# Office of Thrift Supervision

**Economic Analysis Division Washington, DC 20552** 

**Area: Northeast** 

All Reporting CMR Reporting Dockets: 277 March 2003

# **Interest Rate Sensitivity of Net Portfolio Value (NPV)**

		Net Portfolio Valu ollars are in Millio	NPV as % of PV of Assets		
Change in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change
+300 bp	23,413	-5,035	-18 %	9.44 %	-145 bp
+200 bp	25,765	-2,683	-9 %	10.18 %	-71 bp
+100 bp	27,662	-785	-3 %	10.73 %	-15 bp
0 bp	28,448			10.88 %	•
-100 bp	28,004	-443	-2 %	10.62 %	-26 bp

# **Risk Measure for a Given Rate Shock**

	3/31/2003	12/31/2002	3/31/2002
Pre-shock NPV Ratio: NPV as % of PV Assets Post-shock NPV Ratio	10.88 %	10.25 %	11.26 %
	10.18 %	9.75 %	8.96 %
Sensitivity Measure: Decline in NPV Ratio	71 bp	50 bp	230 bp
TB 13a Level of Risk	Minimal	Minimal	Moderate

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

# **Present Value Estimates by Interest Rate Scenario**

Area: Northeast
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#### **Amounts in Millions**

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	-100 bp	Base Case 0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
	-100 bp	da b	+100 bp	+200 bp	+300 bp	racevalue	BC/FV	EII.Dur.
ASSETS								
MORTGAGE LOANS AND SECURITIES								
Fixed-Rate Single-Family First-Mortgage Loans a	ind MBS							
30-Year Mortgage Loans	38,149	37,360	36,001	34,467	32,847	35,658	104.77	2.87
30-Year Mortgage Securities	5,698	5,607	5,414	5,140	4,866	5,354	104.73	2.52
15-Year Mortgages and MBS	37,371	36,562	35,240	33,680	32,071	34,991	104.49	2.91
Balloon Mortgages and MBS	6,602	6,509	6,394	6,257	6,107	6,210	104.81	1.59
Adjustable-Rate Single-Family First-Mortgage Lo	ans and MBS	: Current Mar	ket Index AR	Ms				
6 Month or Less Reset Frequency	3,347	3,336	3,321	3,302	3,274	3,264	102.19	0.38
7 Month to 2 Year Reset Frequency	13,777	13,650	13,527	13,379	13,184	13,166	103.68	0.92
2+ to 5 Year Reset Frequency	21,019	20,527	19,971	19,356	18,683	20,006	102.61	2.55
Adjustable-Rate Single-Family First-Mortgage Lo	ans and MBS	: Lagging Ma	rket Index AF	RMs				
1 Month Reset Frequency	124	123	121	120	119	120	101.71	0.90
2 Month to 5 Year Reset Frequency	1,546	1,521	1,496	1,471	1,443	1,492	101.93	1.64
Multifamily and Nonresidential Mortgage Loans a	and Securities	•						
Adjustable-Rate, Balloons	6,106	6,014	5,926	5,841	5,759	5,782	104.03	1.50
Adjustable-Rate, Fully Amortizing	8,085	8,008	7,932	7,858	7,784	7,832	102.24	0.95
Fixed-Rate, Balloon	3,880	3,685	3,503	3,333	3,175	3,461	106.46	5.12
Fixed-Rate, Fully Amortizing	6,151	5,874	5,616	5,376	5,152	5,467	107.44	4.5
Construction and Land Loans								
Adjustable-Rate	4,432	4,424	4,416	4,409	4,402	4,423	100.04	0.18
Fixed-Rate	962	937	914	892	872	993	94.35	2.59
Second-Mortgage Loans and Securities								
Adjustable-Rate	8,626	8,617	8,610	8,603	8,596	8,718	98.85	0.09
Fixed-Rate	7,708	7,531	7,362	7,201	7,047	7,220	104.31	2.29
Other Assets Related to Mortgage Loans and Sec	curities							
Net Nonperforming Mortgage Loans	229	224	218	212	205	224	100.00	2.40
Accrued Interest Receivable	804	804	804	804	804	804	100.00	0.00
Advance for Taxes/Insurance	26	26	26	26	26	26	100.00	0.00
Float on Escrows on Owned Mortgages	30	69	117	157	189			-62.82
LESS: Value of Servicing on Mortgages Serviced by Others	9	16	27	32	34			-55.33

