4 4 6}$ |
| :--- | ---: |
| MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES | $\$ 148$ |
| EQUITY CAPITAL | $\$ 22,967$ |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: Northeast

All Reporting CMR
Report Prepared: 6/24/2003 12:59:25 PM

## Amounts in Millions

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs |  | \$8 |
| 1004 | Opt commitment to orig 6-mo or 1-yr COFI ARMs |  | \$2 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs | 51 | \$1,283 |
| 1008 | Opt commitment to orig 3- or 5-yr Treasury ARMs | 57 | \$1,071 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 33 | \$477 |
| 1012 | Opt commitment to orig 10-, 15-, or 20-year FRMs | 130 | \$3,224 |
| 1014 | Opt commitment to orig 25 - or 30-year FRMs | 107 | \$6,424 |
| 1016 | Opt commitment to orig "other" Mortgages | 68 | \$766 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained |  | \$11 |
| 2008 | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained |  | \$1 |
| 2010 | Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained |  | \$1 |
| 2012 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained | 6 | \$13 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained |  | \$10 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained Commit/sell $6-\mathrm{mo}$ or 1 -yr Treas/LIBOR ARM Ins, svc retained |  | \$113 |
| 2026 |  |  | \$0 |
| 2028 | Commit/sell 3- or 5-yr Treasury ARM loans, svc retained |  | \$13 |
| 2030 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained |  | \$362 |
| 2032 | Commit/sell 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc retained | 29 | \$1,189 |
| 2034 | Commit/sell 25- to 30-yr FRM loans, svc retained | 35 | \$1,314 |
| 2036 | Commit/sell "other" Mortgage loans, svc retained |  | \$0 |
| 2042 | Commit/purchase 1-month COFI ARM MBS |  | \$0 |
| 2046 | Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$7 |
| 2048 | Commit/purchase 3 -yr or 5 -yr Treasury ARM MBS |  | \$1 |
| 2052 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM MBS |  | \$49 |
| 2054 | Commit/purchase 25- to 30-year FRM MBS |  | \$1,001 |
| 2056 | Commit/purchase "other" MBS |  | \$7 |
| 2072 | Commit/sell 10-, 15-, or $20-\mathrm{yr}$ FRM MBS | 6 | \$1,705 |
| 2074 | Commit/sell 25 - or 30-yr FRM MBS | 7 | \$7,368 |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

All Reporting CMR
Report Prepared: 6/24/2003 12:59:25 PM

## Amounts in Millions

Data as of: 6/24/2003

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 2076 | Commit/sell "other" MBS |  | \$3 |
| 2082 | Commit/purchase low-risk fixed-rate mtg derivative product |  | \$780 |
| 2102 | Commit/purchase 1-mo COFI ARM loans, svc released |  | \$1 |
| 2106 | Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$75 |
| 2108 | Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released |  | \$3 |
| 2110 | Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$8 |
| 2112 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc released |  | \$24 |
| 2114 | Commit/purchase 25- or 30-yr FRM loans, svc released |  | \$21 |
| 2126 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$3,518 |
| 2128 | Commit/sell 3- or 5-yr Treasury ARM loans, svc released |  | \$107 |
| 2130 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$369 |
| 2132 | Commit/sell 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc released | 15 | \$2,817 |
| 2134 | Commit/sell 25- or 30-yr FRM loans, svc released | 22 | \$12,102 |
| 2136 | Commit/sell "other" Mortgage loans, svc released |  | \$2,170 |
| 2204 | Firm commit/originate 6-month or 1 -yr COFI ARM loans |  | \$3 |
| 2206 | Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins | 16 | \$400 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans | 18 | \$111 |
| 2210 | Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins | 11 | \$108 |
| 2212 | Firm commit/originate 10-, 15-, or 20-year FRM loans | 59 | \$2,404 |
| 2214 | Firm commit/originate 25 - or 30-year FRM loans | 51 | \$4,113 |
| 2216 | Firm commit/originate "other" Mortgage loans | 33 | \$172 |
| 3008 | Option to purchase 3- or 5 -yr Treasury ARMs |  | \$2 |
| 3010 | Option to purchase 5- or 7-yr Balloon or 2-step mtgs |  | \$1 |
| 3012 | Option to purchase 10-, 15-, or $20-\mathrm{yr}$ FRMs |  | \$1 |
| 3016 | Option to purchase "other" Mortgages |  | \$1 |
| 3026 | Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs |  | \$188 |
| 3028 | Option to sell 3- or 5-year Treasury ARMs |  | \$44 |
| 3030 | Option to sell 5- or 7-yr Balloon or 2-step mtgs |  | \$0 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Northeast

## Amounts in Millions

Data as of: 6/24/2003

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 3032 | Option to sell 10-, 15-, or 20-year FRMs |  | \$77 |
| 3034 | Option to sell 25 - or 30-year FRMs | 7 | \$458 |
| 3036 | Option to sell "other" Mortgages |  | \$11 |
| 3050 | Short opt to purchase 5- or 7-yr Balloon or 2-step mtg Ins |  | \$10 |
| 3072 | Short option to sell $10-15-$ - or $20-\mathrm{yr}$ FRMs |  | \$7 |
| 3074 | Short option to sell 25 - or $30-\mathrm{yr}$ FRMs |  | \$9 |
| 3076 | Short option to sell "other" Mortgages |  | \$0 |
| 4002 | Commit/purchase non-Mortgage financial assets | 25 | \$858 |
| 4022 | Commit/sell non-Mortgage financial assets |  | \$509 |
| 5002 | IR swap: pay fixed, receive 1-month LIBOR |  | \$78 |
| 5004 | IR swap: pay fixed, receive 3-month LIBOR |  | \$229 |
| 5010 | IR swap: pay fixed, receive 3-month Treasury |  | \$5 |
| 5022 | IR swap: pay fixed, receive the prime rate |  | \$3 |
| 5024 | IR swap: pay 1-month LIBOR, receive fixed |  | \$7,779 |
| 5044 | IR swap: pay the prime rate, receive fixed |  | \$3 |
| 6002 | Interest rate Cap based on 1-month LIBOR |  | \$45 |
| 6004 | Interest rate Cap based on 3-month LIBOR |  | \$350 |
| 6008 | Interest rate Cap based on 3-month Treasury |  | \$30 |
| 6032 | Short interest rate Cap based on 1-month LIBOR |  | \$42 |
| 6034 | Short interest rate Cap based on 3-month LIBOR |  | \$20 |
| 7002 | Interest rate floor based on 1-month LIBOR |  | \$8 |
| 7032 | Short interest rate floor based on 1-month LIBOR |  | \$8 |
| 8010 | Long futures contract on 10-year Treasury note |  | \$20 |
| 8038 | Short futures contract on 5-year Treasury note |  | \$21 |
| 8040 | Short futures contract on 10-year Treasury note |  | \$52 |
| 9502 | Fixed-rate construction loans in process | 125 | \$568 |
| 9512 | Adjustable-rate construction loans in process | 79 | \$1,512 |


[^0]:    Total Fixed-Rate, Fixed-Maturity Borrowings