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# **Present Value Estimates by Interest Rate Scenario**

**Area: Northeast All Reporting CMR** 

**Reporting Dockets: 277** March 2003

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#### **Amounts in Millions**

		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
NONMORTGAGE LOANS								
Commercial Loans								
Adjustable-Rate	9,826	9,807	9,789	9,772	9,756	9,840	99.67	0.19
Fixed-Rate	3,471	3,360	3,253	3,151	3,053	3,083	108.97	3.24
Consumer Loans								
Adjustable-Rate	1,083	1,081	1,080	1,079	1,077	1,063	101.75	0.12
Fixed-Rate	8,593	8,496	8,402	8,310	8,221	8,403	101.11	1.12
Other Assets Related to Nonmortgage Loans and	Securities							
Net Nonperforming Nonmortgage Loans	-306	-302	-299	-296	-293	-302	0.00	1.05
Accrued Interest Receivable	163	163	163	163	163	163	100.00	0.00
TOTAL NONMORTGAGE LOANS	22,831	22,606	22,389	22,180	21,978	22,250	101.60	0.98
CASH, DEPOSITS, AND SECURITIES								
Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos	6,681	6,681	6,681	6,681	6,681	6,681	100.00	0.00
Equities and All Mutual Funds	2,238	2,153	2,063	1,974	1,887	2,153	100.00	4.08
Zero-Coupon Securities	108	104	101	99	97	99	105.22	2.89
Government and Agency Securities	3,661	3,561	3,464	3,372	3,283	3,323	107.16	2.76
Term Fed Funds, Term Repos	4,251	4,246	4,240	4,235	4,230	4,242	100.08	0.12
Munis, Mtg-Backed Bonds, Corporates, Commercial Paper	2,454	2,361	2,276	2,197	2,124	2,178	108.43	3.78
Mortgage-Derivative and Structured Securities								
Valued by OTS	0	0	0	0	0	0	0.00	0.00
Valued by Institution	25,744	25,577	25,210	24,449	23,592	24,786	103.19	1.04
Structured Securities (Complex)	6,132	6,004	5,793	5,542	5,297	5,920	101.42	2.82
LESS: Valuation Allowances for Investment Securities	11	1	11	1	1	1	100.00	1.60
TOTAL CASH, DEPOSITS, AND SECURITIES	51,269	50,686	49,828	48,549	47,191	49,382	102.64	1.42

# **Present Value Estimates by Interest Rate Scenario**

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		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
<b>REAL ASSETS, INVESTMENTS IN UNC</b>	ONSOLIDATI	ED SUBSID	IARIES, ET	C.				
Repossessed Assets	182	182	182	182	182	182	100.00	0.00
Real Estate Held for Investment	34	34	34	34	34	34	100.00	0.00
Investment in Unconsolidated Subsidiaries	114	115	113	107	98	115	100.00	0.43
Office Premises and Equipment	1,969	1,969	1,969	1,969	1,969	1,969	100.00	0.00
TOTAL REAL ASSETS, ETC.	2,299	2,299	2,298	2,291	2,282	2,299	100.00	0.02
MORTGAGE LOANS SERVICED FOR C	THERS							
Fixed-Rate Servicing	184	190	241	364	453			-14.98
Adjustable-Rate Servicing	263	271	272	271	269			-1.72
Float on Mortgages Serviced for Others	178	210	264	355	430			-20.45
TOTAL MORTGAGE LOANS SERVICED FOR OTHERS	625	671	777	990	1,151			-11.34
OTHER ASSETS								
Purchased and Excess Servicing						519		
Margin Account	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	8,143	8,143	8,143	8,143	8,143	8,143	100.00	0.00
Miscellaneous II						2,760		
Deposit Intangibles								
Retail CD Intangible	152	171	188	204	219			-10.45
Transaction Account Intangible	964	1,373	1,803	2,224	2,688			-30.58
MMDA Intangible	1,030	1,435	1,916	2,289	2,634			-30.88
Passbook Account Intangible	1,441	2,094	2,729	3,364	3,917			-30.74
Non-Interest-Bearing Account Intangible	226	516	792	1,057	1,307			-54.93
TOTAL OTHER ASSETS	11,955	13,733	15,572	17,282	18,909	11,421		
Miscellaneous Assets								
Unrealized Gains Less Unamortized Yield Adjustments						1,008		
TOTAL ASSETS	263,643	261,387	257,769	253,145	248,086	251,572	104/102***	1.12/1.86***

## **Present Value Estimates by Interest Rate Scenario**

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**Amounts in Millions** 

		Base Case									
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.			
LIABILITIES											
DEPOSITS											
Fixed-Maturity											
Fixed-Rate Maturing in 12 Months or Less	40,070	39,886	39,704	39,524	39,345	39,508	100.96	0.46			
Fixed-Rate Maturing in 13 Months or More	31,452	30,574	29,735	28,930	28,159	28,723	106.45	2.81			
Variable-Rate	1,182	1,182	1,182	1,181	1,181	1,183	99.93	0.03			
Demand											
Transaction Accounts	18,904	18,904	18,904	18,904	18,904	18,904	100/93*	0.00/2.39			
MMDAs	30,438	30,438	30,438	30,438	30,438	30,438	100/95*	0.00/1.53			
Passbook Accounts	28,078	28,078	28,078	28,078	28,078	28,078	100/93*	0.00/2.48*			
Non-Interest-Bearing Accounts	12,402	12,402	12,402	12,402	12,402	12,402	100/96*	0.00/2.38			
TOTAL DEPOSITS	162,527	161,465	160,442	159,458	158,508	159,236	101/98*	0.65/1.83			
BORROWINGS											
Fixed-Maturity											
Fixed-Rate Maturing in 36 Months or Less	31,476	31,233	30,996	30,763	30,535	30,595	102.09	0.77			
Fixed-Rate Maturing in 37 Months or More	9,030	8,640	8,270	7,921	7,591	8,228	105.00	4.40			
Variable-Rate	3,168	3,168	3,167	3,166	3,165	3,161	100.19	0.03			
TOTAL BORROWINGS	43,674	43,041	42,433	41,850	41,291	41,985	102.52	1.44			
OTHER LIABILITIES											
Escrow Accounts											
For Mortgages	1,320	1,320	1,320	1,320	1,320	1,320	100.00	0.00			
Other Escrow Accounts	132	128	125	121	118	138	93.23	3.07			
Miscellaneous Other Liabilities											
Collateralized Mortgage Securities Issued	0	0	0	0	0	0	0.00	0.00			
Miscellaneous I	4,422	4,422	4,422	4,422	4,422	4,422	100.00	0.00			
Miscellaneous II	0	0	0	0	0	468					
TOTAL OTHER LIABILITIES	5,874	5,870	5,867	5,863	5,860	6,348	92.48	0.07			
Other Liabilities not Included Above											
Self-Valued	22,854	22,176	21,623	21,161	20,589	20,339	109.03	2.77			
Unamortized Yield Adjustments						538					
TOTAL LIABILITIES	234,929	232,551	230,365	228,332	226,247	228,446	102/99**	0.98/1.80**			

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# **Present Value Estimates by Interest Rate Scenario**

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		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur
FINANCIAL DERIVATIVES AND	OFF-BALANC	E-SHEE	T POSITION	ONS				
OPTIONAL COMMITMENTS TO ORIG	SINATE							
FRMs and Balloon/2-Step Mortgages	427	104	-403	-881	-1,314			
ARMs	55	37	13	-23	-72			
Other Mortgages	11	0	-15	-31	-49			
FIRM COMMITMENTS								
Purchase/Originate Mortgages and MBS	507	122	-415	-921	-1,384			
Sell Mortgages and MBS	-1,959	-749	1,088	2,900	4,562			
Purchase Non-Mortgage Items	5	0	-4	-9	-13			
Sell Non-Mortgage Items	-34	0	31	60	87			
INTEREST-RATE SWAPS								
Pay Fixed, Receive Floating	-31	-10	11	31	48			
Pay Floating, Receive Fixed	432	229	29	-157	-331			
Basis Swaps	0	0	0	0	0			
Swaptions	0	0	0	0	0			
OTHER DERIVATIVES								
Options on Mortgages and MBS	0	3	27	60	92			
Interest-Rate Caps	0	0	0	0	1			
Interest-Rate Floors	0	0	0	0	0			
Futures	-1	0	3	6	9			
Options on Futures	0	0	0	0	0			
Construction LIP	-24	-45	-65	-84	-102			
Self-Valued	-97	-79	-42	1	41			
TOTAL OFF-BALANCE-SHEET POSITIONS	-709	-388	258	951	1.574		•	

#### **Present Value Estimates by Interest Rate Scenario**

**Area: Northeast Reporting Dockets: 277** 

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**All Reporting CMR Amounts in Millions** Report Prepared: 6/24/2003 12:59:23 PM Data as of: 6/24/2003

Base Case								
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
NET PORTFOLIO VALUE								
+ ASSETS	263,643	261,387	257,769	253,145	248,086	251,572	104/102***	1.12/1.86***
- LIABILITIES	234,929	232,551	230,365	228,332	226,247	228,446	102/99**	0.98/1.80**
+ OFF-BALANCE-SHEET POSITIONS	-709	-388	258	951	1,574			
TOTAL NET PORTFOLIO VALUE	28,004	28,448	27,662	25,765	23,413	23,126#	123.01	0.60

Note: Base Case Value is expressed as a Percent of Face Value

<sup>\*</sup> Excl./Incl. deposit intangible values listed on asset side of report.

\*\* Excl./Incl. deposit intangible values.

\*\*\* Incl./Excl. deposit intangible values.

# Face Value NPV is Sum of Equity Capital and Minority Interest in Consolidated subsidaries

Area: Northeast

All Reporting CMR

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## FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

			Coupon		
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
30-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$579	\$5,686	\$12,599	\$9,017	\$7,778
WARM	280 mo	348 mo	340 mo	318 mo	315 mo
WAC	4.07%	5.74%	6.43%	7.37%	9.32%
Amount of these that is FHA or VA Guaranteed	\$1	\$21	\$410	\$952	\$349
Securities Backed by Conventional Mortgages	\$80	\$519	\$1,916	\$522	\$97
WARM	291 mo	253 mo	296 mo	294 mo	218 mo
Weighted Average Pass-Through Rate	4.51%	5.36%	6.35%	7.17%	8.43%
Securities Backed by FHA or VA Mortgages	\$12	\$65	\$1,751	\$306	\$85
WARM	332 mo	348 mo	341 mo	300 mo	223 mo
Weighted Average Pass-Through Rate	4.80%	5.23%	6.20%	7.23%	8.38%
15-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$605	\$7,628	\$8,555	\$4,024	\$3,168
WAC	4.61%	5.52%	6.45%	7.38%	9.28%
Mortgage Securities	\$1,813	\$6,215	\$2,536	\$397	\$49
Weighted Average Pass-Through Rate	4.49%	5.18%	6.15%	7.10%	8.34%
WARM (of 15-Year Loans and Securities)	161 mo	171 mo	161 mo	152 mo	167 mo
BALLOON MORTGAGES AND MBS					
Mortgage Loans	\$206	\$1,797	\$1,418	\$678	\$527
WAC	4.68%	5.50%	6.48%	7.32%	9.73%
Mortgage Securities	\$323	\$977	\$271	\$13	\$0
Weighted Average Pass-Through Rate	4.53%	5.54%	6.22%	7.18%	9.20%
WARM (of Balloon Loans and Securities)	82 mo	113 mo	103 mo	85 mo	170 mo

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities

\$82,213

#### **ASSETS (continued)**

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ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE	~	urrent Market Index ARI y Coupon Reset Freque		Lagging Market Index ARMs by Coupon Reset Frequency		
LOANS AND MORTGAGE-BACKED SECURITIES	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years	
Teaser ARMs					'	
Balances Currently Subject to Introductory Rates	\$24	\$648	\$59	\$15	\$33	
WAC	4.79%	4.86%	5.96%	4.17%	6.53%	
Non-Teaser ARMs						
Balances of All Non-Teaser ARMs	\$3,240	\$12,518	\$19,946	\$106	\$1,459	
Weighted Average Margin	207 bp	290 bp	254 bp	145 bp	170 bp	
WAČ	4.99%	5.77%	5.81 <sup>°</sup>	4.64%	5.79%	
WARM	279 mo	298 mo	343 mo	236 mo	255 mo	
Weighted Average Time Until Next Payment Reset	6 mo	12 mo	44 mo	2 mo	15 mo	
Total Adjustable-Rate, Single-Family, First Mortga	age Loans & Mortg	age-Backed Securi	ties		\$38,049	

MEMO ITEMS FOR ALL ARMS (Reported at CMR 815)	~	urrent Market Index ARN  Coupon Reset Frequen		Lagging Market Index ARMs by Coupon Reset Frequency		
	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years	
ARM Balances by Distance from Lifetime Cap						
Balances With Coupon Within 200 bp of Lifetime Cap	\$30	\$27	\$23	\$0	\$2	
Weighted Average Distance from Lifetime Cap	116 bp	102 bp	156 bp	0 bp	166 bp	
Balances With Coupon 201-400 bp from Lifetime Cap	\$32	\$364	\$183	\$3	\$62	
Weighted Average Distance from Lifetime Cap	315 bp	362 bp	350 bp	356 bp	358 bp	
Balances With Coupon Over 400 bp from Lifetime Cap	\$2,979	\$12,543	\$19,461	\$111	\$1,352	
Weighted Average Distance from Lifetime Cap	731 bp	669 bp	600 bp	749 bp	646 bp	
Balances Without Lifetime Cap	\$223	\$232	\$339	\$7	\$76	
ARM Cap and Floor Detail						
Balances Subject to Periodic Rate Caps	\$509	\$10,535	\$16,024	\$40	\$1,382	
Weighted Average Periodic Rate Cap	161 bp	196 bp	223 bp	136 bp	176 bp	
Balances Subject to Periodic Rate Floors	\$448	\$9,847	\$14,478	\$37	\$1,363	
MBS Included in ARM Balances	\$558	\$2,687	\$2,331	\$83	\$630	

# **ASSETS (continued)**

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MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES	Balloons	Fully Amortizing
Adjustable-Rate:		
, Balances	\$5,782	\$7,832
WARM	111 mo	157 mo
Remaining Term to Full Amortization	286 mo	
Rate Index Code	0	0
Margin	212 bp	224 bp
Reset Frequency	46 mo	30 mo
MEMO: ARMs within 300 bp of Lifetime Cap		
Balances	\$43	\$375
Wghted Average Distance to Lifetime Cap	41 bp	85 bp
Fixed-Rate:		
Balances	\$3,461	\$5,467
WARM	86 mo	125 mo
Remaining Term to Full Amortization	288 mo	
WAC	6.89%	7.41%

CONSTRUCTION AND LAND LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$4,423 30 mo 0	\$993 57 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	135 bp 4 mo	6.81%

SECOND MORTGAGE LOANS AND SECURITIES	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$8,718 138 mo 0	\$7,220 152 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	44 bp 2 mo	8.35%

Millions Data as of: 6		
COMMERCIAL LOANS	Adjustable Rate	Fixed Rate
Balances WARM Margin in Column 1; WAC in Column 2 Reset Frequency Rate Index Code	\$9,840 36 mo 136 bp 5 mo 0	\$3,083 45 mo 7.44%
CONSUMER LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$1,063 43 mo 0	\$8,403 46 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	734 bp 3 mo	10.61%
MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE	High Risk	Low Risk
Collateralized Mortgage Obligations: Floating Rate Fixed Rate	\$329	\$3,804
Remaining WAL <= 5 Years Remaining WAL 5-10 Years Remaining WAL Over 10 Years Superfloaters Inverse Floaters & Super POs	\$4,740 \$135 \$80 \$0 \$0	\$15,041 \$548
Other  CMO Residuals:	\$0 \$0	\$1
Fixed Rate Floating Rate Stripped Mortgage-Backed Securities:	\$0 \$2	\$7 \$5
Interest-Only MBS  WAC  Principal-Only MBS	\$0 0.00% \$0	\$95 4.41% \$0
WAC Total Mortgage-Derivative	0.00%	0.00%
Securities - Book Value	\$5,286	\$19,500

#### **ASSETS (continued)**

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#### MORTGAGE LOANS SERVICED FOR OTHERS

**All Reporting CMR** 

Coupon of Fixed-Rate Mortgages Serviced for Others				
Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
\$211	\$7,505	\$22,576	\$12,108	\$8,660
173 mo	202 mo	281 mo	273 mo	256 mo
25 bp	27 hp	30 bp	32 bp	45 bp

Total Number of Fixed Rate Loans Serviced that are:

Conventional 495 loans FHA/VA 18 loans Subserviced by Others 15 loans

Index on Serviced Loan	
Current Market	Lagging Market

Adjustable-Rate Mortgage Loan Servicing

Fixed-Rate Mortgage Loan Servicing

Weighted Average Servicing Fee

Balances Serviced WARM

Balances Serviced\$18,053\$70WARM (in months)333 mo223 moWeighted Average Servicing Fee46 bp44 bp

Total # of Adjustable-Rate Loans Serviced Number of These Subserviced by Others

139 loans 1 loans

MANDEN.

**Total Balances of Mortgage Loans Serviced for Others** 

\$69,182

#### **CASH, DEPOSITS, AND SECURITIES**

	balances	WAC	WARW
Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos	\$6,681		
Equity Securities (including Mutual Funds) Subject to SFAs No. 115	\$2,153		
Zero-Coupon Securities	\$99	2.19%	28 mo
Government & Agency Securities	\$3,323	4.43%	36 mo
Term Fed Funds, Term Repos, and Interest-Earning Deposits	\$4,242	1.33%	2 mo
Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.)	\$2,178	5.22%	58 mo
Memo: Complex Securities (from supplemental reporting)	\$5,920		

Total Cash, Deposits, and Securities	\$24,596
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## **ASSETS (continued)**

**Area: Northeast Reporting Dockets: 277** 

March 2003

**All Reporting CMR Amounts in Millions** Report Prepared: 6/24/2003 12:59:24 PM Data as of: 6/24/2003

Report 1 repared. 0/24/2005 12:59:24 1 W	7 11110 11110
ITEMS RELATED TO MORTAGE LOANS AND SECURITIES	
Nonperforming Loans Accrued Interest Receivable Advances for Taxes and Insurance Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$1,076 \$804 \$26 \$-505 \$851 \$493
ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIE	S
Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$237 \$163 \$102 \$539 \$2
OTHER ITEMS	
Real Estate Held for Investment	\$34
Repossessed Assets	\$182
Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock)	\$115
Office Premises and Equipment	\$1,969
Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances	\$91 \$-21 \$1
Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I Miscellaneous II	\$519 \$8,143
TOTAL ASSETS	\$2,760 <b>\$251,572</b>

MEMORANDUM ITEMS	
Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC23	\$1,702
Loans Secured by Real Estate Reported as Consumer Loans at SC34	\$3,119
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:	
Equity Securities and Non-Mortgage-Related Mutual Funds Mortgage-Related Mututal Funds	\$1,350 \$803
Mortgage Loans Serviced by Others: Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee Adjustable-Rate Mortgage Loans Serviced Weighted Average Servicing Fee	\$6,211 33 bp \$2,065 31 bp
Credit-Card Balances Expected to Pay Off in Grace Period	\$12

# AGGREGATE SCHEDULE CMR REPORT LIABILITIES

**Area: Northeast Reporting Dockets: 277 All Reporting CMR** 

March 2003

Report Prepared: 6/24/2003 12:59:25 PM **Amounts in Millions** Data as of: 6/24/2003

#### **FIXED-RATE, FIXED-MATURITY DEPOSITS**

	Original Maturity in Months		Early Withdrawals During	
Balances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter (Optional)
Balances Maturing in 3 Months or Less WAC WARM	\$9,344 2.17% 2 mo	\$3,260 4.42% 2 mo	\$983 6.01% 2 mo	\$93
Balances Maturing in 4 to 12 Months WAC WARM	\$13,142 2.13% 7 mo	\$10,921 3.69% 8 mo	\$1,858 5.13% 7 mo	\$152
Balances Maturing in 13 to 36 Months WAC WARM		\$12,331 3.38% 20 mo	\$7,141 6.18% 23 mo	\$114
Balances Maturing in 37 or More Months WAC WARM			\$9,251 4.89% 63 mo	\$34

**Total Fixed-Rate, Fixed Maturity Deposits:** \$68,231

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

	Original Maturity in Months		
	12 or Less	13 to 36	37 or More
Balances in Brokered Deposits	\$490	\$937	\$417
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest:			
Balances Subject to Penalty	\$18,062	\$21,005	\$10,844
Penalty in Months of Forgone Interest	2.99 mo	5.84 mo	6.89 mo
Balances in New Accounts	\$2,074	\$1,237	\$1,050

# **LIABILITIES (continued)**

**Area: Northeast** 

March 2003

**Reporting Dockets: 277** 

**All Reporting CMR** Report Prepared: 6/24/2003 12:59:25 PM **Amounts in Millions** Data as of: 6/24/2003

FIXED-RATE	, FIXED-MATURITY BORROWINGS

FHLB ADVANCES, OTHER BORROWINGS,	Remaining Maturity			
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT	0 to 3 Months	4 to 36 Months	Over 36 Months	WAC
Balances by Coupon Class:				
Under 3.00%	\$14,418	\$2,060	\$434	1.34%
3.00 to 3.99%	\$71	\$5,159	\$4,343	3.51%
4.00 to 4.99%	\$484	\$1,942	\$1,050	4.57%
5.00 to 5.99%	\$287	\$1,762	\$1,902	5.44%
6.00 to 6.99%	\$416	\$2,909	\$317	6.54%
7.00 to 7.99%	\$82	\$955	\$131	7.18%
8.00 to 8.99%	\$0	\$5	\$50	8.25%
9.00 and Above	\$0	\$44	\$0	11.48%
WARM	1 mo	18 mo	60 mo	

ixed-Rate, Fixed-Maturity Borrowings	\$38,823
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#### **MEMOS**

Variable-Rate, Fixed-Maturity Liabilities (from Supplemental Reporting)	\$24,683
Book Value of Redeemable Preferred Stock	\$0

## **LIABILITIES (continued)**

Area: Northeast
All Reporting CMR

Reporting Dockets: 277

March 2003

Data as of: 6/24/2003

# Report Prepared: 6/24/2003 12:59:25 PM Amounts in Millions

MINORITY INTEREST AND CAPITAL			
	Total Balances	WAC	Balances in New Accounts (Optional)
NON-MATURITY DEPOSITS			
Transaction Accounts	\$18,904	1.02%	\$979
Money Market Deposit Accounts (MMDAs)	\$30,438	1.67%	\$1,265
Passbook Accounts	\$28,078	1.14%	\$791
Non-Interest-Bearing Non-Maturity Deposits	\$12,402		\$300
ESCROW ACCOUNTS			
Escrow for Mortgages Held in Portfolio	\$568	0.41%	
Escrow for Mortgages Serviced for Others	\$753	0.14%	
Other Escrows	\$138	0.08%	
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS	\$91,280		
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$522		
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$16		
OTHER LIABILITIES			
Collateralized Mortgage Securities Issued	\$0		
Miscellaneous I	\$4,422		
Miscellaneous II	\$468		
TOTAL LIABILITIES	\$228,446		
MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES	\$148		
EQUITY CAPITAL	\$22,967		
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TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL	\$251,560		

#### SUPPLEMENTAL REPORTING

Area: Northeast
All Reporting CMR

Report Prepared: 6/24/2003 12:59:25 PM

Amounts in Millions

Reporting Dockets: 277 March 2003

Data as of: 6/24/2003

#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
1002 1004 1006 1008	Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs	51 57	\$8 \$2 \$1,283 \$1,071
1010 1012 1014 1016	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs Opt commitment to orig 10-, 15-, or 20-year FRMs Opt commitment to orig 25- or 30-year FRMs Opt commitment to orig "other" Mortgages	33 130 107 68	\$477 \$3,224 \$6,424 \$766
2006 2008 2010 2012	Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained Commit/purchase 3- or 5-yr Treas ARM loans, svc retained Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained	ned 6	\$11 \$1 \$1 \$13
2014 2016 2026 2028	Commit/purchase 25- or 30-yr FRM loans, svc retained Commit/purchase "other" Mortgage loans, svc retained Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained Commit/sell 3- or 5-yr Treasury ARM loans, svc retained	6	\$10 \$113 \$0 \$13
2030 2032 2034 2036	Commit/sell 5- or 7-yr Balloon/2-step mtg lns, svc retained Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained Commit/sell 25- to 30-yr FRM loans, svc retained Commit/sell "other" Mortgage loans, svc retained	29 35	\$362 \$1,189 \$1,314 \$0
2042 2046 2048 2052	Commit/purchase 1-month COFI ARM MBS Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS Commit/purchase 3-yr or 5-yr Treasury ARM MBS Commit/purchase 10-, 15-, or 20-yr FRM MBS	5	\$0 \$7 \$1 \$49
2054 2056 2072 2074	Commit/purchase 25- to 30-year FRM MBS Commit/purchase "other" MBS Commit/sell 10-, 15-, or 20-yr FRM MBS Commit/sell 25- or 30-yr FRM MBS	6 7	\$1,001 \$7 \$1,705 \$7,368

#### SUPPLEMENTAL REPORTING

Area: Northeast
All Reporting CMR

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**Amounts in Millions** 

Reporting Dockets: 277 March 2003

Data as of: 6/24/2003

#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
2076 2082 2102 2106	Commit/sell "other" MBS Commit/purchase low-risk fixed-rate mtg derivative product Commit/purchase 1-mo COFI ARM loans, svc released Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released	sed	\$3 \$780 \$1 \$75
2108 2110 2112 2114	Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released Commit/purchase 25- or 30-yr FRM loans, svc released	t	\$3 \$8 \$24 \$21
2126 2128 2130 2132	Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released Commit/sell 10-, 15-, or 20-yr FRM loans, svc released	ed 15	\$3,518 \$107 \$369 \$2,817
2134 2136 2204 2206	Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released Firm commit/originate 6-month or 1-yr COFI ARM loans Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins	22	\$12,102 \$2,170 \$3 \$400
2208 2210 2212 2214	Firm commit/originate 3- or 5-yr Treasury ARM loans Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins Firm commit/originate 10-, 15-, or 20-year FRM loans Firm commit/originate 25- or 30-year FRM loans	18 11 59 51	\$111 \$108 \$2,404 \$4,113
2216 3008 3010 3012	Firm commit/originate "other" Mortgage loans Option to purchase 3- or 5-yr Treasury ARMs Option to purchase 5- or 7-yr Balloon or 2-step mtgs Option to purchase 10-, 15-, or 20-yr FRMs	33	\$172 \$2 \$1 \$1
3016 3026 3028 3030	Option to purchase "other" Mortgages Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs Option to sell 3- or 5-year Treasury ARMs Option to sell 5- or 7-yr Balloon or 2-step mtgs		\$1 \$188 \$44 \$0

#### SUPPLEMENTAL REPORTING

Area: Northeast
All Reporting CMR

Reporting Dockets: 277 March 2003 Data as of: 6/24/2003

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**Amounts in Millions** 

#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
3032 3034 3036 3050	Option to sell 10-, 15-, or 20-year FRMs Option to sell 25- or 30-year FRMs Option to sell "other" Mortgages Short opt to purchase 5- or 7-yr Balloon or 2-step mtg Ins	7	\$77 \$458 \$11 \$10
3072 3074 3076 4002	Short option to sell 10-, 15-, or 20-yr FRMs Short option to sell 25- or 30-yr FRMs Short option to sell "other" Mortgages Commit/purchase non-Mortgage financial assets	25	\$7 \$9 \$0 \$858
4022 5002 5004 5010	Commit/sell non-Mortgage financial assets IR swap: pay fixed, receive 1-month LIBOR IR swap: pay fixed, receive 3-month LIBOR IR swap: pay fixed, receive 3-month Treasury		\$509 \$78 \$229 \$5
5022 5024 5044 6002	IR swap: pay fixed, receive the prime rate IR swap: pay 1-month LIBOR, receive fixed IR swap: pay the prime rate, receive fixed Interest rate Cap based on 1-month LIBOR		\$3 \$7,779 \$3 \$45
6004 6008 6032 6034	Interest rate Cap based on 3-month LIBOR Interest rate Cap based on 3-month Treasury Short interest rate Cap based on 1-month LIBOR Short interest rate Cap based on 3-month LIBOR		\$350 \$30 \$42 \$20
7002 7032 8010 8038	Interest rate floor based on 1-month LIBOR Short interest rate floor based on 1-month LIBOR Long futures contract on 10-year Treasury note Short futures contract on 5-year Treasury note		\$8 \$8 \$20 \$21
8040 9502 9512	Short futures contract on 10-year Treasury note Fixed-rate construction loans in process Adjustable-rate construction loans in process	125 79	\$52 \$568 \$1,512